

4 MARCH 2024

EQUITY RESEARCH - ANALYST MEETING

SRISAWAD CORP
THAILAND / FINANCE & SECURITIES

SAWAD TB

FINANSIA
FSS INTERNATIONAL INVESTMENT ADVISORY

HOLD
UNCHANGED

Key takeaways from analyst meeting

The key takeaways from SAWAD's 4Q23 analyst meeting (1 March) comprise 1) the positive development of its group's asset quality; and 2) the 2024-25 business guidance. Despite most targets trending in a better direction, we view them as quite optimistic, especially the loan growth, credit costs, cost-to-income ratio, and net profit growth (20-30% p.a.).

Hence, we retain our forecast with 2024-26 earnings growth of 12.1% CAGR and 2024 GGM-based TP at THB40, which implies a P/BV of 1.72x under the expected LT ROE of 18.1% and COE of 12.6%, which still leaves a limited potential upside to the dividend-diluted price of THB36.5, as per our calculations.

Highlights

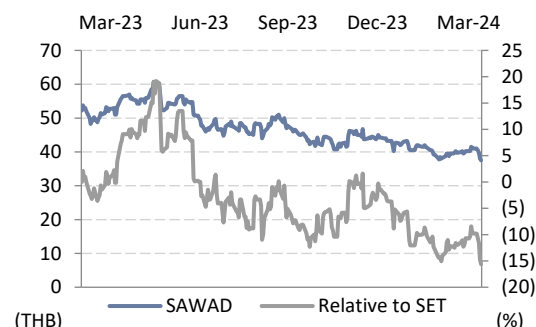
Positive developments in the group's asset quality: The critical concerns for the company were the increase in foreclosed assets (SAWAD) and losses from sales of repossessed cars (SCAP). Regarding the first issue, SAWAD clarified the rise in foreclosed properties at the end of 2023, of which 50% came from its AMC subsidiary, SWP (purchased NPLs and NPAs, which are currently undergoing the legal process). Whereas 31% belonged to SAWAD, which showed a slight increase from 3Q23, the rest belonged to SCAP, which reported a decrease of 27.9% q-q but a sharp increase of 234.1% y-y.

For the latter issue, SAWAD posted an increase in total losses of THB1.2b in 2023 from a mere THB230m in 2022, implying 1.23% of total outstanding loans, of which SAWAD's average losses were 0.46% and SCAP's were 2.77%. Management expects the group's loss ratio to average 1.2-1.4% in 2024-25, where SAWAD would show a relatively stable ratio from 2023, while SCAP would have a declining ratio of below 2.50% on a backdrop of better credit quality following its more prudent policy with a lower LTV ratio (to 80-90% from 100%) and higher down payments (to 20-40% from 0%) since 1Q23, owing to the regulated motorcycle hire-purchase interest rate of 23%.

TARGET PRICE THB40.00
CLOSE THB37.50
UP/DOWNSIDE +6.7%
TP vs CONSENSUS -12.9%

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	6,629	7,001	7,933	9,054
Net profit	5,001	5,446	6,169	7,039
EPS (THB)	3.64	3.61	4.08	4.66
vs Consensus (%)	-	(1.9)	1.3	2.9
Recurring net profit	5,001	5,446	6,169	7,039
Core EPS (THB)	3.64	3.61	4.08	4.66
EPS growth (%)	11.7	(1.0)	13.3	14.1
Core P/E (x)	10.3	10.4	9.2	8.0
Dividend yield (%)	0.0	1.1	1.1	1.2
Price/book (x)	1.8	1.8	1.5	1.3
ROE (%)	18.6	18.4	18.2	17.7
ROA (%)	5.8	4.6	4.5	4.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.2)	(15.3)	(31.8)
Relative to country (%)	(3.2)	(14.5)	(19.2)
Mkt cap (USD m)	1,434		
3m avg. daily turnover (USD m)	8.3		
Free float (%)	45		
Major shareholder	Kaewbootta Family (28%)		
12m high/low (THB)	61.00/36.00		
Issued shares (m)	1,373		

Sources: Bloomberg consensus; FSSIA estimates



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2024-25 business guidance: SAWAD's guidance for its group's crucial growth drivers, consisting of portfolios, cost-to-income ratio, and net profit outlook, is positive. The group's loans could grow by 20-30% p.a., of which both SAWAD's and SCAP's could rise at relatively the same rate as the group. However, we are less optimistic about the company's guidance, with our loan growth assumption at a mere c17% p.a., of which its main focus is title loans (from SAWAD, 72% of total) at 20% p.a. At the same time, SCAP (28%) could contribute less growth at c15% p.a.

Regarding the cost-to-income ratio guidance, SAWAD anticipates a gradual fall in response to the expected lower losses on sales of repossessed cars. However, we are less optimistic about the company's guidance since the increase in stage 2 loans for SAWAD and SCAP could lead to more NPLs and losses on sales of repossessed cars. Moreover, based on the 4Q23 credit cost of 2.81%, which was mainly driven by rising LGD (loss given default) for the potential increase in losses on sales of repossessed cars, we retain our rising cost-to-income ratio assumption in 2024, which should remain stable afterward.

For credit costs, SAWAD guides for the group to have a sharp drop in 2024 to 1.80% from 2.32% in 2023, mainly from a significant decrease in SCAP's credit cost (4.07% in 2023). As mentioned above, we retain our conservative credit cost estimate of 2.60-2.80% in 2024-25.

Fee income was another area where SAWAD delivered solid growth in 4Q23 and should continue to grow in 2024-25 at 15-20% p.a., mainly driven by insurance brokerage fee income.

Considering the rising trend of its 2024 funding cost, the company expects another 30-40bp rise, which aligns with our forecast. SAWAD plans to issue more long-term debentures worth cTHB10b-20b this year with the scheduled maturity of cTHB10b and a business expansion. SAWAD has no cause for concern about its leverage ratio since the 2023 D/E ratio, which stands at 2.57x, is still below the 4.5x covenant. Moreover, the latest stock dividend announcement could help its capital strengthen in 2024, where we project the D/E ratio would post a slight increase to 2.49x, mainly driven by lower dependence on borrowings.

Exhibit 1: SAWAD – 4Q23 operating results

FY ending Dec 31	4Q22	1Q23	2Q23	3Q23	4Q23	Change		2023	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)
Interest income	2,830	3,108	3,444	4,647	4,546	(2.2)	60.6	15,744	79.3
Interest expense	(277)	(344)	(482)	(690)	(749)	8.6	170.2	(2,266)	163.0
Net interest income	2,552	2,763	2,961	3,956	3,797	(4.0)	48.7	13,478	70.2
Other income	899	868	956	605	767	26.8	(14.7)	3,197	(9.4)
Total income	3,452	3,632	3,917	4,562	4,564	0.0	32.2	16,674	45.7
Operating expenses	(1,692)	(1,778)	(1,776)	(2,447)	(2,281)	(6.8)	34.8	(8,282)	52.2
Pre-provision operating profit	1,760	1,853	2,140	2,115	2,283	8.0	29.8	8,392	39.8
Expected credit loss	(148)	(208)	(575)	(316)	(664)	110.6	348.6	(1,763)	2,155.3
Profit after ECL	1,611	1,646	1,565	1,800	1,619	(10.0)	0.5	6,629	11.9
Operating profit	1,611	1,646	1,565	1,800	1,619	(10.0)	0.5	6,629	11.9
Income tax	(292)	(325)	(342)	(375)	(333)	(11.3)	13.9	(1,375)	25.3
NCI	(106)	(120)	(76)	(37)	(19)	(47.9)	(81.8)	(253)	(27.7)
Net profit	1,213	1,200	1,146	1,387	1,267	(8.7)	4.4	5,001	11.7
EPS (THB)	0.88	0.87	0.83	1.01	0.92	(8.7)	4.4	3.64	11.7
NPL	1,385	1,606	2,303	2,527	2,998	9.7	116.4	2,998	116.4
Loans	55,147	64,475	86,983	92,429	96,981	6.3	75.9	96,981	75.9
Interest bearing debt	36,467	44,441	69,155	76,686	75,983	10.9	108.4	75,983	108.4
Key ratios	4Q22	1Q23	2Q23	3Q23	4Q23			2023	
	(%)	(%)	(%)	(%)	(%)			(%)	
Yield on loans	22.00	20.78	18.19	20.72	19.20			20.70	
Cost of funds	3.36	3.53	3.49	3.90	4.06			4.18	
Spread	18.64	17.25	14.70	16.82	15.14			16.52	
Cost to income	48.99	49.19	45.46	53.63	49.97			49.75	
Credit cost	1.15	1.39	3.04	1.41	2.81			2.32	
NPL / Loan	2.51	2.49	2.65	2.73	3.09			3.09	
LLR / Loan	1.19	1.18	1.36	1.37	1.66			1.66	
Coverage ratio	47.37	47.38	51.28	50.22	53.55			53.55	
D/E (x)	1.40	1.62	2.55	2.69	2.57			2.57	
IBD/E (x)	1.26	1.48	2.42	2.55	2.44			2.44	
S/T debt/IBD (x)	48.44	51.24	42.05	41.49	47.27			47.27	
ROA	7.27	6.47	5.08	5.23	4.56			5.53	
ROE	19.36	18.28	17.49	21.14	18.38			18.58	
Loan growth q-q	15.5	16.9	34.9	6.3	4.9				
Loan growth y-y	63.8	79.8	113.5	93.5	75.9			75.9	

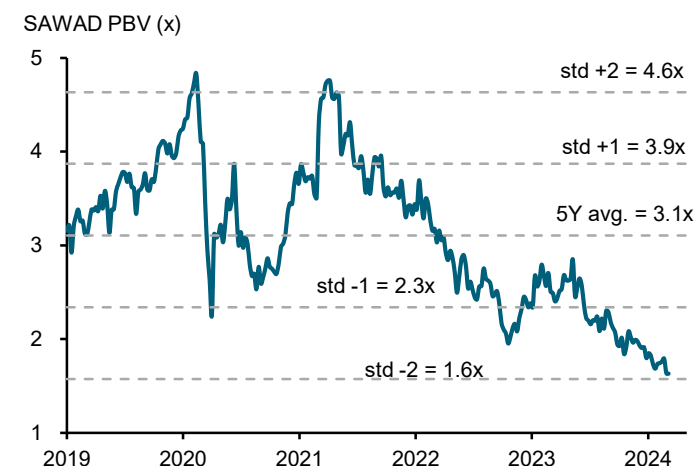
Sources: SAWAD; FSSIA's compilation

Exhibit 2: GGM-based 2024 TP

Gordon Growth Model	New
Sustainable ROE	18.1%
g	5.0%
ROE-g	13.1%
Beta	1.60
Risk free rate	3.0%
Risk premium	6.0%
COE	12.6%
COE-g	7.6%
ROE-g/COE-g	1.72
BVS	23.06
Fair value	40.0

Source: FSSIA estimates

Exhibit 3: SAWAD – one-year prospective PBV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Interest Income	8,780	15,744	22,430	26,444	31,311
Interest expense	(862)	(2,266)	(3,374)	(3,904)	(4,507)
Net interest income	7,918	13,478	19,056	22,540	26,803
Net fees & commission	1,215	3,171	2,600	2,808	3,033
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	-	-	-	-	-
Other income	2,312	26	0	0	0
Non interest income	3,527	3,197	2,600	2,808	3,033
Total income	11,445	16,674	21,656	25,348	29,836
Staff costs	(5,442)	(8,282)	(11,911)	(13,942)	(16,410)
Other operating costs	-	-	-	-	-
Operating costs	(5,442)	(8,282)	(11,911)	(13,942)	(16,410)
Pre provision operating profit	6,002	8,392	9,745	11,407	13,426
Expected credit loss	(78)	(1,763)	(2,744)	(3,474)	(4,372)
Other provisions	-	-	-	-	-
Operating profit	5,924	6,629	7,001	7,933	9,054
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	5,924	6,629	7,001	7,933	9,054
Tax	(1,097)	(1,375)	(1,505)	(1,706)	(1,947)
Profit after tax	4,827	5,254	5,495	6,227	7,107
Non-controlling interest	(351)	(253)	(49)	(58)	(69)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,476	5,001	5,446	6,169	7,039
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	4,476	5,001	5,446	6,169	7,039
Per share (THB)					
Recurring EPS *	3.26	3.64	3.61	4.08	4.66
Reported EPS	3.26	3.64	3.61	4.08	4.66
DPS	1.80	1.80	0.11	0.41	0.47
Growth					
Net interest income (%)	30.6	70.2	41.4	18.3	18.9
Non interest income (%)	5.4	(9.4)	(18.7)	8.0	8.0
Pre provision operating profit (%)	1.1	39.8	16.1	17.1	17.7
Operating profit (%)	(7.3)	11.9	5.6	13.3	14.1
Reported net profit (%)	(5.2)	11.7	8.9	13.3	14.1
Recurring EPS (%)	(5.2)	11.7	(1.0)	13.3	14.1
Reported EPS (%)	(5.2)	11.7	(1.0)	13.3	14.1
Income Breakdown					
Net interest income (%)	69.2	80.8	88.0	88.9	89.8
Net fees & commission (%)	10.6	19.0	12.0	11.1	10.2
Foreign exchange trading income (%)	-	-	-	-	-
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	-	-	-	-	-
Other income (%)	20.2	0.2	-	-	-
Operating performance					
Gross interest yield (%)	19.77	20.70	21.25	21.31	21.48
Cost of funds (%)	3.26	4.18	4.25	4.26	4.26
Net interest spread (%)	16.51	16.52	17.00	17.05	17.22
Net interest margin (%)	17.8	17.7	18.1	18.2	18.4
Cost/income(%)	47.6	49.7	55.0	55.0	55.0
Cost/assets(%)	9.1	9.2	10.0	10.1	10.3
Effective tax rate (%)	18.5	20.7	21.5	21.5	21.5
Dividend payout on recurring profit (%)	55.2	49.4	3.1	10.0	10.0
ROE (%)	17.8	18.6	18.4	18.2	17.7
ROE - COE (%)	5.2	6.0	5.8	5.6	5.1
ROA (%)	8.1	5.8	4.6	4.5	4.5
RORWA (%)	-	-	-	-	-

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Srisawad Corp; FSSIA estimates

Financial Statements

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross customer loans	55,147	96,981	114,130	134,001	157,492
Allowance for expected credit loss	(748)	(1,830)	(2,899)	(4,126)	(4,855)
interest in suspense	664	845	1,010	1,176	1,371
Net customer loans	55,063	95,996	112,241	131,050	154,007
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	3,019	2,573	2,830	3,113	3,425
Cash & equivalents	2,823	3,962	3,519	3,792	3,726
Other interesting assets	-	-	-	-	-
Tangible fixed assets	598	764	841	925	1,017
Associates	-	-	-	-	-
Goodwill	1,372	1,416	1,444	1,473	1,502
Other intangible assets	961	1,209	1,209	1,209	1,209
Other assets	5,646	5,545	5,309	5,841	6,435
Total assets	69,482	111,465	127,393	147,403	171,321
Customer deposits	0	0	0	0	0
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	36,467	75,983	86,884	99,704	115,467
Non interest bearing liabilities	4,011	4,285	5,676	6,647	7,706
Hybrid Capital	-	-	-	-	-
Total liabilities	40,477	80,268	92,560	106,351	123,173
Share capital	1,373	1,373	1,510	1,510	1,510
Reserves	24,289	26,804	29,591	35,143	41,479
Total equity	25,662	28,177	31,101	36,653	42,989
Non-controlling interest	3,342	3,020	3,732	4,398	5,159
Total liabilities & equity	69,482	111,465	127,393	147,403	171,321
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	44,408	76,064	105,555	124,065	145,746
Average interest bearing liabilities	26,421	54,261	79,398	91,639	105,808
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	1,385	2,998	3,538	4,422	5,433
Per share (THB)					
Book value per share	18.69	20.52	20.59	24.27	28.46
Tangible book value per share	16.99	18.61	18.83	22.49	26.67
Growth					
Gross customer loans	63.8	75.9	17.7	17.4	17.5
Average interest earning assets	21.5	71.3	38.8	17.5	17.5
Total asset (%)	39.1	60.4	14.3	15.7	16.2
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	nm	nm	nm	nm	nm
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	36.9	25.3	24.4	24.9	25.1
Tangible equity/assets (%)	33.6	22.9	22.3	23.0	23.5
RWA/assets (%)	-	-	-	-	-
CET 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	10.9	116.4	18.0	25.0	22.9
NPL/gross loans (%)	2.5	3.1	3.1	3.3	3.4
Allowance for ECL/gross loans (%)	1.4	1.9	2.5	3.1	3.1
Allowance for ECL/NPL (%)	54.0	61.0	81.9	93.3	89.4
Valuation					
Recurring P/E (x) *	11.5	10.3	10.4	9.2	8.0
Recurring P/E @ target price (x) *	12.3	11.0	11.1	9.8	8.6
Reported P/E (x)	11.5	10.3	10.4	9.2	8.0
Dividend yield (%)	4.8	4.8	4.8	1.1	1.2
Price/book (x)	2.0	1.8	1.8	1.5	1.3
Price/tangible book (x)	2.2	2.0	2.0	1.7	1.4
Price/tangible book @ target price (x)	2.4	2.1	2.1	1.8	1.5

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Srisawad Corp; FSSIA estimates

Srisawad Corp PCL (SAWAD TB)

FSSIA ESG rating


46.52 /100

Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★☆	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★☆☆	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★☆☆☆	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★☆☆☆☆	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings					Bloomberg		
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
MTC	68.21	--	Y	Y	5.00	5.00	Certified	Low	42.19	AA	--	58.09	42.00	3.31	--
SAWAD	46.52	--	Y	Y	4.00	5.00	--	Medium	43.97	BB	--	20.18	13.00	1.93	40.04
TIDLOR	36.71	--	--	--	4.00	4.00	Certified	Medium	37.03	--	--	23.69	19.00	1.66	--
SAK	45.28	--	Y	Y	4.00	4.00	Certified	High	40.10	--	--	43.87	--	2.02	36.23
TK	15.00	--	--	--	5.00	5.00	--	--	--	--	--	--	--	--	--
HENG	20.00	--	--	--	5.00	5.00	Certified	--	--	--	--	--	--	--	--
S11	13.00	--	--	--	4.00	4.00	--	--	--	--	--	--	--	--	--
NCAP	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--

Sources: [SETTRADE.com](https://www.settrade.com); FSSIA's compilation

Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.69	1.77	1.67	1.70	1.93	1.77	1.90	1.93
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BESG social pillar score	0.84	0.87	0.74	0.87	1.07	1.07	1.27	1.33
BESG governance pillar score	4.42	4.66	4.62	4.39	4.77	4.09	4.12	4.09
ESG disclosure score	23.59	28.37	28.51	29.45	29.45	29.45	38.34	40.04
Environmental disclosure score	0.00	0.00	0.42	0.42	0.42	0.42	16.79	17.12
Social disclosure score	11.22	11.22	11.22	11.67	11.67	11.67	21.98	21.74
Governance disclosure score	59.42	73.72	73.72	76.10	76.10	76.10	76.10	81.10
Environmental								
Emissions reduction initiatives	No	No	No	No	No	No	Yes	Yes
Climate change policy	No	No	No	No	No	No	No	Yes
Climate change opportunities discussed	No	No	No	No	No	No	No	No
Risks of climate change discussed	No	No	No	No	No	No	Yes	Yes
GHG scope 1	—	—	—	—	—	—	—	—
GHG scope 2 location-based	—	—	—	—	—	—	—	—
GHG Scope 3	—	—	—	—	—	—	—	—
Carbon per unit of production	—	—	—	—	—	—	—	—
Biodiversity policy	No	No	No	No	No	No	No	No
Energy efficiency policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Total energy consumption	—	—	—	—	—	—	—	—
Renewable energy use	—	—	—	—	—	—	—	—
Electricity used	—	—	—	—	—	—	—	—
Fuel used - natural gas	—	—	—	—	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	No	No	No	No	No	No	Yes	Yes
Hazardous waste	—	—	—	—	—	—	—	—
Total waste	—	—	—	—	—	—	—	—
Waste recycled	—	—	—	—	—	—	—	—
Waste sent to landfills	—	—	—	—	—	—	—	—
Environmental supply chain management	No	No	No	No	No	No	Yes	Yes
Water policy	No	No	No	No	No	No	Yes	Yes
Water consumption	—	—	—	—	—	—	—	—
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No	No	No	No	No
Quality assurance and recall policy	No	No	No	No	No	No	No	No
Consumer data protection policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No	No	No	No
Pct women in workforce	—	—	—	—	—	—	—	54
Pct disabled in workforce	—	—	—	—	—	—	—	—
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	No	No	No	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	—	—	—	—	—	—
Total recordable incident rate - employees	—	—	—	—	—	—	10	—
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	4,085	5,590	6,137	7,016	8,907	7,580	6,808	9,745
Employee turnover pct	—	—	—	—	—	—	3	3
Total hours spent by firm - employee training	—	—	—	—	—	—	23,574	5,165
Social supply chain management	No	No	No	No	No	No	Yes	Yes
Governance								
Board size	12	12	12	12	12	13	13	13
No. of independent directors (ID)	4	4	5	5	5	5	5	5
No. of women on board	2	2	1	1	1	1	1	1
No. of non-executive directors on board	9	9	9	9	9	9	9	9
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	13	14	13	13	12	13	10	13
Board meeting attendance pct	—	—	—	88	88	88	98	92
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	—	—	—	—	—	—	—	43
Age of the oldest director	—	—	—	—	—	—	—	76
No. of executives / company managers	9	8	8	4	5	5	5	5
No. of female executives	2	2	1	1	2	2	2	2
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	5	5	5	5	4	4	5	6
Audit meeting attendance %	—	100	100	93	100	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	2	3	2	2	2	2	2	2
No. of compensation committee meetings	—	2	4	2	3	3	3	3
Compensation meeting attendance %	—	100	100	100	100	100	100	100
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	—	2	4	2	3	3	3	3
Nomination meeting attendance %	—	100	100	100	100	100	100	100
Sustainability governance								
Verification type	No	No	No	No	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
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0-10	10-20	20-30	30-40	40+																		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>		AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

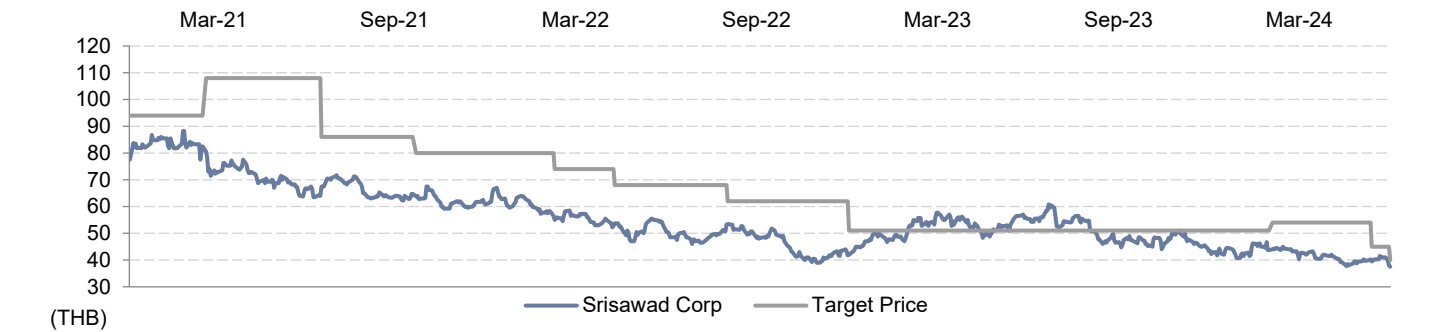
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Srisawad Corp (SAWAD TB)



Usanee Liurut, CISA started covering this stock from 17-Nov-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 37.50	HOLD	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board. Upside risks include 1) a faster-than-expected decline in losses on sales of repossessed cars for SCAP; and 2) an interest rate downtrend could push its interest spread.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 01-Mar-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.