THAILAND / ENERGY

**EQUITY RESEARCH - INITIATION REPORT** 



PTTEP TB



**FSSIA ESG rating** 

NANS





THB179.00



# Normalized earnings outlook

- Steady oil price outlook and falling gas price in 2024-25E cap PTTEP's earnings.
- Expect 2023-2025E core EPS growth of -16.9%/-2.8%/-10.5% with negative EPS growth from lower average selling price.
- Reinitiate PTTEP with a BUY rating at our TP of THB179/share.

## Lingering oil price movements in 2024

We believe oil prices will be stable and remain at a high level until 2024, given the expectation of an extended supply cut by Saudi Arabia and Russia through 2024 to balance the market. As a result, EIA estimates that 2024 oil demand will increase by 1.3 MBD y-y while oil supply should escalate by only 0.9MBD y-y, despite rising non-OPEC oil supply, especially from the Americas. Our Dubai oil price assumptions for 2023-2025E are at USD83/bbl, USD85/bbl, and USD75/bbl, respectively. In addition, our 2023-25E gas price assumption is at USD6.0/mmbtu, USD5.6/mmbtu, and USD5.1/mmbtu, respectively. This brings our PTTEP's average selling price to USD47.3/boe, USD46.1/boe, and USD41.5/boe in 2023-2025E, given the pegged sales volume proportion of 73% gas and 27% liquid.

## MZ write-off is expected in 4Q23 despite higher price and volume

4Q23 earnings should improve q-q from a higher sales volume and selling price, mainly from ramping up the production of block G1/61 and the scheduled gas selling price adjustment on October 1. However, it would be partly offset by slightly q-q higher unit costs. Moreover, there is a potential downside from an impairment loss from Mozambique Area 1. We have not included this in our estimates; however, it was previously recorded at ~USD160m or ~THB5.7b in 4Q22. 9M23 results are equal to 75% of our 2023E.

## Falling selling prices cap the 2024-25E outlook

We estimate 2024-25E EPS to down by -2.8% and -10.5%, while our 2024-25E sales volume growth is at +8.5% q-q and +4.9% y-y. It is due mainly to a lower weighted average selling price in 2024-2025E, in tandem with our oil and gas price forecast. In addition, we expect higher unit costs to partly offset a higher sales volume, mainly from the ramping up of G1/61 and higher other operating costs.

## Reinitiate with a BUY rating at our TP of THB179.0/share

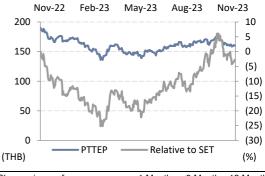
We reinitiate PTTEP with a BUY rating. Our 2024E TP is at THB179/share, based on a long-term average EV/EBITDA of 4.2x. There is a 12% upside to our TP. Despite prosaic 2023-2024E EPS growth, we think its valuation is still attractive, trading below its 5-year average.

**CLOSE** THB160.00 **UP/DOWNSIDE** +11.9% **TP vs CONSENSUS** -1.4%

**TARGET PRICE** 

## **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	331,350	287,199	287,996	271,855
Net profit	70,901	77,686	75,473	67,579
EPS (THB)	17.86	19.57	19.01	17.02
vs Consensus (%)	-	4.4	7.8	1.6
EBITDA	195,282	165,575	168,017	156,741
Recurring net profit	93,491	77,686	75,473	67,579
Core EPS (THB)	23.55	19.57	19.01	17.02
EPS growth (%)	95.5	(16.9)	(2.8)	(10.5)
Core P/E (x)	6.8	8.2	8.4	9.4
Dividend yield (%)	5.8	6.1	5.9	5.3
EV/EBITDA (x)	3.3	3.7	3.5	3.5
Price/book (x)	1.4	1.2	1.1	1.0
Net debt/Equity (%)	2.2	(2.9)	(7.8)	(12.7)
ROE (%)	21.2	15.7	13.6	11.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(7.8)	1.3	(17.3)
Relative to country (%)	(8.3)	11.5	(4.5)
Mkt cap (USD m)			18,006
3m avg. daily turnover (USD m)			50.7
Free float (%)			35
Major shareholder		PTT	Plc. (64%)
12m high/low (THB)		193	.50/134.50
Issued shares (m)			3,969.99

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

We have a BUY rating on PTTEP because of its attractive valuation. It is currently trading below its long-term average EV/EBITDA and at a valuation below its pre-COVID level.

However, PTTEP's average selling price should decrease, in tandem with falling gas and oil prices in 2024-25E. In addition, the unit cost should increase from ramping up of the production of G1/61 and higher operating costs.

Therefore, despite an expected production volume growth of 4.6% 3-yrs CAGR (2023-2025E), our 2023-25E normalized EPS growth is -16.9%/-2.8%/-10.5%, respectively.

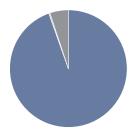
## Company profile

Established by PTT Plc (formerly Petroleum Authority of Thailand) in 1985, PTTEP is Thailand's premier oil & gas exploration and production company. Most of its petroleum assets are in the Gulf of Thailand. It was listed on the Stock Exchange of Thailand in 1992.

www.pttep.com

## Principal activities (revenue, 2022)

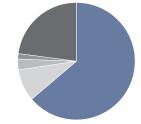
- Exploration and production 105.3 %
- Others 0.4 %
- Inter company eliminations (5.7)



Source: PTT Explor & Prod

## **Major shareholders**

- PTT Plc. 63.8 %
- Thai NDVR 8.8 %
- State Street Europe Limited 3.0
- Siam Management Holdings Company Limited - 1.5 % ■ Others - 22.9 %



Source: PTT Explor & Prod

## **Catalysts**

Key catalysts for the stock are an increase in oil and gas prices and new M&As that could potentially increase production volume or increase reserve.

#### Risks to our call

Risks our TP, which is based on EV/EBITDA, are a sharp decline in oil prices and a potential earnings downside from government intervention.

#### **Event calendar**

Date	Event
30 Nov 2023	OPEC meeting
Early Feb 2024	4Q23 financial performance announcement
Mid Feb 2024	4Q23 analyst meeting

## Key assumptions

Key assumptions	Unit	2022	2023E	2024E	2025E
Dubai oil price	USD/bbl	96.3	83.0	85.0	75.0
Gas price	USD/mmbtu	6.3	6.0	5.6	5.1
ASP	USD/boe	52.9	47.3	46.1	41.5
Production volume	kboed	468	470	510	535
Cost per bbl	USD/boe	28.4	27.7	27.8	27.0

Source: FSSIA estimates

#### Earnings sensitivity

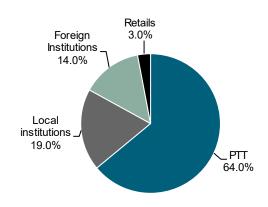
- For every USD1/bbl increase in the Dubai oil price, we project 2024 earnings will rise 1.3%, and vice versa, all else being equal.
- For every 1% increase in sales volume, we estimate 2024 earnings will rise 1.6%, and vice versa, all else being equal.

Source: FSSIA estimates

# Oil and gas exploration and production (E&P) flagship of PTT group

PTTEP is a domestic oil and gas exploration and production company committed to ensuring a consistent petroleum supply for Thailand and the nations in which they operate. The company was established in 1985 and was listed on the stock exchange of Thailand on 10 June 1993. Also, they are the E&P flagship of PTT, a Thai stateowned energy company, which holds 65.29% of the shares.

**Exhibit 1: Shareholders base** 



**Exhibit 2: Major shareholders** 

Shareholders	% holding
PTT	63.79%
Thai NVDR	8.84%
State Street Europe	2.96%
SEA UK (Type C) Nominees	2.01%
Siam Management Holding	1.50%
BNY Mellon Nominees	0.88%
Social Security Office	0.63%
Citibank Nominees Singapore	0.63%
State Street Bank and Trust	0.44%
Nortrust Nominees	0.35%

Source: PTTEP Source: SET

Currently, PTTEP manages a portfolio of over 50 projects involving petroleum exploration, development, and production, spanning over 10 countries in various regions. The main emphasis is on Southeast Asia and the Middle East.

In Thailand, the company takes on the role of the operator for significant petroleum fields, such as G1/61, G2/61, Arthit, and S1 projects. Additionally, they participate in numerous joint venture initiatives, both onshore and offshore, in the Gulf of Thailand.

Internationally, PTTEP serves as the operator for several pivotal projects. This includes the Hassi Bir Rekaiz project in Algeria, a crucial oil production venture in Africa, Block H in Malaysia, a significant gas production initiative, and the SK410B project in Malaysia, marked by their largest-ever gas discovery at the Lang Lebah field, currently in the exploration phase.

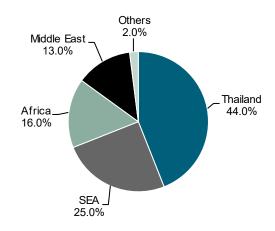
Their joint venture endeavors encompass the Oman Block 61 Project, a substantial onshore gas block vital for Oman's domestic market; the Abu Dhabi Offshore 2 Project, where a substantial natural gas reserve was uncovered, and the Mozambique Area 1 Project, a large-scale liquefied natural gas (LNG) facility in Africa.

Besides exploration and production, PTTEP invests in midstream ventures to further support their business. This includes involvement in Oman LNG (OLNG), the sole LNG facility in Oman, and ADNOC Gas Processing (AGP), the largest onshore gas processing facility in Abu Dhabi, United Arab Emirates.

Exhibit 3: % of sales volume breakdown by regions and key projects

Focus countries **Projects** Thailand 66% G1/61, G2/61, Arthit, S1 Malaysia 10% SBK SBH SK309/311 Yadana, Zawtika Myanmar 9% Block 61 PDO OLNG Oman 11% UAE Exploration fields, AGP Africa and rest of the world 4% Africa HBR. BSR Others <2% Small presence in Vietnam Indonesia, Kazakhstan, Mexico, Australia, Angola

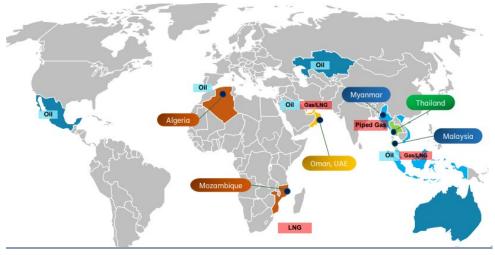
Exhibit 4: Book value of assets by region – total value of USD24.7b or ~THB865b



Source: PTTEP

Source: PTTEP; data as of Sep 2023

Exhibit 5: Global E&P portfolio



Source: PTTEP

## New potential growth businesses beyond E&P

PTTEP has diversified into innovative sectors mostly related to alternative energy, advanced technology, and decarbonization. These ventures are instrumental in achieving their goal of becoming a low-carbon organization, providing growth opportunities in industries beyond energy, including agriculture and healthcare.

To drive these initiatives, they have established subsidiaries such as AI and Robotics Ventures Company Limited (ARV), FutureTech Energy Ventures Company Limited (FTEV), and Xplor Ventures Company Limited, the latter serving as a corporate venture capital entity dedicated to investing in emerging technology startups.

A focal point in PTTEP's pursuit of a sustainable future is its adoption of Carbon Capture and Storage (CCS) technologies. They are actively exploring CCS project development both in Thailand and internationally, aiming to mitigate carbon emissions from petroleum and other industries. Their groundbreaking move includes Thailand's inaugural CCS project at the Arthit field in the Gulf of Thailand. Additionally, they are investigating Carbon Capture and Utilization (CCU) technology to transform carbon dioxide into high-value products like methanol. Their interest also extends to the advancement of future energy sources, particularly hydrogen. In June 2023, FTEV achieved a significant milestone in the clean energy sector by investing in a large-scale green hydrogen project in Oman, anticipated to commence production in 2030.

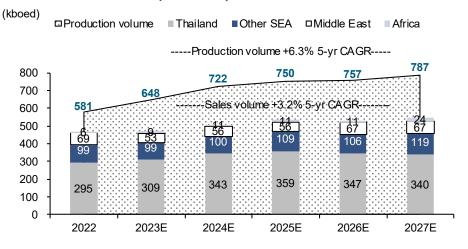
Exhibit 6: Decarbonization solutions and new energy transition



Source: PTTEP

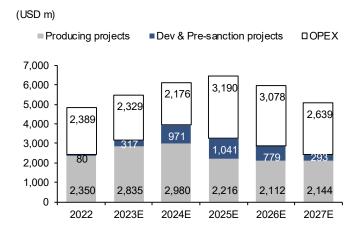
## PTTEP's 5-year investment plan

## Exhibit 7: Sales volume and production plan



Source: PTTEP

# Exhibit 8: 2023-27E investment plan – total CAPEX of USD18.1b and OPEX of USD11.0b



Source: PTTEP

Exhibit 9: Potential key project start-up timeline

Year	Project	Scheduled start- up
2023	G2/61	Apr 22: 200 MMSCFD Mar 23: 500 MMSCFD
2024	G1/61	Apr 24: 800 MMSCFD (Full capacity)
2026	Southwest Vietnam¹	2H26
2027	MZA1 LNG <sup>2</sup>	1H27
	SK405B1	1H27
	HBR¹	2H27 (full phase)
	SK410B1	2H27 (full phase)

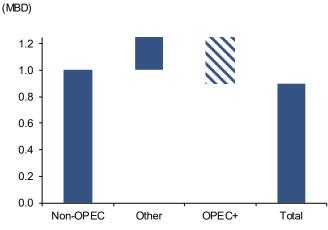
Note:  ${}^{2}$ Subject to regulatory approval and FID timing,  ${}^{2}$ Subject to site re-entering and resume construction timing

Source: PTTEP

## Lingering oil price movements

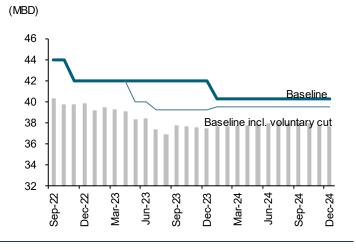
We believe oil prices will be stable and remain high until 2024, given the expectation of an extended supply cut by Saudi Arabia and Russia through 2024 to balance the market. As a result, EIA estimates 2024 oil demand will increase by 1.3 MBD y-y while oil supply should escalate by only 0.9MBD y-y, despite rising non-OPEC oil supply, especially from the U.S. Our Dubai oil price assumption for 2023-2025E are at USD83/bbl, USD85/bbl and USD75/bbl, respectively. In addition, our 2023-25E gas price assumption is at USD6.0/mmbtu, USD5.6/mmbtu, and USD5.1/mmbtu, respectively. This brings our PTTEP's average selling price to USD47.3/boe, USD46.1/boe, and USD41.5/boe in 2023-2025E, given the pegged sales volume proportion of 73% gas and 27% liquid.

Exhibit 10: 2024E new additional supply - limited increase from balance of OPEC+ production cut



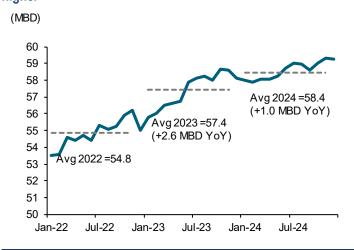
Source: EIA

Exhibit 12: OPEC+ production lower from expected supply cut through 2024



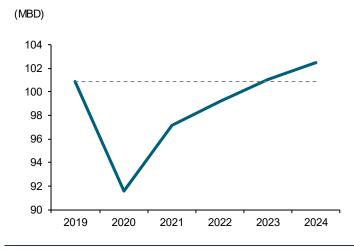
Source FIA Source: EIA

Exhibit 11: Non-OPEC production excl Russia continues to be higher



Source: EIA

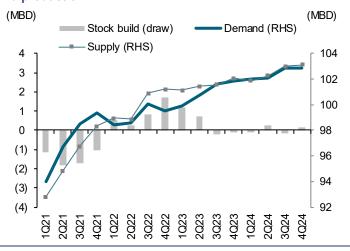
Exhibit 13: Global oil demand – already exceeds pre-COVID



## Exhibit 14: Global oil demand forecast

Global oil demand forecast	2023	2024
EIA	+1.8	+1.3
FGE	+2.5	+1.5
IEA	+2.3	+0.9
OPEC	+2.5	+2.2
Avg demand growth	+2.3	+1.5

Exhibit 15: Demand growth forecasts – global oil demand and production



Source: EIA

Source: TOP

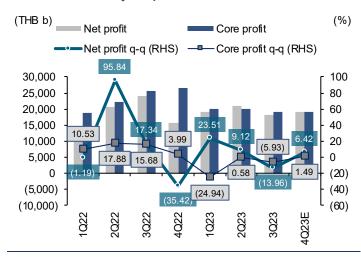
## **Earnings growth outlook**

## 4Q23 earnings outlook

4Q23 earnings outlook should improve from a higher sales volume and selling price, mainly from ramping up the production of block G1/61 and the scheduled selling price adjustment for major blocks in Thailand on October 1. The selling price for domestic gas usually links to 6-12-month lagging fuel oil prices.

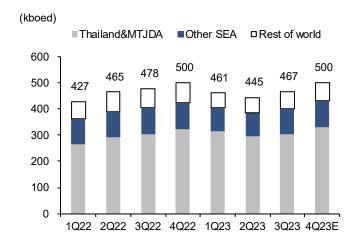
However, it would be partly offset by q-q higher unit costs. Moreover, there is a potential earnings downside from an impairment loss from Mozambique Area 1 due to construction suspension following political unrest in the area. Compared to the previous record in 4Q22, it was at ~USD160m or ~THB5.7b. We have not included this in our estimates. 9M23 results are equal to 75% of our estimates.

**Exhibit 16: Quarterly net profit** 



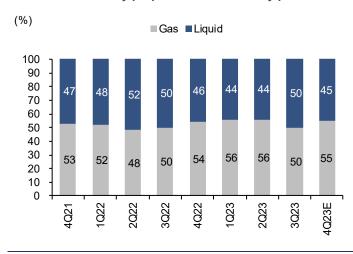
Sources: PTTEP, FSSIA estimates

Exhibit 18: Quarterly sales volume



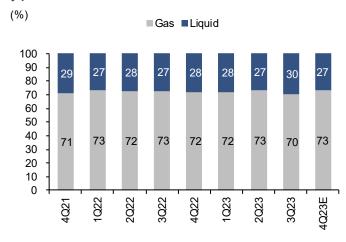
Sources: PTTEP, FSSIA estimates

Exhibit 17: Quarterly proportion of revenue by product

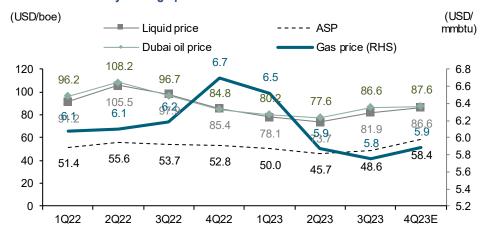


Sources: PTTEP, FSSIA estimates

Exhibit 19: Quarterly proportion of sales volume breakdown by product



## Exhibit 20: Quarterly average prices



## 2024-25E outlook capped by falling selling prices

We estimate 2024-25E EPS growth of -2.8% and -10.5%, despite sales volume growth of 8.5% y-y in 2024E and 4.9% y-y in 2025E. Volume growth would come mainly from ramping up the production of G1/61. Currently, the project is producing 400-420 mmscfd and is accelerating it to reach 800 mmscfd by April 2024.

However, the expected negative earnings growth would be from a potential energy price downtrend, resulting in a lower estimated weighted average selling price in 2024-2025E, in tandem with our oil and gas price forecast. In addition, it is possible to see higher unit costs in 2024, which would partially counterbalance the expected higher sales volume.

Exhibit 21: Revenue and growth

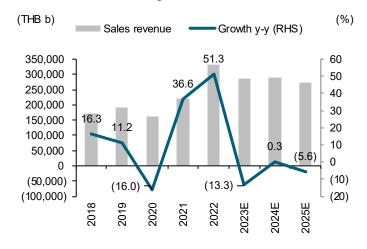
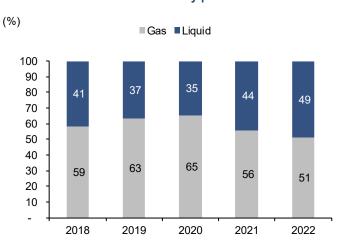
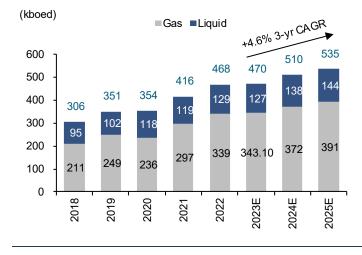


Exhibit 22: Revenue breakdown by product



Sources: PTTEP, FSSIA estimates

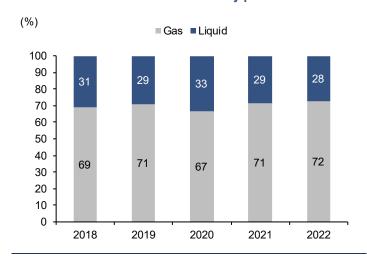
Exhibit 23: Sales volume breakdown by product



Sources: PTTEP, FSSIA estimates

Exhibit 24: Sales volume breakdown by product

Sources: PTTEP, FSSIA estimates



## Exhibit 25: Earnings move in line with ASP

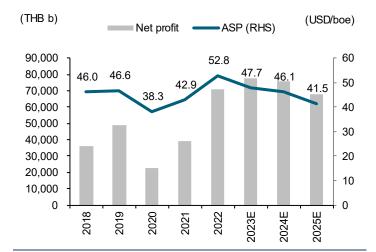
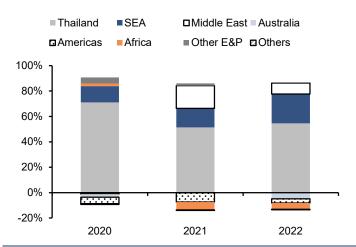


Exhibit 26: Net profit breakdown by country and business



Sources: PTTEP, FSSIA estimates

Source: PTTEP

**Exhibit 27: Key assumptions** 

Key assumptions	Unit	2022	2023E	2024E	2025E
Dubai oil price	USD/bbl	96.34	83.00	85.00	75.00
Gas price	USD/mmbtu	6.27	6.00	5.60	5.10
ASP	USD/boe	52.85	47.75	46.13	41.51
Production volume	kboed	468	470	510	535
Cost per bbl	USD/boe	28.36	27.71	28.00	27.29

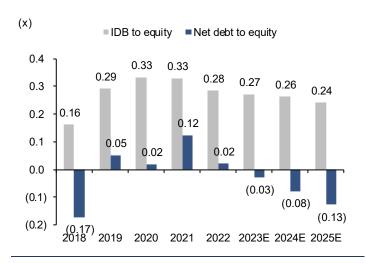
## A low-leverage company

PTTEP has a solid balance sheet with 9M23 interest-bearing debt (IDB) to equity of 0.26x, and we estimate they will maintain it at this low level through 2024-25E. The cash position is also high, with a 2023-2025E net debt to equity of only 0.03x.

For the cost of debt profile, 100% of its debts have a fixed interest rate with a current competitive cost of debt of ~3.9%. The company has a BBB+ rating and could maintain its cost of debt at a low level despite the increasing interest rate trend. The weighted average loan life is also high at >10 years, and we estimate it to keep at this level.

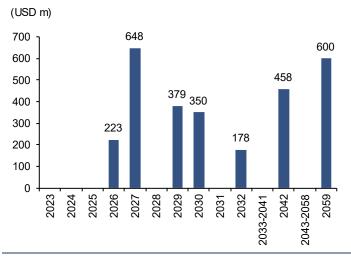
Given the currently strong cash on hand and low leverage level, we think the company has more than sufficient funds to develop existing projects and pursue investment in new businesses or M&As in new projects.

Exhibit 28: Low-leverage company



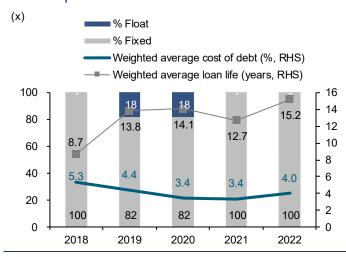
Sources: PTTEP, FSSIA estimates

Exhibit 30: Debt maturity profile



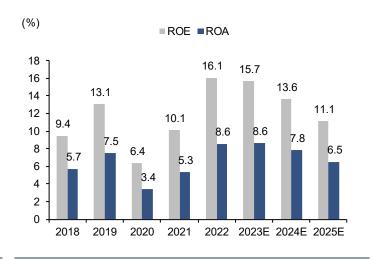
Source: PTTEP

Exhibit 29: 100% fixed-rate debts with competitive cost of debt and uptrend loan life



Source: PTTEP

#### Exhibit 31: ROE vs ROA



PTT Explor & Prod PTTEP TB

## **Valuation**

We reinitiate PTTEP with a BUY rating, despite expect 2023-2025E normalized EPS growth of -16.9%/-2.8%/-10.5% from lower average selling price because of its attractive valuation. The stock is currently trading at EV/EBITDA and P/E below its long-term average and the pre-COVID level. Thus, we think it has the potential to rally while oil prices remain high during this uncertainty on global political tension.

Our 2024E TP is at THB179/share, based on a 5-year average EV/EBITDA of 4.2x. This provides a 12% upside to our TP.

#### Exhibit 32: EV/EBITDA band

#### PTTEP EV/EBITDA (x) 8.0 std + 2 = 6.4x7.0 6.0 std + 1 = 5.3x5.0 Y-avg =4.2x 4.0 3.1x 3.0 std - 2 = 2x2.0 1.0 2020 2022 2023 2018 2019 2021

Sources: Bloomberg, FSSIA estimates

#### Exhibit 33: P/B band



Sources: Bloomberg, FSSIA estimates

**Exhibit 34: Valuation comparisons** 

Company	BBG	Rec	Share	Target	Up	Market	3Y EPS	P	E	R0	DE	PE	3V	- EV/ EE	BITDA -
			Price	price	side	Сар	CAGR	23E	24E	23E	24E	23E	24E	23E	24E
			(LCY)	(LCY)	(%)	(USD m)	(%)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Integrated Oils															
PTT	PTT TB	n/a	34.5	n/a	n/a	28,199	2.6	9.9	9.7	9.1	8.8	0.9	0.9	5.6	5.4
China Petroleum & Chem.	386 HK	n/a	4.15	n/a	n/a	86,487	12.9	6.2	5.7	9.3	9.6	0.6	0.5	5.0	4.5
Exxon Mobil	XOM US	n/a	104.5	n/a	n/a	418,641	(12.4)	11.2	10.9	18.7	16.8	2.1	1.8	6.0	5.7
Petrobras - Petroleo Bras	PETR3 BZ	n/a	39.39	n/a	n/a	102,780	(20.7)	3.9	4.4	31.8	25.3	1.0	0.9	2.8	2.9
Shell	SHELL NA	n/a	30.605	n/a	n/a	218,557	(4.2)	8.1	7.4	14.7	13.8	1.2	1.1	3.8	3.8
BP	BP/ LN	n/a	480.45	n/a	n/a	101,262	(3.0)	6.9	6.2	21.1	19.7	1.4	1.2	3.3	3.3
Total SE	TTE FP	n/a	63	n/a	n/a	166,612	(15.7)	6.9	7.0	21.2	18.4	1.4	1.2	3.9	4.0
Chevron	CVX US	n/a	144.38	n/a	n/a	272,553	(8.0)	10.6	10.0	15.9	15.7	1.6	1.6	5.6	5.3
ENI SPA	ENI IM	n/a	15.008	n/a	n/a	55,186	(15.7)	5.9	6.1	14.2	13.0	0.9	8.0	3.0	3.0
Reliance Industries	RELIANCE IN	n/a	2349.35	n/a	n/a	193,144	10.0	23.3	21.9	8.3	9.0	1.9	1.9	13.2	11.7
Conocophillips	COP US	n/a	115.39	n/a	n/a	137,015	(9.8)	12.8	11.2	22.3	23.5	2.8	2.6	5.7	5.2
Repsol SA	REP SM	n/a	13.935	n/a	n/a	19,387	(13.3)	3.9	4.8	17.3	12.1	0.6	0.6	2.7	2.9
Petrochina	857 HK	n/a	5.18	n/a	n/a	175,811	(12.8)	5.3	5.4	11.6	10.5	0.6	0.6	3.3	3.2
Average						1,975,633	(10.8)	8.8	8.5	16.6	15.1	1.3	1.2	4.9	4.7
E&P															
PTT Explor & Prod	PTTEP TB	BUY	160	199	24	18,058	(100.0)	9.5	9.5	14.6	14.0	1.4	1.3	4.5	4.4
Occidental Petroleum	OXY US	n/a	61.14	n/a	n/a	53,826	(24.5)	15.1	12.0	15.9	19.1	2.6	2.2	5.8	5.4
CNOOC	883 HK	n/a	12.94	n/a	n/a	81,953	(4.2)	4.3	4.1	20.3	19.3	0.8	0.8	2.0	2.0
Suncor Energy	SU CN	n/a	45.94	n/a	n/a	43,365	(9.5)	8.6	7.3	17.2	17.7	1.4	1.3	4.3	4.2
Oil & Natural Gas Corp	ONGC IN	n/a	197.85	n/a	n/a	28,873	(2.0)	5.0	5.1	18.0	16.1	0.8	0.8	4.0	3.6
Gail India	GAIL IN	n/a	124.55	n/a	n/a	9,861	(9.9)	10.8	9.3	10.3	13.8	1.3	1.2	10.4	8.2
Korea Gas	036460 KS	n/a	23,750.00	n/a	n/a	1,696	(24.3)	12.1	3.3	2.2	5.6	0.2	0.2	12.0	10.9
Phillips 66	PSX US	n/a	118.11	n/a	n/a	51,963	(12.7)	7.6	8.8	22.9	18.7	1.7	1.6	5.6	6.6
Enterprise Prods Partners	EPD US	n/a	26.26	n/a	n/a	57,034	2.5	10.4	9.8	20.1	20.5	2.0	2.0	9.4	9.0
Petronas Gas Bhd	PTG MK	n/a	17.18	n/a	n/a	7,303	4.2	17.9	17.6	13.9	13.9	2.5	2.5	9.8	9.6
Kunlun Energy	135 HK	n/a	7.25	n/a	n/a	8,053	8.7	8.7	8.1	10.4	10.5	0.9	0.8	3.5	3.3
Gas Malaysia Bhd	GMB MK	n/a	3.20	n/a	n/a	883	(5.7)	11.1	11.7	27.8	24.1	3.1	3.0	6.6	6.7
Perusahaan Gas	PGAS IJ	n/a	1,140.00	n/a	n/a	1,781	1.3	6.7	6.1	10.4	10.3	0.6	0.6	2.8	2.7
Petronet Lng	PLNG IN	n/a	195.15	n/a	n/a	3,515	(5.3)	9.4	9.1	21.5	20.7	1.8	1.6	4.8	4.5
Ck Power	CKP TB	n/a	3.32	n/a	n/a	758	(6.6)	23.8	16.5	3.4	5.2	1.0	0.9	16.6	15.3
Chesapeake Energy	CHK US	n/a	81.76	n/a	n/a	10,716	(18.2)	18.1	15.5	6.5	6.7	1.1	1.1	4.8	4.7
Santos	STO AU	n/a	7.07	n/a	n/a	15,084	(14.9)	9.7	9.4	10.4	9.8	1.0	0.9	4.4	4.4
Manila Electric	MER PM	n/a	373.00	n/a	n/a	7,590	6.1	12.1	12.2	28.7	25.3	3.3	3.1	8.8	8.4
Oil India	OINL IN	n/a	314.00	n/a	n/a	4,006	4.3	4.1	5.5	24.9	16.8	0.9	0.8	3.9	4.7
Average			25			406,317	(22.2)	10.8	9.5	15.8	15.2	1.5	1.4	6.5	6.2
						,	(22.2)	. 3.0	3.0	. 3.0	. 7.2			3.0	V.2
Other Emerging Market															
Petrobras - Petroleo Bras	PETR3 BZ	n/a	39.39	n/a	n/a	102,780	(20.7)	3.9	4.4	31.8	25.3	1.0	0.9	2.8	2.9
Average						102,780	(20.7)	3.9	4.4	31.8	25.3	1.0	0.9	2.8	2.9
Average (all)						2,484,731	(16.5)	9.8	8.9	16.8	15.6	1.4	1.3	5.8	5.5

As of 23 Nov 2023

Sources: Bloomberg, FSSIA estimates

## Key executives and board of directors

## **Exhibit 35: Management team**

No.	Name	Position	Age	Starting date
1	Mr. Montri Rawanchaikul	Chief Executive Officer	59	1-Oct-21
2	Mrs. Natruedee Khositaphai	Executive Vice President, Operations Support Group	58	1-Sep-23
3	Mr. Chayong Borisuitsawat	Executive Vice President, Strategy, Business Development, and Human Resources Group	56	1-Sep-23
4	Mr. Sumrid Sumneing	Executive Vice President, Finance and Accounting Group	59	1-Jan-19
5	Mr. Suksant Ongvises	Executive Vice President, Lang Lebah Project, seconded to PTTEP Sarawak Oil Limited as Lang Lebah Project Director	59	1-Sep-23
6	Mr. Piya Sukhumpanumet	Executive Vice President, International Production Asset Group	58	1-Apr-22
7	Mr. Nirandorn Rojanasomsith	Executive Vice President, Engineering, Development, and Maintenance Group	58	1-Jan-23
8	Ms. Kanita Sartwattayu	Executive Vice President, Domestic Production Asset Group	53	1-Jan-23
9	Mr. Chalongrut Ya-anan	Executive Vice President, Geosciences, Subsurface, and Exploration Group	57	1-Oct-22
10	Mr. Nopasit Chaiwanakupt	Acting Executive Vice President, Technology, Carbon Solutions, and Sustainable Growth Group	54	1-Sep-23

Sources: PTTEP

## Exhibit 36: Board of directors

No.	Name	Position	Age	Starting date
1	Mr. Krairit Euchukanonchai	Chairman and Chairman of the Independent Directors Committee	68	1-Feb-21
2	Mr. Pitipan Tepartimargorn	Independent Director, Chairman of the Risk Management Committee and Member of the Nominating and Remuneration Committee	67	1-Nov-15
3	Ms. Penchun Jarikasem	Independent Director and Chairman of the Audit Committee	68	1-Feb-18
4	Mrs. Angkarat Priebjrivat	Independent Director and Member of the Audit Committee	68	1-Oct-19
5	Mr. Auttapol Rerkpiboon	Director	58	1-Aug-20
6	Mr. Veerathai Santiprabhob	Independent Director, Member of the Risk Management Committee and Member of the Corporate Governance and Sustainability Committee	53	15-Oct-20
7	Mr. Wattanapong Kurovat	Director and Member of the Nominating and Remuneration Committee	49	1-May-21
8	Mr. Teerapong Wongsiwawilas	Independent Director, Chairman of the Nominating and Remuneration Committee and Member of the Audit Committee	59	1-Jan-22
9	Mr. Wuttikorn Stithit	Director and Member of the Risk Management Committee	58	1-Jan-23
10	General Nithi Chungcharoen	Independent Director, Member of the Nominating and Remuneration Committee and Member of the Risk Management Committee	52	1-Jan-23
11	Mrs. Natjaree Anuntasilpa	Independent Director and Member of the Audit Committee	53	17-Mar-23
12	Mr. Ekniti Nitithanprapas	Director and Member of the Corporate Governance and Sustainability Committee	52	3-Apr-23
13	Mr. Montri Rawanchaikul	Director and Secretary to the Board	59	1-Oct-21

Source: PTTEP

## **Financial Statements**

PTT Explor & Prod

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	219,068	331,350	287,199	287,996	271,855
Cost of goods sold	(51,828)	(65,781)	(66,056)	(66,239)	(62,527)
Gross profit	167,240	265,569	221,143	221,757	209,328
Other operating income	-	-	-	-	
Operating costs	(81,710)	(103,555)	(89,062)	(89,062)	(89,062)
Operating EBITDA	113,647	195,282	165,575	168,017	156,741
Depreciation	(28,118)	(33,267)	(33,494)	(35,322)	(36,475)
Goodwill amortisation	0	0	0	0	(
Operating EBIT	85,530	162,015	132,081	132,695	120,267
Net financing costs	(7,253)	(9,930)	3,028	(1,888)	(4,102
Associates	489	668	1,470	1,514	1,559
Recurring non-operating income	11,072	13,700	6,138	6,416	6,707
Non-recurring items	(8,957)	(22,589)	0	0	(
Profit before tax	80,392	143,196	141,248	137,224	122,871
Тах	(41,528)	(72,295)	(63,562)	(61,751)	(55,292
Profit after tax	38,864	70,901	77,686	75,473	67,579
Minority interests	0	0	0	0	(
Preferred dividends	0	0	0	0	(
Other items	-	-	-	-	
Reported net profit	38,864	70,901	77,686	75,473	67,579
Non-recurring items & goodwill (net)	8,957	22,589	0	0	. (
Recurring net profit	47,821	93,491	77,686	75,473	67,579
Per share (THB)					
Recurring EPS *	12.05	23.55	19.57	19.01	17.02
Reported EPS	9.79	17.86	19.57	19.01	17.02
OPS .	5.00	9.25	9.78	9.51	8.5
Diluted shares (used to calculate per share data)	3,970	3,970	3,970	3,970	3,970
Growth					
Revenue (%)	36.6	51.3	(13.3)	0.3	(5.6
Operating EBITDA (%)	61.0	71.8	(15.2)	1.5	(6.7
Operating EBIT (%)	92.2	89.4	(18.5)	0.5	(9.4
Recurring EPS (%)	95.1	95.5	(16.9)	(2.8)	(10.5
Reported EPS (%)	71.5	82.4	9.6	(2.8)	(10.5
Operating performance				( - /	, , , ,
Gross margin inc. depreciation (%)	76.3	80.1	77.0	77.0	77.0
Gross margin exc. depreciation (%)	89.2	90.2	88.7	89.3	90.4
Operating EBITDA margin (%)	51.9	58.9	57.7	58.3	57.7
Operating EBIT margin (%)	39.0	48.9	46.0	46.1	44.2
Net margin (%)	21.8	28.2	27.0	26.2	24.9
Effective tax rate (%)	51.7	50.5	45.0	45.0	45.0
Dividend payout on recurring profit (%)	41.5	39.3	50.0	50.0	50.0
nterest cover (X)	13.3	17.7	(45.6)	73.7	31.0
nventory days	186.5	186.3	192.9	181.0	209.
Debtor days	33.7	32.4	63.3	72.9	75.2
Creditor days	621.6	669.2	632.8	424.3	392.2
•	16.1	26.6	19.2		
Operating ROIC (%)				(12.2)	(12.0
ROIC (%)	10.3	16.8	12.4 15.7	(7.7)	(6.6
ROE (%)	12.4	21.2	15.7	13.6	11.1
ROA (%) * Pre-exceptional, pre-goodwill and fully diluted	7.2	12.0	8.4	7.7	6.4
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025
Exploration and production	239,892	348,956	282,578	283,362	267,481
Pipeline	(0.040)	4 405	4.004	4 00 4	
Mhoro	(9,013)	1,195	4,621	4,634	4,374
Others Inter company eliminations	(11,811)	(18,801)			

Sources: PTT Explor & Prod; FSSIA estimates

## **Financial Statements**

PTT Explor & Prod

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	47,821	93,491	77,686	75,473	67,579
Depreciation	28,118	33,267	33,494	35,322	36,475
Associates & minorities	-	-	-	-	-
ther non-cash items	35,066	35,066	35,066	35,067	35,067
hange in working capital	(27,871)	(15,396)	(11,468)	(202)	4,089
Cash flow from operations	83,133	146,428	134,778	145,660	143,209
Capex - maintenance	-	-	-	-	-
Capex - new investment	(126,684)	(82,620)	(108,744)	(130,383)	(139,623)
let acquisitions & disposals	457	838	1,301	2,133	2,133
Other investments (net)	2,368	29,850	29,850	29,850	29,850
Cash flow from investing	(123,860)	(51,931)	(77,593)	(98,399)	(107,639)
Dividends paid	(19,325)	(28,670)	(19,422)	(18,868)	(16,895)
Equity finance	0	(4.222)	0	0	0
Debt finance	18,704 15,252	(4,333)	10,000	10,000	16 279
Other financing cash flows	15,252 <b>14,631</b>	(24,698) <b>(57,701)</b>	(12,405)	1,928 <b>(6,940)</b>	16,278 <b>(617)</b>
Cash flow from financing Non-recurring cash flows	14,031	(57,701)	(21,827)	(0,940)	(617)
Other adjustments	366	0	0	0	0
Net other adjustments	<b>366</b>	0	0	0	0
Novement in cash	(25,729)	36,796	35,358	40,320	34,953
Free cash flow to firm (FCFF)	(34,254.77)	102,715.09	67,345.03	58,220.50	46,929.68
Free cash flow to equity (FCFE)	(6,404.44)	65,465.40	54,780.09	59,188.56	51,847.74
	(4,12111)		- 1,1 - 2 - 1 - 2		- 1,- 1111
Per share (THB)	/	25.5-	10.55		
FCFF per share	(8.63)	25.87	16.96	14.67	11.82
FCFE per share	(1.61) 27.96	16.49 40.76	13.80 36.84	14.91 36.74	13.06 35.04
Recurring cash flow per share	27.90	40.76	30.04	30.74	35.04
Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Fangible fixed assets (gross)	1,255,645	1,369,120	1,477,864	1,524,512	1,575,830
Less: Accumulated depreciation	(875,338)	(958,506)	(1,042,241)	(1,130,546)	(1,221,732)
Fangible fixed assets (net)	380,307	410,614	435,623	393,966	354,098
ntangible fixed assets (net)	0	0	0	0	0 .,000
ong-term financial assets	· ·	-	-	-	-
nvest. in associates & subsidiaries	14,408	9,594	8,930	8,310	7,736
Cash & equivalents	85,528	122,324	157,683	198,004	232,956
VC receivable	16,715	42,166	57,440	57,599	54,371
nventories	14,069	19,115	15,309	15,351	14,491
Other current assets	23,272	13,238	13,238	13,238	13,238
Current assets	139,584	196,842	243,670	284,192	315,056
Other assets	249,237	252,814	243,010	316,940	395,441
Total assets	783,536	869,864	931,233	1,003,409	1,072,331
Common equity	415,350	467,121	525,385	581,990	632,675
Minorities etc.	0	0	0	0	C
Total shareholders' equity	415,350	467,121	525,385	581,990	632,675
ong term debt	115,645	121,999	131,999	141,999	141,999
Other long-term liabilities	148,038	166,129	158,041	149,953	141,865
ong-term liabilities	263,684	288,128	290,040	291,952	283,864
A/C payable	49,398	69,827	43,080	28,800	27,185
Short term debt	21,166	10,479	10,479	10,479	10,479
Other current liabilities	33,938	34,310	32,399	30,488	28,577
Current liabilities	104,502	114,616	85,957	69,766	66,241
Total liabilities and shareholders' equity	783,536	869,864	901,383	943,708	982,779
Net working capital	(29,280)	(29,618)	10,508	26,901	26,338
nvested capital	614,672	643,404	698,072	746,118	783,612
Includes convertibles and preferred stock which is be	eing treated as dept				
Per share (THB)					
Book value per share	104.62	117.66	132.34	146.60	159.36
Гangible book value per share	104.62	117.66	132.34	146.60	159.36
Financial strength					
Net debt/equity (%)	12.3	2.2	(2.9)	(7.8)	(12.7)
Net debt/total assets (%)	6.5	1.2	(1.6)	(4.5)	(7.5)
Current ratio (x)	1.3	1.7	2.8	4.1	4.8
CF interest cover (x)	17.6	15.9	(53.0)	101.4	47.7
/aluation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	13.3	6.8	8.2	8.4	9.4
Recurring P/E @ target price (x) *	14.9	<b>7.6</b>	9.1	<b>9.4</b>	10.5
Reported P/E (x)	16.3	9.0	8.2	8.4	9.4
Dividend yield (%)	3.1	5.8	6.1	5.9	5.3
Price/book (x)	1.5	1.4	1.2	1.1	1.0
Price/tangible book (x)	1.5	1.4	1.2	1.1	1.0
EV/EBITDA (x) **	6.0	3.3	3.7	3.5	3.5
EV/EBITDA @ target price (x) **	6.7	3.7	4.2	4.0	4.0
EV/invested capital (x)	1.1	1.0	0.9	0.8	0.7

Sources: PTT Explor & Prod; FSSIA estimates

# PTT EXPLORATION AND PRODUCTION PCL (PTTEP TB)

FSSIA ESG rating

★ ★ ★

## Exhibit 37: FSSIA ESG score implication

71.91 / 100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 38: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	:SG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17	
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94	
ВСР	77.54		Υ	Υ	5.00	5.00	Certified	Medium	56.04	AA		79.53	83.00	6.34	69.77	
SPRC	44.50				5.00	5.00	Certified	High	55.86			36.91	28.00	3.77	54.54	
TOP	84.35	Υ	Υ	Υ	5.00	5.00	Certified	Medium	52.10	BBB	38.00	75.83	88.00	6.81		
ESSO	30.81				4.00	5.00		Severe	46.89			45.86	17.00	2.06	34.92	
PTTEP	71.91		Y	Υ	5.00	4.00	Certified	High	61.83	AA	43.00	51.40	69.00	6.28		

 $Sources: \underline{\textbf{SETTRADE}.com}; \ \textbf{FSSIA's compilation}$ 

## Exhibit 39: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	5.74	6.21	6.29	6.22	6.31	6.27	_
BESG environmental pillar score	5.01	6.12	6.50	6.47	6.92	5.96	_
BESG social pillar score	6.83	6.95	6.34	6.14	5.81	7.38	_
BESG governance pillar score	5.94	5.66	5.92	5.87	5.83	5.71	_
ESG disclosure score	64.19	70.39	71.61	72.91	73.46	80.95	_
Environmental disclosure score	56.84	66.57	70.25	69.95	71.61	75.05	_
Social disclosure score	45.77	54.66	54.66	58.86	58.86	71.61	_
Governance disclosure score	89.86	89.86	89.86	89.86	89.86	96.12	_
Environmental							
Emissions reduction initiatives	Yes						
Climate change policy	Yes						
Climate change opportunities discussed	No						
Risks of climate change discussed	Yes						
GHG scope 1	4,631	4,645	4,128	3,914	5,388	5,148	5,711
GHG scope 2 location-based	6	6	6	6	14	14	15
GHG Scope 3	59	27,167	28,629	29,165	36,946	37,367	_
Carbon per unit of production	_	0.26	0.25	0.23	0.26	0.22	0.24
Biodiversity policy	Yes						
Energy efficiency policy	Yes						
Total energy consumption	7,313	6,892	6,804	7,194	9,084	9,218	_
Renewable energy use	_	21	18	17	15	12	_
Electricity used	32	299	322	2,644	38	94	_
Fuel used - natural gas	_	555,186	593,652	638,031	694,051	850,146	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 40: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No						
Waste reduction policy	Yes						
Hazardous waste	29	40	58	84	113	65	52
Total waste	178	148	181	159	176	171	234
Waste recycled	_	_	54	123	81	44	45
Waste sent to landfills	0.06	0.06	0.15	0.11	0.00	0.83	0.47
Environmental supply chain management	Yes						
Water policy	Yes						
Water consumption	_	_	_	_	73,480.00	650.00	710.00
Social							
Human rights policy	Yes						
Policy against child labor	Yes						
Quality assurance and recall policy	No						
Consumer data protection policy	No	No	No	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes						
Gender pay gap breakout	Yes						
Pct women in workforce	33.05	34.00	33.00	33.00	35.00	35.00	35.00
Pct disabled in workforce	_	_	_	_	_	_	_
Business ethics policy	Yes						
Anti-bribery ethics policy	Yes						
Health and safety policy	Yes						
Lost time incident rate - employees	0.00	0.02	0.00	0.00	0.00	0.00	0.02
Total recordable incident rate - employees	0.11	0.14	0.12	0.13	0.00	0.04	0.10
Training policy	Yes						
Fair remuneration policy	No						
Number of employees – CSR	3,794.00	3,774.00	3,861.00	4,449.00	4,496.00	4,564.00	5,173.00
Employee turnover pct	7.16	6.13	4.89	3.70	2.80	4.50	5.00
Total hours spent by firm - employee training	102,438.00	184,926.00	212,355.00	191,307.00	179,840.00	219,072.00	292,512.00
Social supply chain management	Yes						
Governance							
Board size	15	15	14	15	15	15	16
No. of independent directors (ID)	9	9	7	8	9	10	10
No. of women on board	1	1	2	2	2	2	2
No. of non-executive directors on board	14	14	13	14	14	14	14
Company conducts board evaluations	Yes						
No. of board meetings for the year	16	16	18	20	18	19	18
Board meeting attendance pct	94	92	93	91	95	96	95
Board duration (years)	3	3	3	3	3	3	3
Director share ownership guidelines	No						
Age of the youngest director	45	46	47	48	49	47	48
Age of the oldest director	67	68	69	68	69	68	69
No. of executives / company managers	21	25	18	20	20	16	16
No. of female executives	10	12	9	9	8	8	6
Executive share ownership guidelines	No						
Size of audit committee	4	3	3	4	4	4	4
No. of ID on audit committee	4	3	3	4	4	4	4
Audit committee meetings	11	13	16	15	13	14	14
Audit meeting attendance %	98	98	98	88	91	89	100
Size of compensation committee	3	3	3	3	6	6	4
No. of ID on compensation committee	2	2	2	2	4	5	3
No. of compensation committee meetings	2	2	3	4	8	8	7
Compensation meeting attendance %	100	100	100	92	96	100	100
Size of nomination committee	3	4	3	4	6	6	4
No. of nomination committee meetings	8	8	9	8	8	8	7
Nomination meeting attendance %	96	97	100	100	96	100	100
Sustainability governance			100			100	130

 $Sources: Bloomberg; \ FSSIA's \ compilation$ 

## **Disclaimer for ESG scoring**

ESG score	Methodology				Rating						
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process based from the annua Only the top-ra inclusion.	l on the comp al S&P Globa anked compa	ransparent, rules-based panies' Total Sustainabil al Corporate Sustainabili unies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Sustainability ESG Score of scoring comp- selected from	Assessment less than 45 any are disqu the Eligible		I. Companie Global ESG nstituents of	s with an S&P Score of the hi the DJSI indic	ighest	
Sustainability Investment List (THSI) List (THSI) Final Stock Exchange of Thailand (SET)	managing bus Candidates m 1) no irregular float of >150 s up capital. Sor 70%; 2) independence wrongdoing re	iness with tra ust pass the pass the pass the pass the pass the part of the pass the	ity in Environmental and ansparency in Governan- preemptive criteria, with e board members and en and combined holding realifying criteria include: ors and free float violatic social & environmental in arnings in red for > 3 years	ce, updated annually. two crucial conditions: xecutives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for THSI inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.  SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
oy Thai nstitute of Directors Association Thai IOD)	annually by the	e Thai IOD, v ). The results	n in sustainable developr vith support from the Sto s are from the perspectiv i.	ock Exchange of	Good (80-89) and not rated equitable trea	3 for Good for scores be tment of sha (25%); 4) dis	egories: 5 for E (70-79), 2 for F elow 50. Weigh reholders (weig closure & trans	air (60-69), 1 tings include <sub>I</sub> ht 25% com	for Pass (60-6 : 1) the rights; bined); 3) the r	69), 2) and role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are it transparent and out of five the assessment or the meeting da advance circulating this can be exetransparency and	incorporated d sufficiently CG compone iteria cover A ate (45%), an on of sufficient ercised. The se d verifiability; ai	hich shareholders' rights into business operations disclosed. All form importants to be evaluated ann AGM procedures before a dafter the meeting (10% information for voting; and 2 cond assesses 1) the ease of 3) openness for Q&A. The ntain discussion issues, rescondered.	s and information is ortant elements of two ually. The the meeting (45%), at %). (The first assesses 1) 2) facilitating how voting of attending meetings; 2) e third involves the	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.						
Thai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishment policies. The C (Companies dec Declaration of Int Certification, incl	of key contro Certification is iding to become tent to kick off a uding risk asse mployees, esta	Checklist include corruptions, and the monitoring a so good for three years. The a CAC certified member stan 18-month deadline to subsessment, in place of policy arbitishment of whistleblowing stakeholders.)	and developing of tart by submitting a mit the CAC Checklist for and control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics  The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ES risk is unmanaged. Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector			ny's exposure to ESG orate publications and			ng score is the he higher ESG			he		
		pany feedback	, ESG controversies, issuer		<b>NEGL</b> 0-10	Low 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	positioned to on the principle of helps explain f	outperform ov f financial ma outure risk-ad p features wit	ustainable companies th ver the long term. The m ateriality including inform justed performance. Ma' h higher materiality and ly basis.	ethodology considers ation that significantly teriality is applied by	scores using	materiality-ba	culated as a we ased weights. T s indicating bet	he score is	scaled betweer		
<u>MSCI</u>	identify industr	y leaders an	neasure a company's ma d laggards according to							ogy to	
	AAA AA	8.571-10.000 7.143-8.570	Leader:	leading its industry in n	nanaging the most	significant ES0	G risks and opport	unities			
	A	5.714-7.142									
	BBB	4.286-5.713		a mixed or unexception	al track record of r	nanaging the n	nost significant E	G risks and o	pportunities relati	ive to	
	ВВ	4.200-5.713 2.857-4.285	ū	industry peers							
	В	1.429-2.856									
	CCC	0.000-1.428	Laggard:	lagging its industry bas	ed on its high expo	sure and failur	e to manage sign	ificant ESG ris	ks		
Moody's ESG colutions	Moody's asses	sses the degr	ree to which companies tegrating ESG factors in r shareholders over the	to its business model an							
Refinitiv ESG rating	based on publ	icly available	and objectively measure and auditable data. The a publicly. (Score ratings a	e score ranges from 0 to	100 on relative	ESG perform	nance and insu	fficient degre			
S&P Global			e is a relative score mea n the same industry clas				ent of ESG risks	s, opportuniti	es, and impact	ts	
Bloomberg	ESG Score	compared to its peers within the same industry classification. The score ranges from 0 to 100.  ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
	ESG Disclosur		Disclosure of a compan								

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
30-Dec-2020 11-Feb-2021 05-Jul-2021	BUY BUY BUY	116.00 136.00 158.00	28-Jan-2022 16-Mar-2022 27-Jul-2022	BUY BUY BUY	162.00 176.00 180.00	27-Oct-2022	BUY	199.00

Kwanwaree Apichartsataporn started covering this stock from 24-Nov-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
PTT Explor & Prod	PTTEP TB	THB 160.00	BUY	Risks our TP, which is based on EV/EBITDA, are a sharp decline in oil price and a potential earnings downside from government intervention.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 23-Nov-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.