**EQUITY RESEARCH - COMPANY REPORT** 

# ASIA AVIATION AAV TB

THAILAND / TRANSPORT & LOGISTICS



# BUY

#### UNCHANGED

TARGET PRICE
CLOSE
UP/DOWNSIDE
PRIOR TP
CHANGE IN TP
TP vs CONSENSUS

THB3.70 THB2.74 +35.0% THB3.70 UNCHANGED +5.1%

# Breakeven point closer than expected

- 4Q22 earnings almost broke even, led by strong ticket fares, ancillary income and better cost control.
- Resumption of China routes to improve ticket fares and aircraft utilisation rates, and should turn earnings profitable in 2023.
- Maintain BUY with valuation based on 1.4x 2023E adjusted P/BV.

# Posted a smaller q-q pre-tax loss of THB0.2b in 4Q22

AAV reported a pre-tax loss of only THB0.2b in 4Q22, beating our estimate of a THB1.1b loss and significantly improving from THB2.8b in 3Q22. AAV is nearing the core profit breakeven point earlier than we expected due to three reasons. First, improving revenue per available seat kilometre (RASK) rose to THB2.0 in 4Q22 (vs THB1.6 in 4Q19) thanks to ticket fares which were 10% above the pre-Covid level and a better load factor of 90% (vs 86% in 4Q19). Second, improving ancillary income per head to THB387 in 4Q22 (vs THB338 in 4Q19) driven by checked baggage, seat selection, and processing & service fees. Third, a better cost structure premised on lower cost per available seat kilometre (CASK), excluding jet fuel, to THB1.2 in 4Q22, which should reduce further to the pre-Covid level of THB1.0 from lower maintenance costs (THB0.9b redelivery cost in 2022) and ASK expansion.

### Expect 2023 passenger volume to recover to 90% of pre-Covid

At the analyst meeting, management guided that they expect passenger volume to recover to 20m in 2023 (vs 22m in 2019) with a load factor of 87%. Domestic capacity should reach the pre-Covid level by 3Q23, while international capacity should ramp up from c60% in 1Q23 to 90% by 4Q23. Our assumptions are in line with management's guidance and we estimate an average ticket fare of THB1,721 – 16% above pre-Covid. As a result, we forecast core profit to turn around to THB1.3b in 2023.

#### To gradually resume China routes in 2023

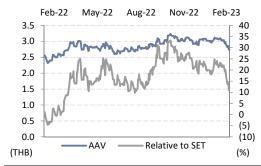
We expect the resumption of China routes to support AAV's operations in turning profitable. First, it would allow AAV to utilise its active aircraft, increasing from 42 in 4Q22 to 53 by end-2023, mainly led by the resumption of China routes starting at 40 flights/week in 1Q23 to 110 flights in 4Q23 (vs 140 flights pre-Covid). Second, it would drive ticket fares. Management mentioned that AAV's current ticket fares for China routes are THB3,000-5,000 vs THB2,500-3,000 at the pre-Covid level.

# Maintain BUY; weak share price is buying opportunity

We slightly adjust some of our forecasts but maintain our TP of THB3.7/shr, based on 1.4x 2023E adjusted P/BV. Its share price has fallen by 12% from the peak over the past month, and we see it as a buying opportunity to capture the influx of Chinese tourists this year.

# **KEY STOCK DATA**

| YE Dec (THB m)       | 2022    | 2023E  | 2024E  | 2025E  |
|----------------------|---------|--------|--------|--------|
| Revenue              | 18,012  | 43,139 | 47,490 | 48,664 |
| Net profit           | (8,030) | 1,284  | 1,644  | 1,836  |
| EPS (THB)            | (0.66)  | 0.10   | 0.13   | 0.14   |
| vs Consensus (%)     | -       | nm     | nm     | 16.7   |
| EBITDA               | (1,278) | 9,376  | 9,792  | 10,062 |
| Core net profit      | (6,946) | 1,284  | 1,644  | 1,836  |
| Core EPS (THB)       | (0.57)  | 0.10   | 0.13   | 0.14   |
| Chg. In EPS est. (%) | nm      | 0.0    | 0.0    | nm     |
| EPS growth (%)       | nm      | nm     | 28.0   | 11.7   |
| Core P/E (x)         | (4.8)   | 27.4   | 21.4   | 19.2   |
| Dividend yield (%)   | -       | 1.5    | 1.9    | 2.1    |
| EV/EBITDA (x)        | (59.7)  | 7.8    | 7.2    | 6.7    |
| Price/book (x)       | 4.2     | 3.8    | 3.4    | 3.0    |
| Net debt/Equity (%)  | 540.0   | 406.1  | 336.3  | 283.0  |
| ROE (%)              | (49.3)  | 14.9   | 16.8   | 16.8   |



| Share price performance        | 1 Month   | 3 Month      | 12 Month   |
|--------------------------------|-----------|--------------|------------|
| Absolute (%)                   | (9.9)     | (11.0)       | 9.6        |
| Relative to country (%)        | (7.2)     | (11.5)       | 11.5       |
| Mkt cap (USD m)                |           |              | 956        |
| 3m avg. daily turnover (USD m) |           |              | 4.3        |
| Free float (%)                 |           |              | 59         |
| Major shareholder              | AirAsia A | Aviation Lim | ited (45%) |
| 12m high/low (THB)             |           |              | 3.30/2.20  |
| Issued shares (m)              |           |              | 12,164.29  |

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

We believe AAV is on track for a recovery and expect its passenger volume to recover in 2023. AAV should continue to gain more market share in the domestic market following a faster capacity ramp-up than its peers. Meanwhile, AAV should be able to capture the strong pent-up demand from Chinese tourists after China's borders reopen.

We also expect that its cost structure from 2022 onward will be able to support its operational turnaround, especially its staff costs. AAV has reduced its headcount over the past two years along with aircraft lease payments, as it has negotiated with lessors to restructure lease contracts.

AAV started to collect fuel surcharges for both domestic and international routes in 2022. This should drive ticket fares to exceed the pre-Covid level and offset rising fuel prices.

# Company profile

AAV owns 55% of Thai AirAsia (TAA, not listed), which is the leading low-cost carrier in Thailand. TAA serves travellers throughout Asia, the Middle East and Europe.

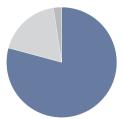
www.aavplc.com



■ Ticket sales - 79.2 %

■ Ancillaries - 18.4 %

Other revenue - 2.4 %



Source: Asia Aviation

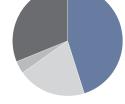
# **Major shareholders**

AirAsia Aviation Limited - 45.1 %

■ Mr.Tassapon Bijleveld - 20.1 %

■Mr. Pitharn Ongkosit - 3.7 %

■ Others - 31.2 %



Source: Asia Aviation

# **Catalysts**

Key potential growth drivers include: 1) a higher number of passengers carried following a global tourism recovery; 2) lower jet fuel prices; and 3) strong pent-up demand from Chinese tourists.

#### Risks to our call

Downside risks to our P/BV multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

# **Event calendar**

| Date     | Event                     |
|----------|---------------------------|
| May 2023 | 1Q23 results announcement |

# Key assumptions

|                                  | 2023E | 2024E | 2025E |
|----------------------------------|-------|-------|-------|
| Number of aircraft (no.)         | 54    | 54    | 54    |
| Pax carried (m)                  | 20    | 22    | 22    |
| Load factor (%)                  | 87    | 87    | 87    |
| Average ticket fare (THB)        | 1,721 | 1,755 | 1,773 |
| Ancillaries per pax (THB/pax)    | 370   | 377   | 389   |
| Fuel price net hedging (USD/bbl) | 128   | 123   | 123   |

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in load factor, we project a 2023 profit increase of 17% and vice versa, all else being equal.
- For every 1% increase in average ticket fare, we project a 2023 profit increase of 12% and vice versa, all else being equal
- For every 1% increase in Brent spot price, we project a 2023 profit reduction of 5% and vice versa, all else being equal.

Source: FSSIA estimates

# 4Q22 results review

AAV reported a 4Q22 core loss of THB0.9b, missing our estimate of a THB0.5b core loss mainly due to higher-than-expected tax expenses of THB0.7b (vs THB1.6b tax income in 3Q22). Excluding tax items, EBT amounted to a THB0.2b loss, which beat our estimate of a THB1.1b loss.

Including a THB3.7b FX gain on lease labilities following THB appreciation against the USD and a THB0.4b gain from the early termination of the rental agreement for aircraft, AAV posted net profit of TH3.1b, the first turnaround since the Covid pandemic began.

Revenue jumped 74% q-q as passengers carried increased by 47% q-q to 4.1m in 4Q22 (accounted for 75% of the pre-Covid level), with a load factor of 90% (vs 86% in 4Q19). The average ticket fare increased by 18% q-q to THB1,652, exceeding the pre-Covid level by 10%.

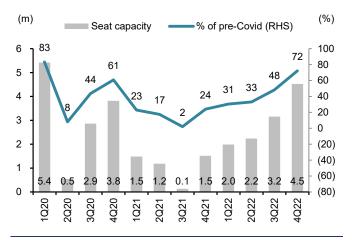
Expenses increased by 18% q-q in 4Q22, mainly due to higher fuel costs by 35% q-q. Non-fuel costs increased by 8% q-q. As a result, EBITDA turned positive with an EBITDA margin of 19%.

Exhibit 1: 4Q22 results review

|                               | 4Q21    | 1Q22    | 2Q22    | 3Q22    | 4Q22    | Chang   | ge      | 2022     |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
|                               | (THB m) | (q-q %) | (y-y %) | (THB m)  |
| Sales                         | 1,601   | 1,881   | 2,747   | 4,878   | 8,507   | 74      | 431     | 18,012   |
| - Passenger revenue           | 1,283   | 1,478   | 2,213   | 3,868   | 6,709   | 73      | 423     | 14,268   |
| - Other revenue               | 318     | 403     | 534     | 1,010   | 1,798   | 78      | 466     | 3,745    |
| Expense                       | (4,266) | (4,716) | (5,396) | (7,018) | (8,275) | 18      | 94      | (25,404) |
| - Fuel and oil                | (592)   | (860)   | (1,557) | (2,490) | (3,369) | 35      | 469     | (8,277)  |
| - Non-fuel operating expenses | (3,674) | (3,856) | (3,839) | (4,528) | (4,905) | 8       | 34      | (17,127) |
| Operating profit              | (2,665) | (2,835) | (2,649) | (2,140) | 232     | 111     | 109     | (7,392)  |
| Interest income               | 6       | 6       | 8       | 7       | 8       | 3       | 21      | 29       |
| Interest expense              | (572)   | (559)   | (552)   | (625)   | (484)   | (23)    | (15)    | (2,219)  |
| Pretax profit                 | (3,231) | (3,387) | (3,193) | (2,758) | (244)   | 91      | 92      | (9,582)  |
| Income Tax                    | 1,008   | 722     | 841     | 1,578   | (690)   | (144)   | (168)   | 2,452    |
| Core profit (TAA)             | (2,222) | (2,665) | (2,352) | (1,180) | (934)   | 21      | 58      | (7,131)  |
| Core profit (AAV)             | (1,296) | (2,473) | (2,352) | (1,180) | (934)   | 21      | 28      | (6,946)  |
| Extraordinaries               | 551     | 110     | (2,372) | (2,870) | 4,048   | (241)   | 635     | (1,084)  |
| - FX gain (loss)              | 533     | 210     | (2,399) | (2,885) | 3,712   | (229)   | 597     | (1,362)  |
| - Derivative gain (loss)      | 18      | (59)    | 27      | 15      | (81)    | (653)   | (543)   | (98)     |
| - Others                      | 0       | (41)    | 0       | 0       | 417     |         |         | 376      |
| Reported net profit (TAA)     | (1,671) | (2,555) | (4,724) | (4,050) | 3,114   | 177     | 286     | (8,214)  |
| Minority interest             | 679     | 184     | 0       | 0       | 0       |         |         | 184      |
| Reported net profit (AAV)     | (993)   | (2,371) | (4,724) | (4,050) | 3,114   | 177     | 414     | (8,030)  |
| Shares out (end Q, m)         | 9,879   | 9,879   | 9,879   | 9,879   | 9,879   | 0       | 0       | 12,164   |
| Core EPS                      | (0.13)  | (0.25)  | (0.24)  | (0.12)  | (0.09)  | 21      | 28      | (0.57)   |
| EPS                           | (0.10)  | (0.24)  | (0.48)  | (0.41)  | 0.32    | 177     | 414     | (0.66)   |
| Depreciation                  | (1,886) | (1,576) | (1,603) | (1,541) | (1,395) | (9)     | (26)    | (6,114)  |
| EBITDA                        | (779)   | (1,259) | (1,046) | (599)   | 1,627   | 371     | 309     | (1,278)  |
| Key Ratios                    | (%)     | (%)     | (%)     | (%)     | (%)     | (ppt)   | (ppt)   | (%)      |
| Operating profit margin       | (166)   | (151)   | (96)    | (44)    | 3       | 47      | 169     | (41)     |
| EBITDA margin                 | (49)    | (67)    | (38)    | (12)    | 19      | 31      | 68      | (7)      |
| Net profit margin             | (62)    | (126)   | (172)   | (83)    | 37      | 120     | 99      | (45)     |
| Operating Stats               |         |         |         |         |         | 0       | 0       |          |
| Passengers carried (m)        | 1.1     | 1.5     | 1.7     | 2.8     | 4.1     |         |         |          |
| Load factor (%)               | 76      | 73      | 75      | 87      | 90      |         |         |          |
| RPK (m seats-km)              | 783     | 1,012   | 1,363   | 2,478   | 3,774   |         |         |          |
| ASK (m seats-km)              | 1,030   | 1,387   | 1,811   | 2,863   | 4,246   |         |         |          |
| Average fare (THB)            | 1,130   | 1,018   | 1,317   | 1,404   | 1,652   |         |         |          |
| RASK (THB)                    | 1.5     | 1.3     | 1.5     | 1.7     | 2.0     |         |         |          |
| CASK (THB)                    | 4.3     | 3.7     | 3.2     | 2.6     | 2.0     |         |         |          |
| CASK ex-fuel (THB)            | 3.8     | 3.1     | 2.3     | 1.8     | 1.2     |         |         |          |
| Fuel cost per ASK (THB)       | 0.6     | 0.6     | 0.9     | 0.9     | 0.8     |         |         |          |

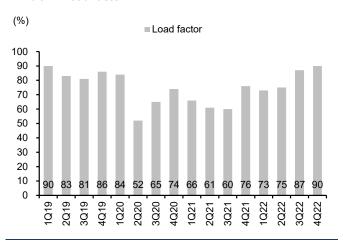
Source: AAV

# **Exhibit 2: Seat capacity**



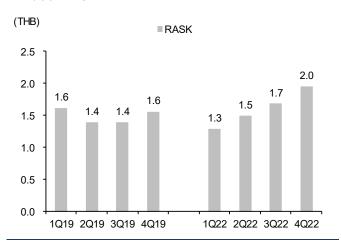
Source: AAV

#### **Exhibit 4: Load factor**



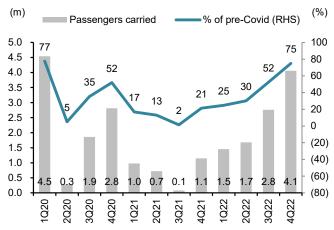
Source: AAV

#### **Exhibit 6: RASK**



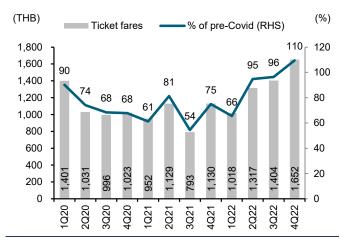
Source: AAV

# **Exhibit 3: Passengers carried**



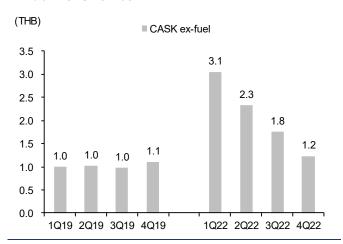
Source: AAV

# **Exhibit 5: Average ticket fare**



Source: AAV

#### Exhibit 7: CASK ex-fuel



Source: AAV

**Exhibit 8: Forecast revisions** 

|                                  |       | - Current |       | Previoι | ıs    | Change (%) |       |  |
|----------------------------------|-------|-----------|-------|---------|-------|------------|-------|--|
|                                  | 2023E | 2024E     | 2025E | 2023E   | 2024E | 2023E      | 2024E |  |
| Passengers carried (m)           | 20.0  | 21.6      | 21.8  | 20.0    | 21.6  | 0.2        | 0.0   |  |
| Load factor (%)                  | 87    | 87        | 87    | 86      | 87    | 1.3        | 0.0   |  |
| Average fare (THB)               | 1,721 | 1,755     | 1,773 | 1,721   | 1,807 | 0.0        | (2.9) |  |
| Fuel price net hedging (USD/bbl) | 128   | 123       | 123   | 128     | 120   | 0.0        | 2.5   |  |
| Revenue (THB b)                  | 43.1  | 47.5      | 48.7  | 43.1    | 48.6  | 0.0        | (2.2) |  |
| EBITDA margin (%)                | 21.7  | 20.6      | 20.7  | 22.8    | 21.4  | (1.1)      | (0.7) |  |
| Core earnings (THB m)            | 1,284 | 1,644     | 1,836 | 1,284   | 1,644 | 0.0        | 0.0   |  |

Note: Change of items in percentage terms are represented in ppt change

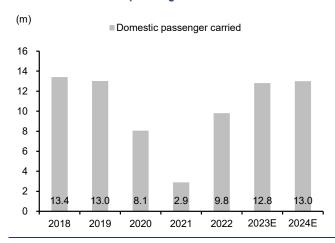
Sources: AAV; FSSIA estimates

Exhibit 9: P/BV valuation table

| Valuation estimate  | (THB b) | (THB/share) | Comments                        |
|---------------------|---------|-------------|---------------------------------|
| Book value          | 9.2     | 0.7         | At end-2023E                    |
| One-off loss        | 24.9    | 1.9         | Core loss over 2020-22          |
| Adjusted book value | 34.2    | 2.7         | Adding back a one-off core loss |
| Target price        |         | 3.7         | Pegged at 1.4x P/BV             |

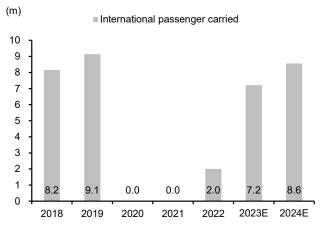
Source: FSSIA estimate

Exhibit 10: Domestic passengers carried



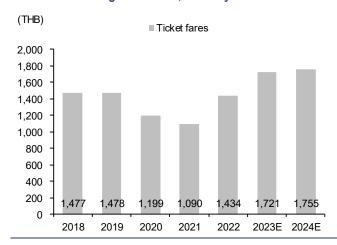
Sources: AAV; FSSIA estimates

Exhibit 11: International passengers carried



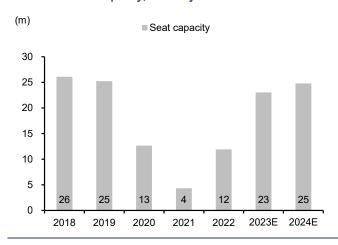
Sources: AAV; FSSIA estimates

Exhibit 12: Average ticket fare, annually



Sources: AAV; FSSIA estimates

Exhibit 13: Seat capacity, annually



Sources: AAV; FSSIA estimates

Exhibit 14: Rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 15: Peer comparisons as of 24 Feb-23

| Company                           | BBG          | Rec | S        | hare price |        | Market  |        | PE   |      | PB  | V   | - EV/ EB | ITDA - |
|-----------------------------------|--------------|-----|----------|------------|--------|---------|--------|------|------|-----|-----|----------|--------|
|                                   |              |     | Current  | Target     | Upside | Сар     | 22E    | 23E  | 24E  | 22E | 23E | 22E      | 23E    |
|                                   |              |     | (LCY)    | (LCY)      | (%)    | (USD m) | (x)    | (x)  | (x)  | (x) | (x) | (x)      | (x)    |
| Thailand                          |              |     |          |            |        |         |        |      |      |     |     |          |        |
| Bangkok Airways                   | BA TB        | BUY | 13.40    | 18.00      | 34.3   | 807     | (15.5) | 30.7 | 17.9 | 2.5 | 2.3 | 157.9    | 25.0   |
| Asia Aviation                     | AAV TB       | BUY | 2.74     | 3.70       | 35.0   | 956     | (4.8)  | 27.4 | 21.4 | 4.2 | 3.8 | (59.7)   | 7.8    |
| Thailand average                  |              |     |          |            |        | 1,764   | (10.2) | 29.0 | 19.7 | 3.3 | 3.1 | 49.1     | 16.4   |
| Regional                          |              |     |          |            |        |         |        |      |      |     |     |          |        |
| Spring Airlines Co Ltd-A          | 601021 CH    | n/a | 60.50    | n/a        | n/a    | 8,664   | n/a    | 37.6 | 21.0 | 4.6 | 4.2 | n/a      | 20.1   |
| Interglobe Aviation               | INDIGO IN    | n/a | 1,853.25 | n/a        | n/a    | 8,540   | n/a    | n/a  | 17.6 | n/a | n/a | 47.7     | 14.7   |
| Cebu Air Inc                      | CEB PM       | n/a | 41.00    | n/a        | n/a    | 447     | n/a    | 5.4  | n/a  | n/a | n/a | n/a      | n/a    |
| Singapore Airlines                | SIA SP       | n/a | 5.77     | n/a        | n/a    | 12,579  | n/a    | 8.8  | 12.4 | 1.6 | 1.1 | 11.4     | 3.3    |
| Japan Airlines                    | 9201 JP      | n/a | 2,565.00 | n/a        | n/a    | 8,223   | n/a    | 28.5 | 13.2 | 1.4 | 1.3 | n/a      | 6.6    |
| Ana Holdings                      | 9202 JP      | n/a | 2,778.50 | n/a        | n/a    | 9,837   | n/a    | 27.0 | 14.6 | 1.5 | 1.5 | 130.4    | 7.7    |
| Cathay Pacific Airways            | 293 HK       | n/a | 7.67     | n/a        | n/a    | 6,210   | n/a    | 14.1 | 11.3 | 0.9 | 0.8 | 8.6      | 6.6    |
| Spicejet (India)                  | SJET IN      | n/a | 39.70    | n/a        | n/a    | 288     | n/a    | n/a  | n/a  | n/a | n/a | 154.4    | n/a    |
| Vietjet Aviation                  | VJC VN       | n/a | 96,200   | n/a        | n/a    | 2,160   | 248.7  | 26.1 | 17.0 | n/a | n/a | 43.2     | 22.0   |
| Regional average                  |              |     |          |            |        | 56,948  | n/a    | 21.1 | 15.3 | 2.0 | 1.8 | 66.0     | 11.6   |
| Global                            |              |     |          |            |        |         |        |      |      |     |     |          |        |
| Eva Airways                       | 2618 TT      | n/a | 28.30    | n/a        | n/a    | 4,962   | 17.9   | 14.2 | 28.7 | 1.7 | 1.5 | 4.8      | 4.3    |
| Air New Zealand                   | AIR NZ       | n/a | 0.79     | n/a        | n/a    | 1,623   | n/a    | 7.1  | 8.4  | 1.3 | 1.3 | 192.1    | 3.4    |
| Air Arabia                        | AIRARABIA UH | n/a | 2.28     | n/a        | n/a    | 2,897   | 9.3    | 7.7  | 7.1  | 1.7 | 1.5 | 5.3      | 4.4    |
| Easyjet (UK)                      | EZJ LN       | n/a | 476.90   | n/a        | n/a    | 4,317   | n/a    | 20.3 | 13.0 | 1.4 | 1.3 | 7.1      | 4.2    |
| Gol Linhas Aereas Intel. (Brazil) | GOLL4 BS     | n/a | 5.65     | n/a        | n/a    | 454     | n/a    | n/a  | 2.7  | n/a | n/a | 11.6     | 5.9    |
| JetBlue Airways (US, Latin AM)    | JBLU         | n/a | 8.15     | n/a        | n/a    | 2,640   | n/a    | 18.9 | 7.3  | 0.7 | 0.7 | 11.1     | 4.8    |
| Norwegian Air Shuttle (Norway)    | NWARF US     | n/a | 1.08     | n/a        | n/a    | 1,002   | n/a    | 10.8 | 7.1  | 2.8 | 2.1 | 8.9      | 3.3    |
| Southwest Airlines (US)           | LUV US       | n/a | 33.57    | n/a        | n/a    | 19,950  | 23.7   | 12.4 | 8.7  | 1.9 | 1.9 | 5.8      | 4.4    |
| Global average                    |              |     |          |            |        | 37,845  | 17.0   | 13.0 | 10.4 | 1.6 | 1.5 | 30.8     | 4.3    |
| Overall average                   |              |     |          |            |        | 96,556  | 46.6   | 18.6 | 13.5 | 2.0 | 1.8 | 46.3     | 8.7    |

Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

Asia Aviation

| Profit and Loss (THB m) Year Ending Dec                   | 2021     | 2022     | 2023E    | 2024E    | 2025E    |
|---|----------|----------|----------|----------|----------|
| Revenue   | 4,117    | 18,012   | 43,139   | 47,490   | 48,664   |
| Cost of goods sold  | (6,035)  | (17,579) | (31,088) | (34,659) | (35,488) |
| Gross profit  | (1,918)  | 433      | 12,051   | 12,831   | 13,176   |
| Other operating income                                    | -        | -        | -        | -        | -        |
| Operating costs   | (1,236)  | (1,711)  | (2,675)  | (3,039)  | (3,114)  |
| Operating EBITDA  | (3,153)  | (1,278)  | 9,376    | 9,792    | 10,062   |
| Depreciation  | (5,434)  | (6,114)  | (5,628)  | (5,628)  | (5,628)  |
| Goodwill amortisation                                     | -        | -        | -        | -        | -        |
| Operating EBIT  | (8,587)  | (7,392)  | 3,749    | 4,164    | 4,434    |
| Net financing costs                                       | (1,848)  | (2,190)  | (2,143)  | (2,109)  | (2,139)  |
| Associates  | 0        | 0        | 0        | 0        | 0        |
| Recurring non-operating income                            | 0        | 0        | 0        | 0        | 0        |
| Non-recurring items                                       | (1,795)  | (1,084)  | 0        | 0        | 0        |
| Profit before tax   | (12,231) | (10,666) | 1,606    | 2,055    | 2,295    |
| Tax   | 1,741    | 2,452    | (321)    | (411)    | (459)    |
| Profit after tax  | (10,490) | (8,214)  | 1,284    | 1,644    | 1,836    |
| Minority interests  | 5,310    | 184      | 0        | 0        | 0        |
| Preferred dividends                                       | -        | -        | -        | -        | -        |
| Other items   | (1,468)  | -        | -        | -        | -        |
| Reported net profit                                       | (6,647)  | (8,030)  | 1,284    | 1,644    | 1,836    |
| Non-recurring items & goodwill (net)                      | 1,795    | 1,084    | 0        | 0        | 0        |
| Recurring net profit                                      | (4,853)  | (6,946)  | 1,284    | 1,644    | 1,836    |
| Per share (THB)   |          |          |          |          |          |
| Recurring EPS *   | (0.49)   | (0.57)   | 0.10     | 0.13     | 0.14     |
| Reported EPS  | (0.67)   | (0.66)   | 0.10     | 0.13     | 0.14     |
| DPS   | 0.00     | 0.00     | 0.04     | 0.05     | 0.06     |
| Diluted shares (used to calculate per share data)         | 9,879    | 12,164   | 12,850   | 12,850   | 12,850   |
| Growth  |          |          |          |          |          |
| Revenue (%)   | (71.3)   | 337.5    | 139.5    | 10.1     | 2.5      |
| Operating EBITDA (%)                                      | nm       | nm       | nm       | 4.4      | 2.8      |
| Operating EBIT (%)  | nm       | nm       | nm       | 11.1     | 6.5      |
| Recurring EPS (%)   | nm       | nm       | nm       | 28.0     | 11.7     |
| Reported EPS (%)  | nm       | nm       | nm       | 28.0     | 11.7     |
| Operating performance                                     |          |          |          |          |          |
| Gross margin inc. depreciation (%)                        | (178.6)  | (31.5)   | 14.9     | 15.2     | 15.5     |
| Gross margin of key business (%)                          | (178.6)  | (31.5)   | 14.9     | 15.2     | 15.5     |
| Operating EBITDA margin (%)                               | (76.6)   | (7.1)    | 21.7     | 20.6     | 20.7     |
| Operating EBIT margin (%)                                 | (208.6)  | (41.0)   | 8.7      | 8.8      | 9.1      |
| Net margin (%)  | (117.9)  | (38.6)   | 3.0      | 3.5      | 3.8      |
| Effective tax rate (%)                                    | 16.7     | 25.6     | 20.0     | 20.0     | 20.0     |
| Dividend payout on recurring profit (%)                   | -        | -        | 40.0     | 40.0     | 40.0     |
| Interest cover (X)  | (4.6)    | (3.4)    | 1.7      | 2.0      | 2.1      |
| Inventory days  | 14.2     | 6.6      | 3.8      | 2.8      | 2.9      |
| Debtor days   | 122.3    | 25.4     | 7.2      | 6.6      | 6.4      |
| Creditor days   | 87.4     | 34.3     | 16.3     | 14.7     | 15.3     |
| Operating ROIC (%)  | (21.3)   | (18.9)   | 13.1     | 16.6     | 18.9     |
| ROIC (%)  | (12.3)   | (10.1)   | 6.1      | 7.1      | 7.8      |
| ROE (%)   | (28.2)   | (49.3)   | 14.9     | 16.8     | 16.8     |
| ROA (%) * Pre-exceptional, pre-goodwill and fully diluted | (12.4)   | (8.1)    | 4.6      | 5.0      | 5.1      |
|   |          |          |          |          |          |
| Revenue by Division (THB m)                               | 2021     | 2022     | 2023E    | 2024E    | 2025E    |
| Ticket sales  | 3,174    | 14,268   | 34,448   | 37,857   | 38,626   |
| Ancillaries   | 651      | 3,319    | 7,406    | 8,139    | 8,468    |
| Other revenue   | 292      | 426      | 1,285    | 1,494    | 1,569    |

Sources: Asia Aviation; FSSIA estimates

# **Financial Statements**

Asia Aviation

| Asia Aviation   |                        |               |               |                      |               |
|---|------------------------|---------------|---------------|----------------------|---------------|
| Cash Flow (THB m) Year Ending Dec   | 2021                   | 2022          | 2023E         | 2024E                | 2025E         |
| Recurring net profit  | (4,853)                | (6,946)       | 1,284         | 1,644                | 1,836         |
| Depreciation  | 5,434                  | 6,114         | 5,628         | 5,628                | 5,628         |
| Associates & minorities   | -                      | -             | -             | -                    | -             |
| Other non-cash items  | (4,538)                | (9,528)       | 0             | 0                    | 0             |
| Change in working capital   | (1,117)                | 2,058         | 2,890         | 789                  | 304           |
| Cash flow from operations   | (5,074)                | (8,302)       | 9,802         | 8,061                | 7,767         |
| Capex - maintenance   | (3,885)                | (31)          | (4,359)       | (4,903)              | (4,914)       |
| Capex - new investment  | 0                      | 0             | - 0           | 0                    | 0             |
| Net acquisitions & disposals Other investments (net)  | 0                      | -             | -             | -                    | -             |
| Cash flow from investing  | (3,885)                | (31)          | (4,359)       | (4,903)              | (4,914)       |
| Dividends paid  | 0                      | 0             | 0             | (514)                | (658)         |
| Equity finance  | 8,800                  | 4,000         | 1,200         | 0                    | 0             |
| Debt finance  | 6,481                  | (1,384)       | (1,500)       | 1,000                | 1,000         |
| Other financing cash flows  | (2,073)                | 1,155         | (1,200)       | 0                    | 0             |
| Cash flow from financing  | 13,208                 | 3,771         | (1,500)       | 486                  | 342           |
| Non-recurring cash flows  | -                      | -             | -             | -                    | -             |
| Other adjustments   | 0                      | 0             | 0             | 0                    | 0             |
| Net other adjustments   | 0                      | 0             | 0             | 0                    | 0             |
| Movement in cash  | 4,249                  | (4,562)       | 3,943         | 3,644                | 3,195         |
| Free cash flow to firm (FCFF)   | (7,059.54)             | (6,113.25)    | 7,590.35      | 5,293.05<br>4,158.04 | 5,037.95      |
| Free cash flow to equity (FCFE)   | (4,550.79)             | (8,561.78)    | 2,742.86      | 4,136.04             | 3,853.01      |
| Per share (THB)   |                        |               |               |                      |               |
| FCFF per share  | (0.58)                 | (0.50)        | 0.62          | 0.44                 | 0.41          |
| FCFE per share  | (0.37)                 | (0.70)        | 0.23<br>0.54  | 0.34<br>0.57         | 0.32<br>0.58  |
| Recurring cash flow per share   | (0.40)                 | (0.85)        | 0.54          | 0.57                 | 0.56          |
| Balance Sheet (THB m) Year Ending Dec   | 2021                   | 2022          | 2023E         | 2024E                | 2025E         |
| Tangible fixed assets (gross)   | 43,298                 | 36,791        | 37,723        | 39,198               | 40,684        |
| Less: Accumulated depreciation  | (4,234)                | (4,010)       | (6,210)       | (8,410)              | (10,610)      |
| Tangible fixed assets (net)   | 39,064                 | 32,781        | 31,512        | 30,787               | 30,074        |
| Intangible fixed assets (net)   | 23,688                 | 23,684        | 23,684        | 23,684               | 23,684        |
| Long-term financial assets Invest. in associates & subsidiaries   | - 0                    | 0             | 0             | 0                    | 0             |
| Cash & equivalents  | 5,360                  | 798           | 4,741         | 8,385                | 11,580        |
| A/C receivable  | 1,658                  | 854           | 854           | 854                  | 854           |
| Inventories   | 230                    | 401           | 250           | 279                  | 285           |
| Other current assets  | 425                    | 3,184         | 662           | 729                  | 747           |
| Current assets  | 7,673                  | 5,236         | 6,506         | 10,246               | 13,466        |
| Other assets  | 784                    | 2,984         | 2,984         | 2,984                | 2,984         |
| Total assets  | 71,208                 | 64,686        | 64,687        | 67,702               | 70,208        |
| Common equity   | 20,201                 | 7,954         | 9,239         | 10,369               | 11,547        |
| Minorities etc.   | (3,372)                | 0             | 0             | 0                    | 0             |
| Total shareholders' equity  | 16,829                 | 7,954         | 9,239         | 10,369               | 11,547        |
| Long term debt  | 44,310                 | 42,262<br>734 | 40,762<br>734 | 41,762<br>734        | 42,762<br>734 |
| Other long-term liabilities Long-term liabilities   | 1,182<br><b>45,492</b> | 42,997        | 41,497        | 42,497               | 43,497        |
| A/C payable   | 1,841                  | 1,464         | 1,319         | 1,471                | 1,506         |
| Short term debt   | 829                    | 1,493         | 1,493         | 1,493                | 1,493         |
| Other current liabilities   | 6,216                  | 10,778        | 11,139        | 11,873               | 12,166        |
| Current liabilities   | 8,887                  | 13,734        | 13,951        | 14,836               | 15,165        |
| Total liabilities and shareholders' equity  | 71,208                 | 64,686        | 64,687        | 67,702               | 70,208        |
| Net working capital   | (5,744)                | (7,803)       | (10,693)      | (11,482)             | (11,786)      |
| Invested capital  | 57,791                 | 51,646        | 47,488        | 45,974               | 44,956        |
| * Includes convertibles and preferred stock which is bei  | ng treated as debt     |               |               |                      |               |
| Per share (THB)   | 2.04                   | 0.65          | 0.70          | 0.04                 | 0.00          |
| Book value per share  | 2.04                   | 0.65          | 0.72          | 0.81                 | (0.94)        |
| Tangible book value per share  Financial strength   | (0.35)                 | (1.29)        | (1.12)        | (1.04)               | (0.94)        |
| 5   | 006.4                  | E40.0         | 406.4         | 226.2                | 202.0         |
| Net debt/equity (%) Net debt/total assets (%)   | 236.4<br>55.9          | 540.0<br>66.4 | 406.1<br>58.0 | 336.3<br>51.5        | 283.0<br>46.5 |
| Current ratio (x)   | 0.9                    | 0.4           | 0.5           | 0.7                  | 0.9           |
| CF interest cover (x)   | (1.5)                  | (2.9)         | 2.3           | 3.0                  | 2.8           |
| Valuation   | 2021                   | 2022          | 2023E         | 2024E                | 2025E         |
| Recurring P/E (x) *   | (5.6)                  | (4.8)         | 27.4          | 21.4                 | 19.2          |
| Recurring P/E @ target price (x) *  | (7.5)                  | (6.5)         | 37.0          | 28.9                 | 25.9          |
| Reported P/E (x)  | (4.1)                  | (4.2)         | 27.4          | 21.4                 | 19.2          |
| Dividend yield (%)  | -                      | -             | 1.5           | 1.9                  | 2.1           |
| Price/book (x)  | 1.3                    | 4.2           | 3.8           | 3.4                  | 3.0           |
| Price/tangible book (x)   | (7.8)                  | (2.1)         | (2.4)         | (2.6)                | (2.9)         |
|   | (00.4)                 | (59.7)        | 7.8           | 7.2                  | 6.7           |
| * *   | (20.1)                 |               |               |                      |               |
| EV/EBITDA @ target price (x) **   | (23.1)                 | (68.8)        | 9.1           | 8.4                  | 8.0           |
| EV/EBITDA (x) **  EV/EBITDA @ target price (x) **  EV/invested capital (x)  * Pre-exceptional, pre-goodwill and fully diluted ** EB |                        | (68.8)<br>1.5 | 9.1<br>1.5    | 1.5                  | 8.0<br>1.5    |

Sources: Asia Aviation; FSSIA estimates

Teerapol Udomvej, CFA Asia Aviation AAV TB

# **Corporate Governance report of Thai listed companies 2022**

| yearsh he received a series of a real of a rea | Continues of Continues States Continues  | E             | EXCELLENT      | LEVEL – Sc   | core range 90 | )-100          |                  |              |                 |              |             |
|--|--|---------------|----------------|--------------|---------------|----------------|------------------|--------------|-----------------|--------------|-------------|
| AAV  | BAM  | CIMBT         | ECL            | HENG         | LALIN         | NEP            | PRG              | SCC          | SPRC            | THRE         | TTW         |
| ADVANC   | BANPU  | CK            | EE             | HMPRO        | LANNA         | NER            | PRM              | SCCC         | SPVI            | THREL        | TU          |
| F  | BAY  | CKP           | EGCO           | ICC          | LHFG          | NKI            | PSH              | SCG          | SSC             | TIPCO        | TVDH        |
| H  | BBIK   | CM            | EPG            | ICHI         | LIT           | NOBLE          | PSL              | SCGP         | SSSC            | TISCO        | TVI         |
| RA   | BBL  | CNT           | ETC            | III          | LOXLEY        | NSI            | PTG              | SCM          | SST             | TK           | TVO         |
| J<br>KP  | BCP  | COLOR         | ETE            | ILINK        | LPN           | NVD            | PTT<br>PTTEP     | SCN<br>SDC   | STA<br>STEC     | TKN<br>TKS   | TWPC        |
| KP<br>KR   | BCPG<br>BDMS   | COM7<br>COMAN | FN<br>FNS      | ILM<br>IND   | LRH<br>LST    | NYT<br>OISHI   | PTTGC            | SEAFCO       | STGT            | TKT          | UAC<br>UBIS |
| LA   | BEM  | COTTO         | FPI            | INTUCH       | MACO          | OR             | PYLON            | SEAOIL       | STI             | TMILL        | UPOIC       |
| .T   | BEYOND   | CPALL         | FPT            | IP           | MAJOR         | ORI            | Q-CON            | SE-ED        | SUN             | TMT          | UV          |
| ИA   | BGC  | CPF           | FSMART         | IRC          | MAKRO         | OSP            | QH               | SELIC        | SUSCO           | TNDT         | VCOM        |
| MARIN  | BGRIM  | CPI           | FVC            | IRPC         | MALEE         | ОТО            | QTC              | SENA         | SUTHA           | TNITY        | VGI         |
| ATAN   | BIZ  | CPN           | GC             | ITEL         | MBK           | PAP            | RABBIT           | SENAJ        | SVI             | TOA          | VIH         |
| VATAN  | BKI  | CRC           | GEL            | IVL          | MC            | PCSGH          | RATCH            | SGF          | SYMC            | TOP          | WACOA       |
| NAN  | BOL  | CSS           | GFPT           | JTS          | MCOT          | PDG            | RBF              | SHR          | SYNTEC          | TPBI         | WAVE        |
| TC   | BPP  | DDD           | GGC            | JWD          | METCO         | PDJ            | RS               | SICT         | TACC            | TQM          | WHA         |
| >  | BRR  | DELTA         | GLAND          | K            | MFEC          | PG             | S                | SIRI         | TASCO           | TRC          | WHAUP       |
| PURE   | BTS  | DEMCO         | GLOBAL         | KBANK        | MINT          | PHOL           | S&J              | SIS          | TCAP            | TRUE         | WICE        |
| RIP  | BTW  | DOHOME        | GPI            | KCE          | MONO          | PLANE          | SAAM             | SITHAI       | TEAMG           | TSC          | WINNER      |
| SP   | BWG  | DRT           | GPSC           | KEX          | MOONG         | PLANET         | SABINA           | SMPC         | TEMAMA          | TSR          | XPG         |
| SW<br>JCT  | CENTEL<br>CFRESH   | DTAC<br>DUSIT | GRAMMY<br>GULF | KGI<br>KKP   | MSC<br>MST    | PLAT<br>PORT   | SAMART<br>SAMTEL | SNC<br>SONIC | THANA<br>THANI  | TSTE<br>TSTH | ZEN         |
| WC   | CFRESH   | EA            | GUNKUL         | KSL          | MTC           | PDRT           | SAMTEL           | SORKON       | THCOM           | TTA          |             |
| YUD  | CHEWA  | EASTW         | HANA           | KTB          | MVP           | PR9            | SC               | SPALI        | THG             | TTB          |             |
| AFS  | CHO  | ECF           | HARN           | KTC          | NCL           | PREB           | SCB              | SPI          | THIP            | TTCL         |             |
| Federación de Comentes de Septembro de Comentes de Septembro de Comentes de Septembro de Comentes de Septembro de Septembr | 2016 Pollomotics & 2016 Pollomotics & Control  | ١             | /ERY GOOD      | LEVEL – So   | core range 80 | )-89           |                  |              |                 |              |             |
| 3  | ASIMAR   | CHOTI         | ESSO           | INSURE       | LH            | NRF            | PROEN            | SCI          | SR              | TMC          | UMI         |
| JP   | ASK  | CHOW          | ESTAR          | IRCP         | LHK           | NTV            | PROS             | SCP          | SRICHA          | TMD          | UOBKH       |
| BM   | ASN  | CI            | FE             | IT           | M             | NUSA           | PROUD            | SE           | SSF             | TMI          | UP          |
| CE   | ATP30  | CIG           | FLOYD          | ITD          | MATCH         | NWR            | PSG              | SECURE       | SSP             | TNL          | UPF         |
| CG   | В  | CITY          | FORTH          | J            | MBAX          | OCC            | PSTC             | SFLEX        | STANLY          | TNP          | UTP         |
| DB<br>DD   | BA<br>BC   | CIVIL<br>CMC  | FSS<br>FTE     | JAS<br>JCK   | MEGA<br>META  | OGC<br>ONEE    | PT<br>PTC        | SFP<br>SFT   | STC<br>STPI     | TNR<br>TOG   | VIBHA<br>VL |
| EONTS  | BCH  | CPL           | GBX            | JCKH         | MFC           | PACO           | QLT              | SGP          | SUC             | TPA          | VPO         |
| GE   | BE8  | CPW           | GCAP           | JMT          | MGT           | PATO           | RCL              | SIAM         | SVOA            | TPAC         | VRAND/      |
| HC   | BEC  | CRANE         | GENCO          | JR           | MICRO         | PB             | RICHY            | SINGER       | SVT             | TPCS         | WGE         |
| ΙΕ   | BH   | CRD           | GJS            | KBS          | MILL          | PICO           | RJH              | SKE          | SWC             | TPIPL        | WIIK        |
| IT   | BIG  | CSC           | GTB            | KCAR         | MITSIB        | PIMO           | ROJNA            | SKN          | SYNEX           | TPIPP        | WIN         |
| LUCON  | BJC  | CSP           | GYT            | KGEN         | MK            | PIN            | RPC              | SKR          | TAE             | TPLAS        | WINME       |
| MANAH  | BJCHI  | CV            | HEMP           | KIAT         | MODERN        | PJW            | RT               | SKY          | TAKUNI          | TPS          | WORK        |
| MR   | BLA  | CWT           | HPT            | KISS         | MTI           | PL             | RWI              | SLP          | TCC             | TQR          | WP          |
| PCO  | BR   | DCC           | HTC            | KK           | NATION        | PLE            | S11              | SMART        | TCMC            | TRITN        | XO          |
| PCS  | BRI  | DHOUSE        | HUMAN          | KOOL         | NCAP          | PM             | SA               | SMD          | TFG             | TRT          | YUASA       |
| QUA  | BROOK  | DITTO         | HYDRO          | KTIS         | NCH           | PMTA           | SABUY            | SMIT         | TFI             | TRU          | ZIGA        |
| RIN  | BSM  | DMT           | ICN            | KUMWEL       | NDR           | PPP            | SAK              | SMT          | TFM             | TRV          |             |
| RROW   | BYD  | DOD           | IFS            | KUN          | NETBAY        | PPPM<br>PRAPAT | SALEE            | SNNP         | TGH             | TSE          |             |
| S<br>SAP   | CBG<br>CEN   | DPAINT<br>DV8 | IIG<br>IMH     | KWC<br>KWM   | NEX<br>NINE   | PRAPAT         | SAMCO<br>SANKO   | SNP<br>SO    | TIDLOR<br>TIGER | TVT<br>TWP   |             |
| SEFA   | CEN  | EASON         | INET           | L&E          | NNCL          | PRECHA         | SANKO            | SPA          | TIPH            | UBE          |             |
| SIA  | CHAYO  | EFORL         | INGRS          | LDC          | NOVA          | PRINE          | SAPPE            | SPC          | TITLE           | UEC          |             |
| SIAN   | CHG  | ERW           | INSET          | LEO          | NPK           | PRINC          | SCAP             | SPCG         | TM              | UKEM         |             |
|  | To the second se |               |                | L – Score ra |               |                |                  |              |                 |              |             |
|  | BEAUTY   | CMAN          | EMC            | HL           | KWI           | MORE           | PF               | RSP          | SUPER           | TOPP         | VARO        |
| 5  | BGT  | CMO           | EP             | HTECH        | KYE           | MPIC           | PK               | SIMAT        | TC              | TPCH         | W           |
|  | BLAND  | CMR           | EVER           | IHL          | LEE           | MUD            | PPM              | SISB         | TCCC            | TPOLY        | WFX         |
| L  | BM   | CPANEL        | F&D            | INOX         | LPH           | NC             | PRAKIT           | SK           | TCJ             | TRUBB        | WPH         |
| PHAX   | BROCK  | CPT           | FMT            | JAK          | MATI          | NEWS           | PTECH            | SOLAR        | TEAM            | TTI          | YGG         |
| ИС   | BSBM   | CSR           | GIFT           | JMART        | M-CHAI        | NFC            | PTL              | SPACK        | THE             | TYCN         |             |
| PP   | BTNC   | CTW           | GLOCON         | JSP          | MCS           | NSL            | RAM              | SPG          | THMUI           | UMS          |             |
| Q  | CAZ  | D             | GLORY          | JUBILE       | MDX           | NV             | ROCK             | SQ           | TKC             | UNIQ         |             |
| U<br>52  | CCP<br>CGD   | DCON<br>EKH   | GREEN<br>GSC   | KASET        | MENA          | PAF            | RP               | STARK        | TNH             | UPA<br>UREKA |             |
|  |  |               |                | KCM          | MJD           | PEACE          | RPH              | STECH        | TNPC            |              |             |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of

operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

# **Anti-corruption Progress Indicator**

| CERTIFIED |        |        |        |       |        |        |        |        |        |        |
|-----------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|
| 2S        | BCPG   | CPI    | GCAP   | JR    | MCOT   | PHOL   | RABBIT | SNC    | THANI  | TTCL   |
| 7UP       | BE8    | CPL    | GEL    | K     | META   | PK     | RATCH  | SNP    | THCOM  | TU     |
| ADVANC    | BEC    | CPN    | GFPT   | KASET | MFC    | PL     | RML    | SORKON | THIP   | TVDH   |
| AF        | BEYOND | CRC    | GGC    | KBANK | MFEC   | PLANB  | RWI    | SPACK  | THRE   | TVI    |
| Al        | BGC    | CSC    | GJS    | KBS   | MILL   | PLANET | S&J    | SPALI  | THREL  | TVO    |
| AIE       | BGRIM  | DCC    | GPI    | KCAR  | MINT   | PLAT   | SAAM   | SPC    | TIDLOR | TWPC   |
| AIRA      | BKI    | DELTA  | GPSC   | KCE   | MONO   | PM     | SABINA | SPI    | TIPCO  | UBE    |
| AJ        | BLA    | DEMCO  | GSTEEL | KGEN  | MOONG  | PPP    | SAPPE  | SPRC   | TISCO  | UBIS   |
| AKP       | BPP    | DIMET  | GULF   | KGI   | MSC    | PPPM   | SAT    | SRICHA | TKS    | UEC    |
| AMA       | BROOK  | DRT    | GUNKUL | KKP   | MST    | PPS    | SC     | SSF    | TKT    | UKEM   |
| AMANAH    | BRR    | DTAC   | HANA   | KSL   | MTC    | PR9    | SCB    | SSP    | TMILL  | UOBKH  |
| AMATA     | BSBM   | DUSIT  | HARN   | KTB   | MTI    | PREB   | SCC    | SSSC   | TMT    | UPF    |
| AMATAV    | BTS    | EA     | HEMP   | KTC   | NEP    | PRG    | SCCC   | SST    | TNITY  | UV     |
| AP        | BWG    | EASTW  | HENG   | KWI   | NINE   | PRINC  | SCG    | STA    | TNL    | VGI    |
| APCS      | CEN    | EGCO   | HMPRO  | L&E   | NKI    | PRM    | SCGP   | STGT   | TNP    | VIH    |
| AS        | CENTEL | EP     | HTC    | LANNA | NOBLE  | PROS   | SCM    | STOWER | TNR    | WACOAL |
| ASIAN     | CFRESH | EPG    | ICC    | LH    | NOK    | PSH    | SCN    | SUSCO  | TOG    | WHA    |
| ASK       | CGH    | ERW    | ICHI   | LHFG  | NSI    | PSL    | SEAOIL | SVI    | TOP    | WHAUP  |
| ASP       | CHEWA  | ESTAR  | IFS    | LHK   | NWR    | PSTC   | SE-ED  | SYMC   | TOPP   | WICE   |
| AWC       | CHOTI  | ETE    | Ш      | LPN   | OCC    | PT     | SELIC  | SYNTEC | TPA    | WIIK   |
| AYUD      | CHOW   | FE     | ILINK  | LRH   | OGC    | PTG    | SENA   | TAE    | TPCS   | XO     |
| В         | CIG    | FNS    | INET   | M     | ORI    | PTT    | SGP    | TAKUNI | TPP    | YUASA  |
| BAFS      | CIMBT  | FPI    | INSURE | MAJOR | PAP    | PTTEP  | SINGER | TASCO  | TRU    | ZEN    |
| BAM       | CM     | FPT    | INTUCH | MAKRO | PATO   | PTTGC  | SIRI   | TCAP   | TRUE   | ZIGA   |
| BANPU     | CMC    | FSMART | IRC    | MALEE | PB     | PYLON  | SITHAI | TCMC   | TSC    |        |
| BAY       | COM7   | FSS    | IRPC   | MATCH | PCSGH  | Q-CON  | SKR    | TFG    | TSTE   |        |
| BBL       | COTTO  | FTE    | ITEL   | MBAX  | PDG    | QH     | SMIT   | TFI    | TSTH   |        |
| BCH       | CPALL  | GBX    | IVL    | MBK   | PDJ    | QLT    | SMK    | TFMAMA | TTA    |        |
| BCP       | CPF    | GC     | JKN    | MC    | PG     | QTC    | SMPC   | TGH    | TTB    |        |
| DECLARED  |        |        |        |       |        |        |        |        |        |        |
| AH        | CHG    | DHOUSE | EVER   | J     | KUMWEL | NRF    | RS     | SUPER  | TQM    | VIBHA  |
| ALT       | CI     | DOHOME | FLOYD  | JMART | LDC    | NUSA   | SAK    | SVT    | TRT    | W      |
| APCO      | CPR    | ECF    | GLOBAL | JMT   | MEGA   | OR     | SIS    | TKN    | TSI    | WIN    |
| ASW       | CPW    | EKH    | ILM    | JTS   | NCAP   | PIMO   | SSS    | TMD    | VARO   |        |
| B52       | DDD    | ETC    | INOX   | KEX   | NOVA   | PLE    | STECH  | TMI    | VCOM   |        |

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared

This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



| Date                                      | Rating            | Target price         | Date                                      | Rating            | Target price         | Date        | Rating | Target price |
|---|-------------------|----------------------|---|-------------------|----------------------|-------------|--------|--------------|
| 21-Dec-2020<br>29-Mar-2021<br>18-May-2021 | BUY<br>BUY<br>BUY | 3.40<br>3.80<br>3.40 | 16-Aug-2021<br>21-Oct-2021<br>07-Jun-2022 | BUY<br>BUY<br>BUY | 3.20<br>3.50<br>3.40 | 31-Oct-2022 | BUY    | 3.70         |

Teerapol Udomvej, CFA started covering this stock from 21-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

#### Bangkok Airways (BA TB) Feb-20 Aug-20 Feb-21 Aug-21 Feb-22 Aug-22 Feb-23 18 16 14 12 10 8 6 4 2 Bangkok Airways Target Price (THB) -Rating Rating Rating Date Target price Date Target price Date Target price 04-Jun-2021 BUY 01-Sep-2022 BUY 15.00 25-Jan-2023 BUY 18.00 10.00 25-Jun-2021 BUY 20-Oct-2022 BUY 15.60 16.00

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

| Company         | Ticker | Price     | Rating | Valuation & Risks   |
|-----------------|--------|-----------|--------|---|
| Asia Aviation   | AAV TB | THB 2.74  | BUY    | Downside risks to our P/BV multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers. |
| Bangkok Airways | ВА ТВ  | THB 13.40 | BUY    | Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.              |

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 24-Feb-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.