**EQUITY RESEARCH - RESULTS FLASH** 

# ASSET WORLD CORP THAILAND / PROPERTY DEVELOPMENT

**AWC TB** 



**THB6.80** 

THB4.36

+56.0%

+12.1%

### 2Q23 results at first glance

## AWC booked a core profit of THB81m in 2Q23, missing BBG's consensus estimate

#### **Highlights**

- AWC reported a 2Q23 core profit of THB81m, missing BBG's consensus estimate of THB325m mainly due to a lower-than-expected EBITDA margin. However, it turned around from a THB189m core loss in 2Q22 and almost reached the pre-Covid level core profit (THB110m in 2Q19).
- Including a THB1.0b gain on changes in the fair value of investment properties, AWC booked a net profit of THB1.1b in 2Q23.
- Hospitality business: Hotel revenue grew 77% y-y as RevPAR increased by 82% y-y to THB3,356 and exceeded pre-Covid by 10%. The OCC rate was 63% in 2Q23 (vs 43% in 2Q22) and ADR was THB3,356 (vs THB1,843 in 2Q22). Bangkok city hotels were the key driver in this quarter with revenue growth of 112% y-y.
- Retail and commercial business: Revenue grew by 31% y-y. Tourist lifestyle revenue jumped by 260% y-y, driven by Disney100 Village at Asiatique. However, community market revenue dropped by 2% from repositioning strategies at Tawanna Bangkapi.
- EBITDA of the operating assets (BU EBITDA) improved from THB0.8b in 2Q22 to THB1.2b in 2Q23, consisting of THB0.7b for the hotel business, THB0.1b for the retail business and THB0.4b for office properties. The EBITDA margin of the hotel business improved to 30% (vs 17% in 2Q22), but the EBITDA margin of the retail and commercial businesses declined to 55% (vs 71% in 2Q22), pressured by marketing expenses from Disney100 Village.
- Including corporate expenses, group EBITDA improved from THB0.5b in 2Q22 to THB0.9b in 2Q23, with an EBITDA margin of 29% (vs 24% in 2Q22).
- 1H23 core profit accounts for 25% of our 2023E core profit forecast.

#### Outlook

Expect earnings growth to grow both q-q and y-y in 3Q23. Hotel revenue should continue to improve following higher tourist arrivals, especially Chinese. Meanwhile, the cost from Disney100 Village should end in July, leading to an improving retail business margin in 3Q23.

#### **KEY STOCK DATA**

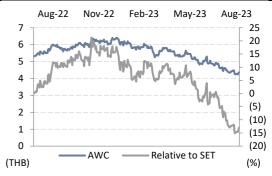
YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	9,508	15,152	18,890	20,538
Net profit	3,854	4,607	6,185	6,601
EPS (THB)	0.12	0.14	0.19	0.21
vs Consensus (%)	-	159.3	81.0	57.9
EBITDA	2,750	5,561	7,681	8,562
Recurring net profit	(49)	2,107	3,685	4,101
Core EPS (THB)	0.00	0.07	0.12	0.13
EPS growth (%)	nm	nm	74.9	11.3
Core P/E (x)	(2,824.9)	66.2	37.9	34.0
Dividend yield (%)	0.7	0.6	1.1	1.2
EV/EBITDA (x)	73.1	36.4	26.4	23.5
Price/book (x)	1.7	1.6	1.5	1.4
Net debt/Equity (%)	74.3	72.5	68.9	63.5
ROE (%)	(0.1)	2.5	4.1	4.3

**TARGET PRICE** 

**UP/DOWNSIDE** 

**TP vs CONSENSUS** 

**CLOSE** 



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(6.0)	(20.0)	(16.2)
Relative to country (%)	(8.3)	(18.1)	(11.6)
Mkt cap (USD m)			3,975
3m avg. daily turnover (USD r	n)		6.2
Free float (%)			25
Major shareholder	TCC Busine	ss Managen	nent (45%)
12m high/low (THB)			6.55/4.22
Issued shares (m)			32,000.77

Sources: Bloomberg consensus; FSSIA estimates



Teerapol Udomvej, CFA Analyst register no. 080523 teerapol.udo@fssia.com, +66 2611 3535

Exhibit 1: AWC – 2Q23 operations summary

	2Q22	3Q22	4Q22	1Q23	2Q23	Chang		2023
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m
Sales	1,982	2,475	3,450	3,547	3,186	(10)	61	15,15
- Hotel	1,280	1,762	2,465	2,715	2,269	(16)	77	11,06
- Commercial	702	713	985	832	917	10	31	4,08
COGS (Incl. depreciation)	(1,186)	(1,341)	(1,586)	(1,554)	(1,630)	5	37	(8,039
Gross Profit	796	1,134	1,864	1,994	1,556	(22)	95	7,11
SG&A	(740)	(818)	(1,039)	(1,064)	(1,080)	2	46	(3,33
Net management income	1	1	5	1	7	901	577	
Operating Profit	57	317	830	930	482	(48)	746	3,78
Other income	14	9	36	12	9	(29)	(36)	7
Interest income	0	0	0	0	1	557	307	•
	(264)	(336)	(375)		(398)	5	51	(1,49
Interest expenses				(377)				-
Pretax profit	(193)	(11)	492	566	95	(83)	(149)	2,36
Income Tax	4	47	(100)	(120)	(14)	(89)	(475)	(260
Associates	0	0	0	0	0			
Minority interest	0	0	0	0				
Core profit	(189)	36	392	446	81	(82)	(143)	2,10
Extraordinaries, GW & FX	966	991	1,014	976	1,041	7	8	2,50
Reported net profit	776	1,026	1,406	1,422	1,122	(21)	44	4,60
0							•	
Shares out (end Q, m)	32,000	32,000	32,000	32,000	32,000	0	0	32,00
Core EPS (THB)	(0.01)	0.00	0.01	0.01	0.00	(82)	(143)	0.0
EPS (THB)	0.02	0.03	0.04	0.04	0.04	(21)	44	0.1
COCS (Evol. depresistion)	(771)	(028)	(1 176)	(1 144)	(1.107)	5	55	(6.33 <sup>-</sup>
COGS (Excl. depreciation)	(771)	(928)	(1,176)	(1,144)	(1,197)	5	55	(6,33
Depreciation	(415)	(413)	(410)	(410)	(433)	6	4	(1,70
EBITDA	486	739	1,276	1,353	924	(32)	90	5,56
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%
Gross margin	40	46	54	56	49	(7)	9	4
SG&A/Revenue	37	33	30	30	34	4	(3)	2
EBITDA margin	24	30	37	38	29	(9)	5	3
Net profit margin	39	41	41	40	35	(5)	(4)	3
Operating stats								
MICE								
OCC (%)	42	54	67	67	64			
ADR (THB)	4,048	4,886	5,630	5,689	5,342			
RevPar (THB)	1,705	2,658	3,744	3,786	3,401			
. ,	1,703	2,030	3,744	3,700	3,401			
Bangkok City	40							
OCC (%)	48	59	72	72	70			
ADR (THB)	2,450	3,160	3,936	4,208	3,937			
RevPar (THB)	1,163	1,848	2,823	3,021	2,762			
Luxury Resort								
OCC (%)	48	60	66	79	65			
ADR (THB)	13,611	15,466	16,079	19,983	17,062			
RevPar (THB)	6,518	9,199	10,611	15,760	11,102			
Non-Bangkok	,		,	,	,			
OCC (%)	42	47	55	67	57			
ADR (THB)	4,173	4,303	5,043	5,546	4,616			
RevPar (THB)	1,742	2,041	2,762	3,704	2,648			
Tourist Lifestyle								
OCC (%)	38	39	37	45	66			
Rental rate (THB)	538	773	1,157	1,343	1,264			
Community Shopping Malls								
OCC (%)	61	66	65	65	65			
Rental rate (THB)	578	614	589	622	643			
Community Market								
	39	40	40	40	40			
OCC (%)								
OCC (%) Rental rate (THB)		703	701	708	629			
Rental rate (THB)	690	703	701	708	629			
		703 70	701 69	708 69	629 69			

Sources: AWC; FSSIA estimates

#### **Financial Statements**

Asset World Corp

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	4,245	9,508	15,152	18,890	20,538
Cost of goods sold	(3,585)	(5,182)	(8,039)	(8,946)	(9,446)
Gross profit	660	4,326	7,113	9,944	11,092
Other operating income	94	77	80	83	86
Operating costs	(2,304)	(3,254)	(3,333)	(4,137)	(4,477)
Operating EBITDA	55	2,750	5,561	7,681	8,562
Depreciation	(1,605)	(1,600)	(1,702)	(1,791)	(1,862)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(1,551)	1,150	3,859	5,890	6,700
Net financing costs	(1,180)	(1,225)	(1,492)	(1,551)	(1,574)
Associates	0	(1)	(1)	(1)	(1)
Recurring non-operating income	0	(1)	(1)	(1)	(1)
Non-recurring items	3,109	3,903	2,500	2,500	2,500
Profit before tax	379	3,827	4,867	6,838	7,626
Тах	483	27	(260)	(653)	(1,025)
Profit after tax	861	3,854	4,607	6,185	6,601
Minority interests	0	0	0	0	0
Preferred dividends	_	-	-	-	-
Other items	-	_	-	_	-
Reported net profit	861	3,854	4,607	6,185	6,601
Non-recurring items & goodwill (net)	(3,109)	(3,903)	(2,500)	(2,500)	(2,500)
Recurring net profit	(2,248)	(49)	2,107	3,685	4,101
Per share (THB)	(, ,	( - /	, ,	.,	, .
Recurring EPS *	(0.07)	0.00	0.07	0.12	0.13
Reported EPS	0.03	0.12	0.14	0.12	0.13
DPS	0.03	0.03	0.03	0.05	0.21
Diluted shares (used to calculate per share data)	32,000	32,001	32,001	32,001	32,001
Growth	32,000	32,001	32,001	32,001	32,001
	(20.1)	124.0	E0.4	24.7	8.7
Revenue (%)	(29.1)	124.0	59.4	24.7	
Operating EBITDA (%)	(95.3)	4,930.5	102.3	38.1	11.5
Operating EBIT (%)	nm	nm	235.7	52.6	13.8
Recurring EPS (%)	nm	nm	nm	74.9	11.3
Reported EPS (%)	nm	347.3	19.5	34.3	6.7
Operating performance	45.5	45.5	40.0	50.0	54.0
Gross margin inc. depreciation (%)	15.5	45.5	46.9	52.6	54.0
Gross margin exc. depreciation (%)	53.4	62.3	58.2	62.1	63.1
Operating EBITDA margin (%)	1.3	28.9	36.7	40.7	41.7
Operating EBIT margin (%)	(36.5)	12.1	25.5	31.2	32.6
Net margin (%)	(53.0)	(0.5)	13.9	19.5	20.0
Effective tax rate (%)	17.7	35.5	11.0	15.1	20.0
Dividend payout on recurring profit (%)	(15.3)	(2,073.3)	40.0	40.0	40.0
Interest cover (X)	(1.3)	0.9	2.6	3.8	4.3
Inventory days	8.8	5.4	4.8	5.8	5.9
Debtor days	60.0	29.4	20.7	16.6	15.3
Creditor days	285.4	182.3	161.7	194.8	200.8
Operating ROIC (%)	(1.0)	0.5	2.2	3.1	3.3
ROIC (%)	(1.0)	0.5	2.2	3.1	3.2
ROE (%)	(3.0)	(0.1)	2.5	4.1	4.3
ROA (%)	(1.0)	0.5	2.1	3.0	3.1
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Hotel revenue	1,770	6,422	11,067	13,914	15,231
Retail and office revenue	2,475	3,086	4,084	4,976	5,307
Sources: Asset World Corn: FSSIA estimates	2,710	5,000	.,001	.,010	0,007

Sources: Asset World Corp; FSSIA estimates

#### **Financial Statements**

Asset World Corp

Cash Florent/Hall on Year Ending Dec         2024         2025         2024E         2025E         1,862         1,100         1,702         1,721         1,862         1,862         1,862         2,259         2,359	Resursing part profit	Asset World Corp					
Depreciation		Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
		Recurring net profit	(2,248)	(49)	2,107	3,685	4,101
Den	Other non-east home         11.462         4.308         2.359         2.359         2.350           Clash frow from operations         10.989         6.981         7.751         8.331         8.578           Clash frow from operations         10.989         6.981         7.751         8.331         8.578           Capear. Free investment         -	Depreciation	1,605	1,600	1,702	1,791	1,862
Campa movining capital   179	Change in working capital   179	Associates & minorities	-	-	-	-	-
Cash flow from operations         10,989         6,981         7,751         8,331         0,578           Capper - maintename         (15,700)         (16,060)         (7,641)         0,000         (5,440)           Capper - new investment         1         0         0         0         0         0           Cach now from investing         1         0         (344)         (10,02)         (84,00)         (1,170)           Deciding and Cash flow from investing         4         22         12,22         (2,00)         0,000         0           Deciding and Cash flow from financing         4,560         12,12         2,000         0 <td< td=""><td>  Cash from from poperations</td><td></td><td>,</td><td>•</td><td></td><td></td><td></td></td<>	Cash from from poperations		,	•			
Cappes - Invasimentament         (15,60%)         (18,60%)         (7,814)         (8,002)         (5,440)           Cappes - Invasimentament         0	Cappor. **maintenance         (15,760)         (18,808)         (1,814)         (8,022)         (3,440)           Cappor. **new investment         -         -         -         -         -         -           Net acquisitions & disponals         0         0         0         0         0         0           Cash flow from investing         (15,76)         (18,066)         (7,314)         (8,026)         (6,440)           Dividends paid         0         0         344         (10,22)         (26,22)         (26,240)           Equily finance         9.79         1.17         0         0         0         0           Cabi flow from financing         4,660         12,126         976         2,157         (1,474)           Non-treating carish flows         0         0         0         0         0         0           Non-treating carish flows         0						
Capies - new investment	Capex - new Investment	-	•	•	-		-
Note   Company	New Accompany   0	•	(15,760)	(18,066)	(7,814)	(8,026)	(5,440)
Chear investmentation (cell)   1.5.00   16.06660   17.0741   18.02620   16.0470   10.0401   10.040	Cites	•	0	0	0	0	0
Cash flow from Investing         (15,760)         (34,44)         (1,024)         (84,35)         (1,474)           Equily finance         9         111         0         0         (1,474)           Equily finance         9         111         0         0         0           Other financing cash flows         279         12,227         2,000         0         0           Cash flow from financing         4,669         12,128         976         2,157         (1,474)           Non-recurring cash flows         0         0         0         0         0         0           Not clother adjustments         0 </td <td>  Cach   Nor from Investing</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	Cach   Nor from Investing		-	-	-	-	-
Division Spane	Dividends paid   1,044   1,1024   1,643   1,1045   1,045   1	• ,	(15,760)	(18,066)	(7,814)	(8,026)	(5,440)
Deb framence	Death finance   4.372   12.327   2.000   3.000   0   0   0   0   0   0   0   0   0	<u> </u>	* * *				
Charb (minancing cash flows   279	Other Infrancing cash flows         279         1122         0         0         0         (1,474)           Non-recurring cash flows         -	Equity finance	9	11	0	0	0
Cash flow from financing         4,869         12,126         75         1.75	Cash Inform from financing         4,869         12,128         376         2,157         (1.474)           Other adjustments         0 <td>Debt finance</td> <td>4,372</td> <td>12,327</td> <td>2,000</td> <td>3,000</td> <td>0</td>	Debt finance	4,372	12,327	2,000	3,000	0
Non-real millows	Non-recurring cash flows	•					
Oher adjustments         0	Other adjustments         0	_	4,660	12,126	976	2,157	(1,474)
Not other adjustments         0 (10) (15) (15) (15) (16) (16) (16) (16) (16) (16) (16) (16	Net other adjustments	_	-	-	-	-	-
	Movement in cash   (101)	•					
Fine cash flow to firm (FCFF)	Fine cash flow to firm (FCFF) (3,580.50) (10,748.79) (14,30.70) (1,863.65 4,755.42) Fine cash flow to equity (FCFE) (10,54) 484.10 (1,837.33 3,305.28 3,138.05  For share (THB)  FCFF per share (0.01) (0.34) 0.04 0.06 0.10  FCFE per share (0.00) 0.02 0.08 0.10 0.10  Recurring cash flow per share 0.03 0.18 0.19 0.24 0.28  Balance Sheet (THB m) Year Ending Dec 2021 2022 2023E 2024E 2022E  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.19 0.10 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.19 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.19 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.18 0.19 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.18 0.19 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 30,4 0.18 0.18 0.19 0.19 0.19 0.19 0.19 0.19 0.19 0.19						
Per share (THB)	Fire cash flow to equity (FOFE) (110.54) 484.10 1,937.33 3,305.28 3,138.05  Per share (THB)  COFF per share (0.11) (0.34) 0.04 0.06 0.15  COFF per share (0.01) 0.02 0.06 0.10 0.10  ROCET per share (0.034 0.18 0.19 0.24 0.26  Balance Sheet (THB m) Year Ending Dec 2021 2022 2023E 2024E 2025E  Tangible fixed assets (gross) 145.402 183.586 189.040 174.707 177.788  Lease Accuminated depreciation (9.406) (11.03) (10.204) (9.496) (8.858)  Tangible fixed assets (gross) 135.996 152.583 158,836 165,211 168,930 110 110 110 110 110 110 110 110 110 1		, ,			,	-
Por share (THB)	Par share (THB)	, ,	* * * * * * * * * * * * * * * * * * * *	, ,			
FCFF per share	FCFF per share FCFE p		( 11 )		,		-,
PCPE per share	FCFE per share         0.00         0.02         0.06         0.10         0.10           Reduring cash flow per share         0.34         0.18         0.19         0.24         0.28           Balance Shect (THE im) Year Ending Dec         2021         2022         2023E         2024E         2025E           Tangible fixed assets (gross)         145,402         163,586         189,040         174,707         177,788           Less: Accumulated depreciation         (9.406)         (11,003)         (10,204)         (9.496)         (8.85)           Tangible fixed assets (net)         0	, ,	(0.11)	(0.34)	0.04	0.06	0.15
	Recurring cash flow per share    0.34   0.18   0.19   0.24   0.26	•	, ,	, ,			
Tangible fixed assets (gross)	Tangible fixed assets (gross) 145,402 163,586 169,040 174,707 177,788 Less: Accumulated depreciation (9,406) (11,003) (10,204) (9,496) (8,589) (8,589) (11,003) (10,204) (9,496) (8,589) (11,003) (10,204) (19,496) (8,589) (11,003) (10,204) (19,496) (8,589) (11,003) (10,204) (19,496) (8,589) (11,003) (10,204) (19,496) (19,496) (19,296) (						
Tangible fixed assets (gross)	Tangible fixed assets (gross) 145,402 163,586 169,040 174,707 177,788 Less: Accumulated depreciation (9,406) (11,003) (10,204) (9,496) (8,585) Tangible fixed assets (net) 135,996 152,893 158,386 165,211 168,500 Intangible fixed assets (net) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Lassi Accumulated depreciation (9,406) (11,003) (10,204) (9,496) (8,885) Intangible fixed assets (net) (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Less: Accumulated depreciation (9,406) (11,003) (10,204) (9,496) (8,858) Intangible fixed assets (net) (135,996 152,583 158,836 165,211 168,930 Intangible fixed assets (net) (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	, , , ,				174 707	
Tanglbe fixed assets (net)         135,996         152,533         158,836         165,211         168,021           Intangible fixed assets (net)         0         0         0         0         0           Invest in associates & subsidiaries         0         0         0         0         0           Cansh & equivalent         128         279         1,193         3,665         5,519           AC receivable         674         860         860         860         860           Inventories         46         60         106         120         120           Other cannet assets         56         82         131         163         177           Other cannet assets         1996         1,261         2,289         4,797         6,483           Other assets         1,996         2,590 <td>Tanglible fixed assets (net)         135,986         152,583         158,836         165,211         168,930           Intrangible fixed assets (net)         0         0         0         0         0         0           Invest in associates &amp; subsidiaries         0         0         0         0         0         0           Cash &amp; equivalents         120         279         1,193         3,655         5,319           AC receivable inventories         64         60         106         106         102         127           Other current assets         56         82         131         163         177         6,483           Other assets         1,986         2,590         2,5</td> <td>,</td> <td>,</td> <td></td> <td></td> <td></td> <td></td>	Tanglible fixed assets (net)         135,986         152,583         158,836         165,211         168,930           Intrangible fixed assets (net)         0         0         0         0         0         0           Invest in associates & subsidiaries         0         0         0         0         0         0           Cash & equivalents         120         279         1,193         3,655         5,319           AC receivable inventories         64         60         106         106         102         127           Other current assets         56         82         131         163         177         6,483           Other assets         1,986         2,590         2,5	,	,				
Intangible fixed assets (net)         0 <th< td=""><td>  Intangible fixed assets (net)</td><td>•</td><td></td><td></td><td></td><td></td><td> ,</td></th<>	Intangible fixed assets (net)	•					,
Long-term financial assets	Long-term financial assets	• , ,	·				
Cash & equivalents         128         279         1,193         3,655         5,319           A/C receivable         674         860         808         860           Inventories         46         60         106         120         127           Cher current assets         56         82         131         163         177           Current assets         1996         2,590         2,590         2,590         2,590           Cher assets         1,986         2,590         2,590         2,590         2,590           Total assets         138,897         156,484         183,715         172,599         178,093           Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0 <td>Cash &amp; equivalents         128         279         1,193         3,655         5,319           AlC receivable         674         860         860         860         860           Inventories         46         60         106         120         127           Other current assets         905         82         131         163         177           Current assets         905         1,281         2,289         4,797         6,483           Other sasets         1,996         2,590         2,50         5,50         5,51         5,</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	Cash & equivalents         128         279         1,193         3,655         5,319           AlC receivable         674         860         860         860         860           Inventories         46         60         106         120         127           Other current assets         905         82         131         163         177           Current assets         905         1,281         2,289         4,797         6,483           Other sasets         1,996         2,590         2,50         5,50         5,51         5,		-	-	-	-	-
AC receivable Inventories         674         860         860         860         860           Inventories         46         60         106         120         127           Current assets         56         82         131         163         177           Current assets         905         1,281         2,289         4,797         6,483           Other assets         1,996         2,590         2,518         3,511         3,512         3,511         3,511         3,511         9,511         9,511         9,511         9,511         9,511         9,511         9,511         9,511         9,511	A/C receivable 674 860 860 860 860 860 860 860 860 860 860	Invest. in associates & subsidiaries	0	0	0	0	0
Inventories	Inventories	Cash & equivalents	128	279	1,193	3,655	5,319
Other current assets         56         82         131         163         177         6,483           Current assets         905         1,289         2,299         2,590         3,591         1,511         1,715         9,611         1,000         0	Other current assets         56         82         131         163         177           Current assets         995         1,281         2,289         4,797         6,483           Other assets         1,996         2,590         2,590         2,590           Total assets         138,897         156,454         163,715         172,599         178,003           Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0         0         0         0         0           Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         55,306         55,306         61,306         61,306         61,306         61,306         61,306         61,306         61,306         61,406         61,406         61,411         71,717         9,511         9,512	A/C receivable	674	860	860	860	860
Current assets         995         1,281         2,289         4,797         6,835           Other assets         138,897         156,45         163,715         172,90         2,590           Common equity         199,207         82,860         86,442         91,785         96,911           Minorities etc.         0         0         0         0         0         0           Corg mer debt         45,717         56,306         86,442         91,785         96,911           Long tern debt         45,717         56,306         58,306         61,306         61,306           Cher Incepterm liabilities         8,332         9,511         9,511         9,511         9,511           ACP payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         2,79         200         318         397         431           Current lacilities         5,641         7,77         9,455         9,97         178,00           Other current liabilities and shareholders' equity         138,897         156,454         163,715         172,599 <t< td=""><td>Current assets         905         1,281         2,289         4,797         6,83           Other assets         1,996         2,590         6,580         60,40         <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<></td></t<>	Current assets         905         1,281         2,289         4,797         6,83           Other assets         1,996         2,590         6,580         60,40         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Other assets         1,996         2,590         2,590         2,590         2,590         7,599         178,003         7,509         178,003         7,509         178,003         7,509         9,911         178,003         86,442         9,1785         96,911         Minorities etc.         0	Other assets         1,996         2,590         2,590         2,590         2,590           Total assets         138,897         156,454         163,715         172,599         178,003           Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0         0         0         0         0         0           Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         56,306         58,306         61,306         62,41         78,177         78,55         55,50         5,550         5,550						
Total assets         138,897         156,454         163,715         172,599         178,003           Common equity         79,207         82,860         86,442         91,785         99,911           Minorities etc.         0         0         0         0         0         0           Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511         9,511         9,511         9,511           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         4031           Current current liabilities and shareholders' equity         138,897         156,451         163,715         172,599         176,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         36,60         153,488         158,	Total assets         138,897         156,454         163,715         172,599         178,003           Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0         0         0         0         0         0           Otal shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long tern debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511			•	•		
Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0	Common equity         79,207         82,860         86,442         91,785         96,911           Minorities etc.         0						
Minorities etc.         0         0         0         0         0           Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511         9,512         9,520         9,550	Minorities etc.		·	•		-	
Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511         9,511         9,511           A/C payable         1,551         2,027         3,587         4,050         4,293           Nort term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         4,31           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         3,550           Invested capital         136,940         153,948         158,617         164,497         167,960           *Includes convertibles and preferred stock which is being tereal stock         2.2         2.2         2.87         3,03           Tangible book value per share         2.48         2.59         2.70         2.87         3,03           Tangible book value per share         2.48         2.59	Total shareholders' equity         79,207         82,860         86,442         91,785         96,911           Long term debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511         9,511         9,511           A/C payable         1,551         2,027         3,567         4,050         4,293           Short term debt         3,812         5,550         1,550         1,620         1,621         4,621<						
Long term debt         45,717         56,306         83,06         61,306         61,306           Other long-term liabilities         8,332         9,511         9,511         9,511         9,511           Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         13,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         157,900           *Includes convertibles and preferred stock which is being treated as debt         158,617         164,497         167,900           *Includes convertibles and preferred stock which is being treated as debt         2.8         2.59         2.70         2.87         3.03           *Includes convertibles and preferred stock which is being treated as debt         2.8         2.59         2.70         2.87         3.03	Long term debt         45,717         56,306         58,306         61,306         61,306           Other long-term liabilities         8,332         9,511         9,511         9,511         9,511           Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,699         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         167,960           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt         67,800         2,700         2.87         3,03           Term term (THB)         800 v value per share         2,48         2.59         2,70         2.87         3,03           Tangible book value per share<						
Other long-term liabilitities         8,332         9,511         9,511         9,511         9,511           Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt         2         2,809         (3,304)         (3,560)           Invested CHBI         2         2         2         2.07         2.87         3.03           Tanglie book value per share         2.48         2.59         2.70         2.87         3.03           Floar CHBI         2         2 <td>Other long-term liabilitities         8,332         9,511         9,511         9,511         9,511           Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,999         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,999         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           Per share (THB)         2         2         2.70         2.87         3.03           Tangle book value per share         2.48         2.59         2.70         2.87         3.03           Tangle book value per share         2.48         2.</td> <td></td> <td></td> <td>•</td> <td>•</td> <td></td> <td></td>	Other long-term liabilitities         8,332         9,511         9,511         9,511         9,511           Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,999         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,999         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           Per share (THB)         2         2         2.70         2.87         3.03           Tangle book value per share         2.48         2.59         2.70         2.87         3.03           Tangle book value per share         2.48         2.			•	•		
Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,609)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           *Includes convertibles and preferred stock which is being treated as debt           Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength         2.48         2.59         2.70         2.87         3.03           Net debt/lequity (%)         62.4         74.3         72.5 </td <td>Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           Per share (THB)           Book value per share         2,48         2,59         2,70         2,87         3,03           1angible book value per share         2,48         2,59         2,70         2,87         3,03           Financial strength         8         2,59         2,70         2,87         3,03           Net debt/equity (%)         62,4         74,3         72,5         68,9         63,5           Net debt/equity (%)         62,4</td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Long-term liabilities         54,049         65,817         67,817         70,817         70,817           A/C payable         1,551         2,027         3,587         4,050         4,293           Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           Per share (THB)           Book value per share         2,48         2,59         2,70         2,87         3,03           1angible book value per share         2,48         2,59         2,70         2,87         3,03           Financial strength         8         2,59         2,70         2,87         3,03           Net debt/equity (%)         62,4         74,3         72,5         68,9         63,5           Net debt/equity (%)         62,4	•					
Short term debt         3,812         5,550         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities and shareholders' equity         138,897         15,544         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt         ***         2.70         2.87         3.03           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/focial assets (%)         3.5         3.94         3.83         36.6         34.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Recurring P/E (x	Short term debt         3,812         5,550         5,550         5,550           Other current liabilities         279         200         318         397         431           Current liabilities         5,641         7,777         9,455         9,997         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Includes convertibles and preferred stock which is being treated as debt         8         2.59         2.70         2.87         3.03           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength         8         2.59         2.70         2.87         3.03           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/equity (%)         2.0         2.0         0.5         0.	Long-term liabilities		65,817	67,817	70,817	70,817
Other current liabilities         279         200         318         397         431           Current liabilities         5,641         7,777         9,455         9,997         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         1(1,053)         1(1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           *Includes convertibles and preferred stock which is being treated as debt           *Per share (THB)*           *Book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03	Other current liabilities         279         200         318         397         431           Current liabilities         5,641         7,777         9,455         9,997         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt           * Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Tenacial strength         2.4         2.59         2.70         2.87         3.03           Tinancial strength         2.4         2.59         2.70         2.87         3.03           Striancial strength         3.4         2.59         2.70         2.87         3.03           Vill debt/divality (%)         6.2.4         7.4.3         72.5	A/C payable	1,551	2,027	3,587	4,050	4,293
Current liabilities         5,641         7,777         9,455         9,997         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         167,960           Invested capital         136,940         153,948         158,617         164,497         167,960           *Includes convertibles and preferred stock which is being treated as debt           *Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03           *Tangible book value per share         2.48         2.59         2.70         2.87         3.03	Current liabilities         5,641         7,777         9,455         9,997         10,274           Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           New storking capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt           Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Includes strength           Net debt/dequity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/dotal assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cov	Short term debt	3,812	5,550	5,550	5,550	5,550
Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           * Includes convertibles and preferred stock which is being treated as debt           * Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book value per share         2.48         2.59         2.70         2.87         3.03           * Tangible book folion	Total liabilities and shareholders' equity         138,897         156,454         163,715         172,599         178,003           Net working capital         (1,053)         (1,225)         (2,809)         (3,304)         (3,560)           Invested capital         136,940         153,948         158,617         164,497         167,960           Per share (THB)           Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2025         2024         2025           Recurring P/E (x) *         (62.1)         (2,824.9)         10.3         39.0         53						
Net working capital   (1,053)   (1,225)   (2,809)   (3,304)   (3,560)	Net working capital (1,053) (1,225) (2,809) (3,304) (3,560) Invested capital 136,940 153,948 158,617 164,497 167,960 1						
Invested capital   136,940   153,948   158,617   164,497   167,960   167,9	Invested capital 136,940 153,948 158,617 164,497 167,960 *Includes convertibles and preferred stock which is being treated as debt	• •	•	•	-		
* Includes convertibles and preferred stock which is being treated as debt  * Per share (THB)  Book value per share 2.48 2.59 2.70 2.87 3.03  Tangible book value per share 2.48 2.59 2.70 2.87 3.03  * Financial strength  Net debt/equity (%) 62.4 74.3 72.5 68.9 63.5  Net debt/total assets (%) 35.6 39.4 38.3 36.6 34.6  Current ratio (x) 0.2 0.2 0.2 0.2 0.5 0.6  CF interest cover (x) 0.9 1.4 2.3 3.1 3.0  * Valuation 2021 2022 203E 2024E 2025E  * Recurring P/E (x) * (62.1) (2,824.9) 66.2 37.9 34.0  * Recurring P/E @ target price (x) * (96.8) (4,405.8) 103.3 59.0 53.1  Reported P/E (x) 162.0 36.2 30.3 22.6 21.1  Dividend yield (%) 0.2 0.7 0.6 1.1 1.2  Price/book (x) 1.8 1.7 1.6 1.5 1.4  EV/EBITDA (x) * 3,456.4 73.1 36.4 26.4 23.5  EV/EBITDA (g) target price (x) * 4,885.0 101.5 50.4 36.6 32.6  EV/invested capital (x) 1.4 1.3 1.3 1.2 1.2	* Includes convertibles and preferred stock which is being treated as debt  * Per share (THB)  Book value per share 2.48 2.59 2.70 2.87 3.03  Tangible book value per share 2.48 2.59 2.70 2.87 3.03  Financial strength  Net debt/equity (%) 62.4 74.3 72.5 68.9 63.5  Net debt/total assets (%) 35.6 39.4 38.3 36.6 34.6  Current ratio (x) 0.2 0.2 0.2 0.2 0.5 0.6  CF interest cover (x) 0.9 1.4 2.3 3.1 3.0  Valuation 2021 2022 203E 2024E 2025E  Recurring P/E (x) * (62.1) (2,824.9) 66.2 37.9 34.0  Recurring P/E @ target price (x) * (96.8) (4,405.8) 103.3 59.0 53.1  Reported P/E (x) 162.0 36.2 30.3 22.6 21.1  Dividend yield (%) 0.2 0.7 0.6 1.1 1.2  Price/baok (x) 1.8 1.7 1.6 1.5 1.4  EV/EBITDA (x) ** 3,456.4 73.1 36.4 26.4 23.5  EV/EBITDA @ target price (x) ** 4,885.0 101.5 50.4 36.6 32.6  EV/invested capital (x) ** 4,885.0 101.5 50.4 36.6 32.6  EV/invested capital (x) ** 4,885.0 101.5 50.4 36.6 32.6	• ,					
Per share (THB)	Per share (THB)	•		155,940	130,017	104,437	107,900
Book value per share         2.48         2.59         2.70         2.87         3.03           Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         <	Book value per share       2.48       2.59       2.70       2.87       3.03         Tangible book value per share       2.48       2.59       2.70       2.87       3.03         Financial strength         Net debt/equity (%)       62.4       74.3       72.5       68.9       63.5         Net debt/total assets (%)       35.6       39.4       38.3       36.6       34.6         Current ratio (x)       0.2       0.2       0.2       0.5       0.6         CF interest cover (x)       0.9       1.4       2.3       3.1       3.0         Valuation       2021       2022       2028E       2024E       2025E         Recurring P/E (x)*       (62.1)       (2,824.9)       66.2       37.9       34.0         Recurring P/E @ target price (x)*       (96.8)       (4,405.8)       103.3       59.0       53.1         Reported P/E (x)       162.0       36.2       30.3       22.6       21.1         Dividend yield (%)       0.2       0.7       0.6       1.1       1.2         Price/book (x)       1.8       1.7       1.6       1.5       1.4         EV/EBITDA (w)***       3,456.4       73.1       36.4<	·	g				
Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength         Valuation         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4 <td>Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength         Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (w) ***         3,456.4         73.1         36.4         26.4         23.5</td> <td>` ,</td> <td>2.49</td> <td>2.50</td> <td>2.70</td> <td>2.07</td> <td>3 03</td>	Tangible book value per share         2.48         2.59         2.70         2.87         3.03           Financial strength         Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (w) ***         3,456.4         73.1         36.4         26.4         23.5	` ,	2.49	2.50	2.70	2.07	3 03
Financial strength           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1	Financial strength           Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x)***         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         1.4         <	·					
Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         1.4 <td>Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x)**         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2</td> <td></td> <td>2.40</td> <td>2.59</td> <td>2.70</td> <td>2.07</td> <td>3.03</td>	Net debt/equity (%)         62.4         74.3         72.5         68.9         63.5           Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2028E         2024E         2025E           Recurring P/E (x)*         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x)*         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x)**         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2		2.40	2.59	2.70	2.07	3.03
Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested cap	Net debt/total assets (%)         35.6         39.4         38.3         36.6         34.6           Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	-	62.4	74.2	72.5	69.0	62.5
Current ratio (x)         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E (arget price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Current ratio (x)         0.2         0.2         0.2         0.2         0.5         0.6           CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/invested capital (x)         4,885.0         101.5         50.4         36.6         32.6						
CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	CF interest cover (x)         0.9         1.4         2.3         3.1         3.0           Valuation         2021         2022         2023E         2024E         2025E           Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	* *					
Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	* *					
Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Recurring P/E (x) *         (62.1)         (2,824.9)         66.2         37.9         34.0           Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Valuation	2021	2022	2023E	2024E	2025E
Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Recurring P/E @ target price (x) *         (96.8)         (4,405.8)         103.3         59.0         53.1           Reported P/E (x)         162.0         36.2         30.3         22.6         21.1           Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) ***         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2						
Dividend yield (%)         0.2         0.7         0.6         1.1         1.2           Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Dividend yield (%)     0.2     0.7     0.6     1.1     1.2       Price/book (x)     1.8     1.7     1.6     1.5     1.4       Price/tangible book (x)     1.8     1.7     1.6     1.5     1.4       EV/EBITDA (x) ***     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2	• , ,					
Price/book (x)         1.8         1.7         1.6         1.5         1.4           Price/tangible book (x)         1.8         1.7         1.6         1.5         1.4           EV/EBITDA (x) **         3,456.4         73.1         36.4         26.4         23.5           EV/EBITDA @ target price (x) **         4,885.0         101.5         50.4         36.6         32.6           EV/invested capital (x)         1.4         1.3         1.3         1.2         1.2	Price/book (x)     1.8     1.7     1.6     1.5     1.4       Price/tangible book (x)     1.8     1.7     1.6     1.5     1.4       EV/EBITDA (x) ***     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2				30.3	22.6	21.1
Price/tangible book (x)     1.8     1.7     1.6     1.5     1.4       EV/EBITDA (x) **     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2	Price/tangible book (x)     1.8     1.7     1.6     1.5     1.4       EV/EBITDA (x) **     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2	Dividend yield (%)		0.7	0.6		1.2
EV/EBITDA (x) **     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2	EV/EBITDA (x) **     3,456.4     73.1     36.4     26.4     23.5       EV/EBITDA @ target price (x) **     4,885.0     101.5     50.4     36.6     32.6       EV/invested capital (x)     1.4     1.3     1.3     1.2     1.2	* /					
EV/EBITDA @ target price (x) **       4,885.0       101.5       50.4       36.6       32.6         EV/invested capital (x)       1.4       1.3       1.3       1.2       1.2	EV/EBITDA @ target price (x) **       4,885.0       101.5       50.4       36.6       32.6         EV/invested capital (x)       1.4       1.3       1.3       1.2       1.2						
EV/invested capital (x) 1.4 1.3 1.3 1.2 1.2	EV/invested capital (x) 1.4 1.3 1.3 1.2 1.2						
	r re-exceptional, pre-goodwiii and ruily diluted EDT DA Iliciddes associate ilicome and recurring non-operating income						1.2

Sources: Asset World Corp; FSSIA estimates

#### Public disclosures related to sustainable development evaluation of Thai listed companies

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score" by the Thai Institute of Directors Association (Thai IOD); 2) "AGM Checklist" by the Thai Investors Association (TIA), a "CAC certified member" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) Sustainability Investment List (THSI) by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

#### CG Score by the Thai Institute of Directors Association (Thai IOD) 1

The CG Score indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the Thai IOD website in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The five underlying categories and weighting used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

#### Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at <a href="https://prescription.org/">https://prescription.org/</a> The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

#### AGM Checklist by the Thai Investors Association (TIA) 2

The "AGM Checklist" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The Checklist contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

#### CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)3

A <u>CAC certified member</u> is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member start with by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the <u>CAC Council</u> for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

#### Sustainability Investment (THSI)4 by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (THSI) quantifies responsibility in <u>E</u>nvironmental, and <u>S</u>ocial issues, by managing business with transparency in <u>G</u>overnance. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: Economic (CG, risk management, customer relation management, supply chain management, and innovation); Environmental management, eco-efficiency, and climate risk); Social (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices<sup>5</sup> (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the <u>THSI list</u>, the SET further developed a sustainability <u>SETTHSI Index</u> in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: SEC; Thai IOD; Thai CAC; SET; FSSIA's compilation

#### Disclaimer:

5 FINANSIA 11 AUGUST 2023

<sup>&</sup>lt;sup>1</sup> Thai Institute of Directors Association (<u>Thai IOD</u>) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

<sup>&</sup>lt;sup>2</sup> Thai Investors Association (TIA) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

Thai Private Sector Collective Action against Corruption (CAC) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

<sup>4</sup> Sustainability Investment List (THSI), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

<sup>&</sup>lt;sup>5</sup> Dow Jones Sustainability Indices – Wikipedia – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Nov-2020 11-Nov-2020 17-Feb-2021	HOLD HOLD HOLD	3.50 4.20 5.00	19-Mar-2021 11-Aug-2021 22-Feb-2022	BUY BUY BUY	6.40 5.60 6.00	07-Sep-2022 07-Dec-2022	BUY BUY	6.50 6.80

Teerapol Udomvej, CFA started covering this stock from 03-Nov-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Asset World Corp	AWC TB	THB 4.36	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 10-Aug-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.