## EQUITY RESEARCH – RESULTS FLASH

## **GULF ENERGY DEVELOPMENT**

THAILAND / UTILITIES

## Solid earnings from energy giant

- GULF's 4Q22 net profit was THB5.4b, up 4x q-q and 78% y-y, while 4Q22 core net profit was THB3.6b (+66% q-q, +32% y-y).
- We think GULF's net profit growth will accelerate in 2023-24 on new growth projects.
- Maintain BUY and our SoTP-based TP of THB58.

## Strong 4Q22 earnings

GULF's 4Q22 net profit (NP) was THB5.4b, up 4x q-q and 78% y-y, while 4Q22 core NP was THB3.6b (+66% q-q, +32% y-y). Key drivers were: 1) a THB1.9b FX gain; 2) a THB1.1b share of profit from Intouch Holdings (INTUCH TB, BUY); 3) a THB1.3b share of profit from Gulf JP (GJP); 4) a THB202m share of profit from Gulf Gunkul Corporation; 5) a THB183m share of loss from PTT NGD; 6) a higher NP from the 1.25GW Gulf Sriracha (GSRC) power plant due to the COD of GSRC's Unit 4 in Oct-22; 7) a THB381m divestment gain from BKR2; and 8) a THB183m gain from the Thaicom (THCOM TB, HOLD) acquisition. GULF's EBITDA margin dropped to 22.0% in 4Q22 from 32.6% in 4Q21 due to the higher gas cost for SPPs that averaged THB509/mmbtu (-12% q-q, +51% y-y).

## Limited impact from SPPs' higher gas cost

In 4Q22, electricity sales volumes of the 12 SPPs under GMP to industrial users (IUs) dipped to 565GWh (-4% y-y, -7% q-q), but the average selling price was 13% q-q higher at THB4.26/kWh (+13% q-q). Steam sales volumes to IUs fell to 144k tonnes (-21% y-y, -10% q-q). Sales volumes to Electricity Generating Authority of Thailand were also lower at 1,763GWh (-5% y-y, -5% q-q) and the average selling price dropped to THB5.28/kWh (-9% q-q). The sales volumes for GJP's two IPPs jumped to 1,188GWh in 4Q22, and the electricity sales volume to IUs from the seven SPPs under GJP was 277GWh (-4% y-y, -8% q-q). The share of profit from GJP was THB1.3b in 4Q22 (including a THB1b FX gain).

### Strong earnings growth momentum

We expect GULF's 2023 core NP to rise to THB13b, driven by: 1) the NPs from Hin Kong and GSRC; 2) higher NPs from its SPPs and IPPs on the higher demand post reopening; 3) additional capacity growth from the upcoming tender for 5.2GW of renewable energy projects in Thailand; and 4) the share of profits from INTUCH.

## Maintain BUY and our SoTP-based TP of THB58

We maintain BUY and our SoTP-based TP of THB58. GULF maintains its 7-8GW domestic and international renewable energy target for 2023. We think GULF's NP growth will accelerate in 2023-24 on new projects.



Siriluck Pinthusoonthorn siriluck.pin@fssia.com +66 2611 3562

# FSS INTERNATIONAL INVESTMENT ADVISORY

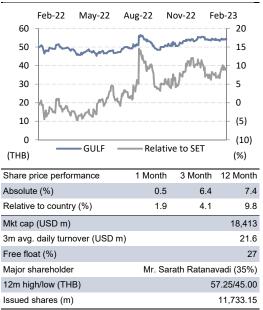
## **GULF TB**

# BUY

TARGET PRICE	THB58.00
CLOSE	THB54.25
UP/DOWNSIDE	+6.9%
PRIOR TP	THB58.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+0.1%

## **KEY STOCK DATA**

YE Dec (THB m)	2022	2023E	2024E	2025E
Revenue	94,151	95,746	98,046	114,656
Net profit	11,418	13,415	14,956	19,401
EPS (THB)	0.97	1.14	1.27	1.65
vs Consensus (%)	-	23.8	(4.2)	(1.2)
EBITDA	22,767	26,877	30,282	35,751
Core net profit	12,637	13,415	14,956	19,401
Core EPS (THB)	1.08	1.14	1.27	1.65
Chg. In EPS est. (%)	nm	4.6	3.7	nm
EPS growth (%)	43.4	6.2	11.5	29.7
Core P/E (x)	50.4	47.4	42.6	32.8
Dividend yield (%)	1.1	1.3	1.3	3.1
EV/EBITDA (x)	33.7	28.4	24.9	21.0
Price/book (x)	5.7	5.4	5.1	5.2
Net debt/Equity (%)	77.2	66.8	53.1	45.2
ROE (%)	12.2	11.8	12.4	15.7



Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

## Exhibit 1: Summary of 4Q22/2022 operations

	4Q21	3Q22		4Q22		2021	2022	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Revenue	15,287	23,631	26,888	13.8	75.9	47,467	94,151	98.3
Operating costs	(10,311)	(18,297)	(20,971)	14.6	103.4	(30,554)	(71,384)	133.6
EBITDA	4,977	5,334	5,917	10.9	18.9	16,913	22,767	34.6
EBITDA margin (%)	32.6	22.6	22.0	(2.5)	(32.4)	35.6	24.2	nm
Depn & amort.	(1,272)	(1,277)	(1,298)	1.7	2.1	(4,989)	(5,063)	1.5
EBIT	3,705	4,057	4,619	13.8	24.7	11,924	17,704	48.5
Interest expense	(1,737)	(2,036)	(2,279)	12.0	31.2	(5,596)	(7,652)	36.7
Interest & invt inc	27	44	131	197.2	381.6	83	243	192.0
Other income	3	7	587	8,486.8	17,502.1	2,433	682	(72.0)
Associates' contrib	1,936	569	2,511	341.3	29.7	2,886	6,321	119.0
Exceptional	237	(1,248)	2,092	nm	781.1	(2,217)	(1,846)	(16.7)
Pretax profit	4,172	1,393	7,661	449.9	83.6	9,514	15,453	62.4
Тах	(308)	(572)	(178)	(68.9)	(42.2)	(347)	(1,344)	287.5
Tax rate (%)	7.4	41.1	2.3	(94.3)	(68.5)	3.6	8.7	nm
Minority interests	(821)	266	(2,077)	nm	153.1	(1,497)	(2,691)	79.8
Net profit	3,043	1,087	5,406	397.5	77.6	7,670	11,418	48.9
Non-recurring	315	(1,080)	1,813	nm	474.7	(1,142)	(1,219)	6.7
Core net profit	2,728	2,167	3,593	65.8	31.7	8,812	12,637	43.4
EPS (THB)	0.26	0.09	0.46	397.5	77.6	0.65	0.97	48.9
Core EPS (THB)	0.23	0.18	0.31	65.8	31.7	0.75	1.08	43.4

Sources: GULF; FSSIA estimates

## Exhibit 2: 4Q22/2022 performance of key elements

	4Q21	3Q22	4Q22	Cha	nge	2021	2022	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Profit for the period	3,864	821	7,483	811.4	93.7	9,167	14,109	53.9
Profit attributable to owners of the parent	3,043	1,087	5,406	397.3	77.7	7,670	11,418	48.9
Gain/(loss) on exchange rate attributable to owners of the parent	242	(1,133)	1,864	(264.5)	670.2	(1,227)	(690)	(43.8)
Unrealised gain (loss) on derivatives of PTT NGD	73	52	(51)	nm	nm	86	9	(89.5)
Profit attributable to owners of parent before gain (loss) on FX (core profit)	2,728	2,167	3,593	65.8	31.7	8,812	12,098	37.3
Gross profit margin (sales)*	28.6	20.6	22.0	1.4	(6.6)	27	21	(6.3)
Gross profit margin (service)*	56.9	56.7	63.6	6.9	6.7	55	58	3.7
Average natural gas cost per unit (SPP under GMP) (THB/mmbtu)	336.7	579.1	509.3	(12.1)	51.2	266.0	494.8	86.0
Average natural gas cost per unit (IPP under GSRC) (THB/mmbtu)	327.4	569.8	500.0	(12.3)	52.7	263.5	485.5	84.3

\*Note: Change in margin % is represented in ppt change Source: GULF

## Exhibit 3: 4Q22/2022 share of profits from associates and joint ventures

	4Q21	3Q22	4Q22	Cha	ange	2021	2022	Change
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Share of profit from INTUCH	1,105	1,136	1,094	(3.7)	(1.0)	1,105	4,485	305.9
Share of profit from GJP	675	(468)	1,345	nm	99.3	1,370	1,475	7.7
Share of profit from PTT NGD	105	(217)	(183)	(15.7)	nm	300	(122)	nm
Share of profit from companies under GULF1	0	0	1	nm	nm	0	1	nm
Share of profit from GULF GUNKUL (GGC)	0	126	202	60.3	nm	0	328	nm
Share of profit from GMIM	42	0	0	nm	nm	88	0	nm
Share of profit from TTT	0	0	14	nm	nm	0	14	nm
Share of profit from a project in Oman	18	43	77	79.1	327.8	38	204	436.8
Share of profit from other associates and JVs	33	(50)	(39)	(22.0)	nm	74	(63)	nm
Total share of profit from associates and joint ventures	1,936	569	2,511	341.3	29.7	2,886	6,321	119.0
gain/(loss) on exchange rate from INTUCH's share of profit	12	25	10	(60.0)	(16.7)	12	18	50.0
INTUCH's share of core profit	1,093	1,111	1,085	(2.3)	(0.7)	1,093	4,467	308.7
gain/(loss) on exchange rate from GJP's share of profit	152	(760)	958	nm	530.3	(1,076)	(371)	(65.5)
GJP's share of core profit	523	292	387	32.5	(26.0)	2,446	1,846	(24.5)
Unrealised gain/(loss) on derivatives of PTT NGD	73	4	(6)	nm	nm	86	6	(93.0)
PTT NGD's share of core profit	32	(221)	(176)	(20.4)	nm	214	(128)	nm
Total share of core profit from associates and JVs	1,699	1,252	1,594	27.3	(6.2)	3,864	6,665	72.5

Source: GULF

## **Financial Statements**

Gulf Energy Development

Profit and Loss (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
Revenue	47,467	94,151	95,746	98,046	114,656
Cost of goods sold	(29,399)	(69,648)	(64,848)	(63,842)	(74,319)
Gross profit	18,068	24,502	30,898	34,204	40,337
Other operating income	-	-	-	-	-
Operating costs	(1,155)	(1,736)	(4,021)	(3,922)	(4,586)
Operating EBITDA	16,913	22,767	26,877	30,282	35,751
Depreciation	(4,989)	(5,063)	(6,051)	(6,051)	(6,851)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	11,924	17,704	20,826	24,231	28,900
Net financing costs	(6,587)	(8,036)	(6,892)	(7,387)	(6,801)
Associates	2,886	6,321	4,122	5,139	5,293
Recurring non-operating income	5,319	7,004	4,142	5,159	5,313
Non-recurring items	(1,142)	(1,219)	0	0	0
Profit before tax	9,514	15,453	18,076	22,004	27,411
Тах	(347)	(1,344)	(1,116)	(1,349)	(1,770)
Profit after tax	9,167	14,109	16,959	20,655	25,642
Minority interests	(1,497)	(2,691)	(3,544)	(5,699)	(6,241)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	7,670	11,418	13,415	14,956	19,401
Non-recurring items & goodwill (net)	1,142	1,219	0	0	0
Recurring net profit	8,812	12,637	13,415	14,956	19,401
Per share (THB)					
Recurring EPS *	0.75	1.08	1.14	1.27	1.65
Reported EPS	0.65	0.97	1.14	1.27	1.65
DPS	0.44	0.60	0.70	0.70	1.70
Diluted shares (used to calculate per share data)	11,733	11,733	11,733	11,733	11,733
Growth					
Revenue (%)	44.6	98.3	1.7	2.4	16.9
Operating EBITDA (%)	58.5	34.6	18.1	12.7	18.1
Operating EBIT (%)	64.7	48.5	17.6	16.4	19.3
Recurring EPS (%)	96.8	43.4	6.2	11.5	29.7
Reported EPS (%)	79.1	48.9	17.5	11.5	29.7
Operating performance					
Gross margin inc. depreciation (%)	27.6	20.6	26.0	28.7	29.2
Gross margin of key business (%)	27.6	20.6	26.0	28.7	29.2
Operating EBITDA margin (%)	35.6	24.2	28.1	30.9	31.2
Operating EBIT margin (%)	25.1	18.8	21.8	24.7	25.2
Net margin (%)	18.6	13.4	14.0	15.3	16.9
Effective tax rate (%)	5.2	14.7	8.0	8.0	8.0
Dividend payout on recurring profit (%)	58.6	55.7	61.2	54.9	102.8
Interest cover (X)	2.6	3.1	3.6	4.0	5.0
Inventory days	-	-	-	-	-
Debtor days	58.6	55.4	76.1	81.5	74.6
Creditor days	27.5	27.7	40.7	39.5	36.5
Operating ROIC (%)	(1.9)	(3.1)	(4.0)	(4.6)	(33.7)
ROIC (%)	(1.3)	(1.5)	(1.4)	(1.7)	(11.7)
ROE (%)	11.0	12.2	11.8	12.4	15.7
ROA (%)	3.0	3.5	3.8	4.7	4.1
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Power business	42,324	88,900	90,495	92,795	109,403
Consulting business	5,772	5,772	5,772	5,772	5,773
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Sources: Gulf Energy Development; FSSIA estimates

## **FINANSIA**

## **Financial Statements**

## Gulf Energy Development

Cash Flow (THB m) Year Ending Dec	2021	2022	2023E	2024E	2025E
ecurring net profit	8,812	12,637	13,415	14,956	19,401
epreciation	4,989	5,063	6,051	6,051	6,851
ssociates & minorities	2,886	6,321	4,122	5,139	5,293
ther non-cash items	-	-	-	-	
hange in working capital	1,823	(7,112)	(2,303)	(1,885)	1,307
ash flow from operations	18,510	16,909	21,285	24,261	32,851
apex - maintenance	(4,285)	(4,320)	(2,847)	(2,883)	(2,813
apex - new investment	(1,114)	(169)	(3,418)	(284)	(1,225
et acquisitions & disposals	(113,494)	(55,360)	0	0	5 202
ther investments (net) ash flow from investing	55,878 (63.015)	6,937 (52,913)	4,122	5,139 <b>1,971</b>	5,293 <b>1,255</b>
ividends paid	<b>(63,015)</b> (2,933)	<b>(52,913)</b> (5,163)	<b>(2,143)</b> (7,040)	(8,213)	(19,946
quity finance	(2,955)	(3,103)	(7,040)	(0,213)	(13,340)
ebt finance	54,256	(7,713)	(22,803)	0	(
Other financing cash flows	(2,874)	68,226	(4,701)	(4,580)	(4,344
ash flow from financing	48,449	55,351	(34,544)	(12,793)	(24,290
lon-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	C
et other adjustments	0	0	0	0	Ċ
lovement in cash	3,944	19,347	(15,401)	13,439	9,815
ree cash flow to firm (FCFF)	(38,909.14)	(28,352.65)	27,602.85	34,570.63	42,768.07
ree cash flow to equity (FCFE)	6,877.73	24,509.19	(8,361.21)	21,652.53	29,761.85
er share (THB)					
CFF per share	(3.32)	(2.42)	2.35	2.95	3.65
CFF per share	0.59	(2.42)	(0.71)	1.85	2.54
Recurring cash flow per share	1.42	2.05	2.01	2.23	2.69
			- 20225	2024E	20055
alance Sheet (THB m) Year Ending Dec	2021	2022	2023E		2025E
angible fixed assets (gross)	144,790	121,811	124,736	124,736	124,736
ess: Accumulated depreciation	(14,662)	(22,256)	(24,967)	(27,851)	(30,664
angible fixed assets (net)	130,128	99,555	99,769	96,885	94,072
ntangible fixed assets (net)	18,964	3,873	3,873	3,873	3,873
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	135,573	160,934	160,934	160,934	160,934
cash & equivalents	19,847	39,194	23,792	37,232	47,047
/C receivable nventories	9,569 0	18,999 0	20,914 0	22,875 0	24,021 (
Other current assets	9,395	12,057	12,261	12,556	14,683
Current assets	38,811	70,249	56,967	72,662	85,751
Other assets	39,197	83,561	83,561	83,561	83,561
otal assets	362,674	418,172	405,104	417,916	428,191
Common equity	96,596	110,787	117,162	123,905	123,359
linorities etc.	10,913	25,015	28,558	34,257	40,498
otal shareholders' equity	107,509	135,802	145,721	158,162	163,858
ong term debt	138,761	119,176	119,176	119,176	119,176
Other long-term liabilities	81,387	111,326	111,326	111,326	111,326
ong-term liabilities	220,148	230,502	230,502	230,502	230,502
/C payable	3,080	7,484	6,968	6,860	7,986
hort term debt	12,931	24,803	2,000	2,000	2,000
other current liabilities	19,005	19,581	19,913	20,391	23,845
Current liabilities	35,016	51,868	28,881	29,251	33,831
otal liabilities and shareholders' equity	362,674	418,172	405,104	417,916	428,191
let working capital	(3,121)	3,991	6,294	8,179	6,873
ivested capital	320,742	351,914	354,431	353,433	349,313
Includes convertibles and preferred stock which is b	eing treated as debt				
er share (THB)					
ook value per share	8.23	9.44	9.99	10.56	10.51
angible book value per share	6.62	9.11	9.66	10.23	10.18
inancial strength					
let debt/equity (%)	122.6	77.2	66.8	53.1	45.2
let debt/total assets (%)	36.4	25.1	24.0	20.1	17.3
urrent ratio (x)	1.1	1.4	2.0	2.5	2.5
F interest cover (x)	2.2	4.1	0.3	4.0	5.6
aluation	2021	2022	2023E	2024E	2025E
ecurring P/E (x) *	72.2	50.4 53 9	47.4	42.6	32.8
ecurring P/E @ target price (x) *	77.2	53.9	<b>50.7</b>	45.5	35.1
eported P/E (x)	83.0	55.7	47.4	42.6	32.8
ividend yield (%)	0.8	1.1	1.3 5.4	1.3	3.1
rice/book (x)	6.6 8.2	5.7		5.1	5.2
rice/tangible book (x) V/EBITDA (x) **	8.2 46.1	6.0 33.7	5.6 28.4	5.3 24.9	5.3 21.0
	46.1 48.7	33.7 35.6	28.4 30.0	24.9 26.4	21.0
V/EBITDA @ target price (x) **	48.7	35.6	30.0	26.4	22.2
V/invested capital (x)					

Sources: Gulf Energy Development; FSSIA estimates



## Corporate Governance report of Thai listed companies 2021

BCPG BDMS	CPALL	EXCELLENT LEVEL – Score range 90-100									
		GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD		
BEM	CPF CPI	GFPT GGC	KBANK KCE	MST MTC	PLAT PORT	SAMTEL SAT	SPRC SPVI	THREL TIPCO	TVI TVO		
BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC		
									U		
BIZ	CSS	GPI	KTB		PREB	SCC	STA	ткт	UAC		
BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS		
BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV		
BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI		
BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH		
									WACOAL		
									WAVE		
									WHA		
									WHAUP WICE		
									WINNER		
									ZEN		
									2211		
CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE			
CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH			
СМ	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA			
CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB			
COM7	FSMART	IVL	MINT	PG		SNC	THCOM	TTCL			
COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU			
									TVT		
									TWP		
									UEC UMI		
									UOBKH		
									UP		
									UPF		
BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC		
BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP		
BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM		
BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL		
									VPO		
									VRANDA		
									WGE		
									WIK		
									WP XO		
									XO XPG		
									YUASA		
CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS			
CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS			
CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN			
CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT			
CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE			
n viel Au mar é e viel admet CC Compton	GC	OD LEVEL -	Score range	70-79							
BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG		
BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA		
BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN			
CAZ	EMC	INGRS	MATI	NUSA	RSP	SQ	TPIPE	WIN			
CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK			
						- // U.U.V					
	BKI BOL BPP BRR BTS BTW BWG CENTEL CFRESH CHEWA CHO CIMBT CK CKP CM CNT COM7 COM7 COM7 COMAN COTTO ASIMAR ASK ASN ATP30 B BA BA BA BA BA BA BA BA BA BA BA BA B	BIZ CSS BKI DDD BOL DELTA BPP DEMCO BRR DRT BTS DTAC BTW DUSIT BWG EA CENTEL EASTW CFRESH ECF CHEWA ECL CHO EE CIMBT EGCO CK EPG CKP ETC CM FPI CNT FPT COM7 FSMART COM7 FSMART COM7 FSMART COM7 GC CK CHOW ASK CI ASIMAR CHOW ASK CI ASIMAR CHOW ASK CI ASIMAR CHOW ASK CI ASIMAR CHOW ASK CI BA CPL BA CPL BA CPL BA CPL BA CPL BA CPL BA CPL BA CPL BA CPL BC CSC BC CSP BEYOND CWT BC CRD BC CRD CON BC CRD CON BC CRD CON BC CRD CON BC CRD CON BC CRD CON BC CRD CON BC CRD CON CC CRD CC C	BIZ CSS GPI BKI DDD GPSC BOL DELTA GRAMMY BPP DEMCO GULF BRR DRT GUNKUL BTS DTAC HANA BTW DUSIT HARN BWG EA HMPRO CENTEL EASTW ICC CENTEL EASTW ICC CERESH ECF ICHI CHO EE ILINK CMBT EGCO ILM CK EPG INTUCH CK EPG INTUCH CK EPG INTUCH CK EPG JNTUCH CK EPG JNTUCH CK EPG JNTUCH CM FPI IRPC CNT FPT ITEL COM7 FSMART IVL COMAN GBX JSP COTTO GC JWD COTTO GC JWD COTTO GC JWD COTTO GC FORTH B COLOR FSS BA CPL FN ASIMAR CHOW FLOYD ASK CI FNS ATP30 CMC FORTH B COLOR FSS BA CPL FTE BAM CPW FVC BC CRD GEL BCH CSC GENCO BEC CSP GJS BEYOND CWT GYT BFIT DCC HEMP BJCC DCON HPT BJCH DHOUSE HTC BLA DOD HYDRO BR DOHOME ICN BRC DCON HPT BJCH DHOUSE HTC BLA DOD HYDRO BR DOHOME ICN BROK DV8 IFS CBG EASON IMH CEN EFORL IND CGH ERW INET CHARAN ESSO INSET CHARAN CMR GSC BM CPT GTB BROCK CRAME HTECH BLAND CMR GSC BM CPT GTB BROCK CRAME HTECH BSM CSR HUMAN BSM D IHL BTNC EKH IIG BYD EMC INGRS	BIZ CSS GPI KTB BKI DDD GPSC KTC BOL DELTA GRAMMY LALIN BPP DEMCO GULF LANNA BRR DRT GUNKUL LH BTS DTAC HANA LHFG BTW DUSIT HARN LIT BWG EA HMPRO LPN CENTEL EASTW ICC MACO CFRESH ECF ICHI MAJOR CHEWA ECL III MAKRO CHO EE ILINK MALEE CIMBT EGCO ILM MBK CK EPG INTUCH MC CKP ETC IP MCOT CM FPI IRPC METCO CNT FPT ITEL MFCC COM7 FSMART IVL MINT COMAN GBX JSP MONO COTTO GC JWD MOONG CTTO GC FORTH JAS B COLOR FSS JCK BA CPL FTE JCKH BAM CPW FVC JMART BC CCOR FSS JCK BA CPL FTE JCKH BAM CPW FVC JMART BC CCOR GEL JMT BCH CSC GENCO KBS BEC CNP GJS KCAR BEYOND CWT GYT KEX BFIT DCC HEMP KGI BJCH DOUSE HTC KISS BLA DOD HYDRO KOOL BR DOHOME ICN KTIS BLA DOD HYDRO KOOL BR DOHOME ICN KTIS BLA DOD HYDRO KOOL BR DOHOME ICN KTS BLA DOD HYDRO KOOL BR CCN CRAN GLOCON JUBILE BIG CMM GREEN KASET BLAND CMR GSC KCM BM CPT GTB KK BM CPT GTB KK BM CPT GTB KK BM D I HL KYE BTNC EKH IIG LEE BYD EMC INGRS LPH	BIZ CSS GPI KTB NEP BKI DDD GPSC KTC NER BOL DELTA GRAMMY LALIN NKI BPP DEMCO GULF LAINN NKI BPP DEMCO GULF LAINN NOBLE BRR DRT GUNKUL LH NSI BTS DTAC HANA LHFG NVD BTW DUSIT HARN LIT NWR BTW DUSIT HARN LIT NWR CENTEL EASTW ICC MACO OISHI CFRESH ECF ICHI MAJOR OR CHEWA ECL II MARRO CR CHEWA ECL III MAKRO OR CHEWA ECL III MAKRO OR CHEWA ECL III MAKRO OR CHO EE ILINK MALEE OSP CIMBT EGGO ILM MBK OTO CK EPG INTUCH MC PAP CKP ETC IP MCOT PCSGH CM FPI IRPC METCO PDG CMT FPT ITEL MFC PDG CMT FPT ITEL MFC PDG COMAN GBX JSP MONO PHOL COTTO GC JWD MOONG PLANB ASIMAR CHOW FLOYD IT LOXLEY ASIMAR CHOW FLOYD IT LOXLEY ASIM CIG FNS J LST ATP30 CMC FORTH JAS M B COLOR FSS JCK MATCH BA CPL FTE JCKH MBAX BA CPL FTE JCKH MGT BA CPL FTE JCKH MGT BA CPL FTE JCKH MBAX BA CPL FTE KAT MITSIB BCYOND CWT GYT KEX MICRO BFT DCC HEMP KGI MILL BCC ND GEL JMT NETA KWA NETA BA DOHOME ICN KTIS MTI BROK DOD HYDRO KOOL MODERN BR DOHOME ICN KTIS MTI BROK DOD HYDRO KOOL MODEN BR DOHOME ICN KTIS MTI BROK DOD HYDRO KOOL MODEN BR DOHOME ICN KTIS MTI BROK DOD HYDRO KOOL MODEN BA DOHOME ICN KTIS MTI BROK CRAN GLOCON JUBILE MJD BGG CMA GREEN KASET MORE BA DOHOME ICN KKC NDR BA DOHOME ICN KKC NDR BA DOHOME	BIZ     CSS     CPI     KTB     NEP     PPREB       BKI     DDD     GPSC     KTC     NER     PPRG       BV     DELTA     GRAMMY     LALIN     NKI     PRMUD       BPP     DEMCO     GUIF     LANNA     NOBLE     PROUD       BTS     DTAC     HANA     LHFG     NVD     PSI       BTW     DUSIT     HARN     LIT     NWR     PTG       CERTEL     EASTW     ICC     MACO     OISHI     PTTEP       CERTEL     EASTW     ICC     MACO     ORI     PTTCC       CHEWA     ECC     ILM     MARRO     OR     PTTCC       CHA     EGCO     ILM     MBK     OTO     OH       CK     EFG     INTUCH     MCC     PAP     QTC       CKP     ETC     IP     MCCT     PCSGH     RXCH       CM     FPT     ITEL     MCCT     PAP     QTC       CKP     ETC     IPC     METCO	BIZ CSS GPI KTB NEP PREB SCC   BVL DDD GPSC KTC NER PRG SCCC   BOL DELTA GRAMMY LAINA NKI PRM SCG   BR DTA GUNKUL LH NSI PSH SCC   BTS DTAC HANA LHFG NVD PSL SCC   BWG EA HMPRO LPN NYT PTT SEAFCO   BWG EA HMPRO LPN NYT PTTE SEAFCO   EWG EA HMPRO LPN NYT PTTE SEAFCO   EWG EASTW ICC MACO OISHI PTTEC SELC   CHEWA ECA III MACO OR PTGC SELC   CHEWA EGCO ILM MAKRO OR PTGC SENA   CHEW EGCO ILM MKK PALEE OSP Q-CON SHR   CKP ETC IP MCOT PCSGH RATCH SITAI   CM FTT ITEL METCO PDG SA SMK   COMT FSMART INL MIRT FAA	BIZ CSS GPI KTB NEP PREB SCC STA   BKI DDD GPSC KTC NER PRM SCG STE   BOL DELTA GRAMMY LALIN NKI PRM SCG STI   BPP DEMCO GULF LANNA NOBLE PROUD SCG SUN   BRR DRT GUNKUL LH NSI PSH SCM SUNCO   BRR DRT GUNKUL LH NSI PSH SCM SUTA   BTW DUSIT HANA LIFG NVD PSH SCM SUTA   BTW DUSIT HARN LIFG NVD PSH SCC SUTA   BWG EA HMPRO LPN NYTT PTT SEACD SYNTEC   CERTEL EAST HMRRO CR NACO OR PTTCG SEC TACC   CHOWA ECF ICH MACIO OR PTTCG SEC TACC   CHOT EFG INTUCH MC PAP QTC SIS TEMAG   CK EFG INTUCH MC PAP QTC SIS SNC T	BIZ   CSS   GPI   KTB   NEP   PREB   SCC   STA   TKT     BOL   DELTA   GRAMMY   LALIN   NKI   PRM   SCG   STEC   TMT     BOL   DELTA   GRAMMY   LALIN   NKI   PRM   SCG   STIN   TMT     BR   DEMCO   GULF   LANNA   NOBLE   PROL   SCG   STIN   TMT     BR   DATC   HANA   LIFG   NVD   PSL   SCC   SUM   TMT     BR   DATC   HANA   LIFG   NVD   PSL   SCC   SUM   TMT     BWG   EA   HMRO   LPN   NYT   PTT   SEAPCO   SVIC   TAC     CENEL   EA   HMRO   LPN   NYT   PTT   SEAPCO   SVIC   TAC     CENE   ILIN   MARCO   OR   PTGC   SEAPCO   SWC   TAC   TRUE     CHO*   ECC   ILIN   MARCO   OR   PTG   SIG   TAC   TRUE     CHO*   ECC   ILN   MARCO<		

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021



## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	к	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	ткт	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	000	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	мсот	PDG	Q-CON	SMPC	TGH	ттв	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

#### Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



## **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Siriluck Pinthusoonthorn FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Siriluck Pinthusoonthorn started covering this stock from 14-Nov-2022

Price and TP are in local currency

Source: FSSIA estimates

#### Intouch Holdings (INTUCH TB)



BUY

86.80

Naruedom Mujjalinkool started covering this stock from 24-Mar-2021

65.00

14-Feb-2022

HOLD

Price and TP are in local currency

Source: FSSIA estimates

05-May-2021

## **FINANSIA**

### 23 FEBRUARY 2023

#### Thaicom (THCOM TB) Feb-21 Feb-22 Feb-20 Aug-20 Aug-21 Aug-22 Feb-23 19 17 V~Y 15 Monula 13 11 9 7 5 3 1 Target Price Thaicom (THB) Date Rating Target price Date Rating Target price Date Rating Target price REDUCE REDUCE HOLD 24-Mar-2021 14-Feb-2022 13-Jun-2022 7.10 9.20 9.20

Naruedom Mujjalinkool started covering this stock from 24-Mar-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Gulf Energy Development	GULF TB	THB 54.25	BUY	The downside risks to our SoTP-based TP on GULF include 1) lower-than-expected demand for electricity in Thailand; 2) a lower crude price; and 3) delays in project commercial operation dates.
Intouch Holdings	INTUCH TB	THB 75.50	BUY	The key downside risks to our NAV-discounted TP are if the sluggish performance from the satellite business continues and if there is a slower-than-expected 5G adoption rate.
Thaicom	THCOM TB	THB 16.00	HOLD	The key upside and downside risks to our P/BV-based TP are 1) if the company is able to secure a new right of use concession for the satellite orbital slots and can generate significant revenue from it; 2) if the auction for the new satellite is delayed; and 3) if it can form a partnership with NT or LEO satellite operators.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 22-Feb-2023 unless otherwise stated.

## **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.



#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

