EQUITY RESEARCH - COMPANY REPORT

SCB X SCB TB

THAILAND / BANKING



FSSIA ESG rating





UNCHANG

TARGET PRICE THB118.00
CLOSE THB105.00
UP/DOWNSIDE +12.4%
PRIOR TP THB121.00
CHANGE IN TP -2.5%
TP vs CONSENSUS +0.9%

No catalysts but attractive div yield

- SCB reported a much better-than-expected 4Q23 net profit, supported by lower ECL.
- NPL and coverage ratio worsened from SME and housing loans.
- We cut our 2024-25 forecasts and 2024 TP while retaining a BUY call.

4Q23 net profit beat our expectation from lower ECL

SCB reported a 4Q23 net profit of THB11b (exceeding our estimate and BBG consensus by 23% and 21%, respectively), rising by 13.8% q-q and 53.9% y-y (low base), mainly from lower-than-expected ECL and lower-than-expected operating expenses, which helped offset decreasing fee income (mainly from bancassurance and lending-related fees) and non-NII (mainly from FVTPL investment gains). PPOP was in line with the expected THB23b, decreasing by 7.4% q-q but increasing by 32.3% y-y. 2023 net profit was THB43.5b, which rose by 15.9% y-y, thanks to the increasing market interest rate, which helped push the net interest income and NIM amid sluggish loan growth, fragile fee income, and accelerated ECL and credit cost.

Asset quality continued to deteriorate

Asset quality was weaker than expected in 4Q23. The reported NPL ratio increased to 3.44% from 3.30% in 3Q23, mainly from the SME and retail segments. NPL formation increased in 4Q23 to 0.69% from 0.56% in 3Q23, bringing the 2023 figure to 2.24% from 1.91% in 2022, due mainly to rising SME and housing loans. However, ECL was lower than expected, with a credit cost of 153bp (we expected 201bp) after setting pre-emptive provisions and management overlays according to future economic uncertainties in 3Q23.

2024-25E earnings cut to reflect 2024 guidance

We cut our 2024-25E net profit by c2-7% to reflect the 2024 guidance, mainly from the downward revision of loan growth and upward revision of credit cost. SCB also reiterated at the 4Q23 analyst meeting that 15-20% of its retail loan portfolio under the CDR program risks stage migration due to the prospect of further loan quality deterioration within the next 12-14 months. However, the bank reiterated that the credit cost had already passed its peak in 3Q23, and the current ECL, including a mid-high teen level of management overlay, is still sufficient to withstand future loan staging deterioration in this group of customers.

Reiterate BUY call with an attractive dividend yield of c7% p.a.

We cut our 2024 GGM-based TP to THB118 (from THB121) to reflect a higher risk-free rate adjustment to 3.0% (from 2.5%). It implies a P/BV of 0.80x (from 0.81x) and a potential upside of over 10%. We retain our BUY call on SCB with an expected annual dividend yield of c7% p.a.

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	55,725	56,453	59,434	60,732
Net profit	43,523	44,063	46,398	47,412
EPS (THB)	12.93	13.09	13.78	14.08
vs Consensus (%)	-	5.0	2.6	(3.9)
Recurring net profit	43,523	44,063	46,398	47,412
Core EPS (THB)	12.93	13.09	13.78	14.08
Chg. In EPS est. (%)	-	(1.7)	(6.6)	-
EPS growth (%)	15.9	1.2	5.3	2.2
Core P/E (x)	8.1	8.0	7.6	7.5
Dividend yield (%)	7.1	7.4	7.6	7.6
Price/book (x)	0.7	0.7	0.7	0.7
ROE (%)	9.3	9.0	9.1	9.0
ROA (%)	1.3	1.3	1.3	1.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	2.4	1.4	(5.4)
Relative to country (%)	3.4	4.4	15.5
Mkt cap (USD m)			9,956
3m avg. daily turnover (USD m)			31.4
Free float (%)			53
Major shareholder		King Ram	na X (24%)
12m high/low (THB)		11	8.50/95.50
Issued shares (m)			3,399

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

We are cautious about SCB's 2024 outlook due mainly to its sluggish loan and fee growth and asset quality deterioration, which has resulted in continued proactive NPL management as follows:

- We think the 2024 loan growth guidance might be hard to achieve as the engine drivers are mainly from Gen 2, which is not a main contributor (7% of total);
- Despite its asset quality still being manageable with no alarming signs, we believe the high level of credit cost is eminent to tackle the new NPL formation.
- Current share price is still trading at only 0.7x 2024E P/BV, below the 5Y average P/BV of 0.9x with a potential upside of 12.4%, while offering very attractive dividend yields in 2024-25E of c7% p.a.

Company profile

SCB is the first commercial bank in Thailand, established in 1906. It is ranked the fourth largest in terms of total loans, the fourth largest for deposits and the fourth largest for total assets as of end-2021. It had a total of 718 branches, with 20m digital users at end-2021.

www.scb.co.th

Principal activities (revenue, 2023)

■ Net interest income - 72.9 %



Non-interest income - 27.1 %

Source: SCB X

Major shareholders

- King Rama X 23.8 %
- Vayupak Fund 23.1 %
- Thai NVDR 8.9 %
- Others 44.2 %



Source: SCB X

Catalysts

Potential share price catalysts for SCB include:

- 1) Higher interest rate rises than we expect;
- 2) Higher growth contribution from Gen 2 business;
- 3) Lower credit cost mainly from better asset quality;
- 4) Lower cost-to-income ratio than expected due to better cost control.

Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.

Key assumptions

	2024E	2025E	2026E
	(%)	(%)	(%)
Net profit (THB m)	44,063	46,398	47,412
EPS (THB)	13.09	13.78	14.08
Net profit growth (%)	1.2%	5.3%	2.2%
NIM (%)	3.82%	3.81%	3.81%
Loan growth (%)	2.5%	2.5%	2.5%
Fee growth (%)	2.5%	3.0%	3.0%
Non-NII growth (%)	2.1%	2.5%	2.6%
Credit cost (bp)	180	170	170
Cost to income (%)	43.2%	43.7%	43.9%
NPL	4.06%	4.10%	4.10%

Source: FSSIA estimates

Event calendar

Date	Event
Apr 2024	1Q24 results announcement

Earnings sensitivity

			2024E	
Loan growth	±2ppt	3.0	5.0	7.0
% change in net profit		(1.6)		1.6
NIM (%)	±5bp	3.77	3.82	3.87
% change in net profit		(2.6)		2.6
Credit cost (bp)	±10bp	170	180	190
% change in net profit		4.3		(4.3)

Source: FSSIA estimates

4Q23 net profit beat our expectation from lower ECL

SCB reported a 4Q23 net profit of THB11b (exceeding our estimate and BBG consensus by 23% and 21%, respectively), rising by 13.8% q-q and 53.9% y-y (low base), mainly from lower-than-expected ECL and lower-than-expected operating expenses, which helped offset decreasing fee income (mainly from bancassurance and lending-related fees) and non-NII (mainly from FVTPL investment gains). The main contributor to the group's 4Q23 net profit was still SCB Bank (Gen 1), whereas Gen 2 and 3 contributed minor gains and losses, respectively. PPOP was in line with the expected THB23b, decreasing by 7.4% q-q but increasing by 32.3% y-y. 4Q23 NIM was 3.96% (FSSIA's calculation was 3.44%), rising by 22bp q-q, thanks to a slower pace of cost of funds increasing compared to loan yields. 4Q23 loans were disappointing and lower than expected, contracting by 1.2% q-q (but growing by 2.1% y-y), mainly from decreasing q-q corporate (34% of total) and SME (17%) loans and relatively flat retail (48%) loans, except for AutoX.

2023 net profit was THB43.5b, which rose by 15.9% y-y, thanks to the increasing market interest rate, which helped push the net interest income and NIM amid sluggish loan growth, fragile fee income, and accelerated ECL and credit cost.

Exhibit 1: SCB - 4Q23 results summary

Year-end Dec 31	4Q22	1Q23	2Q23	3Q23	4Q23	Cha	nge	2022	2023	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Net interest income	29,340	28,942	30,791	31,536	33,413	6.0	13.9	107,865	124,684	15.6
Non-interest income	8,918	11,958	13,525	11,809	9,130	(22.7)	2.4	46,555	46,421	(0.3)
Fee income - net	8,816	8,909	8,509	8,140	7,166	(12.0)	(18.7)	37,148	32,723	(11.9)
Total operating income	38,258	40,900	44,316	43,344	42,543	(1.8)	11.2	154,420	171,105	10.8
Total operating expenses	20,854	16,757	17,016	18,490	19,517	5.6	(6.4)	69,874	71,781	2.7
PPOP before tax	17,403	24,143	27,300	24,854	23,026	(7.4)	32.3	84,547	99,324	17.5
Expected credit loss	7,079	9,927	12,098	12,245	9,330	(23.8)	31.8	33,829	43,600	28.9
Income tax	3,331	3,147	3,289	2,891	2,628	(9.1)	(21.1)	13,592	11,955	(12.1)
Non-controlling interest	(149)	73	46	55	73	32.8	(149.2)	(421)	247	(158.7)
Net profit	7,143	10,995	11,868	9,663	10,995	13.8	53.9	37,546	43,523	15.9
EPS (THB)	2.12	3.27	3.52	2.87	3.27	13.8	53.9	11.15	12.93	15.9
Key ratios	4Q22	1Q23	2Q23	3Q23	4Q23	Cha	nge	2022	2023	Change
Asset quality ratio	(%)	(%)	(%)	(%)	(%)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Gross NPLs (THB m)	95,329	95,153	93,028	95,576	96,832	2.7	3.7	95,329	96,832	1.6
Change (% from prior period)	3.5	(0.2)	(2.2)	2.7	1.3			(12.6)	1.6	
NPL ratios (%) - reported	3.34	3.32	3.25	3.30	3.44			3.34	3.44	
NPL ratio (%)*	4.01	3.97	3.84	3.89	3.99			4.01	3.99	
Coverage ratio (%) - reported	160	164	171	167	160			160	160	
Coverage ratio (%)*	156	161	165	162	154			156	154	
Credit cost (bp)	120	166	201	201	153			145	182	
Profitability ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
Cost to income ratio	54.5	41.0	38.4	42.7	45.9			45.2	42.0	
Average yield (%)	4.21	4.44	4.75	4.87	5.15			3.87	4.81	
Cost of funds (%)	0.80	1.17	1.26	1.35	1.42			0.69	1.31	
NIM (%) - reported	3.54	3.46	3.70	3.74	3.96			3.29	3.73	
NIM (%) *	3.34	3.32	3.25	3.30	3.44			3.29	3.72	
Non-NII/total income (%)	23.3	29.2	30.5	27.2	21.5			30.1	27.1	
Liquidity ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
Loan to deposit	93.0	95.6	98.2	96.4	99.3			93.0	99.3	
Loan to deposit & borrowing (LDBR)	84.6	86.5	87.1	85.7	87.5			84.6	87.5	
Capital adequacy ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
CAR	18.9	18.6	19.1	18.7	18.8			18.9	18.8	
CET 1/ Risk assets	17.7	17.5	17.9	17.5	17.6			17.7	17.6	
Tier 2 / Risk assets	1.1	1.1	1.1	1.1	1.1			1.1	1.1	
Loan growth	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
q-q	1.3	0.9	1.0	1.3	(1.2)					
у-у	3.3	3.1	2.7	4.6	2.1			3.3	2.1	
Year-to-date	3.3	0.9	1.9	3.3	2.1					

Sources: SCB; FSSIA's compilation

Asset quality continued to deteriorate

Asset quality was weaker than expected in 4Q23. The reported NPL ratio increased to 3.44% from 3.30% in 3Q23, mainly from the SME and retail segments – housing and auto hire-purchase loans amid an uneven economic recovery. NPL formation increased in 4Q23 to 0.69% from 0.56% in 3Q23, bringing the 2023 figure to 2.24% from 1.91% in 2022, due mainly to rising SME and housing loans. In addition, stage 2 loans grew by 3.6% q-q to 6.2% of total loans in 4Q23 (from 5.8% in 3Q23). However, ECL was lower than expected, with a credit cost of 153bp (we expected 201bp) after setting pre-emptive provisions and management overlays according to future economic uncertainties in 3Q23. The 2023 credit cost of 182bp was higher than SCB's guidance of 120-140bp but lower than our forecast of 193bp.

Exhibit 2: SCB - Staged loans and ECL

	2021	2022	2023	2021	2022	2023
	(THB m)	(THB m)	(THB m)	(%)		
		(пь ііі)	(INB III)		(%)	(%)
	Staged loans			% Staged Ioans		
Stage 1	2,576,432	2,584,089	2,545,602	89.60	90.41	90.35
Stage 2	189,930	178,753	175,072	6.61	6.25	6.21
Stage 3	109,114	95,329	96,832	3.79	3.34	3.44
Total	2,875,476	2,858,171	2,817,506	100.00	100.00	100.00
	Allowance for ECL			% ECL to staged loan	ns	
Stage 1	46,600	45,792	45,918	1.81	1.77	1.80
Stage 2	42,920	48,646	50,193	22.60	27.21	28.67
Stage 3	62,592	57,827	58,727	57.36	60.66	60.65
Total	152,112	152,265	154,838	5.29	5.33	5.50
LLR / Loans	(%)	(%)				
Stage 1	1.81	1.77	1.80			
Stage 2	22.60	27.21	28.67			
Stage 3	57.36	60.66	60.65			
Total	5.29	5.33	5.50			
	(%)	(%)	(%)			
NPL / TL	3.79	3.34	3.44			
NPL vs. Stage 2 loans / TL	10.40	9.59	9.65			
LLR / NPL	139.41	159.73	159.90			
LLR / (NPL vs. Stage 2 loans)	50.87	55.55	56.95			

Sources: SCB; FSSIA's compilation

2024-25E earnings cut to reflect 2024 guidance

We cut our 2024-25E net profit by c2-7% to reflect the 2024 guidance, mainly from the downward revision of loan growth and upward revision of credit cost. SCB also reiterated at the 4Q23 analyst meeting that 15-20% of its retail loan portfolio under the comprehensive debt restructuring program (CDR) risks stage migration due to the prospect of further loan quality deterioration within the next 12-14 months. However, the bank reiterated that the credit cost had already passed its peak in 3Q23, and the current ECL, including a mid-high teen level of management overlay, is still sufficient to withstand future loan staging deterioration in this group of customers.

Exhibit 3: 2024-25E earnings revisions

		- Current		Previous			Change			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	
Net profit (THB m)	44,063	46,398	47,412	44,846	49,654	51,037	-1.7%	-6.6%	-7.1%	
EPS (THB)	13.09	13.78	14.08	13.32	14.75	15.16	-1.7%	-6.6%	-7.1%	
Net profit growth (%)	1.2%	5.3%	2.2%	9.0%	10.7%	2.8%				
NIM (%)	3.82%	3.81%	3.81%	3.67%	3.68%	3.67%				
Loan growth (%)	2.5%	2.5%	2.5%	5.0%	5.0%	5.0%				
Fee growth (%)	2.5%	3.0%	3.0%	2.0%	2.0	3.0				
Non-NII growth (%)	2.1%	2.5%	2.6%	3.3%	0.3	4.5				
Credit cost (bp)	180	170	170	170	160	160				
Cost to income (%)	43.2%	43.7%	43.9%	43.8%	43.4%	43.4%				
NPL	4.06%	4.10%	4.10%	3.88%	3.86%	3.89%				

Source: FSSIA estimates

Reiterate BUY with an attractive dividend yield of c7% p.a.

We cut our 2024 GGM-based TP to THB118 (from THB121) to reflect a higher risk-free rate adjustment to 3.0% (from 2.5%). It implies a P/BV of 0.80x (from 0.81x) and a potential upside of over 10%. We retain our BUY call on SCB with an expected annual dividend yield of c7% p.a.

Exhibit 4: GGM-based 2024

	New	Previous
Sustainable ROE	9.1%	9.2%
G	1.0%	1.0%
ROE-g	8.1%	8.2%
Beta	1.0	1.1
Risk free rate	3.0%	2.5%
Risk premium	8.0%	8.0%
COE	11.2%	11.1%
COE-g	10.2%	10.1%
ROE-g/COE-g; P/BV (X)	0.80	0.81

Source: FSSIA estimates

Exhibit 6: SCB - one-year prospective P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 5: Share price performance of bank under our coverage as of 19 January 2024

		Pri	ice performa	nce	
	1M	3M	6M	1Y	YTD
	(%)	(%)	(%)	(%)	(%)
BBL TB	(3.65)	(13.17)	(11.85)	(4.29)	(7.35)
KBANK TB	(7.60)	(5.81)	(5.81)	(15.92)	(10.00)
KKP TB	(6.57)	(10.19)	(23.55)	(35.09)	(7.96)
КТВ ТВ	(12.02)	(16.15)	(20.30)	(5.85)	(12.50)
SCB TB	0.00	4.26	(5.88)	(4.15)	(1.89)
TISCO TB	(0.26)	1.04	(0.26)	(4.88)	(2.26)
ттв тв	13.84	4.62	7.10	28.37	8.38
SETBANK	(2.54)	(5.58)	(8.81)	(6.18)	(4.87)
SET	(1.94)	(1.54)	(9.90)	(17.85)	(2.69)

Source: Bloomberg

Exhibit 7: SCB - one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Exhibit 8: Regional bank peers comparison, as of 19 January 2024

Company name	BBG	Share	Target	Upside	Market	P	E	P	BV	R	OE	Div	yld
	code	price	price		Сар.	23E	24E	23E	24E	23E	24E	23E	24E
		(LCY)	(LCY)	(%)	(USD b)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x
Thailand													
Bangkok Bank	BBL TB	144.50	191.00	32	7,767.2	6.6	6.6	0.5	0.5	8.1	7.7	4.4	4.
Kasikornbank	KBANK TB	125.50	140.00	12	8,373.2	7.2	6.8	0.6	0.5	8.2	8.1	3.8	4.
Krung Thai Bank	KTB TB	18.10	19.90	10	7,123.4	6.9	6.7	0.6	0.6	9.4	9.0	4.2	4.
SCB X	SCB TB	105.00	118.00	12	9,956.0	8.1	8.0	0.7	0.7	9.3	9.0	7.1	7.
TMBThanachart Bank	TTB TB	1.69	2.19	30	4,609.8	8.9	10.0	0.7	0.7	8.2	7.0	5.6	5.
Kiatnakin Bank	KKP TB	48.00	55.00	15	1,144.5	6.8	6.0	0.7	0.6	10.0	10.7	6.8	6.
Tisco Financial Group	TISCO TB	97.75	97.00	(1)	2,203.8	10.7	11.6	1.8	1.8	17.1	15.7	8.2	8.
Thailand weighted average					5,825	9.0	8.5	0.8	0.7	8.9	8.9	4.4	4.
Hong Kong													
Industrial & Comm Bank of China	1398 HK	3.59	n/a	n/a	224,304.5	3.3	3.3	0.3	0.3	10.7	10.4	9.4	9.
China Construction Bank	939 HK	4.39	n/a	n/a	142,484.0	3.1	2.9	0.3	0.3	11.5	11.1	9.9	10.
HSBC Holdings	5 HK	58.65	n/a	n/a	142,591.2	5.7	5.6	0.9	0.8	15.8	15.5	8.8	10.
Bank of China	3988 HK	2.88	n/a	n/a	147,693.7	3.5	3.4	0.3	0.3	10.2	9.9	9.0	9.
Hong Kong average					164,268	3.9	3.8	0.5	0.4	12.0	11.7	9.3	9.
China	•									•	•		•
Industrial & Comm Bank of China	601398 CH	4.89	n/a	n/a	224,421.8	5.0	4.8	0.5	0.5	10.6	10.2	6.3	6.
Agricultural Bank of China	601288 CH	3.68	n/a	n/a	175,734.4	5.1	4.8	0.5	0.5	11.1	10.7	6.2	6.
China Construction Bank	601939 CH	6.48	n/a	n/a	142,558.5	5.0	4.8	0.6	0.5	11.6	11.1	6.1	6.
Bank of China	601988 CH	3.97	n/a	n/a	147,770.9	5.4	5.2	0.5	0.5	10.4	10.1	5.8	6.
China average					172,621	5.1	4.9	0.5	0.5	10.9	10.6	6.1	6.
South Korea					,								
KB Financial Group	105560 KS	49,500	n/a	n/a	15,035.3	4.0	3.8	0.4	0.3	9.6	9.1	6.5	6.
Shinhan Financial Group	055550 KS	36,800	n/a	n/a	14,305.5	4.3	4.1	0.4	0.3	9.2	8.8	5.6	6.
Hana Financial Group	086790 KS	41,200	n/a	n/a	9,043.3	3.3	3.2	0.3	0.3	9.8	9.6	8.4	9.
Industrial Bank of Korea	024110 KS	11,630	n/a	n/a	6,952.0	3.5	3.4	0.3	0.3	9.5	9.2	8.5	8.
South Korea average	024110 NO	11,000	11/4	100	11,334	3.8	3.6	0.3	0.3	9.5	9.2	7.3	7.
Indonesia	<u> </u>				11,554	3.0	3.0	0.5	0.0	3.5	3.2	7.0	
Bank Central Asia	BBCA IJ	0.625	n/o	7/2	75 027 5	24.2	22.2	4.0	1 1	21.0	20.7	2.2	2.
		9,625	n/a	n/a	75,827.5	24.2		4.8	4.4			2.3	
Bank Rakyat Indonesia Persero	BBRI IJ	5,800	n/a	n/a	56,323.6	14.9	13.1	2.7	2.5	18.9	20.2	5.0	5.
Bank Mandiri Persero	BMRI IJ	6,525	n/a	n/a	39,021.0	11.9	10.8	2.4	2.1	21.2	21.0	4.1	5.
Bank Negara Indonesia Persero	BBNI IJ	5,500	n/a	n/a	13,323.0	9.7	8.6	1.4	1.3	15.0	15.5	4.2	4.
Bank Syariah Indonesia	BRIS IJ	2,010	n/a	n/a	6,147.8	17.7	14.9	2.5	2.2	15.3	16.0	0.8	1.
Indonesia average					38,129	15.7	13.9	2.8	2.5	18.3	18.7	3.3	3.
Malaysia													
Malayan Banking	MAY MK	9.03	n/a	n/a	23,001.1	11.6	11.2	1.2	1.2	10.5	10.6	6.7	6.
Public Bank	PBK MK	4.35	n/a	n/a	17,810.6	12.3	11.7	1.6	1.5	13.0	12.8	4.3	4.
CIMB Group Holdings	CIMB MK	6.01	n/a	n/a	13,492.4	9.3	8.7	0.9	0.9	10.4	10.4	5.9	6.
Hong Leong Bank	HLBK MK	18.80	n/a	n/a	8,755.4	10.3	9.8	1.2	1.1	12.1	11.4	3.4	3.
RHB Bank	RHBBANK MK	5.53	n/a	n/a	5,050.2	8.2	8.1	8.0	0.7	9.6	9.3	7.0	7.
Malaysia average					13,622	10.3	9.9	1.1	1.1	11.1	10.9	5.4	5.
Singapore													
DBS Group Holdings	DBS SP	32.05	n/a	n/a	61,393.4	8.1	8.3	1.4	1.3	17.5	16.1	6.5	7.
Oversea-Chinese Banking	OCBC SP	12.91	n/a	n/a	43,369.5	8.2	8.1	1.0	1.0	13.2	12.7	6.4	6.
United Overseas Bank	UOB SP	27.85	n/a	n/a	34,870.5	8.2	8.0	1.1	1.0	13.3	12.9	6.1	6.
Singapore average					46,544	8.2	8.2	1.2	1.1	14.6	13.9	6.3	6.
Regional average (excl. Thailand)					71,651	8.2	7.7	1.1	1.0	12.8	12.6	6.1	6.
Total average (incl. Thailand)					57,264	8.2	7.8	1.1	1.0	12.4	12.1	6.1	6.

 $Sources: Bloomberg; FSSIA\ estimates$

Financial Statements

SCB X

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
nterest Income	126,993	161,122	173,244	177,787	182,97
nterest expense	(19,127)	(36,438)	(43,531)	(44,867)	(46,328
let interest income	107,865	124,684	129,713	132,920	136,642
let fees & commission	37,148	32,723	33,546	34,552	35,588
Foreign exchange trading income	-	-	-	-	
Securities trading income	6,724	8,896	8,898	8,900	8,902
Dividend income	149	150	155	159	164
Other income	2,535	4,651	4,819	5,006	5,214
Non interest income	46,555	46,421	47,418	48,617	49,869
Total income	154,420	171,105	177,131	181,538	186,512
Staff costs	(31,219)	(33,621)	(35,302)	(36,008)	(36,728
Other operating costs	(38,655)	(38,159)	(41,152)	(43,284)	(45,170
Operating costs	(69,874)	(71,781)	(76,454)	(79,292)	(81,898
Pre provision operating profit	84,547	99,324	100,677	102,245	104,614
Expected credit loss	(33,829)	(43,600)	(44,224)	(42,811)	(43,882
Other provisions	-	-	-	-	,
Dperating profit	50,718	55,725	56,453	59,434	60,732
Recurring non operating income	0	0	0	0	(
ssociates	-	-	-	-	•
Soodwill amortization	-	_	-	-	
lon recurring items	0	0	0	0	(
Profit before tax	50.718	55,725	56,453	59,434	60,732
ax	(13,592)	(11,955)	(12,137)	(12,778)	(13,057
Profit after tax	37,125	43,770	44,315	46,655	47,675
Non-controlling interest	421	(247)	(252)	(257)	(262
Preferred dividends		(=)	(202)	(20.)	(202
Other items	_	_	_	_	
Reported net profit	37,546	43,523	44,063	46,398	47,412
Non recurring items & goodwill (net)	-	-10,020	0	0	17,112
Recurring net profit	37,546	43,523	44,063	46,398	47,412
Per share (THB)	01,040	40,020	++,000	40,000	77,712
Recurring EPS *	11.15	12.93	13.09	13.78	14.08
Reported EPS	11.15	12.93	13.09	13.78	14.08
DPS	6.69	7.50	7.75	8.00	8.00
Growth	0.03	7.50	7.70	0.00	0.00
Net interest income (%)	13.3	15.6	4.0	2.5	2.8
. ,			2.1	2.5	2.6
Non interest income (%)	(15.6)	(0.3)			
Pre provision operating profit (%)	(2.6)	17.5	1.4	1.6	2.3
Operating profit (%)	13.3	9.9	1.3	5.3	2.2
Reported net profit (%)	5.5	15.9	1.2	5.3	2.1
Recurring EPS (%)	6.4	15.9	1.2	5.3	2.1
Reported EPS (%)	6.4	15.9	1.2	5.3	2.2
ncome Breakdown					
Net interest income (%)	69.9	72.9	73.2	73.2	73.3
let fees & commission (%)	24.1	19.1	18.9	19.0	19.
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	4.4	5.2	5.0	4.9	4.8
Dividend income (%)	0.1	0.1	0.1	0.1	0.
Other income (%)	1.6	2.7	2.7	2.8	2.8
Operating performance					
Gross interest yield (%)	3.87	4.81	5.11	5.10	5.10
Cost of funds (%)	0.70	1.26	1.56	1.57	1.5
let interest spread (%)	3.17	3.55	3.55	3.53	3.5
let interest margin (%)	3.3	3.7	3.8	3.8	3.
cost/income(%)	45.2	42.0	43.2	43.7	43.
Cost/assets(%)	2.1	2.1	2.2	2.2	2.5
Effective tax rate (%)	26.8	21.5	21.5	21.5	21.
Dividend payout on recurring profit (%)	60.0	58.0	59.2	58.1	56.
ROE (%)	8.3	9.3	9.0	9.1	9.0
ROE - COE (%)	(2.9)	(2.0)	(2.2)	(2.1)	(2.3
ROA (%)	1.1	1.3	1.3	1.3	1.3
• •					
RORWA (%)	1.6	1.9	1.9	1.9	3.9

Sources: SCB X; FSSIA estimates

Financial Statements

SCB X

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross customer loans	2,377,215	2,426,563	2,487,227	2,549,408	2,613,143
Allowance for expected credit loss	(148,890)	(148,986)	(158,210)	(163,021)	(164,903)
nterest in suspense	19,523	23,467	24,640	25,872	27,166
let customer loans	2,247,848	2,301,044	2,353,658	2,412,259	2,475,406
Bank loans	522,056	436,797	449,901	463,398	477,300
Sovernment securities	-	-	-	-	
rading securities	62,327	92,534	95,310	98,169	101,115
nvestment securities	391,877	388,133	407,539	427,916	449,312
Cash & equivalents	47,254	40,676	57,527	84,349	109,568
Other interesting assets	-	-	-	-	
angible fixed assets	68,898	71,919	75,891	80,165	84,766
Associates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	
Other assets	114,194	107,620	109,323	111,111	112,987
otal assets	3,454,452	3,438,722	3,549,150	3,677,367	3,810,454
Customer deposits	2,555,800	2,442,860	2,503,931	2,579,049	2,656,421
ank deposits	181,347	221,459	228,103	234,946	241,994
Other interest bearing liabilities	71,996	109,911	115,406	121,176	127,235
lon interest bearing liabilities	178,697	180,759	198,185	217,321	238,336
lybrid Capital	-	-	-	-	
otal liabilities	2,987,840	2,954,989	3,045,625	3,152,492	3,263,986
Share capital	33,671	33,671	33,671	33,671	33,671
Reserves	427,561	444,411	463,638	484,366	505,275
otal equity	461,232	478,082	497,309	518,037	538,946
Ion-controlling interest	5,380	5,651	6,216	6,838	7,522
otal liabilities & equity	3,454,452	3,438,722	3,549,150	3,677,367	3,810,454
upplementary items					
tisk weighted assets (RWA)	2,306,339	2,303,944	2,377,931	2,463,836	(
verage interest earning assets	3,282,850	3,348,750	3,392,002	3,489,434	3,589,880
verage interest bearing liabilities	2,720,839	2,887,169	2,786,369	2,860,053	2,948,279
ET 1 capital	408,287	426,878	444,525	463,987	(
otal capital	433,835	452,944	471,229	491,344	(
Gross non performing loans (NPL)	95,329	96,832	100,932	104,532	107,132
er share (THB)					
Book value per share	136.98	141.99	147.70	153.85	160.06
angible book value per share	136.98	141.99	147.70	153.85	160.06
Growth					
Gross customer loans	3.3	2.1	2.5	2.5	2.5
verage interest earning assets	3.3	2.0	1.3	2.9	2.9
otal asset (%)	4.2	(0.5)	3.2	3.6	3.6
Risk weighted assets (%)	1.8	(0.1)	3.2	3.6	nm
Customer deposits (%)	3.6	(4.4)	2.5	3.0	3.0
everage & capital measures	3.0	(4.4)	2.5	3.0	5.0
	90 N	04.2	94.0	02.5	93.2
customer loan/deposits (%)	88.0	94.2		93.5	
equity/assets (%)	13.4	13.9	14.0	14.1	14.1
angible equity/assets (%)	13.4	13.9	14.0	14.1	14.1
2WA/assets (%)	66.8	67.0	67.0	67.0	
CET 1 CAR (%)	17.7	18.5	18.7	18.8	
otal CAR (%)	18.8	19.7	19.8	19.9	
asset Quality (FSSIA's calculation)					
change in NPL (%)	(12.6)	1.6	4.2	3.6	2.5
IPL/gross loans (%)	4.0	4.0	4.1	4.1	4.1
illowance for ECL/gross loans (%)	6.3	6.1	6.4	6.4	6.3
llowance for ECL/NPL (%)	156.2	153.9	156.7	156.0	153.9
aluation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	9.4	8.1	8.0	7.6	7.5
Recurring P/E @ target price (x) *	10.6	9.1	9.0	8.6	8.4
Reported P/E (x)	9.4	8.1	8.0	7.6	7.5
vividend yield (%)	6.4	7.1	7.4	7.6	7.6
rice/book (x)	0.8	0.7	0.7	0.7	0.7
rice/tangible book (x)	0.8	0.7	0.7	0.7	0.7
rice/tangible book @ target price (x)	0.9	8.0	8.0	8.0	0.7

Sources: SCB X; FSSIA estimates

SCB X PCL (SCB TB)



Exhibit 9: FSSIA ESG score implication

62.57 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 10: ESG – peer comparison

	FSSIA		Domestic ratings						Global ratings					Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BBL	62.08		Y	Y	5.00	5.00	Certified	Medium	54.70		29.00	58.68	67.00	2.19	60.06
KBANK	84.17	Υ	Y	Υ	5.00	5.00	Certified	Medium	62.19	AA	46.00	73.83	83.00	4.05	59.77
KTB	63.10		Y	Y	5.00	5.00	Certified	Medium	53.59	BBB	34.00	64.64	64.00	2.12	61.33
SCB	62.57	Υ	Y	Y	5.00	4.00		High		Α			86.00	3.43	
KKP	62.96		Y	Υ	5.00	5.00	Certified	Medium	52.81	BBB		77.56	26.00	2.18	45.90
TISCO	61.17		Y	Υ	5.00	5.00	Certified	Medium	61.41			66.13	29.00	3.57	44.21
TTB	63.69		Y	Υ	5.00	5.00	Certified	Medium	53.98		36.00	56.17	71.00	3.20	52.96

 $Sources: \underline{\textbf{SETTRADE.com}}; \ \textbf{FSSIA's compilation}$

Exhibit 11: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.85	1.83	2.65	3.04	2.65	2.83	2.89	3.43
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.00	0.00	0.08	_
BESG social pillar score	2.02	2.25	4.19	5.21	4.05	4.19	4.24	_
BESG governance pillar score	4.25	3.66	3.88	3.91	4.11	4.66	4.64	_
ESG disclosure score	45.82	48.25	49.39	50.60	53.91	53.91	52.24	_
Environmental disclosure score	28.21	28.78	29.60	29.60	35.82	35.82	35.82	_
Social disclosure score	21.74	28.48	31.08	34.70	32.13	32.13	32.13	_
Governance disclosure score	87.36	87.36	87.36	87.36	93.62	93.62	88.62	_
Environmental								
Emissions reduction initiatives	Yes							
Climate change policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	Yes	Yes	Yes	Yes
GHG scope 1	0	0	9	11	11	10	3	7
GHG scope 2 location-based	25	22	22	20	18	13	11	43
GHG Scope 3	_	3	14	15	14	10	8	0
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	Yes	No						
Energy efficiency policy	Yes							
Total energy consumption	51	53	52	50	45	34	29	104
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	51	52	52	50	45	34	29	86
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 12: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	4	4	3	3
Waste recycled	_	_	_	_	1	1	1	1
Waste sent to landfills	_	_	_	_	4	3	2	2
Environmental supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	_	_	0
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No	No	No	No	No
Consumer data protection policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No	No	No	No
Pct women in workforce	68	69	71	71	70	71	73	68
Pct disabled in workforce	_	_	_	_	_	_	_	C
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	_	_	_	_	_	_	_
Total recordable incident rate - employees	_	_	_	0	0	0	0	0
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	24,106	26,652	27,493	26,751	25,953	23,899	22,051	29,015
Employee turnover pct	14	10	11	12	14	10	11	17
Total hours spent by firm - employee training	1,306,990	1,679,080	1,704,570	1,899,320	1,764,800	1,171,050	992,295	1,537,800
Social supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Governance								
Board size	17	16	16	17	17	15	17	16
No. of independent directors (ID)	9	9	9	9	10	9	9	8
No. of women on board	3	3	3	1	2	2	4	3
No. of non-executive directors on board	13	13	14	14	16	14	13	15
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	12	16	17	20	16	15	13	18
Board meeting attendance pct	95	91	90	89	91	96	99	99
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	44	45	46	50	51	52	_	47
Age of the oldest director	83	84	85	86	74	75	_	77
No. of executives / company managers	8	12	17	17	13	17	18	10
No. of female executives	1	3	6	5	3	6	7	2
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	4	5	3	3	3	3	3	3
No. of ID on audit committee	4	5	3	3	3	3	3	3
Audit committee meetings	14	12	12	13	13	14	14	12
Audit meeting attendance %	96	91	94	95	97	98	100	100
Size of compensation committee	5	5	5	4	4	3	4	4
No. of ID on compensation committee	3	3	3	2	2	3	3	4
No. of compensation committee meetings	9	11	12	12	13	16	24	14
Compensation meeting attendance %	88	93	93	91	92	95	98	100
Size of nomination committee	5	5	5	4	4	3	4	4
No. of nomination committee meetings	9	11	12	12	13	16	24	14
Nomination meeting attendance %	88	93	93	91	92	95	98	100
Sustainability governance								
• •	Yes			Yes	Yes	Yes	Yes	

 $Sources: Bloomberg; \ FSSIA's \ compilation$

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating							
The Dow			transparent, rules-base	ed component selection	Be a member and invited to the annual S&P Global Corporate							
Jones	process base	ed on the com	npanies' Total Sustainal	bility Scores resulting	Sustainability A	ssessment (C	SA) for DJSI. Co	mpanies with	an S&P Global			
Sustainability				oility Assessment (CSA).			of the S&P Glob					
Indices (<u>DJSI</u>) By S&P Global	only the top- inclusion.	ranked compa	anies within each indus	stry are selected for	scoring compar selected from the		ified. The constituiverse	ients of the D	JSI indices are			
			:::.::.									
Sustainability Investment			ility in Environmental ar	ance, updated annually.	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI							
List (THSI)				th two crucial conditions:								
by The Stock				executives; and 2) free								
Exchange of				g must be >15% of paid-								
Thailand (SET)		, ,	ualitying criteria include ctors and free float viola	e: 1) CG score of below	capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI							
			, social & environmenta		Index is a market capitalisation-weighted index, cap 5% quarterly weight a							
	negative terri	tory; and 5) e	arnings in red for > 3 y	ears in the last 5 years.	maximum, and no cap for number of stocks.							
CG Score			h in sustainable develo		Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very							
by Thai Institute of			with support from the S	Stock Exchange of stive of a third party, not			1-79), 2 for Fair (6					
Directors		of operations		clive of a trillu party, flot			w 50. Weightings olders (weight 2					
Association							sure & transpare					
(Thai IOD)					responsibilities	(35%).						
AGM level			vhich shareholders' righ				four categories:					
By Thai			d into business operatio		Very Good (90-	99), 3 for Fair	(80-89), and not	rated for scor	es below 79.			
Investors Association				portant elements of two nnually. The assessment								
(TIA) with				g (45%), at the meeting								
support from			meeting (10%). (The first									
the SEC				tating how voting rights can be meetings; 2) transparency								
			ess for Q&A. The third invol ies, resolutions and voting i	lves the meeting minutes that								
The: OAO					Th			6 :6	: A			
Thai CAC By Thai			Checklist include corrup rols, and the monitoring		The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council							
Private Sector		•	is good for three years.		approvals whose members are twelve highly respected individuals in							
Collective	(Companies de	ciding to becom	ne a CAC certified member	start by submitting a	professionalism			•				
Action Against			f an 18-month deadline to s essment, in place of policy	submit the CAC Checklist for and control, training of								
Corruption (CAC)	managers and	employees, esta	ablishment of whistleblowing									
			Il stakeholders.)									
Morningstar Sustainalytics			isk rating provides an o	verall company score pany's exposure to ESG			score is the sum		d risk. The			
Sustamarytics			s to be reviewed include co		more risk is unmanaged, the higher ESG risk is scored.							
			her media, NGO reports/we k, ESG controversies, issue		NEGL	Low	Medium	High	Severe			
	reports, and qu			er reedback on drait £30	0-10	10-20	20-30	30-40	40+			
ESC Book	The FCC and	ra idantifiaa c		that are batter					-			
ESG Book			sustainable companies over the long term. The	methodology considers	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0							
				mation that significantly	and 100 with higher scores indicating better performance.							
				Nateriality is applied by								
		ng features wi	ith higher materiality an									
MSCI	weights on a	ng features wit rolling quarte	ith higher materiality an erly basis.	nd rebalancing these	relevant ESG ris	re and onnorti	unities It uses a	rules-hased m	ethodology to			
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Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
SCB X	SCB TB	THB 105.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kasikornbank	KBANK TB	THB 125.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) government stimulus projects leading to an economic recovery; and 2) rising NIM from well-controlled cost of funds.
Bangkok Bank	BBL TB	THB 144.50	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) an impact of new regulations from the Bank of Thailand.
Krung Thai Bank	КТВ ТВ	THB 18.10	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) broad-based economic recovery supporting higher loan growth; and 2) asset quality improvement, mainly from the retail segment, reducing its ECL burdens. By contrast, upside risks comprise better economic conditions and strengthening asset quality.
TMBThanachart Bank	ТТВ ТВ	THB 1.69	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kiatnakin Bank	KKP TB	THB 48.00	HOLD	Downside risks to our GGM-based target price include weakening asset quality and lower fee income and upside risks include better capital market conditions, higher used car price, and strengthening asset quality.
Tisco Financial	TISCO TB	THB 97.75	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) aggressive loan growth; and 2) well-controlled asset quality.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Jan-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.