

CHULARAT HOSPITAL

THAILAND / HEALTH CARE SERVICES

CHG TB

BUY

UNCHANGED

TARGET PRICE	THB3.90
CLOSE	THB2.88
UP/DOWNSIDE	+35.4%
PRIOR TP	THB3.90
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+11.2%

Key takeaways from analyst meeting

Highlights

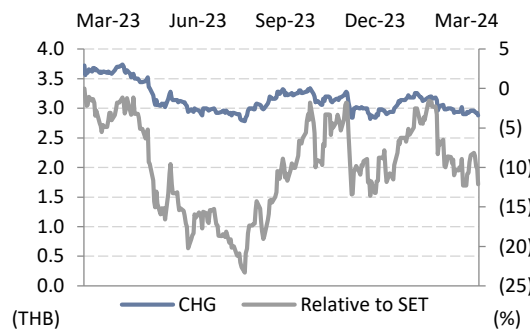
- เราเข้าร่วมการประชุมนักวิเคราะห์หลักทรัพย์ประกอบการ 4Q23 ของ CHG เมื่อวันที่ 8 มี.ค. และกลับออกมาด้วยมุมมองที่เป็นบวกเล็กน้อย
- ผู้บริหารตั้งเป้าการเติบโตของรายได้ที่ 10-15% ในปี 2024 โดยได้ปัจจัยผลักดันจากโรงพยาบาลใหม่อันประกอบด้วย CHG Mae Sot และ CHG Medical Center, รายได้จากผู้ป่วยต่างชาติและตัวเลขสมาชิกประกันสังคม SSO ลงทะเบียนที่เพิ่มขึ้น
- รายได้ในเดือน ม.ค. และ ก.พ. มีแนวโน้มเป็นบวก รายได้จาก การดำเนินงานมีแนวโน้มเดียวใกล้เคียงในเดือน พ.ย. และ ธ.ค. 23 ในขณะที่รายได้จากโรงพยาบาลใหม่จะเพิ่มขึ้นเมื่อเทียบกับค่าเฉลี่ยใน 4Q23
- ผู้บริหารคาดว่า NPM จะปรับตัวดีขึ้นเป็นมากกว่า 14% ในปี 2024 (เทียบกับ 13.5% ใน 2023) เนื่องจากบริษัท ลงทุนต้นทุนคงที่ส่วนมากไปแล้วในปี 2023
- ในด้านความคืบหน้าเกี่ยวกับการจ่ายเงินสำหรับ RW>2 ตามระเบียบของสำนักงานประกันสังคม (SSO) CHG ได้รับมาแล้ว 9 งวดในปี 2023 และกำลังรออีก 3 งวดสุดท้ายซึ่งผู้บริหารยังคาดว่า SSO จะจ่ายในอัตรา 12,000/RW นอกจากนี้ CHG ยังลงบันทึกค้างจ่ายในอัตรา 12,000/RW สำหรับการรักษาในปี 2024
- บัญชีลูกหนี้ (AR) คงค้างสำหรับการรักษาโควิดอยู่ที่ 470 ลบ. ณ สิ้นไตรมาส 4Q23 CHG คาดว่าจะสรุปบัญชีดังกล่าวกับ UCEP ได้ภายในปีนี้

Recommendation

- เราคาดว่ากำไรปกติจะกระโดดเพิ่ม 24% เป็น 1.3 พัน ลบ. ในปี 2024 จากผลขาดทุนที่ลดลงของ CHG Mae Sot (ขาดทุน 52 ลบ. ในปี 2023 เทียบกับ 26 ลบ. ในปี 2024E), ค่าใช้จ่ายสำรองที่เกี่ยวข้องกับการรักษาโควิด (46 ลบ. ในปี 2023) ที่หายไป, กำไรปกติที่โตเพิ่ม 60-70 ลบ. จากฐานสมาชิก SSO ลงทะเบียนที่เพิ่มขึ้น, และกำไรจากการดำเนินงานที่โตขึ้น 10-12% จากผู้ป่วยชาวต่างชาติที่เพิ่มขึ้นและการดำเนินงานเต็ม 100% ของ CHG Medical Center
- เราคงคำแนะนำซื้อที่ราคาเป้าหมาย 3.9 บาท (DCF) CHG มีการซื้อขายในระดับการประเมินมูลค่าที่น่าสนใจที่ 24x ของค่า 2024E P/E

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	7,730	8,560	9,136	9,749
Net profit	1,046	1,300	1,488	1,632
EPS (THB)	0.10	0.12	0.14	0.15
vs Consensus (%)	-	9.1	12.9	12.8
EBITDA	1,822	2,189	2,438	2,649
Recurring net profit	1,046	1,300	1,488	1,632
Core EPS (THB)	0.10	0.12	0.14	0.15
Chg. In EPS est. (%)	nm	0.0	0.0	nm
EPS growth (%)	(62.4)	24.3	14.5	9.7
Core P/E (x)	30.3	24.4	21.3	19.4
Dividend yield (%)	2.4	2.5	2.8	3.1
EV/EBITDA (x)	17.3	14.2	12.5	11.2
Price/book (x)	4.2	3.9	3.6	3.3
Net debt/Equity (%)	(8.2)	(12.1)	(18.3)	(23.8)
ROE (%)	13.9	16.7	17.7	17.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.4)	(3.4)	(22.6)
Relative to country (%)	(3.2)	(3.7)	(10.0)
Mkt cap (USD m)	895		
3m avg. daily turnover (USD m)	2.6		
Free float (%)	43		
Major shareholder	Kannikar Plussind (18%)		
12m high/low (THB)	3.78/2.60		
Issued shares (m)	11,000.00		

Sources: Bloomberg consensus; FSSIA estimates



Teerapol Udomvej, CFA

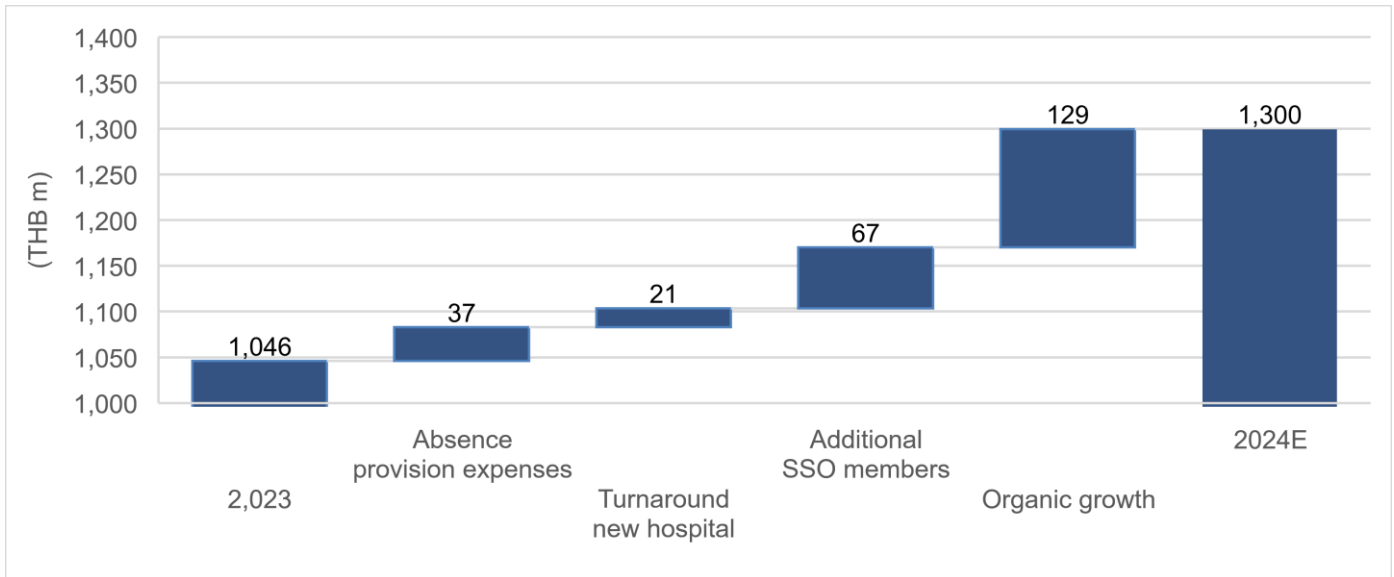
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Exhibit 1: CHG – 4Q23 results summary

	4Q22	1Q23	2Q23	3Q23	4Q23	----- Change -----		2023	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)
Revenue	1,721	1,716	1,799	2,093	2,123	1	23	7,730	(23)
Cost of sales (Incl. depreciation)	(1,229)	(1,276)	(1,380)	(1,486)	(1,580)	6	29	(5,723)	(3)
Gross profit	492	440	418	607	543	(10)	10	2,008	(52)
SG&A	(254)	(200)	(222)	(246)	(243)	(1)	(5)	(911)	(3)
Operating profit	238	240	196	361	300	(17)	26	1,097	(66)
Other operating income	96	73	70	77	65	(15)	(32)	284	(7)
Interest income	2	1	3	1	4	645	114	9	42
Equity income	(1)	(3)	(2)	(5)	(9)	91	696	(19)	0
EBIT	334	309	267	434	361	(17)	8	1,370	(62)
Interest expense	(6)	(4)	(5)	(7)	(9)	27	43	(24)	47
EBT	328	305	262	427	352	(17)	7	1,346	(62)
Income tax	(40)	(60)	(56)	(90)	(73)	(19)	84	(279)	(60)
Minority interests	(3)	(5)	(0)	(11)	(5)	(52)	57	(21)	n/a
Core profit	285	240	206	326	274	(16)	(4)	1,046	(62)
Extraordinaries									
Net income	285	240	206	326	274	(16)	(4)	1,046	(62)
Core EPS (THB)	0.03	0.02	0.02	0.03	0.02	(16)	(4)	0.10	(62)
No of share (m)	11,000	11,000	11,000	11,000	11,000	0	0	11,000	0
Cost (Excl. depreciation)	(1,135)	(1,177)	(1,276)	(1,370)	(1,459)	7	28	(5,282)	(4)
Depreciation & amortisation	(93)	(99)	(104)	(117)	(121)	3	29	(441)	15
EBITDA	427	411	370	554	486	(12)	14	1,822	(54)
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)
Gross margin	29	26	23	29	26	(3)	(3)	26	(16)
SG&A/Revenue	15	12	12	12	11	(0)	(3)	12	3
EBITDA margin	25	24	21	26	23	(4)	(2)	24	(15)
Net profit margin	17	14	11	16	13	(3)	(4)	14	(14)
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)	(y-y %)				
SSO revenue	(7)	19	23	8	11				
SSO registered members ('000)	520	525	528	529	530				
SSO revenue per head	(17)	10	17	5	8				
Cash-OPD revenue	(38)	(41)	(20)	(6)	24				
Cash-OPD visit number	(5)	(19)	(7)	2	11				
Cash-OPD revenue per head	(34)	(26)	(13)	(8)	12				
Cash-IPD revenue	29	(5)	5	24	22				
Cash-IPD admission number	30	9	30	29	29				
Cash-IPD revenue per head	(1)	(13)	(19)	(4)	(6)				

Source: CHG

Exhibit 2: 2024E core profit growth breakdown



Note: Applied 20% tax for each item
 Source: FSSIA estimates

Exhibit 3: 2024E key earnings growth assumptions

Key growth items	Assumptions
Absence of provision expenses	CHG booked provision expenses and a revenue reversal related to Covid treatments totaling THB46m in 2023. We expect no provision expense in 2024.
Turnaround of new hospital	Expect CHG Mae Sot's losses to narrow from THB52m in 2023 to THB26m in 2024.
Additional SSO members	Expect registered members to increase by 50k in 2024 with average revenue per head of THB4,700-4,800 and an EBITDA margin of 34-38% for additional SSO revenue.
Organic growth	Expect core profit growth of 10-12%, driven by higher revenue intensity from International Medical Center and CHG Medical Center.

Source: FSSIA estimates

Financial Statements

Chularat Hospital

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	10,103	7,730	8,560	9,136	9,749
Cost of goods sold	(5,908)	(5,723)	(6,212)	(6,544)	(6,933)
Gross profit	4,195	2,008	2,347	2,592	2,815
Other operating income	305	284	295	304	313
Operating costs	(935)	(911)	(957)	(994)	(1,051)
Operating EBITDA	3,947	1,822	2,189	2,438	2,649
Depreciation	(382)	(441)	(503)	(536)	(572)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	3,565	1,381	1,686	1,902	2,078
Net financing costs	(10)	(15)	(12)	3	5
Associates	(1)	(19)	(10)	(4)	1
Recurring non-operating income	(1)	(19)	(10)	(4)	1
Non-recurring items	0	0	0	0	0
Profit before tax	3,554	1,346	1,664	1,901	2,084
Tax	(703)	(279)	(342)	(389)	(426)
Profit after tax	2,850	1,067	1,322	1,512	1,658
Minority interests	(72)	(21)	(22)	(24)	(26)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	2,778	1,046	1,300	1,488	1,632
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	2,778	1,046	1,300	1,488	1,632
Per share (THB)					
Recurring EPS *	0.25	0.10	0.12	0.14	0.15
Reported EPS	0.25	0.10	0.12	0.14	0.15
DPS	0.16	0.07	0.07	0.08	0.09
Diluted shares (used to calculate per share data)	11,000	11,000	11,000	11,000	11,000
Growth					
Revenue (%)	(14.0)	(23.5)	10.7	6.7	6.7
Operating EBITDA (%)	(30.1)	(53.8)	20.2	11.4	8.6
Operating EBIT (%)	(32.7)	(61.3)	22.1	12.8	9.2
Recurring EPS (%)	(33.9)	(62.4)	24.3	14.5	9.7
Reported EPS (%)	(33.9)	(62.4)	24.3	14.5	9.7
Operating performance					
Gross margin inc. depreciation (%)	41.5	26.0	27.4	28.4	28.9
Gross margin exc. depreciation (%)	45.3	31.7	33.3	34.2	34.7
Operating EBITDA margin (%)	39.1	23.6	25.6	26.7	27.2
Operating EBIT margin (%)	35.3	17.9	19.7	20.8	21.3
Net margin (%)	27.5	13.5	15.2	16.3	16.7
Effective tax rate (%)	19.8	20.4	20.4	20.4	20.4
Dividend payout on recurring profit (%)	63.3	73.6	60.0	60.0	60.0
Interest cover (X)	349.5	88.7	143.2	(729.4)	(382.9)
Inventory days	18.5	20.8	22.4	22.7	22.6
Debtor days	24.8	38.5	39.1	38.3	35.9
Creditor days	55.9	60.3	59.5	60.2	60.0
Operating ROIC (%)	47.1	15.9	18.4	20.5	22.2
ROIC (%)	45.1	14.9	17.5	19.6	21.3
ROE (%)	36.8	13.9	16.7	17.7	17.9
ROA (%)	27.4	10.5	13.0	14.2	14.5
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Cash patient revenue	5,160	5,025	5,541	5,993	6,482
SSO patient revenue	2,149	2,461	2,763	2,875	2,990
NHSO patient revenue	2,794	244	256	269	277

Sources: Chularat Hospital; FSSIA estimates

Financial Statements

Chularat Hospital

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	2,778	1,046	1,300	1,488	1,632
Depreciation	382	441	503	536	572
Associates & minorities	-	-	-	-	-
Other non-cash items	117	30	22	24	26
Change in working capital	(696)	435	(147)	(43)	(41)
Cash flow from operations	2,582	1,951	1,678	2,006	2,188
Capex - maintenance	(777)	(1,451)	(514)	(548)	(585)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	(142)	19	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(919)	(1,432)	(514)	(548)	(585)
Dividends paid	(2,805)	(1,045)	(770)	(780)	(893)
Equity finance	0	0	0	0	0
Debt finance	356	(120)	(705)	0	0
Other financing cash flows	(3)	44	(22)	(24)	(26)
Cash flow from financing	(2,452)	(1,121)	(1,497)	(804)	(919)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(789)	(601)	(333)	653	685
Free cash flow to firm (FCFF)	1,679.02	543.33	1,181.99	1,459.48	1,605.58
Free cash flow to equity (FCFE)	2,016.07	443.25	436.94	1,432.98	1,577.12

Per share (THB)

FCFF per share	0.15	0.05	0.11	0.13	0.15
FCFE per share	0.18	0.04	0.04	0.13	0.14
Recurring cash flow per share	0.30	0.14	0.17	0.19	0.20

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	7,867	9,318	9,831	10,379	10,964
Less: Accumulated depreciation	(2,987)	(3,414)	(3,917)	(4,453)	(5,025)
Tangible fixed assets (net)	4,880	5,903	5,914	5,926	5,939
Intangible fixed assets (net)	47	104	104	104	104
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	142	122	122	122	122
Cash & equivalents	2,001	1,399	1,066	1,719	2,404
A/C receivable	757	874	960	960	960
Inventories	265	336	364	383	405
Other current assets	2,036	1,436	1,590	1,697	1,811
Current assets	5,058	4,046	3,980	4,759	5,580
Other assets	152	88	88	88	88
Total assets	10,280	10,264	10,209	11,000	11,834
Common equity	7,523	7,525	8,054	8,762	9,501
Minorities etc.	341	406	406	406	406
Total shareholders' equity	7,864	7,931	8,461	9,168	9,908
Long term debt	470	705	0	0	0
Other long-term liabilities	233	247	247	247	247
Long-term liabilities	704	953	247	247	247
A/C payable	851	894	966	1,017	1,077
Short term debt	400	45	45	45	45
Other current liabilities	462	442	490	522	558
Current liabilities	1,712	1,381	1,501	1,584	1,679
Total liabilities and shareholders' equity	10,280	10,264	10,209	11,000	11,834
Net working capital	1,745	1,311	1,458	1,500	1,542
Invested capital	6,967	7,529	7,687	7,741	7,796

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	0.68	0.68	0.73	0.80	0.86
Tangible book value per share	0.68	0.67	0.72	0.79	0.85

Financial strength

Net debt/equity (%)	(14.4)	(8.2)	(12.1)	(18.3)	(23.8)
Net debt/total assets (%)	(11.0)	(6.3)	(10.0)	(15.2)	(19.9)
Current ratio (x)	3.0	2.9	2.7	3.0	3.3
CF interest cover (x)	198.7	29.9	38.3	(549.5)	(289.5)

Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	11.4	30.3	24.4	21.3	19.4
Recurring P/E @ target price (x) *	15.4	41.0	33.0	28.8	26.3
Reported P/E (x)	11.4	30.3	24.4	21.3	19.4
Dividend yield (%)	5.6	2.4	2.5	2.8	3.1
Price/book (x)	4.2	4.2	3.9	3.6	3.3
Price/tangible book (x)	4.2	4.3	4.0	3.7	3.4
EV/EBITDA (x) **	7.8	17.3	14.2	12.5	11.2
EV/EBITDA @ target price (x) **	10.7	23.4	19.3	17.1	15.5
EV/invested capital (x)	4.4	4.2	4.0	3.9	3.8

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Chularat Hospital; FSSIA estimates

Chularat Hospital PCL (CHG TB)

FSSIA ESG rating

38.25 /100
Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★☆	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★☆☆	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★☆☆☆	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★☆☆☆☆	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings						Bloomberg	
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCH	39.71	--	--	--	4.00	5.00	Certified	High	48.21	--	--	27.19	18.00	3.52	47.60
BDMS	74.00	Y	Y	Y	5.00	4.00	--	Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92
BH	51.21	--	--	--	4.00	4.00	--	Medium	64.29	A	29.00	59.03	27.00	5.08	47.79
CHG	38.25	--	--	--	4.00	5.00	--	High	55.35	--	--	59.57	21.00	2.34	50.24
PR9	54.08	--	Y	Y	5.00	5.00	Certified	High	71.12	--	--	62.39	--	2.43	37.90
PRINC	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--
RAM	11.75	--	--	--	3.00	--	--	High	--	--	--	--	--	--	--
THG	18.75	--	--	--	5.00	5.00	--	High	--	--	--	--	--	--	--
VIBHA	20.88	--	--	--	4.00	3.00	Declared	High	--	--	--	--	17.00	--	--

Sources: SETTRADE.com; FSSIA's compilation
Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	—	—	2.21	2.34
BESG environmental pillar score	—	—	4.04	4.18
BESG social pillar score	—	—	0.74	0.79
BESG governance pillar score	—	—	4.19	4.49
ESG disclosure score	36.82	36.82	41.54	50.24
Environmental disclosure score	16.49	16.49	17.67	32.92
Social disclosure score	12.70	12.70	19.41	30.29
Governance disclosure score	81.10	81.10	87.36	87.36
Environmental				
Emissions reduction initiatives	Yes	Yes	Yes	Yes
Climate change policy	No	No	Yes	Yes
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	No	No	No	No
GHG scope 1	0	0	0	0
GHG scope 2 location-based	4	4	4	4
GHG Scope 3	1	1	1	1
Carbon per unit of production	—	—	—	—
Biodiversity policy	No	No	No	No
Energy efficiency policy	Yes	Yes	Yes	Yes
Total energy consumption	—	—	—	—
Renewable energy use	—	—	—	—
Electricity used	4	4	4	7
Fuel used - natural gas	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes
Hazardous waste	0	0	0	0
Total waste	1	1	1	1
Waste recycled	0	0	0	0
Waste sent to landfills	—	—	—	—
Environmental supply chain management	No	No	No	No
Water policy	No	No	Yes	Yes
Water consumption	89	73	80	70
Social				
Human rights policy	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No
Consumer data protection policy	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No
Pct women in workforce	—	—	84	85
Pct disabled in workforce	—	—	—	—
Business ethics policy	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	—	0
Total recordable incident rate - employees	—	—	—	—
Training policy	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No
Number of employees – CSR	3,612	3,616	3,871	4,520
Employee turnover pct	—	—	20	20
Total hours spent by firm - employee training	—	—	32,904	85,880
Social supply chain management	No	No	No	No
Governance				
Board size	12	12	12	12
No. of independent directors (ID)	4	4	4	4
No. of women on board	2	2	2	2
No. of non-executive directors on board	11	11	11	10
Company conducts board evaluations	Yes	Yes	Yes	Yes
No. of board meetings for the year	6	7	7	6
Board meeting attendance pct	100	100	95	100
Board duration (years)	3	3	3	3
Director share ownership guidelines	No	No	No	No
Age of the youngest director	60	62	63	59
Age of the oldest director	77	78	79	80
No. of executives / company managers	6	6	6	6
No. of female executives	2	2	2	2
Executive share ownership guidelines	No	No	No	No
Size of audit committee	3	3	3	3
No. of ID on audit committee	3	3	3	3
Audit committee meetings	5	5	5	5
Audit meeting attendance %	100	100	100	100
Size of compensation committee	5	5	5	5
No. of ID on compensation committee	4	4	4	4
No. of compensation committee meetings	2	2	2	2
Compensation meeting attendance %	100	100	83	100
Size of nomination committee	5	5	5	5
No. of nomination committee meetings	2	2	2	2
Nomination meeting attendance %	100	100	83	100
Sustainability governance				
Verification type	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating										
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.										
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.										
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).										
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.										
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.										
Morningstar Sustainability	The Sustainability's ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+
NEGL	Low	Medium	High	Severe								
0-10	10-20	20-30	30-40	40+								
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.										
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="0" style="margin-left: 20px;"> <tr> <td style="vertical-align: top;"> AAA 8.571-10.000 AA 7.143-8.570 A 5.714-7.142 BBB 4.286-5.713 BB 2.857-4.285 B 1.429-2.856 CCC 0.000-1.428 </td> <td style="vertical-align: top; padding-left: 10px;"> Leader: leading its industry in managing the most significant ESG risks and opportunities Average: a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers Laggard: lagging its industry based on its high exposure and failure to manage significant ESG risks </td> </tr> </table>	AAA 8.571-10.000 AA 7.143-8.570 A 5.714-7.142 BBB 4.286-5.713 BB 2.857-4.285 B 1.429-2.856 CCC 0.000-1.428	Leader: leading its industry in managing the most significant ESG risks and opportunities Average: a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers Laggard: lagging its industry based on its high exposure and failure to manage significant ESG risks									
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.											
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>											
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.											
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.										
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.										

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

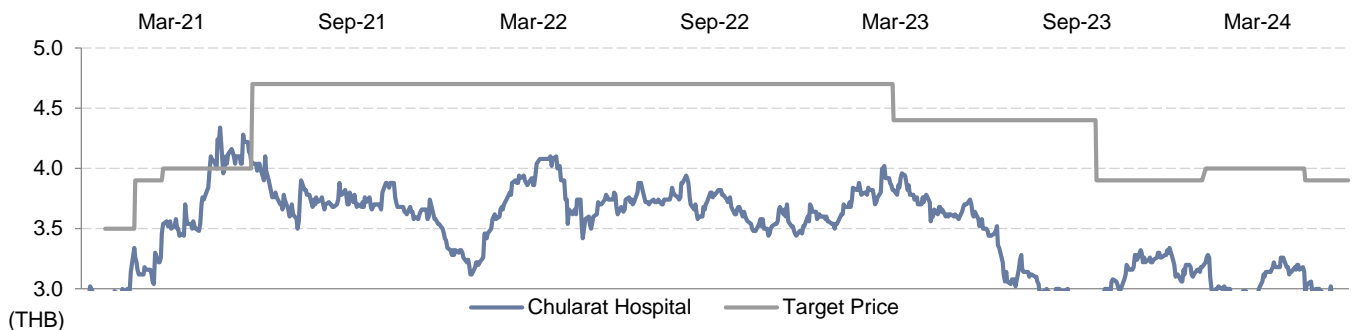
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Chularat Hospital (CHG TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
31-Mar-2021	BUY	3.50	05-Aug-2021	BUY	4.70	03-Nov-2023	BUY	4.00
26-Apr-2021	BUY	3.90	09-Feb-2023	BUY	4.40	30-Jan-2024	BUY	3.90
20-May-2021	BUY	4.00	03-Aug-2023	BUY	3.90			

Teerapol Udomvej, CFA started covering this stock from 30-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Chularat Hospital	CHG TB	THB 2.88	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Mar-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.