THAILAND / ENERGY

EQUITY RESEARCH – RESULTS FLASH

**BANGCHAK CORP** 



FSSIA ESG rating

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# 3Q23 results at first glance

# 3Q23 core profit slightly weaker than expected

#### Highlights

 3Q23 core profit is at THB3.5b (+274% q-q and +29.3% y-y), slightly weaker than expected. However, 3Q23 reported net profit recorded a new high of THB11.0b (+2,303% q-q and +346% y-y) due to a one-time gain on a bargain purchase resulting from the fair value assessment of an asset (PPA) from ESSO amounting to THB7.4b.
 9M23 core profit is at 58% of our 2023E earnings.

**BCP TB** 

- Refinery business remarkably strong from higher GRM and stock gain. The 3Q23 marketing GRM was recorded at USD14.67/bbl (+USD9.99/bbl q-q and +USD3.47/bbl y-y). The increase was mainly from higher diesel and jet Dubai spreads coupled with lower crude premiums. If we include an oil hedging loss of USD0.69/bbl and an inventory gain of USD3.29/bbl, 3Q23 accounting GRM would be recorded at USD17.27/bbl (+USD12.77 qq and +USD6.82/bbl y-y). Thus, 3Q23 refinery EBITDA was at THB6.3b (+359% q-q and +52.7% y-y).
- ESSO business small contribution due to maintenance shutdown. BCP (holds 76.34% stake in ESSO) started to consolidate ESSO's financial statement on 1 Sep 2023. However, its refinery only ran at 48.2 kbd of total capacity (174 kbd) due to a partial shutdown for scheduled maintenance (25 days until 15 Oct 2023) for implementing and connecting the new facility for Euro 5. Therefore, its EBITDA contribution was insignificant in this quarter.
- Marketing business backed by inventory gain while sales volume and marketing margin slipped q-q. 3Q23 marketing business EBITDA surged to THB1.3b (+137% q-q and +546% y-y), mainly due to a higher net marketing margin of THB1.29/liter compared to THB0.76/liter in the previous quarter, while sales volumes were slightly lower (-0.4% q-q) from the rainy season. Excluding inventory gains, the 3Q23 marketing margin dropped by THB0.09/liter to THB0.84/liter due to the higher petroleum product price, while BCP could not pass through the higher costs.
- Natural resource business improved from higher sales volume. 3Q23 EBITDA was at THB4.9b (+31.7% q-q), improved from a 17% higher sales volume and +27% q-q liquid price. While the gas price dropped 24% q-q.
- 4Q23 outlook. The refinery business should be weaker from a lower GRM. On the other hand, we believe the marketing and natural resource businesses will be higher q-q due to seasonality.
- Maintain BUY on BCP with our TP of THB42.7/share.



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TARGET PRICE	THB42.70
CLOSE	THB40.75
UP/DOWNSIDE	+4.8%
TP vs CONSENSUS	-6.7%

# **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	312,202	315,924	340,858	346,392
Net profit	12,575	7,592	7,567	7,304
EPS (THB)	9.13	5.51	5.50	5.30
vs Consensus (%)	-	(20.6)	(21.3)	(22.0)
EBITDA	45,881	33,788	39,455	37,368
Recurring net profit	18,514	7,592	7,567	7,304
Core EPS (THB)	13.45	5.51	5.50	5.30
EPS growth (%)	93.8	(59.0)	(0.3)	(3.5)
Core P/E (x)	3.0	7.4	7.4	7.7
Dividend yield (%)	5.5	3.4	3.4	3.3
EV/EBITDA (x)	2.4	5.6	5.1	5.7
Price/book (x)	0.9	0.8	0.8	0.7
Net debt/Equity (%)	40.9	120.8	121.5	122.7
ROE (%)	31.9	11.6	10.7	9.6



3m avg. daily turnover (	JSD m) 7.6
Free float (%)	59
Major shareholder	Thailand Social Security Office (15%)
12m high/low (THB)	41.75/28.75
Issued shares (m)	1,376.92

Sources: Bloomberg consensus; FSSIA estimates

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# Financial performance highlights

# Exhibit 1: 3Q23 results summary

	3Q22	2Q23		3Q23		2023E	% of 2023E
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(%)
Revenue	74,767	68,023	94,346	38.7	26.2	315,924	77%
Operating costs	(63,280)	(61,395)	(80,532)	31.2	27.3	(282,135)	
EBITDA	11,487	6,628	13,814	108.4	20.3	33,788	93%
EBITDA margin (%)	15.4	9.7	14.6	nm	nm	10.7	
Depn & amort.	(2,422)	(2,669)	(4,138)	55.0	70.8	(14,698)	
EBIT	9,065	3,959	9,676	144.4	6.7	19,090	
Interest expense	(1,093)	(1,000)	(1,315)	31.5	20.4	(4,124)	
Interest & invt inc	460	775	7,973	928.4	1,633.4	0	
Associates' contrib	42	(40)	211	(629.0)	400.8	2,134	
Exceptionals	(2,505)	(1,698)	(3,720)	119.1	48.5	0	
Pretax profit	5,969	1,997	12,826	542.3	114.9	17,100	128%
Тах	(3,062)	(1,406)	(2,478)	76.2	(19.1)	(7,611)	
Tax rate (%)	51.3	70.4	19.3	nm	nm	44.5	
Minority interests	(437)	(251)	(184)	(26.5)	(57.9)	(1,898)	
Net profit	2,470	458	11,011	2,303.8	345.8	7,592	187%
Non-recurring	241	479	(7,507)	(1,667.4)	(3,215.7)	0	
Core profit	2,711	937	3,504	274.0	29.3	7,592	58%
EPS (THB)	1.73	0.24	7.91	3,195.8	357.2	5.51	
Core EPS (THB)	1.97	0.68	2.54	274.0	29.3	5.51	

Sources: BCP; FSSIA estimates

# Exhibit 2: Accounting EBITDA breakdown by business

	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	Ch	ange
Accounting EBITDA	(THB m)	(q-q %)	(y-y %)						
Refinery and trading business	5,021	6,506	4,131	2,207	4,029	1,373	6,306	359.3%	52.7%
Marketing business	1,118	1,468	203	120	737	553	1,312	137.3%	546.3%
ESSO	-	-	-	-	-	-	1,281	n.m.	n.m.
Power plant business	3,075	1,112	1,209	1,003	852	989	1,330	34.5%	10.0%
Bio-based product	343	93	35	146	107	138	169	22.5%	382.9%
Natural resources & new business development	4,251	3,541	6,064	3,769	5,414	3,701	4,873	31.7%	-19.6%
Eliminations & others	(94)	(148)	(155)	(294)	(147)	(126)	(1,457)	1056.3%	840.0%
Total	13,714	12,572	11,487	6,951	10,992	6,628	13,814	108.4%	20.3%

Source: BCP

# Exhibit 3: Quarterly key earnings drivers

BCP assumptions	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	Chg. q-q	Chg. y-y
	(USD/bbl)								
Refinery									
Dubai	96.21	108.22	96.68	84.77	80.23	77.59	86.63	9.04	(10.05)
Operating GRM	6.84	24.42	11.20	14.68	11.44	4.67	14.67	10.00	3.47
Oil hedging and stock gain/loss	6.65	(6.79)	(0.75)	(8.04)	(1.28)	(0.17)	2.60	2.77	3.35
Accounting GRM	13.49	17.63	10.45	6.64	10.16	4.50	17.27	12.77	6.82
UNL95-DB	17.82	35.14	13.07	9.53	18.71	16.54	18.91	2.37	5.84
Jet-DB	16.53	39.62	32.43	33.51	26.03	13.97	26.07	12.10	(6.36)
GO-DB	19.87	43.60	35.23	39.29	24.81	14.54	26.93	12.39	(8.30)
Oil retail and marketing									
Marketing margin (Bt/liter)	0.72	1.07	1.13	0.81	0.93	0.93	0.84	(0.09)	(0.29)
Net marketing margin (Bt/liter)	1.11	0.94	0.62	0.68	0.79	0.76	1.29	0.53	0.67
Number of service station	1,292	1,301	1,320	1,343	1,353	1,361	1,370	9.00	50.00
Exploration and production (OKEA)									
Realized gas price (USD/bbl)	189.80	82.40	194.80	112.60	116.30	81.20	61.90	(19.30)	(132.90)
Realized liquid price	89.60	100.30	106.60	95.20	77.70	70.10	89.00	18.90	(17.60)
Total sales volume (kboed)	15.4	16.0	17.3	16.3	37.9	22.8	26.7	3.91	9.43

Source: BCP



# **Financial Statements**

Bangchak Corp

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	199,417	312,202	315,924	340,858	346,392
Cost of goods sold	(175,744)	(265,934)	(284,828)	(308,996)	(316,341
Gross profit	23,673	46,269	31,095	31,862	30,051
Other operating income	-	-	-	-	
Operating costs	(7,669)	(10,391)	(12,005)	(12,953)	(13,163
Operating EBITDA	24,078	45,881	33,788	39,455	37,368
Depreciation	(8,075)	(10,004)	(14,698)	(20,545)	(20,480
Goodwill amortisation	0	0	0	0	(
Operating EBIT	16,003	35,877	19,090	18,909	16,888
Net financing costs	(2,289)	(3,976)	(4,124)	(4,000)	(4,158
Associates	1,042	188	188	188	207
Recurring non-operating income	2,321	2,042	2,134	2,134	2,348
Non-recurring items	(1,927)	(5,939)	0	0	(
Profit before tax	14,108	28,004	17,100	17,044	15,078
Гах	(4,263)	(12,852)	(7,611)	(7,585)	(5,948
Profit after tax	9,845	15,152	9,490	9,459	9,130
Minority interests	(2,221)	(2,577)	(1,898)	(1,892)	(1,826
Preferred dividends	0	0	0	0	(
Other items	-	-	-	-	
Reported net profit	7,624	12,575	7,592	7,567	7,304
Non-recurring items & goodwill (net)	1,927	5,939	0	0	. (
Recurring net profit	9,551	18,514	7,592	7,567	7,304
Per share (THB)					
Recurring EPS *	6.94	13.45	5.51	5.50	5.30
Reported EPS	5.54	9.13	5.51	5.50	5.30
DPS	2.00	2.25	1.38	1.37	1.33
Diluted shares (used to calculate per share data)	1,377	1,377	1,377	1,377	1,37
Growth					
Revenue (%)	46.1	56.6	1.2	7.9	1.6
Operating EBITDA (%)	500.7	90.6	(26.4)	16.8	(5.3
Operating EBIT (%)	nm	124.2	(46.8)	(0.9)	(10.7
Recurring EPS (%)	nm	93.8	(59.0)	(0.3)	(3.5
Reported EPS (%)	nm	64.9	(39.6)	(0.3)	(3.5
Dperating performance					
Gross margin inc. depreciation (%)	11.9	14.8	9.8	9.3	8.7
Gross margin exc. depreciation (%)	15.9	18.0	14.5	15.4	14.6
Operating EBITDA margin (%)	12.1	14.7	10.7	11.6	10.8
Operating EBIT margin (%)	8.0	11.5	6.0	5.5	4.9
Net margin (%)	4.8	5.9	2.4	2.2	2.1
Effective tax rate (%)	28.9	38.1	45.0	45.0	40.0
Dividend payout on recurring profit (%)	28.8	16.7	25.0	25.0	25.0
nterest cover (X)	8.0	9.5	5.1	5.3	4.0
nventory days	37.7	34.2	41.0	40.8	41.0
Debtor days	19.8	21.9	29.7	35.4	42.9
Creditor days	30.4	31.8	40.2	40.0	40.8
Operating ROIC (%)	15.3	27.5	9.5	6.9	5.
ROIC (%)	10.0	17.5	7.5	5.9	5.
ROE (%)	19.1	31.9	11.6	10.7	9.0
ROA (%)	7.6	10.8	4.6	4.1	3.8
Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025
Refinery and oil trading	65,161	96,328	101,065	100,758	100,60
Marketing	117,265	184,897	177,580	188,514	198,869
Electricity	4,661	5,395	5,352	6,356	8,67
5	2,234		3,744		
Bio based product	2,204	1,980	3,744	4,435	4,435

Sources: Bangchak Corp; FSSIA estimates

#### Financial Statements Bangchak Corp

Call Flore (THE m) Your Ending Dec.         2021         2022E         2024E         2025E           Depresation of more operation         0.055         10,004         14.686         20,545         20,460           Accolate & invalues         1.279         1.1654         1.4.686         20,461         22,401           Chan from operations         16.649         16.409         17,104         22,471         22,409           Cash from operations         16.549         16.409         17,104         22,471         22,409           Cash from operations         16.549         16.409         17,104         22,471         22,409           Cash from operations         11,349         5,181         17,577         100,007         17,280           Other investmed (rels)         11,349         5,181         17,571         100,000         11,000           Equip framez         7,230         39,268         6,2409         11,000         10,000           Equip framez         7,230         39,268         6,400         44,979         700           Cash from from frame f	Bangchak Corp					
Dependan         5.079         10.004         14.688         20.545         20.848           Other non-cash herm         -         -         -         -         -           Cash for from operations         15.03         (f.13.03)         (f.71.04)         (Z2.07)         Z2.071           Cash for from operations         15.03         (f.649)         (f.71.04)         (G.72.07)         (G.70.07)           Cash for from operations         (f.81.04)         (f.81.04)         (f.81.04)         (f.81.04)         (f.81.04)           Other novements         (f.81.04)         (f.81.04)         (f.81.04)         (f.81.04)         (f.81.04)           Other novements         (f.81.04)         (f.82.04)         (f.81.04)         (f.81.04)         (f.81.04)           Deledinations         (f.82.04)         (f.71.04)         (f.81.04)         (f.81.04)         (f.81.04)           Deledinations         (f.82.04)         (f.71.75.04)         (f.71.04)         (f.81.04)         (f.71.04)           Deledinations         (f.82.04)         (f.71.75.74)         (f.81.04)         (f.71.04)         (f.81.04)           Deledinations         (f.81.04)         (f.71.75.75)         (f.71.75.75)         (f.71.04)         (f.81.04)           Deleinati	Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Acadabte A minorities         1.279         1.844         1.944         1.944         1.944         1.944           Chang in working capital         (6.689         (15.800)         (7.132)         (7.888)         (7.132)           Capter in working capital         (6.549)         (8.494)         (7.144)         22.013           Capter in matchinance         (6.514)         (8.001)         (17.284)         (17.884)           Macadabters & disposits         -         -         -         -           Other investing         (26.422)         (26.429)         (68.746)         (27.442)         (27.200)           Dividends pad         (1.988)         (3.088)         (2.325)         (1.986)         (1.988)           Dividends pad         (1.988)         (3.048)         (2.326)         (1.988)         (1.988)           Dividends pad         1.984         (1.988)         (1.988)         (1.988)         (1.988)           Dividends pad         1.984         1.984         (1.988)         (1.988)         (1.988)         (1.988)           Dividends pad         1.984         1.984         1.984         (1.988)         (1.988)         (1.988)         (1.988)         (1.988)         (1.988)         (1.988)         (1.988)<	Recurring net profit	9,551	18,514	7,592	7,567	7,304
Other norsah herm	Depreciation	8,075	10,004	14,698	20,545	20,480
Change inverting capital (3.868) (13.003) (7.122) (7.821) Capita - inverting capital (5.548) (6.670) (12.769) (7.732) Capita - inverting (12.769) (7.732) (7.734) (7.735) Capita - inverting (12.769) (7.735) (7.737) (7.537) Capita - inverting (12.769) (7.737) (7.537) (7.537) Capital inverting (12.769) (7.737) (7.537) Capital inverting (12.769) (7.737) (7.537) Capital inverting (12.769) (7.537) (7.537) (7.537) (7.537) Capital inverting (12.769) (7.537)		1,279	1,854	1,946	1,946	2,141
Cach I for from operations         15.039         17.64         22.071         22.071         22.071         (19.892)           Carpes - new investment         -		- (3.866)	- (13.003)	- (7 132)	- (7.088)	- (7 821)
Capes - new Investment         (12.789)         (12.789)         (12.789)         (12.789)         (19.692)           Net acquisitions & disposals         -<	<b>o o i</b>					
Net acquisitions & disponsib         -	-	-				
Obser Investments (net)         (13.948)         5,181         (75.977)         (10.057)         (75.987)           Dividends plaid         (12.88)         (3.089)         (2.238)         (18.974)         (72.788)           Dividends plaid         (12.863)         (13.02)         (2.613)         (11.000)         0         0         0           Desk financie         17.263         7373         33.288         5.000         (10.001)           Chen financing cash flows         1.266         3.123         (13.02)         (2.643)         (3.10.001)           Chen financing cash flows         0 </td <td>Capex - new investment</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	Capex - new investment	-	-	-	-	-
Cash flow from investing         (29,42)         (28,89)         (87,46)         (27,20)         (1,869)           Equity finance         0         0         0         0         0         0           Equity finance         12,853         722         32,88         5,000         (1,000)           Other financing cash flows         1,268         3,125         (1,322)         (2,813)         (3,155)           Doer adjustments         0         0         0         0         0         0           Norement in Cash flows         -         -         -         -         -         -           Other adjustments         0		-		-	-	-
Dividendig paid         (19.28)         (2.08)         (2.26)         (18.89)           Divid finance         17.263         772         39.268         5.000           Other financing cash flows         1.266         3.125         (1.322)         (2.813)         (3.115)           Cash flow from financing         1.6601         779         35.460         492         5.025           Cher adjataments         0         0         0         0         0         0           Min other south financing         1.677         1.785.53         (07.877.55)         (1.371.86)         (7.787.755)         (1.371.86)         (7.787.755)         (1.371.86)         (7.787.755)         (1.371.86)         (7.787.755)         (1.371.86)         (7.787.878.755)         (7.787.755)         (7.77.955)<						
Equity finance         0	-					
Other financing cash flows         1,266         3,125         (1,302)         (2,813)         (3,155)           Non-securing cash flows         -         -         -         -         -         0	•					
Cash flow from financing         16,691         7.99         55,640         4.20         5.226           Other adjustments         0         0         0         0         0         0           Other adjustments         0         0         0         0         0         0           Recash flow fun (FCF)         13,105.81         17,437.11         (33,075.89)         (2,984.03)         1,788.59           Precash flow fun (FCF)         13,105.81         17,437.11         (33,075.89)         (2,984.03)         1,788.59           Per share         (2,022)         2022         2023E         2,248.50         2,17.85           Recurring cash flow for disper share         9,52         12,765         (19,030)         (10,07)         1,305           Exis Accurrindiced disper share         9,52         12,765         247.965         217.965         247.965         217.975         167.275           Exis Accurrindiced disper share         1,533         13,731         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738         11,738	Debt finance	17,263	732	39,268	5,000	10,000
Non-recurring cash flows         - <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td>	•					
Other adjustments         0         0         0         0         0         0         0           Movement in cash         11,178         11,339         (65,002)         (1,377)         (70)           Free cash live to equity (FCFE)         13,105,81         17,437,11         (33,675,89)         (2,884,40)         17,885,80           Per share (THB)         C         (2,09)         12,275         (44,00)         (1,00)         (0,68)           FCFE per share         9,52         12,88         (2,244,60)         (2,17)         1,30           Recuring cash fow per share         9,52         12,785         247,985         277,985         277,985           Eask Accumulated depreciation         (48,701)         (54,947)         (69,445)         (69,100)         (10,070)           Tangible fixed assets (pross)         11,534         127,985         247,985         277,985         23,322         3,332         3,332           Cash action (diseasts)         11,619         16,532         7,718         14,732         11,738         11,738         11,738           Long-term financial assets         13,105         11,738         11,738         11,738         11,738         11,738         14,133         3,017         3,325	-	16,601	759	35,640	492	5,026
Net offer adjustments         0	-	-	-	-	-	-
Movement n cash         11,178         11,339         (06,002)         (1,37)         (70)           Free cash low to equity (FCFE)         13,105.81         17,437.11         (33,675.89)         (2,984.03)         1,785.50           Per share         0.000         12,75         (49.00)         (1,00)         (0.08)           FCFE per share         9.52         12,66         (2,446.0)         (1,00)         (0.08)           Recurring cash flow per share         9.52         12,66         (7,70)         21,83         21,73           Blance Sheet (THB) Note Ending Doc         2022         2022E         2024E         2024E         20278           Loss: Accumulated depreciation         (46,70)         (54,94,7)         (63,64,64)         (7,17)         11,073           Loss: Accumulated depreciation         (46,70)         15,43         11,735         11,735         11,735           Long dem financial assets         14,169         35,82         3,62         3,62         3,62           Cash Acquinated S & absidiations         14,167         24,244         24,000         24,526         5,627           Tangble fine dassets (net)         15,613         14,735         14,735         14,735         14,735           Long dem financia						
Free cash flow to equity (FCFE)         13,105.81         17,437.11         (33,675.89)         (2.884.03)         1,786.50           Per share Recurring cash flow per share         (9.02)         12.75         (44.03)         (1.00)         (0.68)           Balance Sheet (THE) my Year Ending Doc         2021         2022         2021E         2022E         2021E         2022E         202E         202E         202E </td <td>-</td> <td>11,178</td> <td>14,339</td> <td>(36,002)</td> <td>(4,879)</td> <td>(70)</td>	-	11,178	14,339	(36,002)	(4,879)	(70)
Per share (THB)         For Formation         Formation         Formation           FOFE per share         (2.09)         12.75         (49.03)         (1.00)         (0.68)           FOEE per share         9.52         12.66         (24.46)         (2.17)         1.30           Recurring cash flow per share         13.73         22.06         (7.60)         21.83         21.73           Baince Sheet (THB m) Vere Ending Dec         2022         2025E         207.96         247.966         277.966           Lass Accumulated depreciation         (45.701)         (54.947)         (69.945)         (90.190)         (110.670)           Tangible fixed assets (net)         62.23         73.018         14.323         11.733         11.733           Long-term financial assets         14.166         3.62         3.632         3.632         3.632           Cash & equivalents         32.829         47.199         11.167         6.824         44.560           Invest in associates         2.8172         11.1349         84.183         90.017         98.576           Other assets         33.72         20.604         42.606         42.606         42.606         42.606         42.606         42.606         42.606         42.606	Free cash flow to firm (FCFF)	(2,883.49)	17,556.39	(67,517.25)	(1,371.26)	(938.44)
FCFF per share         (2.09)         12.75         (49.03)         (1.00)         (0.69)           FCFE per share         3.73         22.06         17.60         21.83         21.73           Balance Sheet (THe m Year Ending Doc         2021         2022         2022E         20.965         247.965         227.965           Less: Accumulated depreciation         (46.701)         (54.947)         (65.645)         (90.190)         (110.677)           Tangible fixed assets (ret)         65.23         73.018         144.320         157.75         167.295           Inangible fixed assets (ret)         15.234         27.199         29.247         36.62         4.823         3.33           Carl Machines         14.196         36.52         3.632         3.332         3.33         3.33         Carl Ac rearivable         15.234         27.199         29.247         36.62         4.458         19.1167         36.826         44.580         19.1177         13.3325         34.140         Other current assets         2.3373         31.171         33.3285         34.140         Other current assets         2.373         42.606         42.606         42.606         16.507         10.567         13.642         96.067         10.567         13.565         26.7	Free cash flow to equity (FCFE)	13,105.81	17,437.11	(33,675.89)	(2,984.03)	1,788.50
FOFE per share Recurring cash flow per share         9.52 13.73         12.66 2002         (24.46) 2021         (2.17)         1.30 21.73           Balance Sheet (THB m) Year Ending Dec         2021         2022         2022E         2024E         2025E           Tangible fixed assets (gross)         115.934         127.965         217.985         247.965         277.965           Less: Accumulated depreciation         (46.701)         (54.947)         (48.420)         157.775         167.285           Intragible fixed assets (not)         58.23         73.018         144.320         157.775         167.285           Intragible fixed assets (not)         15.834         21.738         11.738         11.738         11.738         11.738           Congent financial assets         -	Per share (THB)					
Recurring cash flow per share         13.73         22.06         17.60         21.83         21.73           Balance Sheet (THB m) Voar Ending Dec         2021         2022         2023E         2024E         2025E           Tangible fixed assets (gross)         115,934         127,965         217,965         217,965         217,965         217,965         217,965         101,06270         101,06270         101,06270         101,06270         101,06270         101,06270         101,06270         101,06270         107,775         117,738	FCFF per share	(2.09)	12.75	(49.03)	(1.00)	(0.68)
Balance Sheet (THB m) Year Ending Dec         2021         2022         2023E         2024E         2025E           Tangible fixed assets (gross)         115,934         127,965         217,965         247,965         277,965           Lass: Accumulated depreciation         (46,701)         (56,947)         (96,945)         (97,776         167,225           Intangible fixed assets (net)         15,613         11,738 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Targible fixed assets (gross)         115,934         127,965         247,965         247,965         277,965           Lass: Accumulated depreciation         (66,701)         (54,947)         (608,452)         (60,190)         (110,670)           Inargible fixed assets (net)         15,613         11,738         11,738         11,738         11,738           Long-tem financial assets         -         -         -         -         -         -           Invest. in associates & subsidiaries         14,196         3,832         3,632 <t< td=""><td>Recurring cash flow per share</td><td>13.73</td><td>22.06</td><td>17.60</td><td>21.83</td><td>21.73</td></t<>	Recurring cash flow per share	13.73	22.06	17.60	21.83	21.73
Less: Accumulated depreciation         (46, 701)         (54, 947)         (68, 642)         (90, 190)         (110, 670)           Intangible fixed assets (net)         69, 233         73,018         148,320         157,75         167,236           Intangible fixed assets (net)         15,613         11,738         11,738         11,738         11,738           Long-term financial assets         -	Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangble fixed assets (net)         69,233         73,018         143,230         167,775         167,295           Long-term financial assets         11,738         11,738         11,738         11,738         11,738           Long-term financial assets         3.632         3.632         3.632         3.632         3.632           Cash & equivalents         3.2829         47,169         11,167         6.288         6.217           AC recevable         15,234         22,199         22,247         36,682         44,680           Other cavenable         15,234         22,199         22,247         35,682         44,580           Other cavenable         16,297         12,449         12,597         13,591         13,312           Current assets         2,812         12,449         12,597         35,410         35,402           Common equity         53,467         62,704         67,970         73,642         79,087           Contral assets         20,1785         242,344         240,607         100,607         100,607           Contral stancholders' equity         69,787         70,507         100,507         100,607         100,607           Contral stancholders' equity         69,787         70,553	Tangible fixed assets (gross)	115,934	127,965	217,965	247,965	277,965
Intargible fixed assets         11,738         11,738         11,738         11,738           Long-term financial assets         -         -         3,632         3,632         3,632           Cash & equivalents         32,829         47,169         11,178         6,828         6,217           AC receivable         15,234         22,199         29,247         36,852         44,860           Inventories         18,497         29,533         31,171         33,285         34,140           Other current assets         69,372         111,349         84,183         90,017         98,750           Other assets         33,370         42,606         42,606         42,606         70,857           Total assets         201,785         242,344         290,480         305,768         324,022           Common equity         53,467         62,704         67,370         73,464         28,200           Total assets         20,874         40,607         100,507         100,507         100,507           Total asset         89,121         111,114         141,114         151,114         44,114         47,893           Monties etc.         28,343         40,607         40,607         40,607         40	Less: Accumulated depreciation	(46,701)	(54,947)	(69,645)	(90,190)	(110,670)
Long-term financial assets	-	-		-	-	-
Investi associates & subsidiaries         14,166         3,632         3,632         3,632           Cash & equivalents         32,829         47,169         11,167         6,288         6,217           AC receivable         15,234         22,199         29,247         36,852         44,860           Inventories         18,497         29,533         31,171         33,285         34,140           Other current assets         26,372         111,349         84,183         90,017         98,750           Other assets         33,370         42,206         42,606         42,606         42,606           Common equity         53,467         62,704         67,970         73,642         79,087           Minorities etc.         16,092         20,674         22,572         24,464         26,200           Cong term diabilities         28,334         40,607         40,607         40,607         100,504		15,613	11,738	11,738	11,738	11,738
Cash & equivalents         22.829         47.169         11.17         6.288         6.217           A/C receivable         15.234         22.199         29.247         36.852         44.830           Inventories         18.437         29.533         31.171         33.285         34.140           Other current assets         2.812         12.449         12.577         13.691         13.812           Current assets         33.370         42.606         42.606         42.606         324.006           Total asset         33.370         42.606         42.606         324.022         79.087           Minorities etc.         16.092         20.674         22.572         24.464         250.057           Other long-term liabilities         49.677         70.507         100.507         110.507         120.507           Other long-term liabilities         88.121         111.141         141.114         151.114         161.114           A/C payable         55.561         24.344         20.000         15.000         15.000           Other long-term liabilities         7.744         8.727         8.22         9.077           Current liabilities and sharbolders' equity         20.785         24.481         30.68		- 14,196	- 3.632	3.632	3.632	3.632
Inventories         18,497         29,533         31,171         33,265         34,140           Other current assets         2,812         12,449         12,597         13,591         13,812           Other assets         33,370         42,606         42,606         42,606         42,606           Other assets         201,785         242,344         290,480         305,768         324,022           Common equity         53,467         62,704         67,970         73,642         79,087           Minotites etc.         16,092         20,674         22,572         24,464         26,600           Total shareholders' equity         69,587         70,507         110,507         100,507         110,507         20,607           Long term liabilities         38,121         111,114         141,114         151,114         161,114           AC payable         56,51         28,948         30,554         32,626         33,467           Acti asset inabilities         7,734         8,172         8,823         56,548         57,531           Current liabilities         7,734         8,172         8,823         36,548         33,4169           Not serving capital         13,158         27,060         34						
Other current assets         2.812         12,449         12,597         13,591         13,812           Current assets         63,372         111,349         84,183         90,017         98,750           Other assets         23,370         42,606         42,606         42,606         70,606         70,606         70,606         70,607         73,642         79,087           Minorities etc.         16,092         20,674         62,707         10,657         110,507         120,507           Total shareholders' equity         69,559         83,378         90,542         98,106         105,377           Long-term liabilities         28,334         40,607         10,0507         110,057         120,507           Other current liabilities         7,744         87,172         8,202         33,44         165,411         416,1114         416,1114         416,1114         416,1114         416,1114         476,1114         416,1114         416,1114         416,1114         42,626         33,44         30,554         32,626         33,44         53,426         33,44         54,923         56,548         57,531         10,720         8,922         9,067         100,507         110,507         120,607         116,900         15,500         <	A/C receivable	15,234	22,199	29,247	36,852	44,580
Current assets         69,372         111,349         84,183         90,017         98,760           Other assets         33,370         42,606         42,606         42,606         42,606         42,606           Other assets         201,765         242,324         290,400         36,768         324,022           Common equity         63,347         62,704         67,970         73,642         79,087           Inter assets         69,787         70,507         100,507         110,507         120,577           Long term debt         69,787         70,507         100,507         100,607         40,607           Long-term liabilities         28,343         40,607         40,607         40,607         40,607           Long-term liabilities         88,121         111,114         141,114         151,114         161,114           A/C payable         51,651         28,948         30,554         326,268         33,464           Short term debt         10,727         10,732         20,000         15,000         166,00           Current liabilities         7,734         8,172         18,283         56,548         57,531           Total liabilities and shareholders' equity         201,785         242,344 <td>Inventories</td> <td></td> <td>29,533</td> <td>31,171</td> <td></td> <td>34,140</td>	Inventories		29,533	31,171		34,140
Other assets         33.370         42.606         42.606         42.606         42.606         42.606           Total assets         201,755         242,344         290,480         305,768         324,022           Common equity         53.467         62,774         67.970         73,622         79,087           Minorities etc.         160.092         20.674         22,572         24.464         26.297           Total shareholders' equity         69,559         83,378         90,542         98,106         105,377           Long term labilities         28,334         40,607         10.0507         110,507         120,607           Other ong-term labilities         28,121         111,114         141,114         161,114           A/C payable         15,651         28,948         30,554         32,626         33,464           Short term detb         10,720         10,732         82,000         15,000         15,000           Other current labilities         7,734         8,172         8,20         305,768         324,022           Not term detp         10,720         10,732         20,000         34,192         42,105         15,000           Uner current labilitites         34,105         47,852 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Total assets         201,785         242,344         290,480         305,768         324,022           Common equity         53,467         62,704         67,970         73,642         79,087           Minorities etc.         16,092         20,674         22,272         24,464         28,290           Total shareholders' equity         69,767         70,507         100,507         110,507         120,507           Cherr inshillities         28,314         40,607         40,607         40,607         40,607           Long term debt         10,720         10,732         20,000         15,000         15,000           Cher unrent liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Short term debt         10,720         10,732         20,000         15,000         15,000           Current liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         253,48         53,48         57,44           Tanglibe bock					-	-
Common equity         53,467         62,704         67,970         73,642         79,087           Minorities etc.         16,092         20,674         22,572         24,464         26,290           Cong term debt         69,787         70,507         100,507         110,507         120,507           Other long-term liabilities         28,334         40,607         40,607         40,607         40,607           Long-term liabilities         98,122         111,114         141,114         161,114         161,114           A/C payable         15,651         28,948         30,554         38,626         33,464           Short term debt         10,720         10,732         20,000         15,000         15,000           Other current liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,392         275,274           *Inclutes convertibles and preferred stock which is being treate as debt         *         *         *         *           Per share         38,83						
Total shareholders' equity         69,559         83,378         90,642         98,106         105,377           Long term debt         69,787         70,507         100,507         110,507         120,507           Long term liabilities         28,343         40,607         40,607         40,607         40,607         40,607           Long-term liabilities         98,121         1111,114         141,114         151,114         161,114           A/C payable         15,651         28,948         30,554         32,626         33,464           Short term debt         10,720         10,732         20,000         15,000         15,000           Other current liabilities         7,734         8,172         8,273         56,548         57,531           Total liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt         74         30,576         330,576         324,022 <t< td=""><td></td><td>-</td><td></td><td>,</td><td></td><td>-</td></t<>		-		,		-
Long term debt         69,787         70,507         100,507         110,507         120,507           Other long-term liabilities         28,334         40,607         40,60         45,000         46,06         46,002         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607         40,607	Minorities etc.	16,092	20,674	22,572	24,464	26,290
Other long-term liabilities         28,334         40,607         40,607         40,607           Long-term liabilities         98,121         111,114         141,114         151,114         161,114           A/C payable         15,651         28,948         30,554         32,626         33,464           Short term debt         10,720         10,732         20,000         15,000         15,000           Other current liabilities         7,734         8,172         8,227         8,922         9,067           Current liabilities and shareholders' equity         20,1785         242,344         290,460         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,932         275,274           *Includes convertibles and preferred stock which is being treated as debt         *         *         *         *           Per share         THD         *         *         *         *         *         *         *         *         *         *         *				-		
Long-tern         J88,121         J111,114         J41,114         J51,114         J61,114           A'C payable         15,651         28,948         30,554         32,626         33,464           Short tern debt         10,720         10,732         20,000         15,000         0           Other current liabilities         7,734         8,172         8,270         8,922         9,067           Current liabilities         34,105         47,852         58,823         56,548         57,531           Total liabilities and shareholders' equity         20,785         242,344         290,480         305,768         324,022           Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt          53,48         53,48         54,44           Per share (THB)         E         E         E         E         E           Net debt/output sprane         38,63         45,54         49,36         53,48         53,48         53,48         53,44           Tangible book value per share         38,63         41,41         37,6         39,0         39,9         30,9         30,9         30,9						
A/C payable       15,651       28,948       30,554       32,626       33,464         Shot term debt       10,720       10,732       20,000       15,000       15,000         Other current liabilities       7,734       8,172       8,270       8,922       9,067         Current liabilities       34,105       47,852       58,623       56,548       57,531         Total liabilities and shareholders' equity       201,785       242,344       290,480       305,768       324,022         Net working capital       13,158       27,060       34,192       42,181       50,002         Invested capital       145,571       158,055       240,489       257,932       275,274         * Includes convertibles and preferred stock which is being treated as debt       74       44       50,002         Per share (THB)         37,01       40.84       44.96       48.91         Financial strength         27.49       37.01       40.84       44.96       48.91         Financial strength          36.65       40.9       120.8       121.5       122.7         Net debt/total assets (%)        23.6       14.1       37.6       39.0	-					
Short term debt         10,720         10,732         20,000         15,000           Other current liabilities         7,734         8,172         8,270         8,922         9,067           Current liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt          53,48         57,44           Per share (THB)           53,48         57,44           Book value per share         32,69         37,4         44,96         48.91           Financial strength          20,21         20,28         20,21         20,21         20,23         14.1         16.         1.7           Vet debt/total assets (%)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         20222         2023E         20	-					
Current liabilities         34,105         47,852         58,823         56,548         57,531           Total liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as dett         7         7         8         8           Per share (THB)         7         37,01         40.84         44.96         48.91           Finacial strength         77.49         37.01         40.84         44.96         48.91           Finacial strength         20.0         2.3         1.41         37.6         39.0         39.9           Current ratio (x)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.						
Total liabilities and shareholders' equity         201,785         242,344         290,480         305,768         324,022           Net working capital         13,158         27,060         34,192         42,181         50,002           Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt         *         *         *         *         *         *         *         *         *         *         42,181         50,002         275,274           * Includes convertibles and preferred stock which is being treated as debt         *		7,734	8,172	8,270	8,922	9,067
Net working capital Invested capital         13,158 145,571         27,060 158,055         34,192 240,489         42,181 257,932         50,002 275,274           * Includes convertibles and preferred stock which is being treated as debt         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt         *         *         *         *           Per share (THB)         *         *         *         *         *         *         37.01         40.84         44.96         48.91           Tangible book value per share         38.83         45.54         49.36         53.48         57.44           Tangible book value per share         38.83         45.54         49.36         53.48         48.91           Financial strength         *						
Invested capital         145,571         158,055         240,489         257,932         275,274           * Includes convertibles and preferred stock which is being treated as debt         * <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
* Includes convertibles and preferred stock which is being treated as debt Per share (THB) Book value per share 38.83 45.54 49.36 53.48 57.44 Tangible book value per share 27.49 37.01 40.84 44.96 48.91 Financial strength Net debt/equity (%) 68.5 40.9 120.8 121.5 122.7 Net debt/total assets (%) 23.6 14.1 37.6 39.0 39.9 Current ratio (x) 2.0 2.3 1.4 1.6 1.7 CF interest cover (x) 6.7 5.4 (7.2) 0.3 1.4 Valuation 2021 2022 2023E 2024E 2025E Recurring P/E (x) * 5.9 3.0 7.4 7.4 7.7 Recurring P/E (x) * 6.2 3.2 7.7 7.8 8.0 Reported P/E (x) 7.4 4.5 7.4 7.4 7.7 Dividend yield (%) 4.9 5.5 3.4 3.4 3.3 Price/book (x) 1.0 0.9 0.8 0.8 0.7 EV/EBITDA (x) ** 5.1 2.5 5.6 5.1 5.7 EV/EBITDA (x) ** 5.1 2.5 5.6 5.1 5.7 EV/Invested capital (x) 0.8 0.7 0.8 0.8 0.8						
Book value per share         38.83         45.54         49.36         53.48         57.44           Tangible book value per share         27.49         37.01         40.84         44.96         48.91           Financial strength          27.49         37.01         40.84         44.96         48.91           Financial strength          68.5         40.9         120.8         121.5         122.7           Net debt/total assets (%)         23.6         14.1         37.6         39.0         39.9           Current ratio (x)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.7         0.8<	•		,	,		,
Book value per share38.8345.5449.3653.4857.44Tangible book value per share27.4937.0140.8444.9648.91Financial strengthNet debt/equity (%)68.540.9120.8121.5122.7Net debt/total assets (%)23.614.137.639.039.9Current ratio (x)2.02.31.41.61.7CF interest cover (x)6.75.4(7.2)0.31.4Valuation202120222023E2024E2025ERecurring P/E (x) *5.93.07.47.47.7Recurring P/E (x) (x)7.44.57.47.47.7Reported P/E (x)7.44.57.47.47.7Dividend yield (%)4.95.53.43.43.3Price/book (x)1.00.90.80.70.8EV/EBITDA (x) **5.12.55.65.15.7EV/Invested capital (x)0.80.70.80.80.8	Per share (THB)					
Tangible book value per share27.4937.0140.8444.9648.91Financial strengthNet debt/equity (%)68.540.9120.8121.5122.7Net debt/total assets (%)23.614.137.639.039.9Current ratio (x)2.02.31.41.61.7CF interest cover (x)6.75.4(7.2)0.31.4Valuation202120222023E2024E2025ERecurring P/E (x) *5.93.07.47.47.7Reported P/E (x)7.44.57.47.43.3Price/book (x)1.00.90.80.80.7Price/book (x)1.51.11.00.90.8EV/EBITDA (x) **5.02.45.65.15.7EV/IDITA @ target price (x) **5.12.55.65.15.7EV/EBITDA @ target price (x) **5.12.55.65.15.7EV/INVested capital (x)0.80.70.80.80.8		38.83	45.54	49.36	53.48	57.44
Financial strength           Net debt/equity (%)         68.5         40.9         120.8         121.5         122.7           Net debt/total assets (%)         23.6         14.1         37.6         39.0         39.9           Current ratio (x)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8         5.7           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7         5.7           EV/EBITDA (x) **         5.1         2.5         5.6         5.1         5.7         5.	•					
Net debt/total assets (%)         23.6         14.1         37.6         39.0         39.9           Current ratio (x)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/INVESted capital (x)         0.8         0.7         0.8         0.8         0.8						
Current ratio (x) CF interest cover (x)         2.0         2.3         1.4         1.6         1.7           CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Recurring P/E (x) to the target price (x) *         6.2         3.2         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.3         9.7           Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8	Net debt/equity (%)	68.5	40.9	120.8	121.5	122.7
CF interest cover (x)         6.7         5.4         (7.2)         0.3         1.4           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Recurring P/E (x) *         6.2         3.2         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.7         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8         2.5           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/INVested capital (x)         0.8         0.7         0.8         0.8         0.8						
Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Recurring P/E @ target price (x) *         6.2         3.2         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.7         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8         0.7           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
Recurring P/E (x) *         5.9         3.0         7.4         7.4         7.7           Recurring P/E @ target price (x) *         6.2         3.2         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
Recurring P/E @ target price (x) *         6.2         3.2         7.7         7.8         8.0           Reported P/E (x)         7.4         4.5         7.4         7.4         7.7           Dividend yield (%)         4.9         5.5         3.4         3.4         3.3           Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
Reported P/E (x)7.44.57.47.47.7Dividend yield (%)4.95.53.43.43.3Price/book (x)1.00.90.80.80.7Price/tangible book (x)1.51.11.00.90.8EV/EBITDA (x) **5.02.45.65.15.7EV/EBITDA @ target price (x) **5.12.55.65.15.7EV/invested capital (x)0.80.70.80.80.8	<b>e</b> ( <i>)</i>					
Dividend yield (%)4.95.53.43.43.3Price/book (x)1.00.90.80.80.7Price/tangible book (x)1.51.11.00.90.8EV/EBITDA (x) **5.02.45.65.15.7EV/EBITDA @ target price (x) **5.12.55.65.15.7EV/invested capital (x)0.80.70.80.80.8						
Price/book (x)         1.0         0.9         0.8         0.8         0.7           Price/tangible book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
Price/tangible book (x)         1.5         1.1         1.0         0.9         0.8           EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
EV/EBITDA (x) **         5.0         2.4         5.6         5.1         5.7           EV/EBITDA @ target price (x) **         5.1         2.5         5.6         5.1         5.7           EV/invested capital (x)         0.8         0.7         0.8         0.8         0.8						
EV/invested capital (x) 0.8 0.7 0.8 0.8 0.8	EV/EBITDA (x) **			5.6	5.1	
	EV/invested capital (x)	0.8	0.7	0.8	0.8	0.8

Sources: Bangchak Corp; FSSIA estimates



# Bangchak Corp (BCP TB)

# Exhibit 4: FSSIA ESG score implication



77.54 / 100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

# Exhibit 5: ESG – peer comparison

	FSSIA			Dome	estic ratings		Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCP	77.54		Y	Y	5.00	5.00	Certified	Medium	56.04	AA		79.53	83.00	6.34	69.77
ESSO	30.81				4.00	5.00		Severe	46.89			45.86	17.00	2.06	34.92
IRPC	86.08	Y	Y	Y	5.00	5.00	Certified	Medium	59.62	Α		80.95	76.00	6.72	
SPRC	44.50				5.00	5.00	Certified	High	55.86			36.91	28.00	3.77	54.54
ТОР	84.35	Y	Y	Y	5.00	5.00	Certified	Medium	52.10	BBB	38.00	75.83	88.00	6.81	

Sources: SETTRADE.com; FSSIA's compilation

## Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	4.77	5.29	5.61	5.69	5.67	5.76	6.27	6.34
BESG environmental pillar score	4.65	4.63	5.02	5.39	5.32	6.11	7.18	7.38
BESG social pillar score	4.65	6.94	7.11	6.80	7.05	6.19	6.20	6.38
BESG governance pillar score	5.09	4.85	5.21	5.14	4.96	4.80	4.92	4.73
ESG disclosure score	62.37	65.96	68.14	68.12	69.50	69.46	70.23	69.77
Environmental disclosure score	68.26	68.26	69.10	69.59	69.59	71.01	67.62	66.23
Social disclosure score	31.38	42.17	47.88	47.34	51.48	49.94	55.65	55.65
Governance disclosure score	87.36	87.36	87.36	87.36	87.36	87.36	87.36	87.36
Environmental								
Emissions reduction initiatives	Yes							
Climate change policy	Yes							
Climate change opportunities discussed	No							
Risks of climate change discussed	No	Yes						
GHG scope 1	1,084	1,091	1,095	959	1,072	1,051	822	932
GHG scope 2 location-based	118	51	62	45	103	36	18	14
GHG Scope 3	_	_	_	_	_	279	3,266	3,900
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	Yes							
Energy efficiency policy	Yes							
Total energy consumption	1,424	2,429	2,476	3,727	4,031	4,011	3,422	3,799
Renewable energy use	229	361	297	171	232	297	0	_
Electricity used	152	94	102	90	119	105	37	11
Fuel used - natural gas	153,197	164,350	177,767	213,106	213,149	210,249	225,550	238,221

Sources: Bloomberg; FSSIA's compilation

# Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	No	No	No	Yes	Yes	Yes	Yes	Yes
Hazardous waste	1	6	2	5	2	3	3	2
Total waste	1	8	2	16	6	3	3	2
Waste recycled	0	1	1	5	1	1	1	1
Waste sent to landfills	0.04	0.01	0.00	0.00	0.02	0.00	0.00	0.00
Environmental supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Water consumption			_	_	-	-		_
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No	No	No	No	No
Quality assurance and recall policy	No	No	No	Yes	Yes	Yes	Yes	Yes
Consumer data protection policy	No	No	No	No	No	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pct women in workforce	27.19	29.18	30.16	29.74	30.62	30.57	31.19	31.51
Pct disabled in workforce	_	—	0.48	1.03	1.03	0.97	0.99	0.00
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	0.00	0.00	0.08	0.00	0.00	0.00	0.00
Total recordable incident rate - employees	1.08	0.48	0.13	0.24	0.00	0.09	0.00	0.19
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	1,129.00	1,196.00	1,240.00	1,254.00	1,251.00	1,230.00	1,103.00	1,098.00
Employee turnover pct	2.67	3.20	4.00	3.55	5.36	3.16	5.13	4.50
Total hours spent by firm - employee training	42,902.00	53,741.00	55,926.00	57,487.00	56,449.00	28,650.00	30,869.70	31,929.80
Social supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Governance								
Board size	15	15	15	15	15	14	13	15
No. of independent directors (ID)	10	9	10	10	9	8	8	10
No. of women on board	2	2	1	1	1	1	1	2
No. of non-executive directors on board	14	14	14	14	14	13	12	14
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	17	19	18	15	12	15	12	13
Board meeting attendance pct	96	88	92	95	97	98	99	98
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No 48	No	No	No 47	No 49	No 40	No 40	No
Age of the youngest director	48	50	51	47	48	49	49	49
Age of the oldest director	71	72	70	71	72	73	73	74
No. of executives / company managers No. of female executives	<b>14</b> 0	<b>14</b> 0	<b>13</b> 0	17 2	<b>22</b> 5	<b>18</b> 5	<b>8</b> 0	<b>10</b> 1
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	3	3	4	<b>3</b> 3	3	<b>3</b> 3	<b>3</b> 3	4
No. of ID on audit committee Audit committee meetings	3	3	4		3	3 12	3 12	4
8	13	12	13	12	12			12
Audit meeting attendance % Size of compensation committee	97 5	83 5	96 5	95 <b>5</b>	97 <b>4</b>	100 <b>4</b>	100 <b>4</b>	100 <b>3</b>
•								
No. of ID on compensation committee	5	5	5	5	4	4	4	3
No. of compensation committee meetings	8	4	5	7	4	3	9	5
Compensation meeting attendance %	97 5	80 5	96 5	94 5	82 <b>4</b>	92	100	94
Size of nomination committee	<b>5</b> 8	5 4	<b>5</b>	<b>5</b> 7	<b>4</b> 4	<b>4</b> 3	<b>4</b> 9	<b>3</b> 5
No. of nomination committee meetings		4						
Nomination meeting attendance %	97	80	96	94	82	92	100	94
Sustainability governance	Var	Var	Vaa	Var	Vac	Var	Vaa	Var
Verification type	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Sources: Bloomberg; FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodology				Rating					
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process base from the ann Only the top- inclusion.	transparent, rules-based panies' Total Sustainabil al Corporate Sustainabili anies within each industr	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Globa ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.							
Sustainability Investment List ( <u>THSI</u> ) by The Stock Exchange of Thailand ( <u>SET</u> )	managing bu Candidates r conditions: 1 and 2) free fl >15% of paid score of belo executives' v	usiness with tr must pass the ) no irregular oat of >150 s d-up capital. S ow 70%; 2) ind vrongdoing re	Ility in Environmental and ansparency in Governam- preemptive criteria, with trading of the board mem- hareholders, and combine ome key disqualifying cri- lependent directors and f lated to CG, social & env ; and 5) earnings in red fo	ce, updated annually. two crucial ibers and executives; ed holding must be teria include: 1) CG ree float violation; 3) ironmental impacts; 4)	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.					
CG Score by Thai Institute of Directors Association ( <u>Thai IOD</u> )	annually by t Thailand (SE	he Thai IOD,	h in sustainable developr with support from the Sto ts are from the perspectiv s.	ock Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) an equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent a out of five th assessment the meeting advance circul rights can be e transparency a	e incorporatec and sufficientl e CG compon criteria cover date (45%), a ation of sufficier xercised. The s and verifiability; a	which shareholders' rights d into business operations y disclosed. All form impo- ents to be evaluated ann AGM procedures before nd after the meeting (10% t information for voting; and 2 econd assesses 1) the ease of and 3) openness for Q&A. Th- ontain discussion issues, rest	s and information is ortant elements of two ually. The the meeting (45%), at (5). (The first assesses 1) (2) facilitating how voting of attending meetings; 2) e third involves the	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies de Declaration of Certification, ir managers and	Checklist include corruptii ols, and the monitoring a is good for three years. an a CAC certified member st an 18-month deadline to sub essment, in place of policy ar abilishment of whistleblowing II stakeholders.)	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.							
<u>Morningstar</u> Sustainalytics	based on an risk is unmai	sk rating provides an ove of how much of a compar s to be reviewed include corp rer media, NGO reports/webs	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.							
	information, co		k, ESG controversies, issuer		NEGL	Low	Medium	High	Severe	
					0-10	10-20	20-30	30-40	40+	
<u>ESG Book</u>	positioned to the principle helps explair over-weighti	outperform o of financial m future risk-a	sustainable companies th ver the long term. The m ateriality including inform djusted performance. Mai th higher materiality and rly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			measure a company's ma nd laggards according to							logy to
	AAA	8.571-10.00		·				·		
	AA	7.143-8.570	)	localing to industry III II	leading its industry in managing the most significant ESG risks and opportunities a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to					
	A	5.714-7.142		a mixed or unexceptior						
	BBB BB	4.286-5.713 2.857-4.285	-	industry peers			-	·		
	в	1.429-2.856	3							
	ccc	0.000-1.428	Laggard:	lagging its industry bas	ed on its high expo	sure and failur	e to manage sigr	iificant ESG ris	ks	
Moody's ESG solutions	believes that	a company ir	ree to which companies ntegrating ESG factors in or shareholders over the	to its business model an						
Refinitiv ESG rating	based on pu	blicly available	and objectively measure e and auditable data. The ta publicly. <i>(Score ratings a</i>	e score ranges from 0 to	100 on relative	ESG perform	nance and insu	fficient degre		
S&P Global			re is a relative score mea in the same industry clas				nt of ESG risks	s, opportuniti	es, and impac	cts
Bloomberg	ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
Bloomberg	ESG Disclos	ura Caara	Disclosure of a compan							

Source: FSSIA's compilation

# **FINANSIA**

# GENERAL DISCLAIMER

## ANALYST(S) CERTIFICATION

#### Kwanwaree Apichartsataporn FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Kwanwaree Apichartsataporn started covering this stock from 01-Jun-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangchak Corp	BCP TB	THB 40.75	BUY	The downside risks to our SoTP-based TP include: 1) lower-than-expected demand for petroleum products; 2) higher crude premiums; and 3) unplanned shutdowns of refinery plants.

#### Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Nov-2023 unless otherwise stated.



# **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

