**EQUITY RESEARCH - COMPANY REPORT** 

## PRECIOUS SHIPPING

THAILAND / TRANSPORT & LOGISTIC

**PSL TB** 

FSSIA ESG rating



NAN





## UNCHANGED

 TARGET PRICE
 THB9.70

 CLOSE
 THB8.70

 UP/DOWNSIDE
 +11.5%

 PRIOR TP
 THB10.30

 CHANGE IN TP
 -5.8%

 TP vs CONSENSUS
 -9.0%

#### **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	9,129	5,189	5,633	6,036
Net profit	4,851	743	1,056	1,313
EPS (THB)	3.11	0.48	0.68	0.84
vs Consensus (%)	-	(16.1)	(17.1)	(23.2)
EBITDA	6,553	2,509	2,951	3,238
Recurring net profit	4,850	621	1,056	1,313
Core EPS (THB)	3.11	0.40	0.68	0.84
Chg. In EPS est. (%)	-	(51.4)	(44.9)	(45.0)
EPS growth (%)	11.8	(87.2)	70.0	24.3
Core P/E (x)	2.8	21.8	12.8	10.3
Dividend yield (%)	20.1	2.2	3.1	4.8
EV/EBITDA (x)	2.9	7.6	6.4	5.8
Price/book (x)	0.8	0.8	0.8	8.0
Net debt/Equity (%)	34.4	32.2	30.4	30.2
ROE (%)	31.5	3.7	6.1	7.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(2.8)	(1.7)	(40.4)
Relative to country (%)	(1.3)	6.2	(31.6)
Mkt cap (USD m)			382
3m avg. daily turnover (USD m	1)		3.3
Free float (%)			48
Major shareholder	Globex Cor	poration Lim	ited (28%)
12m high/low (THB)			16.80/8.10
Issued shares (m)			1,559.29

Sources: Bloomberg consensus; FSSIA estimates

# คาดฟื้นตัวแต่เปราะบาง

- คาดผลประกอบการฟื้นใน 4Q23 แต่ย*ั*งอ่อนแอ
- ปรับลดประมาณการกำไรปี 2023-25 ลง 42-45% ความเสี่ยงอยู่ที่ Demand โดยเฉพาะจากจีน
- ปรับราคาเป้าหมายลงเป็น 9.70 บาท แนะนำเพียงถือ

#### คาดผลประกอบการ 4Q23 ฟื้นแต่ภาพโดยรวมยังอ่อนแอ

จากผลประกอบการ 3Q23 ที่ต่ำกว่าคาดทำให้เราปรับประมาณการกำไรสุทธิปี 2023 ลง 42% เป็น 743 ล้านบาท หดตัว 85% y-y หลัก ๆมาจากการปรับลดรายรับเฉลี่ยต่อวันต่อ ลำลง 12% จากเดิม \$12,129 เป็น \$10,728 (รายรับเฉลี่ยในช่วง 9M23 อยู่ที่ \$10,394, -53% y-y) ปรับเพิ่มค่าเสื่อมราคาและต้นทุนทางการเงินเพิ่มขึ้นตามอัตราดอกเบี้ยใน ท้องตลาดที่สูงขึ้น ทั้งนี้ แม้ว่าดัชนี BHSI (Baltic Handysize Index) จะขยับสูงขึ้นใน เดือน ก.ย.-ต.ค. แต่เริ่มปรับลงในช่วงปลายเดือน ต.ค. และมักปรับลงต่อเนื่องตาม ฤดูกาลในช่วงปลายปี แต่ก็เชื่อว่าผลการดำเนินงาน 4Q23 จะฟื้นตัวแม้จะเป็น low season เบื้องต้นคาดกำไรสุทธิที่ 284 ล้านบาท +189% q-q แต่ -53% y-y

## ปรับลดประมาณการการกำไรปี 2024-25 สะท้อนอุปสงค์ฟื้นช้า

สำหรับปี 2024-25 เราปรับลดประมาณการรายรับต่อวันลงเฉลี่ยปีละ 20% ปรับกำไรลง ปีละ 45% เป็นกำไร 1,056 ล้านบาทในปี 2024 (+42% y-y) และ 1,313 ล้านบาทในปี 2025 (+24% y-y) ประมาณการเดิมของเราสูงเกินไปเพราะอยู่บนสมมติฐานเศรษฐกิจจีน ทยอยฟื้นตัวตั้งแต่ 2H23 แต่การฟื้นตัวกลับล่าช้ามาก อย่างไรก็ตาม เชื่อว่าทั้งภาวะ เศรษฐกิจจีนและอัตราค่าระวางของอุตสาหกรรมเรือเทกองกำลังอยู่ระหว่างหาจุดต่ำสุด และทยอยฟื้นตัวอย่างช้า ๆ

## ความเสี่ยงอยู่ที่ Demand

จุดแข็งของอุตสาหกรรมเรือเทกองคือ Supply มีจำกัด แตกต่างจากเรือคอนเทนเนอร์ที่ supply มีมากกว่า demand อย่างมาก ปัจจุบันกองเรือเทกองที่มีอายุ 20 ปี (ใกล้ปลด ระวาง) อยู่ที่ 8.3% ของกองเรือทั้งหมด ขณะที่เรือต่อใหม่มีสัดส่วนเพียง 8.0% นอกจากนี้ กฎระเบียบ EEXI/CII ที่บังคับใช้ 1 ม.ค. 2023 ทำให้เรือต้องแล่นช้าลงเพื่อคุม การปล่อยก๊าซเรือนกระจก ส่งผลให้ Supply ยิ่งน้อยลง ส่วน Demand ที่หลายฝ่ายคาด ว่าจะเพิ่มสูงขึ้น แต่ในช่วงที่ผ่านมากลับไม่สามารถผลักดันให้ค่าระวางเรือปรับขึ้นได้ เพราะจีนบทบาทสำคัญต่ออุตสาหกรรมเรือเทกอง

## ปรับลดราคาเป้าหมายเป็น 9.70 บาท แนะนำเพียงถือ

เราปรับราคาเป้าหมายปี 2024 ลงอีกครั้งเป็น 9.70 บาทจากเดิม 10.30 บาท จาก ประมาณการที่ปรับลงแต่ปรับ Target P/E ขึ้นจาก 12.60 เท่าเป็น 14.0 เท่า อิง +0.3SD ของ P/E เฉลี่ย 2 ปีที่ผ่านมาโดยยังคาดหวังการฟื้นตัวของเศรษฐกิจจีน



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#### Investment thesis

การฟื้นตัวที่ล่าช้าของเศรษฐกิจโลกและโดยเฉพาะอย่างยิ่งเศรษฐกิจ จีน ส่งผลกระทบต่อสินค้าโภคภัณฑ์หลายชนิด รวมถึงอุตสาหกรรม เรือเทกองที่พึ่งพาเศรษฐกิจจีนเป็นสำคัญ ปี 2023 เป็นปีที่น่าผิดหวัง จากปัจจัยต่างประเทศที่ไม่สามารถคาดเดาได้และควบคุมได้ ได้ ส่งผลกระทบต่อค่าระวางเรือให้ทรุดต่ำลงมากกว่าที่เราคาด

เราได้ปรับลดประมาณการผลประกอบการของ PSL อีกครั้ง และปรับ ราคาเป้าหมายลง ราคาหุ้นขาดปัจจัยกระตุ้นในระยะสั้น รอเพียงการ ฟื้นตัวของเศรษฐกิจจีน จึงแนะนำเพียงถือ

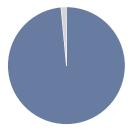
## Company profile

PSL ก่อตั้งในปี 1989 เป็นหนึ่งในบริษัทเดินเรือที่ใหญ่ที่สุดในโลกที่ ดำเนินธุรกิจเป็นเจ้าของเรือประเภทมีอุปกรณ์ขนถ่ายสินค้า ขนส่ง สินค้าแห้งเทกองแบบไม่ประจำเส้นทาง ปัจจุบันบริษัทเป็นเจ้าของ เรือเทกอง 38 ลำ ขนาดระวางรวมทั้งสิ้น 1,657,579 เดทเวทตัน ประกอบด้วยเรือขนาด Ultramax 8 ลำ เรือ Supramax 9 ลำและเรือ Handysize 21 ลำ (รวมเรือขนส่งซีเมนต์ 4 ลำ)

www.preciousshipping.com

## Principal activities (revenue, 2022)

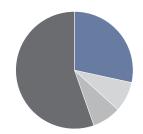
- Time charter 98.5 %
- Voyage charter 1.4 %
- Service revenue 0.0 %



Source: Precious Shipping

## **Major shareholders**

- Globex Corporation Limited -28 4 %
- Graintrade Limited 8.3 %
- Bank Julius Baer & Co. Ltd., Singapore - 7.9 %
- Others 55.4 %



Source: Precious Shipping

## **Catalysts**

ปัจจัยหนุนการเติบโตได้แก่ 1) อุปทานที่ลดลง 2) มาตรการกระตุ้น เศรษฐกิจของจีน 3) การขยายการลงทุนของภาคเอกชนซึ่งเปิดโอกาสใน การขนส่งสินค้าทางทะเลมากขึ้น

#### Risks to our call

Downside risks ต่อราคาเป้าหมายของเรา 1) อัตราค่าระวางเรือทรุดต่ำลง 2) ความผันผวนของอัตราแลกเปลี่ยน 3) เศรษฐกิจจีนฟื้นซ้า และ 4) ความ เสี่ยงด้านกฎระเบียบข้อบังคับของการขนส่งทางทะเล

#### **Event calendar**

Date	Event
8 November 2023	3Q23 Opportunity day

## **Key assumptions**

	2023E	2024E	2025E
TCE rate (USD/day)	10,728	13,042	14,038
TCE rate growth (%)	(46.2)	21.6	7.6
OPEX (USD/day)	5,160	5,263	5,447
Gross margin (%)	0.0	33.6	36.4
SG&A to sales (%)	0.0	6.2	6.2

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% change in its TCE rate, we project PSL's 2024 net profit to change by 1.4%, all else being equal.
- For every 1% change in gross margin, we project PSL's 2024 net profit to change by 2.5%, all else being equal.

Source: FSSIA estimates

**Exhibit 1: Key changes of assumptions** 

		Current			- Previous		Change			
	2023E	2024E	2025E	2023E	2024E	2025E	2023E	2024E	2025E	
	(THB m)	(THB m)	(%)	(%)	(%)					
Total revenue	5,189	5,633	6,036	6,320	7,038	7,569	(17.9)	(20.0)	(20.3)	
TCE rate (USD/day)	10,728	13,042	14,038	12,129	14,006	15,291	(11.6)	(6.9)	(8.2)	
Cost of goods sold	(2,286)	(2,272)	(2,356)	(2,772)	(2,801)	(2,844)	(17.5)	(18.9)	(17.1)	
Gross profit	2,903	3,361	3,680	3,548	4,237	4,725	(18.2)	(20.7)	(22.1)	
SG&A	(435)	(455)	(488)	(545)	(577)	(608)	(20.2)	(21.2)	(19.7)	
EBITDA	2,509	2,951	3,238	3,016	3,674	4,132	(16.8)	(19.7)	(21.6)	
Net profit	743	1,056	1,313	1,278	1,915	2,388	(41.9)	(44.9)	(45.0)	
Margins	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)	
Gross margin	28.4	33.6	36.4	34.8	41.3	45.1	(6.5)	(7.8)	(8.8)	
EBITDA margin	48.4	52.4	52.9	48.9	52.2	54.0	(0.5)	0.2	(1.1)	
Core profit margin	12.0	18.8	21.8	20.2	27.2	31.6	(8.2)	(8.5)	(9.8)	

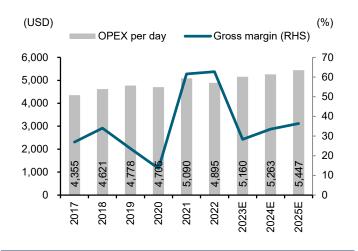
Sources: PSL, FSSIA estimates

**Exhibit 2: Baltic Supramax Index and Baltic Handysize Index** 

(index) BSI Index BHSI Index 4,000 3,500 3,000 2,500 2,000 1,500 1,000 500 Mar-22 May-22 Jul-22 Sep-22 Nov-22 Jan-23 Mar-23 Jul-23 Jan-22 Jul-21 Nov-21

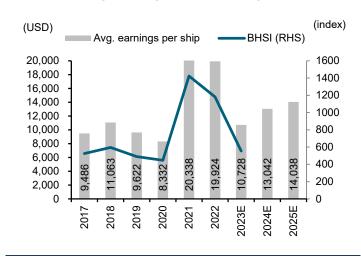
Source: Bloomberg

Exhibit 4: Operating cost per ship per day & %GPM



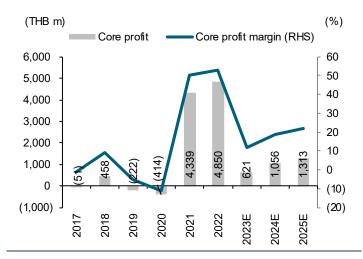
Sources: PSL, FSSIA estimates

Exhibit 3: Average earnings per ship per day vs BHSI index



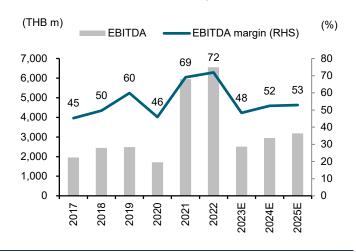
Sources: PSL, Bloomberg, FSSIA estimates

**Exhibit 5: Core profit and core profit margin** 



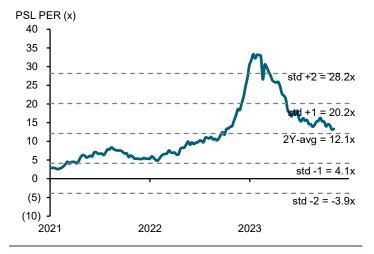
Sources: PSL, FSSIA estimates

## **Exhibit 6: EBITDA and EBITDA margin**



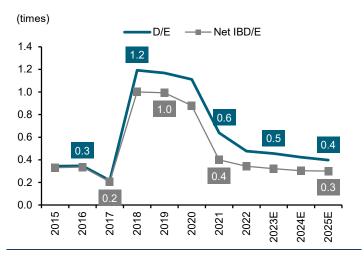
Sources: PSL, FSSIA estimates

Exhibit 8: One-year rolling forward P/E band



Sources: Bloomberg, FSSIA estimates

Exhibit 7: D/E and Net IBD/E ratios



Sources: PSL, FSSIA estimates

Exhibit 9: One-year rolling forward P/BV band



Sources: Bloomberg, FSSIA estimates

## **Financial Statements**

Precious Shipping

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	8,615	9,129	5,189	5,633	6,036
Cost of goods sold	(3,305)	(3,401)	(3,718)	(3,742)	(3,841)
Gross profit	5,311	5,728	1,471	1,891	2,195
Other operating income	3	17	40	44	47
Operating costs	(581)	(517)	(435)	(455)	(488)
Operating EBITDA	5,947	6,553	2,509	2,951	3,238
Depreciation	(1,214)	(1,324)	(1,432)	(1,470)	(1,485)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	4,734	5,229	1,077	1,480	1,753
Net financing costs	(415)	(392)	(475)	(412)	(422)
Associates	23	29	19	20	21
Recurring non-operating income	23	29	19	20	21
Non-recurring items	136	0	122	0	0
Profit before tax	4,477	4,866	743	1,088	1,353
Tax	(2)	(15)	0	(32)	(40)
Profit after tax	4,475	4,851	743	1,056	1,313
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,475	4,851	743	1,056	1,313
Non-recurring items & goodwill (net)	(136)	0	(122)	0	0
Recurring net profit	4,339	4,850	621	1,056	1,313
Per share (THB)					
Recurring EPS *	2.78	3.11	0.40	0.68	0.84
Reported EPS	2.87	3.11	0.48	0.68	0.84
DPS	1.50	1.75	0.19	0.27	0.42
Diluted shares (used to calculate per share data)	1,559	1,559	1,559	1,559	1,559
Growth			(		
Revenue (%)	131.0	6.0	(43.2)	8.6	7.1
Operating EBITDA (%)	327.8	10.2	(61.7)	17.6	9.7
Operating EBIT (%)	2,570.6	10.5	(79.4)	37.5	18.4
Recurring EPS (%)	nm	11.8	(87.2)	70.0	24.3
Reported EPS (%)	nm	8.4	(84.7)	42.1	24.3
Operating performance	04.0	00.7	00.4	20.0	00.4
Gross margin inc. depreciation (%)	61.6	62.7	28.4	33.6	36.4
Gross margin exc. depreciation (%)	75.7	77.3	55.9	59.7	61.0
Operating EBITDA margin (%)	69.0	71.8	48.3	52.4	53.6
Operating EBIT margin (%)	54.9	57.3	20.8	26.3	29.0 21.7
Net margin (%)	50.4	53.1	12.0	18.7	
Effective tax rate (%) Dividend payout on recurring profit (%)	0.0 53.0	0.3 56.3	0.0	2.9	3.0 50.0
	53.9 11.5	56.3 13.4	47.8 2.3	40.0 3.6	4.2
Interest cover (X) Inventory days	4.9	5.6	2.3 6.7	3.6 6.9	6.8
Debtor days	7.3	5.6 9.1	18.3	6.9 17.3	0.8 17.4
Creditor days	7.3 55.1	82.5	92.5	92.6	82.1
Operating ROIC (%)	19.3	19.9	3.9	5.3	6.3
ROIC (%)	19.0	19.5	3.8	5.2	6.1
ROE (%)	35.4	31.5	3.7	6.1	7.5
ROA (%)	20.8	21.6	4.1	5.6	6.7
* Pre-exceptional, pre-goodwill and fully diluted	20.0	21.0	7.1	5.0	0.7
	2024	2022	20225	2024E	20255
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Time charter	7,723	8,992	5,122	5,397	5,756
Voyage charter	889	132	63	231	274
Service revenue	4	4	5	5	5

## **Financial Statements**

Precious Shipping

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	4,339	4,850	621	1,056	1,313
Depreciation	1,214	1,324	1,432	1,470	1,485
Associates & minorities	<del>-</del>	-	- -	-	
Other non-cash items	(2,160)	402	1,434	(374)	(476)
Change in working capital	(420)	28	(16)	(167)	(91)
Cash flow from operations Capex - maintenance	2,973	6,604	3,471	1,986	2,231
Capex - new investment	(474)	(2,447)	(2,020)	(1,300)	(1,500
Net acquisitions & disposals	516	0	0	0	(1,220)
Other investments (net)	415	30	16	(26)	(24)
Cash flow from investing	456	(2,416)	(2,004)	(1,326)	(1,524
Dividends paid	(1,169)	(3,508)	(297)	(422)	(656)
Equity finance	0	0	0	0	(
Debt finance	(1,309)	(1,818)	27	(378)	(
Other financing cash flows	0	(380)	(1,166)	0	(
Cash flow from financing	(2,478)	(5,705)	(1,436)	(800)	(656
Non-recurring cash flows	-	-	-	-	,
Other adjustments	417	104	122	0 <b>0</b>	(207
Net other adjustments	417	104	122 153		(367
Movement in cash Free cash flow to firm (FCFF)	<b>1,368</b> 3,844.58	<b>(1,413)</b> 4,580.64	1,942.11	<b>(141)</b> 1,071.49	1,128.98
Free cash flow to mini (FCFF)	2,537.14	2,095.00	450.34	281.25	340.44
	2,007.14	2,000.00	100.01	201.20	010.1
Per share (THB) FCFF per share	2.47	2.94	1.25	0.69	0.72
FCFE per share	1.63	1.34	0.29	0.09	0.72
Recurring cash flow per share	2.18	4.22	2.24	1.38	1.49
Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
· / /					
Tangible fixed assets (gross) Less: Accumulated depreciation	29,643 (9,358)	32,817 (10,769)	34,463 (11,846)	35,122 (12,675)	35,820 (13,309)
Tangible fixed assets (net)	20,285	22,048	22,616	22,446	22,511
Intangible fixed assets (net)	20,200	16	15	15	19
Long-term financial assets		-	-	-	
nvest. in associates & subsidiaries	91	81	101	101	10
Cash & equivalents	2,468	1,056	1,209	1,067	751
A/C receivable	175	279	241	293	281
Inventories	22	42	43	44	44
Other current assets	144	181	207	225	241
Current assets	2,810	1,557	1,700	1,629	1,318
Other assets	324	602	586	613	637
Total assets	23,531	24,304	25,019	24,804	24,581
Common equity	14,365	16,463	17,193	17,426	17,583
Minorities etc. Total shareholders' equity	0 <b>14,365</b>	0 <b>16,463</b>	0 <b>17,193</b>	0 <b>17,426</b>	17,58
Long term debt	6,824	5,556	5,038	4,737	4,53
Other long-term liabilities	425	417	363	310	33:
Long-term liabilities	7,249	5,974	5,401	5,046	4,86
A/C payable	441	639	637	627	54
Short term debt	1,414	1,167	1,713	1,636	1,52
Other current liabilities	61	61	75	68	7
Current liabilities	1,917	1,867	2,425	2,331	2,13
Total liabilities and shareholders' equity	23,531	24,304	25,019	24,804	24,58
Net working capital	(161)	(198)	(221)	(134)	(45
nvested capital	20,560	22,548	23,098	23,041	23,21
Includes convertibles and preferred stock which is be	ing treated as debt				
Per share (THB)					
Book value per share	9.21	10.56	11.03	11.18	11.28
Tangible book value per share	9.20	10.55	11.02	11.17	11.2
Financial strength	40.0	04.1	00.0	00.1	^^
Net debt/equity (%)	40.2	34.4	32.2	30.4	30.2
Net debt/total assets (%) Current ratio (x)	24.5 1.5	23.3 0.8	22.2 0.7	21.4 0.7	21. 0.
CF interest cover (x)	8.3	12.6	6.2	4.8	5.4
Valuation	2021	2022	2023E	2024E	2025
Recurring P/E (x) *	3.1 3.5	2.8	21.8	12.8	10.3
Recurring P/E @ target price (x) *	<b>3.5</b>	3.1 2.8	<b>24.3</b>	<b>14.3</b>	11.
Reported P/E (x) Dividend yield (%)	3.0 17.2	2.8 20.1	18.3 2.2	12.8 3.1	10.3 4.8
Price/book (x)	0.9	0.8	0.8	0.8	4. 0.
Price/book (x)	0.9	0.8	0.8	0.8	0.
EV/EBITDA (x) **	3.3	2.9	7.6	6.4	5.
EV/EBITDA @ target price (x) **	3.5	3.2	8.2	6.9	6.
EV/invested capital (x)	0.9	0.9	0.8	0.8	0.8
= v/iiivesteu capitai (x)	0.8				

Sources: Precious Shipping; FSSIA estimates

# PRECIOUS SHIPPING PCL (PSL TB)



## Exhibit 10: FSSIA ESG score implication

55.45 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 11: ESG – peer comparison

	FSSIA			Domest	ic ratings				Global ratings					Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79			Υ	5.00	5.00			53.86			57.61		6.57	45.96
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
SJWD	42.41		Y	Y	5.00	5.00			56.00			42.01		3.44	41.46
TTA	65.35		Υ	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

#### Exhibit 12: ESG disclosure from company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	11 / 4 / 4
Climate change opportunities discussed		No. of board meetings for the year / % attendance	7 / 98%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	8
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	
Fuel used - crude oil/diesel	Yes	Age of the youngest / oldest director	34 / 69
Waste reduction policy	Yes	Number of executives / female	3 / 0
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3 / 2
Quality assurance and recall policy		Number of compensation committee meetings	3
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3/3
Gender pay gap breakout		Number of nomination committee meetings	3
Pct women in workforce	56	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	8.5
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	94.84
Health and safety policy	Yes	Auditor fee (THB m)	11.11
Lost time incident rate - employees		(EY Office Limited)	
Training policy	Yes	Total employee (no.)	133
Fair remuneration policy	Yes	Employee compensation (THB m)	315.37
Number of employees - CSR	Yes		
Total hours spent by firm - employee training	44286		
Social supply chain management	Yes		

Source: FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	У			Rating						
The Dow Jones Sustainability ndices ( <u>DJSI</u> ) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based panies' Total Sustainabil al Corporate Sustainabili anies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Sustainability ESG Score of scoring comp selected from	Assessment less than 45 any are disqu the Eligible		I. Companie Global ESG Instituents of	s with an S&F Score of the h the DJSI indi	nighest ces are	
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates r conditions: 1 and 2) free fl >15% of paid score of belo executives' v	usiness with tr must pass the ) no irregular oat of >150 sl d-up capital. Sow 70%; 2) ind vrongdoing re	ility in Environmental and ansparency in Governan- preemptive criteria, with trading of the board mem- hareholders, and combine come key disqualifying cri- dependent directors and for lated to CG, social & envir ; and 5) earnings in red for	ce, updated annually. two crucial ibers and executives; ed holding must be teria include: 1) CG ree float violation; 3) ironmental impacts; 4)	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
oy Thai nstitute of Directors Association Thai IOD)	annually by t Thailand (SE	he Thai IOD,	h in sustainable developr with support from the Sto ts are from the perspectiv s.	ock Exchange of	Good (80-89) and not rated equitable trea	, 3 for Good for scores be tment of sha (25%); 4) dis	egories: 5 for E (70-79), 2 for F elow 50. Weigh reholders (weig closure & trans	air (60-69), ′ itings include ght 25% com	for Pass (60 : 1) the rights bined); 3) the	9-69), s; 2) and role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the assessment the meeting advance circul rights can be e transparency a	e incorporated and sufficiently e CG compon criteria cover date (45%), al ation of sufficien exercised. The se and verifiability; a	which shareholders' rights d into business operations y disclosed. All form imposents to be evaluated ann AGM procedures before nd after the meeting (10% at information for voting; and 2 second assesses 1) the ease c and 3) openness for Q&A. The ontain discussion issues, resc	s and information is ortant elements of two ually. The the meeting (45%), at 6). (The first assesses 1): facilitating how voting of attending meetings; 2) e third involves the	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.						
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key control Certification in eciding to become Intent to kick off including risk ass	Checklist include corruptions, and the monitoring a good for three years. The a CAC certified member store and 18-month deadline to subsessment, in place of policy are ablishment of whistleblowing ill stakeholders.)	nd developing of fart by submitting a smit the CAC Checklist for and control, training of	passed Chec approvals wh	klist will move ose members	ewed by a come for granting come are twelve high are twelve high achievement	ertification by ghly respecte	the CAC Co	uncil	
Morningstar Sustainalytics	based on an risk is unmar	assessment on naged. Sources	sk rating provides an ove of how much of a compar s to be reviewed include corp ther media, NGO reports/webs	ny's exposure to ESG orate publications and			ng score is the ne higher ESG		•	The	
	information, co		k, ESG controversies, issuer		<b>NEGL</b> 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+		
					0-10	10-20	20-30	30-40	401		
ESG Book	positioned to the principle helps explair over-weighti	outperform o of financial m future risk-ad	sustainable companies the long term. The materiality including inform djusted performance. Mat the higher materiality and bryly basis.	ethodology considers ation that significantly teriality is applied by	scores using	materiality-ba	culated as a wased weights. To indicating bet	The score is	scaled betwee		
MSCI			measure a company's mand laggards according to							logy to	
	AAA	8.571-10.00	0 Leader:	leading its industry in r	nanaging the most	significant ES	risks and onner	tunities			
	AA	7.143-8.570	)	leading its illudeily III I	nanaging the most	olgrinicant ESC	, naka anu uppui	tai iitioo			
	Α	5.714-7.142		a mixed or unexception	nal track record of	managing the -	noet eignificant F	SG ricks and -	nnortunities rela	ativo to	
	BBB	4.286-5.713	· ·	industry peers	a don 160010 011	anaging tile i	.soc organicant E	oo naka anu U		10	
	BB	2.857-4.285									
	B	1.429-2.856 0.000-1.428	Laggard:	lagging its industry bas	sed on its high expo	sure and failur	e to manage sigr	nificant ESG ris	ks		
loody's ESG			gree to which companies	take into account ESG	objectives in the	definition an	d implementati	on of their st	rategy policie	s. It	
olutions	believes that	a company ir	ntegrating ESG factors into or shareholders over the	to its business model ar	,				0, 1		
Refinitiv ESG ating	based on pu	blicly available	and objectively measure e and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to	100 on relative	ESG perform	nance and insu	fficient degre			
&P Global			re is a relative score mea				nt of ESG risk	s, opportuniti	es, and impa	cts	
Bloomberg	ESG Score		Bloomberg score evaluations score is based on Bloor of Pillar Scores, where	mberg's view of ESG fin	ancial materialit	y. The score	is a weighted o	generalized n	nean (power r	mean)	
Bloomberg	ESG Disclos	ure Score	Disclosure of a compan	ula ESC used for Bloom	.h	The seers	ranges from 0	for none to 1	00 for disales	ure of	

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

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#### History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 13-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Precious Shipping	PSL TB	THB 8.70	HOLD	Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks include 1) China's stimulus to revive the economy; and 2) the end of the Russia-Ukraine war or the end of sanctions.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 06-Nov-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.