**EQUITY RESEARCH - COMPANY REPORT** 

## FSS INTERNATIONAL INV

## **YINANSIA**

## NOBLE DEVELOPMENT

THAILAND / PROPERTY DEVELOPMENT

## **NOBLE TB**

## BUY

#### **UNCHANGED**

TARGET PRICE CLOSE UP/DOWNSIDE PRIOR TP CHANGE IN TP THB6.40 THB5.55 +15.3% THB6.40 UNCHANGED

## CE

# PRIOR TP THB CHANGE IN TP UNCHANG TP vs CONSENSUS (

## Strong 4Q22 recovery as expected

- NOBLE's 4Q22 net profit grew 146% q-q and turned positive from a net loss of THB4m in 4Q21.
- Despite the 56% y-y dip in 2022 core profit, 2023 core profit should soar by 258% from more projects on hand.
- Maintain BUY call and TP of THB6.4.

#### 4Q22 net profit accelerated q-q and y-y

NOBLE reported a 4Q22 net profit of THB338m, sharply increasing from THB137m (+146% q-q) in 3Q22 and a net loss of THB4m in 4Q21, in line with our estimate. The strong 4Q22 earnings were supported mainly by three newly built condos: NUE Noble Centre Bangna, Noble Around Ari, and Nue Noble Ngamwongwan. Transfer revenue surged 117% q-q and 140% y-y to THB3.4b, the highest in five years. On a full-year basis, NOBLE booked a 2022 net profit of THB455m (-51% y-y) and a normalised profit of THB298m (-56% y-y). The y-y results fell on weaker profit sharing from its JV, as there were no new condos, and the gross profit margin was hit by promotional campaign launches.

#### Promising growth outlook in 2023

In 2023, we expect core profit to soar to THB1b (+258% y-y), well above the property sector's overall earnings, which we expect to grow by only single-digits y-y. This should be supported by transfer revenue growth of 49% y-y on more completed inventory worth THB11.4b vs in THB5.3b in 2022. It will also realise two newly built condos and launch new low-rise projects in every quarter. At the end of 2022, NOBLE had a backlog of THB19.6b, which is enough to secure 33% of our 2023 transfer estimate.

#### Expect earnings outlook in 2H22 to rise h-h

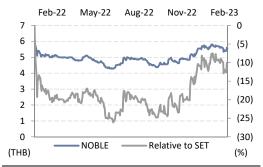
Preliminarily, we project 1Q23 profit to soften q-q from seasonality and no newly built condos, but jump from a net loss of THB7m in 1Q22 due to continued transfers from the previous quarter. The earnings momentum should accelerate h-h in 2H22 owing to transfers from two new condos and more realisations from new low-rise projects. We are of the view that NOBLE will benefit from more prospective foreign buyers returning to the market, especially Chinese buyers in 2H23 thanks to its strong market share in excess of 60% of overseas buyers in 2022.

#### Maintain BUY rating with a TP of THB6.4

We maintain BUY and our TP of THB6.4. Currently, the stock trades at 7.1x 2023E P/E, lower than its five-year historical average of 8.3x and the sector's average of 8.4x. Also, we expect an annual dividend yield of 8.4% in 2023. Note that NOBLE has announced a DPS of THB0.20 for its performance in 2022, implying a dividend yield of 3.6%. The stock's XD is on 9 May and the dividend will be paid on 25 May 2023.

#### **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	8,215	12,949	13,285	11,630
Net profit	455	1,066	1,139	1,189
EPS (THB)	0.33	0.78	0.83	0.87
vs Consensus (%)	-	136.4	5.1	3.6
EBITDA	1,161	1,854	1,897	1,486
Core net profit	298	1,066	1,139	1,189
Core EPS (THB)	0.22	0.78	0.83	0.87
Chg. In EPS est. (%)	nm	(1.3)	(0.5)	nm
EPS growth (%)	(55.6)	257.8	6.8	4.4
Core P/E (x)	25.5	7.1	6.7	6.4
Dividend yield (%)	3.6	8.4	9.0	9.4
EV/EBITDA (x)	16.8	10.5	10.2	13.2
Price/book (x)	1.3	1.2	1.1	1.0
Net debt/Equity (%)	200.4	184.9	172.6	165.1
ROE (%)	5.2	17.3	17.3	16.8



Share price performance	1 Month	3 Month	12 Month			
Absolute (%)	(0.9)	19.6	(10.5)			
Relative to country (%)	0.6	17.1	(8.5)			
Mkt cap (USD m)			220			
3m avg. daily turnover (USD m)						
Free float (%)			51			
Major shareholder	Raffles Nomine	es (Pte) Lin	nited (20%)			
12m high/low (THB)			6.30/4.26			
Issued shares (m)			1,369.41			

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

NOBLE is a leading residential developer in prime locations in Greater Bangkok. Its core business is property development, including single-detached homes, townhomes, low-rise condominiums, and high-rise condominiums under its two main brands, Noble and NUE. Its competitive strength is its strong overseas buyer market share. Domestically, NOBLE's projects accounted for 52% of all Bangkok condominiums sold in 2021.

It targets becoming a top-five property developer in Thailand via its key strategies: 1) the penetration of high-growth segments; 2) a more aggressive and sustainable investment portfolio; 3) strategic partnerships; and 4) overseas expansion.

#### Company profile

Noble Development builds a wide range of residential projects from affordable to high-end, both low-rise and high-rise. In 2019, Noble and Hongkong Land entered into a joint venture agreement to develop high-rise condominiums in the luxury market segment to extend their businesses internationally.

www.noblehome.com

#### Principal activities (revenue, 2022)

■ Real estate - 81.5 %

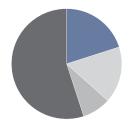
Rental & service - 18.5 %



Source: Noble Development

#### **Major shareholders**

- Raffles Nominees (Pte) Limited -20.1 %
- Citibank Nominees Singapore Pte Ltd-Ubs Switzerland Ag - 16.5 %
- BTS Group Holdings PCL 8.4 %
- Others 55.0 %



Source: Noble Development

#### **Catalysts**

Key potential growth drivers include 1) the success of new launches; 2) the aggressive launches planned for 2023; 3) efficient cost management; 4) the economic recovery; and 5) more overseas customers.

#### Risks to our call

Downside risks to our P/E-based TP include 1) weaker-thanexpected purchasing power; 2) cancellation of presales; 3) bank loan rejections; 4) delays in construction work and transfers; and 5) fierce competition.

#### **Event calendar**

Date	Event	
May 2023	1Q23 results announcement	

#### **Key assumptions**

	2023E	2024E	2025E
Project sales (THB m)	9,949	10,285	8,630
Rental and services income (THB m)	3,000	3,000	3,000
Property GPM (%)	31.0	31.0	31.0
GPM (%)	25.4	25.6	24.8
SG&A to sales (%)	15.8	16.0	17.6

Source: FSSIA estimates

#### Earnings sensitivity

- For every 5% increase in transfers, we estimate 2023 net profit to rise by 5.3%, and vice versa, all else being equal.
- For every 0.5% increase in property GPM, we estimate 2023 net profit to rise by 3.8%, and vice versa, all else being equal.
- For every 0.5% increase in SG&A to sales, we estimate 2023 net profit to fall by 5.0%, and vice versa, all else being equal.

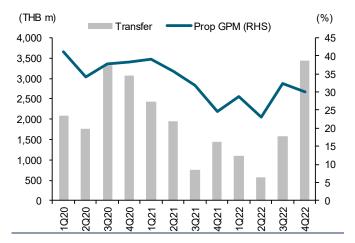
Source: FSSIA estimates

Exhibit 1: Quarterly results

	4Q21	1Q22	2Q22	3Q22	4Q22	Cha	nge	2021	2022	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Total revenue	1,539	1,451	914	2,036	3,815	87.3	147.9	6,827	8,215	20.3
Gross profit	351	371	154	536	1,025	91.2	191.9	2,255	2,086	(7.5)
SG&A	388	326	318	376	574	52.7	48.1	1,668	1,595	(4.4)
Operating profit	(37)	45	(164)	160	450	181.9	na	587	491	(16.5)
Interest expense	71	84	82	87	107	24.0	51.6	245	360	46.9
Tax expense	2	5	(5)	46	97	112.8	4,271.7	245	142	(41.8)
Associates	(4)	(10)	(50)	(46)	(49)	6.2	na	(19)	(154)	na
Reported net profit	(4)	(7)	(14)	137	338	146.1	na	932	455	(51.2)
Normalised profit	(23)	(8)	(161)	139	328	136.7	na	672	298	(55.6)
Key ratios (%)						(ppt)	(ppt)			
Gross margin	22.8	25.6	16.9	26.3	26.9	0.5	4.0	33.0	25.4	(7.6)
SG&A / Sales	25.2	22.5	34.8	18.5	15.1	(3.4)	(10.1)	24.4	19.4	(5.0)
Operating margin	(2.4)	3.1	(18.0)	7.8	11.8	4.0	14.2	8.6	6.0	(2.6)
Net profit margin	(0.2)	(0.5)	(1.5)	6.7	8.9	2.1	9.1	13.6	5.5	(8.1)
Normalised profit margin	(1.5)	(0.6)	(17.6)	6.8	8.6	1.8	10.1	9.8	3.6	(6.2)
Revenue breakdown										
Residential	1,432	1,108	559	1,585	3,440	117.0	140.2	6,563	6,692	2.0
Rental & services	107	343	355	451	375	(16.8)	250.2	264	1,523	476.5
Gross margin by business										
Residential	24.5	28.8	23.0	32.4	30.1	(2.4)	5.6	34.1	29.8	(4.2)
Rental & services	0.2	15.2	7.2	4.7	(2.7)	(7.4)	(2.9)	7.4	5.8	(1.6)

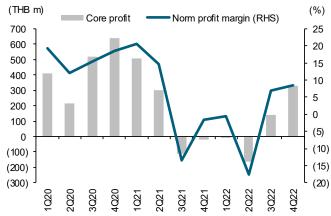
Sources: FSSIA estimates

Exhibit 2: Quarterly transfers and prop GPM



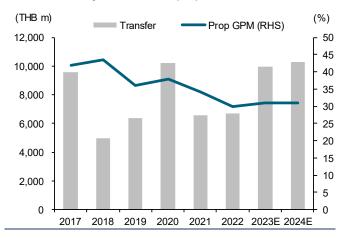
Sources :NOBLE; FSSIA's compilation

Exhibit 3: Quarterly core profit and norm profit margin



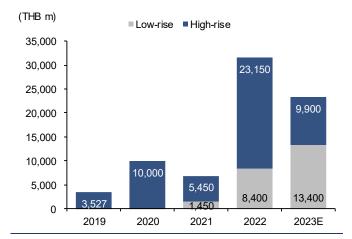
Sources : NOBLE; FSSIA's compilation

Exhibit 4: Yearly transfers and prop GPM



Sources: NOBLE; FSSIA estimates

Exhibit 6: New projects by type



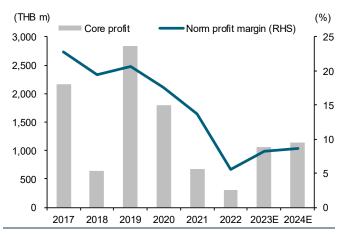
Sources: NOBLE; FSSIA's compilation

Exhibit 8: Value of expected transfers by condo project

Transfer	Project	Value	% Sold
		(THB m)	(%)
3Q23	Nue Z-Square Suan Luang Station	700	23
4Q23	Nue Noble Fai Chai-Wanglang	1,100	59
1Q24	Nue Noble Ratchada-Lat Phrao (JV)	2,000	60
	Nue Connex Condo Don Mueang 2	2,300	34
	Nue Cross Khukhot (JV)	2,100	100
4Q24	Noble From Thonglor (JV)	5,400	18
1Q25	Nue Mega Plus Bangna	3,100	62
2Q25	Nue District R9 (JV)	6,200	75
3Q25	Noble Create (JV)	4,200	27
	Nue Riverest Ratburana (JV)	4,650	30
4Q25	Nue Evo Ari	3,000	62

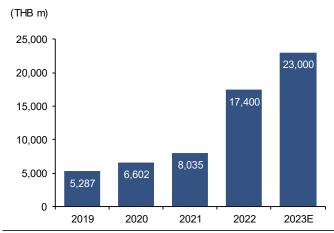
Sources: NOBLE; FSSIA's compilation

Exhibit 5: Yearly core profit and norm profit margin



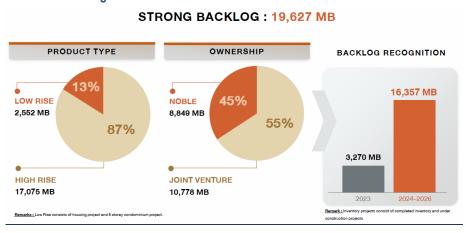
Sources: NOBLE; FSSIA estimates

Exhibit 7: 2023 company presales target



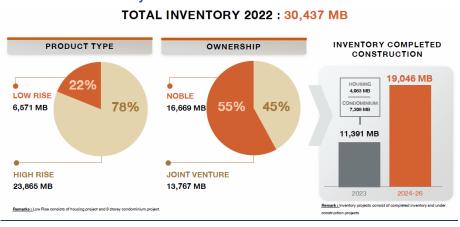
Sources: NOBLE; FSSIA's compilation

Exhibit 9: Backlog at the end of 2022



Source: NOBLE

Exhibit 10: Total inventory at the end of 2022



Source: NOBLE

Exhibit 11: Overseas buyers' portfolio in 2022



Source: NOBLE

### **Financial Statements**

Noble Development

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	6,827	8,215	12,949	13,285	11,630
Cost of goods sold	(4,431)	(5,923)	(9,444)	(9,658)	(8,495)
Gross profit	2,396	2,292	3,504	3,627	3,135
Other operating income	593	463	400	400	400
Operating costs	(1,668)	(1,595)	(2,051)	(2,130)	(2,048)
Operating EBITDA	1,321	1,161	1,854	1,897	1,486
Depreciation	(141)	(207)	(210)	(228)	(249)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	1,181	954	1,644	1,668	1,237
Net financing costs	(245)	(360)	(387)	(384)	(391)
Associates	(19)	(154)	61	112	512
Recurring non-operating income	(19)	(154)	61	112	512
Non-recurring items	260	157	0	0	C
Profit before tax	1,177	597	1,317	1,396	1,358
Тах	(245)	(142)	(251)	(257)	(169)
Profit after tax	932	455	1,066	1,139	1,189
Minority interests	0	0	0	0	0,100
Preferred dividends	-	-	-	-	
Other items	_	_	_	_	
Reported net profit	932	455	1,066	1,139	1,189
Non-recurring items & goodwill (net)	(260)	(157)	0	0	1,103
Recurring net profit	672	298	1,066	1,139	1,189
Per share (THB)					
Recurring EPS *	0.49	0.22	0.78	0.83	0.87
Reported EPS	0.68	0.33	0.78	0.83	0.87
DPS	0.43	0.20	0.47	0.50	0.52
Diluted shares (used to calculate per share data)	1,369	1,369	1,369	1,369	1,369
Growth					
Revenue (%)	(36.3)	20.3	57.6	2.6	(12.5)
Operating EBITDA (%)	(49.9)	(12.1)	59.7	2.3	(21.6)
Operating EBIT (%)	(53.7)	(19.2)	72.3	1.5	(25.9)
Recurring EPS (%)	(62.5)	(55.6)	257.8	6.8	4.4
Reported EPS (%)	(50.4)	(51.2)	134.3	6.8	4.4
Operating performance	(30.4)	(31.2)	104.0	0.0	7.7
	33.0	25.4	25.4	25.6	24.8
Gross margin inc. depreciation (%)					
Gross margin of key business (%)	33.0	25.4	25.4	25.6	24.8
Operating EBITDA margin (%)	19.3	14.1	14.3	14.3	12.8
Operating EBIT margin (%)	17.3	11.6	12.7	12.6	10.6
Net margin (%)	9.8	3.6	8.2	8.6	10.2
Effective tax rate (%)	20.8	23.8	19.1	18.4	12.5
Dividend payout on recurring profit (%)	87.7	91.9	60.0	60.0	60.0
Interest cover (X)	4.7	2.2	4.4	4.6	4.5
Inventory days	1,134.9	863.7	554.8	562.1	670.2
Debtor days	44.5	112.3	99.1	90.1	97.7
Creditor days	87.1	81.1	57.5	55.4	60.0
Operating ROIC (%)	8.0	5.3	8.6	8.7	6.2
ROIC (%)	6.3	3.8	7.5	7.7	7.3
ROE (%)	11.7	5.2	17.3	17.3	16.8
ROA (%)	4.4	2.7	6.0	6.1	6.2
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Real estate	6,563	6,692	9,949	10,285	8,630
Rental & service	264	1,523	3,000	3,000	3,000
Land sales	0	0	0	0	0

Sources: Noble Development; FSSIA estimates

### **Financial Statements**

Noble Development

Noble Development					
Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Recurring net profit	672	298	1,066	1,139	1,189
Depreciation	141	207	210	228	249
Associates & minorities	-	-	-	-	-
Other non-cash items Change in working capital	(2,445)	(2,656)	502	(433)	(729)
Cash flow from operations	(1,633)	(2,151)	1,778	934	709
Capex - maintenance	-	-	-	-	-
Capex - new investment	(500)	(569)	(1,009)	(251)	(270)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	- (F00)	- (ECO)	- (4.000)	(254)	(270)
Cash flow from investing Dividends paid	<b>(500)</b> (589)	<b>(569)</b> (274)	<b>(1,009)</b> (640)	<b>(251)</b> (683)	<b>(270)</b> (713)
Equity finance	(4)	(31)	1	0	0
Debt finance	2,650	1,892	(284)	20	320
Other financing cash flows	-	-	-	-	-
Cash flow from financing	2,058	1,587	(923)	(663)	(393)
Non-recurring cash flows	0	1 160	0	0	- 0
Other adjustments  Net other adjustments	(315)	1,460 <b>1,460</b>	0	<b>0</b>	0
Movement in cash	(391)	327	(153)	20	45
Free cash flow to firm (FCFF)	(1,888.82)	(2,360.76)	1,156.56	1,067.85	829.34
Free cash flow to equity (FCFE)	201.71	631.60	486.05	703.46	758.73
Per share (THB)					
FCFF per share	(1.38)	(1.72)	0.84	0.78	0.61
FCFE per share	0.15	0.46	0.35	0.51	0.55
Recurring cash flow per share	0.59	0.37	0.93	1.00	1.05
Balance Sheet (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Tangible fixed assets (gross)	510	497	571	656	755
Less: Accumulated depreciation	(283)	(339)	(414)	(490)	(582)
Tangible fixed assets (net)	228 1,186	158 1,089	157 1,083	167 1,083	173 1,083
Intangible fixed assets (net) Long-term financial assets	1,100	1,005	1,003	1,003	1,003
Invest. in associates & subsidiaries	200	211	942	955	969
Cash & equivalents	1,478	1,805	1,652	1,672	1,717
A/C receivable	1,258	3,797	3,237	3,321	2,908
Inventories	13,992	14,037	14,673	15,076	16,122
Other current assets	244	245	388	399	419
Current assets Other assets	<b>16,972</b> 1,694	<b>19,885</b> 1,154	<b>19,950</b> 1,250	<b>20,468</b> 1,275	<b>21,165</b> 1,303
Total assets	20,280	22,497	23,383	23,948	24,694
Common equity	5,627	5,941	6,368	6,823	7,299
Minorities etc.	1	1	2	2	1
Total shareholders' equity	5,628	5,942	6,369	6,825	7,300
Long term debt Other long-term liabilities	7,266 81	8,263 161	7,934 193	7,953 198	8,182 219
Long-term liabilities	7,346	8,424	8,127	8,151	8,400
A/C payable	1,103	1,529	1,448	1,483	1,312
Short term debt	4,556	5,451	5,496	5,497	5,588
Other current liabilities	1,647	1,151	1,942	1,993	2,093
Current liabilities	7,306	8,130	8,886	8,973	8,993
Total liabilities and shareholders' equity	20,280	<b>22,496</b>	<b>23,383</b> 14,908	<b>23,948</b>	<b>24,694</b>
Net working capital Invested capital	12,744 16,052	15,401 18,012	18,340	15,320 18,800	16,043 19,571
* Includes convertibles and preferred stock which is bei		-,-	-,-	.,	.,.
Per share (THB)					
Book value per share	4.11	4.34	4.65	4.98	5.33
Tangible book value per share	3.24	3.54	3.86	4.19	4.54
Financial strength					
Net debt/equity (%)	183.8	200.4	184.9	172.6	165.1
Net debt/total assets (%)	51.0	52.9	50.4	49.2	48.8
Current ratio (x) CF interest cover (x)	2.3 3.9	2.4 4.3	2.2 4.9	2.3 3.5	2.4 3.6
Of little lest cover (x)					2025E
Valuation		2022	2023E	2024E	
	2021	25.5	7 1	6.7	6.4
Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *	11.3	25.5 29.4	7.1 8.2	6.7 7.7	6.4 7.4
Recurring P/E (x) * Recurring P/E @ target price (x) *		<b>25.5</b> <b>29.4</b> 16.7	<b>7.1</b> <b>8.2</b> 7.1	<b>6.7</b> <b>7.7</b> 6.7	<b>6.4</b> <b>7.4</b> 6.4
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x)	11.3 13.1	29.4	8.2	7.7	7.4
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	11.3 13.1 8.2	<b>29.4</b> 16.7	<b>8.2</b> 7.1	<b>7.7</b> 6.7	<b>7.4</b> 6.4
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	11.3 13.1 8.2 7.7 1.4 1.7	29.4 16.7 3.6 1.3 1.6	8.2 7.1 8.4 1.2 1.4	7.7 6.7 9.0 1.1 1.3	<b>7.4</b> 6.4 9.4 1.0 1.2
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) EV/EBITDA (x) **	11.3 13.1 8.2 7.7 1.4 1.7	29.4 16.7 3.6 1.3 1.6 16.8	8.2 7.1 8.4 1.2 1.4 10.5	7.7 6.7 9.0 1.1 1.3 10.2	7.4 6.4 9.4 1.0 1.2 13.2
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Sources: Noble Development; FSSIA estimates

### **Corporate Governance report of Thai listed companies 2022**

Section consists of section of sec	Continues of Continues States Continues	E	EXCELLENT	LEVEL – Sc	core range 90	)-100					
AAV	BAM	CIMBT	ECL	HENG	LALIN	NEP	PRG	SCC	SPRC	THRE	TTW
ADVANC	BANPU	CK	EE	HMPRO	LANNA	NER	PRM	SCCC	SPVI	THREL	TU
F	BAY	CKP	EGCO	ICC	LHFG	NKI	PSH	SCG	SSC	TIPCO	TVDH
H	BBIK	CM	EPG	ICHI	LIT	NOBLE	PSL	SCGP	SSSC	TISCO	TVI
RA	BBL	CNT	ETC	III	LOXLEY	NSI	PTG	SCM	SST	TK	TVO
J ZD	BCP	COLOR	ETE	ILINK	LPN	NVD	PTT PTTEP	SCN SDC	STA STEC	TKN TKS	TWPC
(P (R	BCPG BDMS	COM7 COMAN	FN FNS	ILM IND	LRH LST	NYT OISHI	PTTGC	SEAFCO	STGT	TKT	UAC UBIS
LA	BEM	COTTO	FPI	INTUCH	MACO	OR	PYLON	SEAOIL	STI	TMILL	UPOIC
.T	BEYOND	CPALL	FPT	IP	MAJOR	ORI	Q-CON	SE-ED	SUN	TMT	UV
иA	BGC	CPF	FSMART	IRC	MAKRO	OSP	QH	SELIC	SUSCO	TNDT	VCOM
MARIN	BGRIM	CPI	FVC	IRPC	MALEE	ОТО	QTC	SENA	SUTHA	TNITY	VGI
ATAN	BIZ	CPN	GC	ITEL	MBK	PAP	RABBIT	SENAJ	SVI	TOA	VIH
VATAN	BKI	CRC	GEL	IVL	MC	PCSGH	RATCH	SGF	SYMC	TOP	WACOA
NAN	BOL	CSS	GFPT	JTS	MCOT	PDG	RBF	SHR	SYNTEC	TPBI	WAVE
TC	BPP	DDD	GGC	JWD	METCO	PDJ	RS	SICT	TACC	TQM	WHA
>	BRR	DELTA	GLAND	K	MFEC	PG	S	SIRI	TASCO	TRC	WHAUP
PURE	BTS	DEMCO	GLOBAL	KBANK	MINT	PHOL	S&J	SIS	TCAP	TRUE	WICE
RIP	BTW	DOHOME	GPI	KCE	MONO	PLANE	SAAM	SITHAI	TEAMG	TSC	WINNER
SP	BWG	DRT	GPSC	KEX	MOONG	PLANET	SABINA	SMPC	TFMAMA	TSR	XPG
SW	CENTEL CFRESH	DTAC DUSIT	GRAMMY GULF	KGI KKP	MSC MST	PLAT PORT	SAMART SAMTEL	SNC SONIC	THANA THANI	TSTE TSTH	ZEN
UCT WC	CFRESH	EA	GUNKUL	KSL	MTC	PDRT	SAMTEL	SORKON	THOM	TTA	
YUD	CHEWA	EASTW	HANA	KTB	MVP	PR9	SC	SPALI	THG	TTB	
AFS	CHO	ECF	HARN	KTC	NCL	PREB	SCB	SPI	THIP	TTCL	
Filmmaken under 18 1	2016 Pollomotics & 2016 Pollomotics & Control	١	/ERY GOOD	LEVEL – So	core range 80	)-89					
S	ASIMAR	CHOTI	ESSO	INSURE	LH	NRF	PROEN	SCI	SR	TMC	UMI
JP	ASK	CHOW	ESTAR	IRCP	LHK	NTV	PROS	SCP	SRICHA	TMD	UOBKH
3M	ASN	CI	FE	IT	M	NUSA	PROUD	SE	SSF	TMI	UP
CE	ATP30	CIG	FLOYD	ITD	MATCH	NWR	PSG	SECURE	SSP	TNL	UPF
CG	В	CITY	FORTH	J	MBAX	OCC	PSTC	SFLEX	STANLY	TNP	UTP
DB	BA	CIVIL	FSS	JAS	MEGA	OGC	PT	SFP	STC STPI	TNR	VIBHA
DD EONTS	BC BCH	CMC CPL	FTE GBX	JCK JCKH	META MFC	ONEE PACO	PTC QLT	SFT SGP	SUC	TOG TPA	VL VPO
GE	BE8	CPL	GCAP	JMT	MGT	PACO	RCL	SIAM	SVOA	TPAC	VPO VRAND/
HC	BEC	CRANE	GENCO	JR	MICRO	PB	RICHY	SINGER	SVT	TPCS	WGE
IE	BH	CRD	GJS	KBS	MILL	PICO	RJH	SKE	SWC	TPIPL	WIIK
IT	BIG	CSC	GTB	KCAR	MITSIB	PIMO	ROJNA	SKN	SYNEX	TPIPP	WIN
LUCON	BJC	CSP	GYT	KGEN	MK	PIN	RPC	SKR	TAE	TPLAS	WINME
MANAH	BJCHI	CV	HEMP	KIAT	MODERN	PJW	RT	SKY	TAKUNI	TPS	WORK
MR	BLA	CWT	HPT	KISS	MTI	PL	RWI	SLP	TCC	TQR	WP
PCO	BR	DCC	HTC	KK	NATION	PLE	S11	SMART	TCMC	TRITN	XO
PCS	BRI	DHOUSE	HUMAN	KOOL	NCAP	PM	SA	SMD	TFG	TRT	YUASA
QUA	BROOK	DITTO	HYDRO	KTIS	NCH	PMTA	SABUY	SMIT	TFI	TRU	ZIGA
RIN	BSM	DMT	ICN	KUMWEL	NDR	PPP	SAK	SMT	TFM	TRV	
RROW	BYD	DOD	IFS	KUN	NETBAY	PPPM	SALEE	SNNP	TGH	TSE	
S SAP	CBG CEN	DPAINT	IIG	KWC KWM	NEX NINE	PRAPAT	SAMCO	SNP SO	TIDLOR	TVT TWP	
SEFA	CEN CHARAN	DV8 EASON	IMH INET	L&E	NINE	PRECHA PRIME	SANKO SAPPE	SPA	TIGER TIPH	UBE	
SIA	CHAYO	EFORL	INGRS	LDC	NOVA	PRINE	SAPPE	SPC	TITLE	UEC	
SIAN	CHG	ERW	INSET	LEO	NPK	PRINC	SCAP	SPCG	TM	UKEM	
Alternative Value (Committee	Training to Control			L – Score ra							
	BEAUTY	CMAN	EMC	HL	KWI	MORE	PF	RSP	SUPER	TOPP	VARO
5	BGT	CMO	EP	HTECH	KYE	MPIC	PK	SIMAT	TC	TPCH	W
	BLAND	CMR	EVER	IHL	LEE	MUD	PPM	SISB	TCCC	TPOLY	WFX
L	BM	CPANEL	F&D	INOX	LPH	NC	PRAKIT	SK	TCJ	TRUBB	WPH
LPHAX	BROCK	CPT	FMT	JAK	MATI	NEWS	PTECH	SOLAR	TEAM	TTI	YGG
ИС	BSBM	CSR	GIFT	JMART	M-CHAI	NFC	PTL	SPACK	THE	TYCN	
PP	BTNC	CTW	GLOCON	JSP	MCS	NSL	RAM	SPG	THMUI	UMS	
Q	CAZ	D	GLORY	JUBILE	MDX	NV	ROCK	SQ	TKC	UNIQ	
U 52	CCP CGD	DCON EKH	GREEN GSC	KASET	MENA	PAF	RP	STARK	TNH TNPC	UPA UREKA	
				KCM	MJD	PEACE	RPH	STECH	INDI.		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of

operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

#### **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCPG	CPI	GCAP	JR	MCOT	PHOL	RABBIT	SNC	THANI	TTCL
7UP	BE8	CPL	GEL	K	META	PK	RATCH	SNP	THCOM	TU
ADVANC	BEC	CPN	GFPT	KASET	MFC	PL	RML	SORKON	THIP	TVDH
AF	BEYOND	CRC	GGC	KBANK	MFEC	PLANB	RWI	SPACK	THRE	TVI
Al	BGC	CSC	GJS	KBS	MILL	PLANET	S&J	SPALI	THREL	TVO
AIE	BGRIM	DCC	GPI	KCAR	MINT	PLAT	SAAM	SPC	TIDLOR	TWPC
AIRA	BKI	DELTA	GPSC	KCE	MONO	PM	SABINA	SPI	TIPCO	UBE
AJ	BLA	DEMCO	GSTEEL	KGEN	MOONG	PPP	SAPPE	SPRC	TISCO	UBIS
AKP	BPP	DIMET	GULF	KGI	MSC	PPPM	SAT	SRICHA	TKS	UEC
AMA	BROOK	DRT	GUNKUL	KKP	MST	PPS	SC	SSF	TKT	UKEM
AMANAH	BRR	DTAC	HANA	KSL	MTC	PR9	SCB	SSP	TMILL	UOBKH
AMATA	BSBM	DUSIT	HARN	KTB	MTI	PREB	SCC	SSSC	TMT	UPF
AMATAV	BTS	EA	HEMP	KTC	NEP	PRG	SCCC	SST	TNITY	UV
AP	BWG	EASTW	HENG	KWI	NINE	PRINC	SCG	STA	TNL	VGI
APCS	CEN	EGCO	HMPRO	L&E	NKI	PRM	SCGP	STGT	TNP	VIH
AS	CENTEL	EP	HTC	LANNA	NOBLE	PROS	SCM	STOWER	TNR	WACOAI
ASIAN	CFRESH	EPG	ICC	LH	NOK	PSH	SCN	SUSCO	TOG	WHA
ASK	CGH	ERW	ICHI	LHFG	NSI	PSL	SEAOIL	SVI	TOP	WHAUP
ASP	CHEWA	ESTAR	IFS	LHK	NWR	PSTC	SE-ED	SYMC	TOPP	WICE
AWC	CHOTI	ETE	Ш	LPN	occ	PT	SELIC	SYNTEC	TPA	WIIK
AYUD	CHOW	FE	ILINK	LRH	OGC	PTG	SENA	TAE	TPCS	XO
В	CIG	FNS	INET	M	ORI	PTT	SGP	TAKUNI	TPP	YUASA
BAFS	CIMBT	FPI	INSURE	MAJOR	PAP	PTTEP	SINGER	TASCO	TRU	ZEN
BAM	CM	FPT	INTUCH	MAKRO	PATO	PTTGC	SIRI	TCAP	TRUE	ZIGA
BANPU	CMC	FSMART	IRC	MALEE	PB	PYLON	SITHAI	TCMC	TSC	
BAY	COM7	FSS	IRPC	MATCH	PCSGH	Q-CON	SKR	TFG	TSTE	
BBL	COTTO	FTE	ITEL	MBAX	PDG	QH	SMIT	TFI	TSTH	
BCH	CPALL	GBX	IVL	MBK	PDJ	QLT	SMK	TFMAMA	TTA	
ВСР	CPF	GC	JKN	MC	PG	QTC	SMPC	TGH	TTB	
DECLARED										
AH	CHG	DHOUSE	EVER	J	KUMWEL	NRF	RS	SUPER	TQM	VIBHA
ALT	CI	DOHOME	FLOYD	JMART	LDC	NUSA	SAK	SVT	TRT	W
APCO	CPR	ECF	GLOBAL	JMT	MEGA	OR	SIS	TKN	TSI	WIN
ASW	CPW	EKH	ILM	JTS	NCAP	PIMO	SSS	TMD	VARO	
B52	DDD	ETC	INOX	KEX	NOVA	PLE	STECH	TMI	VCOM	

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared

This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Thanyatorn Songwutti started covering this stock from 20-Jan-2023

Price and TP are in local currency Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Noble Development	NOBLE TB	THB 5.55	BUY	Downside risks to our P/E-based TP include 1) weaker-than-expected purchasing power; 2) cancellation of presales; 3) bank loan rejections; 4) delays in construction work and transfers; and 5) fierce competition.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 22-Feb-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

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