EQUITY RESEARCH – RESULTS FLASH

CH.KARNCHANG CK TB THAILAND / CONSTRUCTION SERVICES

รายงานผลประกอบการ 2Q23

้ กำไรแข็งแกร่งใน 2Q23 สูงกว่าที่เราคาด แต่ใกล้เคียงกับที่ตลาดคาด

Highlights

- CK รายงานกำไรสุทธิ 2Q23 อยู่ที่ 486 ลบ. (+124% q-q, +62% y-y) สูงกว่าที่เราคาด 13% จากอัตรากำไรขั้นต้นที่มากกว่าคาด เมื่อหักรายการพิเศษใน 1Q23 กำไรปกติเพิ่ม 188% q-q และ 62% y-y
- กำไรโต q-q ส่วนมากจากส่วนแบ่งที่เพิ่มขึ้นจากบริษัทร่วม (Bangkok Expressway and Metro (BEM TB, NR) และ CK Power (CKP TB, NR)) รวมถึงรายได้เงินปันผลจาก TTW (TTW TB, NR) ในขณะที่กำไรเพิ่มขึ้น y-y จากรายได้จากการก่อสร้างที่เพิ่มอย่างมี นัยสำคัญ
- ใน 2Q23 รายได้จากการก่อสร้างอยู่ที่ 9.2พัน ลบ. ลดลง 2% q-q จากปัจจัยด้านฤดูกาล แต่เพิ่มขึ้น 165% y-y โดยได้ปัจจัยผลักดันจากการรับรู้ที่เพิ่มขึ้นของโครงการโรงไฟฟ้า พลังน้ำหลวงพระบาง รวมถึงความก้าวหน้าของรถไฟฟ้า MRT สายสีสัม, สายสีม่วง และ โครงการรถไฟทางคู่ (เด่นชัย)
- ใน 2Q23 อัตรากำไรขั้นต้นปรับขึ้นเป็น 7.4% (เทียบกับ 7.1% ใน 1Q23 และ 7% ใน
 2Q22) สูงกว่าที่เราคาด 7.1% ส่วนมากจากสัดส่วนที่เพิ่มขึ้นของโครงการรถไฟฟ้า MRT และรถไฟทางคู่ ซึ่งมีอัตรากำไรสูงกว่างานอาคาร
- ส่วนแบ่งกำไรจากบริษัทร่วมอยู่ที่ 255 ฉบ. ใน 2Q23 เพิ่มขึ้น 28% q-q หลัก ๆจากกำไรที่ ดีของ BEM แต่ลดลง 45% y-y จากผลประกอบการของ CKP ที่ชะลอตัว นอกจากนี้ CK ยังได้รับเงินปันผลจาก TTW จำนวน 232 ลบ.
- CK ประกาศจ่ายเงินปันผลต่อหุ้น 0.15 บาทสำหรับผลประกอบการในช่วง 1H23 คิดเป็น ผลตอบแทนในรูปเงินปันผลที่ 0.7% หุ้นจะขึ้น XD ในวันที่ 28 ส.ค. และบริษัทฯ จะ จ่ายเงินปันผลในวันที่ 12 ก.ย. 2023
- กำไรปกติ 1H23 อยู่ที่ 655 ลบ. (+56% y-y) คิดเป็น 46% ของประมาณการกำไรปี 2023 ของเรา เราคาดว่ากำไรปกติ 3Q23 จะเพิ่ม q-q โดยได้ปัจจัยหนุนจากส่วนแบ่งกำไรที่ สูงขึ้นจาก BEM และ CKP ซึ่งเป็น High Season ของธุรกิจ ประกอบกับรายได้เงินปันผล จาก TTW นอกจากนี้เราคาดว่ารายได้จากการก่อสร้างจะปรับตัวดีขึ้น y-y จากมูลค่างาน ในมือที่อยู่ในระดับสูง
- เราคงประมาณการกำไรปกติปี 2023 ของเราที่ 1.4พัน ลบ. (+62% y-y) และคำแนะนำซื้อ ที่ราคาเป้าหมายเดิมที่ 26 บาท โดยความสำเร็จในการจัดตั้งรัฐบาลใหม่คาดจะเป็นปัจจัย บวก



TARGET PRICE	THB26.00
CLOSE	THB22.00
UP/DOWNSIDE	+18.2%
TP vs CONSENSUS	-0.5%

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	18,097	20,696	31,720	37,517
Net profit	1,105	1,427	2,394	2,769
EPS (THB)	0.65	0.84	1.41	1.63
vs Consensus (%)	-	(11.9)	17.3	21.6
EBITDA	1,438	1,641	2,444	2,856
Recurring net profit	882	1,427	2,394	2,769
Core EPS (THB)	0.52	0.84	1.41	1.63
EPS growth (%)	783.4	61.8	67.7	15.7
Core P/E (x)	42.2	26.1	15.6	13.5
Dividend yield (%)	1.1	1.5	2.6	3.0
EV/EBITDA (x)	53.5	45.6	30.8	26.3
Price/book (x)	1.6	1.5	1.4	1.3
Net debt/Equity (%)	160.3	146.6	139.8	131.4
ROE (%)	3.6	5.8	9.4	10.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	10.6	(0.9)	4.3
Relative to country (%)	7.8	1.2	10.2
Mkt cap (USD m)			1,063
3m avg. daily turnover (USD m)			2.4
Free float (%)			65
Major shareholder	Trivisvavet Family (32%)		
12m high/low (THB)	24.80/17.80		
Issued shares (m)	1,693.90		

Sources: Bloomberg consensus; FSSIA estimates



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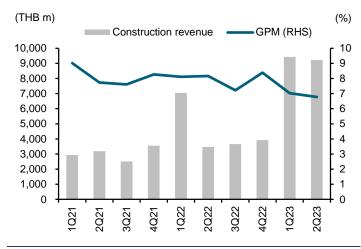
บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 15 สิงหาคม 2023

Exhibit 1: CK – 2Q23 operations summary

	2Q22	3Q22	4Q22	1Q23	2Q23	Cha	nge
	(THB m)	(q-q%)	(у-у%)				
Total revenue	3,474	3,663	3,920	9,425	9,220	(2.2)	165.4
Cost of sales	3,230	3,414	3,617	8,756	8,541	(2.5)	164.4
Gross profit	244	248	303	669	679	1.4	177.9
SG&A	496	480	481	495	470	(5.1)	(5.3)
Operating profit	(252)	(232)	(178)	174	209	19.9	na
Other income	452	422	224	217	545	151.2	20.5
Interest expense	363	355	362	396	474	19.7	30.4
Tax expense	(5)	(19)	8	(10)	(23)	na	na
Associates	468	736	241	200	255	27.6	(45.5)
Reported net profit	300	571	112	217	486	123.6	62.3
Core profit	300	536	(75)	169	486	188.2	62.3
Key ratios (%)						(ppt)	(ppt)
Gross margin	7.0	6.8	7.7	7.1	7.4	0.3	0.3
SG&A / Sales	14.3	13.1	12.3	5.2	5.1	(0.2)	(9.2)
Operating margin	(7.3)	(6.3)	(4.5)	1.9	2.3	0.4	9.5
Net margin	8.6	15.6	2.9	2.3	5.3	3.0	(3.3)
Norm margin	8.6	14.6	(1.9)	1.8	5.3	3.5	(3.3)

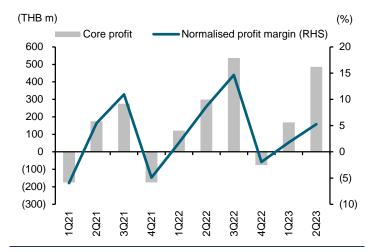
Sources: CK; FSSIA's compilation





Sources: CK; FSSIA's compilation

Exhibit 3: Quarterly core profit and normalised profit margin



Sources: CK; FSSIA's compilation

Financial Statements

CH.Karnchang

Revenue Cost of goods sold Gross profit Other operating income Operating costs Operating EBITDA Depreciation Goodwill amortisation	12,199 (11,235) 963 1,415 (1,915) 1,158 (695)	18,097 (16,711) 1,386 1,341 (1,927)	20,696 (19,112) 1,583 1,315	31,720 (29,277) 2,442	37,517 (34,628)
Gross profit Other operating income Operating costs Operating EBITDA Depreciation Goodwill amortisation	963 1,415 (1,915) 1,158	1,386 1,341	1,583		
Other operating income Operating costs Operating EBITDA Depreciation Goodwill amortisation	1,415 (1,915) 1,158	1,341		2,442	2 000
Dperating costs Dperating EBITDA Depreciation Goodwill amortisation	(1,915) 1,158		1 315		2,889
Depreciation Goodwill amortisation	1,158	(1,927)	1,515	1,265	1,265
Depreciation Goodwill amortisation		· · · /	(1,908)	(1,917)	(1,955)
Goodwill amortisation	(695)	1,438	1,641	2,444	2,856
		(638)	(651)	(654)	(658)
	0	0	0	0	(
Operating EBIT	463	800	991	1,790	2,198
Net financing costs	(1,386)	(1,411)	(1,472)	(1,469)	(1,494
Associates	1,088	1,530	1,955	2,155	2,225
Recurring non-operating income	1,088	1,530	1,955	2,155	2,225
Non-recurring items	806	222	0	0	(
Profit before tax	971	1,142	1,473	2,477	2,929
Тах	(38)	(21)	(29)	(64)	(141)
Profit after tax	933	1,121	1,444	2,412	2,788
Vinority interests	(28)	(16)	(17)	(18)	(19
Preferred dividends	0	0	0	0	(10)
Other items	-	-	-	-	, c
Reported net profit	906	1,105	1,427	2,394	2,769
Non-recurring items & goodwill (net)	(806)	(222)	0	2,004	2,700
	100	882	1,427	2,394	
Recurring net profit	100	002	1,427	2,394	2,769
Per share (THB)	0.00	0.50	0.04		4.00
Recurring EPS *	0.06	0.52	0.84	1.41	1.63
Reported EPS	0.53	0.65	0.84	1.41	1.63
DPS	0.25	0.25	0.34	0.57	0.65
Diluted shares (used to calculate per share data)	1,694	1,694	1,694	1,694	1,694
Growth					
Revenue (%)	(27.2)	48.3	14.4	53.3	18.3
Operating EBITDA (%)	(24.1)	24.2	14.1	48.9	16.8
Operating EBIT (%)	(42.0)	72.8	23.8	80.7	22.8
Recurring EPS (%)	(70.4)	783.4	61.8	67.7	15.7
Reported EPS (%)	48.0	22.0	29.2	67.7	15.7
Operating performance					
Gross margin inc. depreciation (%)	7.9	7.7	7.7	7.7	7.7
Gross margin exc. depreciation (%)	13.6	11.2	10.8	9.8	9.5
Operating EBITDA margin (%)	9.5	7.9	7.9	7.7	7.6
Operating EBIT margin (%)	3.8	4.4	4.8	5.6	5.9
Net margin (%)	0.8	4.9	6.9	7.5	7.4
Effective tax rate (%)	3.9	1.8	2.0	2.6	4.8
Dividend payout on recurring profit (%)	424.0	48.0	40.0	40.0	40.0
nterest cover (X)	424.0	40.0	2.0	2.7	40.0
nventory days	167.4	161.3	165.2	110.8	91.8
Debtor days	88.7	48.6	48.0	42.2	47.2
Creditor days	83.3	48.8 57.0	48.0 62.2	42.2 55.5	47.2 61.8
5					
Deperating ROIC (%)	2.7	4.2	5.1	8.8	9.8
	1.9	2.8	3.6	4.7	5.2
ROE (%)	0.4	3.6	5.8	9.4	10.2
ROA (%)	1.5	2.4	3.1	4.0	4.3
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Construction services	12,199	18,097	20,696	31,720	37,517

Sources: CH.Karnchang; FSSIA estimates

FINANSIA

Financial Statements CH.Karnchang

CH.Karnchang					
Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
ecurring net profit	100	882	1,427	2,394	2,769
epreciation	695	638	651	654	658
ssociates & minorities	331	377	366	364	363
ther non-cash items	-	-	-	-	(1.0.1)
Change in working capital	(1,109)	(2,237)	412	(2,126)	(1,844)
cash flow from operations Capex - maintenance	16	(340)	2,856	1,286	1,946
Capex - new investment	(1,346)	-	(207)	(646)	(644
let acquisitions & disposals	-	-	(207)	-	(011
Other investments (net)	-	233	-	-	
cash flow from investing	(1,346)	233	(207)	(646)	(644
Dividends paid	-	(509)	(588)	(976)	(1,127)
quity finance	(821)	(2,031)	15	20	(44
Debt finance	827	2,835	(1,790)	200	(
Other financing cash flows	531	-	-	-	
ash flow from financing	537	295	(2,362)	(755)	(1,171)
Ion-recurring cash flows	-	-	-	-	
other adjustments let other adjustments	0 0	0 0	0 0	0 0	(
lovement in cash	(793)	187	286	(115)	130
ree cash flow to firm (FCFF)	55.04	1,303.02	4,120.78	2,108.55	2,795.44
ree cash flow to equity (FCFE)	27.94	2,727.35	859.02	840.05	1,301.34
					,
Yer share (THB)	0.03	0.77	2.43	1.24	1.65
CFE per share	0.03	1.61	0.51	0.50	0.77
Recurring cash flow per share	0.66	1.12	1.44	2.01	2.24
alance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
angible fixed assets (gross)	17,891	18,625	18,141	18,247	18,352
ess: Accumulated depreciation	(5,996)	(6,798)	(7,204)	(7,764)	(8,327
angible fixed assets (net)	11,895	11,827	10,936	10,482	10,025
ntangible fixed assets (net)	0	0	0	0	(
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	50,910	49,847	49,947	50,047	50,147
Cash & equivalents	6,772	6,960	7,246	7,131	7,261
/C receivable	2,273	2,549	2,897	4,441	5,252
nventories	6,094	8,112	8,601	8,783	8,311
Other current assets	4,930	5,436	6,309	9,616	11,355
Current assets	20,069	23,057	25,053	29,971	32,179
other assets Total assets	546 83,421	420 85,151	441 86,377	463 90,963	486 92,83 8
Common equity	25,669	24,026	24,883	26,319	27,981
linorities etc.	439	440	455	476	431
otal shareholders' equity	26,108	24,466	25,338	26,795	28,412
ong term debt	36,634	37,991	37,662	37,842	37,842
Other long-term liabilities	2,931	2,651	3,058	3,513	3,463
ong-term liabilities	39,565	40,642	40,720	41,355	41,305
/C payable	2,174	2,850	3,440	5,270	6,233
hort term debt	6,721	8,199	6,738	6,758	6,758
other current liabilities	8,853	8,994	10,141	10,785	10,130
Current liabilities	17,748	20,043	20,319	22,813	23,121
otal liabilities and shareholders' equity	83,421	85,151	86,377	90,963	92,838
et working capital wested capital	2,270	4,253	4,226	6,785	8,556
Includes convertibles and preferred stock which is bei	65,621 ng treated as debt	66,347	65,550	67,778	69,214
er share (THB)					
ook value per share	15.15	14.18	14.69	15.54	16.52
angible book value per share	15.15	14.18	14.69	15.54	16.52
inancial strength					
let debt/equity (%)	140.1	160.3	146.6	139.8	131.4
let debt/total assets (%)	43.9	46.1	43.0	41.2	40.2
urrent ratio (x)	1.1	1.2	1.2	1.3	1.4
F interest cover (x)	2.0	2.9	1.7	2.0	2.3
aluation	2021	2022	2023E	2024E	20256
ecurring P/E (x) *	373.2	42.2	26.1	15.6	13.
ecurring P/E @ target price (x) *	441.0	49.9	30.9	18.4	15.9
eported P/E (x)	41.1	33.7	26.1	15.6	13.5
lividend yield (%)	1.1	1.1	1.5	2.6	3.0
rice/book (x)	1.5	1.6	1.5 1.5	1.4	1.3 1.3
rrice/tangible book (x) :V/EBITDA (x) **	1.5 64.2	1.6 53.5	1.5 45.6	1.4 30.8	1.3 26.3
V/EBITDA @ target price (x) **	70.0	53.5 58.2	45.6	33.5	28.6
	10.0			00.0	20.0
V/invested capital (x)	1.1	1.2	1.1	1.1	1.1

Sources: CH.Karnchang; FSSIA estimates



Public disclosures related to sustainable development evaluation of Thai listed companies

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "<u>CG Score</u>" by the Thai Institute of Directors Association (Thai IOD); 2) "<u>AGM Checklist</u>" by the Thai Investors Association (TIA), a "<u>CAC certified member</u>" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) <u>Sustainability Investment List (THSI)</u> by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

CG Score by the Thai Institute of Directors Association (Thai IOD)¹

The CG Score indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the <u>Thai IOD website</u> in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The five underlying categories and weighting used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at <u>Thai IOD website</u>. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

AGM Checklist by the Thai Investors Association (TIA)²

The "AGM Checklist" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The <u>Checklist</u> contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)³

A <u>CAC certified member</u> is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member <u>start with</u> by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the <u>CAC Council</u> for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

Sustainability Investment (THSI)⁴ by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (THSI) quantifies responsibility in <u>Environmental</u>, and <u>Social</u> issues, by managing business with transparency in <u>Governance</u>. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: <u>E</u>conomic (CG, risk management, customer relation management, supply chain management, and innovation); <u>Environmental (environmental environmental)</u> and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices⁵ (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the <u>THSI list</u>, the SET further developed a sustainability <u>SETTHSI Index</u> in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: SEC; Thai IOD; Thai CAC; SET; FSSIA's compilation

Disclaimer:

⁵ Dow Jones Sustainability Indices – <u>Wikipedia</u> – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.



Thai Institute of Directors Association (<u>Thai IOD</u>) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

² Thai Investors Association (<u>TIA</u>) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

³ Thai Private Sector Collective Action against Corruption (CAC) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

Sustainability Investment List (THSI), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price



Thanyatorn Songwutti started covering this stock from 11-Apr-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
CH.Karnchang	СК ТВ	THB 22.00	BUY	Key downside risks to our SoTP-based TP include 1) delays in the signing of the Luang Prabang hydropower plant and Orange Line projects; 2) fewer new projects than expected; 3) political uncertainty; 4) delays in construction; 5) labour shortages; 6) higher raw material and labour costs; and 7) intense competition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 11-Aug-2023 unless otherwise stated.

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RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

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