THAILAND / BANKING

EQUITY RESEARCH - ANALYST MEETING











| TARGET PRICE | THB23.10 |
|-----------------|----------|
| CLOSE | THB18.60 |
| UP/DOWNSIDE | +24.2% |
| TD VE CONSENSUS | ±0.4% |

Key takeaways from analyst meeting

KTB's analyst meeting focused on its 3Q23 operating results, overall asset quality, and 4Q23 outlook while maintaining its 2023 guidance. The bank guided that the 2023E NIM, cost-to-income ratio and NPL ratio could beat its targets, except for loans, which might be an area to monitor

Highlights

- (+) Asset quality: KTB addressed its stage 2 loans and NPL ratio, which improved in 3Q. For stage 2 loans, the bank has restated some of this group to be stage 1 due mainly to their vital cash flows and financial positions compared to the Covid period, while still adhering to a conservative approach by maintaining the ECL without reversing. Regarding NPLs, the primary decrease came from the repayment of some corporate loans. There were issues with the increased accrued interest income during the period. KTB clarified that it was mainly affected by the income recognition of housing loans where the interest rate was set as a step-up rate but must be recorded at an effective interest rate (EIR), which was not a concern for KTB. Moreover, to reduce concerns about the risk of EIR interest rates being too high, KTB has tasked a third party with rechecking the appropriate interest rate every quarter to prevent any incidents of recording inflated income.
- (0) Loan outlook: KTB clarified that the loan growth trend may not reach its 2023 target of 3-5% y-y (excluding government loans). 9M23 loan growth, including government loans, increased by only 1.4%, with the bank emphasizing its balance sheet optimization strategy by managing its liquidity through government lending in case its NIM (after credit cost) is higher than the corporate loans. Regarding the 2024 loan outlook, KTB plans to aggressively lend more in the high-yield and SME segments if economic conditions are favorable.
- (+) NIM outlook: KTB expects that its 4Q23 NIM will continue to expand (3Q23 was at 3.20%, 9M23 was at 3.19%) as a result of the increase in loan interest rates at the end of September 2023, making it possible to offset the impact from rising costs of funds, with the 2023 NIM approaching 3.20%, above its official target of 2.80%. For 2024, it is still being determined whether the increasing trend could continue, but in 1H24, NIM should expand slightly from the positive momentum in 4Q23.

We retain our 2023-25 forecast and reiterate our BUY call for KTB. Our 2023 GGM-based TP of THB23.10 implies a P/BV of 0.81x.

KEY STOCK DATA

| YE Dec (THB m) | 2022 | 2023E | 2024E | 2025E |
|----------------------|--------|--------|--------|--------|
| Operating profit | 46,283 | 51,374 | 54,029 | 56,533 |
| Net profit | 33,698 | 37,796 | 39,929 | 41,941 |
| EPS (THB) | 2.41 | 2.70 | 2.86 | 3.00 |
| vs Consensus (%) | - | (4.2) | (4.4) | (1.8) |
| Recurring net profit | 33,698 | 37,796 | 39,929 | 41,941 |
| Core EPS (THB) | 2.41 | 2.70 | 2.86 | 3.00 |
| EPS growth (%) | 56.1 | 12.2 | 5.6 | 5.0 |
| Core P/E (x) | 7.7 | 6.9 | 6.5 | 6.2 |
| Dividend yield (%) | 3.7 | 4.2 | 4.5 | 4.7 |
| Price/book (x) | 0.7 | 0.7 | 0.6 | 0.6 |
| ROE (%) | 9.2 | 9.7 | 9.6 | 9.4 |
| ROA (%) | 1.0 | 1.1 | 1.2 | 1.2 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|---------|------------|
| Absolute (%) | (5.1) | (7.5) | 5.1 |
| Relative to country (%) | (0.7) | 2.4 | 24.0 |
| Mkt cap (USD m) | | | 7,217 |
| 3m avg. daily turnover (USD m) | | | 25.1 |
| Free float (%) | | | 45 |
| Major shareholder | | F | IDF (55%) |
| 12m high/low (THB) | | 2 | 0.50/16.00 |
| Issued shares (m) | | | 13,976 |

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: Summary of 3Q23 operations

| Year-end Dec 31 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | Ch | ange | 9M23 | Change | %of | 2023E | Change |
|--------------------------------------|---------|---------|---------|---------|---------|--------|--------|---------|---------|-----|---------|--------|
| | (THB m) | (q-q%) | (y-y%) | (THB m) | (y-y %) | 23E | (THB m) | (y-y% |
| Net interest income | 22,894 | 24,606 | 25,619 | 27,771 | 29,667 | 6.8 | 29.6 | 83,058 | 26.2 | 78 | 106,274 | 17.6 |
| Non-interest income | 8,695 | 10,046 | 9,653 | 7,944 | 9,221 | 16.1 | 6.0 | 26,818 | 7.5 | 73 | 36,496 | 4.3 |
| Fee income - net | 5,363 | 5,073 | 5,139 | 4,797 | 5,503 | 14.7 | 2.6 | 15,438 | 1.3 | 75 | 20,715 | 2.0 |
| Total operating income | 31,589 | 34,652 | 35,272 | 35,715 | 38,888 | 8.9 | 23.1 | 109,876 | 21.1 | 77 | 142,770 | 13.9 |
| Total operating expenses | 14,314 | 15,696 | 13,650 | 14,028 | 16,733 | 19.3 | 16.9 | 44,411 | 13.7 | 76 | 58,661 | 7.1 |
| PPOP before tax | 17,276 | 18,956 | 21,622 | 21,687 | 22,155 | 2.2 | 28.2 | 65,464 | 26.7 | 78 | 84,109 | 19.1 |
| Expected credit loss | 5,667 | 7,532 | 8,104 | 7,754 | 8,157 | 5.2 | 44.0 | 24,015 | 42.9 | 73 | 32,735 | 34.5 |
| Income tax | 2,270 | 2,494 | 2,531 | 2,864 | 2,774 | (3.1) | 22.2 | 8,169 | 24.1 | 81 | 10,069 | 10.9 |
| Non-controlling interest | 890 | 821 | 921 | 912 | 941 | 3.2 | 5.8 | 2,774 | 3.2 | 79 | 3,509 | 0.0 |
| Net profit | 8,450 | 8,109 | 10,067 | 10,157 | 10,282 | 1.2 | 21.7 | 30,505 | 19.2 | 81 | 37,796 | 12.2 |
| EPS (THB) | 0.60 | 0.58 | 0.72 | 0.73 | 0.74 | 1.2 | 21.7 | 2.18 | 19.2 | 81 | 2.70 | 12.2 |
| Key ratios | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | Ch | ange | 9M23 | Change | | 2023E | Change |
| Asset quality ratio | (%) | (%) | (%) | (%) | (%) | (q-q%) | (y-y%) | (THB m) | (y-y %) | | (%) | (y-y%) |
| Gross NPLs (THB m) | 104,734 | 101,096 | 102,542 | 98,810 | 98,309 | (0.5) | (6.1) | 98,309 | (6.1) | | 101,821 | |
| Change (% from prior period) | 0.3 | (3.5) | 1.4 | (3.6) | (0.5) | | | (6.1) | | | 0.7 | |
| NPL ratios (%) - reported | 3.32 | 3.26 | 3.22 | 3.11 | 3.10 | | | 3.10 | | | | |
| NPL ratio (%)* | 4.01 | 3.90 | 3.97 | 3.83 | 3.74 | | | 3.74 | | | 3.85 | |
| Coverage ratio (%) - reported | 176 | 180 | 183 | 177 | 180 | | | 180 | | | | |
| Coverage ratio (%)* | 169 | 172 | 177 | 171 | 174 | | | 174 | | | 182 | |
| Credit cost (bp) | 86 | 116 | 125 | 120 | 125 | | | 123 | 36 | | 125 | |
| Profitability ratio | (%) | (%) | (%) | (%) | (%) | | | | | | (%) | |
| Cost to income ratio | 45.3 | 45.3 | 38.7 | 39.3 | 43.0 | | | 40.4 | (2.6) | | 41.1 | |
| Average yield (%) | 3.31 | 3.59 | 3.95 | 4.26 | 4.57 | | | 4.25 | 1.05 | | 4.15 | |
| Cost of funds (%) | 0.77 | 0.87 | 1.13 | 1.21 | 1.32 | | | 1.22 | 0.49 | | 1.23 | |
| NIM (%) - reported | 2.51 | 2.61 | 2.80 | 3.00 | 3.20 | | | 3.19 | 0.68 | | | |
| NIM (%)* | 2.63 | 2.83 | 2.97 | 3.21 | 3.42 | | | 3.19 | 0.63 | | 3.07 | |
| Non-interest income/total income (%) | 27.5 | 29.0 | 27.4 | 22.2 | 23.7 | | | 24.4 | (3.1) | | 25.6 | |
| Liquidity ratio | (%) | (%) | (%) | (%) | (%) | | | | | | (%) | |
| Loan to deposit | 100.4 | 100.1 | 98.5 | 100.0 | 100.7 | | | 100.7 | | | 100.1 | |
| Loan to deposit & borrowing (LDBR) | 94.3 | 94.6 | 93.2 | 94.2 | 94.8 | | | 94.8 | | | 94.6 | |
| Capital adequacy ratio | (%) | (%) | (%) | (%) | (%) | | | | | | (%) | |
| CAR | 20.6 | 19.8 | 19.9 | 20.1 | 20.5 | | | 20.5 | | | 20.6 | |
| CET 1/ Risk assets | 15.6 | 15.7 | 15.8 | 16.1 | 16.4 | | | 16.4 | | | 16.6 | |
| Tier 2 / Risk assets | 4.1 | 3.1 | 3.1 | 3.1 | 3.2 | | | 3.2 | | | 3.1 | |
| Loan growth | (%) | (%) | (%) | (%) | (%) | | | | | | (%) | |
| q-q | (0.9) | (0.7) | (0.4) | (0.2) | 2.0 | | | | | | | |
| у-у | 2.0 | (1.4) | (2.9) | (2.2) | 0.7 | | | 0.7 | | | 2.0 | |
| Year-to-date | (0.6) | (1.4) | (0.4) | (0.6) | 1.4 | | | 1.4 | | | | |

Sources: KTB; FSSIA estimates

Exhibit 2: KTB - 2023 guidance

| Key financial guidance | КТВ | FSSIA |
|------------------------|------------------|-------|
| | 2023E | 2023E |
| Loan growth | 3-5% | 2.0% |
| NIM | > 2.80% | 3.07% |
| Fee income growth | Low single-digit | 2.0% |
| Cost to income | ≤ Mid 40s | 41.1% |
| NPL | < 3.5% | 3.9% |
| Coverage ratio | c170% ± | 182% |
| | | |

Exhibit 3: 2024 GGM-based TP

| Sustainable ROE | 9.0% |
|-------------------|-------|
| g | 1.0% |
| ROE-g | 8.0% |
| Beta | 1.05 |
| Risk free rate | 2.5% |
| Risk premium | 8.0% |
| COE | 10.9% |
| COE-g | 9.9% |
| ROE-g/COE-g (PBV) | 0.81 |

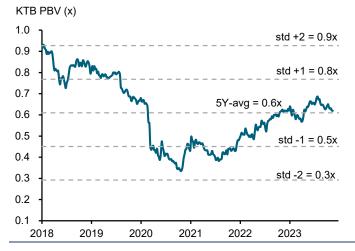
Source: KTB Source: FSSIA estimates

Exhibit 4: Staged loans and ECL

| Loans by stage | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 |
|----------------------------------|---------|---------|---------|---------|---------|------------------|-------|-------|-------|-------|
| | (THB b) | % of total loans | | | | |
| Stage 1 (Performing) | 2,298 | 2,290 | 2,277 | 2,290 | 2,355 | 87.2 | 87.4 | 87.3 | 88.2 | 88.8 |
| Stage 2 (Underperforming) | 222 | 218 | 218 | 204 | 196 | 8.4 | 8.3 | 8.3 | 7.9 | 7.4 |
| Stage 3 (Non performing) | 112 | 109 | 111 | 99 | 98 | 4.2 | 4.2 | 4.3 | 3.8 | 3.7 |
| Lifetime ECL-Simplified approach | 2 | 2 | 3 | 4 | 3 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Loan and accrued interest | 2,634 | 2,618 | 2,609 | 2,596 | 2,652 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Allowance for ECL | | | | | | % ECL of loans | | | | |
| Stage 1 (Performing) | 45.5 | 44.7 | 46.6 | 46.4 | 47.4 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 |
| Stage 2 (Underperforming) | 51.5 | 52.5 | 55.1 | 52.6 | 53.0 | 23.1 | 24.1 | 25.4 | 25.8 | 27.0 |
| Stage 3 (Non performing) | 79.6 | 76.5 | 79.1 | 69.5 | 70.1 | 71.3 | 70.4 | 71.3 | 70.6 | 71.7 |
| Lifetime ECL-Simplified approach | 0.7 | 0.6 | 0.7 | 0.7 | 0.7 | 38.2 | 25.5 | 21.2 | 19.4 | 22.2 |
| Loan and accrued interest | 177.3 | 174.4 | 181.6 | 169.3 | 171.3 | 6.7 | 6.7 | 7.0 | 6.5 | 6.5 |
| % ECL to total loans | (%) | (%) | (%) | (%) | (%) | | | | | |
| Stage 1 (Performing) | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 | | | | | |
| Stage 2 (Underperforming) | 23.1 | 24.1 | 25.4 | 25.8 | 27.0 | | | | | |
| Stage 3 (Non performing) | 71.3 | 70.4 | 71.3 | 70.6 | 71.7 | | | | | |
| Lifetime ECL-Simplified approach | 38.2 | 25.5 | 21.2 | 19.4 | 22.2 | | | | | |
| Loan and accrued interest | 6.7 | 6.7 | 7.0 | 6.5 | 6.5 | | | | | |
| NPL | 104.7 | 101.1 | 102.5 | 98.8 | 98.3 | | | | | |
| LLR/NPL (%) | 169 | 172 | 177 | 171 | 174 | | | | | |

Sources: KTB; FSSIA's compilation

Exhibit 5: KTB – one-year prospective P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 6: KTB – one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Financial Statements

Krung Thai Bank

| Profit and Loss (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
|---|---------------------|----------|----------|----------|----------|
| Interest Income | 104,832 | 113,475 | 143,521 | 151,245 | 158,565 |
| Interest expense | (21,460) | (23,070) | (37,246) | (40,619) | (43,628) |
| Net interest income | 83,372 | 90,405 | 106,274 | 110,626 | 114,937 |
| Net fees & commission | 20,022 | 20,316 | 20,715 | 21,026 | 21,341 |
| Foreign exchange trading income | 3,467 | 5,233 | 5,000 | 6,000 | 6,000 |
| Securities trading income | 711 | 239 | 220 | 220 | 220 |
| Dividend income | 379 | 352 | 385 | 424 | 466 |
| Other income | 7,835 | 8,847 | 10,176 | 11,130 | 12,177 |
| Non interest income | 32,414 | 34,986 | 36,496 | 38,800 | 40,204 |
| Total income | 115,786 | 125,391 | 142,770 | 149,426 | 155,142 |
| Staff costs | (27,311) | (25,763) | (28,340) | (29,190) | (30,065) |
| Other operating costs | (25,420) | (29,007) | (30,322) | (32,652) | (33,982) |
| Operating costs | (52,731) | (54,771) | (58,661) | (61,842) | (64,048) |
| Pre provision operating profit | 63,055 | 70,620 | 84,109 | 87,584 | 91,094 |
| Expected credit loss | (32,524) | (24,338) | (32,735) | (33,555) | (34,561) |
| Other provisions | - | - | - | - | - |
| Operating profit | 30,531 | 46,283 | 51,374 | 54,029 | 56,533 |
| Recurring non operating income | 0 | 0 | 0 | 0 | 0 |
| Associates | - | - | - | - | - |
| Goodwill amortization | - | _ | _ | _ | _ |
| Non recurring items | 0 | 0 | 0 | 0 | 0 |
| Profit before tax | 30,531 | 46,283 | 51,374 | 54,029 | 56,533 |
| Tax | (5,975) | (9,077) | (10,069) | (10,590) | (11,080) |
| Profit after tax | 24,556 | 37,206 | 41,305 | 43,440 | 45,452 |
| Non-controlling interest | (2,968) | (3,508) | (3,509) | (3,510) | (3,511) |
| Preferred dividends | (2,000) | (0,000) | (0,000) | (0,010) | (0,011) |
| Other items | _ | _ | _ | _ | _ |
| Reported net profit | 21,588 | 33,698 | 37,796 | 39,929 | 41,941 |
| Non recurring items & goodwill (net) | 21,000 | 33,090 | 0 | 0 | 41,341 |
| Recurring net profit | 21,588 | 33,698 | 37,796 | 39,929 | 41,941 |
| | 21,300 | 33,090 | 31,190 | 39,929 | 41,341 |
| Per share (THB) | 1.54 | 2.41 | 2.70 | 2.86 | 3.00 |
| Recurring EPS * | | | | | |
| Reported EPS DPS | 1.54 | 2.41 | 2.70 | 2.86 | 3.00 |
| | 0.42 | 0.68 | 0.78 | 0.83 | 0.87 |
| Growth | (5.0) | 0.4 | 47.0 | | |
| Net interest income (%) | (5.6) | 8.4 | 17.6 | 4.1 | 3.9 |
| Non interest income (%) | (4.4) | 7.9 | 4.3 | 6.3 | 3.6 |
| Pre provision operating profit (%) | (8.3) | 12.0 | 19.1 | 4.1 | 4.0 |
| Operating profit (%) | 27.9 | 51.6 | 11.0 | 5.2 | 4.6 |
| Reported net profit (%) | 29.0 | 56.1 | 12.2 | 5.6 | 5.0 |
| Recurring EPS (%) | 29.0 | 56.1 | 12.2 | 5.6 | 5.0 |
| Reported EPS (%) | 29.0 | 56.1 | 12.2 | 5.6 | 5.0 |
| Income Breakdown | | | | | |
| Net interest income (%) | 72.0 | 72.1 | 74.4 | 74.0 | 74.1 |
| Net fees & commission (%) | 17.3 | 16.2 | 14.5 | 14.1 | 13.8 |
| Foreign exchange trading income (%) | 3.0 | 4.2 | 3.5 | 4.0 | 3.9 |
| Securities trading income (%) | 0.6 | 0.2 | 0.2 | 0.1 | 0.1 |
| Dividend income (%) | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 |
| Other income (%) | 6.8 | 7.1 | 7.1 | 7.4 | 7.8 |
| Operating performance | | | | | |
| Gross interest yield (%) | 3.16 | 3.28 | 4.15 | 4.29 | 4.35 |
| Cost of funds (%) | 0.73 | 0.76 | 1.23 | 1.33 | 1.39 |
| Net interest spread (%) | 2.43 | 2.52 | 2.92 | 2.96 | 2.96 |
| Net interest margin (%) | 2.5 | 2.6 | 3.1 | 3.1 | 3.2 |
| Cost/income(%) | 45.5 | 43.7 | 41.1 | 41.4 | 41.3 |
| Cost/assets(%) | 1.5 | 1.5 | 1.6 | 1.7 | 1.7 |
| Effective tax rate (%) | 19.6 | 19.6 | 19.6 | 19.6 | 19.6 |
| Dividend payout on recurring profit (%) | 27.1 | 28.3 | 29.0 | 29.0 | 29.0 |
| ROE (%) | 6.1 | 9.2 | 9.7 | 9.6 | 9.4 |
| | | (0.8) | (0.2) | (0.3) | (0.5) |
| ROE - COE (%) | (3.8) | | | | |
| ROE - COE (%) ROA (%) | (3.8) 0.7 | | | | |
| ROE - COE (%) ROA (%) RORWA (%) | (3.8) 0.7 1.2 | 1.0 | 1.1 | 1.2 | 1.2 |

Sources: Krung Thai Bank; FSSIA estimates

Financial Statements

Krung Thai Bank

| Balance Sheet (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
|---|------------|------------|------------|------------|--------------------------|
| Gross customer loans | 2,628,963 | 2,592,838 | 2,644,695 | 2,724,036 | 2,805,757 |
| Allowance for expected credit loss | (173,322) | (174,379) | (185,114) | (193,668) | (204,229) |
| nterest in suspense | 20,579 | 25,373 | 26,976 | 27,785 | 28,619 |
| Net customer loans | 2,476,220 | 2,443,832 | 2,486,557 | 2,558,153 | 2,630,146 |
| Bank loans | 469,216 | 550,941 | 583,997 | 601,517 | 619,562 |
| Government securities | - | - | - | - | - |
| Frading securities | - | - | - | - | - |
| nvestment securities | 382,055 | 322,942 | 264,204 | 283,246 | 310,891 |
| Cash & equivalents | 63,544 | 61,591 | 68,059 | 69,908 | 65,477 |
| Other interesting assets | - | - | - | - | - |
| Γangible fixed assets | 70,745 | 72,029 | 73,374 | 74,750 | 76,160 |
| Associates | - | - | - | - | - |
| Goodwill | - | - | - | - | - |
| Other intangible assets | - | - | - | - | - |
| Other assets | 94,963 | 141,075 | 148,497 | 157,816 | 167,900 |
| Total assets | 3,556,745 | 3,592,410 | 3,624,688 | 3,745,389 | 3,870,137 |
| Customer deposits | 2,614,747 | 2,590,236 | 2,642,041 | 2,721,302 | 2,802,941 |
| Bank deposits | - | - | - | - | - |
| Other interest bearing liabilities | 434,372 | 433,289 | 381,043 | 388,716 | 396,544 |
| Non interest bearing liabilities | 133,514 | 176,321 | 185,137 | 188,840 | 192,617 |
| Hybrid Capital | - | - | - | - | |
| Total liabilities | 3,182,633 | 3,199,847 | 3,208,222 | 3,298,858 | 3,392,102 |
| Share capital | 72,005 | 72,005 | 72,005 | 72,005 | 72,005 |
| Reserves | 288,048 | 304,291 | 327,381 | 356,591 | 387,199 |
| Гotal equity | 360,053 | 376,296 | 399,386 | 428,596 | 459,204 |
| Non-controlling interest | 14,059 | 16,267 | 17,081 | 17,935 | 18,831 |
| Total liabilities & equity | 3,556,744 | 3,592,410 | 3,624,688 | 3,745,389 | 3,870,137 |
| Supplementary items | | | | | |
| Risk weighted assets (RWA) | 2,065,348 | 2,131,788 | 2,169,544 | 2,242,043 | 2,320,842 |
| Average interest earning assets | 3,320,300 | 3,456,331 | 3,460,467 | 3,523,490 | 3,643,074 |
| Average interest bearing liabilities | 2,934,632 | 3,031,708 | 3,018,211 | 3,061,305 | 3,149,347 |
| CET 1 capital | 328,180 | 335,601 | 357,192 | 385,783 | 415,808 |
| Fotal capital | 395,476 | 401,825 | 423,899 | 453,229 | 484,014 |
| Gross non performing loans (NPL) | 106,809 | 101,096 | 101,821 | 103,513 | 106,619 |
| Per share (THB) | 100,000 | 101,000 | .0.,02. | .00,0.0 | 100,010 |
| Book value per share | 25.76 | 26.92 | 28.57 | 30.66 | 32.85 |
| Fangible book value per share | 25.76 | 26.92 | 28.57 | 30.66 | 32.85 |
| Growth | 25.70 | 20.92 | 20.37 | 30.00 | 32.00 |
| | 40.7 | (4.4) | 2.0 | 2.0 | 2.0 |
| Gross customer loans | 12.7 | (1.4) | 2.0 | 3.0 | 3.0 |
| Average interest earning assets | 9.5 | 4.1 | 0.1 | 1.8 | 3.4 |
| Fotal asset (%) | 6.9 | 1.0 | 0.9 | 3.3 | 3.3 |
| Risk weighted assets (%) | 3.3 | 3.2 | 1.8 | 3.3 | 3.5 |
| Customer deposits (%) | 6.2 | (0.9) | 2.0 | 3.0 | 3.0 |
| Leverage & capital measures | | | | | |
| Customer loan/deposits (%) | 94.7 | 94.3 | 94.1 | 94.0 | 93.8 |
| Equity/assets (%) | 10.1 | 10.5 | 11.0 | 11.4 | 11.9 |
| fangible equity/assets (%) | 10.1 | 10.5 | 11.0 | 11.4 | 11.9 |
| RWA/assets (%) | 58.1 | 59.3 | 59.9 | 59.9 | 60.0 |
| CET 1 CAR (%) | 15.9 | 15.7 | 16.5 | 17.2 | 17.9 |
| Γotal CAR (%) | 19.1 | 18.8 | 19.5 | 20.2 | 20.9 |
| Asset Quality (FSSIA's calculation) | | | | | |
| Change in NPL (%) | (0.3) | (5.3) | 0.7 | 1.7 | 3.0 |
| NPL/gross loans (%) | 4.1 | 3.9 | 3.9 | 3.8 | 3.8 |
| Allowance for ECL/gross loans (%) | 6.6 | 6.7 | 7.0 | 7.1 | 7.3 |
| Allowance for ECL/NPL (%) | 162.3 | 172.5 | 181.8 | 187.1 | 191.6 |
| | | | | | |
| /aluation | 2021 | 2022 | 2023E | 2024E | 2025E |
| Recurring P/E (x) * | 12.0 | 7.7 | 6.9 | 6.5 | 6.2 |
| Recurring P/E @ target price (x) * | 15.0 | 9.6 | 8.5 | 8.1 | 7.7 |
| | 12.0 | 7.7 | 6.9 | 6.5 | 6.2 |
| | 12.0 | | | | |
| Reported P/E (x) | | 3.7 | 4.2 | 4.5 | 4.7 |
| Reported P/E (x) Dividend yield (%) | 2.2 | 3.7 0.7 | 4.2 0.7 | 4.5 0.6 | |
| Reported P/E (x) Dividend yield (%) Price/book (x) | 2.2 0.7 | 0.7 | 0.7 | 0.6 | 0.6 |
| Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) Price/tangible book @ target price (x) | 2.2 | | | | 4.7 0.6 0.6 0.7 |

Sources: Krung Thai Bank; FSSIA estimates

Krung Thai Bank PCL (KTB TB)



Exhibit 7: FSSIA ESG score implication

63.10 /100

| Rating | Score | Implication |
|--------|---------|--|
| **** | >79-100 | Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability. |
| **** | >59-79 | A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers. |
| *** | >39-59 | Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually. |
| ** | >19-39 | Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable. |
| * | 1-19 | The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC. |

Sources: FSSIA estimates

Exhibit 8: ESG – peer comparison

| | FSSIA | Domestic ratings | | | | | | Global ratings | | | | | | Bloomberg | | |
|----------|--------------|------------------|-------------|------|-------------|--------------|-----------|-------------------------|-------------|------|---------|-----------|---------------|--------------|---------------------|--|
| | ESG score | DJSI | SET THSI | THSI | CG score | AGM level | Thai CAC | Morningstar ESG risk | ESG Book | MSCI | Moody's | Refinitiv | S&P Global | ESG score | Disclosure score | |
| SET100 | 69.20 | 5.34 | 4.40 | 4.40 | 4.76 | 4.65 | 3.84 | Medium | 51.76 | BBB | 20.87 | 58.72 | 63.91 | 3.72 | 28.17 | |
| Coverage | 67.12 | 5.11 | 4.15 | 4.17 | 4.83 | 4.71 | 3.53 | Medium | 52.04 | BB | 16.97 | 56.85 | 62.09 | 3.40 | 31.94 | |
| BBL | 62.08 | | Y | Y | 5.00 | 5.00 | Certified | Medium | 54.70 | | 29.00 | 58.68 | 67.00 | 2.19 | 60.06 | |
| KBANK | 84.17 | Υ | Y | Υ | 5.00 | 5.00 | Certified | Medium | 62.19 | AA | 46.00 | 73.83 | 83.00 | 4.05 | 59.77 | |
| KTB | 63.10 | | Y | Y | 5.00 | 5.00 | Certified | Medium | 53.59 | BBB | 34.00 | 64.64 | 64.00 | 2.12 | 61.33 | |
| SCB | 62.57 | Υ | Y | Y | 5.00 | 4.00 | | High | | Α | | | 86.00 | 3.43 | | |
| KKP | 62.96 | | Y | Υ | 5.00 | 5.00 | Certified | Medium | 52.81 | BBB | | 77.56 | 26.00 | 2.18 | 45.90 | |
| TISCO | 61.17 | | Y | Y | 5.00 | 5.00 | Certified | Medium | 61.41 | | | 66.13 | 29.00 | 3.57 | 44.21 | |
| TTB | 63.69 | | Y | Υ | 5.00 | 5.00 | Certified | Medium | 53.98 | | 36.00 | 56.17 | 71.00 | 3.20 | 52.96 | |

 $Sources: \underline{\textbf{SETTRADE.com}}; \ \textbf{FSSIA's compilation}$

Exhibit 9: ESG score by Bloomberg

| FY ending Dec 31 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| ESG financial materiality scores - ESG score | 1.36 | 1.75 | 1.82 | 1.72 | 2.13 | 2.07 | 2.14 | 2.12 |
| BESG environmental pillar score | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| BESG social pillar score | 1.18 | 1.88 | 1.95 | 1.92 | 2.63 | 2.65 | 2.72 | 2.63 |
| BESG governance pillar score | 3.69 | 4.06 | 4.28 | 3.83 | 4.34 | 4.03 | 4.18 | 4.28 |
| ESG disclosure score | 38.85 | 41.85 | 42.19 | 42.19 | 53.35 | 55.27 | 56.12 | 61.33 |
| Environmental disclosure score | 6.74 | 8.46 | 8.46 | 8.46 | 34.46 | 38.63 | 38.63 | 39.47 |
| Social disclosure score | 28.57 | 29.56 | 30.59 | 30.59 | 38.12 | 39.69 | 42.26 | 57.07 |
| Governance disclosure score | 81.10 | 87.36 | 87.36 | 87.36 | 87.36 | 87.36 | 87.36 | 87.36 |
| Environmental | | | | | | | | |
| Emissions reduction initiatives | Yes |
| Climate change policy | Yes |
| Climate change opportunities discussed | No |
| Risks of climate change discussed | No |
| GHG scope 1 | _ | _ | _ | _ | 14 | 14 | 12 | 15 |
| GHG scope 2 location-based | 7 | 135 | 128 | 60 | 53 | 50 | 45 | 42 |
| GHG Scope 3 | _ | _ | _ | _ | 26 | 28 | 27 | 43 |
| Carbon per unit of production | _ | _ | _ | _ | _ | _ | _ | _ |
| Biodiversity policy | No | Yes |
| Energy efficiency policy | Yes |
| Total energy consumption | _ | _ | _ | _ | 211 | 203 | 180 | 174 |
| Renewable energy use | _ | _ | _ | _ | 0 | 0 | 0 | 0 |
| Electricity used | _ | 232 | 219 | 103 | 105 | 100 | 90 | 84 |
| Fuel used - natural gas | _ | _ | _ | _ | _ | _ | _ | _ |

Sources: Bloomberg; FSSIA's compilation

Exhibit 10: ESG score by Bloomberg (cont.)

| FY ending Dec 31 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 202 |
|--|----------------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| Fuel used - crude oil/diesel | No | No | No | No | No | No | No | No |
| Waste reduction policy | No | No | No | No | No | Yes | Yes | Yes |
| Hazardous waste | _ | _ | _ | _ | _ | 0 | 0 | (|
| Total waste | _ | _ | _ | _ | 3 | 4 | 3 | ; |
| Waste recycled | _ | _ | _ | _ | _ | _ | _ | _ |
| Waste sent to landfills | _ | _ | _ | _ | _ | _ | _ | _ |
| Environmental supply chain management | No | No | No | No | Yes | Yes | Yes | Yes |
| Water policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Water consumption | _ | _ | _ | _ | 170 | 147 | 121 | 119 |
| Social | | | | | | | | |
| Human rights policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Policy against child labor | No | No | Yes | Yes | Yes | Yes | Yes | Ye |
| Quality assurance and recall policy | No | No | No | No | No | No | No | No |
| Consumer data protection policy | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Equal opportunity policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Ye |
| Gender pay gap breakout | No | No | No | No | No | No | No | N |
| Pct women in workforce | 69 | 69 | 69 | 70 | 70 | 70 | 70 | 7 |
| Pct disabled in workforce | _ | _ | _ | _ | _ | _ | _ | - |
| Business ethics policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Ye |
| Anti-bribery ethics policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Ye |
| Health and safety policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Ye |
| Lost time incident rate - employees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Total recordable incident rate - employees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Training policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Ye |
| Fair remuneration policy | No | No | No | No | No | No | No | N |
| Number of employees – CSR | 24,057 | 23,611 | 22,417 | 21,606 | 21,133 | 20,262 | 18,937 | 17,15 |
| Employee turnover pct | _ | _ | _ | _ | 7 | 5 | 9 | 1 |
| Total hours spent by firm - employee training | 2,742,500 | 1,726,760 | 1,693,780 | 1,591,920 | 1,507,460 | 2,322,770 | 2,102,850 | 1,350,85 |
| Social supply chain management | No | No | No | No | Yes | Yes | Yes | Ye |
| Governance | | | | | | | | |
| Board size | 12 | 12 | 12 | 12 | 11 | 12 | 12 | 1 |
| No. of independent directors (ID) | 4 | 6 | 6 | 6 | 5 | 6 | 6 | |
| No. of women on board | 0 | 1 | 1 | 1 | 2 | 2 | 2 | |
| No. of non-executive directors on board | 9 | 11 | 11 | 11 | 10 | 8 | 8 | 1 |
| Company conducts board evaluations | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Υe |
| No. of board meetings for the year | 28 | 27 | 27 | 24 | 27 | 26 | 23 | 2 |
| Board meeting attendance pct | 93 | 96 | 92 | 84 | 94 | 97 | 100 | g |
| Board duration (years) | 3 | 3 | 3 | 3 | 3 | 3 | 3 | |
| Director share ownership guidelines | No | No | No | No | No | No | No | N |
| Age of the youngest director | 51 | 44 | 45 | 47 | 48 | 49 | 49 | 5 |
| Age of the oldest director | 61 | 62 | 63 | 64 | 64 | 65 | 66 | 6 |
| No. of executives / company managers | 21 | 20 | 20 | 20 | 19 | 21 | 19 | 2 |
| No. of female executives | 7 | 4 | 5 | 4 | 3 | 3 | 3 | |
| Executive share ownership guidelines | No | No | No | No | No | No | No | N |
| Size of audit committee | 3 | 4 | 4 | 3 | 3 | 3 | 3 | |
| No. of ID on audit committee | 3 | 4 | 4 | 3 | 3 | 3 | 3 | |
| Audit committee meetings | 19 | 26 | 25 | 22 | 20 | 22 | 19 | 2 |
| Audit meeting attendance % | 91 | 96 | 95 | 95 | 98 | 100 | 98 | - |
| Size of compensation committee | 4 | 3 | 3 | 3 | 2 | 3 | 3 | ` |
| No. of ID on compensation committee | 3 | 2 | 3 | 2 | 1 | 2 | 2 | |
| No. of compensation committee meetings | 20 | 19 | 17 | 17 | 21 | 20 | 15 | 1 |
| Compensation meeting attendance % | 95 | 95 | 90 | 92 | 94 | 100 | 100 | 10 |
| Sombolisation mobility attenuality /0 | | 3 | 3 | 3 | 2 | 3 | 3 | 10 |
| | | | J | J | | 3 | J | |
| Size of nomination committee | 4 20 | | | 17 | 21 | 20 | 15 | 4 |
| Size of nomination committee No. of nomination committee meetings | 20 | 19 | 17 | 17 | 21 | 20 | 15 100 | 10 |
| Size of nomination committee | | | | 17 92 | 21 94 | 20 100 | 15 100 | 10 |

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

| ESG score | Methodolog | y | | | | Rating | | | | | |
|---|---|--|---|---|--|---|------------------|--------------------|-----------------|----------------------|-------|
| The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global | The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion. | | | | | Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe. | | | | | |
| Sustainability Investment List (<u>THSI</u>) by The Stock Exchange of Thailand (<u>SET</u>) | THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years. | | | | | To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks. | | | | | |
| oy Thai nstitute of Directors Association (Thai IOD) | An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations. | | | | | Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%). | | | | | |
| AGM level By Thai Investors Association (TIA) with support from the SEC | treatment and transparent and tof five the assessment the meeting advance circularights can be extransparency as | y disclosed. All the ents to be evalued to be evalued after the meet to the information for version of the extension of the e | and information is tant elements of two ally. The ne meeting (45%), at). (The first assesses 1) facilitating how voting attending meetings; 2) third involves the | The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79. | | | | | | | |
| Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC) | The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. (Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.) | | | | | The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements. | | | | | |
| Morningstar Sustainalytics | based on an risk is unmai regulatory filing information, co | of how much of s to be reviewed in her media, NGO re k, ESG controvers | all company score y's exposure to ESG rate publications and tes, multi-sector sedback on draft ESG | A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. NEGL Low Medium High Severe | | | | | | | |
| ESG Book | reports, and quality & peer reviews. The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis. | | | | | The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance. | | | | | |
| MSCI | | | | | nagement of financially | | | | | | gy to |
| | identiindustr | y leaders and 8.571-10.00 | | aing to thei | r exposure to ESG risk | s and how well t | ney manage | tnose risks rel | ative to peei | S. | |
| | AA | 7.143-8.570 | Lea | der: | leading its industry in n | nanaging the most | significant ESC | 3 risks and opport | unities | | |
| | Α | 5.714-7.142 | | | a mixed or unexception | al track record of | nanaging the n | nost significant E | SG ricke and a | nnortunities relativ | ve to |
| | BBB | 4.286-5.713 | | age: | industry peers | uuon 10001U UI I | .anaging tile li | or organioant Ex | o nono anu U | pporturnitos ICIALIV | .5 10 |
| | BB B | 2.857-4.285 1.429-2.856 | | | | | | | | | |
| | ccc | 0.000-1.428 | Lago | jard: | lagging its industry bas | ed on its high expo | sure and failur | e to manage sign | ificant ESG ris | ks | |
| Moody's ESG solutions | believes that | t a company ir | tegrating ESG | factors into | ake into account ESG o o its business model an nedium to long term. | | | | | | |
| Refinitiv ESG rating | based on pu | blicly available | and auditable | data. The | a company's relative ES score ranges from 0 to e 0 to 25 = poor; >25 to 50 | 100 on relative | ESG perform | nance and insu | fficient degre | | |
| S&P Global | | | | | suring a company's per ification. The score rar | | | nt of ESG risks | , opportunit | es, and impacts | 3 |
| Bloomberg | ESG Score | - F-319 WI | Bloomberg score is based | ore evaluat I on Bloom | ting the company's agg | regated Environ ancial materiality | mental, Soci | is a weighted g | eneralized r | nean (power me | ean) |
| Bloomberg | of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point. | | | | | | | | | | |

Source: FSSIA's compilation

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Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 03-Dec-2020 | HOLD | 11.90 | 06-Jan-2022 | BUY | 15.50 | 24-Aug-2022 | BUY | 20.00 |
| 22-Apr-2021 | HOLD | 12.70 | 22-Apr-2022 | BUY | 16.40 | 25-Oct-2022 | BUY | 21.20 |
| 05-Oct-2021 | HOLD | 12.20 | 08-Jul-2022 | BUY | 18.20 | 17-Jul-2023 | BUY | 23.10 |

Usanee Liurut, CISA started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------|--------|-----------|--------|--|
| Krung Thai Bank | КТВ ТВ | THB 18.60 | BUY | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 13-Nov-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.