EQUITY RESEARCH - RESULTS FLASH

SC ASSET CORPORATION SC TB

THAILAND / PROPERTY DEVELOPMENT





TARGET PRICE THB5.00
CLOSE THB4.28
UP/DOWNSIDE +16.8%
TP vs CONSENSUS -0.6%

รายงานผลประกอบการ 2023

กำไร 2Q23 สูงกว่าที่เราและตลาดคาดจากกำไรการขายเงินลงทุนในโครงการ JV ใหม่

Highlights

- SC รายงานกำไรสุทธิ 2Q23 อยู่ที่ 593 ลบ. (+11% q-q, +2% y-y) สูงกว่าที่เราและตลาด คาดอยู่ 9-10% จากรายได้อื่นที่สูงกว่าคาดหลังบริษัทฯ บันทึกกำไรจากการลงทุนใน โครงการคอนโดใหม่ของ JV (Reference Sathorn-Wongwianyai) มูลค่า 96 ลบ.
- หากหักกำไรพิเศษ กำไรปกติ 2Q23 อยู่ที่ 497 ลบ. (-7% q-q, -15% y-y) ในภาพรวมผล
 ประกอบการ 2Q23 ไม่น่าตื่นเต้นเนื่องจากยอดโอนโครงการแนวราบไปได้ช้าและ
 ค่าใช้จ่ายการขายและบริหาร (SG&A) สูงขึ้น โดยยอดโอนอยู่ที่ 4.95พัน ลบ. (+6% q-q, 1% y-y) แบ่งเป็นโครงการแนวราบ 78% และคอนโด 22% ยอดโอนโครงการแนวราบทรง
 ตัวใกลักับใน 1Q23 อยู่ที่ 3.8พัน ลบ. แต่ลดลง 13% y-y จากการเปิดตัวโครงการใหม่
 ในช่วงปลายไตรมาส ในขณะที่ยอดโอนคอนโดกระโดดเพิ่ม 21% q-q และ 99% y-y จาก
 การรับรู้ Backlog ของโครงการ SCOPE Langsuan ที่เพิ่มขึ้น
- ใน 2Q23 อัตรากำไรขั้นตันในธุรกิจอสังหาริมทรัพย์เท่ากับใน 2Q22 ที่ 31.3% แต่ลดลง เล็กน้อยจาก 32.2% ใน 1Q23 จาก Project mix ในขณะที่สัดส่วน SG&A ต่อรายได้ปรับ ขึ้นเป็น 19.4% (เทียบกับ 18.7% ใน 1Q23 และ 18.3% ใน 2Q22) จากโครงการใหม่ที่ เพิ่งขึ้น
- ส่วนแบ่งจาก JV ลดลง 32% q-q แต่พลิกมาเป็นกำไร 19 ลบ. ใน 2Q23 จากที่เคยเป็นผล ขาดทุน 2 ลบ. ใน 2Q22 โดยได้ปัจจัยหนุนจากยอดโอนที่ดีขึ้นของโครงการคอนโด The Crest Park Residence
- กำไร 1H23 อยู่ที่ 1.1พัน ลบ. (+16% y-y) คิดเป็น 43% ของประมาณการกำไรปี 2023
 SC ประกาศเงินปันผลต่อหุ้น 0.08 บาทสำหรับผลประกอบการในช่วง 1H23 คิดเป็น ผลตอบแทนในรูปเงินบันผลที่ 1.9% หุ้นจะขึ้น XD ในวันที่ 23 ส.ค. และบริษัทฯ จะ จ่ายเงินบันผลในวันที่ 6 ก.ย. 2023
- แม้ว่าตลาดอสังหาฯ จะมีความท้าทายต่าง ๆ มากมาย เราคาดว่าผลประกอบการของ SC ในช่วง 2H23 จะพื้นตัว h-h โดยจะได้ปัจจัยหนุนจากการเปิดโครงการใหม่โดยเฉพาะ อย่างยิ่งโครงการแนวราบอันมีมูลค่ารวม 21พัน ลบ. ในช่วง 2H23 (เทียบกับ 11พัน ลบ. ในช่วง 1H23) นอกจากนี้การทยอยรับรู้ Backlog ที่มีมากถึง 13พัน ลบ. ณ. สิ้น 2Q23 ยัง น่าจะเป็นปัจจัยหนุนอีกด้วย โดยคาดจะบันทึก 9พัน ลบ. เป็นรายได้ในปีนี้ ซึ่งรองรับ 84% ของประมาณการยอดโอนปี 2023 ของเรา อย่างไรก็ดี กำไร 2H23 อาจลดลง y-y จากฐานที่สูงในปีที่แล้วซึ่งมีคอนโดสร้างเสร็จใหม่ 2 แห่ง
- เราคงประมาณการกำไรสุทธิปี 2023 ไว้ที่ 2.6พัน ลบ. (+3% y-y) และคงแนะนำซื้อที่ ราคาเป้าหมายเดิมที่ 5 บาท

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	21,583	23,225	22,683	22,750
Net profit	2,556	2,636	2,705	2,822
EPS (THB)	0.61	0.63	0.65	0.68
vs Consensus (%)	-	(0.8)	(4.8)	(6.8)
EBITDA	3,453	3,601	3,657	3,735
Recurring net profit	2,597	2,636	2,705	2,822
Core EPS (THB)	0.62	0.63	0.65	0.68
EPS growth (%)	28.2	1.5	2.6	4.4
Core P/E (x)	6.9	6.8	6.6	6.3
Dividend yield (%)	5.8	5.8	6.0	6.2
EV/EBITDA (x)	12.9	12.9	12.7	12.5
Price/book (x)	0.8	0.8	0.7	0.7
Net debt/Equity (%)	121.5	122.3	114.5	106.9
ROE (%)	12.4	11.7	11.3	11.0



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.2)	(4.5)	22.3
Relative to country (%)	(5.6)	(2.3)	28.7
Mkt cap (USD m)			523
3m avg. daily turnover (USD m)			1.3
Free float (%)			39
Major shareholder	Shir	nawatra Fa	mily (64%)
12m high/low (THB)			4.78/3.44
Issued shares (m)			4,222.62

Sources: Bloomberg consensus; FSSIA estimates



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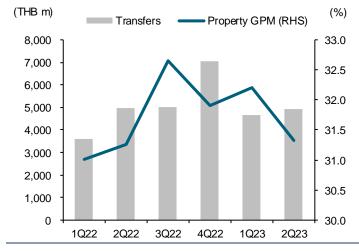
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: SC – 2Q23 operations summary

	2Q22	3Q22	4Q22	1Q23	2Q23	Cha	ange
	(THB m)	(q-q%)	(y-y%)				
Total revenue	5,204	5,244	7,308	4,922	5,213	5.9	0.2
Cost of sales	3,510	3,469	4,861	3,265	3,510	7.5	(0.0)
Gross profit	1,693	1,775	2,447	1,657	1,704	2.8	0.6
SG&A	951	935	1,264	921	1,009	9.6	6.2
Other income	10	17	48	7	20	186	104
Operating profit	743	839	1,183	737	694	(5.8)	(6.5)
Interest expense	18	29	65	95	96	1.0	427.8
Tax	155	175	238	140	138	(2.0)	(11.0)
Associates	(2)	(2)	64	29	19	(32.0)	n/a
Reported net profit	581	652	935	535	593	10.9	2.1
Normalised profit	581	653	976	535	497	(7.1)	(14.6)
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)
Property gross margin	31.3	32.6	31.9	32.2	31.3	(0.9)	0.1
Gross margin	32.5	33.8	33.5	33.7	32.7	(1.0)	0.1
SG&A to sales	18.3	17.8	17.3	18.7	19.4	0.7	1.1
Operating margin	14.3	16.0	16.2	15.0	13.3	(1.6)	(1.0)
Net profit margin	11.2	12.4	12.8	10.9	11.4	0.5	0.2
Normalised profit margin	11.2	12.5	13.4	10.9	9.5	(1.3)	(1.6)
Operating statistics	(THB m)	(q-q%)	(y-y%)				
Property transfers	4,975	5,009	7,061	4,673	4,948	6	(1)
Low-rise	4,418	4,580	5,218	3,759	3,838	2	(13)
High-rise	557	429	1,843	914	1,110	21	99
Presales	6,736	5,161	7,286	4,918	7,300	48	8
Low-rise	5,119	4,181	5,648	3,256	5,475	68	7
High-rise	1,617	980	1,638	1,662	1,825	10	13
New launches	13,785	9,940	18,960	930	16,250	1,647	18

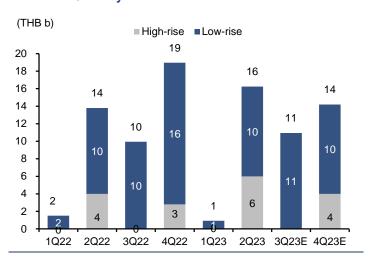
Sources: SC; FSSIA's compilation

Exhibit 2: Quarterly transfers and property GPM



Sources: SC; FSSIA's compilation

Exhibit 3: Quarterly new launches



Sources: SC; FSSIA's compilation

Financial Statements

SC Asset Corporation

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	19,475	21,583	23,225	22,683	22,750
Cost of goods sold	(13,482)	(14,414)	(15,650)	(15,128)	(15,114)
Gross profit	5,993	7,169	7,575	7,554	7,635
Other operating income	41	102	60	60	60
Operating costs	(3,336)	(3,910)	(4,218)	(4,151)	(4,163)
Operating EBITDA	2,846	3,453	3,601	3,657	3,735
Depreciation	(149)	(92)	(184)	(193)	(203)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	2,697	3,361	3,417	3,463	3,532
Net financing costs	(104)	(134)	(170)	(182)	(182)
Associates Recurring non-operating income	(27)	55 55	123 123	141 141	189 189
	(27) 37		0	0	0
Non-recurring items Profit before tax	2,603	(41) 3,241	3,37 0	3, 422	3,540
Fax	(552)	(678)	(682)	(689)	(704)
Profit after tax	2,051	2,563	2,688	2,733	2,836
Minority interests	11	(7)	(52)	(28)	(14)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	2,062	2,556	2,636	2,705	2,822
Non-recurring items & goodwill (net)	(37)	41	0	0	0
Recurring net profit	2,025	2,597	2,636	2,705	2,822
Per share (THB)					
Recurring EPS *	0.48	0.62	0.63	0.65	0.68
Reported EPS	0.49	0.61	0.63	0.65	0.68
DPS .	0.20	0.25	0.25	0.26	0.27
Diluted shares (used to calculate per share data)	4,180	4,180	4,180	4,180	4,180
Growth					
Revenue (%)	2.6	10.8	7.6	(2.3)	0.3
Operating EBITDA (%)	3.5	21.3	4.3	1.5	2.1
Operating EBIT (%)	3.7	24.6	1.7	1.3	2.0
Recurring EPS (%)	5.0	28.2	1.5	2.6	4.4
Reported EPS (%)	8.7	24.0	3.1	2.6	4.4
Operating performance					
Gross margin inc. depreciation (%)	30.8	33.2	32.6	33.3	33.6
Gross margin exc. depreciation (%)	31.5	33.6	33.4	34.2	34.5
Operating EBITDA margin (%)	14.6	16.0	15.5	16.1	16.4
Operating EBIT margin (%)	13.8	15.6	14.7	15.3	15.5
Net margin (%)	10.4	12.0	11.4	11.9	12.4
Effective tax rate (%)	21.2	20.9	20.2	20.1	19.9
Dividend payout on recurring profit (%)	41.3	39.8	39.6	39.6	39.6
nterest cover (X)	25.8 865.9	25.6 963.1	20.8 1,058.5	19.8 1,169.2	20.5 1,202.3
nventory days Debtor days	3.1	963.1	1,058.5	3.5	3.5
Debior days Creditor days	17.0	32.6	43.6	3.5 44.9	3.5 44.5
Operating ROIC (%)	7.2	7.6	6.5	6.2	6.1
ROIC (%)	5.6	6.1	5.5	5.3	5.3
ROE (%)	10.5	12.4	11.7	11.3	11.0
ROA (%)	4.5	5.1	4.7	4.6	4.7
Pre exceptional, pre-goodwill and fully diluted	1.0	5. 1	-1	4.0	-7.1
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Project sales Rental and services	18,612 816	20,654 880	22,252 924	21,686 942	21,710 980

Sources: SC Asset Corporation; FSSIA estimates

Financial Statements

SC Asset Corporation

SC Asset Corporation					
Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	2,025	2,597	2,636	2,705	2,822
Depreciation	149	92	184	193	203
Associates & minorities	-	-	-	-	-
Other non-cash items	-	-	-	-	-
Change in working capital	(1,879)	(7,877)	(3,239)	(1,434)	(1,266)
Cash flow from operations	296	(5,187)	(419)	1,464	1,759
Capex - maintenance Capex - new investment	(1,030)	(2,121)	(512)	(475)	(582)
Net acquisitions & disposals	(1,030)	(2,121)	(312)	(473)	(302)
Other investments (net)	-	-	-	-	-
Cash flow from investing	(1,030)	(2,121)	(512)	(475)	(582)
Dividends paid	(696)	(1,201)	(1,054)	(1,082)	(1,129)
Equity finance	82	260	(59)	28	14
Debt finance Other financing each flows	3,186	4,077	2,007	(999)	(999)
Other financing cash flows Cash flow from financing	2,571	3,135	894	(2,052)	(2,114)
Non-recurring cash flows	_,	-	-	-	(=,,
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	1,837	(4,173)	(36)	(1,063)	(937)
Free cash flow to firm (FCFF)	(631.19)	(7,174.97)	(760.80)	1,171.19	1,359.05
Free cash flow to equity (FCFE)	2,450.98	(3,231.46)	1,076.70	(9.61)	178.25
Per share (THB)					
FCFF per share	(0.15)	(1.70)	(0.18)	0.28	0.32
FCFE per share	0.58	(0.77)	0.25	0.00	0.04
Recurring cash flow per share	0.52	0.64	0.67	0.69	0.72
Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	1,993	2,192	2,302	2,417	2,538
Less: Accumulated depreciation	(848)	(568)	(460)	(483)	(508)
Tangible fixed assets (net)	1,145	1,624	1,841	1,933	2,030
Intangible fixed assets (net) Long-term financial assets	87 370	122 370	69 441	69 431	70 432
Invest. in associates & subsidiaries	7,024	8,538	8,630	8,830	9,110
Cash & equivalents	6,313	2,140	2,104	1,041	103
A/C receivable	146	119	223	218	218
Inventories	33,092	42,488	47,214	48,471	49,759
Other current assets	450	1,096	697	680	682
Current assets	40,002	45,843	50,238	50,410	50,764
Other assets	1,128	904	1,010	1,010	1,010
Total assets Common equity	49,754 20,084	57,401 21,733	62,229 23,204	62,684 24,826	63,416 26,520
Minorities etc.	(30)	(23)	29	57	71
Total shareholders' equity	20,054	21,709	23,232	24,884	26,591
Long term debt	11,048	12,453	11,334	11,006	11,007
Other long-term liabilities	1,349	1,567	2,323	2,268	2,275
Long-term liabilities	12,398	14,020	13,657	13,274	13,282
A/C payable Short term debt	722	1,837	1,858	1,815	1,820
Other current liabilities	13,387 3,194	16,059 3,776	19,186 4,297	18,515 4,196	17,515 4,209
Current liabilities	17,303	21,672	25,340	24,526	23,544
Total liabilities and shareholders' equity	49,754	57,401	62,229	62,684	63,416
Net working capital	29,772	38,090	41,979	43,359	44,632
Invested capital	39,525	49,648	53,971	55,632	57,284
* Includes convertibles and preferred stock which is being t	reated as debt				
Per share (THB)					
Book value per share	4.79	5.15	5.50	5.88	6.28
Tangible book value per share	4.77	5.12	5.48	5.86	6.26
	4.77				
Financial strength		404 =	100.0	444-	400.0
Net debt/equity (%)	90.4	121.5	122.3	114.5	106.9
Net debt/equity (%) Net debt/total assets (%)	90.4 36.4	45.9	45.7	45.4	44.8
Net debt/equity (%)	90.4				
Net debt/equity (%) Net debt/total assets (%) Current ratio (x)	90.4 36.4 2.3	45.9 2.1	45.7 2.0	45.4 2.1	44.8 2.2
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation	90.4 36.4 2.3 34.6	45.9 2.1 (7.3) 2022	45.7 2.0 10.3	45.4 2.1 3.6 2024E	44.8 2.2 5.2
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)	90.4 36.4 2.3 34.6 2021	45.9 2.1 (7.3)	45.7 2.0 10.3 2023E	45.4 2.1 3.6	44.8 2.2 5.2 2025E
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) *	90.4 36.4 2.3 34.6 2021	45.9 2.1 (7.3) 2022 6.9	45.7 2.0 10.3 2023E 6.8	45.4 2.1 3.6 2024E 6.6	44.8 2.2 5.2 2025E 6.3
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	90.4 36.4 2.3 34.6 2021 8.8 10.3 8.7 4.7	45.9 2.1 (7.3) 2022 6.9 8.0 7.0 5.8	45.7 2.0 10.3 2023E 6.8 7.9 6.8 5.8	45.4 2.1 3.6 2024E 6.6 7.7 6.6 6.0	44.8 2.2 5.2 2025E 6.3 7.4 6.3 6.2
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Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	90.4 36.4 2.3 34.6 2021 8.8 10.3 8.7 4.7 0.9	45.9 2.1 (7.3) 2022 6.9 8.0 7.0 5.8 0.8	45.7 2.0 10.3 2023E 6.8 7.9 6.8 5.8 0.8	45.4 2.1 3.6 2024E 6.6 7.7 6.6 6.0 0.7 0.7	44.8 2.2 5.2 2025E 6.3 7.4 6.3 6.2 0.7 0.7

Sources: SC Asset Corporation; FSSIA estimates

Public disclosures related to sustainable development evaluation of Thai listed companies

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score" by the Thai Institute of Directors Association (Thai IOD); 2) "AGM Checklist" by the Thai Investors Association (TIA), a "CAC certified member" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) Sustainability Investment List (THSI) by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

CG Score by the Thai Institute of Directors Association (Thai IOD) 1

The CG Score indicates corporate governance (CG) strength in the sustainable development of Thai listed companies. Annually, the Thai IOD, with support from the Stock Exchange of Thailand (SET), surveys and assesses the CG practices of companies and publishes the results on the Thai IOD website in a bid to promote and enhance the CG of Thai listed companies in order to promote compliance with international standards for better investment decisions. The results are from the perspective of a third party, not an evaluation of operations, as of the date appearing in the report, and may be changed after that date.

The five underlying categories and weighting used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at Thail IOD website. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

AGM Checklist by the Thai Investors Association (TIA)²

The "AGM Checklist" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The Checklist contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)3

A <u>CAC certified member</u> is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member start with by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the <u>CAC Council</u> for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

Sustainability Investment (THSI)4 by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (THSI) quantifies responsibility in <u>Environmental</u>, and <u>Social</u> issues, by managing business with transparency in <u>Governance</u>. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: Economic (CG, risk management, customer relation management, supply chain management, and innovation); Environmental (environmental management, eco-efficiency, and climate risk); Social (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices⁵ (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the THSI list, the SET further developed a sustainability SETTHSI Index in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: <u>SEC</u>; <u>Thai IOD</u>; <u>Thai CAC</u>; <u>SET</u>; FSSIA's compilation

Disclaimer:

Thai Institute of Directors Association (Thai IOD) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

Thai Investors Association (TIA) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

Thai Private Sector Collective Action against Corruption (CAC) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

Sustainability Investment List (THSI), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

5 Dow Jones Sustainability Indices – Wikipedia – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price



Thanyatorn Songwutti started covering this stock from 12-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SC Asset Corporation	SC TB	THB 4.28	BUY	Downside risks to our P/E-based TP include 1) weaker-than-expected take-up rates of new launches; 2) weak purchasing power; 3) cancellation of presales; 4) bank loan rejections; and 5) construction delays.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 09-Aug-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.