

10 AUGUST 2023

EQUITY RESEARCH – RESULTS FLASH

**THAI FOODS GROUP**

THAILAND / FOOD &amp; BEVERAGE

**TFG TB****FINANSIA**

FSS INTERNATIONAL INVESTMENT ADVISORY

**HOLD**

UNCHANGED

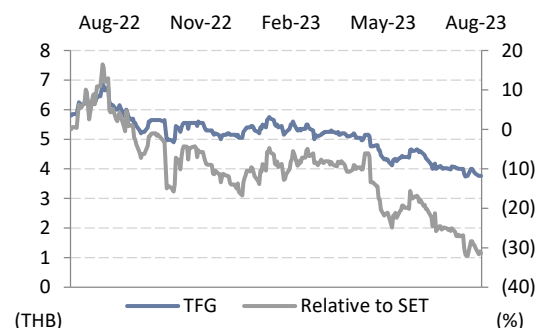
**2Q23 results at first glance****2Q23 core profit sharply dropped q-q and y-y to a six-quarter low****Highlights**

- TFG reported a 2Q23 net profit of THB69m (-84% q-q, -94% y-y). Excluding several extra items, the company's 2Q23 core profit was equal to THB229m (-55% q-q, -85% y-y), which was a six-quarter low.
- Total revenue dropped by 0.8% q-q, but rose by 10% y-y in 2Q23 due to higher retail shop revenue. The retail revenue contribution accounted for 29% of total revenue, up from 12.7% in 1Q23.
- Meanwhile, poultry and swine revenue decreased by 25% y-y and 6.5% y-y in the quarter, respectively, due to lower poultry sales volumes and a declining domestic swine price.
- Its 2Q23 gross margin plunged to 9.5%, down from 12.8% in 1Q23 and 22.3% in 2Q22, mainly due to declining meat prices.
- TFG's 1H23 core profit was equal to THB740m (-65% y-y), accounting for only 28% of our 2023 profit forecast.
- Currently, the domestic swine price is THB59 per kg (down both q-q and y-y), which is lower than the industry's cost of raising pigs. We still have a negative view on the 2H23 outlook.
- TFG announced a 1H23 DPS of THB0.02, implying a dividend yield of 0.5%.

TARGET PRICE	THB5.20
CLOSE	THB3.76
UP/DOWNSIDE	+38.3%
TP vs CONSENSUS	+7.4%

**KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	52,323	47,277	49,044	51,299
Net profit	4,724	2,676	2,966	3,252
EPS (THB)	0.81	0.43	0.48	0.53
vs Consensus (%)	-	44.3	7.9	(10.6)
EBITDA	10,419	7,647	8,149	8,609
Recurring net profit	4,724	2,676	2,966	3,252
Core EPS (THB)	0.81	0.43	0.48	0.53
EPS growth (%)	713.3	(46.5)	10.8	9.7
Core P/E (x)	4.6	8.7	7.8	7.1
Dividend yield (%)	10.6	5.8	6.4	7.0
EV/EBITDA (x)	4.4	5.4	4.9	4.4
Price/book (x)	1.4	1.3	1.2	1.1
Net debt/Equity (%)	150.8	103.4	88.7	72.9
ROE (%)	34.8	16.3	16.5	16.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(6.5)	(21.7)	(35.2)
Relative to country (%)	(8.8)	(19.9)	(31.8)
Mkt cap (USD m)	608		
3m avg. daily turnover (USD m)	0.9		
Free float (%)	16		
Major shareholder	New Star Victor Co Ltd (28%)		
12m high/low (THB)	6.90/3.66		
Issued shares (m)	5,654.06		

Sources: Bloomberg consensus; FSSIA estimates

**Sureeporn Teewasuwet**

Analyst register no. 040694

sureeporn.t@fssia.com, +66 2646 9972

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**Exhibit 1: TFG – 2Q23 operations summary**

	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	----- Change -----		1H22	1H23	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Sales	10,396	12,327	14,490	15,111	13,677	13,562	(0.8)	10.0	22,723	27,239	19.9
Cost of sales	8,804	9,581	11,420	12,562	11,925	12,276	2.9	28.1	18,385	24,201	31.6
Gross profit	1,592	2,746	3,070	2,548	1,751	1,286	(26.5)	(53.1)	4,338	3,038	(30.0)
SG&A	727	854	770	892	861	853	(1.0)	(0.2)	1,581	1,714	8.4
Operating profit	866	1,892	2,300	1,656	890	434	(51.3)	(77.1)	2,757	1,324	(52.0)
Interest expense	163	179	221	281	286	335	17.2	87.0	343	621	81.3
Tax expense	154	304	325	62	223	(18)	<i>nm</i>	<i>nm</i>	458	205	(55.3)
Other gain (loss)	(1)	(284)	(106)	(266)	(86)	(160)	<i>nm</i>	<i>nm</i>	(285)	(246)	<i>nm</i>
Reported net profit	619	1,238	1,734	1,131	425	69	(83.8)	(94.4)	1,857	494	(73.4)
Core profit	620	1,522	1,840	1,397	511	229	(55.2)	(85.0)	2,142	740	(65.4)
<b>Key ratios (%)</b>							<b>(ppt)</b>	<b>(ppt)</b>	<b>(ppt)</b>		
Gross margin	15.3	22.3	21.2	16.9	12.8	9.5	(3.3)	(12.8)	19.1	11.2	(7.9)
SG&A to sales	7.0	6.9	5.3	5.9	6.3	6.3	(0.0)	(0.6)	7.0	6.3	(0.7)
Operating margin	8.3	15.3	15.9	11.0	6.5	3.2	(3.3)	(12.1)	12.1	4.9	(7.3)
Net margin	5.9	10.0	12.0	7.5	3.1	0.5	(2.6)	(9.5)	8.2	1.8	(6.4)
Core margin	6.0	12.3	12.7	9.2	3.7	1.7	(2.0)	(10.7)	9.4	2.7	(6.7)
<b>Operating statistics (THB/kg)</b>											
Domestic chicken price - TFG	52.6	59.1	66.1	67.0	59.7	59.6	(0.1)	0.9	55.9	59.7	6.8
Domestic swine price	89.3	99.8	104.6	97.5	81.2	69.6	(14.2)	(30.3)	94.6	75.4	(20.3)
Vietnam swine price (VND/kg)	52,809	55,387	62,760	52,819	50,400	55,095	9.3	(0.5)	54,098	52,748	(2.5)
Corn price	11.4	13.1	12.1	12.6	13.5	12.9	(4.8)	(1.9)	12.3	13.2	7.6
Soybean meal price	21.4	23.1	23.1	23.3	23.9	23.1	(3.3)	0.0	22.3	23.5	5.6
Poultry sales (THB m)	5,032	5,792	6,220	6,254	4,623	4,352	(5.9)	(24.9)	19,391	19,779	2.0
Swine sales (THB m)	2,597	3,017	3,470	3,372	3,116	2,822	(9.4)	(6.5)	10,937	11,547	5.6
Feed sales (THB m)	1,702	1,956	2,452	2,423	2,432	2,408	(1.0)	23.1	8,434	8,687	3.0
Retail shop stores (no.)	113	132	178	220	239	221	(7.5)	67.4	390	490	25.6
Retail shop sale value (THB m)	1,016	1,562	2,348	2,876	3,459	3,930	13.6	151.7	10,038	11,038	10.0

Sources; TFG; FSSIA estimates

## Financial Statements

### Thai Foods Group

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	34,823	52,323	47,277	49,044	51,299
Cost of goods sold	(31,670)	(42,367)	(40,422)	(41,786)	(43,604)
<b>Gross profit</b>	<b>3,153</b>	<b>9,956</b>	<b>6,855</b>	<b>7,259</b>	<b>7,695</b>
Other operating income	251	369	331	343	359
Operating costs	(1,927)	(3,243)	(3,026)	(3,090)	(3,232)
<b>Operating EBITDA</b>	<b>3,903</b>	<b>10,419</b>	<b>7,647</b>	<b>8,149</b>	<b>8,609</b>
Depreciation	(2,425)	(3,337)	(3,487)	(3,637)	(3,787)
Goodwill amortisation	0	0	0	0	0
<b>Operating EBIT</b>	<b>1,477</b>	<b>7,082</b>	<b>4,160</b>	<b>4,512</b>	<b>4,822</b>
Net financing costs	(595)	(1,080)	(1,007)	(1,018)	(991)
Associates	0	(9)	0	0	1
Recurring non-operating income	216	(429)	0	0	1
Non-recurring items	0	0	0	0	0
<b>Profit before tax</b>	<b>1,098</b>	<b>5,573</b>	<b>3,153</b>	<b>3,495</b>	<b>3,832</b>
Tax	(546)	(845)	(473)	(524)	(575)
<b>Profit after tax</b>	<b>552</b>	<b>4,728</b>	<b>2,680</b>	<b>2,970</b>	<b>3,257</b>
Minority interests	10	(4)	(5)	(5)	(5)
Preferred dividends	0	0	0	0	0
Other items	-	-	0	0	0
<b>Reported net profit</b>	<b>562</b>	<b>4,724</b>	<b>2,676</b>	<b>2,966</b>	<b>3,252</b>
<b>Non-recurring items &amp; goodwill (net)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Recurring net profit</b>	<b>562</b>	<b>4,724</b>	<b>2,676</b>	<b>2,966</b>	<b>3,252</b>
<b>Per share (THB)</b>					
Recurring EPS *	0.10	0.81	0.43	0.48	0.53
Reported EPS	0.10	0.81	0.43	0.48	0.53
DPS	0.09	0.40	0.22	0.24	0.26
Diluted shares (used to calculate per share data)	5,644	5,831	6,168	6,168	6,168
<b>Growth</b>					
Revenue (%)	11.1	50.3	(9.6)	3.7	4.6
Operating EBITDA (%)	(28.3)	167.0	(26.6)	6.6	5.6
Operating EBIT (%)	(55.8)	379.5	(41.3)	8.5	6.9
Recurring EPS (%)	(78.2)	713.3	(46.5)	10.8	9.7
Reported EPS (%)	(78.2)	713.3	(46.5)	10.8	9.7
<b>Operating performance</b>					
Gross margin inc. depreciation (%)	9.1	19.0	14.5	14.8	15.0
Gross margin exc. depreciation (%)	16.0	25.4	21.9	22.2	22.4
Operating EBITDA margin (%)	11.2	19.9	16.2	16.6	16.8
Operating EBIT margin (%)	4.2	13.5	8.8	9.2	9.4
Net margin (%)	1.6	9.0	5.7	6.0	6.3
Effective tax rate (%)	49.7	15.2	15.0	15.0	15.0
Dividend payout on recurring profit (%)	90.4	49.4	50.0	50.0	50.0
Interest cover (X)	2.8	6.2	4.1	4.4	4.9
Inventory days	51.3	55.3	61.8	53.9	53.6
Debtor days	25.1	22.2	26.1	24.5	24.5
Creditor days	43.9	38.2	45.3	43.1	42.9
Operating ROIC (%)	5.2	18.4	10.3	11.8	12.7
ROIC (%)	5.1	15.0	8.8	10.1	10.8
ROE (%)	5.0	34.8	16.3	16.5	16.7
ROA (%)	3.3	13.8	8.0	9.2	9.8
* Pre exceptional, pre-goodwill and fully diluted					
<b>Revenue by Division (THB m)</b>					
Poultry	16,642	23,298	19,011	19,391	19,779
Swine	9,518	12,457	10,723	10,937	11,547
Feed	6,958	8,533	8,268	8,434	8,687
Retail Shop and other	1,705	8,036	9,274	10,282	11,287

Sources: Thai Foods Group; FSSIA estimates

## Financial Statements

### Thai Foods Group

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	562	4,724	2,676	2,966	3,252
Depreciation	2,425	3,337	3,487	3,637	3,787
Associates & minorities	0	9	0	0	(1)
Other non-cash items	635	(184)	0	0	0
Change in working capital	(5,519)	252	1,645	(871)	(475)
<b>Cash flow from operations</b>	<b>(1,896)</b>	<b>8,138</b>	<b>7,808</b>	<b>5,732</b>	<b>6,564</b>
Capex - maintenance	(4,947)	(9,785)	(2,435)	(3,159)	(3,203)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
<b>Cash flow from investing</b>	<b>(4,947)</b>	<b>(9,785)</b>	<b>(2,435)</b>	<b>(3,159)</b>	<b>(3,203)</b>
Dividends paid	(589)	(799)	(1,338)	(1,483)	(1,626)
Equity finance	36	56	469	0	0
Debt finance	8,960	2,756	(4,746)	(1,002)	(1,873)
Other financing cash flows	(1,931)	36	(32)	(200)	0
<b>Cash flow from financing</b>	<b>6,475</b>	<b>2,049</b>	<b>(5,648)</b>	<b>(2,685)</b>	<b>(3,500)</b>
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
<b>Net other adjustments</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Movement in cash</b>	<b>(368)</b>	<b>402</b>	<b>(274)</b>	<b>(113)</b>	<b>(139)</b>
Free cash flow to firm (FCFF)	(6,349.87)	(801.37)	6,380.43	3,590.56	4,351.60
Free cash flow to equity (FCFE)	184.99	1,145.83	594.59	1,369.90	1,486.81

#### Per share (THB)

FCFF per share	(1.12)	(0.14)	1.13	0.64	0.77
FCFE per share	0.03	0.20	0.11	0.24	0.26
Recurring cash flow per share	0.64	1.35	1.00	1.07	1.14

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	19,682	23,182	26,182	29,182	32,182
Less: Accumulated depreciation	(3,316)	(1,879)	(5,366)	(9,003)	(12,790)
<b>Tangible fixed assets (net)</b>	<b>16,366</b>	<b>21,302</b>	<b>20,815</b>	<b>20,178</b>	<b>19,391</b>
<b>Intangible fixed assets (net)</b>	<b>179</b>	<b>213</b>	<b>179</b>	<b>179</b>	<b>179</b>
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	704	605	605	605	605
Cash & equivalents	416	818	544	431	292
A/C receivable	2,829	3,531	3,238	3,359	3,514
Inventories	4,863	6,963	5,537	5,724	5,973
Other current assets	7,001	7,452	6,146	6,376	6,669
<b>Current assets</b>	<b>15,109</b>	<b>18,764</b>	<b>15,465</b>	<b>15,890</b>	<b>16,448</b>
Other assets	3,210	4,786	4,255	4,414	4,617
<b>Total assets</b>	<b>35,567</b>	<b>45,670</b>	<b>41,319</b>	<b>41,266</b>	<b>41,239</b>
Common equity	11,556	15,568	17,343	18,626	20,252
Minorities etc.	14	18	18	18	17
<b>Total shareholders' equity</b>	<b>11,570</b>	<b>15,587</b>	<b>17,361</b>	<b>18,643</b>	<b>20,269</b>
Long term debt	8,229	11,960	8,132	7,532	6,832
Other long-term liabilities	442	462	567	589	616
<b>Long-term liabilities</b>	<b>8,670</b>	<b>12,422</b>	<b>8,699</b>	<b>8,121</b>	<b>7,448</b>
A/C payable	3,434	4,733	4,430	4,579	4,779
Short term debt	11,734	12,370	10,356	9,432	8,231
Other current liabilities	159	557	473	490	513
<b>Current liabilities</b>	<b>15,326</b>	<b>17,661</b>	<b>15,259</b>	<b>14,502</b>	<b>13,523</b>
<b>Total liabilities and shareholders' equity</b>	<b>35,567</b>	<b>45,670</b>	<b>41,319</b>	<b>41,266</b>	<b>41,239</b>
Net working capital	11,100	12,655	10,019	10,389	10,864
Invested capital	31,559	39,562	35,873	35,765	35,656

\* Includes convertibles and preferred stock which is being treated as debt

#### Per share (THB)

Book value per share	2.05	2.67	2.81	3.02	3.28
Tangible book value per share	2.02	2.63	2.78	2.99	3.25

#### Financial strength

Net debt/equity (%)	168.9	150.8	103.4	88.7	72.9
Net debt/total assets (%)	55.0	51.5	43.4	40.1	35.8
Current ratio (x)	1.0	1.1	1.0	1.1	1.2
CF interest cover (x)	1.3	2.1	1.6	2.3	2.5

Valuation	2021	2022	2023E	2024E	2025E
<b>Recurring P/E (x) *</b>	<b>37.7</b>	<b>4.6</b>	<b>8.7</b>	<b>7.8</b>	<b>7.1</b>
<b>Recurring P/E @ target price (x) *</b>	<b>52.2</b>	<b>6.4</b>	<b>12.0</b>	<b>10.8</b>	<b>9.9</b>
Reported P/E (x)	37.7	4.6	8.7	7.8	7.1
Dividend yield (%)	2.4	10.6	5.8	6.4	7.0
Price/book (x)	1.8	1.4	1.3	1.2	1.1
Price/tangible book (x)	1.9	1.4	1.4	1.3	1.2
EV/EBITDA (x) **	10.5	4.4	5.4	4.9	4.4
EV/EBITDA @ target price (x) **	12.5	5.2	6.5	6.0	5.4
EV/invested capital (x)	1.3	1.1	1.1	1.1	1.1

\* Pre-exceptional, pre-goodwill and fully diluted \*\* EBITDA includes associate income and recurring non-operating income

Sources: Thai Foods Group; FSSIA estimates

## Public disclosures related to sustainable development evaluation of Thai listed companies

**Rating** regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**" by the Thai Institute of Directors Association (Thai IOD); 2) "**AGM Checklist**" by the Thai Investors Association (TIA), a "**CAC certified member**" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) "**Sustainability Investment List (THSI)**" by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

### CG Score by the Thai Institute of Directors Association (Thai IOD)<sup>1</sup>

The **CG Score** indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the [Thai IOD website](#) in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The **five underlying categories and weighting** used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

### Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at [Thai IOD website](#). The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. FSSIA does not confirm nor certify the accuracy of such survey result.

### AGM Checklist by the Thai Investors Association (TIA)<sup>2</sup>

The "**AGM Checklist**" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The **Checklist** contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

### CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)<sup>3</sup>

A **CAC certified member** is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member **start with** by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the **CAC Council** for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

### Sustainability Investment (THSI)<sup>4</sup> by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (**THSI**) quantifies responsibility in **E**nvironmental, and **S**ocial issues, by managing business with transparency in **G**overnance. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: **E**conomic (CG, risk management, customer relation management, supply chain management, and innovation); **E**nvironmental (environmental management, eco-efficiency, and climate risk); **S**ocial (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices<sup>5</sup> (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the **THSI list**, the SET further developed a sustainability **SETTHSI Index** in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: [SEC](#); [Thai IOD](#); [Thai CAC](#); [SET](#); FSSIA's compilation

#### Disclaimer:

<sup>1</sup> Thai Institute of Directors Association ([Thai IOD](#)) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

<sup>2</sup> Thai Investors Association ([TIA](#)) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

<sup>3</sup> Thai Private Sector Collective Action against Corruption ([CAC](#)) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

<sup>4</sup> Sustainability Investment List ([THSI](#)), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

<sup>5</sup> Dow Jones Sustainability Indices – [Wikipedia](#) – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.

**GENERAL DISCLAIMER**

**ANALYST(S) CERTIFICATION**

Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

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**History of change in investment rating and/or target price**

**Thai Foods Group (TFG TB)**



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Feb-2023	BUY	8.00	08-May-2023	HOLD	5.20	-	-	-

Sureeporn Teewasuwet started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Thai Foods Group	TFG TB	THB 3.76	HOLD	Downside and upside risks to our P/E-based TP are 1) a slower or faster-than-expected consumption recovery; 2) a potential rise or fall in meat and raw material prices; 3) a stronger or weaker-than-expected THB against USD.

Source: FSSIA estimates

**Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 09-Aug-2023 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

**BUY (B).** The upside is 10% or more.

**HOLD (H).** The upside or downside is less than 10%.

**REDUCE (R).** The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.