### EQUITY RESEARCH - COMPANY REPORT

### MK RESTAURANT GROUP THAILAND / FOOD & BEVERAGE

Hit the bottom in 4Q22

- We think 1Q23 net profit will recover q-q as there is no extra bonus expense and the ASP should increase by 4%.
- Maintain our 2023 net profit forecast of THB2.4b (+69% y-y).
- We are impressed by its strong balance sheet. Reiterate BUY call with TP of THB66.

### 4Q22 profit missed our estimate, but likely hit the bottom

M reported a 4Q22 net profit of THB321m (-21% q-q, -20% y-y), missing our expectation and the Bloomberg consensus estimate by 19% and 13%, respectively. The poor profit was from an extra bonus expense of around THB100m. Total revenue was good, in line with our forecast at +2% q-q and +16% y-y. 4Q22 SSSG rose 14% y-y, driven by the low base in 4Q21 due to Covid-19 lockdowns and a tourism recovery. M and Yayoi's sales rebounded to the pre-Covid level, but Laem Charoen (LCS) was still short. However, LCS's 2022 operations turned profitable at THB46m from a loss of THB6m in 2021. M's gross margin dipped to 65% (vs 65.2% in 3Q22 and 66.9% in 4Q21) due to high raw material costs and a higher utility cost. 2022 net profit amounted to THB1.44b, +11x y-y.

### Expect 1Q23 to rebound

We think 1Q23 net profit will recover q-q as there is no extra bonus expense. Even though the duck price has risen by 10% in 2023, after negotiating with suppliers, we believe it could be offset by a higher ASP by 4% since 10 Feb-23. Aside from that, the expected drop in pork prices should support its gross margin to improve in 2Q23 onward.

### Maintain our 2023 profit forecast

Management targets opening 27 new branches in 2023, consisting of 10 MK, 10 Yayoi and 7 LCS. We project 2023 SSSG at 10% y-y, supported by 1) a higher ASP by 4%; and 2) a tourism recovery. China's reopening should serve as a catalyst for LCS. We forecast M's 2023 gross margin to rise to 66.7% from 65.3% in 2022, but still be below the pre-Covid level due to higher utility costs and salary expenses. We maintain our 2023 net profit forecast of THB2.4b (+69% y-y).

### **Recommend BUY based on strong balance sheet**

We reiterate our BUY call with our TP of THB66, based on 25x 2023E P/E. The share price fell by 10% in the past month, reflecting the poor 4Q22 earnings. This is a good time to accumulate the stock, in our view. We are impressed by its strong balance sheet with 1) a low D/E of 0.46x, which is interest-free debt from a financial institution; 2) high cash and cash equivalents of THB7.78b (THB8.4/share) at the end 2022; and 3) a 2023E ROE at 17.8% (vs 1% in 2021 and 10.8% in 2022). M announced a 2H22 DPS of THB0.9, implying a dividend yield of 1.6%.



Sureeporn Teewasuwet

## M TR

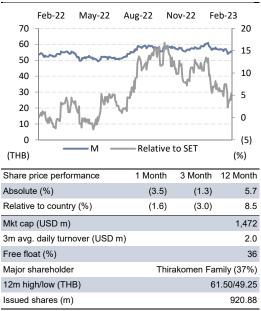


# UNCHANGED

TARGET PRICE	THB66.00
CLOSE	THB55.50
UP/DOWNSIDE	+18.9%
PRIOR TP	THB66.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+3.2%

### **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	15,728	18,008	18,639	19,347
Net profit	1,439	2,424	2,643	2,827
EPS (THB)	1.56	2.63	2.87	3.07
vs Consensus (%)	-	55.5	19.2	9.3
EBITDA	3,867	5,019	5,288	5,524
Core net profit	1,439	2,424	2,643	2,827
Core EPS (THB)	1.56	2.63	2.87	3.07
Chg. In EPS est. (%)	nm	(0.3)	(1.0)	nm
EPS growth (%)	998.5	68.5	9.0	7.0
Core P/E (x)	35.5	21.1	19.3	18.1
Dividend yield (%)	2.5	4.0	4.7	5.0
EV/EBITDA (x)	11.8	9.0	8.5	8.2
Price/book (x)	3.8	3.7	3.6	3.6
Net debt/Equity (%)	(41.8)	(44.8)	(45.0)	(43.1)
ROE (%)	10.8	17.8	19.0	19.9



Sources: Bloomberg consensus; FSSIA estimates

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### **Investment thesis**

We think M is one of the leading chain restaurant companies in Thailand. Although the chain restaurant business is highly competitive, in our view, M has an edge based on its superior distribution and store networks, as well as its product quality and service.

Looking ahead, M plans to continuously expand both locally and abroad within its various restaurant brands. We are impressed by the company's track record of profitability and its balance sheet, which we think is among the strongest both locally and internationally. Its M&A strategy could create growth opportunities in the future. Furthermore, its management strategy has traditionally been conservative and aimed at maximising return on equity.

### **Company profile**

M opened its first Sukiyaki branch in Thailand in 1984 and first branch in Japan in 1994. M celebrated 100th in 2000 and 400th in 2013. Other food in portfolio of M include Yayoi Japanese restaurant, Hakata Ramen, Miyazaki, Laem Charoen Seafood, and Na Siam Thai restaurants.

www.mkrestaurant.com

### Catalysts

Potential catalysts for M's earnings growth in 2023 are 1) revenue growth driven by a tourism recovery; 2) its new store expansion plan; and 3) a decline in raw material costs which could offset higher utility costs.

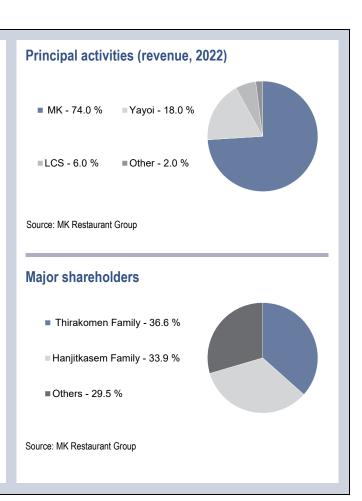
### **Risks to our call**

Downside risks to our P/E-based TP include potential rises in raw material costs (~32% of total revenue), labour costs, given its labour-intensive nature, the renewal of the 3-year Yayoi franchise, and risk from animal diseases.

### **Event calendar**

 Date
 Event

 May 2023
 1Q23 results announcement



### **Key assumptions**

	2023E	2024E	2025E
SSSG (%)	10.0	2.0	2.0
New stores (no.)	25	25	20
Total stores (no.)	735	760	780
GPM (%)	66.7	67.0	67.5
SG&A to sales (%)	52.0	51.5	51.5

Source: FSSIA estimates

### Earnings sensitivity

- For every 1% increase in SSSG, we estimate 2023 net profit to rise by 0.8%, and vice versa, all else being equal.
- For every 0.5% increase in GPM, we estimate 2023 net profit to rise by 3%, and vice versa, all else being equal.
- For every 0.5% increase in SG&A, we estimate 2023 net profit to fall by 3%, and vice versa, all else being equal.

Source: FSSIA estimates

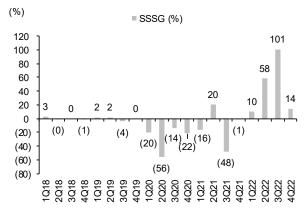


### Exhibit 1: 4Q22 earnings results

	4Q21	1Q22	2Q22	3Q22	4Q22	Char	ge	2021	2022	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Sales	3,583	3,495	4,016	4,067	4,149	2.0	15.8	11,182	15,728	40.7
Cost of sales	1,186	1,204	1,394	1,413	1,450	2.6	22.3	4,015	5,461	36.0
Gross profit	2,397	2,291	2,623	2,654	2,699	1.7	12.6	7,167	10,267	43.2
SG&A	1,931	2,008	2,118	2,182	2,337	7.1	21.0	7,170	8,646	20.6
Operating profit	512	347	555	527	442	(16.1)	(13.6)	204	1,870	816.8
Interest expense	18	21	21	21	23	9.7	32.5	69	87	25.4
Tax expense	90	51	89	86	82	(4.7)	(8.6)	(10)	308	nm
Reported net profit	399	271	439	408	321	(21.4)	(19.7)	131	1,439	998.5
Core profit	399	271	418	408	321	(21.4)	(19.7)	131	1,439	998.5
Key ratios (%)						(ppt)	(ppt)			
Gross margin	66.9	65.6	65.3	65.2	65.0	(0.2)	(1.8)	64.1	65.3	1.2
SG&A / Sales	53.9	57.5	52.7	53.7	56.3	2.7	2.4	64.1	55.0	(9.2)
Operating margin	14.3	9.9	13.8	12.9	10.7	(2.3)	(3.6)	1.8	11.9	10.1
Net margin	11.1	7.7	10.9	10.0	7.7	(2.3)	(3.4)	1.2	9.1	8.0
Norm margin	11.1	7.7	10.4	10.0	7.7	(2.3)	(3.4)	1.2	9.1	8.0
Operating statistics (no.)										
SSSG (%)	(1.0)	10.0	58.0	101.0	14.0	nm	nm	(16.0)	38.6	nm
Total stores	703	705	707	710	710	0.0	1.0	703	710	1.0
- MK Brand	452	454	454	455	455	0.0	0.7	452	455	0.7
- Yayoi Brand	193	193	194	196	195	(0.5)	1.0	193	195	1.0
- Laem Charoen Brand	31	33	34	35	36	2.9	16.1	31	36	16.1
- Other Brand	27	25	25	24	24	0.0	(11.1)	27	24	(11.1)

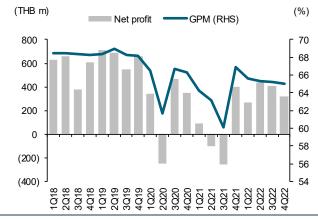
Sources: M; FSSIA estimates

### Exhibit 2: Same-store sales growth



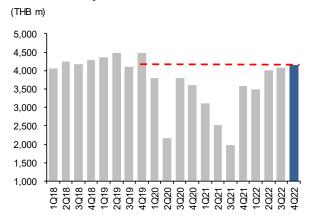
Source: M

### Exhibit 4: Quarterly GPM and net profit



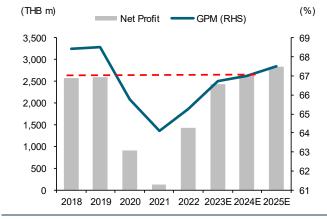
Source: M

### Exhibit 3: Quarterly sales



Source: M

### Exhibit 5: Yearly GPM and net profit



Source: M

### **FINANSIA**

### **Financial Statements**

MK Restaurant Group

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E	
Revenue	11,182	15,728	18,008	18,639	19,347	
Cost of goods sold	(2,005)	(3,465)	(3,985)	(4,124)	(4,246)	
Gross profit	9,176	12,263	14,023	14,515	15,101	
Other operating income	207	249	360	373	387	
Operating costs	(7,170)	(8,646)	(9,364)	(9,599)	(9,964)	
Operating EBITDA	2,213	3,867	5,019	5,288	5,524	
Depreciation	(2,009)	(1,997)	(2,012)	(2,027)	(2,042)	
Goodwill amortisation	(1,000)	0	(2,0.2)	(2,021)	(_,0)	
Operating EBIT	204	1,870	3,007	3,262	3,482	
Net financing costs	(69)	(87)	(81)	(81)	(80)	
Associates	. ,	(29)	(01)	(01)	(00)	
	(23)	. ,				
Recurring non-operating income	(23)	(29)	0	9	10	
Non-recurring items	0	0	0	0	0	
Profit before tax	111	1,755	2,926	3,190	3,413	
Тах	10	(308)	(497)	(542)	(580)	
Profit after tax	121	1,447	2,429	2,648	2,832	
Minority interests	10	(8)	(5)	(5)	(5)	
Preferred dividends	-	-	-	-	-	
Other items	-	-	-	-	-	
Reported net profit	131	1,439	2,424	2,643	2,827	
Non-recurring items & goodwill (net)	0	0	0	0	0	
Recurring net profit	131	1,439	2,424	2,643	2,827	
Per share (THB)						
Recurring EPS *	0.14	1.56	2.63	2.87	3.07	
Reported EPS	0.14	1.56	2.63	2.87	3.07	
DPS	0.80	1.40	2.24	2.58	2.76	
Diluted shares (used to calculate per share data)	921	921	921	921	921	
Growth	021	021	021	02.	021	
Revenue (%)	(16.3)	40.7	14.5	3.5	3.8	
Operating EBITDA (%)	(32.3)	74.7	29.8	5.4	4.5	
Operating EBIT (%)	(82.0)	816.8	60.8	8.5	6.8	
Recurring EPS (%)	(85.6)	998.5	68.5	9.0	7.0	
-		998.5	68.5	9.0	7.0	
Reported EPS (%) Operating performance	(85.6)	990.0	00.5	9.0	7.0	
Gross margin inc. depreciation (%)	64.1	65.3	66.7	67.0	67.5	
Gross margin of key business (%)	65.3	66.7	67.0	67.5	0.0	
Operating EBITDA margin (%)	19.8	24.6	27.9	28.4	28.6	
Operating EBIT margin (%)	1.8	11.9	16.7	17.5	18.0	
Net margin (%)	1.2	9.1	13.5	14.2	14.6	
Effective tax rate (%)	(8.5)	17.5	17.0	17.0	17.0	
Dividend payout on recurring profit (%)	562.5	89.6	85.0	90.0	90.0	
nterest cover (X)	2.6	21.2	37.0	40.5	43.9	
nventory days	73.8	42.5	45.3	51.5	51.3	
Debtor days	4.5	3.3	2.7	2.9	2.9	
Creditor days	242.7	147.7	149.1	162.0	161.1	
Operating ROIC (%)	17.2	230.6	498.5	469.8	430.2	
ROIC (%)	1.5	16.1	26.6	29.2	30.1	
ROE (%)	1.0	10.8	17.8	19.0	19.9	
ROA (%)	0.9	7.7	12.4	13.2	13.8	
* Pre-exceptional, pre-goodwill and fully diluted	0.9	1.1	12.4	13.2	13.0	
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E	
MK	8,274	11,639	13,268	13,666	14,144	
Yayoi	2,124	2,831	3,227	3,324	3,441	
LCS	559	944	1,151	1,266	1,355	
Other	224	315	362	382	407	

Sources: MK Restaurant Group; FSSIA estimates

### **Financial Statements**

MK Restaurant Group

cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	20255
ecurring net profit	131	1,439	2,424	2,643	2,827
epreciation	2,009	1,997	2,012	2,027	2,042
ssociates & minorities	13	37	25	(4)	(5
ther non-cash items	0	0	0	0	(
nange in working capital	(147)	295	224	39	36
sh flow from operations	2,007	3,768	4,684	4,704	4,901
pex - maintenance	(5,049)	(1,653)	(1,900)	(2,250)	(2,600
apex - new investment	-	-	-	-	
et acquisitions & disposals	-	-	-	-	(22
her investments (net) ash flow from investing	3,910 (1 139)	(691) (2 344)	19 <b>(1,881)</b>	(28)	(32
vidends paid	<b>(1,139)</b> (460)	<b>(2,344)</b>	(2,060)	<b>(2,278)</b> (2,379)	(2,632
uity finance	(400)	(1,197) 0	(2,000)	(2,379)	(2,545
ebt finance	(410)	(187)	(270)	(23)	177
her financing cash flows	(410)	51	(270)	38	42
ish flow from financing	(842)	(1,333)	(2,425)	(2,364)	(2,325
on-recurring cash flows	(0)	-	(_,)	(_,000.)	(_,0_0
her adjustments	0	0	0	0	(
et other adjustments	0	0	0	0	(
ovement in cash	26	91	378	62	(56
ee cash flow to firm (FCFF)	937.23	1,510.24	2,884.91	2,506.82	2,348.64
ee cash flow to equity (FCFE)	486.05	1,287.71	2,438.65	2,440.93	2,488.64
r share (THB) FF per share	1.02	1.64	3.13	2.72	2.55
CFE per share	0.53	1.40	2.65	2.65	2.30
ecurring cash flow per share	2.34	3.77	4.84	5.07	5.28
lance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	20256
angible fixed assets (gross)	11,525	11,913	12,213	12,513	12,813
ess: Accumulated depreciation	(8,683)	(9,167)	(9,258)	(9,351)	(9,444
angible fixed assets (net)	2,842	2,747	2,955	3,163	3,369
tangible fixed assets (net)	5,810	5,533	5,213	5,229	5,580
ong-term financial assets	-	-		-	
vest. in associates & subsidiaries	1,690	2,366	2,366	2,375	2,385
ash & equivalents	7,689	7,779	8,158	8,220	8,164
Creceivable	167	121	148	153	159
ventories	392	414	575	590	603
ther current assets	170	111	180	186	193
urrent assets	8,418	8,426	9,061	9,149	9,119
ther assets	808	830	810	839	871
otal assets ommon equity	<b>19,569</b> 13,194	<b>19,901</b> 13,443	<b>20,405</b> 13,806	<b>20,755</b> 14,071	<b>21,32</b> 14,353
inorities etc.	314	322	347	352	357
otal shareholders' equity	13,509	13,765	14,153	14,423	14,710
ong term debt	2,207	2,023	1,823	1,723	1,823
ther long-term liabilities	1,124	1,175	1,023	1,118	1,161
ong-term liabilities	3,331	3,198	2,903	2,841	2,984
C payable	1,355	1,449	1,807	1,854	1,895
nort term debt	0	0	0	0	1,000
ther current liabilities	1,374	1,489	1,541	1,637	1,735
urrent liabilities	2,729	2,938	3,349	3,491	3,630
otal liabilities and shareholders' equity	19,569	19,901	20,405	20,755	21,325
et working capital	(2,000)	(2,291)	(2,445)	(2,561)	(2,675
vested capital	9,151	9,184	8,899	9,044	9,530
ncludes convertibles and preferred stock which is being	g treated as debt				
r share (THB)					
pok value per share	14.33	14.60	14.99	15.28	15.59
•	8.02	8.59	9.33	9.60	9.53
ingible book value per share					
				(45.0)	(10.1
nancial strength	(40.6)	(41.8)	(44.8)	(45.0)	1/1.4 1
nancial strength at debt/equity (%)	(40.6)	(41.8) (28.9)	(44.8) (31.0)	(45.0) (31.3)	
anancial strength at debt/equity (%) at debt/total assets (%)	(28.0)	(28.9)	(31.0)	(31.3)	(29.7
anancial strength et debt/equity (%) et debt/total assets (%) urrent ratio (x)	(28.0) 3.1	(28.9) 2.9	(31.0) 2.7	(31.3) 2.6	(29.7
t debt/equity (%) t debt/total assets (%) rrent ratio (x) interest cover (x)	(28.0) 3.1 8.0	(28.9) 2.9 15.9	(31.0) 2.7 31.0	(31.3) 2.6 31.2	(29.7 2.5 32.3
ancial strength at debt/equity (%) at debt/total assets (%) arrent ratio (x) interest cover (x) Iluation	(28.0) 3.1 8.0 2021	(28.9) 2.9 15.9 2022	(31.0) 2.7 31.0 2023E	(31.3) 2.6 31.2 2024E	(29.7 2.3 32.3 20251
ancial strength at debt/equity (%) at debt/total assets (%) irrrent ratio (x) i interest cover (x) iluation acurring P/E (x) *	(28.0) 3.1 8.0 2021 390.2	(28.9) 2.9 15.9 2022 35.5	(31.0) 2.7 31.0 2023E 21.1	(31.3) 2.6 31.2 2024E 19.3	(29.7 2.5 32.5 2025E
ancial strength at debt/equity (%) at debt/total assets (%) irrrent ratio (x) F interest cover (x) illuation accurring P/E (x) * accurring P/E @ target price (x) *	(28.0) 3.1 8.0 2021 390.2 464.0	(28.9) 2.9 15.9 2022 35.5 42.2	(31.0) 2.7 31.0 2023E 21.1 25.1	(31.3) 2.6 31.2 2024E 19.3 23.0	(29.7 2.( 32.3 2025E 18.' 21.(
anancial strength at debt/equity (%) at debt/total assets (%) interent ratio (x) interest cover (x) i	(28.0) 3.1 8.0 2021 390.2 464.0 390.2	(28.9) 2.9 15.9 <b>2022</b> <b>35.5</b> <b>42.2</b> 35.5	(31.0) 2.7 31.0 <b>2023E</b> <b>21.1</b> <b>25.1</b> 21.1	(31.3) 2.6 31.2 <b>2024E</b> <b>19.3</b> <b>23.0</b> 19.3	(29.7 2.5 32.3 2025E 18.3 21.5 18.3
anancial strength at debt/equity (%) at debt/total assets (%) interent ratio (x) interest cover (x) iluation accurring P/E (x) * accurring P/E @ target price (x) * apported P/E (x) vidend yield (%)	(28.0) 3.1 8.0 2021 390.2 464.0 390.2 1.4	(28.9) 2.9 15.9 2022 35.5 42.2 35.5 2.5	(31.0) 2.7 31.0 <b>2023E</b> <b>21.1</b> <b>25.1</b> 21.1 4.0	(31.3) 2.6 31.2 2024E 19.3 23.0 19.3 4.7	(29.7 2. 32. 2025 18. 21. 18. 5.0
anancial strength at debt/equity (%) at debt/total assets (%) interent ratio (x) interest cover (x) iluation acurring P/E (x) * acurring P/E @ target price (x) * eported P/E (x) vidend yield (%) ice/book (x)	(28.0) 3.1 8.0 <b>2021</b> <b>390.2</b> <b>464.0</b> 390.2 1.4 3.9	(28.9) 2.9 15.9 <b>2022</b> <b>35.5</b> <b>42.2</b> 35.5 2.5 2.5 3.8	(31.0) 2.7 31.0 <b>2023E</b> <b>21.1</b> <b>25.1</b> 21.1 4.0 3.7	(31.3) 2.6 31.2 <b>2024E</b> <b>19.3</b> <b>23.0</b> 19.3 4.7 3.6	(29.7 2.: 32.: 2025 18. 21.: 18. 5.: 3.:
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angible book value per share nancial strength tet debt/equity (%) et debt/total assets (%) urrent ratio (x) F interest cover (x) aluation ecurring P/E (x) * ecurring P/E (x) * eported P/E (x) ividend yield (%) rice/tangible book (x) //EBITDA (x) **	(28.0) 3.1 8.0 2021 390.2 464.0 390.2 1.4 3.9 6.9 20.8	(28.9) 2.9 15.9 <b>2022</b> <b>35.5</b> <b>42.2</b> 35.5 2.5 3.8 6.5 11.8	(31.0) 2.7 31.0 <b>2023E</b> <b>21.1</b> <b>25.1</b> 21.1 4.0 3.7 5.9 9.0	(31.3) 2.6 31.2 <b>2024E</b> 19.3 23.0 19.3 4.7 3.6 5.8 8.5	(43.1 (29.7 2.5 <b>2025E</b> 18.7 21.6 18.7 5.6 3.6 5.8 8.2
nancial strength et debt/equity (%) et debt/total assets (%) urrent ratio (x) F interest cover (x) aluation acurring P/E (x) * ecurring P/E (x) target price (x) * eported P/E (x) vidend yield (%) ice/book (x) ice/tangible book (x)	(28.0) 3.1 8.0 <b>2021</b> <b>390.2</b> <b>464.0</b> 390.2 1.4 3.9 6.9	(28.9) 2.9 15.9 <b>2022</b> <b>35.5</b> <b>42.2</b> 35.5 2.5 3.8 6.5	(31.0) 2.7 31.0 <b>2023E</b> <b>21.1</b> 21.1 4.0 3.7 5.9	(31.3) 2.6 31.2 2024E 19.3 23.0 19.3 4.7 3.6 5.8	(29.7 2.5 32.3 2025E 18.7 21.5 18.7 5.0 3.6 5.5

Sources: MK Restaurant Group; FSSIA estimates

**FINANSIA** 

### **Corporate Governance report of Thai listed companies 2022**

	EXCELLENT LEVEL – Score range 90-100										
AAV ADVANC	BAM BANPU	CIMBT	ECL EE	HENG	LALIN LANNA	NEP NER	PRG PRM	SCC SCCC	SPRC	THRE	TTW TU
ADVANC	BANPU BAY	CK CKP	EE EGCO	HMPRO ICC	LANNA	NER	PRM PSH	SCCC	SPVI SSC	THREL TIPCO	TVDH
AH	BBIK	CM	EPG	ICHI	LIT	NOBLE	PSL	SCGP	SSSC	TISCO	TVI
AIRA	BBL	CNT	ETC	III	LOXLEY	NSI	PTG	SCM	SST	TK	TVO
AJ	BCP	COLOR	ETE	ILINK	LPN	NVD	PTT	SCN	STA	TKN	TWPC
AKP	BCPG	COM7	FN	ILM	LRH	NYT	PTTEP	SDC	STEC	TKS	UAC
AKR	BDMS	COMAN	FNS	IND	LST	OISHI	PTTGC	SEAFCO	STGT	ткт	UBIS
ALLA	BEM	COTTO	FPI	INTUCH	MACO	OR	PYLON	SEAOIL	STI	TMILL	UPOIC
ALT AMA	BEYOND BGC	CPALL CPF	FPT FSMART	IP IRC	MAJOR MAKRO	ORI OSP	Q-CON QH	SE-ED SELIC	SUN SUSCO	TMT TNDT	UV VCOM
AMARIN	BGRIM	CPF	FVC	IRPC	MALEE	OSP OTO	QTC	SELIC	SUSCO	TNITY	VGI
AMATA	BIZ	CPN	GC	ITEL	MBK	PAP	RABBIT	SENAJ	SVI	TOA	VIH
AMATAV	BKI	CRC	GEL	IVL	MC	PCSGH	RATCH	SGF	SYMC	TOP	WACOAL
ANAN	BOL	CSS	GFPT	JTS	MCOT	PDG	RBF	SHR	SYNTEC	TPBI	WAVE
AOT	BPP	DDD	GGC	JWD	METCO	PDJ	RS	SICT	TACC	TQM	WHA
AP	BRR	DELTA	GLAND	К	MFEC	PG	S	SIRI	TASCO	TRC	WHAUP
APURE	BTS	DEMCO	GLOBAL	KBANK	MINT	PHOL	S&J	SIS	TCAP	TRUE	WICE
ARIP	BTW	DOHOME	GPI	KCE	MONO		SAAM	SITHAI	TEAMG TFMAMA	TSC TSR	WINNER
ASP ASW	BWG CENTEL	DRT DTAC	GPSC GRAMMY	KEX KGI	MOONG MSC	PLANET PLAT	SABINA SAMART	SMPC SNC	THANA	TSR	XPG ZEN
AUCT	CFRESH	DUSIT	GULF	KKP	MST	PORT	SAMTEL	SONIC	THAN	TSTH	200
AWC	CGH	EA	GUNKUL	KSL	MTC	PPS	SAT	SORKON	THCOM	TTA	
AYUD	CHEWA	EASTW	HANA	KTB	MVP	PR9	SC	SPALI	THG	TTB	
BAFS	СНО	ECF	HARN	KTC	NCL	PREB	SCB	SPI	THIP	TTCL	
VERY GOOD LEVEL – Score range 80-89											
2S	ASIMAR	CHOTI	ESSO	INSURE	LH	NRF	PROEN	SCI	SR	TMC	UMI
7UP	ASK	CHOW	ESTAR	IRCP	LHK	NTV	PROS	SCP	SRICHA	TMD	UOBKH
ABM	ASN	CI	FE	IT	М	NUSA	PROUD	SE	SSF	TMI	UP
ACE	ATP30	CIG	FLOYD	ITD	MATCH	NWR	PSG	SECURE	SSP	TNL	UPF
ACG ADB	B BA	CITY CIVIL	FORTH FSS	J JAS	MBAX MEGA	OCC OGC	PSTC PT	SFLEX SFP	STANLY STC	TNP TNR	UTP VIBHA
ADD	BC	CMC	FSS	JAS JCK	MEGA	OBC	PTC	SFP	STPI	TOG	VIDHA
AEONTS	BCH	CPL	GBX	JCKH	MFC	PACO	QLT	SGP	SUC	TPA	VPO
AGE	BE8	CPW	GCAP	JMT	MGT	PATO	RCL	SIAM	SVOA	TPAC	VRANDA
AHC	BEC	CRANE	GENCO	JR	MICRO	PB	RICHY	SINGER	SVT	TPCS	WGE
AIE	BH	CRD	GJS	KBS	MILL	PICO	RJH	SKE	SWC	TPIPL	WIIK
AIT	BIG	CSC	GTB	KCAR	MITSIB	PIMO	ROJNA	SKN	SYNEX	TPIPP	WIN
ALUCON	BJC	CSP	GYT	KGEN	MK	PIN	RPC	SKR	TAE	TPLAS	WINMED
AMANAH AMR	BJCHI BLA	CV CWT	HEMP HPT	KIAT KISS	MODERN MTI	PJW PL	RT RWI	SKY SLP	TAKUNI TCC	TPS TQR	WORK WP
APCO	BR	DCC	HTC	KISS	NATION	PL	S11	SMART	TCMC	TRITN	XO
APCS	BRI	DHOUSE	HUMAN	KOOL	NCAP	PM	SA	SMD	TFG	TRT	YUASA
AQUA	BROOK	DITTO	HYDRO	KTIS	NCH	PMTA	SABUY	SMIT	TFI	TRU	ZIGA
ARIN	BSM	DMT	ICN	KUMWEL	NDR	PPP	SAK	SMT	TFM	TRV	
ARROW	BYD	DOD	IFS	KUN	NETBAY	PPPM	SALEE	SNNP	TGH	TSE	
AS	CBG		lig	KWC	NEX	PRAPAT	SAMCO	SNP	TIDLOR	TVT	
ASAP ASEFA	CEN CHARAN	DV8 EASON	IMH INET	KWM L&E	NINE NNCL	PRECHA PRIME	SANKO SAPPE	SO SPA	TIGER TIPH	TWP UBE	
ASEFA	CHARAN CHAYO	EFORL	INET	L&E LDC	NOVA	PRIME	SAPPE	SPA SPC	TITLE	UEC	
ASIAN	CHG	ERW	INSET	LEO	NPK	PRINC	SCAP	SPCG	TM	UKEM	
Trainformer and Trainformer an	Trinda Issuera		GOOD LEVEL								
A	BEAUTY	CMAN	EMC	HL	KWI	MORE	PF	RSP	SUPER	TOPP	VARO
A5	BGT	CMO	EP	HTECH	KYE	MPIC	PK	SIMAT	TC	TPCH	W
AI	BLAND	CMR	EVER	IHL	LEE	MUD	PPM	SISB	TCCC	TPOLY	WFX
ALL	BM	CPANEL	F&D	INOX	LPH	NC	PRAKIT	SK	TCJ	TRUBB	WPH
ALPHAX	BROCK	CPT	FMT	JAK	MATI	NEWS	PTECH	SOLAR	TEAM	TTI	YGG
AMC APP	BSBM BTNC	CSR CTW	GIFT	JMART JSP	M-CHAI MCS	NFC NSL	PTL RAM	SPACK SPG	THE THMUI	TYCN UMS	
APP AQ	CAZ	D	GLOCON GLORY	JUBILE	MDX	NSL NV	RAM ROCK	SPG SQ	THMUI	UNIQ	
AU	CAZ	DCON	GREEN	KASET	MENA	PAF	RP	STARK	TNH	UPA	
B52	CGD	EKH	GSC	KCM	MJD	PEACE	RPH	STECH	TNPC	UREKA	
-				-	-			÷	-		

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

### **FINANSIA**

### Anti-corruption Progress Indicator

2S       BCPG       CPI       GCAP       JR       MCOT       PHOL       RABBIT       SNC       THANI       TT         7UP       BE8       CPL       GEL       K       META       PK       RATCH       SNP       THCOM       TU         ADVANC       BEC       CPN       GFPT       KASET       MFC       PL       RML       SORKON       THIP       TV         AF       BEYOND       CRC       GGC       KBANK       MFEC       PLANB       RWI       SPACK       THRE       TV	i DH 1 O
ADVANC BEC CPN GFPT KASET MFC PL RML SORKON THIP TV	DH 1 0
	'I 'O
AF BEYOND CRC GGC KBANK MFEC PLANB RWI SPACK THRE TV	0
AI BGC CSC GJS KBS MILL PLANET S&J SPALI THREL TV	
AIE BGRIM DCC GPI KCAR MINT PLAT SAAM SPC TIDLOR TW	/PC
AIRA BKI DELTA GPSC KCE MONO PM SABINA SPI TIPCO UB	BE
AJ BLA DEMCO GSTEEL KGEN MOONG PPP SAPPE SPRC TISCO UB	SIS
AKP BPP DIMET GULF KGI MSC PPPM SAT SRICHA TKS UE	C
AMA BROOK DRT GUNKUL KKP MST PPS SC SSF TKT UK	EM
AMANAH BRR DTAC HANA KSL MTC PR9 SCB SSP TMILL UC	BKH
AMATA BSBM DUSIT HARN KTB MTI PREB SCC SSSC TMT UP	۶F
AMATAV BTS EA HEMP KTC NEP PRG SCCC SST TNITY UV	/
AP BWG EASTW HENG KWI NINE PRINC SCG STA TNL VG	6I
APCS CEN EGCO HMPRO L&E NKI PRM SCGP STGT TNP VI	4
AS CENTEL EP HTC LANNA NOBLE PROS SCM STOWER TNR WA	ACOAL
ASIAN CFRESH EPG ICC LH NOK PSH SCN SUSCO TOG WI	HA
ASK CGH ERW ICHI LHFG NSI PSL SEAOIL SVI TOP WH	HAUP
ASP CHEWA ESTAR IFS LHK NWR PSTC SE-ED SYMC TOPP WI	CE
AWC CHOTI ETE III LPN OCC PT SELIC SYNTEC TPA WI	IK
AYUD CHOW FE ILINK LRH OGC PTG SENA TAE TPCS XC	)
B CIG FNS INET M ORI PTT SGP TAKUNI TPP YU	IASA
BAFS CIMBT FPI INSURE MAJOR PAP PTTEP SINGER TASCO TRU ZE	N
BAM CM FPT INTUCH MAKRO PATO PTTGC SIRI TCAP TRUE ZIO	GA
BANPU CMC FSMART IRC MALEE PB PYLON SITHAI TCMC TSC	
BAY COM7 FSS IRPC MATCH PCSGH Q-CON SKR TFG TSTE	
BBL COTTO FTE ITEL MBAX PDG QH SMIT TFI TSTH	
BCH CPALL GBX IVL MBK PDJ QLT SMK TFMAMA TTA	
BCP CPF GC JKN MC PG QTC SMPC TGH TTB	
DECLARED	
	ЗНА
ALT CI DOHOME FLOYD JMART LDC NUSA SAK SVT TRT W	
APCO CPR ECF GLOBAL JMT MEGA OR SIS TKN TSI WI	N
ASW CPW EKH ILM JTS NCAP PIMO SSS TMD VARO	
B52 DDD ETC INOX KEX NOVA PLE STECH TMI VCOM	

#### Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company . The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Sureeporn Teewasuwet started covering this stock from 05-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
MK Restaurant Group	МТВ	THB 55.50	BUY	Downside risks to our P/E-based TP include potential rise of raw material cost (~32% of total revenues), labour cost given its labour intensive nature, renewal of 3-year Yayoi franchise, and risk from animal diseases.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 23-Feb-2023 unless otherwise stated.

**FINANSIA** 

### **RECOMMENDATION STRUCTURE**

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.