

INTERLINK COMMUNICATION

THAILAND / INFORMATION&COMM TECH

ILINK TB

BUY

UNCHANGED

3Q23 results at first glance

TARGET PRICE	THB10.00
CLOSE	THB7.15
UP/DOWNSIDE	+39.9%
TP vs CONSENSUS	+0.0%

กำไร 3Q23 สูงเป็นประวัติการณ์ และดีกว่าคาดกว่า 20%

Highlights

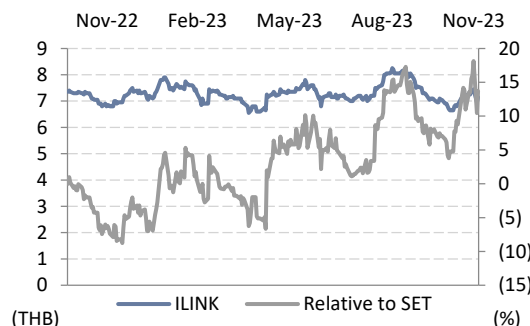
- ILINK สามารถสร้างผลประกอบการได้อย่างประทับใจใน 3Q23 โดยรายได้รวมเติบโต 60% q-q, 19% y-y กำไรสุทธิเติบโต 32% q-q, 84% y-y สูงกว่าคาด 23%
- รายได้ที่เติบโตสูงมาจากธุรกิจหลักของ ILINK คือธุรกิจ Distribution (+54% q-q, +28% y-y) จากความต้องการสูงต่อเนื่องสำหรับกลุ่มสาย LAN, Solar cable นอกเหนือจากการจัดงาน Expo ทุกเดือน ม.ค. และ ก.ค. ของทุกปี ซึ่งในช่วงที่มีการจัดงาน อัตรากำไรขั้นต้นจะลดลงจากไตรมาสอื่นเล็กน้อย แต่อัตรากำไรขั้นต้น 26.5% ใน 3Q23 ถือเป็นระดับที่ดี
- รายได้จากงานวิศวกรรม (EPC) ไตรมาสนี้สูงเป็นประวัติการณ์ 523 ล้านบาท (+243% q-q, +47% y-y) ซึ่งส่วนใหญ่ 78% (409 ล้านบาท) มาจากการส่งมอบงานโครงการก่อสร้างสายเคเบิลใต้น้ำไปยังเกาะเต่า บวกกับงานซื้อสายเคเบิลใต้น้ำประเภทต่างๆ ของ กฟภ. จำนวน 48 ล้านบาท อัตรากำไรขั้นต้นอยู่ที่ 15.3% สูงที่สุดในรอบหลายปีเนื่องจากโครงการที่ประมูลได้เป็นโครงการที่มีอัตรากำไรที่ดี ประกอบกับการบริหารจัดการต้นทุนการรับเหมาที่มีประสิทธิภาพ
- ทั้งนี้ โครงการเกาะเต่าซึ่งเป็นมูลค่าส่วนใหญ่ของ Backlog ปัจจุบันบริษัทส่งมอบงานไปแล้วประมาณ 1.1 พันล้านบาท มูลค่าที่เหลือเกือบ 700 ล้านบาท เชื่อว่าจะอยู่ใน 4Q23 เป็นส่วนใหญ่
- ผลประกอบการของธุรกิจโทรคมนาคมซึ่งดำเนินงานภายใต้ ITEL มีพัฒนาการที่ดีขึ้นจาก 1H23 ซึ่งเป็นไปตามฤดูกาลที่ครึ่งปีหลังมักดีกว่าครึ่งปีแรก

Outlook

- กำไรสุทธิงวด 9M23 เท่ากับ 403 ล้านบาท +54% y-y คิดเป็น 80% ของประมาณการทั้งปีที่เราคาด 506 ล้านบาท (+32% y-y) ขณะที่แนวโน้ม 4Q23 คาดหวังว่าจะยังเป็น high season ของการรับรู้รายได้ของ ITEL และการส่งมอบงานเกาะเต่าของ ILINK น่าจะยังอยู่ในระดับสูงใกล้เคียง 3Q23 ประมาณการปี 2023 ของเราน่าจะมี upside ขณะที่การเติบโตในปี 2024-25 เชื่อว่าจะยังสดใสจากธุรกิจ Distribution และ EPC
- เรายังคงแนะนำซื้อจาก valuation ที่ถูก 2024 P/E ต่ำเพียง 7.2 เท่า คงราคาเป้าหมายปี 2024 ที่ 10 บาท (SoTP) อิงราคาเป้าหมายของ ITEL และใช้ P/E 8.5 เท่าสำหรับ ILINK

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	7,038	6,714	7,720	8,001
Net profit	383	506	543	567
EPS (THB)	0.71	0.93	1.00	1.04
vs Consensus (%)	-	-	-	-
EBITDA	1,211	1,379	1,433	1,511
Recurring net profit	383	506	543	567
Core EPS (THB)	0.71	0.93	1.00	1.04
EPS growth (%)	6.7	32.0	7.4	4.4
Core P/E (x)	10.1	7.7	7.2	6.9
Dividend yield (%)	2.8	4.6	4.9	5.1
EV/EBITDA (x)	6.8	6.3	6.1	5.6
Price/book (x)	1.1	1.0	0.9	0.9
Net debt/Equity (%)	42.8	45.7	44.3	38.8
ROE (%)	10.9	13.4	13.5	13.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	1.4	(0.7)	(1.4)
Relative to country (%)	6.2	10.0	15.5
Mkt cap (USD m)	108		
3m avg. daily turnover (USD m)	0.2		
Free float (%)	48		
Major shareholder	Interlink Holding Co Ltd (25%)		
12m high/low (THB)	8.30/6.40		
Issued shares (m)	543.63		

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amorntum

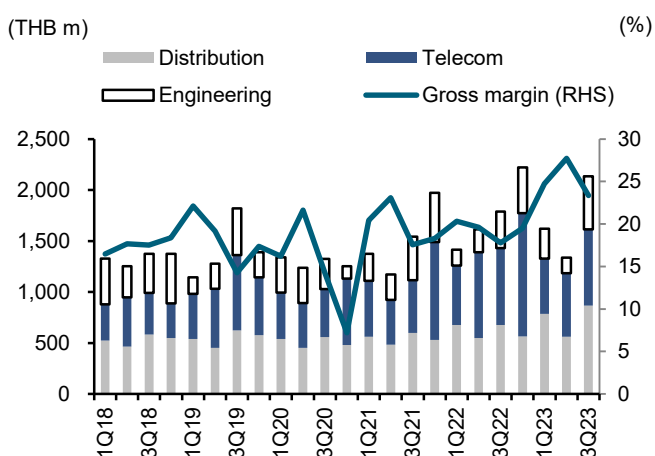
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Exhibit 1: ILINK - 3Q23 results summary

Year to Dec 31	3Q22	4Q22	1Q23	2Q23	3Q23	-----Change-----		9M23	Change	% of	2023E	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	2023E	(THB m)	(y-y %)
Sales	1,788	2,220	1,620	1,335	2,136	59.9	19.4	5,091	5.7	75.8	6,714	(4.6)
Cost of sales	(1,471)	(1,788)	(1,220)	(965)	(1,637)	69.6	11.3	(3,822)	(1.9)	74.9	(5,101)	(10.2)
Gross profit	318	433	400	370	499	34.8	57.1	1,269	37.7	78.7	1,613	19.1
Operating costs	(147)	(161)	(168)	(135)	(207)	53.2	40.6	(427)	7.7	67.3	(634.5)	13.8
Operating profit	170	272	233	235	291	24.2	71.4	842	60.2	82.9	1,015.4	18.8
Operating EBITDA	278	366	337	339	402	18.6	44.7	1,078	27.6	78.2	1,379.0	13.9
Other income	16	1	12	9	12	24.9	(25.6)	33	(42.0)	88.2	36.9	(35.4)
Interest expense	(46)	(46)	(41)	(45)	(47)	3.1	1.6	(132)	9.0	73.3	(180.5)	8.0
Profit before tax	140	227	204	199	257	29.0	83.4	659	43.2	79.0	834.8	21.4
Tax	28	45	44	40	51	26.6	82.5	134	40.4	(80.3)	(167.0)	18.6
Minority interests	(29)	(58)	(31)	(40)	(48)	20.6	68.1	(119)	18.0	75.5	(157.4)	(0.7)
Reported net profit	85	122	127	119	157	32.0	84.0	403	54.2	79.7	506.1	32.0
Core profit	85	122	127	119	157	32.0	84.0	403	54.2	79.7	506.1	32.0
Reported EPS (THB)	0.16	0.22	0.23	0.22	0.29	31.8	83.9	0.74	52.1	79.2	0.93	32.0
Core EPS (THB)	0.16	0.22	0.23	0.22	0.29	32.0	84.0	0.74	52.1	79.2	0.93	32.0
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	(%)	(ppt)	(ppt)
Gross margin	17.8	19.5	24.7	27.7	23.4	(4.4)	5.6	24.9	5.8	24.0	4.8	
Operating margin	10.4	12.3	15.1	18.3	14.2	(4.1)	3.8	15.5	3.5	15.1	3.0	
EBITDA margin	15.5	16.5	20.8	25.4	18.8	(6.6)	3.3	21.2	3.6	20.5	3.3	
Recurring net margin	4.8	5.5	7.9	8.9	7.3	(1.6)	2.6	7.9	2.5	7.5	2.1	
SG&A / Sales	8.2	7.2	10.3	10.1	9.7	(0.4)	1.5	8.4	0.2	9.5	1.5	
Revenue structure	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	(THB m)	(y-y %)	
Distribution	675	563	785	561	867	54.4	28.3	2,213	16.5	81.0	2,733	11.0
Telecom	756	1,209	543	621	746	20.0	(1.3)	1,910	(12.4)	73.8	2,588	(23.7)
Engineering	357	448	293	153	523	243.0	46.5	968	31.2	69.5	1,393	17.4
Gross margin by business	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	(%)	(ppt)	
Distribution	24.2	29.7	28.2	31.2	26.4	(4.7)	2.2	28.1	4.1	28.0	2.7	
Telecom	17.9	17.4	27.3	28.2	25.4	(2.7)	7.5	27.5	8.0	27.4	8.6	
Engineering	5.1	12.3	10.5	13.2	15.3	2.1	10.1	11.1	5.6	10.0	1.9	

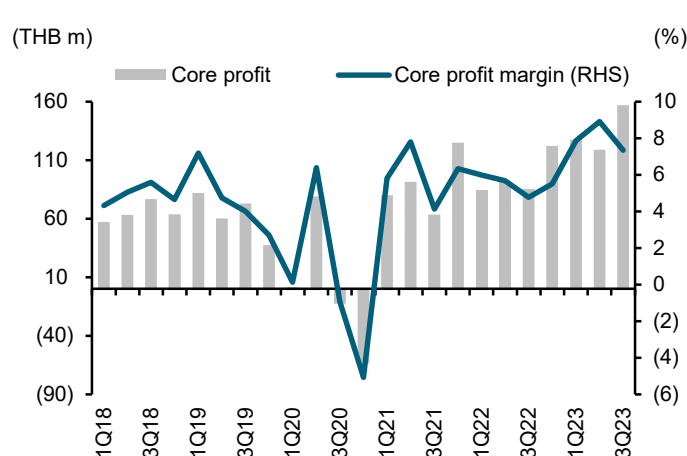
Sources: ILINK, FSSIA's compilation

Exhibit 2: Revenue structure and gross margin



Sources: ILINK, FSSIA's compilation

Exhibit 3: Core profit and core profit margin



Sources: ILINK, FSSIA's compilation

Financial Statements

Interlink Communication

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	6,058	7,038	6,714	7,720	8,001
Cost of goods sold	(4,875)	(5,684)	(5,101)	(6,023)	(6,186)
Gross profit	1,182	1,355	1,613	1,697	1,816
Other operating income	52	57	37	42	44
Operating costs	(464)	(557)	(634)	(678)	(728)
Operating EBITDA	1,110	1,211	1,379	1,433	1,511
Depreciation	(339)	(356)	(364)	(371)	(379)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	771	855	1,015	1,062	1,132
Net financing costs	(149)	(167)	(181)	(175)	(192)
Associates	(6)	(5)	(4)	(4)	(4)
Recurring non-operating income	(6)	(5)	(4)	(4)	(4)
Non-recurring items	(6)	0	0	0	0
Profit before tax	609	683	831	883	936
Tax	(142)	(141)	(167)	(177)	(188)
Profit after tax	467	542	664	705	748
Minority interests	(114)	(158)	(157)	(162)	(181)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	353	383	506	543	567
Non-recurring items & goodwill (net)	6	0	0	0	0
Recurring net profit	359	383	506	543	567
Per share (THB)					
Recurring EPS *	0.66	0.71	0.93	1.00	1.04
Reported EPS	0.65	0.71	0.93	1.00	1.04
DPS	0.38	0.20	0.33	0.35	0.37
Diluted shares (used to calculate per share data)	544	544	544	544	544
Growth					
Revenue (%)	17.5	16.2	(4.6)	15.0	3.6
Operating EBITDA (%)	70.9	9.1	13.9	3.9	5.4
Operating EBIT (%)	131.4	10.9	18.8	4.6	6.6
Recurring EPS (%)	9,049.9	6.7	32.0	7.4	4.4
Reported EPS (%)	80.3	8.6	32.0	7.4	4.4
Operating performance					
Gross margin inc. depreciation (%)	19.5	19.2	24.0	22.0	22.7
Gross margin exc. depreciation (%)	25.1	24.3	29.4	26.8	27.4
Operating EBITDA margin (%)	18.3	17.2	20.5	18.6	18.9
Operating EBIT margin (%)	12.7	12.1	15.1	13.8	14.1
Net margin (%)	5.9	5.4	7.5	7.0	7.1
Effective tax rate (%)	23.3	20.6	20.1	20.1	20.1
Dividend payout on recurring profit (%)	57.5	28.4	35.0	35.0	35.0
Interest cover (X)	5.1	5.1	5.6	6.0	5.9
Inventory days	24.8	26.7	34.9	30.3	29.4
Debtor days	65.7	77.7	98.4	81.6	81.0
Creditor days	121.4	127.7	141.6	107.9	113.0
Operating ROIC (%)	8.2	9.2	10.9	10.9	11.3
ROIC (%)	7.1	7.7	9.2	9.4	9.9
ROE (%)	11.5	10.9	13.4	13.5	13.2
ROA (%)	5.5	5.9	7.1	7.4	7.7
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Distribution	2,173	2,462	2,733	3,033	3,306
Telecom	2,462	3,390	2,588	3,273	3,678
Engineering service (EPC)	1,422	1,186	1,393	1,413	1,017

Sources: Interlink Communication; FSSIA estimates

Financial Statements

Interlink Communication

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	359	383	506	543	567
Depreciation	339	356	364	371	379
Associates & minorities	6	5	4	4	4
Other non-cash items	287	382	(257)	(69)	(160)
Change in working capital	(669)	521	(637)	(194)	63
Cash flow from operations	323	1,647	(20)	656	853
Capex - maintenance	(323)	(318)	(550)	(410)	(450)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	1	1	49	(29)	(6)
Other investments (net)	(177)	(104)	314	(48)	45
Cash flow from investing	(500)	(421)	(187)	(487)	(412)
Dividends paid	(74)	(207)	(177)	(190)	(199)
Equity finance	556	175	38	0	0
Debt finance	(385)	(1,728)	342	20	(208)
Other financing cash flows	170	530	0	0	0
Cash flow from financing	267	(1,230)	202	(170)	(407)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	130	136	0	0	0
Net other adjustments	130	136	(4)	(4)	(4)
Movement in cash	221	131	(9)	(5)	31
Free cash flow to firm (FCFF)	(27.51)	1,392.82	(26.81)	343.96	633.06
Free cash flow to equity (FCFE)	(261.95)	163.23	130.04	185.47	229.24

Per share (THB)	2021	2022	2023E	2024E	2025E
FCFF per share	(0.05)	2.56	(0.05)	0.63	1.16
FCFE per share	(0.48)	0.30	0.24	0.34	0.42
Recurring cash flow per share	1.82	2.07	1.14	1.56	1.45

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	5,852	6,197	6,507	6,832	7,174
Less: Accumulated depreciation	(1,552)	(1,825)	(1,952)	(2,239)	(2,510)
Tangible fixed assets (net)	4,300	4,372	4,554	4,593	4,664
Intangible fixed assets (net)	279	358	340	346	353
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	76	93	93	93	93
Cash & equivalents	490	621	612	607	638
A/C receivable	1,031	1,966	1,656	1,798	1,754
Inventories	348	432	475	462	475
Other current assets	3,796	2,766	2,736	2,971	3,149
Current assets	5,664	5,785	5,479	5,838	6,015
Other assets	1,026	991	743	760	706
Total assets	11,344	11,599	11,210	11,630	11,831
Common equity	3,402	3,665	3,893	4,147	4,415
Minorities etc.	1,463	1,925	2,106	2,106	2,106
Total shareholders' equity	4,865	5,591	5,999	6,252	6,521
Long term debt	1,358	1,114	903	951	950
Other long-term liabilities	84	737	101	116	120
Long-term liabilities	1,442	1,851	1,003	1,066	1,070
A/C payable	1,657	2,069	1,607	1,733	1,864
Short term debt	3,194	1,898	2,453	2,424	2,217
Other current liabilities	186	186	147	155	159
Current liabilities	5,037	4,153	4,207	4,311	4,240
Total liabilities and shareholders' equity	11,344	11,595	11,210	11,630	11,831
Net working capital	3,331	2,909	3,113	3,343	3,354
Invested capital	9,011	8,723	8,844	9,136	9,170

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)	2021	2022	2023E	2024E	2025E
Book value per share	6.26	6.74	7.16	7.63	8.12
Tangible book value per share	5.74	6.08	6.54	6.99	7.47
Financial strength					
Net debt/equity (%)	83.5	42.8	45.7	44.3	38.8
Net debt/total assets (%)	35.8	20.6	24.5	23.8	21.4
Current ratio (x)	1.1	1.4	1.3	1.4	1.4
CF interest cover (x)	(0.8)	2.0	1.7	2.1	2.2

Valuation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	10.8	10.1	7.7	7.2	6.9
Recurring P/E @ target price (x) *	15.1	14.2	10.7	10.0	9.6
Reported P/E (x)	11.0	10.1	7.7	7.2	6.9
Dividend yield (%)	5.3	2.8	4.6	4.9	5.1
Price/book (x)	1.1	1.1	1.0	0.9	0.9
Price/tangible book (x)	1.2	1.2	1.1	1.0	1.0
EV/EBITDA (x) **	8.5	6.8	6.3	6.1	5.6
EV/EBITDA @ target price (x) **	9.9	8.1	7.5	7.2	6.7
EV/invested capital (x)	1.0	0.9	1.0	1.0	0.9

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Interlink Communication; FSSIA estimates

INTERLINK COMMUNICATION (ILINK TB)

FSSIA ESG rating

37.92 /100
Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★☆	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★☆☆	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★☆☆☆	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★☆☆☆☆	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings					Bloomberg		
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
ITEL	38.30	--	--	Y	5.00	5.00	Certified	--	40.60	--	--	41.18	--	2.05	39.11
ILINK	37.92	--	--	Y	5.00	5.00	Certified	--	57.40	--	--	45.96	--	--	--
SYNEX	35.18	--	Y	Y	4.00	4.00	--	--	53.33	--	--	27.64	--	--	41.24
FORTH	23.00	--	--	--	4.00	4.00	--	Low	--	--	--	--	--	--	--
JMART	34.72	--	--	--	3.00	5.00	Declared	Low	--	--	--	35.50	10.00	2.02	14.09

Sources: SETTRADE.com; * FSSIA estimate; FSSIA's compilation
Exhibit 6: ESG disclosure from the company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9 / 3 / 1
Climate change opportunities discussed	--	No. of board meetings for the year / % attendance	8 / 100%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	--	Number of non-executive directors on board	5
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	No
Fuel used - crude oil/diesel	Yes	Age of the youngest / oldest director	53 / 83
Waste reduction policy	Yes	Number of executives / female	8 / 4
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	4 / 4
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3 / 2
Quality assurance and recall policy	Yes	Number of compensation committee meetings	1
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3 / 2
Gender pay gap breakout	--	Number of nomination committee meetings	1
Pct women in workforce	44.43	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	3.18
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	65.59
Health and safety policy	Yes	Auditor fee (THB m)	2.38
Lost time incident rate - employees	Yes	(Dharmniti Auditing Co., Ltd.)	
Training policy	Yes	Total employee (no.)	1,645
Fair remuneration policy	Yes	Employee compensation (THB m)	531
Number of employees - CSR	Yes		
Total hours spent by firm - employee training	Yes		
Social supply chain management	Yes		

Source: FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td rowspan="3">Leader:</td> <td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td rowspan="3">Average:</td> <td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price

Interlink Communication (ILINK TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
09-May-2023	BUY	10.00	-	-	-	-	-	-

Jitra Amornthum started covering this stock from 09-May-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Interlink Communication	ILINK TB	THB 7.15	BUY	Downside risks to our SoTP-based TP include 1) intense competition and price cuts; 2) the termination of distributorship contracts or the appointment of additional distributors in Thailand; 3) uncertainty in project bidding; 4) project delays; and 5) risk from technological changes.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 14-Nov-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.