

16 NOVEMBER 2023

EQUITY RESEARCH – RESULTS FLASH

SCGJWD LOGISTICS

THAILAND / TRANSPORT & LOGISTICS

SJWD TB

FINANSIA

FSS INTERNATIONAL INVESTMENT ADVISORY

FSSIA ESG rating



BUY

UNCHANGED

3Q23 results at first glance

TARGET PRICE	THB21.50
CLOSE	THB12.80
UP/DOWNSIDE	+68.0%
TP vs CONSENSUS	+13.7%

Solid revenue and core profit growth

Highlights

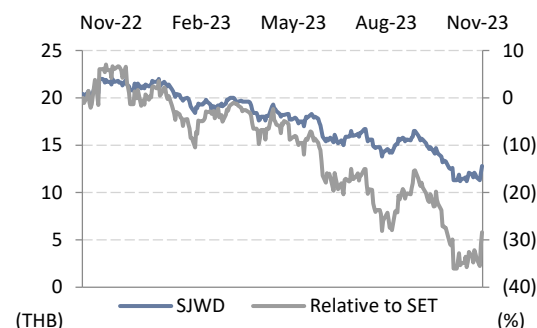
- SJWD registered a net profit of THB140m in 3Q23 (+8% q-q, +25% y-y), in line with our estimate. This was the result of a 5% q-q and 305% y-y rise in service revenue to THB6.4b with an improved gross margin, offsetting an increase in SG&A and interest expenses.
- The company also booked extra items from: acquiring the entire business from SCGL amounting to THB97m; an FX loss of THB15m; and a gain from derivatives revaluation of THB1m. Excluding those non-recurring items, SJWD posted an impressive 3Q23 core profit of THB251m (+100% q-q, +106% y-y).
- Despite the low season for the company's transportation business (48% of total revenue), SJWD was able to deliver an impressive result due to its solid logistics and supply chain unit (16% of total revenue), especially warehouses management, cold storage, automotive, and other logistics businesses (i.e. self-storage business, and relocation services).
- Service revenue from the cold storage business grew 55% q-q and 30% y-y reaching THB286m in 3Q23, with an increased gross margin of 40.8% after cold-storage clients resumed tuna stocking following the gradual tuna price decrease. The company also adjusted its strategy by diversifying to new products, namely poultry and animal feed.
- Automotive yard management, whose revenue contributed only 15% of total revenue in 3Q23, had a relatively high gross margin of 37.6%. The gross profit from this unit, therefore, contributed 14% to the company's overall gross profit. The gross profit from the cold storage and warehouse units contributed 14% each to the overall profit of the company. Thus, these three business units have been essential in driving SJWD's performance, cancelling out the low-margin transportation unit.

Outlook

- 9M23 core profit accounted for 76% of our full-year forecast. The earnings outlook in 4Q23 is promising due to the absence of merger expenses and a lower interest expense from partially refinancing. Besides this, we expect 1-2 successful M&A deals before year-end. We retain BUY and our TP of THB21.50 (DCF, 8.4% WACC, 3% LTG).

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	5,902	22,226	24,485	25,971
Net profit	504	803	1,189	1,303
EPS (THB)	0.49	0.44	0.66	0.72
vs Consensus (%)	-	0.9	2.2	(3.1)
EBITDA	1,354	2,425	2,921	3,042
Recurring net profit	535	803	1,189	1,303
Core EPS (THB)	0.52	0.44	0.66	0.72
EPS growth (%)	17.8	(15.5)	48.1	9.6
Core P/E (x)	24.4	28.9	19.5	17.8
Dividend yield (%)	6.1	1.4	2.1	2.2
EV/EBITDA (x)	14.6	14.2	11.5	10.7
Price/book (x)	4.2	1.0	1.0	1.0
Net debt/Equity (%)	184.8	48.8	43.8	37.5
ROE (%)	15.6	6.3	5.3	5.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.8)	(11.7)	(35.7)
Relative to country (%)	(1.3)	(5.1)	(25.9)
Mkt cap (USD m)	654		
3m avg. daily turnover (USD m)	1.7		
Free float (%)	46		
Major shareholder	SCG Group (43%)		
12m high/low (THB)	22.60/10.80		
Issued shares (m)	1,811.02		

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum

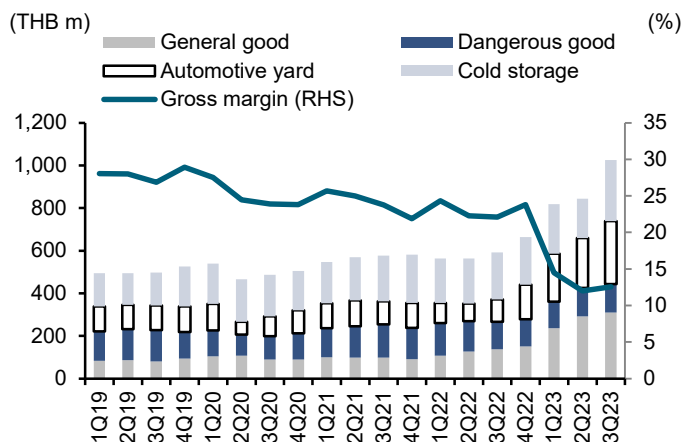
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Exhibit 1: SJWD - 3Q23 results summary

Year to Dec 31	3Q22	4Q22	1Q23	2Q23	3Q23	-----Change-----		9M23	% of	2022	2023E	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	2023E	(THB m)	(THB m)	(y-y %)
Sales	1,584	1,580	4,885	6,131	6,417	4.7	305.0	17,432	78.4	5,902	22,226	276.6
Cost of sales	(1,234)	(1,204)	(4,178)	(5,395)	(5,610)	4.0	354.5	(15,183)	78.9	(4,538)	(19,243)	324.0
Gross profit	350	376	707	736	806	9.5	130.4	2,249	75.4	1,364	2,983	118.7
Operating costs	(223)	(230)	(479)	(526)	(563)	7.0	152.7	(1,568)	79.3	(894)	(1,978)	121.3
Operating profit	127	146	228	210	243	16.0	91.3	681	67.8	470	1,005	113.6
Operating EBITDA	363	339	569	575	646	12.2	77.9	1,790	73.8	1,354	2,425	79.1
Other income	15	21	31	55	57	4.0	289.9	106	58.2	86	182	111.8
Interest expense	(73)	(74)	(99)	(117)	(120)	2.7	65.1	(337)	80.0	(291)	(421)	44.9
Profit before tax	69	93	160	147	180	22.1	161.1	487	63.6	266	766	188.2
Associates	69	66	85	42	42	1.1	(39.0)	169	76.6	332	220	(33.7)
Reported net profit	112	113	231	129	140	8.1	25.1	500	62.3	504	803	59.2
Core profit	122	148	231	125	251	99.7	105.6	607	75.6	535	803	50.0
Reported EPS (THB)	0.11	0.11	0.16	0.08	0.08	(3.4)	(29.8)	0.28	62.3	0.28	0.44	59.2
Recurring EPS (THB)	0.12	0.15	0.13	0.07	0.14	99.7	15.8	0.34	75.6	0.30	0.44	50.0
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(%)	(%)	(ppt)
Gross margin	22.1	23.8	14.5	12.0	12.6	0.6	(9.5)	12.9		23.1	13.4	(9.7)
Operating margin	9.0	10.6	5.3	4.3	4.7	0.4	(4.3)	4.7		9.4	5.3	(4.1)
EBITDA margin	22.9	21.4	11.6	9.4	10.1	0.7	(12.9)	10.3		22.9	10.9	(12.0)
Recurring net margin	7.7	9.4	4.7	2.0	3.9	1.9	(3.8)	3.5		9.1	3.6	(5.5)
SG&A / Sales	14.1	14.6	9.8	8.6	8.8	0.2	(5.3)	9.0		15.1	8.9	(6.2)

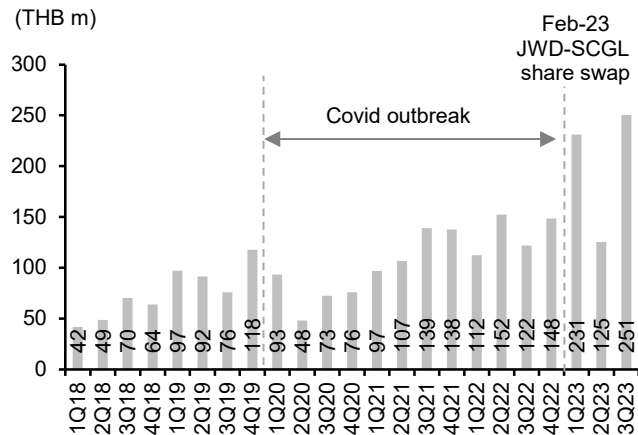
Sources: SJWD, FSSIA's compilation

Exhibit 2: Revenue breakdown and gross margin



Sources: SJWD, FSSIA's compilation

Exhibit 3: Core profit



Sources: SJWD, FSSIA's compilation

Financial Statements

SCGJWD Logistics

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	5,101	5,902	22,226	24,485	25,971
Cost of goods sold	(3,881)	(4,538)	(19,243)	(21,130)	(22,379)
Gross profit	1,220	1,364	2,983	3,355	3,592
Other operating income	75	86	182	189	187
Operating costs	(814)	(894)	(1,978)	(1,885)	(2,026)
Operating EBITDA	1,187	1,354	2,425	2,921	3,042
Depreciation	(706)	(798)	(1,239)	(1,263)	(1,289)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	481	556	1,187	1,658	1,753
Net financing costs	(218)	(291)	(421)	(416)	(416)
Associates	221	332	220	224	228
Recurring non-operating income	221	332	220	224	228
Non-recurring items	117	(31)	0	0	0
Profit before tax	601	567	986	1,466	1,566
Tax	(45)	(49)	(153)	(248)	(267)
Profit after tax	557	518	833	1,218	1,298
Minority interests	15	(14)	(30)	(29)	5
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	572	504	803	1,189	1,303
Non-recurring items & goodwill (net)	(117)	31	0	0	0
Recurring net profit	454	535	803	1,189	1,303
Per share (THB)					
Recurring EPS *	0.45	0.52	0.44	0.66	0.72
Reported EPS	0.56	0.49	0.44	0.66	0.72
DPS	0.25	0.78	0.18	0.26	0.29
Diluted shares (used to calculate per share data)	1,020	1,020	1,811	1,811	1,811
Growth					
Revenue (%)	32.2	15.7	276.6	10.2	6.1
Operating EBITDA (%)	13.7	14.1	79.1	20.4	4.1
Operating EBIT (%)	26.3	15.7	113.3	39.7	5.7
Recurring EPS (%)	27.7	17.8	(15.5)	48.1	9.6
Reported EPS (%)	97.2	(11.8)	(10.4)	48.1	9.6
Operating performance					
Gross margin inc. depreciation (%)	23.9	23.1	13.4	13.7	13.8
Gross margin exc. depreciation (%)	37.8	36.6	19.0	18.9	18.8
Operating EBITDA margin (%)	23.3	22.9	10.9	11.9	11.7
Operating EBIT margin (%)	9.4	9.4	5.3	6.8	6.8
Net margin (%)	8.9	9.1	3.6	4.9	5.0
Effective tax rate (%)	7.4	8.6	15.5	16.9	17.1
Dividend payout on recurring profit (%)	56.1	148.7	40.0	40.0	40.0
Interest cover (X)	3.2	3.1	3.3	4.5	4.8
Inventory days	13.7	14.2	3.3	3.0	3.1
Debtor days	63.8	67.7	39.3	54.2	52.0
Creditor days	83.8	125.2	46.6	53.2	49.5
Operating ROIC (%)	9.0	9.7	13.1	13.4	(3.5)
ROIC (%)	6.3	7.0	5.1	4.4	(1.2)
ROE (%)	13.3	15.6	6.3	5.3	5.6
ROA (%)	5.6	6.1	4.5	4.0	3.1
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Warehouse & yard management	2,393	2,519	3,592	3,821	3,937
Transportation & Distribution	836	1,276	11,562	13,148	14,061
Other logistics business	536	653	2,349	2,508	2,660
Overseas	136	247	2,486	2,660	2,846

Sources: SCGJWD Logistics; FSSIA estimates

Financial Statements

SCGJWD Logistics

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	454	535	803	1,189	1,303
Depreciation	706	798	1,239	1,263	1,289
Associates & minorities	(221)	(332)	(220)	(224)	(228)
Other non-cash items	90	(14)	0	0	43
Change in working capital	44	76	(481)	(861)	(1,021)
Cash flow from operations	1,074	1,064	1,340	1,367	1,385
Capex - maintenance	-	-	-	-	-
Capex - new investment	(950)	(1,041)	(173)	(124)	(207)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	(917)	(186)	(1,735)	42	497
Cash flow from investing	(1,866)	(1,227)	(1,908)	(82)	290
Dividends paid	(227)	(262)	(321)	(475)	(521)
Equity finance	92	105	396	0	0
Debt finance	1,632	(42)	892	(589)	(846)
Other financing cash flows	(113)	(197)	0	0	0
Cash flow from financing	1,383	(397)	966	(1,065)	(1,367)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	163	43	5	0
Net other adjustments	(47)	163	43	5	0
Movement in cash	544	(397)	441	225	308
Free cash flow to firm (FCFF)	(573.85)	127.18	(146.43)	1,700.44	2,090.96
Free cash flow to equity (FCFE)	679.02	(239.55)	366.84	700.43	828.88

Per share (THB)

FCFF per share	(0.32)	0.07	(0.08)	0.94	1.15
FCFE per share	0.37	(0.13)	0.20	0.39	0.46
Recurring cash flow per share	1.01	0.97	1.01	1.23	1.33

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	6,440	7,235	11,251	11,312	11,389
Less: Accumulated depreciation	(2,050)	(2,307)	(2,422)	(2,544)	(2,671)
Tangible fixed assets (net)	4,390	4,928	8,828	8,768	8,718
Intangible fixed assets (net)	2,118	1,795	18,309	18,045	17,387
Long-term financial assets	0	0	370	367	356
Invest. in associates & subsidiaries	2,490	2,830	3,680	3,864	3,903
Cash & equivalents	1,530	1,133	1,575	1,800	2,107
A/C receivable	1,052	1,138	3,654	3,622	3,771
Inventories	126	165	158	174	184
Other current assets	32	99	333	343	364
Current assets	2,740	2,534	5,720	5,938	6,426
Other assets	867	953	1,810	1,912	1,935
Total assets	12,605	13,041	38,718	38,894	38,725
Common equity	3,738	3,117	22,201	22,914	23,696
Minorities etc.	241	317	333	343	353
Total shareholders' equity	3,978	3,434	22,534	23,257	24,049
Long term debt	5,278	4,886	8,319	7,646	6,946
Other long-term liabilities	290	326	556	588	597
Long-term liabilities	5,567	5,213	8,875	8,234	7,544
A/C payable	868	1,697	2,900	2,895	2,820
Short term debt	2,099	2,593	4,251	4,335	4,189
Other current liabilities	92	104	158	174	123
Current liabilities	3,059	4,394	7,309	7,404	7,132
Total liabilities and shareholders' equity	12,605	13,041	38,718	38,894	38,725
Net working capital	250	(400)	1,087	1,071	1,376
Invested capital	10,114	10,107	34,085	34,026	33,675

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	3.66	3.06	12.26	12.65	13.08
Tangible book value per share	1.59	1.30	2.15	2.69	3.48

Financial strength

Net debt/equity (%)	146.9	184.8	48.8	43.8	37.5
Net debt/total assets (%)	46.4	48.7	28.4	26.2	23.3
Current ratio (x)	0.9	0.6	0.8	0.8	0.9
CF interest cover (x)	8.5	3.8	2.3	3.0	3.5

Valuation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	28.7	24.4	28.9	19.5	17.8
Recurring P/E @ target price (x) *	48.3	41.0	48.5	32.8	29.9
Reported P/E (x)	22.8	25.9	28.9	19.5	17.8
Dividend yield (%)	2.0	6.1	1.4	2.1	2.2
Price/book (x)	3.5	4.2	1.0	1.0	1.0
Price/tangible book (x)	8.1	9.9	6.0	4.8	3.7
EV/EBITDA (x) **	16.1	14.6	14.2	11.5	10.7
EV/EBITDA @ target price (x) **	23.6	21.1	20.7	16.9	15.9
EV/invested capital (x)	1.9	2.0	1.0	1.0	1.0

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: SCGJWD Logistics; FSSIA estimates

SCGJWD Logistics PCL (SJWD TB)

FSSIA ESG rating

★ ★ ★

42.41 /100

Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings					Bloomberg		
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79	--	--	Y	5.00	5.00	--	--	53.86	--	--	57.61	--	6.57	45.96
PSL	55.45	--	Y	Y	5.00	5.00	Certified	Medium	59.76	BB	--	--	51.00	--	--
RCL	27.51	--	--	--	4.00	4.00	--	High	41.46	--	--	20.37	13.00	.94	30.36
SJWD	42.41	--	Y	Y	5.00	5.00	--	--	56.00	--	--	42.01	--	3.44	41.46
TTA	65.35	--	Y	Y	5.00	5.00	Certified	Medium	56.56	AA	--	50.79	25.00	3.31	56.20

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	—	—	3.52	3.44
BESG environmental pillar score	—	—	1.04	1.04
BESG social pillar score	—	—	6.18	5.76
BESG governance pillar score	—	—	5.52	5.64
ESG disclosure score	33.18	33.81	41.46	41.46
Environmental disclosure score	1.33	1.66	8.64	8.64
Social disclosure score	16.93	18.50	34.52	34.52
Governance disclosure score	81.10	81.10	81.10	81.10
Environmental				
Emissions reduction initiatives	No	No	Yes	Yes
Climate change policy	No	No	No	No
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	No	Yes	Yes	Yes
GHG scope 1	—	—	9	10
GHG scope 2 location-based	—	—	9	8
GHG Scope 3	—	—	—	—
Carbon per unit of production	—	—	—	—
Biodiversity policy	No	No	No	No
Energy efficiency policy	No	No	Yes	Yes
Total energy consumption	—	—	—	—
Renewable energy use	—	—	—	—
Electricity used	—	—	—	—
Fuel used - natural gas	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes
Hazardous waste	—	—	—	—
Total waste	—	—	—	—
Waste recycled	—	—	—	—
Waste sent to landfills	—	—	—	—
Environmental supply chain management	No	No	No	No
Water policy	Yes	Yes	Yes	Yes
Water consumption	—	—	—	—
Social				
Human rights policy	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes
Quality assurance and recall policy	Yes	Yes	Yes	Yes
Consumer data protection policy	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No
Pct women in workforce	—	30	25	25
Pct disabled in workforce	—	—	—	—
Business ethics policy	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	0	0
Total recordable incident rate - employees	—	—	—	—
Training policy	Yes	Yes	Yes	Yes
Fair remuneration policy	Yes	Yes	Yes	Yes
Number of employees – CSR	1,701	1,778	2,215	2,250
Employee turnover pct	—	—	—	—
Total hours spent by firm - employee training	—	—	30,877	34,133
Social supply chain management	No	No	No	No
Governance				
Board size	9	9	9	12
No. of independent directors (ID)	3	3	3	5
No. of women on board	2	2	2	3
No. of non-executive directors on board	4	4	4	8
Company conducts board evaluations	Yes	Yes	Yes	Yes
No. of board meetings for the year	8	10	8	8
Board meeting attendance pct	99	100	100	99
Board duration (years)	3	3	3	3
Director share ownership guidelines	No	No	No	No
Age of the youngest director	44	45	46	43
Age of the oldest director	67	68	69	70
No. of executives / company managers	7	7	6	6
No. of female executives	1	1	1	1
Executive share ownership guidelines	No	No	No	No
Size of audit committee	3	3	3	3
No. of ID on audit committee	3	3	3	3
Audit committee meetings	4	5	5	4
Audit meeting attendance %	100	100	100	100
Size of compensation committee	3	3	3	3
No. of ID on compensation committee	2	2	2	3
No. of compensation committee meetings	2	2	2	3
Compensation meeting attendance %	100	100	100	89
Size of nomination committee	3	3	3	3
No. of nomination committee meetings	2	2	2	3
Nomination meeting attendance %	100	100	100	89
Sustainability governance				
Verification type	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																											
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																											
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																											
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																											
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																											
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																											
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+																	
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																											
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td>Leader:</td> <td>leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> <td></td> <td></td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> <td></td> <td></td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td>Average:</td> <td>a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> <td></td> <td></td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> <td></td> <td></td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570			A	5.714-7.142			BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285			B	1.429-2.856			CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																												
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																												
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																												
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																											
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																											

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

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History of change in investment rating and/or target price

SCGJWD Logistics (SJWD TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2023	BUY	21.50	-	-	-	-	-	-

Jitra Amornthum started covering this stock from 12-Sep-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SCGJWD Logistics	SJWD TB	THB 12.80	BUY	Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 15-Nov-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.