

GFPT GFPT TB  
THAILAND / AGRIBUSINESSBUY  
UNCHANGED

## รายงานผลประกอบการ 2Q23

กำไรสุทธิ 2Q23 (+q-q, -y-y) ใกล้เคียงกับที่เราคาด

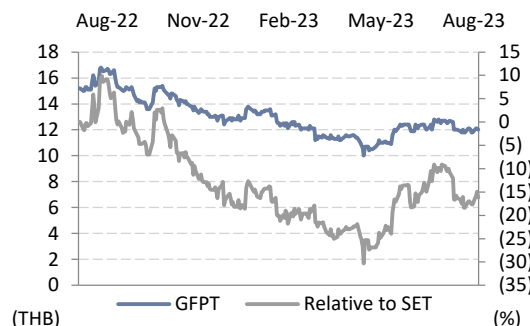
TARGET PRICE	THB15.20
CLOSE	THB12.00
UP/DOWNSIDE	+26.7%
TP vs CONSENSUS	+3.1%

## Highlights

- GFPT รายงานกำไรสุทธิ 2Q23 อยู่ที่ 349 ลบ. (+17% q-q, -23% y-y) เมื่อหักกำไรจากอัตราแลกเปลี่ยนจำนวน 40 ลบ. และผลขาดทุนจากตราสารอนุพันธ์ 25 ลบ. กำไรปรกติอยู่ที่ 334 ลบ. (+41% q-q, -31% y-y) ใกล้เคียงกับที่เราและตลาดคาด
- รายได้รวมโต 6.9% q-q และ 15% y-y จากปริมาณส่งออกที่สูงขึ้น ในรายละเอียดปริมาณส่งออกที่ 8,300 ตัน (+20% q-q, +11% y-y) จากความต้องการที่ฟื้นตัวในญี่ปุ่นและจีน
- อัตรากำไรขั้นต้นอยู่ที่ 11.7% เพิ่มขึ้นจาก 10.4% ใน 1Q23 แต่ลดลงจากฐานที่สูงถึง 16.2% ใน 2Q22
- ส่วนแบ่งจาก GFPT Nichirei (GFN, not listed) พลิกเป็นกำไร 15 ลบ. จากที่เคยแบ่งผลขาดทุน 11 ลบ. ใน 1Q23 ส่วนมากจากฤดูกาลส่งออก อย่างไรก็ดีตัวเลขลดลงแรงถึง 81% y-y จากราคาไก่ตายที่ลดลง 26% q-q และ 38% y-y
- กำไรสุทธิ 1H23 อยู่ที่ 647 ลบ. (-29% y-y) คิดเป็น 48% ของประมาณการกำไรสุทธิปี 2023 ของเรา
- อย่างไรก็ดีเรามีมุมมองเชิงลบจากที่ประชุมนักวิเคราะห์ในวันนี้ GFPT ระบุว่าปริมาณส่งออกใน 3Q23 อาจชะลอตัว q-q มาอยู่ที่ 7,000-7,500 ตันซึ่งน่าจะสวนบัจฉัยด้านฤดูกาลและต่ำกว่าที่เราเคยคาด จากข้อมูลของผู้บริหารปริมาณส่งออกน่าจะชะลอตัวจากความต้องการที่ลดลงของลูกค้าในญี่ปุ่นและยุโรปจากสภาวะเศรษฐกิจโลกถดถอย
- ในขณะที่ราคากาไก่ในประเทศในช่วง 3QTD ได้ปรับตัวลดลง 3.5% q-q มาอยู่ที่ 41 บาทต่อ กก. ในขณะที่ราคากาไก่ตายยังปรับตัวลดลงอย่างต่อเนื่อง เพราะฉะนั้นเราจึงคาดว่ากำไรสุทธิ 3Q23 น่าจะลดลง q-q

## KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	18,222	17,311	18,384	19,267
Net profit	2,044	1,358	1,537	1,701
EPS (THB)	1.63	1.08	1.23	1.36
vs Consensus (%)	-	(6.2)	(3.4)	(1.2)
EBITDA	2,973	2,547	2,754	3,009
Recurring net profit	2,044	1,358	1,537	1,701
Core EPS (THB)	1.63	1.08	1.23	1.36
EPS growth (%)	1,100.2	(33.6)	13.1	10.7
Core P/E (x)	7.4	11.1	9.8	8.8
Dividend yield (%)	1.6	2.3	2.6	2.8
EV/EBITDA (x)	6.3	7.5	6.9	6.1
Price/book (x)	0.9	0.9	0.8	0.8
Net debt/Equity (%)	21.5	22.9	20.4	15.7
ROE (%)	13.2	8.0	8.5	8.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.5)	11.1	(22.1)
Relative to country (%)	(7.8)	13.6	(18.0)
Mkt cap (USD m)	431		
3m avg. daily turnover (USD m)	1.5		
Free float (%)	58		
Major shareholder	Sirimongkolkasem Family (52%)		
12m high/low (THB)	17.10/9.95		
Issued shares (m)	1,253.82		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 10 สิงหาคม 2023

## Exhibit 1: GFPT – 2Q23 operations summary

	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	----- Change -----		1H22	1H23	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Sales	4,009	4,219	5,051	4,944	4,542	4,853	6.9	15.0	8,227	9,395	14.2
Cost of sales	3,440	3,535	4,112	4,267	4,070	4,284	5.3	21.2	6,975	8,354	19.8
Gross profit	569	683	939	677	472	569	20.5	(16.8)	1,252	1,041	(16.9)
SG&A	385	373	405	396	366	374	2.4	0.3	758	740	(2.4)
Operating profit	184	310	534	282	106	194	82.7	(37.4)	494	301	(39.1)
Profit sharing	192	155	207	163	108	118	9.0	(24.4)	348	225	(35.1)
McKey	91	75	69	92	119	102	(14.2)	35.8	166	221	33.2
GFN	101	80	138	71	(11)	15	nm	(80.9)	181	4	(97.7)
Interest expense	21	23	22	21	25	29	14.7	27.8	43	54	24.5
Tax expense	37	46	65	61	33	42	27.5	(9.1)	84	75	(9.8)
Other gain (loss)	29	(30)	(56)	31	61	15	(75.6)	nm	(2)	76	nm
Reported net profit	456	454	683	452	298	349	17.0	(23.1)	909	647	(28.8)
Core profit	427	484	739	421	237	334	40.8	(31.0)	911	571	(37.3)
<b>Key ratios (%)</b>							<b>(ppt)</b>	<b>(ppt)</b>			
Gross margin	14.2	16.2	18.6	13.7	10.4	11.7	1.3	(4.5)	15.2	11.1	(4.1)
SG&A to sales	9.6	8.8	8.0	8.0	8.0	7.7	(0.3)	(1.1)	9.2	7.9	(1.3)
Operating margin	4.6	7.4	10.6	5.7	2.3	4.0	1.7	(3.3)	6.0	3.2	(2.8)
Net margin	11.4	10.8	13.5	9.1	6.6	7.2	0.6	(3.6)	11.1	6.9	(4.2)
Core margin	10.7	11.5	14.6	8.5	5.2	6.9	1.7	(4.6)	11.1	6.1	(5.0)
<b>Operating statistics (THB/kg)</b>											
Live chicken	37.7	44.4	41.2	40.0	38.5	42.5	10.4	(4.3)	41.1	40.5	(1.3)
Chicken carcass	13.8	23.3	23.5	21.3	19.5	14.5	(25.6)	(37.8)	18.6	17.0	(8.4)
Corn	11.6	13.1	12.1	12.6	13.5	12.9	(4.4)	(1.5)	12.4	13.2	6.9
Soybean meal	20.4	21.9	22.1	22.2	23.9	23.2	(2.9)	5.9	21.2	23.6	11.3
Chicken export volume (tonnes)	7,700	7,500	8,800	8,700	6,900	8,300	20.3	10.7	15,200	15,200	0.0
Indirect export volume (tonnes)	5,200	3,800	4,500	4,000	4,200	4,200	0.0	10.5	9,000	8,400	(6.7)
Chicken domestic volume (tonnes)	16,600	14,100	14,800	14,400	14,900	13,900	(6.7)	(1.4)	30,700	28,800	(6.2)

Sources: GFPT; FSSIA estimates

## Financial Statements

### GFPT

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	13,781	18,222	17,311	18,384	19,267
Cost of goods sold	(12,708)	(15,354)	(15,095)	(15,958)	(16,627)
<b>Gross profit</b>	<b>1,073</b>	<b>2,868</b>	<b>2,216</b>	<b>2,427</b>	<b>2,640</b>
Other operating income	271	342	346	368	385
Operating costs	(1,338)	(1,559)	(1,437)	(1,563)	(1,638)
<b>Operating EBITDA</b>	<b>1,240</b>	<b>2,973</b>	<b>2,547</b>	<b>2,754</b>	<b>3,009</b>
Depreciation	(1,234)	(1,322)	(1,422)	(1,522)	(1,622)
Goodwill amortisation	0	0	0	0	0
<b>Operating EBIT</b>	<b>6</b>	<b>1,651</b>	<b>1,125</b>	<b>1,232</b>	<b>1,387</b>
Net financing costs	(32)	(148)	(95)	(98)	(95)
Associates	227	718	433	552	578
Recurring non-operating income	220	753	433	552	578
Non-recurring items	0	0	0	0	0
<b>Profit before tax</b>	<b>194</b>	<b>2,256</b>	<b>1,463</b>	<b>1,686</b>	<b>1,871</b>
Tax	(22)	(209)	(103)	(147)	(168)
<b>Profit after tax</b>	<b>172</b>	<b>2,047</b>	<b>1,360</b>	<b>1,538</b>	<b>1,703</b>
Minority interests	(2)	(2)	(2)	(2)	(2)
Preferred dividends	-	-	-	-	-
Other items	-	-	0	0	0
<b>Reported net profit</b>	<b>170</b>	<b>2,044</b>	<b>1,358</b>	<b>1,537</b>	<b>1,701</b>
<b>Non-recurring items &amp; goodwill (net)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Recurring net profit</b>	<b>170</b>	<b>2,044</b>	<b>1,358</b>	<b>1,537</b>	<b>1,701</b>
<b>Per share (THB)</b>					
Recurring EPS *	0.14	1.63	1.08	1.23	1.36
Reported EPS	0.14	1.63	1.08	1.23	1.36
DPS	0.21	0.20	0.27	0.31	0.34
Diluted shares (used to calculate per share data)	1,254	1,254	1,254	1,254	1,254
<b>Growth</b>					
Revenue (%)	(4.8)	32.2	(5.0)	6.2	4.8
Operating EBITDA (%)	(51.6)	139.7	(14.3)	8.1	9.3
Operating EBIT (%)	(99.5)	26,304.0	(31.8)	9.5	12.6
Recurring EPS (%)	(87.4)	1,100.2	(33.6)	13.1	10.7
Reported EPS (%)	(87.4)	1,100.2	(33.6)	13.1	10.7
<b>Operating performance</b>					
Gross margin inc. depreciation (%)	7.8	15.7	12.8	13.2	13.7
Gross margin exc. depreciation (%)	16.7	23.0	21.0	21.5	22.1
Operating EBITDA margin (%)	9.0	16.3	14.7	15.0	15.6
Operating EBIT margin (%)	0.0	9.1	6.5	6.7	7.2
Net margin (%)	1.2	11.2	7.8	8.4	8.8
Effective tax rate (%)	11.2	9.3	7.0	8.7	9.0
Dividend payout on recurring profit (%)	152.7	12.1	25.0	25.0	25.0
Interest cover (X)	7.0	16.2	16.4	18.3	20.8
Inventory days	116.1	88.7	99.5	107.6	108.6
Debtor days	19.8	18.0	20.7	19.4	19.5
Creditor days	34.7	28.8	27.5	25.8	27.1
Operating ROIC (%)	0.0	8.7	5.5	5.7	6.2
ROIC (%)	1.0	9.7	5.7	6.2	6.7
ROE (%)	1.2	13.2	8.0	8.5	8.8
ROA (%)	1.0	9.7	6.1	6.7	7.1
* Pre exceptional, pre-goodwill and fully diluted					
<b>Revenue by Division (THB m)</b>					
Food	7,109	9,875	9,381	9,866	10,369
Farm	3,827	5,314	4,317	4,576	4,851
Feed	2,845	3,034	3,123	3,217	3,320

Sources: GFPT; FSSIA estimates

## Financial Statements

GFPT

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	170	2,044	1,358	1,537	1,701
Depreciation	1,234	1,322	1,422	1,522	1,622
Associates & minorities	(227)	(718)	(433)	(552)	(578)
Other non-cash items	(45)	97	0	0	0
Change in working capital	666	(1,484)	(744)	(176)	(204)
<b>Cash flow from operations</b>	<b>1,798</b>	<b>1,261</b>	<b>1,603</b>	<b>2,331</b>	<b>2,540</b>
Capex - maintenance	(2,033)	(2,945)	(2,362)	(1,959)	(2,040)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
<b>Cash flow from investing</b>	<b>(2,033)</b>	<b>(2,945)</b>	<b>(2,362)</b>	<b>(1,959)</b>	<b>(2,040)</b>
Dividends paid	(232)	(125)	(340)	(384)	(425)
Equity finance	0	0	0	0	0
Debt finance	205	2,103	(27)	(7)	53
Other financing cash flows	(1)	2	11	(3)	(3)
<b>Cash flow from financing</b>	<b>(29)</b>	<b>1,980</b>	<b>(356)</b>	<b>(394)</b>	<b>(375)</b>
Non-recurring cash flows	-	-	-	-	-
Other adjustments	39	0	0	0	0
<b>Net other adjustments</b>	<b>39</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Movement in cash</b>	<b>(225)</b>	<b>296</b>	<b>(1,115)</b>	<b>(22)</b>	<b>124</b>
Free cash flow to firm (FCFF)	(164.46)	(1,597.64)	(663.92)	469.11	594.14
Free cash flow to equity (FCFE)	7.75	421.20	(775.29)	361.99	549.45

### Per share (THB)

FCFF per share	(0.13)	(1.27)	(0.53)	0.37	0.47
FCFE per share	0.01	0.34	(0.62)	0.29	0.44
Recurring cash flow per share	0.90	2.19	1.87	2.00	2.19

Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	20,614	21,993	23,415	24,937	26,558
Less: Accumulated depreciation	(9,429)	(10,104)	(10,948)	(11,992)	(13,235)
<b>Tangible fixed assets (net)</b>	<b>11,185</b>	<b>11,889</b>	<b>12,467</b>	<b>12,945</b>	<b>13,323</b>
<b>Intangible fixed assets (net)</b>	<b>25</b>	<b>673</b>	<b>687</b>	<b>701</b>	<b>715</b>
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	3,561	4,275	4,275	4,275	4,275
Cash & equivalents	963	1,259	144	122	246
A/C receivable	780	1,012	949	1,007	1,056
Inventories	3,499	3,320	4,136	4,372	4,555
Other current assets	512	730	519	552	578
<b>Current assets</b>	<b>5,753</b>	<b>6,321</b>	<b>5,747</b>	<b>6,053</b>	<b>6,435</b>
Other assets	700	257	606	552	578
<b>Total assets</b>	<b>21,224</b>	<b>23,415</b>	<b>23,782</b>	<b>24,524</b>	<b>25,325</b>
Common equity	14,560	16,480	17,498	18,650	19,926
Minorities etc.	125	127	138	135	132
<b>Total shareholders' equity</b>	<b>14,685</b>	<b>16,606</b>	<b>17,635</b>	<b>18,785</b>	<b>20,058</b>
Long term debt	1,826	3,292	3,092	2,892	2,692
Other long-term liabilities	681	687	866	533	559
<b>Long-term liabilities</b>	<b>2,507</b>	<b>3,979</b>	<b>3,957</b>	<b>3,425</b>	<b>3,250</b>
A/C payable	1,102	1,113	951	1,093	1,139
Short term debt	2,689	1,540	1,082	1,056	705
Other current liabilities	240	177	156	165	173
<b>Current liabilities</b>	<b>4,032</b>	<b>2,830</b>	<b>2,189</b>	<b>2,314</b>	<b>2,017</b>
<b>Total liabilities and shareholders' equity</b>	<b>21,224</b>	<b>23,415</b>	<b>23,782</b>	<b>24,524</b>	<b>25,325</b>
Net working capital	3,448	3,772	4,497	4,672	4,877
Invested capital	18,919	20,866	22,531	23,144	23,767

\* Includes convertibles and preferred stock which is being treated as debt

### Per share (THB)

Book value per share	11.61	13.14	13.96	14.87	15.89
Tangible book value per share	11.59	12.61	13.41	14.32	15.32

### Financial strength

Net debt/equity (%)	24.2	21.5	22.9	20.4	15.7
Net debt/total assets (%)	16.7	15.3	16.9	15.6	12.4
Current ratio (x)	1.4	2.2	2.6	2.6	3.2
CF interest cover (x)	1.2	3.8	(7.1)	4.7	6.8

Valuation	2021	2022	2023E	2024E	2025E
<b>Recurring P/E (x) *</b>	<b>88.3</b>	<b>7.4</b>	<b>11.1</b>	<b>9.8</b>	<b>8.8</b>
<b>Recurring P/E @ target price (x) *</b>	<b>111.9</b>	<b>9.3</b>	<b>14.0</b>	<b>12.4</b>	<b>11.2</b>
Reported P/E (x)	88.3	7.4	11.1	9.8	8.8
Dividend yield (%)	1.7	1.6	2.3	2.6	2.8
Price/book (x)	1.0	0.9	0.9	0.8	0.8
Price/tangible book (x)	1.0	1.0	0.9	0.8	0.8
EV/EBITDA (x) **	15.1	6.3	7.5	6.9	6.1
EV/EBITDA @ target price (x) **	18.3	7.7	9.1	8.4	7.4
EV/invested capital (x)	1.0	0.9	0.9	0.8	0.8

\* Pre-exceptional, pre-goodwill and fully diluted \*\* EBITDA includes associate income and recurring non-operating income

Sources: GFPT; FSSIA estimates

## Public disclosures related to sustainable development evaluation of Thai listed companies

**Rating** regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**" by the Thai Institute of Directors Association (Thai IOD); 2) "**AGM Checklist**" by the Thai Investors Association (TIA), a "**CAC certified member**" of the Thai Private Sector Collective Action Against Corruption (CAC); and 3) "**Sustainability Investment List (THSI)**" by the Stock Exchange of Thailand. The ratings are updated on an annual basis. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such ratings.

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The **five underlying categories and weighting** used for the CG scoring in 2022 include the rights of shareholders and equitable treatment of shareholders (weight 25% combined), the role of stakeholders (25%), disclosure and transparency (15%), and board responsibilities (35%).

The CGR report rates CG in six categories: 5 for Excellent (score range 90-100), 4 for Very Good (score range 80-89), 3 for Good (Score range 70-79), 2 for Fair (score range 60-69), 1 for Pass (score range 60-69), and not rated (score below 50).

### Corporate Governance Report Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of companies listed on the Stock Exchange of Thailand and the Market of Alternative Investment disclosed to the public and able to be accessed by a general public investor at [Thai IOD website](#). The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the data appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. **FSSIA** does not confirm nor certify the accuracy of such survey result.

### AGM Checklist by the Thai Investors Association (TIA)<sup>2</sup>

The "**AGM Checklist**" quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and the extent to which information is sufficiently disclosed and the level of its transparency. All the considered factors form important elements of two out of five the CG components. Annually, the TIA, with support from the SEC, leads the project to evaluate the quality of Annual General Meetings of Shareholders (AGMs) and to rate quality of the meetings.

The **Checklist** contains the minimum requirements under law that companies must comply with, or best practices according to international CG guidance. Representatives of the TIA will attend the meetings and perform the evaluation. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating of how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.

The results are classified into four categories: 5 for Excellent (score 100), 4 for Very Good (score 90-99), 3 for Fair (score 80-89), and not rated (score below 79).

### CAC certified member by the Thai Private Sector Collective Action Against Corruption (CAC)<sup>3</sup>

A **CAC certified member** is a listed company whose Checklist satisfies the CAC Certification's criteria and is approved by the CAC Council. The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. Note that the CAC does not certify the behaviour of the employees nor whether the companies have engaged in bribery, and Certification is good for three years.

Companies deciding to become a CAC certified member **start with** by submitting a Declaration of Intent signed by the Chairman of the Board to kick off the 18-month deadline for companies to submit the CAC Checklist for Certification. The 18-month provision is for risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.

The checklist document will be reviewed by the CAC Certification Committee for adequate information and evidence. It is worth noting that the committee consists of nine professionals in business law, corporate governance, internal audit, financial audit and experienced representatives from certified members.

A passed Checklist will move on to the **CAC Council** for granting certification approvals. The CAC Council consists of twelve prominent individuals who are highly respected in professionalism and ethical achievements. Among them are former ministers, a former central bank governor, the former head of the Thai Listed Companies Association, Chairman of Anti-Corruption Organizations (Thailand), Chairman of Thai Institute of Directors, and reputable academic scholars.

### Sustainability Investment (THSI)<sup>4</sup> by the Stock Exchange of Thailand (SET)

Thailand Sustainability Investment (**THSI**) quantifies responsibility in **Environmental**, and **Social** issues, by managing business with transparency in **Governance**. The THSI serves as another choice for investors who desire to adopt a responsible investment approach, according to the SET.

Annually, the SET will announce the voluntary participation of the company candidates which pass the preemptive criteria, and whose two key crucial conditions are met, i.e. no irregular trading of the board members and executives and a free float of >150 by the number of shareholders, and combined holding must >15% of paid-up capital. Some key disqualifying criteria include a CG score of below 70%; independent directors and free float violation; executives' wrongdoing related to CG, social and environmental impacts, equity in negative territory, and earnings in the red for more than three years in the last five years. To become eligible for THSI, the candidate must pass three indicators in data declaration: **Economic** (CG, risk management, customer relation management, supply chain management, and innovation); **Environmental** (environmental management, eco-efficiency, and climate risk); **Social** (human rights, talent attraction, operational health & safety, community development, and stakeholder engagement); and the incorporation of ESG in business operations.

To be approved for THSI inclusion, verified data must be scored at a 50% minimum for each indicator, unless the company is a part of the Dow Jones Sustainability Indices<sup>5</sup> (DJSI) during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.

Note that, from the **THSI list**, the SET further developed a sustainability **SETTHSI Index** in June 2018 from selected THSI companies whose 1) market capitalisation > THB5b (-USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.

Sources: [SEC](#); [Thai IOD](#); [Thai CAC](#); [SET](#); FSSIA's compilation

#### Disclaimer:

<sup>1</sup> Thai Institute of Directors Association ([Thai IOD](#)) was established in December 1999 and is a membership organisation that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.

<sup>2</sup> Thai Investors Association ([TIA](#)) was established in 1983 with a mission to promote investment knowledge and to protect the investment rights of Thai investors. In 2002, the association was appointed by the Securities and Exchange Commission (SEC) to represent individual shareholders. To obtain information for evaluation, the association recruits volunteer investors to join AGMs and score the meetings. Weightings for each meeting are at a 45:45:10 ratio. They have been applied since 2017 and subject to change.

<sup>3</sup> Thai Private Sector Collective Action against Corruption ([CAC](#)) was founded in 2010 and is 100% privately funded. It is an initiative by the Thai private sector to take part in tackling corruption problems via collective action. The CAC promotes the implementation of effective anti-corruption policies in order to create a transparent business ecosystem by developing a unique certification program for large/medium/small companies to apply for and to control corruption risk systematically and efficiently. The CAC's operations are sponsored by the US-based Center for Private Enterprise (CIPE) and the UK Prosperity Fund.

<sup>4</sup> Sustainability Investment List ([THSI](#)), created by the Stock Exchange of Thailand in 2015, comprises the listed companies that conduct sustainable business operations.

<sup>5</sup> Dow Jones Sustainability Indices – [Wikipedia](#) – Launched in 1999, DJSI evaluates the sustainability performance of companies based on corporate economic, environmental, and social performance.

## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

#### Sureporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price

#### GFPT (GFPT TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Feb-2023	BUY	18.00	08-May-2023	BUY	12.40	03-Jul-2023	BUY	15.20

Sureporn Teewasuwet started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
GFPT	GFPT TB	THB 12.00	BUY	Downside risks to our P/E-based TP include 1) a slower-than-expected consumption recovery; 2) high volatility in chicken and raw material prices; 3) a stronger THB than expected; and 4) a minimum wage increase and/or a labour shortage.

Source: FSSIA estimates

### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 09-Aug-2023 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

**BUY (B).** The upside is 10% or more.

**HOLD (H).** The upside or downside is less than 10%.

**REDUCE (R).** The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.