EQUITY RESEARCH - RESULTS FLASH

MEGA LIFESCIENCES

MEGA TB

THAILAND / COMMERCE



Soft profit q-q in 4Q22 as expected

- Despite the q-q decline in 4Q22 core profit, its overall operations were still healthy.
- Normalised profit growth expected in 2023-25 with a 6.1% CAGR.
- BUY rating is maintained with TP unchanged at THB65.

4Q22 core profit ahead of our estimate

Excluding forex loss, MEGA's 4Q22 core profit was THB540m, -19% q-q, +15% y-y, better than our expectation by 15% but in line with the Bloomberg consensus. The q-q profit decline was widely expected as 3Q22 was MEGA's best quarter ever. In 4Q22, MEGA posted revenue of THB3.9b, -4% q-q, +19% y-y. The split between the branded and distribution businesses was similar to past quarters at 53:45, and the rest came from the OEM business. The revenue growth in 4Q22 was mainly driven by its branded business (+1% q-q, +23% y-y), with growth still coming from Southeast Asia. Revenue from the distribution unit was normalised due to the currency rate effect in Myanmar, falling by 9% q-q but rising 15% y-y, helped by the Thai baht depreciation.

Gross margin in 4Q22 helped by its OEM business

The gross margins of both the branded and distribution businesses dropped q-q from 3Q22 due to the sharp depreciation of the Thai baht during 4Q22. However, its OEM unit, despite having a sales contribution of 2%, saw a jump in gross margin to 49.2% from 31.9% in 3Q22, helping the overall gross margin to remain at a high level of 46.1%. Nevertheless, due to the seasonally high SG&A expense in 4Q22, its core profit margin was soft at 13.9% compared to 16.5% in 3Q22 and 14.4% in 4Q21.

Medium-term growth slow but longer-term outlook bright

MEGA enjoyed a profit surge during the pandemic period with a 27% CAGR in 2020-22. Post-pandemic, we expect its revenue and profit to continue to rise but at a softer CAGR of 7.1% and 6.1%, respectively, in 2023-25. Its longer-term outlook is more promising, as MEGA now has more than 170 drugs in the pipeline awaiting registration. With its plant in Indonesia preparing to register many medicines, management targets sales of USD30m-50m in Indonesia in the next 2-3 years.

Maintain BUY, TP unchanged

We maintain our forecast and DCF-based TP of THB65 (8.3% WACC, 3% LTG), implying 23.6x 2023E P/E, +0.5SD of its five-year average. Its share price, currently trading at 17.5x 2023E P/E, is the lowest among local and global peers. A BUY call is maintained.

 TARGET PRICE
 THB65.00

 CLOSE
 THB48.00

 UP/DOWNSIDE
 +35.4%

 PRIOR TP
 THB65.00

 CHANGE IN TP
 UNCHANGED

 TP vs CONSENSUS
 +12.8%

KEY STOCK DATA

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	15,686	16,827	17,939	19,304
Net profit	2,242	2,397	2,529	2,701
EPS (THB)	2.57	2.75	2.90	3.10
vs Consensus (%)	-	3.7	6.0	7.1
EBITDA	3,033	3,131	3,297	3,542
Core net profit	2,380	2,397	2,529	2,701
Core EPS (THB)	2.73	2.75	2.90	3.10
Chg. In EPS est. (%)	nm	(0.1)	(0.1)	nm
EPS growth (%)	30.2	0.7	5.5	6.8
Core P/E (x)	17.6	17.5	16.5	15.5
Dividend yield (%)	1.8	1.9	2.0	2.1
EV/EBITDA (x)	13.0	12.5	11.8	10.9
Price/book (x)	4.8	4.3	4.0	3.7
Net debt/Equity (%)	(27.0)	(27.6)	(28.6)	(27.5)
ROE (%)	28.4	25.9	24.9	24.6



Share price performance	1 Month	3 Month	12 Month		
Absolute (%)	(4.0)	4.3	4.3		
Relative to country (%)	(2.2)	2.6	7.1		
Mkt cap (USD m)			1,205		
3m avg. daily turnover (USD m)			3.5		
Free float (%)			40		
Major shareholder	Unistretch Co Ltd (50%				
12m high/low (THB)		5	5.25/40.25		
Issued shares (m)			871.87		

Sources: Bloomberg consensus; FSSIA estimates



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4Q22/2022 results summary

Exhibit 1: 4Q22/2022 results summary

Year to Dec 31	4Q21	1Q22	2Q22	3Q22	4Q22	Cha	nge	2021	2022	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Sales	3,272	3,820	3,930	4,052	3,884	(4)	19	14,136	15,686	11
Cost of sales	(1,856)	(2,109)	(2,256)	(2,188)	(2,093)	(4)	13	(8,225)	(8,647)	5
Gross profit	1,416	1,710	1,674	1,864	1,791	(4)	27	5,911	7,040	19
Operating costs	(901)	(989)	(1,084)	(1,094)	(1,192)	9	32	(3,769)	(4,359)	16
Operating profit	2,316	2,699	2,758	2,958	2,983	1	29	9,680	11,398	18
Operating EBITDA	596	802	680	866	685	(21)	15	2,463	3,033	23
Other income	13	14	22	27	17	(36)	36	47	80	72
Interest expense	(6)	(6)	(6)	(8)	(9)	17	60	(28)	(29)	2
Profit before tax	522	729	606	789	608	(23)	16	2,160	2,733	27
Tax	(53)	(104)	(63)	(120)	(68)	(44)	28	(336)	(355)	6
Associates	(1)	(0)	(0)	0	0	36	(114)	(2)	0	(112)
Minority interests	2	1	0	0	0	0	99	6	1	(75)
Reported net profit	496	614	570	658	400	(39)	(19)	1,947	2,242	15
Core profit	470	627	544	669	540	(19)	15	1,828	2,380	30
Reported EPS (THB)	1.20	0.70	0.70	0.76	0.46	(39)	(62)	2.23	2.57	15
Core EPS (THB)	0.54	0.72	0.62	0.77	0.62	(19)	15	2.10	2.73	30
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	43.3	44.8	42.6	46.0	46.1	0	3	41.8	44.9	3
Operating margin	16.1	19.3	15.6	19.7	15.9	(4)	(0)	15.5	17.6	2
EBITDA margin	18.2	21.0	17.3	21.4	17.6	(4)	(1)	17.4	19.3	2
Recurring net margin	14.4	16.4	13.8	16.5	13.9	(3)	(0)	12.9	15.2	2
SG&A / Sales	27.5	25.9	27.6	27.0	30.7	4	3	26.7	27.8	1
Operating statistics	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Mega We Care branded business	1,670	1,954	2,004	2,034	2,062	1	23	6,909	8,053	17
Maxxcare distribution business	1,521	1,787	1,852	1,928	1,752	(9)	15	6,906	7,320	6
OEM business	81	79	74	90	71	(21)	(13)	321	314	(2)
Gross margin (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Mega We Care branded business	65.9	69.0	66.9	67.0	65.2	(3)	(1)	66.2	67.0	1
Maxxcare distribution business	18.6	18.8	16.3	24.5	23.5	(4)	26	17.5	20.8	19
OEM business	40.4	66.6	63.1	31.9	49.2	54	22	40.7	44.9	10

Source: MEGA

Exhibit 2: Gross margins by business

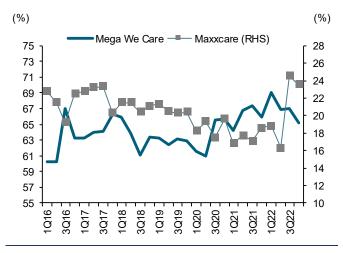
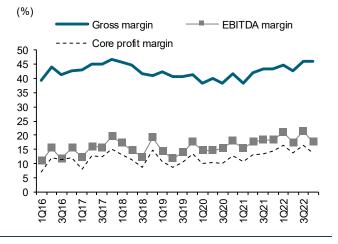


Exhibit 3: Margins



Source: MEGA Source: MEGA

Financial Statements

MEGA Lifesciences

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	14,136	15,686	16,827	17,939	19,304
Cost of goods sold	(7,950)	(8,375)	(9,354)	(10,028)	(10,850)
Gross profit	6,185	7,312	7,473	7,911	8,454
Other operating income	47	80	76	68	68
Operating costs	(3,769)	(4,359)	(4,417)	(4,682)	(4,980)
Operating EBITDA	2,463	3,033	3,131	3,297	3,542
Depreciation	(274)	(272)	(287)	(301)	(311)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	2,188	2,761	2,844	2,996	3,231
Net financing costs	(28)	(29)	(25)	(19)	(15)
Associates	(2)	0	0	0	0
Recurring non-operating income	4	2	0	(1)	0
Non-recurring items	119	(138)	0	0	0
Profit before tax	2,283	2,596	2,820	2,976	3,215
Tax	(336)	(355)	(423)	(447)	(514)
Profit after tax	1,947	2,242	2,397	2,529	2,701
Minority interests	-	-	-	-	-
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	1,947	2,242	2,397	2,529	2,701
Non-recurring items & goodwill (net)	(119)	138	0	0	0
Recurring net profit	1,828	2,380	2,397	2,529	2,701
Per share (THB)					
Recurring EPS *	2.10	2.73	2.75	2.90	3.10
Reported EPS	2.23	2.57	2.75	2.90	3.10
DPS	0.86	0.85	0.91	0.96	1.02
Diluted shares (used to calculate per share data)	872	872	872	872	872
Growth					
Revenue (%)	12.3	11.0	7.3	6.6	7.6
Operating EBITDA (%)	24.4	23.2	3.2	5.3	7.4
Operating EBIT (%)	27.0	26.2	3.0	5.3	7.8
Recurring EPS (%)	33.0	30.2	0.7	5.5	6.8
Reported EPS (%)	39.8	15.1	6.9	5.5	6.8
Operating performance					
Gross margin inc. depreciation (%)	41.8	44.9	42.7	42.4	42.2
Gross margin of key business (%)	41.8	44.9	42.7	42.4	42.2
Operating EBITDA margin (%)	17.4	19.3	18.6	18.4	18.3
Operating EBIT margin (%)	15.5	17.6	16.9	16.7	16.7
Net margin (%)	12.9	15.2	14.2	14.1	14.0
Effective tax rate (%)	14.7	13.7	15.0	15.0	16.0
Dividend payout on recurring profit (%)	41.0	31.1	33.0	33.0	33.0
Interest cover (X)	77.5	96.2	113.7	158.0	212.9
Inventory days	167.5	172.8	162.1	153.7	148.6
Debtor days	70.9	72.0	75.2	74.1	70.8
Creditor days	145.1	163.5	149.6	134.3	118.5
Operating ROIC (%)	40.7	52.3	47.2	44.5	(10.8)
ROIC (%)	27.5	34.7	32.7	31.9	(8.0)
ROE (%)	24.4	28.4	25.9	24.9	24.6
ROA (%)	14.9	17.2	16.2	16.4	16.8
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Mega We Care	6,909	8,053	8,261	8,748	9,361
Maxxcare	6,906	7,320	8,218	8,818	9,541
OEM	320	314	348	373	402

Sources: MEGA Lifesciences; FSSIA estimates

Financial Statements

MEGA Lifesciences

1,828 274 2 461 74 2,639 - (151) - (113) (265) (923) 0 (363) (28) (1,314) - 253 253 253 253 3,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808 3,823	2,380 272 0 474 (989) 2,136 - (305) - 24 (281) (1,406) 0 2 (30) (1,433) - 0 (165) 257 1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	2,397 287 0 (167) (763) 1,754 - (623) 0 (623) (791) 0 (127) (25) (943) - 0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223 2,076	2,529 301 0 (366) (958) 1,506 - (310) - (310) (335) 0 (46) (19) (900) - 0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0 223	2,70° 31° (437° (1,169° 1,406° (380° (891° (144° (155° (920° 1,040.75° 996.45° 1.11° 1.14° 2.95° 5,37° (3,060° 2,31° 1,27° (1
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(363) (28) (1,314) - 253 253 1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	2 (30) (1,433) - 0 (165) 257 1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	(127) (25) (943) - 0 0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	(46) (19) (900) - 0 0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	(14 (15 (920 (10) 1,040.75 996.45 1.11 2.95 2025E 5,375 (3,060 2,318 1,277
(28) (1,314) - 253 253 1,314 2,402.87 2,236.65 - 2.76 2.57 2.94 - 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	(30) (1,433) - 0 (165) 257 1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	(25) (943) 0 0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	(19) (900) - 0 0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	(15 (920) (10) 1,040.75 996.45 1.14 2.95 2025E 5,375 (3,060) 2,318 1,277
253 253 253 1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	(1,433) 0 (165) 257 1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	(943) 0 0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	(900) - 0 0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	(920 (920 (0 1,040.7! 996.4! 1.11 2.9! 2025E 5,37! (3,060 2,31! 1,27!
253 253 1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	0 (165) 257 1,884.18 1,662.78 2.16 1,91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	0 0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	0 0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	1,040,73 996,43 1,11 1,1,1 2,93 2025F 5,373 (3,060 2,311 1,27
253 1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	10 1,040.7 996.4 1.1: 1.1. 2.9 2025i 5,37: (3,060 2,31: 1,27
253 1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	0 188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	0 296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	109 1,040.7: 996.4: 1.1! 1.1. 2.9: 2025[5,37: (3,060 2,31! 1,27:
1,314 2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	257 1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	188 1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	296 1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	10: 1,040.7: 996.4: 1.1: 1.1: 2.9: 2025f 5,37: (3,060 2,31: 1,27:
2,402.87 2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	1,884.18 1,662.78 2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	1,155.65 978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	1,215.05 1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	1,040.75 996.45 1.15 1.15 2.95 20255 5,375 (3,060 2,315 1,27
2,236.65 2.76 2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	2.16 1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	978.48 1.33 1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	1,131.18 1.39 1.30 2.83 2024E 4,995 (2,749) 2,246 1,291 0	996.45 1.15 1.14 2.95 2025E 5,375 (3,060 2,315 1,275
2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	2025E 5,379 (3,060 2,319 1,270
2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	2025E 5,375 (3,060 2,315 1,275
2.57 2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	1.91 3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	1.12 2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	1.30 2.83 2024E 4,995 (2,749) 2,246 1,291	2025E 5,375 (3,060 2,315 1,275
2.94 2021 3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	3.58 2022 4,062 (2,161) 1,901 1,329 0 223 2,789	2.89 2023E 4,685 (2,448) 2,238 1,307 0 223	2.83 2024E 4,995 (2,749) 2,246 1,291 0	2.98 2025E 5,378 (3,060 2,318 1,277
3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	4,062 (2,161) 1,901 1,329 0 223 2,789	4,685 (2,448) 2,238 1,307 0 223	4,995 (2,749) 2,246 1,291 0	5,375 (3,060 2,31 5 1,27 7
3,845 (2,008) 1,837 1,353 0 215 2,531 2,808	4,062 (2,161) 1,901 1,329 0 223 2,789	4,685 (2,448) 2,238 1,307 0 223	4,995 (2,749) 2,246 1,291 0	5,375 (3,060 2,31 5 1,27 7
(2,008) 1,837 1,353 0 215 2,531 2,808	(2,161) 1,901 1,329 0 223 2,789	(2,448) 2,238 1,307 0 223	(2,749) 2,246 1,291 0	(3,060 2,31 9 1,27 7
1,837 1,353 0 215 2,531 2,808	1,901 1,329 0 223 2,789	2,238 1,307 0 223	2,246 1,291 0	2,315 1,277
1,353 0 215 2,531 2,808	1,329 0 223 2,789	1,307 0 223	1,291 0	1,27
0 215 2,531 2,808	0 223 2,789	0 223	0	
215 2,531 2,808	223 2,789	223		
2,531 2,808	2,789		223	
2,808		2.076	220	22
		2,976	3,273	3,37
3 823	3,382	3,550	3,735	3,75
	4,109	4,200	4,245	4,58
139	310	192	205	20
9,301	10,590	10,918	11,457	11,92
566	603	595	592	62
13,272	14,646	15,281	15,810	16,36
-,			•	11,42
				44.40
				11,42
				47
				17
				18
			,	3,36 22
				1,16
				4,75
				16,36
				4,01
				8,45
ed as debt	0,002	7,200	7,727	0,40
0.40	40.07	44.40	40.40	40.4
				13.1
1.03	8.54	9.00	10.05	11.6
(07.4)	(07.0)	(07.0)	(00.0)	(07.5
				(27.5
				(19.2
				2.
				91.
2021	2022	2023E	2024E	2025
22.9	17.6	17.5	16.5	15.
31.0	23.8	23.6	22.4	21.
21.5	18.7	17.5	16.5	15.
1.8	1.8	1.9	2.0	2
5.2	4.8	4.3	4.0	3
6.3	5.6	5.0	4.5	4
16.1	13.0	12.5	11.8	10
22.1	17.9	17.2	16.3	15
6.5	6.0	5.4	5.0	4.
	8,003 22 8,025 132 261 393 3,533 224 1,096 4,853 13,272 2,141 6,111 4d as debt 9.18 7.63 (27.1) (16.4) 1.9 85.5 2021 22.9 31.0 21.5 1.8 5.2 6.3 16.1 22.1 6.5	8,003 8,777 22 0 8,025 8,777 132 109 261 223 393 332 3,533 3,972 224 312 1,096 1,254 4,853 5,538 13,272 14,646 2,141 2,575 6,111 6,632 2d as debt 9.18 10.07 7.63 8.54 (27.1) (27.0) (16.4) (16.2) 1.9 1.9 85.5 69.5 2021 2022 22.9 17.6 31.0 23.8 21.5 18.7 1.8 1.8 5.2 4.8 6.3 5.6 16.1 13.0 22.1 17.9 6.5 6.0	8,003 8,777 9,732 22 0 0 0 8,025 8,777 9,733 132 109 63 261 223 236 393 332 298 3,533 3,972 3,698 224 312 231 1,096 1,254 1,321 4,853 5,538 5,250 13,272 14,646 15,281 2,141 2,575 2,923 6,111 6,632 7,285 ad as debt 9.18 10.07 11.16 7.63 8.54 9.66 (27.1) (27.0) (27.6) (16.4) (16.2) (17.6) 1.9 1.9 2.1 85.5 69.5 65.0 2021 2022 2023E 22.9 17.6 17.5 31.0 23.8 23.6 21.5 18.7 17.5 1.8 1.8 1.9 5.2 4.8 4.3 6.3 5.6 5.0 16.1 13.0 12.5 22.1 17.9 17.2 6.5 6.0 5.4	8,003 8,777 9,732 10,572 22 0 0 0 0 8,025 8,777 9,733 10,572 132 109 63 19 261 223 236 179 393 332 298 198 3,533 3,972 3,698 3,679 224 312 231 229 1,096 1,254 1,321 1,132 4,853 5,538 5,250 5,040 13,272 14,646 15,281 15,810 2,141 2,575 2,923 3,374 6,111 6,632 7,285 7,727 ad as debt 9.18 10.07 11.16 12.13 7.63 8.54 9.66 10.65 (27.1) (27.0) (27.6) (28.6) (16.4) (16.2) (17.6) (19.1) 1.9 1.9 2.1 2.3 85.5 69.5 65.0 77.0 2021 2022 2023E 2024E 22.9 17.6 17.5 16.5 31.0 23.8 23.6 22.4 21.5 18.7 17.5 16.5 1.8 1.8 1.9 2.0 5.2 4.8 4.3 4.0 6.3 5.6 5.0 4.5 16.1 13.0 12.5 11.8 22.1 17.9 17.2 16.3

Sources: MEGA Lifesciences; FSSIA estimates

Corporate Governance report of Thai listed companies 2022

ADVANC BANPU CK EE HMPRO LANNA NER PRM SCCC SPVI THREL AF BAY CKP EGCO ICC LHFG NKI PSH SCG SSC TIPCO AH BBIK CM EPG ICHI LIT NOBLE PSL SCGP SSSC TISCO AHRA BBL CNT ETC III LOXLEY NSI PTG SCM SST TK AJ BCP COLOR ETE ILINK LPN NVD PTT SCN STA TKN AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SIRI TASCO TRC ARIP BTW DOHOME GPI KCE MONO PLANE SABINA SMPC TFMAMA TSR	TTW TU TVDH TVI TVO TWPC UAC UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG ZEN								
AF BAY CKP EGCO ICC LHFG NKI PSH SCG SSC TIPCO AH BBIK CM EPG ICHI LIT NOBLE PSL SCGP SSSC TISCO AIRA BBL CNT ETC III LOXLEY NSI PTG SCM SST TK AJ BCP COLOR ETE ILINK LPN NVD PTT SCM SST TK AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTEP SDC STEC TKS ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAFCO STGT TKT	TVDH TVI TVO TWPC UAC UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
AH BBIK CM EPG ICHI LIT NOBLE PSL SCGP SSSC TISCO AIRA BBL CNT ETC III LOXLEY NSI PTG SCM SST TK AJ BCP COLOR ETE ILINK LPN NVD PTT SCN STA TKN AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMAA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC ASP BWG DRT GPSC KEX MOONG PLANE SAMM SITHAI TEAMG TSC AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	TVI TVO TWPC UAC UBIS UPOIC UV VCOM VGI VIIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
AIRA BBL CNT ETC III LOXLEY NSI PTG SCM SST TK AJ BCP COLOR ETE ILINK LPN NVD PTT SCN STA TKN AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ASP BWG DRT GPSC KEX MOONG PLANET SAINA SMPC TFMAMA TSR ASW CENTEL DTAC GRAMMY KGI MSC PLAT SAMART SNC THANI TSTH AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	TVO TWPC UAC UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAAUP WICE WINNER XPG								
AJ BCP COLOR ETE ILINK LPN NVD PTT SCN STA TKN AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ARIP BTW DOHOME GPI KCE MONO PLANB SAAM SITHAI TEAMG TSC ASW CENTEL DTAC GRAMMY KGI MSC PLAT SAMART SNC THANA TSTE AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	TWPC UAC UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
AKP BCPG COM7 FN ILM LRH NYT PTTEP SDC STEC TKS AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ARIP BTW DOHOME GPI KCE MONO PLANB SAAM SITHAI TEAMG TSC ASW CENTEL DTAC GRAMMY KGI MSC PLAT SAMART SNC THANA TSTE AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	UAC UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
AKR BDMS COMAN FNS IND LST OISHI PTTGC SEAFCO STGT TKT ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ARIP BTW DOHOME GPI KCE MONO PLANB SAAM SITHAI TEAMG TSC ASP BWG DRT GPSC KEX MOONG PLANET SABINA SMPC TFMAMA TSR AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	UBIS UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAAUP WICE WINNER XPG								
ALLA BEM COTTO FPI INTUCH MACO OR PYLON SEAOIL STI TMILL ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ARIP BTW DOHOME GPI KCE MONO PLANB SAAM SITHAI TEAMG TSC ASW CENTEL DTAC GRAMMY KGI MSC PLAT SAMART SNC THANA TSR AUCT CFRESH DUSIT GULF KKP MST PORT SAMTEL SONIC THANI TSTH AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	UPOIC UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
ALT BEYOND CPALL FPT IP MAJOR ORI Q-CON SE-ED SUN TMT AMA BGC CPF FSMART IRC MAKRO OSP QH SELIC SUSCO TNDT AMARIN BGRIM CPI FVC IRPC MALEE OTO QTC SENA SUTHA TNITY AMATA BIZ CPN GC ITEL MBK PAP RABBIT SENAJ SVI TOA AMATAV BKI CRC GEL IVL MC PCSGH RATCH SGF SYMC TOP ANAN BOL CSS GFPT JTS MCOT PDG RBF SHR SYNTEC TPBI AOT BPP DDD GGC JWD METCO PDJ RS SICT TACC TQM AP BRR DELTA GLAND K MFEC PG S SIRI TASCO TRC APURE BTS DEMCO GLOBAL KBANK MINT PHOL S&J SIS TCAP TRUE ARIP BTW DOHOME GPI KCE MONO PLANB SAAM SITHAI TEAMG TSC ASW CENTEL DTAC GRAMMY KGI MSC PLAT SAMART SNC THANA TSR AUCT CFRESH DUSIT GULF KKP MST PORT SAMTEL SONIC THANI TSTH AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	UV VCOM VGI VIH WACOAL WAVE WHA WHAUP WICE WINNER XPG								
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AUCT CFRESH DUSIT GULF KKP MST PORT SAMTEL SONIC THANI TSTH AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA	ZEN								
AWC CGH EA GUNKUL KSL MTC PPS SAT SORKON THCOM TTA									
AYUD CHEWA EASIW HANA KIB MVP PR9 SC SPALL THG TTR									
BAFS CHO ECF HARN KTC NCL PREB SCB SPI THIP TTCL									
VERY GOOD LEVEL - Score range 80-89									
2S ASIMAR CHOTI ESSO INSURE LH NRF PROEN SCI SR TMC	UMI								
	UOBKH								
	UP								
	UPF								
	UTP VIBHA								
	VIDHA VL								
	VPO								
	VRANDA								
AHC BEC CRANE GENCO JR MICRO PB RICHY SINGER SVT TPCS	WGE								
	WIIK								
	WIN								
	WINMED								
	WORK WP								
	XO								
	YUASA								
AQUA BROOK DITTO HYDRO KTIS NCH PMTA SABUY SMIT TFI TRU	ZIGA								
ARIN BSM DMT ICN KUMWEL NDR PPP SAK SMT TFM TRV									
ARROW BYD DOD IFS KUN NETBAY PPPM SALEE SNNP TGH TSE									
AS CBG DPAINT IIG KWC NEX PRAPAT SAMCO SNP TIDLOR TVT									
ASAP CEN DV8 IMH KWM NINE PRECHA SANKO SO TIGER TWP									
ASEFA CHARAN EASON INET L&E NNCL PRIME SAPPE SPA TIPH UBE ASIA CHAYO EFORL INGRS LDC NOVA PRIN SAWAD SPC TITLE UEC									
ASIAN CHG ERW INSET LEO NPK PRINC SCAP SPCG TM UKEM									
GOOD LEVEL – Score range 70-79									
	VARO								
	W								
	WFX								
	WPH								
	YGG								
AMC BSBM CSR GIFT JMART M-CHAI NFC PTL SPACK THE TYCN APP BTNC CTW GLOCON JSP MCS NSL RAM SPG THMUI UMS									
AQ CAZ D GLORY JUBILE MDX NV ROCK SQ TKC UNIQ									
AU CCP DCON GREEN KASET MENA PAF RP STARK TNH UPA									
B52 CGD EKH GSC KCM MJD PEACE RPH STECH TNPC UREKA									

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of

operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

CERTIFIED										
2S	BCPG	CPI	GCAP	JR	MCOT	PHOL	RABBIT	SNC	THANI	TTCL
7UP	BE8	CPL	GEL	K	META	PK	RATCH	SNP	THCOM	TU
ADVANC	BEC	CPN	GFPT	KASET	MFC	PL	RML	SORKON	THIP	TVDH
AF	BEYOND	CRC	GGC	KBANK	MFEC	PLANB	RWI	SPACK	THRE	TVI
Al	BGC	CSC	GJS	KBS	MILL	PLANET	S&J	SPALI	THREL	TVO
AIE	BGRIM	DCC	GPI	KCAR	MINT	PLAT	SAAM	SPC	TIDLOR	TWPC
AIRA	BKI	DELTA	GPSC	KCE	MONO	PM	SABINA	SPI	TIPCO	UBE
AJ	BLA	DEMCO	GSTEEL	KGEN	MOONG	PPP	SAPPE	SPRC	TISCO	UBIS
AKP	BPP	DIMET	GULF	KGI	MSC	PPPM	SAT	SRICHA	TKS	UEC
AMA	BROOK	DRT	GUNKUL	KKP	MST	PPS	sc	SSF	TKT	UKEM
AMANAH	BRR	DTAC	HANA	KSL	MTC	PR9	SCB	SSP	TMILL	UOBKH
AMATA	BSBM	DUSIT	HARN	KTB	MTI	PREB	SCC	SSSC	TMT	UPF
AMATAV	BTS	EA	HEMP	KTC	NEP	PRG	SCCC	SST	TNITY	UV
AP	BWG	EASTW	HENG	KWI	NINE	PRINC	SCG	STA	TNL	VGI
APCS	CEN	EGCO	HMPRO	L&E	NKI	PRM	SCGP	STGT	TNP	VIH
AS	CENTEL	EP	HTC	LANNA	NOBLE	PROS	SCM	STOWER	TNR	WACOAI
ASIAN	CFRESH	EPG	ICC	LH	NOK	PSH	SCN	SUSCO	TOG	WHA
ASK	CGH	ERW	ICHI	LHFG	NSI	PSL	SEAOIL	SVI	TOP	WHAUP
ASP	CHEWA	ESTAR	IFS	LHK	NWR	PSTC	SE-ED	SYMC	TOPP	WICE
AWC	CHOTI	ETE	Ш	LPN	occ	PT	SELIC	SYNTEC	TPA	WIIK
AYUD	CHOW	FE	ILINK	LRH	OGC	PTG	SENA	TAE	TPCS	XO
В	CIG	FNS	INET	M	ORI	PTT	SGP	TAKUNI	TPP	YUASA
BAFS	CIMBT	FPI	INSURE	MAJOR	PAP	PTTEP	SINGER	TASCO	TRU	ZEN
BAM	CM	FPT	INTUCH	MAKRO	PATO	PTTGC	SIRI	TCAP	TRUE	ZIGA
BANPU	CMC	FSMART	IRC	MALEE	PB	PYLON	SITHAI	TCMC	TSC	
BAY	COM7	FSS	IRPC	MATCH	PCSGH	Q-CON	SKR	TFG	TSTE	
BBL	COTTO	FTE	ITEL	MBAX	PDG	QH	SMIT	TFI	TSTH	
BCH	CPALL	GBX	IVL	MBK	PDJ	QLT	SMK	TFMAMA	TTA	
ВСР	CPF	GC	JKN	MC	PG	QTC	SMPC	TGH	TTB	
DECLARED										
AH	CHG	DHOUSE	EVER	J	KUMWEL	NRF	RS	SUPER	TQM	VIBHA
ALT	CI	DOHOME	FLOYD	JMART	LDC	NUSA	SAK	SVT	TRT	W
APCO	CPR	ECF	GLOBAL	JMT	MEGA	OR	SIS	TKN	TSI	WIN
ASW	CPW	EKH	ILM	JTS	NCAP	PIMO	SSS	TMD	VARO	
B52	DDD	ETC	INOX	KEX	NOVA	PLE	STECH	TMI	VCOM	

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared

This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 20-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
MEGA Lifesciences	MEGA TB	THB 48.00	BUY	Downside risks to our DCF-based TP include 1) the delayed registration process in many countries; 2) more intensified competition; 3) the failure in introducing new products; and 4) risks associated with doing business in Myanmar.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 23-Feb-2023 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.