EQUITY RESEARCH – RESULTS FLASH





FSSIA ESG rating

 $\star \star \star$

3Q23 results at first glance

Orders and margins recovered as expected

Highlights

- KCE reported a 3Q23 net profit of THB520m (+38% q-q, -21% y-y). Excluding an FX gain of THB49m, its normalized earnings equaled THB471m (+47% q-q, -26% y-y), in line with our estimate and the consensus forecast.
- 3Q23 USD revenue recovered 12% q-q and was flat y-y. We have a bullish view of the q-q recovery since it is not only in line with seasonal factors but also points to customer restocking, particularly the 04-layer and 06-layer segments. However, the high-margin ones, such as HDI, continued to show a slow recovery. By country, Europe (50% of PCB sales) recorded a solid recovery of 13% q-q. Thailand surged by 43% q-q, while Asia and China increased by 9% q-q. Only USA still contracted 8.7% q-q and 20% y-y.
- The gross margin increased as expected to 22%, sharply up from 19.1% in 2Q23 but still lower than 24.3% in 3Q22, supported mainly by a higher utilization rate of 83% (from 79% in 2Q23), lower raw material costs, and higher production efficiency.
- Expenses remained under control while revenue jumped. As a result, the SG&A-to-sales ratio was low at 10.6%, close to 2Q23 and down from 11.3% in 3Q22 due to lower expenses.

Outlook

- KCE's reported 9M23 net profit equaled THB1,241m (-32% y-y), securing 66% of our full-year estimate. In 4Q23, the profit recovery should continue, breaking the low season since customers have just started restocking. According to the latest data, purchase orders remained solid in 4Q23. Also, production efficiency should gradually improve, and AP would see a full-quarter benefit from the lower electricity price. Therefore, we anticipate 4Q23 profit to accelerate to the peak of this year.
- We maintain our 2023E net profit of THB1,873m (-19% y-y), given the 2H23 profit recovery outlook to nearly match the target. Also, we expect 2024 profit growth of c40% y-y to THB2,620m.
- We retain our 2024 TP of THB60 (PE 27x, maintained). We like the earnings momentum. KCE should see continued profit growth in 4Q23, diverging from its peers. However, it is generally in line with our estimate. Also, our TP implies a limited upside of just 8%. Hence, we retain our HOLD call and recommend our investors buy on weakness.



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| TARGET PRICE | THB60.00 |
|-----------------|----------|
| CLOSE | THB55.50 |
| UP/DOWNSIDE | +8.1% |
| TP vs CONSENSUS | +11.2% |
| | |

KEY STOCK DATA

| | | 00005 | 00045 | 00055 |
|----------------------|--------|--------|--------|--------|
| YE Dec (THB m) | 2022 | 2023E | 2024E | 2025E |
| Revenue | 18,456 | 16,825 | 17,703 | 19,297 |
| Net profit | 2,317 | 1,873 | 2,620 | 3,012 |
| EPS (THB) | 1.96 | 1.58 | 2.22 | 2.55 |
| vs Consensus (%) | - | 6.3 | 10.8 | 9.2 |
| EBITDA | 3,622 | 3,189 | 4,144 | 4,645 |
| Recurring net profit | 2,281 | 1,786 | 2,620 | 3,012 |
| Core EPS (THB) | 1.93 | 1.51 | 2.22 | 2.55 |
| EPS growth (%) | 1.7 | (21.7) | 46.7 | 15.0 |
| Core P/E (x) | 28.8 | 36.7 | 25.0 | 21.8 |
| Dividend yield (%) | 2.9 | 2.2 | 3.0 | 3.4 |
| EV/EBITDA (x) | 18.9 | 21.1 | 16.2 | 14.5 |
| Price/book (x) | 4.9 | 4.7 | 4.5 | 4.3 |
| Net debt/Equity (%) | 19.9 | 11.1 | 10.8 | 10.8 |
| ROE (%) | 17.0 | 13.1 | 18.5 | 20.3 |



| Share price performance | 1 Month | 3 Month | 12 Month | | | |
|--------------------------------|---------|-------------|-----------|--|--|--|
| Absolute (%) | 0.9 | 29.8 | 16.8 | | | |
| Relative to country (%) | 3.1 | 41.3 | 34.7 | | | |
| Mkt cap (USD m) | | | 1,845 | | | |
| 3m avg. daily turnover (USD m) | | 18.3 | | | | |
| Free float (%) | | | 0 | | | |
| Major shareholder | | Ongkosit Gr | oup (33%) | | | |
| 12m high/low (THB) 58.50/35.5 | | | | | | |
| Issued shares (m) | | | 1,181.97 | | | |
| | | | | | | |

Sources: Bloomberg consensus; FSSIA estimates

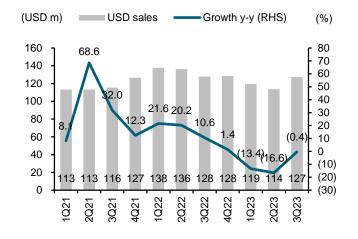
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: 3Q23 results summary

| | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | Cha | ange | 9M22 | 9M23 | Change |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|--------|--------|---------|---------|--------|
| | (THB m) | (q-q%) | (y-y%) | (THB m) | (THB m) | (y-y%) |
| Sales | 4,533 | 4,667 | 4,634 | 4,622 | 4,025 | 3,898 | 4,326 | 11.0 | (6.6) | 13,834 | 12,249 | (11.5) |
| Cost of sales | 3,498 | 3,603 | 3,509 | 3,645 | 3,236 | 3,152 | 3,375 | 7.1 | (3.8) | 10,610 | 9,763 | (8.0) |
| Gross profit | 1,035 | 1,064 | 1,125 | 978 | 789 | 746 | 951 | 27.5 | (15.5) | 3,224 | 2,486 | (22.9) |
| SG&A | 479 | 450 | 523 | 467 | 480 | 415 | 458 | 10.3 | (12.4) | 1,452 | 1,354 | (6.8) |
| Operating profit | 556 | 614 | 602 | 511 | 309 | 330 | 493 | 49.2 | (18.1) | 1,772 | 1,132 | (36.1) |
| Interest expense | 12 | 17 | 19 | 24 | 24 | 29 | 27 | (5.5) | 41.4 | 48 | 80 | 66.3 |
| Tax expense | 35 | 54 | 22 | 32 | 25 | 24 | 33 | 39.8 | 50.2 | 111 | 82 | (26.2) |
| Other gain (Loss) | 32 | (30) | 41 | (7) | 31 | 56 | 49 | (12.7) | 19.6 | 43 | 136 | 215.0 |
| Reported net profit | 590 | 572 | 655 | 500 | 345 | 376 | 520 | 38.1 | (20.7) | 1,817 | 1,241 | (31.7) |
| Core profit | 558 | 602 | 637 | 507 | 314 | 320 | 471 | 47.0 | (26.1) | 1,796 | 1,105 | (38.5) |
| | | | | | | | | | | | | |
| Key Ratios (%) | | | | | | | | (ppt) | (ppt) | | | |
| Gross margin | 22.8 | 22.8 | 24.3 | 21.1 | 19.6 | 19.1 | 22.0 | 2.9 | (2.3) | 23.3 | 20.3 | (3.0) |
| SG&A to Sales | 10.6 | 9.6 | 11.3 | 10.1 | 11.9 | 10.7 | 10.6 | (0.1) | (0.7) | 10.5 | 11.1 | 0.6 |
| Operating margin | 12.3 | 13.2 | 13.0 | 11.1 | 7.7 | 8.5 | 11.4 | 2.9 | (1.6) | 12.8 | 9.2 | (3.6) |
| Net margin | 13.0 | 12.3 | 14.1 | 10.8 | 8.6 | 9.7 | 12.0 | 2.4 | (2.1) | 13.1 | 10.1 | (3.0) |
| Core margin | 12.3 | 12.9 | 13.7 | 11.0 | 7.8 | 8.2 | 10.9 | 2.7 | (2.9) | 13.0 | 9.0 | (4.0) |
| Operating statistics (U | SD m) | | | | | | | | | | | |
| PCB sales | 113 | 113 | 111 | 98 | 103 | 93 | 102 | 9.7 | (7.4) | 337 | 299 | (11.3) |
| Non-PCB sales | 25 | 23 | 17 | 30 | 16 | 20 | 25 | 23.0 | 44.9 | 65 | 62 | (5.3) |
| Total sales | 138 | 136 | 128 | 128 | 119 | 114 | 127 | 12.1 | (0.4) | 402 | 360 | (10.3) |
| Europe sales | 53 | 51 | 59 | 48 | 52 | 45 | 51 | 13.2 | (12.8) | 104 | 97 | (7.0) |
| USA sales | 26 | 29 | 26 | 23 | 24 | 22 | 20 | (8.7) | (19.9) | 55 | 46 | (15.6) |
| Asia sales | 7 | 7 | 6 | 6 | 5 | 5 | 5 | 8.9 | (12.8) | 14 | 10 | (24.7) |
| China sales | 14 | 16 | 14 | 13 | 12 | 13 | 14 | 8.9 | 1.1 | 31 | 25 | (17.5) |
| Thailand sales | 13 | 10 | 6 | 8 | 10 | 8 | 12 | 43.2 | 77.8 | 23 | 18 | (22.7) |
| 02-layer sales | 12 | 11 | 9 | 9 | 9 | 10 | 10 | 0.5 | 19.5 | 22 | 19 | (14.1) |
| 04-layer sales | 48 | 47 | 42 | 37 | 37 | 33 | 38 | 16.2 | (10.2) | 95 | 70 | (26.5) |
| 06-layer sales | 27 | 28 | 30 | 24 | 26 | 23 | 28 | 18.4 | (8.3) | 55 | 49 | (11.1) |
| Special (HDI) sales | 26 | 28 | 29 | 29 | 32 | 27 | 26 | (2.3) | (10.2) | 54 | 59 | 8.5 |

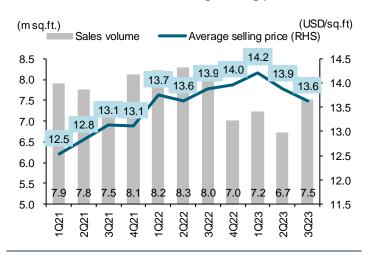
Sources: KCE; FSSIA's compilation

Exhibit 2: Quarterly USD revenue and growth



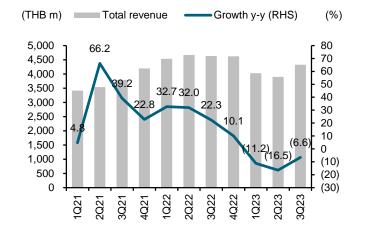
Sources: KCE, FSSIA's compilation

Exhibit 3: Sales volume and average selling price



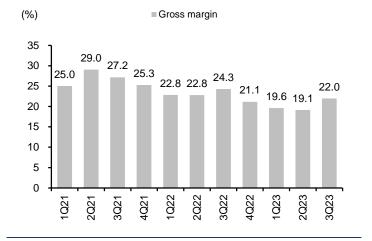
Sources: KCE, FSSIA's compilation

Exhibit 4: Quarterly THB revenue and growth



Sources: KCE, FSSIA's compilation

Exhibit 5: Quarterly gross margin



Sources: KCE, FSSIA's compilation



Financial Statements

KCE Electronics

| Profit and Loss (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
|--|----------|----------|----------|----------|----------|
| Revenue | 14,938 | 18,456 | 16,825 | 17,703 | 19,297 |
| Cost of goods sold | (10,965) | (14,254) | (13,242) | (13,189) | (14,279) |
| Gross profit | 3,973 | 4,202 | 3,584 | 4,514 | 5,017 |
| Other operating income | 202 | 224 | 202 | 248 | 270 |
| Operating costs | (1,656) | (1,919) | (1,800) | (1,912) | (2,026) |
| Operating EBITDA | 3,559 | 3,622 | 3,189 | 4,144 | 4,645 |
| Depreciation | (1,040) | (1,114) | (1,204) | (1,294) | (1,384) |
| Goodwill amortisation | 0 | 0 | 0 | 0 | C |
| Operating EBIT | 2,519 | 2,508 | 1,985 | 2,850 | 3,261 |
| Net financing costs | (44) | (72) | (87) | (90) | (86) |
| Associates | 17 | 19 | 14 | 19 | 19 |
| Recurring non-operating income | 17 | 19 | 14 | 19 | 19 |
| Non-recurring items | 190 | 36 | 87 | 0 | C |
| Profit before tax | 2,683 | 2,490 | 1,999 | 2,779 | 3,194 |
| Тах | (221) | (144) | (104) | (138) | (159) |
| Profit after tax | 2,461 | 2,347 | 1,895 | 2,641 | 3,035 |
| Minority interests | (35) | (29) | (22) | (21) | (23) |
| Preferred dividends | (33) | 0 | 0 | 0 | (23) |
| Other items | - | - | - | - | |
| Reported net profit | 2,426 | 2,317 | 1,873 | 2,620 | 3,012 |
| Non-recurring items & goodwill (net) | (190) | (36) | (87) | 2,020 | 0,012 |
| Recurring net profit | 2,237 | 2,281 | 1,786 | 2,620 | 3,012 |
| | 2,231 | 2,201 | 1,700 | 2,020 | 5,012 |
| Per share (THB) | 4.00 | 1.00 | | 0.00 | 0.55 |
| Recurring EPS * | 1.90 | 1.93 | 1.51 | 2.22 | 2.55 |
| Reported EPS | 2.06 | 1.96 | 1.58 | 2.22 | 2.55 |
| DPS | 1.60 | 1.60 | 1.20 | 1.66 | 1.91 |
| Diluted shares (used to calculate per share data) | 1,178 | 1,182 | 1,182 | 1,182 | 1,182 |
| Growth | | | | | |
| Revenue (%) | 29.6 | 23.6 | (8.8) | 5.2 | 9.0 |
| Operating EBITDA (%) | 60.0 | 1.8 | (11.9) | 29.9 | 12.1 |
| Operating EBIT (%) | 115.5 | (0.5) | (20.8) | 43.6 | 14.4 |
| Recurring EPS (%) | 118.7 | 1.7 | (21.7) | 46.7 | 15.0 |
| Reported EPS (%) | 114.4 | (4.8) | (19.2) | 39.8 | 15.0 |
| Operating performance | | | | | |
| Gross margin inc. depreciation (%) | 26.6 | 22.8 | 21.3 | 25.5 | 26.0 |
| Gross margin exc. depreciation (%) | 33.6 | 28.8 | 28.5 | 32.8 | 33.2 |
| Operating EBITDA margin (%) | 23.8 | 19.6 | 19.0 | 23.4 | 24.1 |
| Operating EBIT margin (%) | 16.9 | 13.6 | 11.8 | 16.1 | 16.9 |
| Net margin (%) | 15.0 | 12.4 | 10.6 | 14.8 | 15.6 |
| Effective tax rate (%) | 8.3 | 5.8 | 5.2 | 5.0 | 5.0 |
| Dividend payout on recurring profit (%) | 84.3 | 82.9 | 79.7 | 75.0 | 75.0 |
| Interest cover (X) | 58.0 | 35.0 | 23.0 | 32.0 | 38.1 |
| Inventory days | 136.7 | 135.4 | 140.4 | 133.3 | 127.8 |
| Debtor days | 92.5 | 91.9 | 98.2 | 87.8 | 86.3 |
| Creditor days | 123.3 | 104.1 | 98.8 | 100.0 | 95.9 |
| Operating ROIC (%) | 15.6 | 13.4 | 10.5 | 15.1 | 16.4 |
| ROIC (%) | 14.5 | 12.6 | 9.9 | 14.3 | 15.5 |
| ROE (%) | 14.5 | 17.0 | 13.1 | 14.3 | 20.3 |
| | | | | | |
| ROA (%) * Pre exceptional, pre-goodwill and fully diluted | 11.7 | 11.0 | 8.9 | 12.7 | 13.9 |
| | | 0000 | 20005 | 20045 | |
| Revenue by Division (THB m) | 2021 | 2022 | 2023E | 2024E | 2025E |
| PCB | 12,846 | 15,134 | 13,841 | 14,233 | 15,656 |
| Non PCB | 2,092 | 3,323 | 2,984 | 3,471 | 3,641 |

Sources: KCE Electronics; FSSIA estimates

Financial Statements KCE Electronics

| 2021 | 2022 | 2023E | 2024E | 2025E |
|---|--|---|---|--|
| 2,237 | 2,281 | 1,786 | 2,620 | 3,012 |
| 1,040 | 1,114 | 1,204 | 1,294 | 1,384 |
| - | - | - | - | - |
| (17) | (19) | (14) | (19) | (19) |
| , | (, , | | , , | (445) |
| 1,490 | 2,191 | 4,309 | 3,699 | 3,932 |
| - (1.032) | - | - (1.800) | - (1.800) | - (1,800) |
| (1,932) | (993) | (1,000) | (1,800) | (1,000) |
| (72) | 121 | 37 | (6) | (11) |
| (2,005) | (872) | (1,763) | (1,806) | (1,811) |
| (1,181) | (2,322) | (1,423) | (1,965) | (2,259) |
| 98 | 10 | 0 | 0 | 0 |
| 1,184 | 173 | (326) | 95 | 32 |
| 36 | (2) | (32) | (1) | (1) |
| 137 | (2,141) | (1,781) | (1,871) | (2,229) |
| - | - | - | - | - |
| | | | | 0 |
| | | | | 0 |
| . , | . , | | | (108) 2,206.56 |
| , , | | | | 2,200.50 |
| | .,100.00 | 2,100.12 | .,000.00 | 2,100.00 |
| | | | | |
| (0.40) | 1.18 | 2.23 | 1.68 | 1.87 |
| 0.60 | 1.26 | 1.85 | 1.68 | 1.82 |
| 2.11 | 2.86 | 2.52 | 3.30 | 3.70 |
| 2021 | 2022 | 2023E | 2024E | 2025E |
| 17,020 | 16,777 | 18,577 | 20,377 | 22,177 |
| (8,020) | (7,899) | (9,103) | (10,397) | (11,781) |
| 8,999 | 8,878 | 9,474 | 9,980 | 10,396 |
| 365 | 323 | 307 | 307 | 307 |
| - | - | - | - | - |
| 590 | 575 | 575 | 575 | 575 |
| | | | | 1,823 |
| , | | | | 4,758 |
| | | | | 4,695 |
| | | | | 116 11,391 |
| - | - | | | 135 |
| | | | | 22,804 |
| - | | - | | 15,216 |
| 62 | 56 | 55 | 54 | 53 |
| 13,442 | 13,445 | 13,863 | 14,517 | 15,269 |
| 1,126 | 910 | 858 | 819 | 901 |
| 435 | 395 | 337 | 372 | 405 |
| 1,561 | | 1,195 | 1,191 | 1,306 |
| 4,246 | 3,249 | 3,265 | 3,252 | 3,521 |
| | | | | 2,573 |
| | | | | 135 |
| - | | - | | 6,229 22 804 |
| - | | - | | 22,804 5,912 |
| | | | | 17,325 |
| ted as debt | | , | | ,020 |
| | | | | |
| 11 26 | 11 22 | 11 60 | 10.04 | 10 07 |
| | | | | 12.87 12.61 |
| 11.00 | 11.00 | 11.40 | 11.30 | 12.01 |
| 12 7 | 10.0 | 11 1 | 10.8 | 10.8 |
| | | | | 7.2 |
| 1.7 | 1.8 | 1.8 | 1.8 | 1.8 |
| 61.4 | 35.5 | 46.9 | 43.2 | 46.8 |
| | 2022 | 2023E | 2024E | 2025E |
| 2021 | | | | |
| 2021 | | | 25.0 | 21 0 |
| 29.2 | 28.8 | 36.7 | 25.0 27.1 | |
| 29.2 31.6 | 28.8 31.1 | 36.7 39.7 | 27.1 | 23.5 |
| 29.2 31.6 26.9 | 28.8 31.1 28.3 | 36.7 39.7 35.0 | 27.1 25.0 | 21.8 23.5 21.8 3.4 |
| 29.2 31.6 | 28.8 31.1 | 36.7 39.7 | 27.1 | 23.5 21.8 3.4 |
| 29.2 31.6 26.9 2.9 | 28.8 31.1 28.3 2.9 | 36.7 39.7 35.0 2.2 | 27.1 25.0 3.0 | 23.5 |
| 29.2 31.6 26.9 2.9 4.9 | 28.8 31.1 28.3 2.9 4.9 | 36.7 39.7 35.0 2.2 4.7 | 27.1 25.0 3.0 4.5 | 23.5 21.8 3.4 4.3 |
| 29.2 31.6 26.9 2.9 4.9 5.0 | 28.8 31.1 28.3 2.9 4.9 5.0 | 36.7 39.7 35.0 2.2 4.7 4.9 | 27.1 25.0 3.0 4.5 4.6 | 23.5 21.8 3.4 4.3 4.4 |
| | 1,040 (1,769) 1,490 (1,932) (1,932) (2,005) (1,181) 98 1,184 36 137 - 0 0 0 (377) (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (470.45) 705.95 (1,181) (470.45) 705.95 (1,181) (470.45) 705.95 (1,181) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (470.45) 705.95 (470.45) 705.95 (1,182) (470.45) 705.95 (1,182) (4,020) (4,0 | 1,040 $1,114$ $ (17)$ (19) $(1,769)$ $(1,186)$ $1,490$ $2,191$ $ (1,932)$ (993) $ (1,932)$ (993) $ (72)$ 121 $(2,005)$ (872) $(1,181)$ $(2,322)$ 98 10 $1,184$ 173 36 (2) 137 $(2,141)$ $ 0$ 0 1.18 0.60 1.26 2.77 2.86 2022 177 $1,966$ $1,145$ $4,394$ $4,900$ $4,841$ $4,908$ 592 127 | 1,040 1,114 1,204 - - - (17) (19) (14) (1,769) (1,186) 1,333 1,490 2,191 4,309 - - - (1,932) (993) (1,800) - - - (72) 121 37 (2,005) (872) (1,763) (1,181) (2,322) (1,423) 98 10 0 36 (2) (32) 37 (2,141) (1,781) - - - 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1.391.42 2,632.92 | 1,040 1,114 1,204 1,294 (17) (19) (14) (19) (1,769) (1,186) 1,333 (196) 1,490 2,191 4,309 3,699 (1,932) (993) (1,800) (1,800) (72) 121 37 (6) (2,005) (672) (1,763) (1,806) (1,181) (2,322) (1,423) (1,965) 98 10 0 0 0 1,184 173 (326) 95 36 (2) (32) (1) 137 (2,141) (1,781) (1,871) 137 (2,141) (1,781) (1,871) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1.26 1.85 |

Sources: KCE Electronics; FSSIA estimates



KCE Electronics PCL (KCE TB)



45.77 /100

Exhibit 6: FSSIA ESG score implication

| Rating | Score | Implication |
|------------------------|---------|--|
| **** | >79-100 | Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability. |
| $\star\star\star\star$ | >59-79 | A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers. |
| *** | >39-59 | Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually. |
| ** | >19-39 | Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable. |
| * | 1-19 | The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC. |

Sources: FSSIA estimates

Exhibit 7: ESG – peer comparison

| | FSSIA | | | Domes | | Global ratings | | | | | | Bloomberg | | | |
|----------|--------------|------|-------------|-------|-------------|----------------|-----------|-------------------------|-------------|------|---------|-----------|---------------|--------------|---------------------|
| | ESG score | DJSI | SET THSI | THSI | CG score | AGM level | Thai CAC | Morningstar ESG risk | ESG Book | MSCI | Moody's | Refinitiv | S&P Global | ESG score | Disclosure score |
| SET100 | 69.20 | 5.34 | 4.40 | 4.40 | 4.76 | 4.65 | 3.84 | Medium | 51.76 | BBB | 20.87 | 58.72 | 63.91 | 3.72 | 28.17 |
| Coverage | 67.12 | 5.11 | 4.15 | 4.17 | 4.83 | 4.71 | 3.53 | Medium | 52.04 | BB | 16.97 | 56.85 | 62.09 | 3.40 | 31.94 |
| DELTA | 87.59 | Y | Y | Y | 5.00 | 5.00 | Certified | Low | 68.81 | AA | | 91.19 | 74.00 | 4.15 | |
| HANA | 56.35 | | Y | Y | 5.00 | 5.00 | Certified | Negligible | 56.93 | BBB | | 44.01 | 31.00 | 1.81 | |
| KCE | 45.77 | | | | 5.00 | 5.00 | Certified | Medium | 52.70 | | | 61.53 | 16.00 | 2.16 | 52.98 |

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 8: ESG score by Bloomberg

| FY ending Dec 31 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| ESG financial materiality scores - ESG score | 1.34 | 1.35 | 1.35 | 1.36 | 1.37 | 1.70 | 2.06 | 2.16 |
| BESG environmental pillar score | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1.00 | 1.00 |
| BESG social pillar score | 0.80 | 0.80 | 0.80 | 0.80 | 0.80 | 1.44 | 1.45 | 1.58 |
| BESG governance pillar score | 4.64 | 4.67 | 4.67 | 4.77 | 4.83 | 4.83 | 4.71 | 4.90 |
| ESG disclosure score | 40.30 | 41.69 | 40.30 | 40.64 | 46.82 | 53.50 | 54.91 | 52.98 |
| Environmental disclosure score | 19.21 | 19.21 | 19.21 | 19.21 | 33.59 | 49.50 | 53.76 | 52.13 |
| Social disclosure score | 20.44 | 24.61 | 20.44 | 21.46 | 25.63 | 29.78 | 29.78 | 25.60 |
| Governance disclosure score | 81.10 | 81.10 | 81.10 | 81.10 | 81.10 | 81.10 | 81.10 | 81.10 |
| Environmental | | | | | | | | |
| Emissions reduction initiatives | No | Yes |
| Climate change policy | No |
| Climate change opportunities discussed | No |
| Risks of climate change discussed | No |
| GHG scope 1 | _ | _ | — | — | — | — | 3 | 3 |
| GHG scope 2 location-based | _ | _ | — | — | — | — | 64 | 70 |
| GHG Scope 3 | _ | _ | _ | _ | _ | _ | _ | _ |
| Carbon per unit of production | _ | _ | _ | _ | _ | _ | 4 | 4 |
| Biodiversity policy | No |
| Energy efficiency policy | Yes |
| Total energy consumption | _ | _ | _ | _ | _ | 121 | 152 | 163 |
| Renewable energy use | _ | _ | _ | _ | _ | 1 | 2 | 4 |
| Electricity used | _ | _ | _ | _ | _ | 112 | 140 | 152 |
| Fuel used - natural gas | _ | _ | _ | _ | _ | 850 | 1,100 | 1,130 |

Sources: Bloomberg; FSSIA's compilation

Exhibit 9: ESG score by Bloomberg (cont.)

| FY ending Dec 31 | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|
| Fuel used - crude oil/diesel | No | No | No | No | No | No | No | No |
| Waste reduction policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Hazardous waste | 6 | 8 | 9 | 12 | 8 | 3 | 5 | - |
| Total waste | 7 | 11 | 13 | 15 | 12 | 13 | 17 | 20 |
| Waste recycled | — | | — | — | | 11 | 15 | 16 |
| Waste sent to landfills | — | | — | — | | 2 | 3 | 3 |
| Environmental supply chain management | No | No | No | No | Yes | Yes | Yes | Yes |
| Water policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Water consumption | - | - | - | _ | — | 1,650 | 2,232 | 2,612 |
| Social | | | | | | | | |
| Human rights policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Policy against child labor | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Quality assurance and recall policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Consumer data protection policy | No | No | No | Yes | Yes | Yes | Yes | Yes |
| Equal opportunity policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Gender pay gap breakout | No | No | No | No | No | No | No | No |
| Pct women in workforce | — | _ | — | — | | 52 | 46 | 52 |
| Pct disabled in workforce | — | _ | — | — | | — | | _ |
| Business ethics policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Anti-bribery ethics policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Health and safety policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Lost time incident rate - employees | _ | _ | _ | _ | _ | _ | _ | 1 |
| Total recordable incident rate - employees | 3 | 1 | 1 | 1 | 1 | 1 | 1 | _ |
| Training policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Fair remuneration policy | No | No | No | No | No | No | No | No |
| Number of employees – CSR | 2,388 | 2,696 | 1,021 | 1,042 | 1,019 | 984 | 974 | 1,049 |
| Employee turnover pct | _ | _ | _ | _ | | 11 | 10 | 11 |
| Total hours spent by firm - employee training | 176,855 | 198,156 | 187,310 | 229,906 | 83,545 | 33,247 | 44,164 | 67,795 |
| Social supply chain management | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Governance | | | | | | | | |
| Board size | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 |
| No. of independent directors (ID) | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| No. of women on board | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| No. of non-executive directors on board | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| Company conducts board evaluations | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| No. of board meetings for the year | 12 | 12 | 12 | 12 | 12 | 13 | 12 | 12 |
| Board meeting attendance pct | 99 | 97 | 97 | 94 | 95 | 96 | 99 | 99 |
| Board duration (years) | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| Director share ownership guidelines | No | No | No | No | No | No | No | No |
| Age of the youngest director | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 |
| Age of the oldest director | 78 | 79 | 80 | 81 | 82 | 74 | 75 | 76 |
| No. of executives / company managers | 9 | 9 | 10 | 10 | 10 | 10 | 10 | 11 |
| No. of female executives | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| Executive share ownership guidelines | No | No | No | No | No | No | No | No |
| Size of audit committee | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| No. of ID on audit committee | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| Audit committee meetings | 4 | 4 | 5 | 5 | 6 | 5 | 4 | 5 |
| Audit committee meetings Audit meeting attendance % | 4 100 | 4 92 | 100 | 100 | 83 | 100 | 75 | 93 |
| Size of compensation committee | 3 | 32 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| No. of ID on compensation committee | 3 2 | 3 2 | 3 2 | 3 2 | 3 2 | 3 2 | 3 2 | 3 2 |
| • | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| No. of compensation committee meetings | 2 100 | 2 100 | 2 100 | 2 83 | | 2 100 | | |
| Compensation meeting attendance % | | | | | 89 2 | | 100 3 | 100 |
| Size of nomination committee | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| No. of nomination committee meetings | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 1 |
| Nemination months | 400 | 400 | | ~~ | ~~ | 400 | 400 | |
| Nomination meeting attendance % Sustainability governance | 100 | 100 | 100 | 83 | 89 | 100 | 100 | 100 |

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

| ESG score | Methodolog | У | | | Rating | | | | | | |
|---|---|---|--|--|---|--|--|---|---|------------------------------|--|
| The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global | process base from the ann | ed on the com ual S&P Glob | transparent, rules-based ppanies' Total Sustainabili al Corporate Sustainabilit anies within each industry | ty Scores resulting y Assessment (CSA). | Sustainability ESG Score of | Assessment less than 45 any are disqu | o the annual S (CSA) for DJS % of the S&P ualified. The co Jniverse. | I. Companies Global ESG \$ | s with an S&F Score of the h | nighest | |
| Sustainability Investment List (<u>THSI</u>) by The Stock Exchange of Thailand (<u>SET</u>) | managing bu Candidates (conditions: 1 and 2) free f >15% of paid score of belo executives' | usiness with tr must pass the) no irregular loat of >150 s d-up capital. S bw 70%; 2) ind vrongdoing re | ility in Environmental and ansparency in Governance preemptive criteria, with trading of the board mem hareholders, and combine Some key disqualifying crit dependent directors and fr lated to CG, social & envir ; and 5) earnings in red for | ee, updated annually. two crucial bers and executives; ed holding must be teria include: 1) CG ree float violation; 3) ronmental impacts; 4) | | | | | | | |
| CG Score by Thai Institute of Directors Association (Thai IOD) | annually by t Thailand (SE | he Thai IOD, | h in sustainable developn with support from the Sto ts are from the perspectiv s. | ck Exchange of | Good (80-89) and not rated equitable trea | 3 for Good for scores be tment of sha (25%); 4) dis | egories: 5 for E (70-79), 2 for F slow 50. Weigh reholders (weig closure & trans | air (60-69), 1 tings include ht 25% com | for Pass (60 : 1) the rights bined); 3) the | -69), ; 2) and role of | |
| AGM level By Thai Investors Association (TIA) with support from the SEC | treatment an transparent a out of five th assessment the meeting advance circuit rights can be e transparency a | e incorporated and sufficientl e CG compor criteria cover date (45%), a ation of sufficier exercised. The s and verifiability; a | which shareholders' rights d into business operations y disclosed. All form impo ients to be evaluated anni AGM procedures before t nd after the meeting (10% nt information for voting; and 2 econd assesses 1) the ease c and 3) openness for Q&A. The ontain discussion issues, reso | and information is rtant elements of two ually. The the meeting (45%), at (<i>i</i>). (<i>The first assesses 1</i>)) <i>facilitating how voting</i> of attending meetings; 2) a third involves the | wo , at s 1) g | | | | | | |
| Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC) | establishmen policies. The (Companies d Declaration of Certification, ir managers and | nt of key contr Certification eciding to becom Intent to kick of including risk ass employees, est | Checklist include corruptic ols, and the monitoring at is good for three years. ne a CAC certified member sta f an 18-month deadline to sub ressment, in place of policy an ablishment of whistleblowing of Il stakeholders.) | nd developing of art by submitting a mit the CAC Checklist for id control, training of | passed Check approvals whe | list will move se members | ewed by a comi e for granting co s are twelve hig I achievements | ertification by | the CAC Co | uncil | |
| <u>Morningstar</u> Sustainalytics | based on an risk is unma | assessment naged. Source | sk rating provides an over of how much of a compan s to be reviewed include corpo her media, NGO reports/webs | y's exposure to ESG prate publications and | | | ng score is the ne higher ESG | | | The | |
| | information, co | | k, ESG controversies, issuer f | | 0-10 | Low 10-20 | Medium 20-30 | High 30-40 | Severe | | |
| | | | | | 0-10 | 10-20 | 20-30 | 50-40 | 40+ | | |
| ESG Book | positioned to the principle helps explain over-weighti | outperform c of financial m future risk-a | sustainable companies that wer the long term. The me ateriality including informa djusted performance. Mat ith higher materiality and r rrly basis. | ethodology considers ation that significantly eriality is applied by | | | | | | | |
| MSCI | | 0 | measure a company's ma nd laggards according to t | | | | | | | logy to | |
| | AAA | 8.571-10.00 | 0 | · | | | - | | | | |
| | AA | 7.143-8.570 | Leader: | leading its industry in n | anaging the most | significant ESC | IISKS and opport | unities | | | |
| | Α | 5.714-7.142 | 2 | a mixed or unexceptior | al track record of | oonocina the | not significant E | C ricks and a | | tive to | |
| | BBB | 4.286-5.713 | - | industry peers | ICI II AUN IEUUIU UT I | папауну те п | iosi signinicant Et | o naka dhu 0 | portunities tela | arve (0 | |
| | BB | 2.857-4.28 | | | | | | | | | |
| | B CCC | 1.429-2.856 | Laggard: | lagging its industry bas | ed on its high expo | sure and failur | e to manage sign | ificant ESG ris | ks | | |
| Moody's ESG solutions | Moody's ass believes that | esses the dec a company in | gree to which companies t ntegrating ESG factors int or shareholders over the r | o its business model an | | | | | | | |
| Refinitiv ESG rating | based on pu | blicly available | and objectively measure e and auditable data. The ta publicly. <i>(Score ratings a</i> | score ranges from 0 to | 100 on relative | ESG perform | ance and insu | ficient degre | | | |
| S&P Global | | | re is a relative score mea in the same industry clas | | | | nt of ESG risks | s, opportunitio | es, and impac | cts | |
| Bloomberg | ESG Score | | Bloomberg score evalua score is based on Bloon of Pillar Scores, where t | nberg's view of ESG fina | ancial materiality | . The score | is a weighted g | eneralized m | iean (power r | nean) | |
| Bloomberg | of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of | | | | | | | | | | |

Source: FSSIA's compilation

FINANSIA

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History of change in investment rating and/or target price



Sureeporn Teewasuwet started covering this stock from 09-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------|--------|-----------|--------|---|
| KCE Electronics | KCE TB | THB 55.50 | HOLD | Downside and upside risks to our P/E-based TP include 1) sooner- or later-than-expected global economic and car sales recoveries; 2) higher- or lower-than-expected increase or decrease in raw material costs; 3) a stronger or weaker-than-expected increase or decrease in THB; and 4) a minimum wage increase or a labour shortage. |

Source: FSSIA estimates

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All share prices are as at market close on 07-Nov-2023 unless otherwise stated.



RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.