**EQUITY RESEARCH - COMPANY REPORT** 

**THAILAND / FINANCE & SECURITIES** 

# MUANGTHAI CAPITAL

MTC TB







# ยังควบคุมคุณภาพสินทรัพย์ 4Q23 ได้ดี

- เราคาดว่ากำไรสุทธิ์ 4Q23 จะลดลง q-q จากค่าใช้จ่ายในการดำเนินงานและผลขาดทุน ทางเครดิตที่คาดว่าจะเกิดขึ้น (ECL) ที่สูงขึ้น
- เรากังวลเกี่ยวกับคุณภาพสินทรัพย์น้อยลงเนื่องจากอยู่ในระดับที่ควบคุมได้และใกล้เคียง กับเป้าประมาณการปี 2023 ของบริษัทฯ
- ปรับลดคำแนะนำเป็นถือจาก Upside ที่อาจมีจำกัด

# กำไรสุทธิ 4Q23 น่าจะลดลง q-q โดยได้ปัจจัยกดดันจากค่าใช้จ่ายในการดำเนินงาน และ ECL ที่สูงขึ้น

เราคาดว่า MTC จะรายงานกำไรสุทธิ์ 4Q23 อยู่ที่ 1.22พัน ลบฺ. (-4.9% q-q, -8.0% y-y) โดยมี ปัจจัยกดดันสำคัญจากค่าใช้จ่ายในการดำเนินงานและ ECL ที่ปรับขึ้นตามฤดูกาล โดยปักติ ค่าใช้จ่ายในการด้ำเนินงานจะเร่งตัวขึ้นใน 4Q จากการจัดสัมมนาประจำปีและต้นทุนอื่นที่เกี่ยวข้อง กับกิจกรรมปีใหม่ และแนวโน้มจะเพิ่มขึ้นอีกใน 1Q จากการปรับเงินเดือนประจำปี สัดส่วน ค่าใช้จ่ายในการดำเนินงานต่อรายได้ใน 4Q23 น่าจะไต่ขึ้นเป็น 46.5% ซึ่งจะทำให้ได้สัดส่วน ดังกล่าวในปี 2023 อยู่ที่ 47.1% ใกล้เคียงกับที่บริษัทฯ คาด กำไรก่อนหักสำรองใน 4Q23 น่าจะ อยู่ที่ 2.87พัน ลบ. (-1.2% q-q, +8.3% y-y) อย่างไรก็ดี Interest spread น่าจะลดลง 49bp โดยมี ปัจจัยกดดันจากต้นทุนในการกู้ยืมที่ปรับขึ้น 44bp เป็น 4.11% ซึ่งจะทำให้ได้ตัวเลขในปี 2023 อยู่ ที่ 3.75% ใกล้เคียงกับที่เป้าประมาณการปี 2023 ของบริษัทฯ ที่ 3.60-3.80% จากตัวเลขดังกล่าว กำไรสุทธิปี 2023 น่าจะไต่ขึ้นเป็น 4.79พัน ลบ. แต่ยังลดลง 6.2% y-y นับเป็นกำไรที่ต่ำที่สุดใน รอบ 4 ปี

# คาดคุณภาพสินทรัพย์ปี 2023 อยู่ในระดับที่ควบคุมได้ตามที่บริษัทฯ คาด

เราคาดว่าสัดส่วนหนี้ด้อยคุณภาพ (NPL) 4Q23 จะออกมาที่ 3.31% เพิ่มเล็กน้อยจาก 3.29% ใน 3Q23 และสอดคล้องกับเป้าประมาณการของ MTC ที่ไม่เกิน 3.50% ในขณะที่เราคาดว่าต้นทุน ความเสี่ยงในการปล่อยสินเชื่อ (Credit cost) ใน 4Q23 (รวมผลขาดทุนจากการขายรถยึด) จะอยู่ที่ 3.83% ลดลงจาก 3.87% ใน 3Q23 สอดคล้องกับที่บริษัทฯ มองว่า Credit cost ได้ผ่านจุดสูงสุด ไปแล้วใน 3Q23 และน่าจะอยู่ที่ไม่เกิน 4% เราคาดว่าสัดส่วนสำรองต่อหนี้ด้อยคุณภาพ (Coverage ratio) ในปี 2023 จะออกมาที่ 107.6% ลดลงเล็กน้อยจาก 110.3% ใน 3Q23 ์สอดคล้องกับเป้าประมาณการของบริษัทฯ ที่ไม่ต่ำกว่า 100% จากการบริหารหนี้ด้อยคุณภาพเชิง รกอย่างต่อเนื่อง

# ปรับลดประมาณการกำไรปี 2024-25 เพื่อสะท้อนเป้าประมาณการปี 2024

เราคงประมาณการกำไรปี 2023 อย่างไรก็ดีเราปรับลดประมาณการกำไรปี 2024-25 ลง 2.7-3.2% เพื่อสะท้อนเป้าประมาณการปี 2024 ของบริษัทฯ ดังได้แสดงไว้ใน Exhibit 4 โดยเราได้ปรับลด สมมติฐาน Interest spread ในขณะที่รายการอื่นค่อนข้างใกล้เคียงกับเป้าประมาณการของบริษัทฯ เราคาด<sup>ี</sup>ว่าการเติบโตของกำไรปี 2024-25 จะยุ้งอยู่ในเกณฑ์ดีที่ 24.8% y-y และ 29.2% y-y โดย ได้ปัจจัยผลักดันจากอัตราการเติบโตของสินเชื่อเฉลี่ยที่ 19.1-19.5% และ Credit cost ที่ลดลงโดย น่าจะลดลงอย่างต่อเนื่องสู่ระดับที่คาดไว้ที่ประมาณ 3% ในปี 2025

#### ปรับลดคำแนะนำเป็นถือ

เราปรับลดคำแนะนำเป็นถือ (จากซื้อ) ปัจจุบัน MTC มีราคาที่ค่อนข้างใกล้เคียงกับปัจจัยพื้นฐาน ี เนื่องจากกำลังเข้าใกล้ราคาเป้าหมายปี 2024 ของเราที่ 43 (จาก 44 บาท) โดยคิดเป็นค่า P/BV อยู่ที่ 2.42x (จาก 2.49x) ภายใต้สมมติฐานค่า L-T ROE ที่ 17.3% (จาก 17.6%) และ COE ที่ 10.2%

TARGET PRICE	THB43.00
CLOSE	THB41.75
UP/DOWNSIDE	+3.0%
PRIOR TP	THB44.00
CHANGE IN TP	-2.3%
TP vs CONSENSUS	-5.8%

## **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Operating profit	6,360	5,973	7,457	9,635
Net profit	5,093	4,778	5,965	7,708
EPS (THB)	2.40	2.25	2.81	3.64
vs Consensus (%)	-	(1.4)	0.5	5.9
Recurring net profit	5,093	4,778	5,965	7,708
Core EPS (THB)	2.40	2.25	2.81	3.64
Chg. In EPS est. (%)	-	-	(2.7)	(3.2)
EPS growth (%)	3.0	(6.2)	24.8	29.2
Core P/E (x)	17.4	18.5	14.8	11.5
Dividend yield (%)	2.3	0.8	1.0	1.3
Price/book (x)	3.0	2.8	2.4	2.0
ROE (%)	18.9	15.6	17.2	19.0
ROA (%)	4.5	3.4	3.6	3.9



Share price performance	1 Month	3 Month	12 Month		
Absolute (%)	(10.7)	14.4	7.1		
Relative to country (%)	(8.6)	16.5	30.9		
Mkt cap (USD m)			2,479		
3m avg. daily turnover (USD m)			11.9		
Free float (%)			21		
Major shareholder	Petaumpai Family (67%				
12m high/low (THB)		4	7.00/30.75		
Issued shares (m)			2,120		

Sources: Bloomberg consensus; FSSIA estimates



Usanee Liurut, CISA

Fundamental Investment Analyst on Capital Market; License no. 017928 usanee.l@fssia.com, +66 2646 9967

Maeta Cherdsatirakul

Research Assistant maeta.c@fssia.com, +66 2646 9971

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#### Investment thesis

We have lowered our recommendation to HOLD from BUY due to:

- We have cut 2024-25E earnings by 2.7-3.2% to reflect the 2024 guidance, as shown in exhibit 3. In particular, we decreased our interest spread assumption, while other items are pretty in line.
- However, we expect the 2024-25 earnings growth to remain solid at 24.8% y-y and 29.2% y-y, driven by an average loan growth of 19.1-19.5% and lower credit costs, continually declining to the expected c3% in 2025.
- MTC is currently fairly valued since it is approaching our 2024 GGM-based TP of THB43 (from THB44), implying a P/BV of 2.42x (from 2.49x) under expected L-T ROE of 17.3% (from 17.6%) and COE of 10.2%).

# Company profile

MTC has been providing lending services since 1992, focusing on motorcycle title loans, and commands the highest market share in Thailand. It has also expanded its business to personal and other title loans such as car, agricultural, and land title loans.

www.muangthaicap.com

# Principal activities (revenue, 2022)

■ Net interest income - 95.0 %



Non-interest income - 5.0 %

Source: Muangthai Capital

# **Major shareholders**

■ Petaumpai Family - 67.5 %

Thai NVDR Co., Ltd. - 7.7 %

■ Others - 24.9 %

Source: Muangthai Capital

# Catalysts

- 1) A faster-than-expected economic recovery in Thailand;
- 2) Upcoming economic stimulus from the government.
- 3) A stronger-than-expected improvement in asset quality
- 4) A better-than-expected control on operating costs

#### Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board. Upside risks are 1) a positive development of asset quality, which could bring down the credit costs, and 2) a lower market interest rate, which could alleviate its cost-of-funds burden.

#### **Event calendar**

Date	Event
20 Feb 2024	2023 result announcement

### **Key assumptions**

Key assumptions	2023E	2024E	2025E
Net profit (THB m)	4,778	5,965	7,708
Net profit growth (%)	(6.2)	24.8	29.2
Spread (%)	14.62	14.41	14.42
Loan growth (%)	20.9	19.1	19.5
Net interest income growth (%)	20.7	18.8	19.4
Fee growth (%)	28.9	4.0	4.0
Credit cost (included losses from car repossessed) (%)	3.79	3.48	3.04
Cost to income (%)	48.0	48.0	48.0

Source: FSSIA estimates

#### Earnings sensitivity

			2024E	
Loan growth	±2ppt	17.1	19.1	21.1
% change in net profit		(1.3)		1.3
Interest spread (%)	±5bp	14.36	14.41	14.46
% change in net profit		(0.4)	-	0.4
Credit cost (bp)	±10bp	3.38	3.48	3.58
% change in net profit		2.1	-	(2.1)

Source: FSSIA estimates

### 4Q23 net profit to drop q-q, pressured by rising OPEX and ECL

We expect MTC to report a 4Q23 net profit of THB1.22b, falling by 4.9% q-q but growing by 8.0% y-y. It should see critical pressures from rising seasonal operating expenses and ECL. Typically, operating expenses would accelerate in 4Q due to management's annual seminar and other costs related to new year activities and increase higher in 1Q from the annual salary adjustment. The 4Q23 cost-to-income ratio would climb to 46.5%, bringing the 2023 ratio to 47.1%, in line with the guidance. 4Q23 PPOP would equal THB2.87b, slightly down by 1.2% q-q but up by 8.3% y-y.

The expected q-q contraction is mainly from rising operating expenses and decreasing fee income despite growing net interest income from expected continued loan growth of 4.1% q-q and 19.8% y-y, in line with the 2023 guidance of c20% y-y. The title loan segments would remain a crucial growth engine as motorcycle hire-purchase and other high-yield loans continued to shrink due mainly to their poor asset quality and MTC's more stringent credit policy for these segments.

However, we expect the 4Q23 interest spread to dip by 49bp, pressured by an accelerating cost of funds by 44bp to 4.11%, bringing the 2023 cost of funds to 3.75%, in line with its 2023 guidance of 3.60-3.80%.

Hence, the 2023 net profit would climb to THB4.79b, dipping by 6.2% y-y, its four-year trough. Key drags would be from rising ECL and losses from sales of repossessed cars. However, PPOP would be solid from increasing net interest income and fees despite growing operating expenses aligning with the opening of 869 new branches, bringing the year-end number to 7,537.

Exhibit 1: MTC – 4Q23 earnings preview

	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23E	Cha	nge	2023E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)					
Interest income	4,959	5,338	5,397	5,754	6,063	6,300	3.9	18.0	23,514	22.5
Interest expense	(737)	(810)	(848)	(909)	(1,004)	(1,156)	15.1	42.7	(3,917)	39.2
Net interest income	4,222	4,528	4,549	4,845	5,059	5,144	1.7	13.6	19,597	19.6
Fee and other income	226	273	233	287	236	215	(9.0)	(21.3)	972	11.8
Total income	4,448	4,801	4,783	5,132	5,295	5,359	1.2	11.6	20,569	19.2
Operating expenses	(2,008)	(2,152)	(2,352)	(2,463)	(2,391)	(2,491)	4.2	15.8	(9,697)	20.2
PPOP before taxes	2,440	2,649	2,431	2,669	2,904	2,868	(1.2)	8.3	10,872	18.3
Expected credit losses	(959)	(781)	(954)	(1,017)	(965)	(1,010)	4.6	29.3	(3,946)	62.2
Profit after ECL	1,481	1,868	1,477	1,653	1,939	1,858	(4.2)	(0.5)	6,926	2.6
Gain (loss) from car repossessed	35	(493)	(112)	(183)	(334)	(330)	(1.2)	(33.1)	(959)	143.5
Operating profit	1,517	1,375	1,365	1,469	1,605	1,528	(4.8)	11.1	5,967	n/a
Income tax	(312)	(243)	(295)	(269)	(320)	(306)	(4.4)	25.6	(1,190)	(6.1)
Net profit	1,205	1,132	1,070	1,200	1,285	1,222	(4.9)	8.0	4,778	(6.2)
EPS (THB)	0.57	0.53	0.50	0.57	0.61	0.58	(4.9)	8.0	2.25	(6.2)
Loans	113,231	119,084	124,200	131,257	137,081	142,663	4.4	21.1	141,483	20.9
Interest bearing debt	93,232	96,143	98,536	106,327	112,329	112,809	5.6	20.5	116,110	20.8
Key ratios	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23E			2023E	
	(%)	(%)	(%)	(%)	(%)	(%)			(%)	
Yield on loan	18.08	18.38	17.75	18.02	18.08	18.02			17.97	
Cost of funds	3.27	3.42	3.48	3.55	3.67	4.11			3.75	
Spread	14.81	14.96	14.26	14.47	14.40	13.91			14.22	
Cost to Income ratio	45.14	44.82	49.18	47.99	45.15	46.48			47.14	
Credit cost (included losses from car repossessed)	3.37	4.39	3.50	3.76	3.87	3.83			3.75	
NPL / Loan	2.33	3.00	3.28	3.48	3.29	3.31			3.31	
LLR / Loan	2.38	3.15	3.44	3.66	3.63	3.56			3.56	
Coverage ratio	102.3	105.1	105.0	105.1	110.3	107.6			107.6	
D/E (x)	3.4	3.4	3.4	3.7	3.7	3.6			3.6	
IDBE (x)	3.3	3.3	3.3	3.6	3.7	3.5			3.5	
S/T debt/total debt (x)	7.6	8.3	4.9	5.3	7.7	8.9			8.9	
Loan growth q-q	6.7	5.2	4.3	5.7	4.4	4.1				
Loan growth y-y	35.7	32.2	27.5	23.6	21.1	19.8			19.8	
Loan growth YTD	25.7	32.2	4.3	10.2	15.1	19.8				

Sources: MTC; FSSIA estimates

Exhibit 2: MTC – outstanding L-T debentures and maturity by quarter

	Outstanding debentures				Maturity of debentures by period					
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	Total	
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	
2024	60,758	58,258	55,288	48,839	6,386	2,500	2,970	6,449	18,306	
2025	41,360	33,050	25,930	22,700	7,479	8,310	7,120	3,229	26,138	
2026	19,144	12,606	10,210	8,146	3,556	6,538	2,396	2,064	14,555	

Sources: ThaiBMA; FSSIA's compilation

## Controllable 2023E asset quality in line with guidance

We expect the 4Q23 NPL ratio to finish at 3.31%, a slight increase from 3.29% in 3Q23, in line with MTC's guidance of not exceeding 3.50%. Meanwhile, we predict 4Q23 credit cost, including losses from sales of repossessed cars of 3.83%, decreasing from 3.87% in 3Q23, in line with the guidance that credit cost has passed its peak in 3Q23 and not exceeding 4%. We expect the 2023 coverage ratio to end at 107.6%, a slight drop from 110.3% in 3Q23, in line with the guidance of not lower than 100% from its continued proactive NPLs management, write-off, and sales.

Exhibit 3: MTC - Staged loans and ECL, 2020-3Q23

MTC	2020	2021	2022	3Q23	2020	2021	2022	3Q23
	(THB m)	(THB m)	(THB m)	(THB m)				
Loans and accrued interest					Staged loans %	of total loans		
Stage 1	65,372	81,837	105,097	120,804	92.6%	93.4%	87.1%	87.1%
Stage 2	4,489	4,578	12,009	13,526	6.4%	5.2%	10.0%	9.7%
Stage 3	747	1,187	3,506	4,411	1.1%	1.4%	2.9%	3.2%
Total	70,607	87,602	120,613	138,741	100.0%	100.0%	100.0%	100.0%
Expected credit loss (ECL)					ECL % of stage	loans		
Stage 1	538	709	767	1,071	0.8%	0.9%	0.7%	0.9%
Stage 2	307	349	682	1,003	6.8%	7.6%	5.7%	7.4%
Stage 3	481	729	2,237	2,791	64.4%	61.4%	63.8%	63.3%
Total	1,326	1,788	3,686	4,865	1.9%	2.0%	3.1%	3.5%
LLR / Loans	(%)	(%)	(%)	(%)				
Stage 1	0.8	0.9	0.7	0.9				
Stage 2	6.8	7.6	5.7	7.4				
Stage 3	64.4	61.4	63.8	63.3				
Total	1.9	2.0	3.1	3.5				
	(%)	(%)	(%)	(%)				
NPL/ TL	1.06%	1.36%	2.91%	3.18%				
NPL vs. Stage 2 loans/ TL	7.42%	6.58%	12.86%	12.93%				
LLR / NPL	177.50%	150.59%	105.12%	110.27%				
LLR / (NPL vs. Stage 2 loans)	25.32%	31.01%	23.76%	27.12%				

Sources: MTC; FSSIA's compilation

## Trim 2024-25E earnings to reflect 2024 guidance

We retain our 2023 earnings forecast. However, we have decreased our 2024-25E earnings by 2.7-3.2% to reflect the 2024 guidance, as shown in Exhibit 4. In particular, we lowered our interest spread assumption, while other items are pretty in line. We expect the 2024-25 earnings growth to remain solid at 24.8% y-y and 29.2% y-y, driven by an average loan growth of 19.1-19.5% and lower credit costs, continually declining to the expected c3% in 2025.

Exhibit 4: 2024-26E earnings revision

		Current			Previous			Change	
Key assumptions	2023E	2024E	2025E	2023E	2024E	2025E	2023E	2024E	2025E
Net profit (THB m)	4,778	5,965	7,708	4,778	6,130	7,965	0.0%	-2.7%	-3.2%
EPS (THB)	2.25	2.81	3.64	2.25	2.89	3.76	0.0%	-2.7%	-3.2%
Net profit growth (%)	(6.2)	24.8	29.2	(6.2)	28.3	29.9			
Average yields	18.42%	18.61%	18.62%	18.42%	18.66%	18.87%			
Cost of funds	3.80%	4.20%	4.20%	3.80%	3.95%	4.10%			
Spread (%)	14.62	14.41	14.42	14.62	14.71	14.77			
Loan growth (%)	20.9	19.1	19.5	20.9	19.1	19.5			
Net interest income growth (%)	20.7	18.8	19.4	20.7	20.8	20.0			
Fee growth (%)	28.9	4.0	4.0	28.9	4.0	4.0			
Credit cost (included losses from car repossessed) (%)	3.79	3.48	3.04	3.79	3.48	3.04			
Cost to income (%)	48.0	48.0	48.0	48.0	48.0	48.0			

Source: FSSIA estimates

Exhibit 5: GGM-based 2024 TP

Gordon growth model	New	Previous
Sustainable ROE	17.3%	17.6%
g	5.3%	5.3%
ROE-g	12.0%	12.3%
Beta	1.21	1.29
Risk free rate	3.0%	2.5%
Risk premium	6.0%	6.0%
COE	10.2%	10.2%
COE-g	4.9%	4.9%
ROE-g/COE-g (x)	2.42	2.49

Source: FSSIA estimates

Exhibit 6: 2024 FSSIA estimate vs. MTC guidance

	FSSIA	мтс
	2024E	2024E
Loan growth (%)	19.08	±20.00
Cost of funds (%)	4.20	4.00-4.20
Yield (%)	18.61	Stable
NPL ratio (%)	3.52	< 3.50
Credit cost (bp)	348	±300
Coverage ratio (%)	105	>100

Sources: MTC; FSSIA estimates

## **Downgrade recommendation to HOLD**

We have decreased our rating to HOLD (from Buy). MTC is currently fairly valued since it is approaching our 2024 GGM-based TP of THB43 (from THB44), which implies a P/BV of 2.42x (from 2.49x) under expected L-T ROE of 17.3% (from 17.6%) and COE of 10.2%).

Exhibit 7: MTC - one-year prospective PBV band



Exhibit 8: MTC - one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

Exhibit 9: Peer comparisons, as of 25 January 2024

Company name	BBG	Rec	Share	Target	Up	PI	≣	PB	V	RO	E	Div	yld
	code		price	price	side	23E	24E	23E	24E	23E	24E	23E	24E
			(LCY)	(LCY)	(%)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
AEON Thana Sinsap (Thailand)	AEONTS TB	HOLD	152.00	169.00	11	12.2	11.3	1.5	1.4	13.1	13.2	3.6	4.1
Krungthai Card	KTC TB	HOLD	44.00	49.00	11	15.6	14.3	3.2	2.8	21.8	20.7	2.3	2.6
Muangthai Capital	мтс тв	BUY	41.75	43.00	3	18.5	14.8	2.8	2.4	15.6	17.2	0.8	1.0
Srisawad Corp	SAWAD TB	BUY	38.00	54.00	42	9.8	8.3	1.8	1.6	19.7	20.7	4.7	5.3
Ngern Tid Lor	TIDLOR TB	BUY	21.70	28.00	29	16.0	13.2	2.1	1.9	14.2	15.2	1.3	1.5
Average						15.0	12.7	2.5	2.2	17.8	18.5	2.3	2.6

 $Sources: Bloomberg; FSSIA\ estimates$ 

# **Financial Statements**

Muangthai Capital

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
interest Income	15,195	19,199	23,813	28,846	34,417
nterest expense	(2,127)	(2,813)	(4,033)	(5,343)	(6,360)
Net interest income	13,068	16,386	19,780	23,503	28,058
Net fees & commission	769	792	1,020	1,061	1,103
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	20	0	0	0	C
Other income	55	78	120	150	180
Non interest income	843	869	1,140	1,211	1,283
Total income	13,911	17,255	20,920	24,714	29,341
Staff costs	(6,961)	(8,069)	(10,042)	(11,863)	(14,084)
Other operating costs	-	-	-	-	
Operating costs	(6,961)	(8,069)	(10,042)	(11,863)	(14,084)
Pre provision operating profit	6,949	9,187	10,878	12,851	15,257
Expected credit loss	(748)	(2,433)	(4,106)	(4,494)	(4,622)
Other provisions	` -	(394)	(800)	(900)	(1,000)
Operating profit	6,201	6,360	5,973	7,457	9,635
Recurring non operating income	0	0	0	0	0,000
Associates	0	0	0	0	C
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	C
Profit before tax	6,201	6,360	5,973	7,457	9,635
Tax	(1,257)	(1,267)	(1,195)	(1,491)	(1,927)
Profit after tax	4,945	5,093	4,778	5,965	7,708
Non-controlling interest	-	-	-,	-	.,
Preferred dividends	_	_	_	_	
Other items	_	_	_	_	
Reported net profit	4,945	5,093	4,778	5,965	7,708
Non recurring items & goodwill (net)	-1,0-10	-	0	0	7,700
Recurring net profit	4,945	5,093	4,778	5,965	7,708
Per share (THB)	1,010	0,000	-1,770		7,700
Recurring EPS *	2.33	2.40	2.25	2.81	3.64
Reported EPS	2.33	2.40	2.25	2.81	3.64
DPS	0.37	0.95	0.34	0.42	0.55
Growth	0.37	0.95	0.34	0.42	0.55
	0.0	25.4	20.7	40.0	40.4
Net interest income (%)	8.0	25.4	20.7	18.8	19.4
Non interest income (%)	4.4	3.1	31.1	6.2	6.0
Pre provision operating profit (%)	2.8	32.2	18.4	18.1	18.7
Operating profit (%)	(4.2)	2.6	(6.1)	24.8	29.2
Reported net profit (%)	(4.3)	3.0	(6.2)	24.8	29.2
Recurring EPS (%)	(4.3)	3.0	(6.2)	24.8	29.2
Reported EPS (%)	(4.3)	3.0	(6.2)	24.8	29.2
ncome Breakdown					
Net interest income (%)	93.9	95.0	94.6	95.1	95.6
Net fees & commission (%)	5.5	4.6	4.9	4.3	3.8
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	0.1	-	-	-	
Other income (%)	0.4	0.5	0.6	0.6	0.6
Operating performance					
Gross interest yield (%)	19.02	18.54	18.42	18.61	18.62
Cost of funds (%)	3.38	3.36	3.80	4.20	4.20
Net interest spread (%)	15.64	15.18	14.62	14.41	14.42
Net interest margin (%)	16.4	15.8	15.3	15.2	15.2
Cost/income(%)	50.0	46.8	48.0	48.0	48.0
Cost/assets(%)	7.9	7.1	7.2	7.2	7.2
Effective tax rate (%)	20.3	19.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	15.9	39.5	15.0	15.0	15.0
ROE (%)	21.7	18.9	15.6	17.2	19.0
ROE - COE (%)	10.9	8.1	4.8	6.4	8.2
ROA (%)	5.6	4.5	3.4	3.6	3.9
					5.0
RORWA (%)	-	-	-	-	

Sources: Muangthai Capital; FSSIA estimates

# **Financial Statements**

Muangthai Capital

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Gross customer loans	90,701	119,084	145,112	172,743	206,305
Allowance for expected credit loss	(1,832)	(3,686)	(5,198)	(6,237)	(7,485)
nterest in suspense	1,200	1,675	2,020	2,423	2,908
Net customer loans	90,069	117,073	141,934	168,929	201,728
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	
Trading securities	-	-	-	-	-
nvestment securities	0	0	0	0	C
Cash & equivalents	1,306	3,213	1,458	1,463	1,127
Other interesting assets	-	-	-	-	-
Tangible fixed assets	2,054	2,037	2,241	2,465	2,712
Associates	-	-	-	-	-
Goodwill	=	-	-	-	-
Other intangible assets	-	-	-	-	
Other assets	4,961	5,743	6,118	7,010	8,043
Total assets	98,390	128,066	151,751	179,867	213,609
Customer deposits	-	-	-	-	
Bank deposits	=	-	-	-	
Other interest bearing liabilities	71,325	96,143	116,110	138,340	164,502
Non interest bearing liabilities	2,197	2,833	3,662	4,300	5,067
Hybrid Capital	-	-	-	-	
Total liabilities	73,521	98,976	119,773	142,640	169,569
Share capital	2,120	2,120	2,120	2,120	2,120
Reserves	22,749	26,971	29,858	35,107	41,920
Total equity	24,869	29,091	31,978	37,227	44,040
Non-controlling interest	-	-	-	-	
Total liabilities & equity	98,390	128,066	151,751	179,867	213,609
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	79,897	103,571	129,278	154,982	184,875
Average interest bearing liabilities	62,931	83,734	106,127	127,225	151,421
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	(
Gross non performing loans (NPL)	1,276	3,507	4,948	5,938	7,126
Per share (THB)					
Book value per share	11.73	13.72	15.08	17.56	20.77
Tangible book value per share	11.73	13.72	15.08	17.56	20.77
Growth					
Gross customer loans	29.4	31.3	21.9	19.0	19.4
Average interest earning assets	24.4	29.6	24.8	19.9	19.3
Total asset (%)	27.4	30.2	18.5	18.5	18.8
Risk weighted assets (%)	-	-	-	-	
Customer deposits (%)	-	-	-	-	
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	
Equity/assets (%)	25.3	22.7	21.1	20.7	20.6
Fangible equity/assets (%)	25.3	22.7	21.1	20.7	20.6
RWA/assets (%)	-	-	-	-	-
CET 1 CAR (%)	-	_	-	-	
Fotal CAR (%)	-	-	-	-	
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	70.8	174.8	41.1	20.0	20.0
NPL/gross loans (%)	1.4	2.9	3.4	3.4	3.5
Allowance for ECL/gross loans (%)	2.0	3.1	3.6	3.6	3.6
Allowance for ECL/NPL (%)	143.6	105.1	105.0	105.0	105.0
· ,					
/aluation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	17.9	17.4	18.5	14.8	11.5
Recurring P/E @ target price (x) *	18.4	17.9	19.1	15.3	11.8
Reported P/E (x)	17.9	17.4	18.5	14.8	11.5
Dividend yield (%)	0.9	2.3	0.8	1.0	1.3
• • •		3.0	2.8	2.4	2.0
Price/book (x)	3.0				
• •	3.6 3.6				2.0
Price/book (x) Price/tangible book (x) Price/tangible book @ target price (x)	3.6 3.7	3.0 3.1	2.8 2.9	2.4 2.4	2.0 2.1

Sources: Muangthai Capital; FSSIA estimates

# **Muangthai Capital PCL (MTC TB)**

FSSIA ESG rating

★ ★ ★

# Exhibit 10: FSSIA ESG score implication

68.21 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 11: ESG – peer comparison

	FSSIA			Dome:	stic ratings					Glob	al ratings			Bl	oomberg
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Glob al	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
MTC	68.21		Υ	Υ	5.00	5.00	Certified	Low	42.19	AA		58.09	42.00	3.31	
SAWAD	46.52		Y	Y	4.00	5.00		Medium	43.97	BB		20.18	13.00	1.93	40.04
TIDLOR	36.71				4.00	4.00	Certified	Medium	37.03			23.69	19.00	1.66	
SAK	45.28		Y	Y	4.00	4.00	Certified	High	40.10			43.87		2.02	36.23
TK	15.00				5.00	5.00									
HENG	20.00				5.00	5.00	Certified								
S11	13.00				4.00	4.00									
NCAP	18.00				4.00	4.00	Certified								

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 12: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.36	1.51	2.07	2.16	2.39	4.00	3.27	3.31
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.12	0.02	0.03	_
BESG social pillar score	0.37	0.58	1.37	1.37	1.69	4.57	3.27	_
BESG governance pillar score	4.42	4.41	4.57	4.91	4.95	4.95	4.82	_
ESG disclosure score	26.85	32.18	32.89	35.76	39.62	44.88	50.20	52.08
Environmental disclosure score	0.00	0.00	0.00	0.33	7.28	15.22	32.74	34.40
Social disclosure score	11.67	15.84	17.41	25.70	30.35	31.92	30.35	34.34
Governance disclosure score	68.72	80.52	81.10	81.10	81.10	87.36	87.36	87.36
Environmental								
Emissions reduction initiatives	No							
Climate change policy	No	No	No	No	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	Yes	Yes	Yes	Yes	Yes
GHG scope 1	_	_	_	_	2	7	6	8
GHG scope 2 location-based	_	_	_	_	_	16	18	21
GHG Scope 3	_	_	_	_	_	1	1	1
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	No	No	No	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	_	9	55	36	69
Renewable energy use	_	_	_	_	_	_	0	_
Electricity used	_	_	_	_	_	32	36	42
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 13: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	No	Yes	Yes
Water policy	No	No	No	No	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	987	_	_
Social								
Human rights policy	Yes							
Policy against child labor	Yes							
Quality assurance and recall policy	No							
Consumer data protection policy	No	No	No	No	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes							
Gender pay gap breakout	No	Yes						
Pct women in workforce	_	_	_	_	_	11	11	10
Pct disabled in workforce	_	_	0	0	0	0	_	_
Business ethics policy	Yes							
Anti-bribery ethics policy	Yes							
Health and safety policy	Yes							
Lost time incident rate - employees	_	_	_	_	_	_	_	0
Total recordable incident rate - employees	_	_	_	_	1	1	0	0
Training policy	Yes							
Fair remuneration policy	No							
Number of employees – CSR	2,617	4,185	5,893	7,660	9,576	10,328	11,460	13,005
Employee turnover pct	_	· —	· —	· _	· —	· —	· —	29
Total hours spent by firm - employee training	_	_	_	70,395	60,328	34,082	34,036	78,030
Social supply chain management	No	Yes						
Governance								
Board size	7	7	7	7	8	8	7	7
No. of independent directors (ID)	5	5	5	5	5	5	4	4
No. of women on board	2	2	3	3	3	3	3	3
No. of non-executive directors on board	5	5	5	5	6	6	5	5
Company conducts board evaluations	No	No	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	6	5	7	7	6	9	8	8
Board meeting attendance pct	100	100	96	100	94	96	100	100
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No							
Age of the youngest director	56	57	58	59	36	39	40	41
Age of the oldest director	67	68	69	70	71	72	73	74
No. of executives / company managers	12	12	12	13	13	12	13	13
No. of female executives	3	3	3	3	3	3	3	3
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	4	4	4	4	4	4	4	7
Audit meeting attendance %	100	100	92	100	92	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	3	3	3	3	3	3	2	2
No. of compensation committee meetings	_	1	2	2	2	2	3	2
Compensation meeting attendance %	_	100	83	100	83	83	100	100
·	_							
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	_	100	2	100	2	2	1	100
Nomination meeting attendance %		100	83	100	83	83	100	100
Sustainability governance								

Sources: Bloomberg; FSSIA's compilation

# Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices ( <u>DJSI)</u> By S&P Global	process base from the ann	ed on the computed on the computer of the comp	rransparent, rules-based opanies' Total Sustainabilital Corporate Sustainabilital corporate Sustainabilitanies within each industry	ty Scores resulting y Assessment (CSA).	Sustainability A ESG Score of le	ssessment (Cess than 45% by are disqual	he annual S&P ( SA) for DJSI. Co of the S&P Glob ified. The constit iverse.	ompanies with oal ESG Score	an S&P Globa of the highest	
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates r 1) no irregula float of >150 up capital. So 70%; 2) inde wrongdoing i	siness with trainust pass the ar trading of the shareholders, ome key disqueendent direct related to CG,	ity in Environmental and ansparency in Governance preemptive criteria, with the e board members and extended to and combined holding memoralifying criteria include: 1 tors and free float violation social & environmental in arnings in red for > 3 year	two crucial conditions: two crucial conditions: tecutives; and 2) free thust be >15% of paid- ) CG score of below in; 3) executives' inpacts; 4) equity in	minimum of 50% during the asse nature of the re SETTHSI Index capitalization > >0.5% of paid-to-	6 for each inc ssment year. evant industr is extended THB5b (~USI p capital for a et capitalisation	sion, verified dat dicator, unless th The scoring will y and materiality from the THSI or D150b); 2) free f at least 9 out of 1 on-weighted inde mber of stocks.	e company is be fairly weight. companies who loat >20%; and 2 months. The	a part of DJSI nted against the see 1) market d 3) liquidity e SETTHSI	
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	he Thai IOD, v	n in sustainable developm with support from the Stor s are from the perspective s.	ck Exchange of	Good (80-89), 3 and not rated for equitable treatm	for Good (70 r scores belo nent of shareh 5%); 4) disclo	ories: 5 for Exce 0-79), 2 for Fair ( w 50. Weighting nolders (weight 2 ssure & transpare	60-69), 1 for F s include: 1) th 5% combined	Pass (60-69), ne rights; 2) and ); 3) the role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of si exercised. The and verifiability	e incorporated and sufficiently e CG compone AGM procedu and after the n ufficient informat second assesse g; and 3) openne	rhich shareholders' rights into business operations or disclosed. All form imporents to be evaluated annuares before the meeting (meeting (10%). (The first as ion for voting; and 2) facilitatings 1) the ease of attending mess for Q&A. The third involves as, resolutions and voting resi	and information is rtant elements of two ually. The assessment 45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that			o four categories (80-89), and no			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key control Certification is eciding to become Intent to kick off icluding risk asse	Checklist include corruptions, and the monitoring are so good for three years. We a CAC certified member stann 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing of stakeholders.)	and developing of  art by submitting a  mit the CAC Checklist for d control, training of	passed Checkli	st will move fo e members a	ed by a committe or granting certifi re twelve highly achievements.	cation by the (	CAC Council	
Morningstar Sustainalytics	based on an	assessment o	sk rating provides an over of how much of a compan to be reviewed include corpo	y's exposure to ESG	more risk is unr	nanaged, the	score is the sun higher ESG risk	is scored.		
	information, co		er media, NGO reports/webs k, ESG controversies, issuer f ews.		<b>NEGL</b> 0-10	<b>Low</b> 10-20	<b>Medium</b> 20-30	<b>High</b> 30-40	Severe 40+	
ESG Book	positioned to the principle helps explair over-weightin	outperform ov of financial ma of future risk-ad	ustainable companies that ver the long term. The meateriality including informat ljusted performance. Mate th higher materiality and rate thy basis.	ethodology considers ation that significantly eriality is applied by	scores using ma	ateriality-base	ated as a weigh ed weights. The s ndicating better p	score is scaled		
MSCI			neasure a company's ma d laggards according to t						nethodology to	
	AAA AA	8.571-10.000 7.143-8.570	Leader:	leading its industry in m	anaging the most si	gnificant ESG ri	sks and opportuniti	es		
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	Average:	a mixed or unexception industry peers	al track record of ma	naging the mos	st significant ESG ri	sks and opportu	nities relative to	
	B CCC	1.429-2.856 0.000-1.428	Laggard:	lagging its industry base	ed on its high exposi	ure and failure to	o manage significa	nt ESG risks		
Moody's ESG solutions	believes that	esses the deg a company in	ree to which companies t tegrating ESG factors into r shareholders over the n	o its business model and	•		•	٠.	•	
Refinitiv ESG rating	based on pul	blicly available	and objectively measure as and auditable data. The apublicly. (Score ratings as	score ranges from 0 to	100 on relative E	SG performan	nce and insufficie	ent degree of t		
S&P Global			re is a relative score meaning the same industry class				of ESG risks, op	portunities, ar	nd impacts	
Bloomberg	ESG Score		Bloomberg score evalua score is based on Bloom of Pillar Scores, where the	nberg's view of ESG fina	incial materiality.	The score is a	a weighted gene	ralized mean (	(power mean)	
Bloomberg	of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best  ESG Disclosure Score  Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.									

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price

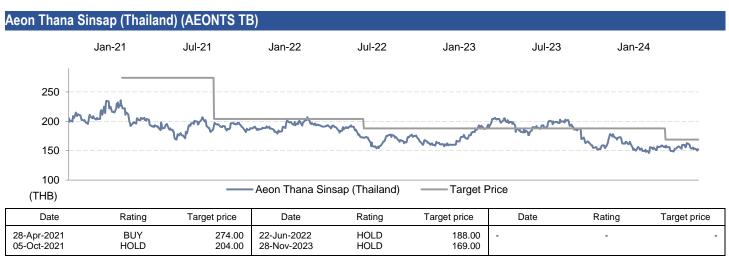


Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
17-Feb-2021 07-May-2021 13-Aug-2021 05-Nov-2021	BUY BUY BUY BUY	82.00 74.00 67.00 71.00	11-Nov-2021 15-Feb-2022 28-Apr-2022 04-Aug-2022	BUY BUY BUY BUY	69.00 60.00 55.00 60.00	09-Nov-2022 08-Aug-2023 19-Oct-2023	HOLD HOLD BUY	39.00 37.00 44.00

Usanee Liurut, CISA started covering this stock from 08-Aug-2023

Price and TP are in local currency

Source: FSSIA estimates



Usanee Liurut, CISA started covering this stock from 28-Nov-2023

Price and TP are in local currency

Source: FSSIA estimates

#### Krungthai Card (KTC TB) Jul-22 Jan-21 Jul-21 Jan-22 Jan-23 Jul-23 Jan-24 90 80 70 60 50 40 30 Krungthai Card **Target Price** (THB) Target price Date Rating Target price Date Rating Date Rating Target price BUY HOLD 19-Jul-2021 HOLD 73.00 11-Apr-2022 REDUCE 52.00 12-Oct-2022 65.00 HOLD HOLD 49.00 18-Oct-2021 52.00 22-Jun-2022 60.00 28-Nov-2023

Usanee Liurut, CISA started covering this stock from 28-Nov-2023

Price and TP are in local currency

Source: FSSIA estimates

#### Srisawad Corp (SAWAD TB) Jan-21 Jul-21 Jan-22 Jul-22 Jan-23 Jul-23 Jan-24 120 110 100 90 80 70 60 50 40 30 **Target Price** Srisawad Corp (THB)

Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
04-Mar-2021	BUY	94.00	05-Nov-2021	BUY	80.00	04-Aug-2022	BUY	62.00
07-May-2021	BUY	108.00	07-Mar-2022	BUY	74.00	17-Nov-2022	BUY	51.00
17-Aug-2021	BUY	86.00	28-Apr-2022	BUY	68.00	17-Nov-2023	BUY	54.00

Usanee Liurut, CISA started covering this stock from 17-Nov-2023

Price and TP are in local currency

Source: FSSIA estimates

#### Ngern Tid Lor (TIDLOR TB) Jul-21 Jul-22 Jan-21 Jan-22 Jan-23 Jul-23 Jan-24 50 40 30 20 10 Ngern Tid Lor **Target Price** (THB) Date Rating Target price Date Rating Target price Date Rating Target price 05-Nov-2021 07-May-2021 BUY 54.00 BUY 43.00 10-Nov-2022 BUY 32.00 16-Aug-2021 BUY 47.00 04-Aug-2022 BUY 37.00 23-Aug-2023 BUY 28.00

Usanee Liurut, CISA started covering this stock from 23-Aug-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Muangthai Capital	МТС ТВ	THB 41.75	HOLD	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board. Upside riskes are 1) a positive development of asset quality which could bring down its credit costs and 2) a decreasing market interest rate which could alleviate its cost of funds burden.
Aeon Thana Sinsap (Thailand)	AEONTS TB	THB 152.00	HOLD	Downside risks are: 1) regulatory actions to curb industry growth; 2) a higher-than- expected policy rate; and 3) deteriorating asset quality. Upside risks are: 1) better-than- estimated economic improvement; 2) stronger-than-estimated improvement in the overall asset quality; and 3) less pressure from the market yield and cost of funds.
Krungthai Card	КТС ТВ	THB 44.00	HOLD	Downside risks are: 1) regulatory actions to curb industry growth; 2) a higher-than- expected policy rate; and 3) deteriorating asset quality. Upside risks are: 1) better-than- estimated economic improvement; 2) stronger-than-estimated improvement in the overall asset quality; and 3) less pressure from the market yield and cost of funds.
Srisawad Corp	SAWAD TB	THB 38.00	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Ngern Tid Lor	TIDLOR TB	THB 21.70	BUY	Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB X); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 25-Jan-2024 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.