**EQUITY RESEARCH - RESULTS FLASH** 

# PRECIOUS SHIPPING

# **PSL TB**

THAILAND / TRANSPORT & LOGISTIC



# DUI

#### **UNCHANGED**

TARGET PRICE THB10.30
CLOSE THB8.15
UP/DOWNSIDE +26.4%
PRIOR TP THB10.30
CHANGE IN TP UNCHANGED
TP vs CONSENSUS +4.0%

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	5,099	5,687	6,055	6,376
Net profit	709	1,121	1,404	1,521
EPS (THB)	0.45	0.72	0.90	0.98
vs Consensus (%)	=	62.5	52.5	4.6
EBITDA	2,553	3,018	3,312	3,459
Recurring net profit	661	1,121	1,404	1,521
Core EPS (THB)	0.42	0.72	0.90	0.98
Chg. In EPS est. (%)	nm	(0.4)	0.2	nm
EPS growth (%)	(86.4)	69.4	25.3	8.4
Core P/E (x)	19.2	11.3	9.1	8.4
Dividend yield (%)	3.1	4.4	5.5	6.0
EV/EBITDA (x)	6.9	5.7	5.2	5.0
Price/book (x)	0.8	0.8	0.8	0.8
Net debt/Equity (%)	30.9	26.9	26.9	26.7
ROE (%)	4.0	6.9	8.5	9.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(1.8)	7.9	(50.3)
Relative to country (%)	(0.1)	8.0	(40.5)
Mkt cap (USD m)			354
3m avg. daily turnover (USD m	n)		3.5
Free float (%)			48
Major shareholder	Globex Corp	oration Lim	ited (28%)
12m high/low (THB)			16.20/7.20
Issued shares (m)			1,559.29

Sources: Bloomberg consensus; FSSIA estimates

# กำไร 4Q23 ต่ำกว่าคาด

- PSL มีกำไรปกติ 320 ล้านบาทใน 4Q23 (+984% q-q, -47% y-y) ต่ำกว่าเราคาด 20% และ Bloomberg consensus ราว 30%
- รายได้จากการเดินเรือในปี 2023 อยู่ที่ USD10,907 หดตัว 45% y-y สอดคล้องกับดัชนี
   BHSI ที่ปรับลง 51% v-v
- คงคำแนะนำซื้อ ราคาเป้าหมาย 10.30 บาท

## กำไรปกติ 4Q23 ต่ำกว่าคาด

PSL รายงานกำไรปกติใน 4Q23 ที่ 320 ล้านบาท (+984% q-q, -47% y-) ต่ำกว่าที่เราคาด 20% และต่ำกว่า Bloomberg consensus ราว 30% ถึงแม้ว่าดัชนี BDI จะพุ่งสูงขึ้นในช่วงเดือน พ.ย.-ธ.ค. 2023 แต่รายได้จากการเดินเรือของ PSL ใน 4Q23 ต่ำกว่าที่เราคาด ขณะที่ ค่าใช้จ่ายในการเดินเรือสูงกว่าคาด โดยรายได้จากการเดินเรืออยู่ที่ USD12,429 ต่อลำต่อวัน (+28% q-q, -13% y-y) แม้จะน้อยกว่าคาดแต่เป็นการพื้นตัวจาก 3Q23 และทำให้รายได้ใน 3Q23 เป็นจุดต่ำสุดของปี ในส่วนของค่าใช้จ่ายในการเดินเรือ แม้ว่าจะต่ำกว่าเป้าที่บริษัทตั้งไว้ แต่เพิ่มขึ้น 7% q-q และ 9% y-y จากการเพิ่มขึ้นของการนำเรือเข้าอู่แห้ง ค่าซ่อมบำรุงรักษา และสำรวจเรือ

## กำไรปี 2023 ปรับฐานหลังหมดยุค supercycle

ปี 2023 หากตัดกำไรจากอัตราแลกเปลี่ยนและตราสารอนุพันธ์ กำไรปกติอยู่ที่ 661 ล้าน บาท (-86% y-y) ถือได้ว่าปี 2023 เป็นปีแห่งการ Correction อย่างรุนแรงของอุตสาหกรรมเรือ เทกองหลังจากยุค Supercycle ในปี 2021-22 รายได้จากการเดินเรือในปี 2023 ทำได้ USD10,907 ลดลงถึง 45% y-y สอดคล้องกับการร่วงลงของดัชนี BHSI ที่ปรับลง 51% y-y ซึ่ง รายได้ในระดับดังกล่าวกลับไปเท่ากับค่าเฉลี่ยที่เคยทำได้ในช่วงก่อน Covid ปี 2017-19 ส่วน ค่าใช้จ่ายในการเดินเรือเพิ่มขึ้น 6% y-y เป็น USD5,205 เนื่องจากในระหว่างปีมีเรือที่หยุดช่อม บำรุงและเข้ารับการสำรวจ 13 ลำ นอกจากนี้ ดอกเบี้ยจ่ายยังเพิ่มขึ้น 22% y-y ตามการปรับขึ้น ของอัตราดอกเบี้ยในท้องตลาด และ EBITDA ลดลง 61% y-y แต่ยังสูงกว่าช่วงก่อน Covid เล็กน้อย

# คาดหวังมาตรการกระต้นเศรษฐกิจจีนหนุนอุตสาหกรรมเทกอง

ดัชนีค่าระวางเรือเทกองมักมี low season ในไตรมาสแรก ล่าสุดใน 1QTD ดัชนี BDI และ BHSI ปรับลงแล้ว 22% จากค่าเฉลี่ยใน 4Q23 ประมาณการกำไรของเราที่ 1.1 พันล้านบาทใน ปี 2023 อยู่บนสมมติฐานค่าระวาง USD13,168 เพิ่มขึ้น 20% y-y และตั้งสมมติฐานให้ ค่าใช้จ่ายจากการเดินเรือทรงตัวใกล้เคียงปี 2023 แม้ประมาณการของเราจะดูท้าทายและการ คาดการณ์ของ Clarksons ที่มองว่าอุปสงค์ปีนี้จะเพิ่มเพียง 1.5% ส่วนปริมาณเรือน่าจะเพิ่มขึ้น 2.3% ในปี 2024 แต่หวังว่าการกระตุ้นเศรษฐกิจของจีนจะช่วยหนุนอัตราค่าระวางเรือได้บ้าง

# ดงดำแนะนำซื้อ ราคาเป้าหมาย 10.30 บาท

เราคงคำแนะนำซื้อและคงราคาเป้าหมาย 10.30 บาท อิง 2024E P/E of 14.0x (+0.3SD ของ ค่าเฉลี่ยในช่วง 2 ปีที่ผ่านมา) แม้ว่าการฟื้นตัวของอัตราค่าระวางจะเปราะบางแต่เชื่อว่าจุด ต่ำสุดของอุตสาหกรรมเรือเทกองผ่านไปแล้ว และมาตรการคุมเข้มทางทะเลเรื่องมลภาวะจะ ช่วยจำกัดอุปทานซึ่งจะหนุนอุปสงค์-อุปทานของตลาดให้เข้าสู่สมดุลเร็วขึ้น



Jitra Amornthum
Fundamental Investment Analyst on Securities; License no. 014530
jitra.a@fssia.com, +66 2646 9966

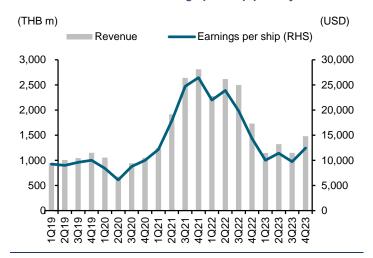
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: 4Q23 results summary

Year to Dec 31	4Q22	1Q23	2Q23	3Q23	4Q23	Cha	nge	2022	2023	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Service revenue	1,731	1,146	1,322	1,151	1,480	28.5	(14.5)	9,129	5,099	(44.1)
Cost of services	(520)	(549)	(519)	(530)	(567)	6.9	9.0	(3,401)	(3,595)	5.7
Gross profit	1,211	596	803	621	913	47.0	(24.6)	5,728	1,504	(73.7)
Operating costs	(151)	(112)	(91)	(113)	(109)	(3.6)	(27.5)	(517)	(425)	(17.6)
Operating profit	719	156	365	154	450	192.9	(37.4)	5,229	1,124	(78.5)
Operating EBITDA	1,072	492	722	521	789	51.3	(26.4)	6,555	2,555	(61.0)
Interest expense	(109)	(104)	(110)	(131)	(136)	3.7	24.7	(392)	(481)	22.5
Profit before tax	610	53	255	22	314	1,302.7	(48.6)	4,837	644	(86.7)
Associates	10	2	2	8	10	24.1	(7.9)	29	21	(27.2)
Reported net profit	605	79	286	98	246	150.2	(59.3)	4,851	709	(85.4)
Core profit	605	54	258	30	320	983.6	(47.1)	4,850	661	(86.4)
Reported EPS (THB)	0.39	0.05	0.18	0.06	0.16	150.2	(59.3)	3.11	0.46	(85.4)
Core EPS (THB)	0.39	0.03	0.17	0.02	0.21	983.6	(47.1)	3.11	0.42	(86.4)
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	49.6	22.8	33.7	22.0	36.8	14.7	(12.8)	62.7	29.5	(33.2)
Operating margin	41.6	13.7	27.6	13.4	30.4	17.1	(11.1)	57.3	22.1	(35.2)
EBITDA margin	61.9	43.0	54.6	45.3	53.3	8.0	(8.6)	71.8	50.1	(21.7)
Core profit margin	35.0	4.7	19.5	2.6	21.6	19.1	(13.3)	53.2	13.0	(40.2)
SG&A / Sales	6.7	7.3	5.6	7.8	5.9	(1.8)	(0.8)	4.1	6.6	2.5
Operating statistics	_					(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
No. of vessels	38	38	38	38	38	0.0	0.0	38	38	0.0
BSI Index (Supramax) - average	1,327	925	988	912	1,293	41.8	(2.5)	2,006	1,022	(49.0)
BHSI Index (Handysize) - average	822	539	579	492	714	45.0	(13.1)	1,181	579	(51.0)
PSL's TC rate (USD/ship/day)	14,343	10,022	11,424	9,741	12,429	27.6	(13.3)	19,924	10,907	(45.3)
PSL's OPEX (USD/ship/day)	4,815	5,231	5,113	5,141	5,332	3.7	10.7	4,895	5,205	6.3

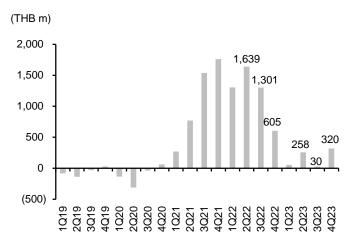
Sources: PSL, FSSIA's compilation

Exhibit 2: Revenue and earnings per ship per day



Sources: PSL, FSSIA's compilation

**Exhibit 3: Core profit** 



Sources: PSL, FSSIA's compilation

# **Financial Statements**

Precious Shipping

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	9,129	5,099	5,687	6,055	6,376
Cost of goods sold	(3,401)	(3,595)	(3,711)	(3,792)	(3,969)
Gross profit	5,728	1,504	1,976	2,263	2,407
Other operating income	17	46	45	47	50
Operating costs	(517)	(425)	(451)	(453)	(482)
Operating EBITDA	6,553	2,553	3,018	3,312	3,459
Depreciation	(1,324)	(1,429)	(1,448)	(1,455)	(1,484)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	5,229	1,124	1,570	1,857	1,975
Net financing costs	(392)	(481)	(435)	(432)	(429)
Associates	29	21	20	21	22
Recurring non-operating income	29	21	20	21	22
Non-recurring items	0	48	0	0	0
Profit before tax	4,866	713	1,155	1,447	1,568
Tax	(15)	(4)	(34)	(43)	(46)
Profit after tax	4,851	709	1,121	1,404	1,521
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,851	709	1,121	1,404	1,521
Non-recurring items & goodwill (net)	0	(48)	0	0	0
Recurring net profit	4,850	661	1,121	1,404	1,521
Per share (THB)					
Recurring EPS *	3.11	0.42	0.72	0.90	0.98
Reported EPS	3.11	0.45	0.72	0.90	0.98
DPS	1.75	0.25	0.36	0.45	0.49
Diluted shares (used to calculate per share data)	1,559	1,559	1,559	1,559	1,559
Growth					
Revenue (%)	6.0	(44.1)	11.5	6.5	5.3
Operating EBITDA (%)	10.2	(61.0)	18.2	9.8	4.4
Operating EBIT (%)	10.5	(78.5)	39.6	18.3	6.3
Recurring EPS (%)	11.8	(86.4)	69.4	25.3	8.4
Reported EPS (%)	8.4	(85.4)	58.0	25.3	8.4
Operating performance					
Gross margin inc. depreciation (%)	62.7	29.5	34.7	37.4	37.8
Gross margin exc. depreciation (%)	77.3	57.5	60.2	61.4	61.0
Operating EBITDA margin (%)	71.8	50.1	53.1	54.7	54.3
Operating EBIT margin (%)	57.3	22.1	27.6	30.7	31.0
Net margin (%)	53.1	13.0	19.7	23.2	23.9
Effective tax rate (%)	0.3	0.5	2.9	3.0	3.0
Dividend payout on recurring profit (%)	56.3	58.9	50.0	50.0	50.0
Interest cover (X)	13.4	2.4	3.7	4.4	4.7
Inventory days	5.6	6.1	4.9	4.9	4.7
Debtor days	9.1	20.6	19.0	17.4	17.1
Creditor days	82.5	83.2	78.9	82.3	73.1
Operating ROIC (%)	19.9	4.2	6.1	7.2	7.6
ROIC (%)	19.5	4.2	6.0	7.1	7.5
ROE (%)	31.5	4.0	6.9	8.5	9.2
ROA (%)	21.6	4.3	6.1	7.4	7.9
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Time charter	8,992	5,016	5,451	5,773	6,094
Voyage charter	132	79	231	277	277
Service revenue	4	5	5	5	5

Sources: Precious Shipping; FSSIA estimates

# **Financial Statements**

Precious Shipping

ash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
ecurring net profit	4,850	661	1,121	1,404	1,52
epreciation	1,324	1,429	1,448	1,455	1,48
ssociates & minorities	-	-	- (405)	- (500)	/==/
Other non-cash items	402	413	(485)	(538)	(573
change in working capital	28	(336)	326	(89)	(20
ash flow from operations	6,604	2,167	2,410	2,232	2,41
capex - maintenance	(2,447)	(562)	(1,298)	(1,500)	(1,600
apex - new investment let acquisitions & disposals	(2,447)	(562)	(1,296)	(1,500)	(1,600
other investments (net)	30	21	62	(22)	(19
ash flow from investing	(2,416)	(541)	(1,236)	(1,522)	(1,619
ividends paid	(3,508)	(624)	(560)	(702)	(76
quity finance	(3,300)	0	0	0	(10
ebt finance	(1,818)	710	(850)	0	
Other financing cash flows	(380)	(455)	0	0	
ash flow from financing	(5,705)	(368)	(1,411)	(702)	(76
lon-recurring cash flows	-	-	-	-	•
Other adjustments	104	1	0	0	
et other adjustments	104	1	0	(404)	(40
lovement in cash	(1,413)	1,259	(236)	(396)	(1 <sup>-</sup>
ree cash flow to firm (FCFF)	4,580.64	2,106.72	1,609.15	1,141.76	1,223.1
ree cash flow to equity (FCFE)	2,095.00	1,882.57	324.21	306.25	749.4
er share (THB)					
CFF per share	2.94	1.35	1.03	0.73	0.7
CFE per share	1.34	1.21	0.21	0.20	0.4
ecurring cash flow per share	4.22	1.61	1.34	1.49	1.5
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
angible fixed assets (gross)	32,817	32,689	33,371	34,100	34,93
ess: Accumulated depreciation	(10,769)	(11,854)	(12,683)	(13,318)	(13,983
angible fixed assets (net)	22,048	20,836	20,688	20,782	20,94
stangible fixed assets (net)	16	9	9	9	_0,0
ong-term financial assets	-	-	-	-	
vest. in associates & subsidiaries	81	82	82	82	8
ash & equivalents	1,056	2,315	2,079	1,683	1,67
/C receivable	279	295	296	282	31
nventories	42	30	31	31	3
Other current assets	181	250	227	242	25
Current assets	1,557	2,890	2,633	2,238	2,27
Other assets	602	529	467	489	50
otal assets	24,304	24,346	23,878	23,601	23,82
common equity	16,463	16,246	16,386	16,528	16,69
finorities etc.	0	0	0	0	
otal shareholders' equity	16,463	16,246	16,386	16,528	16,69
ong term debt	5,556	5,548	4,778	4,542	4,65
Other long-term liabilities	417	276	313	333	31
ong-term liabilities	5,974	5,824	5,091	4,875	4,97
/C payable	639	447	625	536	58
hort term debt	1,167	1,788	1,709	1,591	1,48
Other current liabilities	61	41	68	70	8
current liabilities	1,867	2,276	2,401	2,198	2,14
otal liabilities and shareholders' equity	24,304	24,346	23,878	23,601	23,82
et working capital	(198)	87	(139)	(51)	(6
vested capital	22,548	21,542	21,107	21,311	21,48
Includes convertibles and preferred stock which is bein	g treated as debt				
er share (THB)					
ook value per share	10.56	10.42	10.51	10.60	10.7
angible book value per share	10.55	10.41	10.50	10.59	10.7
inancial strength					
let debt/equity (%)	34.4	30.9	26.9	26.9	26
et debt/total assets (%)	23.3	20.6	18.5	18.9	18
current ratio (x)	0.8	1.3	1.1	1.0	1
F interest cover (x)	12.6	6.1	4.7	5.2	6
aluation	2022	2023	2024E	2025E	2026
	2.6	19.2	11.3	9.1	8
= :::		24.3	14.3	11.4	10
ecurring P/E @ target price (x) *	3.3				8
ecurring P/E @ target price (x) * eported P/E (x)	2.6	17.9	11.3	9.1	
ecurring P/E @ target price (x) * eported P/E (x)			11.3 4.4	9.1 5.5	
ecurring P/E @ target price (x) * eported P/E (x) ividend yield (%)	2.6	17.9			6
ecurring P/E @ target price (x) * eported P/E (x) ividend yield (%) rice/book (x) rice/tangible book (x)	2.6 21.5	17.9 3.1	4.4	5.5	6
ecurring P/E (x) * ecurring P/E @ target price (x) * leported P/E (x) ividend yield (%) trice/book (x) rice/tangible book (x) V/EBITDA (x) **	2.6 21.5 0.8	17.9 3.1 0.8	4.4 0.8	5.5 0.8	6 0 0 5
ecurring P/E @ target price (x) * eported P/E (x) ividend yield (%) rice/book (x) rice/tangible book (x)	2.6 21.5 0.8 0.8	17.9 3.1 0.8 0.8	4.4 0.8 0.8	5.5 0.8 0.8	6 0 0

Sources: Precious Shipping; FSSIA estimates

# PRECIOUS SHIPPING PCL (PSL TB)

FSSIA ESG rating

★ ★ ★

## **Exhibit 4: FSSIA ESG score implication**

55.45 /100

FY 2022

11 / 4 / 4 7 / 98% Yes 8 No

> 34/69 3/0 No 3/3

> > 3/2 3 100 3/3 3 100 8.5 94.84 11.11

**133** 315.37

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 5: ESG – peer comparison

	FSSIA	SIA Domestic ratings							Global ratings					Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Globa I	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79			Υ	5.00	5.00			53.86			57.61		6.57	45.96
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
SJWD	42.41		Y	Y	5.00	5.00			56.00			42.01		3.44	41.46
TTA	65.35		Υ	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

## Exhibit 6: ESG disclosure from company's one report

Y ending Dec 31	FY 2022	FY ending Dec 31
Environmental		Governance
Climate change policy	Yes	Board size / Independent directors (ID) / Female
Climate change opportunities discussed		No. of board meetings for the year / % attendance
GHG scope 2 location-based policy	Yes	Company conducts board evaluations
Biodiversity policy	Yes	Number of non-executive directors on board
Energy efficiency policy	Yes	Director share ownership guidelines
Electricity used	Yes	Board age limit
Fuel used - crude oil/diesel	Yes	Age of the youngest / oldest director
Waste reduction policy	Yes	Number of executives / female
Water policy	Yes	Executive share ownership guidelines
Water consumption	Yes	Size of audit committee / ID
cial		Audit committee meetings
Human rights policy	Yes	Audit committee meeting attendance (%)
Policy against child labor	Yes	Size of compensation committee / ID
Quality assurance and recall policy		Number of compensation committee meetings
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)
Equal opportunity policy	Yes	Size of nomination committee / ID
Gender pay gap breakout		Number of nomination committee meetings
Pct women in workforce	56	Nomination committee meeting attendance (%)
Business ethics policy	Yes	Board compensation (THB m)
Anti-bribery ethics policy	Yes	Executive compensation (THB m)
Health and safety policy	Yes	Auditor fee (THB m)
Lost time incident rate - employees		(EY Office Limited)
Training policy	Yes	Total employee (no.)
Fair remuneration policy	Yes	Employee compensation (THB m)
Number of employees - CSR	Yes	
Total hours spent by firm - employee training	44286	
Social supply chain management	Yes	

Source: FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodology	·			Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process based from the annu	d on the comp al S&P Globa	transparent, rules-based of panies' Total Sustainabilit al Corporate Sustainability anies within each industry	ty Scores resulting y Assessment (CSA).	Sustainability A ESG Score of I	ssessment (C ess than 45% ny are disqual	he annual S&P ( SA) for DJSI. Co of the S&P Glob ified. The constit iverse.	ompanies with	an S&P Globa of the highest	
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bus Candidates m 1) no irregular float of >150 s up capital. So 70%; 2) indep wrongdoing re	siness with tra- just pass the rading of the shareholders, me key disquendent direct blated to CG,	lity in Environmental and ansparency in Governance preemptive criteria, with the board members and example and combined holding mulifying criteria include: 1 tors and free float violation social & environmental in arnings in red for > 3 year	e, updated annually. wo crucial conditions: ecutives; and 2) free just be >15% of paid- ) CG score of below n; 3) executives' npacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (-USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight maximum, and no cap for number of stocks.					
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by th	e Thai IOD, ν Γ). The result:	n in sustainable developm with support from the Stoc s are from the perspective s.	ck Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of shareh 25%); 4) disclo	ories: 5 for Exce 1-79), 2 for Fair ( w 50. Weighting oolders (weight 2 sure & transpare	60-69), 1 for F s include: 1) th 25% combined	Pass (60-69), ne rights; 2) and ); 3) the role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent ar out of five the criteria cover date (45%), ar circulation of sun exercised. The and verifiability;	incorporated and sufficiently CG compone AGM procedund after the number of the control of the co	which shareholders' rights into business operations or disclosed. All form imporents to be evaluated annurures before the meeting (anneeting (10%). (The first as icion for voting; and 2) facilitatings 1) the ease of attending meass for Q&A. The third involves as, resolutions and voting resu	and information is rtant elements of two ually. The assessment 45%), at the meeting sesses 1) advance on how voting rights can be eetings; 2) transparency the meeting minutes that	be					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishment policies. The ( (Companies dec Declaration of Ir Certification, inc	t of key control Certification is ciding to become tent to kick off cluding risk asse employees, esta	Checklist include corruption of the monitoring and so good for three years. The a CAC certified member state an 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing of a stakeholders.)	nd developing of  art by submitting a mit the CAC Checklist for d control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an a risk is unmana	assessment o aged. <i>Sources</i>	sk rating provides an over of how much of a company of to be reviewed include corpor of the reviewed include corporer media, NGO reports/websi	y's exposure to ESG orate publications and			score is the sun higher ESG risk		ed risk. The	
		npany feedback	k, ESG controversies, issuer fe		NEGL 0.10	Low	Medium	High	Severe	
		,,			0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to on the principle of helps explain	outperform ov of financial ma future risk-ad g features wit	sustainable companies that ver the long term. The me atteriality including informa djusted performance. Mate th higher materiality and re rly basis.	ethodology considers ation that significantly eriality is applied by	scores using m	ateriality-base	ated as a weigh d weights. The s dicating better p	score is scaled		
<u>MSCI</u>			neasure a company's maid laggards according to the						nethodology to	
	AAA	8.571-10.000	)							
	AA	7.143-8.570	Leader:	leading its industry in m	nanaging the most s	ignificant ESG ri	sks and opportuniti	es		
	Α	5.714-7.142								
	BBB	4.286-5.713	Average:	a mixed or unexception industry peers	iai track record of ma	anaging the mos	ı sıgnıזıcant ESG ri	sks and opportu	nicies relative to	
	BB	2.857-4.285								
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significa	nt ESG risks		
4	CCC	0.000-1.428		-t t : =====	Lineati I II I	-e-ia		fall to		
Moody's ESG solutions	believes that a	a company in	ree to which companies to tegrating ESG factors into or shareholders over the m	o its business model and						
Refinitiv ESG rating	based on pub	licly available	and objectively measure as and auditable data. The apublicly. (Score ratings ar	score ranges from 0 to	100 on relative E	SG performan	ce and insufficie	ent degree of t		
S&P Global			re is a relative score meas in the same industry class			•	of ESG risks, op	portunities, ar	nd impacts	
Bloomberg	ESG Score			nberg's view of ESG fina	ancial materiality.	The score is	a weighted gene	ralized mean	(power mean)	
		score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.  ESG Disclosure Score  Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of								

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
13-Feb-2023 10-May-2023	HOLD BUY	17.00 15.00	02-Aug-2023 07-Nov-2023	HOLD HOLD	10.30 9.70	15-Jan-2024	BUY	10.30

Jitra Amornthum started covering this stock from 13-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Precious Shipping	PSL TB	THB 8.15	BUY	Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 12-Feb-2024 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.