

3Q23 results at first glance

TARGET PRICE	THB14.20
CLOSE	THB10.20
UP/DOWNSIDE	+39.2%
TP vs CONSENSUS	+5.5%

กำไร 3Q23 ต่ำกว่าคาด และลด q-q สวนฤดูกาล

Highlights

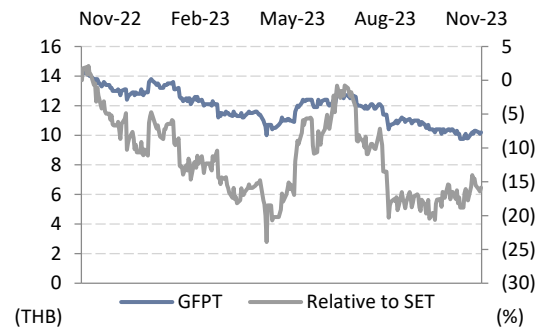
- GFPT รายงานกำไรสุทธิ 3Q23 เท่ากับ 319 ลบ. (-8.6% q-q, -53.3% y-y) หากไม่รวม FX gain 15 ลบ. และ Derivative loss -14 ลบ. จะมีกำไรปกติ 318 ลบ. (-4.8% q-q, -57% y-y) ต่ำกว่าคาด 7% และเป็นกำไรที่ลด q-q สวนทางฤดูกาล
- รายได้รวมลดลง -1.7% q-q และ -5.5% y-y มาจากปริมาณส่งออกที่ลดลง -21% q-q, -25% y-y มาอยู่ที่ 6,600 ตัน และราคาขายในประเทศที่ปรับลง โดยเฉพาะราคาชิ้นส่วนไก่ที่ลงแรง -21% q-q, -51% y-y แต่ยังมีปัจจัยหักล้างให้รายได้ลดลงไม่มากคือ ปริมาณขายในประเทศ +17% q-q, +10% y-y
- อัตรากำไรขั้นต้นขยับขึ้นได้มาอยู่ที่ 12.1% (ต่ำกว่าคาด 10 bps) จาก 11.7% ใน 2Q23 และ 18.6% ใน 3Q22 หลังต้นทุนวัตถุดิบเริ่มปรับลดลงตามราคาตลาดโลก และคาดจะรับรู้ราคาที่ดีลงได้เต็มไตรมาสใน 4Q23
- ส่วนแบ่งกำไรบริษัทรวมต่ำกว่าคาด 8% มาอยู่ที่ 111 ลบ. (-5.3% q-q, -46% y-y) แม้ GFN มีส่วนแบ่งกำไรมากขึ้น สวนทางราคาชิ้นส่วนไก่ในประเทศที่ปรับลง แต่ได้ปริมาณขายเพิ่มขึ้นมาชดเชย อย่างไรก็ตาม McKey กลับมีส่วนแบ่งกำไรที่ลดลงพอควร ทำให้ภาพรวมส่วนแบ่งกำไรไม่สดใสในไตรมาสนี้

Outlook

- บริษัทมีกำไรสุทธิ 9M23 เท่ากับ 966 ลบ. (-39% y-y) คิดเป็น 71% ของประมาณการทั้งปี เบื้องต้นคาดกำไร 4Q23 อาจทรงตัวถึงโต q-q สวนทางฤดูกาลที่เป็นช่วง Low Season ของธุรกิจ แต่มาจากปริมาณขายส่งออกที่เลื่อนมารับรู้ในเดือน ต.ค. คาดปริมาณส่งออกจะขยับขึ้นมาอยู่ที่ 7,400-7,500 ตัน และได้อีกแรงหนุนจากต้นทุนวัตถุดิบที่ยังปรับลดต่อ
- เรายังคาดกำไรสุทธิปี 2023 ที่ 1,356 ลบ. (-34% y-y) ด้วยผลของราคาไก่ที่ปรับลงแรง และคาดกำไรปี 2024 จะกลับมาเติบโต 9.3% y-y เป็น 1,482 ลบ. สมมติฐานหลักคือ ราคาไก่ในประเทศฟื้นตัว และราคาวัตถุดิบปรับลง
- คงราคาเป้าหมายปี 2024 ที่ 14.2 บาท อิง PE เดิม 12x บัณฑิตยทุนราคาหุ้นถัดไปน่าจะมาจากการฟื้นตัวของราคาเนื้อสัตว์ แม้ราคาไก่ปัจจุบันยังทรงตัวต่ำที่ 37-39 บาท/กก. แต่ราคาหมูหน้าฟาร์มขยับขึ้นเหนือ 60 บาท/กก. อีกครั้ง หลังปัญหาหมูเถื่อนคลี่คลาย จึงคาดจะช่วยหนุนให้ราคาไก่ในประเทศปรับขึ้นในระยะถัดไป

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	18,222	19,000	19,950	20,908
Net profit	2,044	1,356	1,482	1,592
EPS (THB)	1.63	1.08	1.18	1.27
vs Consensus (%)	-	4.5	0.3	(2.2)
EBITDA	2,973	2,524	2,799	3,002
Recurring net profit	2,044	1,356	1,482	1,592
Core EPS (THB)	1.63	1.08	1.18	1.27
EPS growth (%)	1,100.2	(33.7)	9.3	7.4
Core P/E (x)	6.3	9.4	8.6	8.0
Dividend yield (%)	1.9	2.7	2.9	3.1
EV/EBITDA (x)	5.5	6.6	5.9	5.4
Price/book (x)	0.8	0.7	0.7	0.6
Net debt/Equity (%)	21.5	21.5	19.1	16.2
ROE (%)	13.2	8.0	8.2	8.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.0	(15.7)	(28.7)
Relative to country (%)	1.9	(9.3)	(17.5)
Mkt cap (USD m)	359		
3m avg. daily turnover (USD m)	0.7		
Free float (%)	58		
Major shareholder	Sirimongkolkasem Family (52%)		
12m high/low (THB)	14.70/9.70		
Issued shares (m)	1,253.82		

Sources: Bloomberg consensus; FSSIA estimates


Sureeporn Teewasuwet

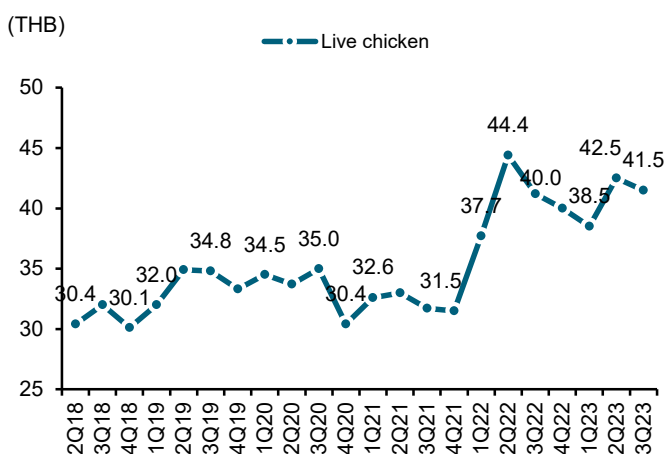
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Exhibit 1: 3Q23 results summary

	3Q22	4Q22	1Q23	2Q23	3Q23	----- Change -----		9M22	9M23	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Sales	5,051	4,944	4,542	4,853	4,771	(1.7)	(5.5)	13,278	14,166	6.7
Cost of sales	4,112	4,267	4,070	4,284	4,194	(2.1)	2.0	11,087	12,548	13.2
Gross profit	939	677	472	569	577	1.5	(38.6)	2,191	1,617	(26.2)
SG&A	405	396	366	374	378	0.9	(6.7)	1,163	1,118	(3.9)
Operating profit	534	282	106	194	199	2.6	(62.7)	1,028	500	(51.4)
Profit sharing	207	163	108	118	111	(5.3)	(46.3)	555	337	(39.3)
McKey	69	92	119	102	58	(43.4)	(16.1)	235	279	18.7
GFN	138	71	(11)	15	53	248.1	(61.3)	320	58	(82.0)
Interest expense	22	21	25	29	29	(0.5)	30.3	65	83	26.4
Tax expense	65	61	33	42	54	27.8	(17.1)	149	129	(13.0)
Other gain (loss)	(56)	31	61	15	1	nm	nm	(57)	77	nm
Reported net profit	683	452	298	349	319	(8.6)	(53.3)	1,593	966	(39.3)
Core profit	739	421	237	334	318	(4.8)	(57.0)	1,650	889	(46.1)
Key ratios (%)						(ppt)	(ppt)			
Gross margin	18.6	13.7	10.4	11.7	12.1	0.4	(6.5)	16.5	11.4	(5.1)
SG&A to sales	8.0	8.0	8.0	7.7	7.9	0.2	(0.1)	8.8	7.9	(0.9)
Operating margin	10.6	5.7	2.3	4.0	4.2	0.2	(6.4)	7.7	3.5	(4.2)
Net margin	13.5	9.1	6.6	7.2	6.7	(0.5)	(6.8)	12.0	6.8	(5.2)
Core margin	14.6	8.5	5.2	6.9	6.7	(0.2)	(8.0)	12.4	6.3	(6.1)
Operating statistics (THB/kg)										
Live chicken	41.2	40.0	38.5	42.5	41.5	(2.4)	0.7	41.1	40.8	(0.6)
Chicken carcass	23.5	21.3	19.5	14.5	11.5	(20.7)	(51.1)	20.2	15.2	(24.9)
Chicken export price (USD/tonne)	4,500	4,800	4,750	4,500	4,400	(2.2)	(2.2)	4,400	4,550	3.4
Corn	12.1	12.6	13.3	12.9	11.7	(9.3)	(3.3)	12.3	12.6	3.0
Soybean meal	23.1	23.3	24.0	23.4	20.6	(12.0)	(10.8)	21.8	22.7	4.0
Chicken export volume (tonnes)	8,800	8,700	6,900	8,300	6,600	(20.5)	(25.0)	24,000	21,800	(9.2)
Indirect export volume (tonnes)	4,500	4,000	4,200	4,200	4,900	16.7	8.9	13,500	13,300	(1.5)
Chicken domestic volume (tonnes)	14,800	14,400	14,900	13,900	16,300	17.3	10.1	45,500	45,100	(0.9)

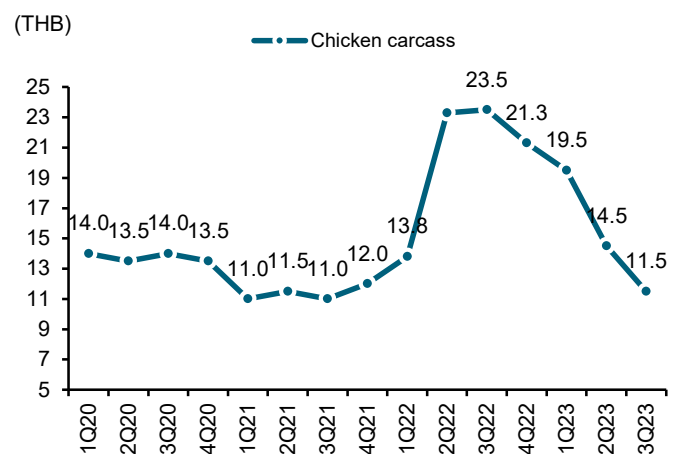
Sources: GFPT; FSSIA's compilation

Exhibit 2: Live chicken price (THB/kg)



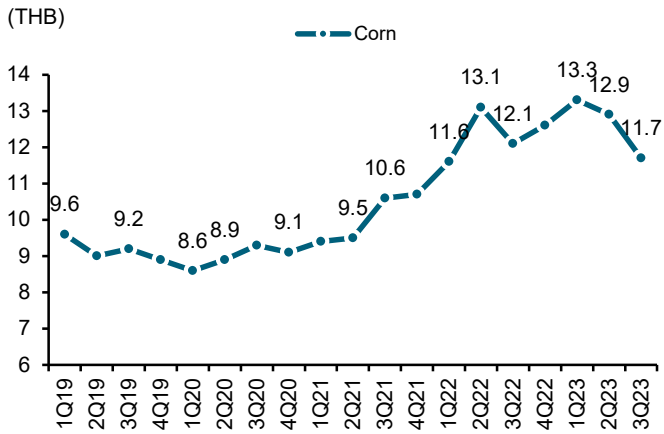
Sources: GFPT, Office of Agricultural Economics (OAE), FSSIA's compilation

Exhibit 3: Chicken carcass price (THB/kg)



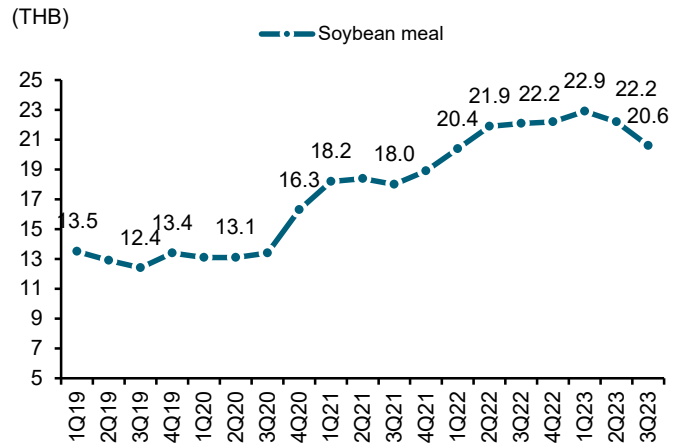
Sources: GFPT, Office of Agricultural Economics (OAE), FSSIA's compilation

Exhibit 4: Quarterly corn price (THB/kg)



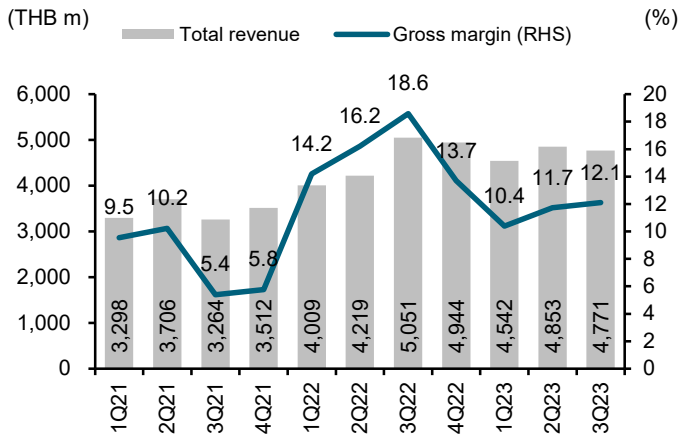
Sources: OAE, FSSIA's compilation

Exhibit 5: Quarterly soybean meal price (THB/kg)



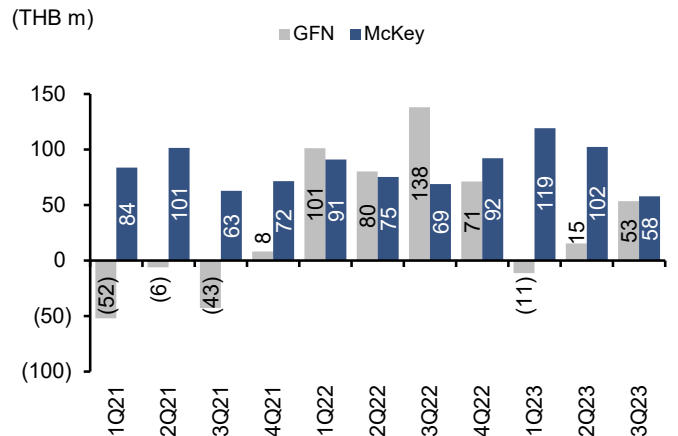
Sources: OAE, FSSIA's compilation

Exhibit 6: Total revenue and gross margin



Sources: GFPT, FSSIA's compilation

Exhibit 7: Profit (loss) sharing from JV



Sources: GFPT, FSSIA's compilation

Financial Statements

GFPT

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	13,781	18,222	19,000	19,950	20,908
Cost of goods sold	(12,708)	(15,354)	(16,777)	(17,457)	(18,253)
Gross profit	1,073	2,868	2,223	2,494	2,655
Other operating income	271	342	361	379	397
Operating costs	(1,338)	(1,559)	(1,482)	(1,596)	(1,673)
Operating EBITDA	1,240	2,973	2,524	2,799	3,002
Depreciation	(1,234)	(1,322)	(1,422)	(1,522)	(1,622)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	6	1,651	1,102	1,277	1,380
Net financing costs	(32)	(148)	(17)	(114)	(115)
Associates	227	718	466	499	523
Recurring non-operating income	220	753	442	499	523
Non-recurring items	0	0	0	0	0
Profit before tax	194	2,256	1,527	1,662	1,788
Tax	(22)	(209)	(163)	(174)	(190)
Profit after tax	172	2,047	1,364	1,488	1,598
Minority interests	(2)	(2)	(8)	(6)	(6)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	0	0
Reported net profit	170	2,044	1,356	1,482	1,592
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	170	2,044	1,356	1,482	1,592
Per share (THB)					
Recurring EPS *	0.14	1.63	1.08	1.18	1.27
Reported EPS	0.14	1.63	1.08	1.18	1.27
DPS	0.21	0.20	0.27	0.30	0.32
Diluted shares (used to calculate per share data)	1,254	1,254	1,254	1,254	1,254
Growth					
Revenue (%)	(4.8)	32.2	4.3	5.0	4.8
Operating EBITDA (%)	(51.6)	139.7	(15.1)	10.9	7.3
Operating EBIT (%)	(99.5)	26,304.0	(33.2)	15.9	8.1
Recurring EPS (%)	(87.4)	1,100.2	(33.7)	9.3	7.4
Reported EPS (%)	(87.4)	1,100.2	(33.7)	9.3	7.4
Operating performance					
Gross margin inc. depreciation (%)	7.8	15.7	11.7	12.5	12.7
Gross margin exc. depreciation (%)	16.7	23.0	19.2	20.1	20.5
Operating EBITDA margin (%)	9.0	16.3	13.3	14.0	14.4
Operating EBIT margin (%)	0.0	9.1	5.8	6.4	6.6
Net margin (%)	1.2	11.2	7.1	7.4	7.6
Effective tax rate (%)	11.2	9.3	10.7	10.5	10.6
Dividend payout on recurring profit (%)	152.7	12.1	25.0	25.0	25.0
Interest cover (X)	7.0	16.2	91.3	15.6	16.6
Inventory days	116.1	88.7	85.9	91.3	94.0
Debtor days	19.8	18.0	19.7	19.5	19.5
Creditor days	34.7	28.8	25.8	25.8	26.8
Operating ROIC (%)	0.0	8.7	5.4	6.0	6.2
ROIC (%)	1.0	9.7	5.7	6.3	6.5
ROE (%)	1.2	13.2	8.0	8.2	8.3
ROA (%)	1.0	9.7	5.8	6.4	6.6
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
	2021	2022	2023E	2024E	2025E
Food	7,109	9,875	10,635	11,220	11,837
Farm	3,827	5,314	5,225	5,496	5,733
Feed	2,845	3,034	3,140	3,234	3,338

Sources: GFPT; FSSIA estimates

Financial Statements

GFPT

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	170	2,044	1,356	1,482	1,592
Depreciation	1,234	1,322	1,422	1,522	1,622
Associates & minorities	(227)	(718)	(466)	(499)	(523)
Other non-cash items	(45)	97	(119)	0	0
Change in working capital	666	(1,484)	(537)	(92)	(453)
Cash flow from operations	1,798	1,261	1,656	2,413	2,237
Capex - maintenance	(2,033)	(2,945)	(2,421)	(1,947)	(2,043)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
Cash flow from investing	(2,033)	(2,945)	(2,421)	(1,947)	(2,043)
Dividends paid	(232)	(125)	(339)	(370)	(398)
Equity finance	0	0	0	0	0
Debt finance	205	2,103	585	(9)	223
Other financing cash flows	(1)	2	11	(3)	(3)
Cash flow from financing	(29)	1,980	257	(382)	(177)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	39	0	0	0	0
Net other adjustments	39	0	0	0	0
Movement in cash	(225)	296	(508)	84	18
Free cash flow to firm (FCFF)	(164.46)	(1,597.64)	(652.93)	579.23	309.52
Free cash flow to equity (FCFE)	7.75	421.20	(169.28)	454.28	415.53

Per share (THB)

FCFF per share	(0.13)	(1.27)	(0.52)	0.46	0.25
FCFE per share	0.01	0.34	(0.14)	0.36	0.33
Recurring cash flow per share	0.90	2.19	1.75	2.00	2.15

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	20,614	21,993	23,415	24,937	26,558
Less: Accumulated depreciation	(9,429)	(10,104)	(10,948)	(11,992)	(13,235)
Tangible fixed assets (net)	11,185	11,889	12,467	12,945	13,323
Intangible fixed assets (net)	25	673	687	701	715
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	3,561	4,275	4,275	4,275	4,275
Cash & equivalents	963	1,259	750	834	852
A/C receivable	780	1,012	1,041	1,093	1,146
Inventories	3,499	3,320	3,907	4,065	4,501
Other current assets	512	730	570	599	627
Current assets	5,753	6,321	6,268	6,591	7,125
Other assets	700	257	665	599	627
Total assets	21,224	23,415	24,362	25,110	26,065
Common equity	14,560	16,480	17,496	18,608	19,802
Minorities etc.	125	127	138	135	132
Total shareholders' equity	14,685	16,606	17,634	18,742	19,934
Long term debt	1,826	3,292	3,092	2,892	2,692
Other long-term liabilities	681	687	950	579	606
Long-term liabilities	2,507	3,979	4,042	3,470	3,298
A/C payable	1,102	1,113	1,057	1,196	1,250
Short term debt	2,689	1,540	1,458	1,522	1,395
Other current liabilities	240	177	171	180	188
Current liabilities	4,032	2,830	2,686	2,897	2,833
Total liabilities and shareholders' equity	21,224	23,415	24,362	25,110	26,065
Net working capital	3,448	3,772	4,290	4,382	4,835
Invested capital	18,919	20,866	22,383	22,900	23,775

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	11.61	13.14	13.95	14.84	15.79
Tangible book value per share	11.59	12.61	13.41	14.28	15.22

Financial strength

Net debt/equity (%)	24.2	21.5	21.5	19.1	16.2
Net debt/total assets (%)	16.7	15.3	15.6	14.3	12.4
Current ratio (x)	1.4	2.2	2.3	2.3	2.5
CF interest cover (x)	1.2	3.8	(9.0)	5.0	4.6

Valuation	2021	2022	2023E	2024E	2025E
Recurring P/E (x) *	75.1	6.3	9.4	8.6	8.0
Recurring P/E @ target price (x) *	104.5	8.7	13.1	12.0	11.2
Reported P/E (x)	75.1	6.3	9.4	8.6	8.0
Dividend yield (%)	2.0	1.9	2.7	2.9	3.1
Price/book (x)	0.9	0.8	0.7	0.7	0.6
Price/tangible book (x)	0.9	0.8	0.8	0.7	0.7
EV/EBITDA (x) **	13.3	5.5	6.6	5.9	5.4
EV/EBITDA @ target price (x) **	17.3	7.2	8.6	7.7	7.1
EV/invested capital (x)	0.9	0.8	0.7	0.7	0.7

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: GFPT; FSSIA estimates

GFPT (GFPT TB)

FSSIA ESG rating



53.67 /100

Exhibit 8: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 9: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings						Bloomberg	
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BTG	8.00	--	--	--	--	--	Declared	--	--	--	--	--	--	--	--
CPF	78.94	Y	Y	Y	5.00	5.00	Certified	High	50.25	BBB	43.00	70.21	85.00	4.08	62.09
GFPT	53.67	--	Y	Y	5.00	5.00	Certified	High	56.79	--	--	61.87	19.00	--	55.41
TU	68.12	Y	--	--	5.00	5.00	Certified	High	44.49	A	35.00	66.15	87.00	2.99	--
TFG	33.01	--	--	Y	4.00	5.00	Certified	High	--	--	--	42.11	--	--	--

Sources: [SETTRADE.com](https://www.settrade.com); FSSIA's compilation

Exhibit 10: ESG score by Bloomberg

FY ending Dec 31	FY 2021	FY 2022
ESG financial materiality scores - ESG score	—	—
BESG environmental pillar score	—	—
BESG social pillar score	—	—
BESG governance pillar score	4.20	4.24
ESG disclosure score	53.03	55.41
Environmental disclosure score	44.79	49.35
Social disclosure score	30.59	33.16
Governance disclosure score	83.59	83.59
Environmental		
Emissions reduction initiatives	Yes	Yes
Climate change policy	Yes	Yes
Climate change opportunities discussed	No	No
Risks of climate change discussed	Yes	Yes
GHG scope 1	—	21
GHG scope 2 location-based	—	31
GHG Scope 3	—	—
Carbon per unit of production	—	—
Biodiversity policy	No	No
Energy efficiency policy	Yes	Yes
Total energy consumption	—	—
Renewable energy use	—	—
Electricity used	63	63
Fuel used - natural gas	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 11: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No
Waste reduction policy	Yes	Yes
Hazardous waste	0	0
Total waste	22	21
Waste recycled	—	—
Waste sent to landfills	—	—
Environmental supply chain management	Yes	Yes
Water policy	Yes	Yes
Water consumption	—	—
Social		
Human rights policy	Yes	Yes
Policy against child labor	Yes	Yes
Quality assurance and recall policy	Yes	Yes
Consumer data protection policy	Yes	Yes
Equal opportunity policy	Yes	Yes
Gender pay gap breakout	No	No
Pct women in workforce	54	54
Pct disabled in workforce	1	1
Business ethics policy	Yes	Yes
Anti-bribery ethics policy	Yes	Yes
Health and safety policy	Yes	Yes
Lost time incident rate - employees	2	2
Total recordable incident rate - employees	—	—
Training policy	Yes	Yes
Fair remuneration policy	No	No
Number of employees – CSR	4,906	5,367
Employee turnover pct	3	2
Total hours spent by firm - employee training	490,610	719,841
Social supply chain management	Yes	Yes
Governance		
Board size	9	9
No. of independent directors (ID)	3	3
No. of women on board	2	2
No. of non-executive directors on board	6	6
Company conducts board evaluations	Yes	Yes
No. of board meetings for the year	9	9
Board meeting attendance pct	100	99
Board duration (years)	3	3
Director share ownership guidelines	No	No
Age of the youngest director	51	52
Age of the oldest director	81	82
No. of executives / company managers	10	10
No. of female executives	4	4
Executive share ownership guidelines	No	No
Size of audit committee	3	3
No. of ID on audit committee	3	3
Audit committee meetings	4	4
Audit meeting attendance %	100	100
Size of compensation committee	5	5
No. of ID on compensation committee	3	3
No. of compensation committee meetings	2	2
Compensation meeting attendance %	100	100
Size of nomination committee	5	5
No. of nomination committee meetings	2	2
Nomination meeting attendance %	100	100
Sustainability governance		
Verification type	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
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0-10	10-20	20-30	30-40	40+																	
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td rowspan="3">Leader:</td> <td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td rowspan="3">Average:</td> <td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price

GFPT (GFPT TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Feb-2023	BUY	18.00	03-Jul-2023	BUY	15.20	-	-	-
08-May-2023	BUY	12.40	18-Oct-2023	BUY	14.20			

Sureeporn Teewasuwet started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
GFPT	GFPT TB	THB 10.20	BUY	Downside risks to our P/E-based TP include 1) a slower-than-expected consumption recovery; 2) high volatility in chicken and raw material prices; 3) a stronger THB than expected; and 4) a minimum wage increase and/or a labour shortage.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finasia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Nov-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.