**EQUITY RESEARCH - RESULTS FLASH** 

### PRECIOUS SHIPPING

THAILAND / TRANSPORT & LOGISTIC

**PSL TB** 









TARGET PRICE	THB10.30
CLOSE	THB8.75
UP/DOWNSIDE	+17.7%
TP vs CONSENSUS	-8.2%

# UNCHANGED

## 3Q23 results at first glance

### กำไรปกติพลิกมาต่ำที่สุดในรอบ 12 ไตรมาส

#### **Highlights**

- PSL รายงานกำไรสุทธิ์ 3Q23 ที่ 98.5 ล้านบาท โดยมีกำไรจากอัตราแลกเปลี่ยน 6.6 ล้านบาทและก่ำไรจากตราสารอนุพันธ์จากการยกเลิกสัญญาแลกเปลี่ยนอัตรา ดอกบี้ยหลายฉบับ 62.3 ล้านบาท หากตัดรายการพิเศษดังกล่าวออก กำไรปกติใน ไตรมาสนี้ทำได้เพียง 29.6 ล้านบาท -89% q-q, -98% y-y เป็นกำไรต่ำที่สุดในรอบ 12 ไตรมาส ต่ำกว่าเราและตลาดคาด 70-80%
- กำไรที่ต่ำกว่าเราคาดเกิดจากรายได้จากการเดินเรือที่ต่ำกว่าคาด และดอกเบี้ยจ่าย ที่สูงกว่าคาดมากโดยค่าใช้จ่ายด้านดอกเบี้ยเพิ่มขึ้นถึง 20% q-q และ 23% y-y จาก การเพิ่มขึ้นของอัตราดอกเบี้ย SOFR ในส่วนของจำนวนเงินกู้ในไตรมาสนี้ลดลง เล็กน้อยเป็น 6.8 พันล้านบาทจากไตรมาสก่อนที่ 6.9 พันล้านบาท หรือคิดเป็น
- รายได้จากการเดินเรือใน 3Q23 ทำได้ \$9,741 ต่อลำต่อวัน (-15% q-q, -51% y-y) กลับมาต่ำสุดในรอบ 12 ไตรมาสนับตั้งแต่ 4Q20 ตามค่าระวางเรือซึ่งเป็นไปตาม ภาวะเศรฐกิ่จโลกและจีนที่ฟื้นช้า เห็นได้จากดัชนี BHSI (Baltic Handysize Index) ที่ลดลง 15% q-q และ 53% y-y เหลือ 492 จุด
- ค่าใช้จ่ายในการเดินเรือค่อนข้างทรงตัวที่ \$5,141 ต่อลำต่อวัน อัตรากำไรขั้นต้นจึง ลดลงเหลือ 22.0% จาก 33.7% ใน 2Q23 และ 60.5% ใน 3Q22 ในส่วนของ ค่าใช้จ่ายในการขายและบริหารยังคงควบคุมได้ดี

#### **Outlook**

- รายได้และกำไรปกติงวด 9M23 หดตัวถึง 51% y-y และ 92% y-y ตามลำดับ กำไร ปกติคิดเป็นเพียง 27% ของประมาณการทั้งปีที่เราคาด แม้ว่าดัชนี BHSI เฉลี่ยใน 4QTD จะขยับขึ้นมาอยู่ที่ 675 จุด +37% จากค่าเฉลี่ยใน 3Q23 แต่ดัชนีเริ่มปรับลง ์ตั้งแต่ 2 สัปดาห์หลังของเดือน ต.ค. และโดยธรรมชาติมักปรับลงในช่วงปลายปี ประมาณการของเราท้ายทายมากทั้งในปีนี้และอาจต่อเนื่องถึงปี 2024 ขึ้นอยู่กับ การฟื้นตัวของเศรษฐกิจจีนเป็นสำคัญ
- เราจะทบทวนประมาณการอีกครั้งหลังการประชุมนักวิเคราะห์ ยังคงแนะนำเพียง ถือ อย่างน้อยราคาหุ้นปัจจุบันก็ต่ำกว่ามูลค่าทางบัญชีสิ้น 3Q23 ที่ 11.04 บาท/หุ้น สภาพคล่องทางการเงินของบริษัทอยู่ในเกณฑ์ดี และเชื่อว่าเศรษฐกิจจีนจะทยอย ปรับตัวดีขึ้นหลังรัฐบาลออกมาตรการกระตุ้นเศรษฐกิจ 1 ล้านล้านหยวนปลาย เดือน ต.ค.

#### **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	9,129	6,320	7,038	7,569
Net profit	4,851	1,278	1,915	2,388
EPS (THB)	3.11	0.82	1.23	1.53
vs Consensus (%)	-	38.0	8.8	10.9
EBITDA	6,553	3,016	3,674	4,132
Recurring net profit	4,850	1,278	1,915	2,388
Core EPS (THB)	3.11	0.82	1.23	1.53
EPS growth (%)	11.8	(73.7)	49.9	24.7
Core P/E (x)	2.8	10.7	7.1	5.7
Dividend yield (%)	20.0	3.7	5.6	8.8
EV/EBITDA (x)	2.9	6.2	4.9	4.3
Price/book (x)	0.8	8.0	8.0	0.8
Net debt/Equity (%)	34.4	30.0	25.4	22.6
ROE (%)	31.5	7.7	11.2	13.4



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(2.8)	(1.7)	(37.5)
Relative to country (%)	(0.9)	5.9	(28.4)
Mkt cap (USD m)			382
3m avg. daily turnover (USD n	n)		3.3
Free float (%)			48
Major shareholder	Globex Cor	poration Lin	nited (28%)
12m high/low (THB)			16.80/8.10
Issued shares (m)			1,559.29

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum Fundamental Investment Analyst on Securities; License no. 014530 jitra.a@fssia.com, +66 2646 9966

Exhibit 1: 3Q23 earnings result

Year to Dec 31	3Q22	4Q22	1Q23	2Q23	3Q23	Cha	ange	9M22	9M23	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Service revenue	2,500	1,731	1,146	1,322	1,151	(12.9)	(53.9)	7,394	3,616	(51.1)
Cost of services	(630)	(520)	(549)	(519)	(530)	2.1	(15.8)	(1,552)	(1,595)	2.8
Gross profit	1,870	1,211	596	803	621	(22.7)	(66.8)	5,843	2,021	(65.4)
Operating costs	(118)	(151)	(112)	(91)	(113)	24.7	(4.0)	(366)	(316)	(13.6)
Operating profit	1,397	719	156	365	154	(57.9)	(89.0)	4,510	675	(85.0)
Operating EBITDA	1,754	1,072	492	722	521	(27.8)	(70.3)	5,483	1,735	(68.3)
Interest expense	(107)	(109)	(104)	(110)	(131)	19.6	23.1	(366)	(316)	(13.6)
Profit before tax	1,291	610	53	255	22	(91.2)	(98.3)	4,227	330	(92.2)
Associates	10	10	2	2	8	258.8	(23.6)	255	246	(3.3)
Reported net profit	1,348	605	79	286	98	(65.6)	(92.7)	4,302	463	(89.2)
Core profit	1,301	605	54	258	30	(88.5)	(97.7)	4,245	341	(92.0)
Reported EPS (THB)	0.86	0.39	0.05	0.18	0.06	(65.6)	(92.7)	2.76	0.30	(89.2)
Core EPS (THB)	0.83	0.39	0.03	0.17	0.02	(88.5)	(97.7)	2.72	0.22	(92.0)
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	60.5	49.6	22.8	33.7	22.0	(11.7)	(38.5)	79.0	55.9	(23.1)
Operating margin	55.9	41.6	13.7	27.6	13.4	(14.2)	(42.6)	61.0	18.7	(42.3)
EBITDA margin	70.2	61.9	43.0	54.6	45.3	(9.3)	(24.9)	74.1	48.0	(26.2)
Core profit margin	52.1	35.0	4.7	19.5	2.6	(16.9)	(49.5)	57.4	9.4	(48.0)
SG&A / Sales	3.4	6.7	7.3	5.6	7.8	2.2	4.4	4.9	8.7	3.8
Operating statistics						(q-q %)	(y-y %)			(y-y %)
No. of vessels	38	38	38	38	38	0.0	0.0	38.0	38.0	0.0
BSI Index (Supramax) - average	1,793	1,327	925	988	912	(7.7)	(49.2)	2,236	942	(57.9)
BHSI Index (Handysize) - average	1,039	822	539	579	492	(15.0)	(52.6)	1,303	537	(58.8)
PSL's TC rate (USD/ship/day)	19,840	14,343	10,022	11,424	9,741	(14.7)	(50.9)	21,912	10,396	(52.6)
PSL's OPEX (USD/ship/day)	5,159	4,815	5,231	5,113	5,141	0.5	(0.3)	4,919	5,162	4.9

Source: PSL

Exhibit 2: PSL's freight rate and operating cost per ship

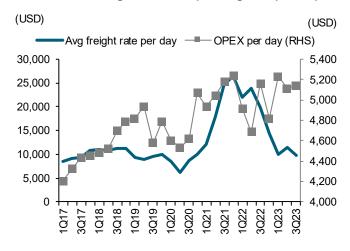
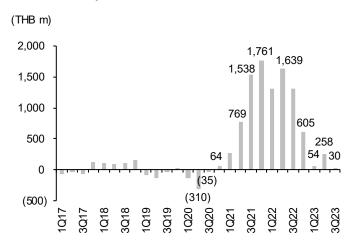


Exhibit 3: Core profit



Source: PSL Source: PSL

#### **Financial Statements**

Precious Shipping

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	8,615	9,129	6,320	7,038	7,569
Cost of goods sold	(3,305)	(3,401)	(4,119)	(4,129)	(4,152)
Gross profit	5,311	5,728	2,201	2,909	3,417
Other operating income	3	17	12	13	14
Operating costs	(581)	(517)	(545)	(577)	(608)
Operating EBITDA	5,947	6,553	3,016	3,674	4,132
Depreciation	(1,214)	(1,324)	(1,347)	(1,328)	(1,308)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	4,734	5,229	1,669	2,346	2,824
Net financing costs	(415)	(392)	(401)	(382)	(373)
Associates	23	29	10	11	11
Recurring non-operating income	23	29	10	11	11
Non-recurring items	136	0	0	0	0
Profit before tax	4,477	4,866	1,278	1,974	2,462
Tax	(2)	(15)	0	(59)	(74)
Profit after tax	4,475	4,851	1,278	1,915	2,388
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,475	4,851	1,278	1,915	2,388
Non-recurring items & goodwill (net)	(136)	0	0	0	0
Recurring net profit	4,339	4,850	1,278	1,915	2,388
Per share (THB)					
Recurring EPS *	2.78	3.11	0.82	1.23	1.53
Reported EPS	2.87	3.11	0.82	1.23	1.53
DPS	1.50	1.75	0.33	0.49	0.77
Diluted shares (used to calculate per share data)	1,559	1,559	1,559	1,559	1,559
Growth					
Revenue (%)	131.0	6.0	(30.8)	11.4	7.5
Operating EBITDA (%)	327.8	10.2	(54.0)	21.8	12.5
Operating EBIT (%)	2,570.6	10.5	(68.1)	40.6	20.4
Recurring EPS (%)	nm	11.8	(73.7)	49.9	24.7
Reported EPS (%)	nm	8.4	(73.7)	49.9	24.7
Operating performance					
Gross margin inc. depreciation (%)	61.6	62.7	34.8	41.3	45.1
Gross margin exc. depreciation (%)	75.7	77.3	56.1	60.2	62.4
Operating EBITDA margin (%)	69.0	71.8	47.7	52.2	54.6
Operating EBIT margin (%)	54.9	57.3	26.4	33.3	37.3
Net margin (%)	50.4	53.1	20.2	27.2	31.6
Effective tax rate (%)	0.0	0.3	0.0	3.0	3.0
Dividend payout on recurring profit (%)	53.9	56.3	40.0	40.0	50.0
Interest cover (X)	11.5	13.4	4.2	6.2	7.6
Inventory days	4.9	5.6	5.6	5.6	5.6
Debtor days	7.3	9.1	16.6	17.1	17.3
Creditor days	55.1	82.5	84.4	91.8	83.1
Operating ROIC (%)	19.3	19.9	6.2	8.8	10.5
ROIC (%)	19.0 35.4	19.5	6.0 7.7	8.5 11.2	10.1 13.4
ROE (%)		31.5		9.0	
ROA (%) * Pre exceptional, pre-goodwill and fully diluted	20.8	21.6	6.6	9.0	10.8
	-0004	2000	2200	20045	20055
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Time charter	7,723	8,992	6,196	6,803	7,291
Voyage charter	889	132	120	231	274
Sources: Precious Shipping: FSSIA estimates	4	4	4	4	4

Sources: Precious Shipping; FSSIA estimates

#### **Financial Statements**

Precious Shipping

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	4,339	4,850	1,278	1,915	2,388
Depreciation	1,214	1,324	1,347	1,328	1,308
Associates & minorities	- (0.400)	-	-	- (0.57)	(400
Other non-cash items	(2,160)	402 28	672	(357)	(468)
Change in working capital Cash flow from operations	(420) <b>2,973</b>	6,60 <b>4</b>	49 <b>3,346</b>	(206) <b>2,680</b>	(130) <b>3,09</b> 8
Capex - maintenance	2,973	0,004	3,346	2,000	3,030
Capex - new investment	(474)	(2,447)	(1,020)	(1,300)	(1,500)
let acquisitions & disposals	516	0	0	(1,500)	(1,500)
Other investments (net)	415	30	(52)	(43)	(32)
Cash flow from investing	456	(2,416)	(1,072)	(1,343)	(1,532)
Dividends paid	(1,169)	(3,508)	(511)	(766)	(1,194)
Equity finance	0	0	0	0	(1,101)
Debt finance	(1,309)	(1,818)	(260)	(362)	(
Other financing cash flows	0	(380)	(1,166)	Ó	(
Cash flow from financing	(2,478)	(5,705)	(1,937)	(1,129)	(1,194
Non-recurring cash flows	-	-	-	-	
Other adjustments	417	104	74	0	(
Net other adjustments	417	104	74	0	(386)
Movement in cash	1,368	(1,413)	411	209	(14
Free cash flow to firm (FCFF)	3,844.58	4,580.64	2,675.30	1,719.40	1,939.43
Free cash flow to equity (FCFE)	2,537.14	2,095.00	922.31	974.61	1,180.30
Per share (THB)					
FCFF per share	2.47	2.94	1.72	1.10	1.24
FCFE per share	1.63	1.34	0.59	0.63	0.76
Recurring cash flow per share	2.18	4.22	2.11	1.85	2.07
Salance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
· · · · · · · · · · · · · · · · · · ·					
Γangible fixed assets (gross)	29,643	32,817	33,473	34,275	35,150
Less: Accumulated depreciation	(9,358)	(10,769)	(11,846)	(12,675)	(13,309
angible fixed assets (net)	20,285	22,048	21,627	21,599	21,841
ntangible fixed assets (net)	21	16	15	15	19
Long-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	91	81	101	101	10
Cash & equivalents	2,468	1,056	1,467	1,675	1,662
A/C receivable	175	279	294	366	352
nventories	22	42	43	44	44
Other current assets	144	181	253	281	303
Current assets	2,810	1,557	2,056	2,367	2,361
Other assets	324	602	654	697	729
Fotal assets	<b>23,531</b> 14,365	<b>24,304</b> 16,463	<b>24,453</b> 16,684	<b>24,779</b> 17,433	<b>25,047</b> 18,127
Common equity Minorities etc.	14,305	0	0	17,433	10,121
	14,365	16,463	16,684	17,433	18,127
Fotal shareholders' equity Long term debt	6,824	5,556	5,251	5,003	4,775
Other long-term liabilities	425	417	442	3,003	4,773
Long-term liabilities	7,249	5,974	5,693	5,390	5,19
A/C payable	441	639	773	773	653
Short term debt	1,414	1,167	1,213	1,098	990
Other current liabilities	61	61	91	84	86
Current liabilities	1,917	1,867	2,076	1,955	1,728
Fotal liabilities and shareholders' equity	23,531	24,304	24,453	24,779	25,047
Net working capital	(161)	(198)	(274)	(167)	(39
nvested capital	20,560	22,548	22,123	22,245	22,646
Includes convertibles and preferred stock which is be	eing treated as debt				
Per share (THB)					
Book value per share	9.21	10.56	10.70	11.18	11.63
Fangible book value per share	9.20	10.55	10.70	11.17	11.6
Financial strength	9.20	10.55	10.09	11.17	11.02
	40.0	04.4	00.0	05.4	00.4
Net debt/equity (%)	40.2	34.4	30.0	25.4	22.0
Net debt/total assets (%)	24.5	23.3	20.4	17.9	16.4
Current ratio (x)	1.5	0.8	1.0	1.2	1.4
CF interest cover (x)	8.3	12.6	5.8	6.9	8.2
/aluation	2021	2022	2023E	2024E	2025
Recurring P/E (x) *	3.1	2.8	10.7	7.1	5.
Recurring P/E @ target price (x) *	3.7	3.3	12.6	8.4	6.7
Reported P/E (x)	3.0	2.8	10.7	7.1	5.
Dividend yield (%)	17.1	20.0	3.7	5.6	8.
Price/book (x)	0.9	0.8	0.8	0.8	0.
Price/tangible book (x)	1.0	0.8	0.8	0.8	0.
EV/EBITDA (x) **	3.3	2.9	6.2	4.9	4.
EV/EBITDA @ target price (x) **	3.7	3.3	7.0	5.6	4.
9 9 ,		0.9	0.8	0.8	0.
EV/invested capital (x)	0.9	0.9	0.0	0.0	0.

Sources: Precious Shipping; FSSIA estimates

## PRECIOUS SHIPPING PCL (PSL TB)

#### Exhibit 4: FSSIA ESG score implication

55.45 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

#### Exhibit 5: ESG – peer comparison

	FSSIA		Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17	
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94	
NYT	43.79			Υ	5.00	5.00			53.86			57.61		6.57	45.96	
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00			
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36	
SJWD	42.41		Υ	Y	5.00	5.00			56.00			42.01		3.44	41.46	
TTA	65.35		Y	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20	

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

#### Exhibit 6: ESG disclosure from company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	11 / 4 / 4
Climate change opportunities discussed		No. of board meetings for the year / % attendance	7 / 98%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	8
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	
Fuel used - crude oil/diesel	Yes	Age of the youngest / oldest director	34 / 69
Waste reduction policy	Yes	Number of executives / female	3/0
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3 / 2
Quality assurance and recall policy		Number of compensation committee meetings	3
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3/3
Gender pay gap breakout		Number of nomination committee meetings	3
Pct women in workforce	56	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	8.5
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	94.84
Health and safety policy	Yes	Auditor fee (THB m)	11.11
Lost time incident rate - employees		(EY Office Limited)	
Training policy	Yes	Total employee (no.)	133
Fair remuneration policy	Yes	Employee compensation (THB m)	315.37
Number of employees - CSR	Yes		
Total hours spent by firm - employee training	44286		
Social supply chain management	Yes		

Source: FSSIA's compilation

#### **Disclaimer for ESG scoring**

ESG score	Methodolog	У			Rating					
The Dow Jones Sustainability ndices ( <u>DJSI</u> ) By S&P Global	process base from the ann Only the top- inclusion.	ed on the comual S&P Glob ranked comp	transparent, rules-based npanies' Total Sustainabil nal Corporate Sustainabili anies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
Sustainability investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates r conditions: 1 and 2) free fl >15% of paid score of belo executives' v	usiness with tr must pass the ) no irregular oat of >150 s d-up capital. S ow 70%; 2) ind vrongdoing re	ility in Environmental and ansparency in Governand preemptive criteria, with trading of the board mem hareholders, and combine come key disqualifying cri dependent directors and for lated to CG, social & env ; and 5) earnings in red for	To be eligible for <b>THSI inclusion</b> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <b>SETTHSI Index</b> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
oy Thai nstitute of Directors Association Thai IOD)	annually by t Thailand (SE	he Thai IOD,	h in sustainable developn with support from the Sto ts are from the perspectiv s.	ck Exchange of	Good (80-89) and not rated equitable trea	, 3 for Good for scores be tment of sha (25%); 4) dis	egories: 5 for E (70-79), 2 for F elow 50. Weigh reholders (weig closure & trans	air (60-69), ′ itings include ght 25% com	for Pass (60 : 1) the rights bined); 3) the	-69), ; 2) and role of
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the assessment the meeting advance circularights can be e transparency a	e incorporated and sufficientl e CG compon criteria cover date (45%), a ation of sufficier exercised. The s and verifiability; a	which shareholders' rights d into business operations y disclosed. All form imponents to be evaluated ann AGM procedures before and after the meeting (10% of information for voting; and 20 econd assesses 1) the ease of and 3) openness for Q&A. The ontain discussion issues, rescu	s and information is ortant elements of two ually. The the meeting (45%), at (6). (The first assesses 1):) facilitating how voting of attending meetings; 2) e third involves the			nto four categc air (80-89), an			
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key controlled Certification eciding to becont the line of t	Checklist include corruptions, and the monitoring a is good for three years. The a CAC certified member store and 18-month deadline to subsessment, in place of policy are ablishment of whistleblowing Il stakeholders.)	nd developing of  art by submitting a  mit the CAC Checklist for ad control, training of	passed Chec approvals wh	klist will move ose members	ewed by a come for granting come are twelve high achievements	ertification by ghly respecte	the CAC Co	uncil
Morningstar Sustainalytics							ng score is the he higher ESG		•	The
	information, co		k, ESG controversies, issuer	reedback on draft ESG NEGL Low Medium High			High	Severe		
					0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to the principle helps explair over-weightin	outperform o of financial m future risk-a	sustainable companies the long term. The meateriality including informations diusted performance. Mat the higher materiality and brity basis.	ethodology considers ation that significantly teriality is applied by	scores using	materiality-ba	culated as a wased weights. To indicating bet	The score is	scaled betwee	
MSCI			measure a company's mand laggards according to							logy to
	AAA	8.571-10.00	0 Leader:	leading its industry in r	nanaging the most	significant ESC	risks and onnor	tunities		
	AA	7.143-8.570	)	loading to madely in t	nanaging are meet	o.g.mount 20	o none and oppor			
	Α	5.714-7.142		a mixed or unexception	nal track record of	managing the r	nost significant E	SG risks and o	pportunities rela	ative to
	BBB BB	4.286-5.713	· ·	industry peers		0 0	ŭ		•	
	В	2.857-4.285 1.429-2.856								
	ccc	0.000-1.428	Laggard:	lagging its industry bas	ed on its high expo	sure and failur	e to manage sigr	nificant ESG ris	ks	
Moody's ESG olutions	believes that	a company ir	gree to which companies ntegrating ESG factors int or shareholders over the i	to its business model ar	•		•		0, .	
Refinitiv ESG ating	based on pul	blicly available	and objectively measure e and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to	100 on relative	ESG perform	nance and insu	fficient degre		
S&P Global			re is a relative score mea				nt of ESG risks	s, opportuniti	es, and impa	cts
Bloomberg	ESG Score	<u> </u>	Bloomberg score evaluates score is based on Bloom of Pillar Scores, where the	ating the company's agg	regated Enviror ancial materialit	mental, Soc y. The score	is a weighted o	generalized n	nean (power r	nean)
Bloomberg	ESG Disclos	ure Score	Disclosure of a compan	via ECC wand for Diago	.hara FCC accr	Th	ranga fram O	e 4- 4	OO for disales	ure of

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



13-Feb-2023 HOLD 17.00 10-May-2023 BUY 15.00 02-Aug-2023 HOLD 10.30

Jitra Amornthum started covering this stock from 13-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Precious Shipping	PSL TB	THB 8.75	HOLD	Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks include 1) China's stimulus to revive the economy; and 2) the end of the Russia-Ukraine war or the end of sanctions.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 03-Nov-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.