

ASIA AVIATION AAV TB

THAILAND / TRANSPORT & LOGISTICS

BUY

UNCHANGED

ปัจจัยหนุนจากช่วงวันหยุดยาวของจีน

- หนึ่งในผู้ได้รับประโยชน์สูงจากการยกเว้นวีซ่าให้นักท่องเที่ยวจีนซึ่งน่าจะช่วยผลักดันตัวเลขให้เพิ่มเป็น 500-600k ในเดือน ต.ค. (จาก 355k ในเดือน ส.ค.)
- การดำเนินงานใน 3Q23 ปรับตัวดีขึ้นแต่น่าจะได้รับผลกระทบจากผลขาดทุนจากอัตราแลกเปลี่ยน คาดว่าผลประกอบการ 4Q23 จะอยู่ในเกณฑ์ดีจากการฟื้นตัวของนักท่องเที่ยวชาวจีน
- คงแนะนำซื้อจากค่า 2024E adjusted P/BV ที่ 1.5x

ตัวเลขนักท่องเที่ยวขาเข้าชาวจีนน่าจะแตะ 500-700k/เดือนใน 4Q23

เมื่อไม่นานมานี้ประเทศไทยได้ออกมาตรการยกเว้นวีซ่าสำหรับนักท่องเที่ยวชาวจีนตั้งแต่วันที่ 25 ก.ย. 2023 ถึง 29 ก.พ. 2024 โดยกระทรวงการท่องเที่ยวและกีฬาคาดว่าตัวเลขนักท่องเที่ยวขาเข้าชาวจีนจะกระโดดเพิ่มจาก 355k ในเดือน ส.ค. เป็น 500-700k ต่อเดือนใน 4Q23 (เท่ากับ 60-85% ของระดับก่อนโควิด) คาดการณ์ดังกล่าวสอดคล้องกับ Airports of Thailand (AOT TB, BUY, THB85 TP) ซึ่งคาดว่าตัวเลขนักท่องเที่ยวขาเข้าชาวจีนจะกระโดดเพิ่มเป็น 620k ในเดือน ต.ค. โดยได้ปัจจัยผลักดันจากวันหยุดยาวในช่วง Golden Week ซึ่ง AAV น่าจะเป็นหนึ่งในหุ้นที่ได้ประโยชน์สูงสุดเนื่องจากมีสัดส่วนรายได้ 32% จากเส้นทางในจีน ณ. สิ้นปี 2019 และส่วนแบ่งตลาด 15-20% ของตัวเลขนักท่องเที่ยวขาเข้าชาวจีนใน 2Q23.

เพิ่มจำนวนเที่ยวบินของเส้นทางในจีนให้เท่าระดับก่อนโควิดภายใน 4Q23

เราคาดว่าปริมาณผู้โดยสารชาวจีนของ AAV จะเพิ่มจาก 324k พร้อม Load factor ที่ 75% ใน 2Q23 เป็นมากกว่า 350k พร้อม Load factor ที่ 80-90% ใน 3Q23 ตัวเลขดังกล่าวน่าจะเร่งตัวขึ้นใน 4Q23 จากฤดูกาลท่องเที่ยวที่สดใสและจำนวนเที่ยวบินที่เพิ่มขึ้นในขณะที่ AAV คาดว่าจะเพิ่มตัวเลขเที่ยวบินเป็น 140 เที่ยวบิน/อาทิตย์ใน 4Q23 (เท่ากับระดับก่อนโควิด) จาก 108 เที่ยวบิน/อาทิตย์ ณ. สิ้น 2Q23 ทั้งนี้ AAV มีตัวเลขการจองล่วงหน้าในระดับสูงสำหรับเส้นทางในจีนโดยอยู่ที่ไม่เกิน 50% ในเดือน ต.ค.

3Q23 ได้รับปัจจัยกดดันจากต้นทุนค่าเชื้อเพลิงที่ปรับขึ้นและการอ่อนตัวลงของค่าเงินบาท

เราคาดว่าปริมาณผู้โดยสารจะค่อนข้างทรงตัว q-q ที่ประมาณ 4.6 ล้านใน 3Q23 ในขณะที่ค่าบัตรโดยสารเฉลี่ยน่าจะเพิ่มเป็นมากกว่า 1,800 บาท (เทียบกับ 1,755 บาทใน 2Q23) ในด้านลบราคาเชื้อเพลิงน่าจะกระโดดเพิ่มอย่างมีนัยสำคัญ q-q เนื่องจากราคา Jet fuel spot ปรับขึ้นเป็นประมาณ USD110/bbl ใน 3Q23 (เทียบกับ USD95bbl ใน 2Q23) ในขณะที่การปรับขึ้นภาษีสรรพสามิตของเชื้อเพลิงอากาศยานสำหรับเที่ยวบินในประเทศน่าจะกระทบกำไร 200-300 ลบ. ใน 3Q23 ในภาพรวมการดำเนินงานปกติใน 3Q23 น่าจะออกมาเท่าๆกัน อย่างไรก็ตาม บริษัทยังน่าจะบันทึกผลขาดทุนสุทธิจากผลขาดทุนจากอัตราแลกเปลี่ยนจำนวน 1.4-1.7 พัน ลบ. จากค่าเงินบาทที่อ่อนตัวเมื่อเทียบกับ USD

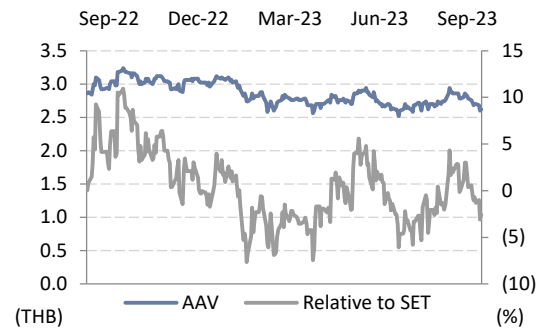
โอกาสในการสะสมหุ้นจากราคาที่อ่อนตัวลง

ราคาหุ้นของ AAV ได้ปรับตัวลดลง 11% จากจุดสูงสุดในช่วงเดือนที่ผ่านมาจากความกังวลเกี่ยวกับการชะลอตัวของตัวเลขนักท่องเที่ยวและแรงกดดันจากต้นทุนค่าเชื้อเพลิงที่ปรับขึ้น เราแนะนำให้นักลงทุนมองข้ามผลประกอบการ 3Q23 และมองว่าปัจจัยดังกล่าวเป็นโอกาสในการซื้อเพื่อรอแนวโน้มที่ดีใน 4Q23 และ 1Q24 จากการฟื้นตัวของนักท่องเที่ยวชาวจีนและฤดูกาลท่องเที่ยวของไทย

TARGET PRICE	THB3.70
CLOSE	THB2.62
UP/DOWNSIDE	+41.2%
PRIOR TP	THB3.70
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+5.0%

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	18,012	43,139	47,490	48,664
Net profit	(8,030)	(1,633)	1,644	1,836
EPS (THB)	(0.66)	(0.13)	0.13	0.14
vs Consensus (%)	-	nm	(21.7)	(49.6)
EBITDA	(1,278)	9,376	9,792	10,062
Recurring net profit	(6,946)	1,284	1,644	1,836
Core EPS (THB)	(0.57)	0.10	0.13	0.14
Chg. In EPS est. (%)	nm	-	0.0	0.0
EPS growth (%)	nm	nm	28.0	11.7
Core P/E (x)	(4.6)	26.2	20.5	18.3
Dividend yield (%)	-	1.5	2.0	2.2
EV/EBITDA (x)	(58.6)	7.9	7.3	6.9
Price/book (x)	4.0	5.3	4.5	3.9
Net debt/Equity (%)	540.0	639.6	507.1	412.4
ROE (%)	(49.3)	18.0	23.9	22.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.1)	(3.0)	(7.7)
Relative to country (%)	(0.9)	(4.9)	(1.5)
Mkt cap (USD m)	872		
3m avg. daily turnover (USD m)	2.3		
Free float (%)	38		
Major shareholder	AirAsia Aviation Limited (43%)		
12m high/low (THB)	3.30/2.50		
Issued shares (m)	12,164.29		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 28 กันยายน 2023

Investment thesis

We believe AAV is on track for a recovery and expect its passenger volume to recover in 2023. AAV should continue to gain more market share in the domestic market following a faster capacity ramp-up than its peers. Meanwhile, AAV should be able to capture the strong pent-up demand from Chinese tourists after China's borders reopen.

We also expect that its cost structure from 2022 onward will be able to support its operational turnaround, especially its staff costs. AAV has reduced its headcount over the past two years along with aircraft lease payments, as it has negotiated with lessors to restructure lease contracts.

AAV started to collect fuel surcharges for both domestic and international routes in 2022. This should drive ticket fares to exceed the pre-Covid level and offset rising fuel prices.

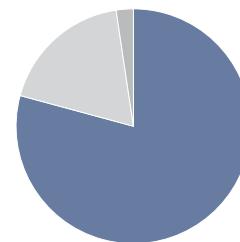
Company profile

AAV owns 100% of Thai AirAsia (TAA, not listed), which is the leading low-cost carrier in Thailand. TAA serves travellers throughout Asia, the Middle East and Europe.

www.aavplc.com

Principal activities (revenue, 2022)

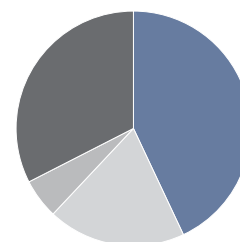
- Ticket sales - 79.2 %
- Ancillaries - 18.4 %
- Other revenue - 2.4 %



Source: Asia Aviation

Major shareholders

- AirAsia Aviation Limited - 43.0 %
- Mr. Tassapon Bijleveld - 19.0 %
- Thai NVDR - 5.5 %
- Others - 32.5 %



Source: Asia Aviation

Catalysts

Key potential growth drivers include: 1) a higher number of passengers carried following a global tourism recovery; 2) lower jet fuel prices; and 3) strong pent-up demand from Chinese tourists.

Risks to our call

Downside risks to our P/BV multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Event calendar

Date	Event
Nov 2023	3Q23 results announcement

Key assumptions

	2023E	2024E	2025E
Number of aircraft (no.)	54	54	54
Pax carried (m)	20	22	22
Load factor (%)	87	87	87
Average ticket fare (THB)	1,721	1,755	1,773
Ancillaries per pax (THB/pax)	370	377	389
Fuel price net hedging (USD/bbl)	128	123	123

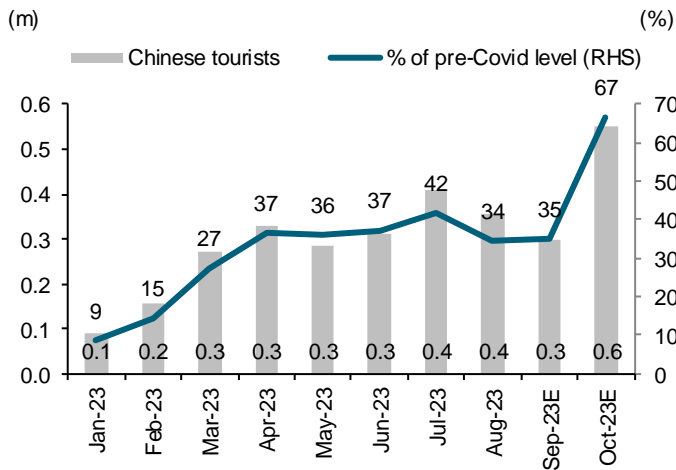
Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in load factor, we project a 2023 profit increase of 17% and vice versa, all else being equal.
- For every 1% increase in average ticket fare, we project a 2023 profit increase of 12% and vice versa, all else being equal.
- For every 1% increase in Brent spot price, we project a 2023 profit reduction of 5% and vice versa, all else being equal.

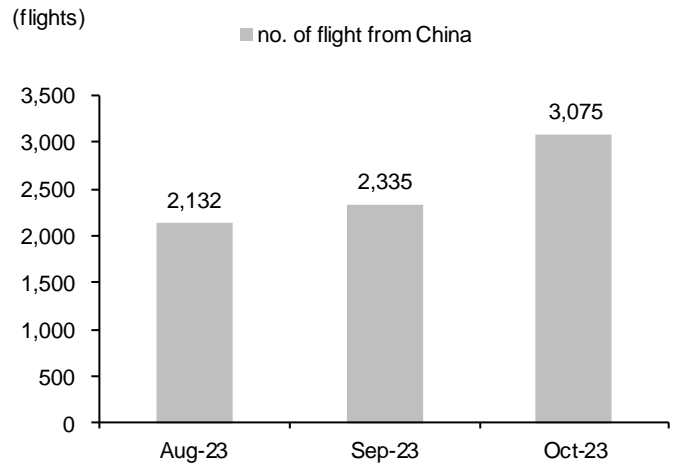
Source: FSSIA estimates

Exhibit 1: Chinese tourist arrivals



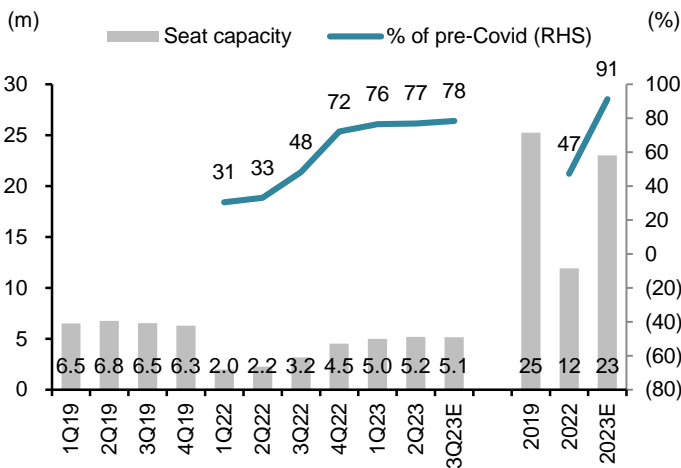
Source: Ministry of Tourism and Sports; FSSIA estimate

Exhibit 2: Flight numbers for Thailand-China routes at Suvarnabhumi Airport



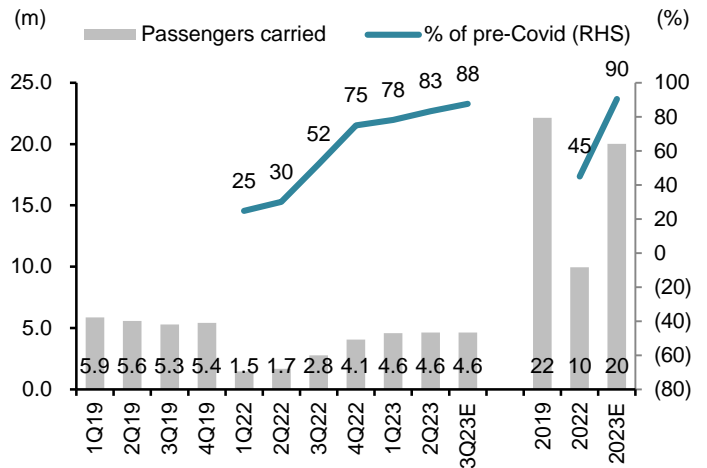
Note: 1 Aug to 19 Sep is actual numbers and 20 Sep to 28 Oct is estimated numbers
Source: AOT

Exhibit 3: Seat capacity



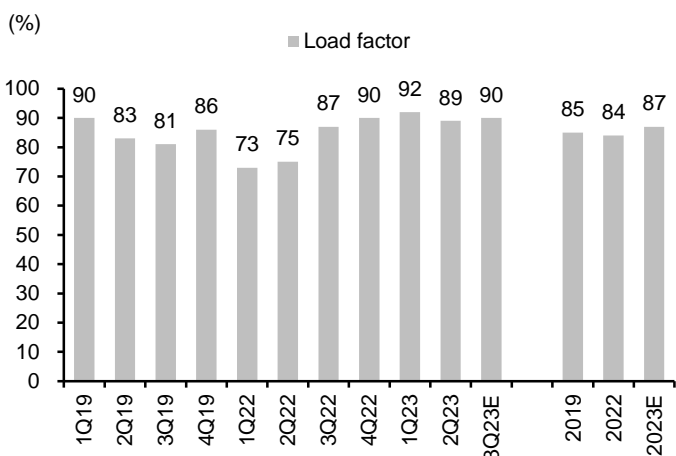
Source: AAV

Exhibit 4: Passengers carried



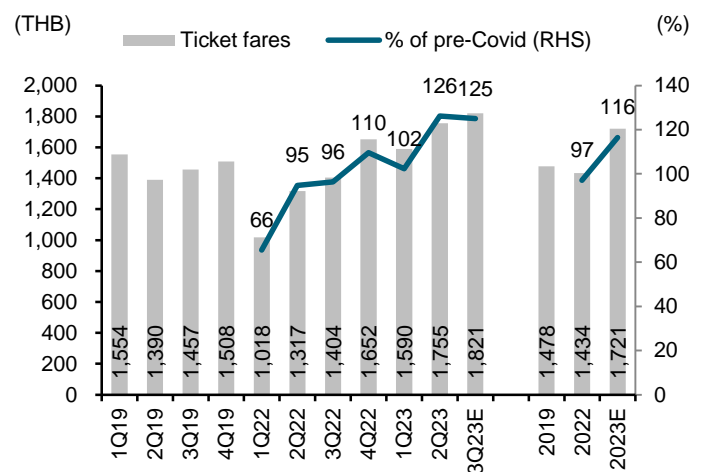
Source: AAV

Exhibit 5: Load factor



Source: AAV

Exhibit 6: Average ticket fare



Source: AAV

Exhibit 7: P/BV valuation table

Valuation estimate	(THB b)	(THB/share)	Comments
Book value	7.5	0.6	At end-2024E
One-off loss	24.9	1.9	Core loss over 2020-21
Adjusted book value	32.4	2.5	Adding back a one-off core loss
Target price		3.7	Pegged at 1.5x P/BV

Source: FSSIA estimates

Exhibit 8: Peer comparisons, airline sector as of 27 Sep 2023

Company	BBG	Rec	--- Share price ---		Up side (%)	Market cap (USD m)	----- PE -----			--- PBV ---		--- EV/ EBITDA --	
			Current (LCY)	Target (LCY)			23E (x)	24E (x)	25E (x)	23E (x)	24E (x)	23E (x)	24E (x)
Thailand													
Bangkok Airways	BA TB	BUY	15.40	22.00	42.9	885	14.9	13.8	12.9	1.7	1.6	14.8	13.7
Asia Aviation	AAV TB	BUY	2.62	3.70	41.2	872	26.2	20.5	18.3	5.3	4.5	7.9	7.3
Thailand average						1,757	20.6	17.1	15.6	3.5	3.1	11.3	10.5
Regional													
Spring Airlines Co Ltd-A	601021 CH	n/a	54.75	n/a	n/a	7,331	25.9	15.2	15.2	3.4	2.8	14.8	10.5
Interglobe Aviation	INDIGO IN	n/a	2,388.15	n/a	n/a	11,067	n/a	15.6	15.6	n/a	n/a	17.1	8.0
Cebu Air Inc	CEB PM	n/a	33.35	n/a	n/a	364	4.7	2.9	2.9	n/a	4.2	5.8	4.7
Singapore Airlines	SIA SP	n/a	6.49	n/a	n/a	14,066	9.7	8.1	8.1	1.2	1.1	5.1	5.0
Japan Airlines	9201 JP	n/a	3,019.00	n/a	n/a	8,824	46.3	15.1	15.1	1.6	1.5	7.1	5.3
Ana Holdings	9202 JP	n/a	3,274.00	n/a	n/a	10,602	25.8	15.2	15.2	1.8	1.6	7.5	6.0
Cathay Pacific Airways	293 HK	n/a	8.06	n/a	n/a	6,635	6.9	8.3	8.3	0.9	0.9	4.7	5.4
Vietjet Aviation	VJC VN	n/a	99,700	n/a	n/a	2,214	57.2	26.2	26.2	3.4	2.9	26.5	16.1
Regional average						61,101	25.2	13.3	13.3	2.1	2.1	11.1	7.6
Global													
Eva Airways	2618 TT	n/a	30.00	n/a	n/a	5,024	7.5	12.3	12.3	1.5	1.2	2.8	3.6
Air New Zealand	AIR NZ	n/a	0.74	n/a	n/a	1,466	5.8	7.8	7.8	1.2	1.2	2.7	3.1
Air Arabia	AIRARABIA UH	n/a	2.76	n/a	n/a	3,507	9.0	9.1	9.1	1.8	1.7	5.6	5.4
Easyjet (UK)	EZJ LN	n/a	418.60	n/a	n/a	3,848	8.6	7.5	7.5	1.1	1.0	2.8	2.5
Gol Linhas Aereas Intel. (Brazil)	GOLL4 BS	n/a	6.12	n/a	n/a	519	3.2	3.2	3.2	n/a	n/a	5.0	4.3
JetBlue Airways (US, Latin AM)	JBLU	n/a	4.39	n/a	n/a	1,478	177.4	12.0	12.0	0.4	0.4	4.3	3.2
Norwegian Air Shuttle (Norway)	NWARF US	n/a	0.79	n/a	n/a	750	6.8	5.2	5.2	1.5	1.1	2.1	1.8
Southwest Airlines (US)	LUV US	n/a	26.56	n/a	n/a	15,948	14.2	10.2	10.2	1.4	1.3	4.2	3.2
Global average						32,540	29.1	8.4	8.4	1.3	1.1	3.7	3.4
Overall average						95,397	26.5	11.6	11.4	1.9	1.8	7.8	6.1

Sources: Bloomberg; FSSIA estimates

Financial Statements

Asia Aviation

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	4,117	18,012	43,139	47,490	48,664
Cost of goods sold	(11,469)	(23,693)	(36,716)	(40,287)	(41,115)
Gross profit	(7,352)	(5,681)	6,423	7,203	7,548
Other operating income	-	-	-	-	-
Operating costs	(1,236)	(1,711)	(2,675)	(3,039)	(3,114)
Operating EBITDA	(3,153)	(1,278)	9,376	9,792	10,062
Depreciation	(5,434)	(6,114)	(5,628)	(5,628)	(5,628)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(8,587)	(7,392)	3,749	4,164	4,434
Net financing costs	(1,848)	(2,190)	(2,143)	(2,125)	(2,155)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	(1,795)	(1,084)	(2,917)	0	0
Profit before tax	(12,231)	(10,666)	(1,311)	2,039	2,279
Tax	1,741	2,452	(321)	(395)	(442)
Profit after tax	(10,490)	(8,214)	(1,633)	1,644	1,836
Minority interests	5,310	184	0	0	0
Preferred dividends	-	-	-	-	-
Other items	(1,468)	-	-	-	-
Reported net profit	(6,647)	(8,030)	(1,633)	1,644	1,836
Non-recurring items & goodwill (net)	1,795	1,084	2,917	0	0
Recurring net profit	(4,853)	(6,946)	1,284	1,644	1,836
Per share (THB)					
Recurring EPS *	(0.49)	(0.57)	0.10	0.13	0.14
Reported EPS	(0.67)	(0.66)	(0.13)	0.13	0.14
DPS	0.00	0.00	0.04	0.05	0.06
Diluted shares (used to calculate per share data)	9,879	12,164	12,850	12,850	12,850
Growth					
Revenue (%)	(71.3)	337.5	139.5	10.1	2.5
Operating EBITDA (%)	nm	nm	nm	4.4	2.8
Operating EBIT (%)	nm	nm	nm	11.1	6.5
Recurring EPS (%)	nm	nm	nm	28.0	11.7
Reported EPS (%)	nm	nm	nm	nm	11.7
Operating performance					
Gross margin inc. depreciation (%)	(178.6)	(31.5)	14.9	15.2	15.5
Gross margin exc. depreciation (%)	(46.6)	2.4	27.9	27.0	27.1
Operating EBITDA margin (%)	(76.6)	(7.1)	21.7	20.6	20.7
Operating EBIT margin (%)	(208.6)	(41.0)	8.7	8.8	9.1
Net margin (%)	(117.9)	(38.6)	3.0	3.5	3.8
Effective tax rate (%)	16.7	25.6	20.0	19.4	19.4
Dividend payout on recurring profit (%)	-	-	40.0	40.0	40.0
Interest cover (X)	(4.6)	(3.4)	1.7	2.0	2.1
Inventory days	14.2	6.6	3.8	2.8	2.9
Debtor days	122.3	25.4	7.2	6.6	6.4
Creditor days	87.4	34.3	16.3	14.7	15.3
Operating ROIC (%)	(21.3)	(18.9)	13.1	16.7	19.0
ROIC (%)	(12.3)	(10.1)	6.1	7.2	7.9
ROE (%)	(28.2)	(49.3)	18.0	23.9	22.8
ROA (%)	(12.4)	(8.1)	4.7	5.3	5.4
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Ticket sales	3,174	14,268	34,448	37,857	38,626
Ancillaries	651	3,319	7,406	8,139	8,468
Other revenue	292	426	1,285	1,494	1,569

Sources: Asia Aviation; FSSIA estimates

Financial Statements

Asia Aviation

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	(4,853)	(6,946)	1,284	1,644	1,836
Depreciation	5,434	6,114	5,628	5,628	5,628
Associates & minorities	-	-	-	-	-
Other non-cash items	(4,538)	(9,528)	(317)	0	0
Change in working capital	(1,117)	2,058	2,890	789	304
Cash flow from operations	(5,074)	(8,302)	9,485	8,061	7,768
Capex - maintenance	(3,885)	(31)	(4,359)	(4,903)	(4,914)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	0	0	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(3,885)	(31)	(4,359)	(4,903)	(4,914)
Dividends paid	0	0	0	(514)	(658)
Equity finance	8,800	4,000	1,200	0	0
Debt finance	6,481	(1,384)	(1,500)	1,000	1,000
Other financing cash flows	(2,073)	1,155	(3,800)	0	0
Cash flow from financing	13,208	3,771	(4,100)	486	342
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	4,249	(4,562)	1,026	3,644	3,196
Free cash flow to firm (FCFF)	(7,059.54)	(6,113.25)	7,273.35	5,292.98	5,038.69
Free cash flow to equity (FCFE)	(4,550.79)	(8,561.78)	(174.14)	4,157.98	3,853.75
Per share (THB)					
FCFF per share	(0.58)	(0.50)	0.60	0.44	0.41
FCFE per share	(0.37)	(0.70)	(0.01)	0.34	0.32
Recurring cash flow per share	(0.40)	(0.85)	0.51	0.57	0.58
Balance Sheet (THB m) Year Ending Dec					
Tangible fixed assets (gross)	43,298	36,791	37,723	39,198	40,684
Less: Accumulated depreciation	(4,234)	(4,010)	(6,210)	(8,410)	(10,610)
Tangible fixed assets (net)	39,064	32,781	31,512	30,787	30,074
Intangible fixed assets (net)	23,688	23,684	23,684	23,684	23,684
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	5,360	798	1,824	5,468	8,664
A/C receivable	1,658	854	854	854	854
Inventories	230	401	250	279	285
Other current assets	425	3,184	662	729	747
Current assets	7,673	5,236	3,589	7,329	10,550
Other assets	784	2,984	2,984	2,984	2,984
Total assets	71,208	64,686	61,770	64,785	67,292
Common equity	20,201	7,954	6,322	7,452	8,631
Minorities etc.	(3,372)	0	0	0	0
Total shareholders' equity	16,829	7,954	6,322	7,452	8,631
Long term debt	44,310	42,262	40,762	41,762	42,762
Other long-term liabilities	1,182	734	734	734	734
Long-term liabilities	45,492	42,997	41,497	42,497	43,497
A/C payable	1,841	1,464	1,319	1,471	1,506
Short term debt	829	1,493	1,493	1,493	1,493
Other current liabilities	6,216	10,778	11,139	11,873	12,166
Current liabilities	8,887	13,734	13,951	14,836	15,165
Total liabilities and shareholders' equity	71,208	64,686	61,770	64,785	67,292
Net working capital	(5,744)	(7,803)	(10,693)	(11,482)	(11,786)
Invested capital	57,791	51,646	47,488	45,974	44,956
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	2.04	0.65	0.49	0.58	0.67
Tangible book value per share	(0.35)	(1.29)	(1.35)	(1.26)	(1.17)
Financial strength					
Net debt/equity (%)	236.4	540.0	639.6	507.1	412.4
Net debt/total assets (%)	55.9	66.4	65.5	58.3	52.9
Current ratio (x)	0.9	0.4	0.3	0.5	0.7
CF interest cover (x)	(1.5)	(2.9)	0.9	3.0	2.8
Valuation					
Recurring P/E (x) *	(5.3)	(4.6)	26.2	20.5	18.3
Recurring P/E @ target price (x) *	(7.5)	(6.5)	37.0	28.9	25.9
Reported P/E (x)	(3.9)	(4.0)	(20.6)	20.5	18.3
Dividend yield (%)	-	-	1.5	2.0	2.2
Price/book (x)	1.3	4.0	5.3	4.5	3.9
Price/tangible book (x)	(7.4)	(2.0)	(1.9)	(2.1)	(2.2)
EV/EBITDA (x) **	(19.8)	(58.6)	7.9	7.3	6.9
EV/EBITDA @ target price (x) **	(23.1)	(68.8)	9.4	8.7	8.3
EV/invested capital (x)	1.1	1.4	1.6	1.6	1.5
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: Asia Aviation; FSSIA estimates

Public disclosures related to sustainable development evaluation of Thai listed companies

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**" by the Thai Institute of Directors Association (Thai IOD); 2) "**AGM Checklist**" by the Thai Investors Association (TIA), a "**CAC certified member**" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) "**Sustainability Investment List (THSI)**" by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

CG Score by the Thai Institute of Directors Association (Thai IOD)¹

The **CG Score** indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the [Thai IOD website](#) in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The **five underlying categories and weighting** used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at [Thai IOD website](#). The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

AGM Checklist by the Thai Investors Association (TIA)²

The "**AGM Checklist**" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The **Checklist** contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)³

A **CAC certified member** is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member **start with** by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the **CAC Council** for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

Sustainability Investment (THSI)⁴ by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (**THSI**) quantifies responsibility in **Environmental**, and **Social** issues, by managing business with transparency in **Governance**. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: **Economic** (CG, risk management, customer relation management, supply chain management, and innovation); **Environmental** (environmental management, eco-efficiency, and climate risk); **Social** (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices⁵ (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the **THSI list**, the SET further developed a sustainability **SETTHSI Index** in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: [SEC](#); [Thai IOD](#); [Thai CAC](#); [SET](#); FSSIA's compilation

Disclaimer:

¹ Thai Institute of Directors Association ([Thai IOD](#)) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

² Thai Investors Association ([TIA](#)) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

³ Thai Private Sector Collective Action against Corruption ([CAC](#)) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

⁴ Sustainability Investment List ([THSI](#)), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

⁵ Dow Jones Sustainability Indices – [Wikipedia](#) – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

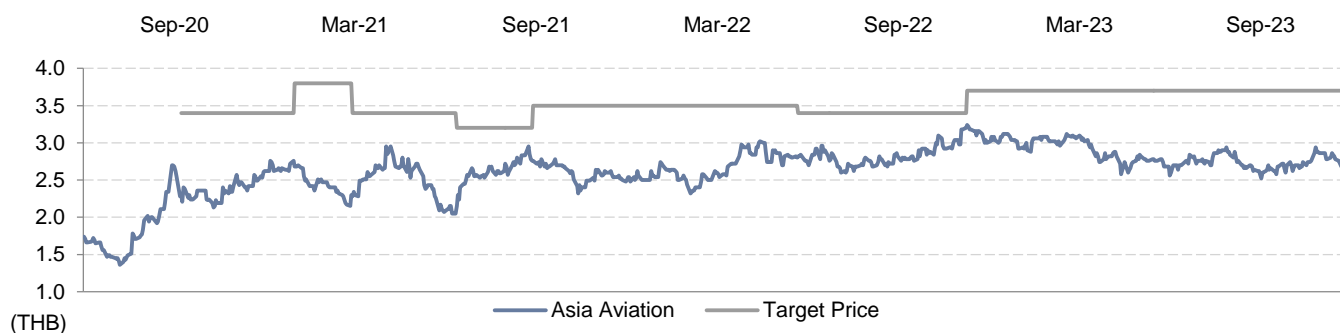
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

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History of change in investment rating and/or target price

Asia Aviation (AAV TB)



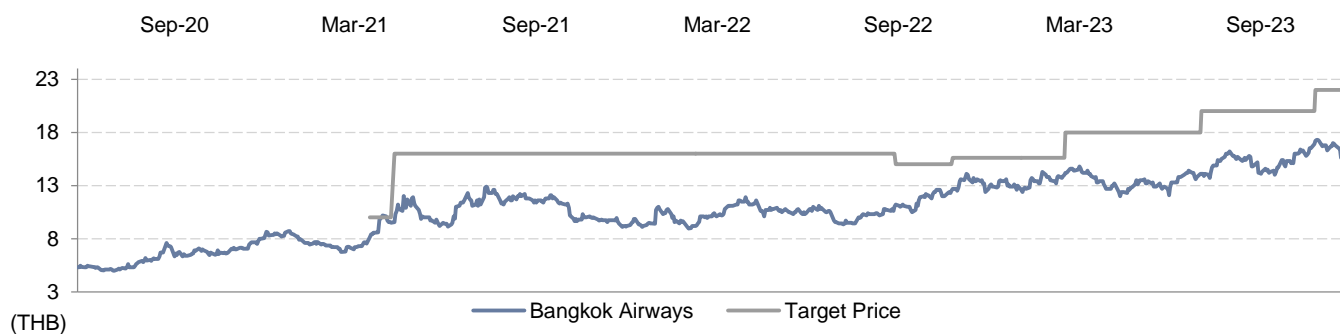
Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
21-Dec-2020	BUY	3.40	16-Aug-2021	BUY	3.20	31-Oct-2022	BUY	3.70
29-Mar-2021	BUY	3.80	21-Oct-2021	BUY	3.50			
18-May-2021	BUY	3.40	07-Jun-2022	BUY	3.40			

Teerapol Udomvej, CFA started covering this stock from 21-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Bangkok Airways (BA TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
04-Jun-2021	BUY	10.00	20-Oct-2022	BUY	15.60	28-Aug-2023	BUY	22.00
25-Jun-2021	BUY	16.00	25-Jan-2023	BUY	18.00			
01-Sep-2022	BUY	15.00	22-May-2023	BUY	20.00			

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Airports of Thailand (AOT TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
11-Feb-2021	BUY	85.00	13-Aug-2021	BUY	80.00	02-Jun-2022	BUY	85.00
09-Jun-2021	BUY	82.00	26-Nov-2021	BUY	79.00			

Teerapol Udomvej, CFA started covering this stock from 10-Sep-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Asia Aviation	AAV TB	THB 2.62	BUY	Downside risks to our P/BV multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.
Bangkok Airways	BA TB	THB 15.40	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.
Airports of Thailand	AOT TB	THB 69.50	BUY	Downside risks to our DCF-based target price include 1) a slowdown in the recovery of international passengers; 2) delays in the Suvarnabhumi Airport expansions (satellite terminal and northern expansion); and 3) the termination of the duty-free concession contracts from King Power.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 27-Sep-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.