

SCGJWD LOGISTICS

 THAILAND / TRANSPORT & LOGISTICS

SJWD TB

BUY

 UNCHANGED

Key takeaways from analyst meeting

TARGET PRICE	THB21.50
CLOSE	THB13.40
UP/DOWNSIDE	+60.4%
TP vs CONSENSUS	+14.8%

Highlights

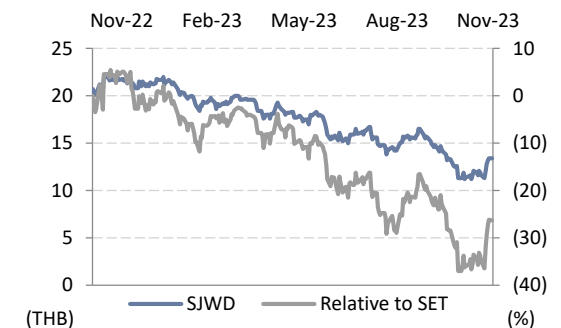
- SJWD succeeded in its sales of two tranches of debentures totaling THB4b in late September. They have a coupon rate of 3.76% (2 years) and 4.35% (3 years), with a BBB+ credit rating and a stable outlook from Fitch Ratings. SJWD plans to use the proceeds to support future business expansion, including M&A deals. Also, it has used some to repay high-interest rate loans, which results in a lower interest burden from 4Q23.
- The warehouse unit is expanding quickly. In particular, it has sold out 18,000 SQM of Alpha Bangna KM. 19, which started operating in September. Also, Alpha Rangsit (56,314 SQM) began operation in September, while Alpha Laem Chabang (53,284 SQM) is under construction, with an expected completion in August 2024. Moreover, it is constructing phase 2 of Datasafe (a document storage business), cold storage of SCG Nichirei (phase 3) with an expected COD in 2025, and a warehouse (30,000 SQM) in Laem Chabang free zone with a completion schedule in 2024.
- SJWD has rebranded its self-storage unit to MeSpace. It has nine branches and plans to expand ten more in 2024. MeSpace is a new business with a revenue exposure of only 0.3% of the 9M23 total revenue. However, the gross margin gradually improved from 19.0% in 2021 to 23.5% in 9M23.

Outlook

- The automotive unit, the main driver in 2023, reported a significant 9M23 revenue growth of 166% y-y, with a healthy gross margin of 40.0%. In 4Q23, it would have about 10,000 BYD Seal cars to park in its yard. Also, several EV makers are preparing to enter Thailand in 2024.
- The cold storage unit, which saw an impact from customer destocking in 1H23, currently has sharply higher fish deposited in its cold storage. It resulted in a higher gross margin of 40% in 3Q23, and the trend should remain solid in 4Q23-2024.
- In 4Q23, SJWD should record a non-cash item from the valuation of a fair value of its acquisition of SCGL. The amount is unknown at the moment, pending the valuator's decision.
- We expect 4Q23 core profit to be this year's peak. Also, we maintain our 2023E profit of THB803m (+50% y-y). In 2024, the profit would jump by 48% y-y to THB1,189m, which should not be too difficult to achieve because if we add back one-time items of THB180-190m from the transfer of SCGL this year, the profit would already be close to THB1b.
- We retain our BUY call at our TP of THB21.5 (DCF, WACC 8.4%, LTG 3%). SJWD has dropped by 30% after the merger with SCGL. It is trading at a 2024 P/E of 20x, -1SD of its five-year average. Besides, the profit has increased. We expect a 27% CAGR growth in 2023-25, implying a PEG of just 0.74.

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	5,902	22,226	24,485	25,971
Net profit	504	803	1,189	1,303
EPS (THB)	0.49	0.44	0.66	0.72
vs Consensus (%)	-	0.7	2.2	(3.1)
EBITDA	1,354	2,425	2,921	3,042
Recurring net profit	535	803	1,189	1,303
Core EPS (THB)	0.52	0.44	0.66	0.72
EPS growth (%)	17.8	(15.5)	48.1	9.6
Core P/E (x)	25.5	30.2	20.4	18.6
Dividend yield (%)	5.8	1.3	2.0	2.1
EV/EBITDA (x)	15.0	14.7	11.9	11.1
Price/book (x)	4.4	1.1	1.1	1.0
Net debt/Equity (%)	184.8	48.8	43.8	37.5
ROE (%)	15.6	6.3	5.3	5.6



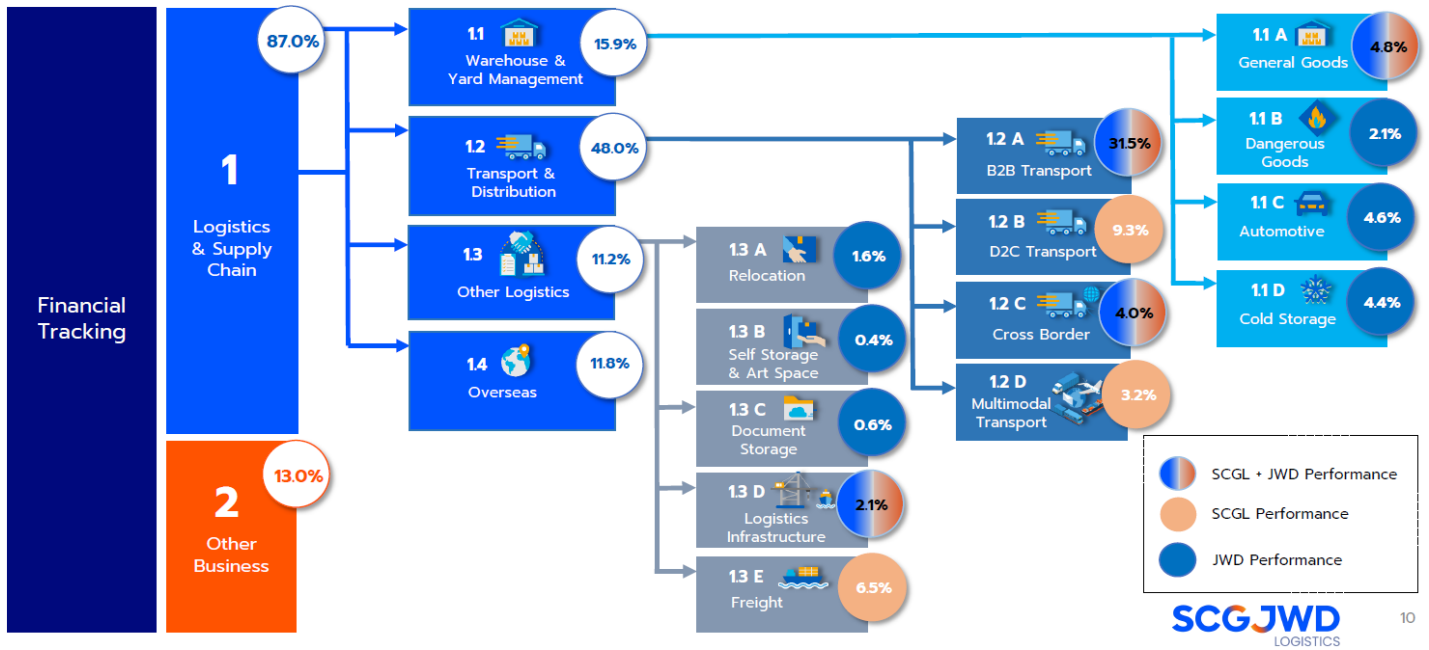
Share price performance	1 Month	3 Month	12 Month
Absolute (%)	18.6	(6.3)	(33.7)
Relative to country (%)	16.9	0.3	(24.4)
Mkt cap (USD m)	690		
3m avg. daily turnover (USD m)	1.8		
Free float (%)	46		
Major shareholder	SCG Group (43%)		
12m high/low (THB)	22.60/10.80		
Issued shares (m)	1,811.02		

Sources: Bloomberg consensus; FSSIA estimates


Jitra Amornthum

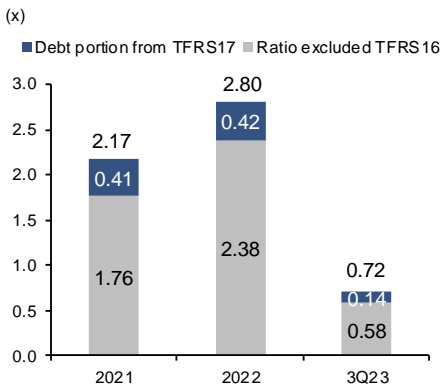
 Fundamental Investment Analyst on Securities; License no. 014530
 jitra.a@fssia.com, +66 2646 9966

Exhibit 1: Revenue structure in 3Q23



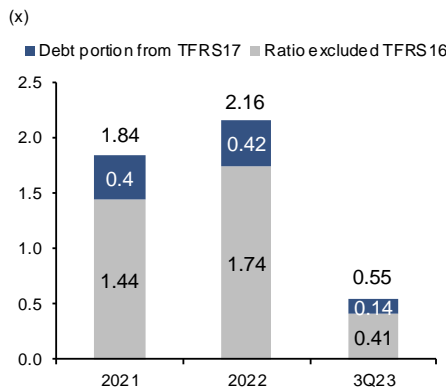
Source: SJWD

Exhibit 2: D/E ratio



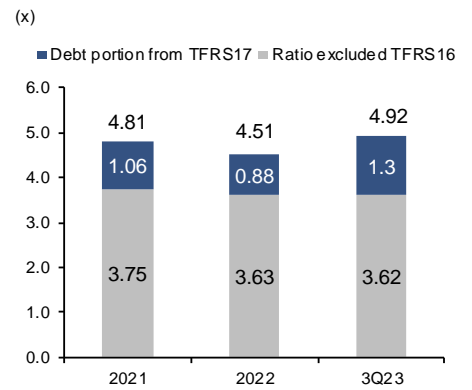
Sources: SJWD, FSSIA's compilation

Exhibit 3: IBD/E ratio



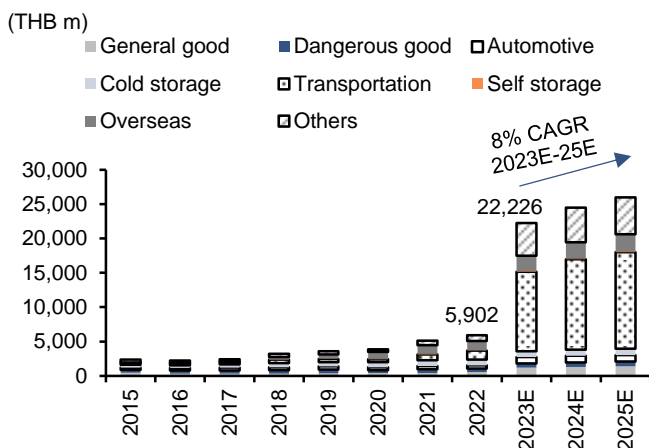
Sources: SJWD, FSSIA's compilation

Exhibit 4: Net debt/EBITDA



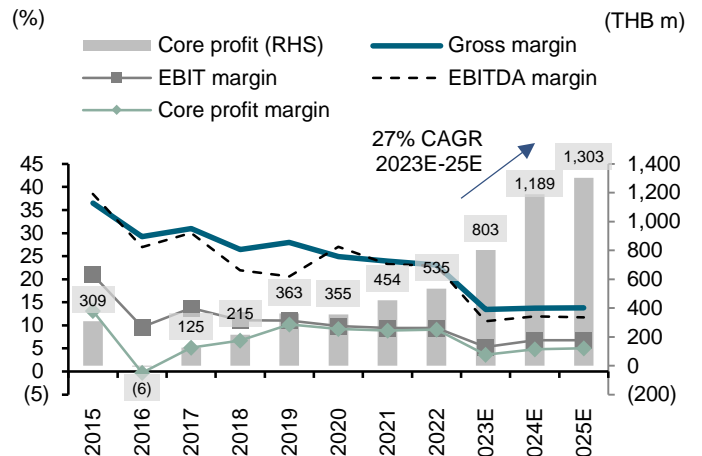
Sources: SJWD, FSSIA's compilation

Exhibit 5: Revenue structure, yearly



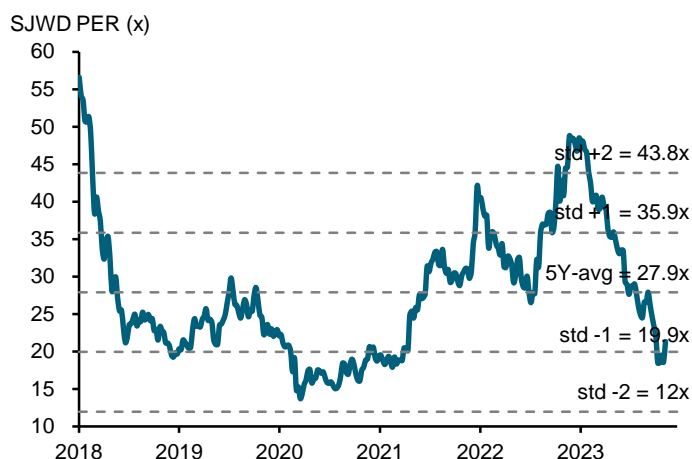
Sources: SJWD, FSSIA estimates

Exhibit 6: Margins and core profit, yearly



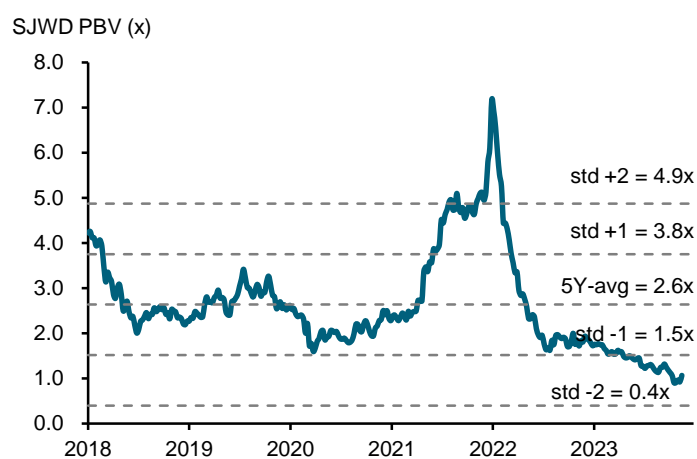
Sources: SJWD, FSSIA estimates

Exhibit 7: One-year rolling forward P/E band



Sources: SJWD, Bloomberg, FSSIA estimates

Exhibit 8: One-year rolling forward P/BV band



Sources: SJWD, Bloomberg, FSSIA estimates

Exhibit 9: DCF-based valuation

Cost of equity assumption	(%)	Cost of debt assumption	(%)
Risk free rate	3.0	Pre-tax cost of debt	4.0
Market risk premium	8.0	Tax rate	20.0
Stock beta	1.1		
Cost of equity, Ke	8.6	Cost of debt, Kd	4.0
Weight applied	59.4	Weight applied	40.6
WACC	8.4		
Terminal growth	3.0		
(THB m)			
Sum of PV of FCF	13,440		
PV of Terminal value	32,164		
Enterprise value	45,604		
Net debt	(6,284)		
Minority interest	(343)		
Equity value	38,977		
No. of shares (m)	1,811		
Equity value per share (THB)	21.52		

Sources: SJWD, FSSIA estimates

Financial Statements

SCGJWD Logistics

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	5,101	5,902	22,226	24,485	25,971
Cost of goods sold	(3,881)	(4,538)	(19,243)	(21,130)	(22,379)
Gross profit	1,220	1,364	2,983	3,355	3,592
Other operating income	75	86	182	189	187
Operating costs	(814)	(894)	(1,978)	(1,885)	(2,026)
Operating EBITDA	1,187	1,354	2,425	2,921	3,042
Depreciation	(706)	(798)	(1,239)	(1,263)	(1,289)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	481	556	1,187	1,658	1,753
Net financing costs	(218)	(291)	(421)	(416)	(416)
Associates	221	332	220	224	228
Recurring non-operating income	221	332	220	224	228
Non-recurring items	117	(31)	0	0	0
Profit before tax	601	567	986	1,466	1,566
Tax	(45)	(49)	(153)	(248)	(267)
Profit after tax	557	518	833	1,218	1,298
Minority interests	15	(14)	(30)	(29)	5
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	572	504	803	1,189	1,303
Non-recurring items & goodwill (net)	(117)	31	0	0	0
Recurring net profit	455	535	803	1,189	1,303
Per share (THB)					
Recurring EPS *	0.45	0.52	0.44	0.66	0.72
Reported EPS	0.56	0.49	0.44	0.66	0.72
DPS	0.25	0.78	0.18	0.26	0.29
Diluted shares (used to calculate per share data)	1,020	1,020	1,811	1,811	1,811
Growth					
Revenue (%)	32.2	15.7	276.6	10.2	6.1
Operating EBITDA (%)	13.7	14.1	79.1	20.4	4.1
Operating EBIT (%)	26.3	15.7	113.3	39.7	5.7
Recurring EPS (%)	27.7	17.8	(15.5)	48.1	9.6
Reported EPS (%)	97.2	(11.8)	(10.4)	48.1	9.6
Operating performance					
Gross margin inc. depreciation (%)	23.9	23.1	13.4	13.7	13.8
Gross margin exc. depreciation (%)	37.8	36.6	19.0	18.9	18.8
Operating EBITDA margin (%)	23.3	22.9	10.9	11.9	11.7
Operating EBIT margin (%)	9.4	9.4	5.3	6.8	6.8
Net margin (%)	8.9	9.1	3.6	4.9	5.0
Effective tax rate (%)	7.4	8.6	15.5	16.9	17.1
Dividend payout on recurring profit (%)	56.1	148.7	40.0	40.0	40.0
Interest cover (X)	3.2	3.1	3.3	4.5	4.8
Inventory days	13.7	14.2	3.3	3.0	3.1
Debtor days	63.8	67.7	39.3	54.2	52.0
Creditor days	83.8	125.2	46.6	53.2	49.5
Operating ROIC (%)	9.0	9.7	13.1	13.4	(3.5)
ROIC (%)	6.3	7.0	5.1	4.4	(1.2)
ROE (%)	13.3	15.6	6.3	5.3	5.6
ROA (%)	5.6	6.1	4.5	4.0	3.1

* Pre exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Warehouse & yard management	2,393	2,519	3,592	3,821	3,937
Transportation & Distribution	836	1,276	11,562	13,148	14,061
Other logistics business	536	653	2,349	2,508	2,660
Overseas	136	247	2,486	2,660	2,846

Sources: SCGJWD Logistics; FSSIA estimates

Financial Statements

SCGJWD Logistics

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	454	535	803	1,189	1,303
Depreciation	706	798	1,239	1,263	1,289
Associates & minorities	(221)	(332)	(220)	(224)	(228)
Other non-cash items	90	(14)	0	0	43
Change in working capital	44	76	(481)	(861)	(1,021)
Cash flow from operations	1,074	1,064	1,340	1,367	1,385
Capex - maintenance	-	-	-	-	-
Capex - new investment	(950)	(1,041)	(173)	(124)	(207)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	(917)	(186)	(1,735)	42	497
Cash flow from investing	(1,866)	(1,227)	(1,908)	(82)	290
Dividends paid	(227)	(262)	(321)	(475)	(521)
Equity finance	92	105	396	0	0
Debt finance	1,632	(42)	892	(589)	(846)
Other financing cash flows	(113)	(197)	0	0	0
Cash flow from financing	1,383	(397)	966	(1,065)	(1,367)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	163	43	5	0
Net other adjustments	(47)	163	43	5	0
Movement in cash	544	(397)	441	225	308
Free cash flow to firm (FCFF)	(573.85)	127.18	(146.43)	1,700.44	2,090.96
Free cash flow to equity (FCFE)	679.02	(239.55)	366.84	700.43	828.88

Per share (THB)

FCFF per share	(0.32)	0.07	(0.08)	0.94	1.15
FCFE per share	0.37	(0.13)	0.20	0.39	0.46
Recurring cash flow per share	1.01	0.97	1.01	1.23	1.33

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	6,440	7,235	11,251	11,312	11,389
Less: Accumulated depreciation	(2,050)	(2,307)	(2,422)	(2,544)	(2,671)
Tangible fixed assets (net)	4,390	4,928	8,828	8,768	8,718
Intangible fixed assets (net)	2,118	1,795	18,309	18,045	17,387
Long-term financial assets	0	0	370	367	356
Invest. in associates & subsidiaries	2,490	2,830	3,680	3,864	3,903
Cash & equivalents	1,530	1,133	1,575	1,800	2,107
A/C receivable	1,052	1,138	3,654	3,622	3,771
Inventories	126	165	158	174	184
Other current assets	32	99	333	343	364
Current assets	2,740	2,534	5,720	5,938	6,426
Other assets	867	953	1,810	1,912	1,935
Total assets	12,605	13,041	38,718	38,894	38,725
Common equity	3,738	3,117	22,201	22,914	23,696
Minorities etc.	241	317	333	343	353
Total shareholders' equity	3,978	3,434	22,534	23,257	24,049
Long term debt	5,278	4,886	8,319	7,646	6,946
Other long-term liabilities	290	326	556	588	597
Long-term liabilities	5,567	5,213	8,875	8,234	7,544
A/C payable	868	1,697	2,900	2,895	2,820
Short term debt	2,099	2,593	4,251	4,335	4,189
Other current liabilities	92	104	158	174	123
Current liabilities	3,059	4,394	7,309	7,404	7,132
Total liabilities and shareholders' equity	12,605	13,041	38,718	38,894	38,725
Net working capital	250	(400)	1,087	1,071	1,376
Invested capital	10,114	10,107	34,085	34,026	33,675

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	3.66	3.06	12.26	12.65	13.08
Tangible book value per share	1.59	1.30	2.15	2.69	3.48

Financial strength

Net debt/equity (%)	146.9	184.8	48.8	43.8	37.5
Net debt/total assets (%)	46.4	48.7	28.4	26.2	23.3
Current ratio (x)	0.9	0.6	0.8	0.8	0.9
CF interest cover (x)	8.5	3.8	2.3	3.0	3.5

Valuation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	30.1	25.5	30.2	20.4	18.6
Recurring P/E @ target price (x) *	48.3	41.0	48.5	32.8	29.9
Reported P/E (x)	23.9	27.1	30.2	20.4	18.6
Dividend yield (%)	1.9	5.8	1.3	2.0	2.1
Price/book (x)	3.7	4.4	1.1	1.1	1.0
Price/tangible book (x)	8.4	10.3	6.2	5.0	3.8
EV/EBITDA (x) **	16.6	15.0	14.7	11.9	11.1
EV/EBITDA @ target price (x) **	23.6	21.1	20.7	16.9	15.9
EV/invested capital (x)	2.0	2.0	1.0	1.0	1.0

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: SCGJWD Logistics; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
NEGL	Low	Medium	High	Severe																	
0-10	10-20	20-30	30-40	40+																	
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td rowspan="3">Leader:</td> <td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td rowspan="3">Average:</td> <td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities																		
AA	7.143-8.570																				
A	5.714-7.142																				
BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers																		
BB	2.857-4.285																				
B	1.429-2.856																				
CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks																		
Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

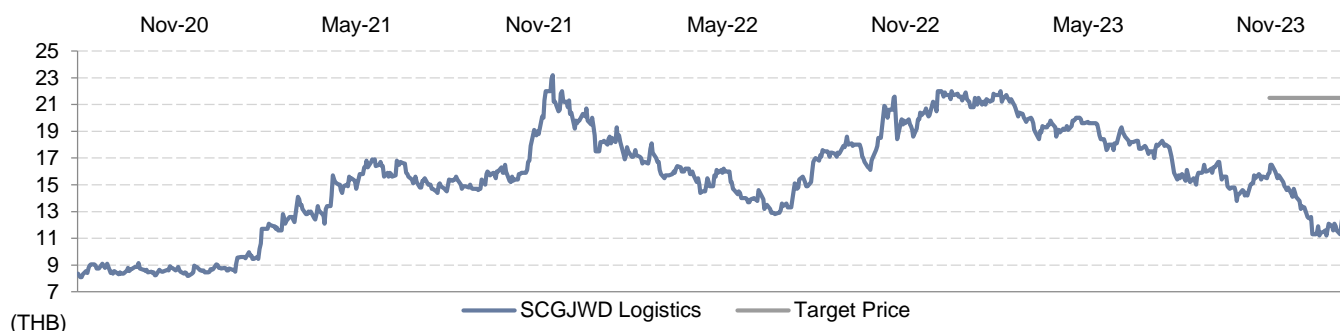
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price

SCGJWD Logistics (SJWD TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2023	BUY	21.50	-	-	-	-	-	-

Jitra Amornthum started covering this stock from 12-Sep-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SCGJWD Logistics	SJWD TB	THB 13.40	BUY	Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 20-Nov-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.