EQUITY RESEARCH – ANALYST MEETING

SC ASSET CORPORATION THAILAND / PROPERTY DEVELOPMENT

SC TB

INANSIA FSS INTERNATIONAL INVESTMENT ADVISORY

Key takeaways from analyst meeting

Highlights

- We have a slightly positive view from the 2Q23 meeting yesterday.
- In management's view, the low-rise market seems slower due to the high base in 2021-22 and the intense competition, but the demand for housing units with prices above THB10m remains strong. Meanwhile, the condo market is on the path to recovery from the pandemic, led by selling prices below THB120k per sqm, with a gradual improvement in unit sales with prices above THB200k per sqm. Its new condo in 2Q23 named COBE Ratchada-Rama 9 (worth THB6b) was well-received on the back of local and foreign demand, reaching 57% sold.
- The company maintains its revenue target of THB25b (+16% y-y) for 2023. This would imply a revenue increase to THB15b in 2H23, compared to THB10b in 1H23.
- The key driver for SC's 2H23 performance would come from more project launches worth THB23b (vs THB19.5b in 1H23), comprising THB8.9b and THB14b in 3Q-4Q23, respectively. Moreover, SC expects that the successful formation of the new government should lift the property market's sentiment on greater customer purchasing power and improved confidence for the rest of year.
- In 3Q23, the company plans to introduce seven new low-rise projects totalling THB8.9b, mainly in the high-priced segment, with unit prices above THB10m (85% of the 3Q launch plan). SC's 3QTD presales momentum improved to THB5.8b (vs THB7.3b in 2Q23 and THB5.2b in 3Q22). Hence, its YTD presales are at THB18b, accounting for 62% of its 2023 presales target of THB29b (+19% y-y).
- Regarding the progress of recurring businesses, it recently partnered with Storage Asia Public Company Limited (I-Store), to operate a storage rental service business named i-Store Self Storage, worth THB140m. The JV with I-Store has SC maintaining a 75% share. Two projects will start off with 4,000 sqm at Onnut and Udomsuk, which are scheduled to open in Jan-24, with plans to sell assets to an REIT in 2027. For the hotel business, YANH Ratchawat's performance continued to improve with an OCC rate of 53% in June since it started operating in March at 20% (breakeven level at 70%). In addition, SC is currently seeking new partners for opportunities in recurring businesses (i.e., hotel, warehouse).
- We expect to see an earnings improvement q-q in 3Q23, supported by a gradual backlog realisation of THB9.1b in 2H23, plus numerous new low-rise launches which would have a prebuild stock of THB200m per project to promptly transfer at a booking event. It will also focus on selling its existing condo inventory of around THB8b.

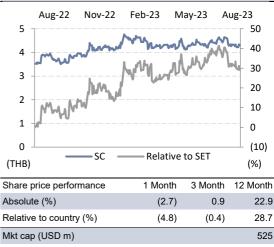


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TARGET PRICE	THB5.00
CLOSE	THB4.30
UP/DOWNSIDE	+16.3%
TP vs CONSENSUS	-0.8%
IP vs CONSENSUS	-0.8%

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	21,583	23,225	22,683	22,750
Net profit	2,556	2,636	2,705	2,822
EPS (THB)	0.61	0.63	0.65	0.68
vs Consensus (%)	-	0.8	(4.1)	(6.8)
EBITDA	3,453	3,601	3,657	3,735
Recurring net profit	2,597	2,636	2,705	2,822
Core EPS (THB)	0.62	0.63	0.65	0.68
EPS growth (%)	28.2	1.5	2.6	4.4
Core P/E (x)	6.9	6.8	6.6	6.4
Dividend yield (%)	5.8	5.8	6.0	6.2
EV/EBITDA (x)	12.9	12.9	12.8	12.5
Price/book (x)	0.8	0.8	0.7	0.7
Net debt/Equity (%)	121.5	122.3	114.5	106.9
ROE (%)	12.4	11.7	11.3	11.0



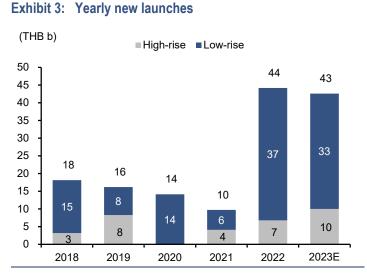
3m avg. daily turnover (USD m)	1.1
Free float (%)	39
Major shareholder	Shinawatra Family (64%)
12m high/low (THB)	4.78/3.44
Issued shares (m)	4,222.62

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT



Sources: SC; FSSIA's compilation



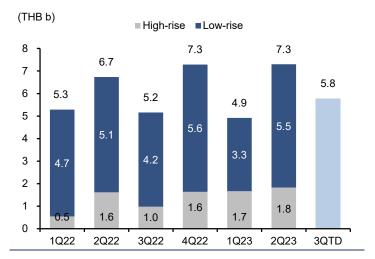
Sources: SC; FSSIA's compilation

Exhibit 5: Business plan in 2H23



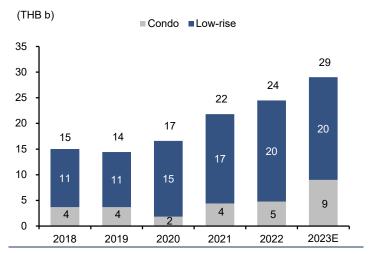
Source: SC

Exhibit 2: Quarterly presales



Sources: SC; FSSIA's compilation

Exhibit 4: Yearly presales



Sources: SC; FSSIA's compilation

Exhibit 6: New launch plans for 2023

Period No. Product		Product	Project	Total units	Total value	
				(no.)	(THB m)	
1Q23	1	SDH	Bangkok Boulevard Signature Westgate	42	930	
2Q23	2	SDH	The Gentry Cultivar Rama 9	15	530	
	3	SDH	Grand Bangkok Boulevard Krungthep Kritha	62	2,190	
	4	SDH	Grand Bangkok Boulevard Rama 9 - Krungthep Kritha	35	2,070	
	5	SDH	95E1 Ninety-Five East One	10	1,010	
	6	SDH/TH	V COMPOUND Tiwanon - Rangsit Next	326	1,240	
	7	SDH	VENUE ID Ramintra - Minburi	212	1,910	
	8	SDH	Grand Bangkok Boulevard State Bangna	34	1,300	
	9	SDH	Grand Bangkok Boulevard Pinklao - Kanchana	52	2,350	
	10	CONDO	New Brand Tiam Ruam Mitr	1,620	6,000	
3Q23	11	SDH	The Gentry Sukhumvit - Bangna	17	1,000	
	12	SDH	Grand Bangkok Boulevard Yard Bangna	31	1,280	
	13	SDH	Bangkok Boulevard Signature Pinklao - Borom	47	1,290	
	14	SDH	Bangkok Boulevard Signature Sathorn - Pinklao	73	1,760	
	15	SDH	Bangkok Boulevard Ratchaphruek - Pinklao	77	1,370	
	16	SDH	VENUE ID Rangsit - Prathumthani	201	1,430	
	17	SDH	Bangkok Boulevard Westgate Station	51	770	
4Q23	18	SDH	VENUE ID Ratchaphruek 345	209	2,160	
	19	SDH/TH	V COMPOUND Ratchaphruek 345	116	750	
	20	SDH	Grand Bangkok Boulevard Chiangwattana - Ratchaphruek	69	2,280	
	21	SDH	Bangkok Boulevard Signature Bangkhae	61	1,700	
	22	SDH	Bangkok Boulevard Signature Ramintra - Watcharapol	49	1,010	
	23	SDH	Bangkok Boulevard Signature Bangna Km.15	89	2,290	
	24	CONDO	New Brand Sripratum	408	1,400	
	25	CONDO	SCOPE Prasarnmitr	74	2,600	
		Total		3,980	42,600	

Sources: SC; FSSIA's compilation

Exhibit 7: Self storage business

NEW PARTNERSHIP						
SC EXPE	DITION					
i-St	ORAGE					
Project Value	140 MB					
Construction Period	6 months					
Completion	Dec 2023					
Opening	Jan 2024					
Brand	I-store					
Operator	Storage Asia					
Туре	Self Storage					
% SCX shareholding	75%		1-			

Sources: SC



Onnut

Financial Statements

SC Asset Corporation

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	19,475	21,583	23,225	22,683	22,750
Cost of goods sold	(13,482)	(14,414)	(15,650)	(15,128)	(15,114)
Gross profit	5,993	7,169	7,575	7,554	7,635
Other operating income	41	102	60	60	60
Operating costs	(3,336)	(3,910)	(4,218)	(4,151)	(4,163)
Operating EBITDA	2,846	3,453	3,601	3,657	3,735
Depreciation	(149)	(92)	(184)	(193)	(203)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	2,697	3,361	3,417	3,463	3,532
Net financing costs	(104)	(134)	(170)	(182)	(182)
Associates	(27)	55	123	141	189
Recurring non-operating income	(27)	55	123	141	189
Non-recurring items	37	(41)	0	0	0
Profit before tax	2,603	3,241	3,370	3,422	3,540
Тах	(552)	(678)	(682)	(689)	(704)
Profit after tax	2,051	2,563	2,688	2,733	2,836
Minority interests	11	(7)	(52)	(28)	(14)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	2,062	2,556	2,636	2,705	2,822
Non-recurring items & goodwill (net)	(37)	41	0	0	0
Recurring net profit	2,025	2,597	2,636	2,705	2,822
Per share (THB)					
Recurring EPS *	0.48	0.62	0.63	0.65	0.68
Reported EPS	0.49	0.61	0.63	0.65	0.68
DPS	0.20	0.25	0.25	0.26	0.27
Diluted shares (used to calculate per share data)	4,180	4,180	4,180	4,180	4,180
Growth					
Revenue (%)	2.6	10.8	7.6	(2.3)	0.3
Operating EBITDA (%)	3.5	21.3	4.3	1.5	2.1
Operating EBIT (%)	3.7	24.6	1.7	1.3	2.0
Recurring EPS (%)	5.0	28.2	1.5	2.6	4.4
Reported EPS (%)	8.7	24.0	3.1	2.6	4.4
Operating performance					
Gross margin inc. depreciation (%)	30.8	33.2	32.6	33.3	33.6
Gross margin exc. depreciation (%)	31.5	33.6	33.4	34.2	34.5
Operating EBITDA margin (%)	14.6	16.0	15.5	16.1	16.4
Operating EBIT margin (%)	13.8	15.6	14.7	15.3	15.5
Net margin (%)	10.4	12.0	11.4	11.9	12.4
Effective tax rate (%)	21.2	20.9	20.2	20.1	19.9
Dividend payout on recurring profit (%)	41.3	39.8	39.6	39.6	39.6
Interest cover (X)	25.8	25.6	20.8	19.8	20.5
Inventory days	865.9	963.1	1,058.5	1,169.2	1,202.3
Debtor days	3.1	2.2	2.7	3.5	3.5
Creditor days	17.0	32.6	43.6	44.9	44.5
Operating ROIC (%)	7.2	7.6	6.5	6.2	6.1
ROIC (%)	5.6	6.1	5.5	5.3	5.3
ROE (%)	10.5	12.4	11.7	11.3	11.0
ROA (%)	4.5	5.1	4.7	4.6	4.7
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Project sales	18,612	20,654	22,252	21,686	21,710
Rental and services	816	880	924	942	980
Consulting and management	47	49	50	55	60

Sources: SC Asset Corporation; FSSIA estimates

FINANSIA

Financial Statements

SC Asset Corporation

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025
ecurring net profit	2,025	2,597	2,636	2,705	2,82
epreciation	149	92	184	193	20
ssociates & minorities	-	-	-	-	
ther non-cash items	-	-	-	-	(1.000
hange in working capital	(1,879)	(7,877)	(3,239)	(1,434)	(1,266
ash flow from operations	296	(5,187)	(419)	1,464	1,75
apex - maintenance	- (1.020)	-	-	-	(50)
apex - new investment	(1,030)	(2,121)	(512)	(475)	(582
et acquisitions & disposals ther investments (net)	-	-	-	-	
ash flow from investing	(1,030)	(2,121)	(512)	(475)	(582
ividends paid	(696)	(1,201)	(1,054)	(1,082)	(1,129
quity finance	82	260	(1,054)	28	1
ebt finance	3,186	4,077	2,007	(999)	(999
ther financing cash flows	-	-,017	2,007	(000)	(000
ash flow from financing	2,571	3,135	894	(2,052)	(2,114
on-recurring cash flows	-	-	-	-	()
ther adjustments	0	0	0	0	
et other adjustments	0	0	0	0	
lovement in cash	1,837	(4,173)	(36)	(1,063)	(937
ree cash flow to firm (FCFF)	(631.19)	(7,174.97)	(760.80)	1,171.19	1,359.0
ree cash flow to equity (FCFE)	2,450.98	(3,231.46)	1,076.70	(9.61)	178.2
er share (THB)					
CFF per share	(0.15)	(1.70)	(0.18)	0.28	0.3
CFF per share CFE per share	0.58	(0.77)	0.18)	0.28	0.3
Recurring cash flow per share	0.58	0.64	0.23	0.69	0.0
- · ·					
alance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025
angible fixed assets (gross)	1,993	2,192	2,302	2,417	2,53
ess: Accumulated depreciation	(848)	(568)	(460)	(483)	(508
angible fixed assets (net)	1,145	1,624	1,841	1,933	2,03
ntangible fixed assets (net)	87	122	69	69	7
ong-term financial assets	370	370	441	431	43
vest. in associates & subsidiaries	7,024	8,538	8,630	8,830	9,11
ash & equivalents	6,313	2,140	2,104	1,041	10
/C receivable	146	119	223	218	21
nventories	33,092	42,488	47,214	48,471	49,75
other current assets	450	1,096	697	680	68
current assets	40,002	45,843	50,238	50,410	50,76
Other assets	1,128	904	1,010	1,010	1,01
otal assets	49,754	57,401	62,229	62,684	63,41
common equity 1inorities etc.	20,084	21,733	23,204 29	24,826 57	26,52 7
	(30)	(23)			
otal shareholders' equity ong term debt	20,054	21,709 12,453	23,232	24,884	26,59
ong term debt Other long-term liabilities	11,048 1,349	1,567	11,334 2,323	11,006 2,268	11,00 2,27
ong-term liabilities	12,398	14,020	13,657	13,274	13,28
/C payable	722	1,837	1,858	1,815	1,82
chort term debt	13,387	16,059	19,186	18,515	1,62
other current liabilities	3,194	3,776	4,297	4,196	4,20
current liabilities	17,303	21,672	25,340	24,526	4,20 23,54
otal liabilities and shareholders' equity	49,754	57,401	62,229	62,684	63,41
let working capital	29,772	38,090	41,979	43,359	44,63
vested capital	39,525	49,648	53,971	55,632	57,28
Includes convertibles and preferred stock which is beir		, -			,
·					
er share (THB)					
ook value per share	4.79	5.15	5.50	5.88	6.2
angible book value per share	4.77	5.12	5.48	5.86	6.2
inancial strength					
et debt/equity (%)	90.4	121.5	122.3	114.5	106.
et debt/total assets (%)	36.4	45.9	45.7	45.4	44.
urrent ratio (x)	2.3	2.1	2.0	2.1	2.
F interest cover (x)	34.6	(7.3)	10.3	3.6	5.
aluation	2021	2022	2023E	2024E	2025
ecurring P/E (x) *	8.9	6.9	6.8	6.6	6.
ecurring P/E @ target price (x) *	10.3	8.0	7.9	7.7	7.
eported P/E (x)	8.7	7.0	6.8	6.6	6.
ividend yield (%)	4.7	5.8	5.8	6.0	6.
rice/book (x)	0.9	0.8	0.8	0.7	0.
rice/tangible book (x)	0.9	0.8	0.8	0.7	0.
		10.0	10.0	12.8	12.
V/EBITDA (x) **	12.7	12.9	12.9	12.0	12.
V/EBITDA (x) ** V/EBITDA @ target price (x) **	12.7 13.7	12.9	12.9	13.6	12.

Sources: SC Asset Corporation; FSSIA estimates



Public disclosures related to sustainable development evaluation of Thai listed companies

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score" by the Thai Institute of Directors Association (Thai IOD); 2) "AGM Checklist" by the Thai Investors Association (TIA), a "CAC certified member" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) Sustainability Investment List (THSI) by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

CG Score by the Thai Institute of Directors Association (Thai IOD) 1

The CG Score indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the <u>Thai IOD website</u> in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The five underlying categories and weighting used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at <u>Thai IOD website</u>. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

AGM Checklist by the Thai Investors Association (TIA)²

The "<u>AGM Checklist</u>" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The <u>Checklist</u> contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)³

A <u>CAC certified member</u> is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member start with by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the <u>CAC Council</u> for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

Sustainability Investment (THSI)⁴ by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (THSI) quantifies responsibility in Environmental, and Social issues, by managing business with transparency in Governance. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: <u>E</u>conomic (CG, risk management, customer relation management, supply chain management, and novation); <u>E</u>nvironmental (environmental management, eco-efficiency, and climate risk); <u>S</u>ocial (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices⁵ (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the <u>THSI list</u>, the SET further developed a sustainability <u>SETTHSI Index</u> in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: SEC; Thai IOD; Thai CAC; SET; FSSIA's compilation

Disclaimer:

⁵ Dow Jones Sustainability Indices – <u>Wikipedia</u> – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.



¹ Thai Institute of Directors Association (<u>Thai IOD</u>) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

² Thai Investors Association (<u>TIA</u>) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

³ Thai Private Sector Collective Action against Corruption (<u>CAC</u>) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

⁴ Sustainability Investment List (<u>THSI</u>), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

GENERAL DISCLAIMER

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Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Thanyatorn Songwutti started covering this stock from 12-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SC Asset Corporation	SC TB	THB 4.30	BUY	Downside risks to our P/E-based TP include 1) weaker-than-expected take-up rates of new launches; 2) weak purchasing power; 3) cancellation of presales; 4) bank loan rejections; and 5) construction delays.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 24-Aug-2023 unless otherwise stated.



RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

