EQUITY RESEARCH - INITIATION REPORT

KCE ELECTRONICS

คาด 2023 จะเป็นอีกปีที่มืดมัว

KCE TB

THAILAND / ELECTRONIC COMPONENT

HOI D

■ ในระยะสั้นเราคาดว่ากำไรสุทธิ 1Q23 จะลดลงในอัตราเร่งขึ้นมาอยู่ที่ 393 ลบ. (-21%

- q-q, -33% y-y) ■ เราคาดกำไรสุทธิปี 2023 ที่ 2.38พัน ลบ. (+2.6¦% y-y) โดยอาจมี Downside จาก
- สภาวะเศรษฐกิจโลกถดถอยและราคาทองแดงที่สูงเกินคาด

 เริ่มด้วยคำแนะนำถือที่ราคาเป้าหมาย 50 บาท

หนึ่งใน 10 ผู้จัดหา PCB ชั้นนำของโลกให้แก่อุตสาหกรรมอิเล็กทรอนิกส์สำหรับยาน ยนต์

KCE ผลิตและจัดจำหน่าย Printed Circuit Board (PCB) ภายใต้เครื่องหมายการค้า KCE บริษัทฯ มีฐานลูกค้าหลักเป็นผู้ผลิตอุปกรณ์อิเล็กทรอนิกส์สำหรับอุตสาหกรรมยานยนต์ โดยเฉพาะอย่างยิ่ง KCE เป็นผู้จัดหาให้แก่ตลาดรถยนต์ไฟฟ้า (EV) ที่กำลังเติบโตอย่างรวดเร็ว บริษัทฯ มีตลาดส่งออกสำคัญประกอบด้วยยุโรป (48.5% ของรายได้รวมในปี 2022) ตามด้วย สหรัฐฯ (23.9%), จีน (13.2%), เอเชีย (5.9%) และไทย (8.5%)

กำไรสุทธิ 4Q22 ต่ำที่สุดในรอบ 8 ไตรมาส

KCE รายงานกำไรสุทธิ 4Q22 ที่ 500 ลบ. (-24% q-q, -29% y-y) นับเป็นกำไรที่ต่ำที่สุดในรอบ 8 ไตรมาส รายได้จากธุรกิจ PCB ลดลง 11% q-q และ 8% y-y มาอยู่ที่ USD98ล้าน เนื่องจาก คำสั่งซื้อลดลงในทุกทวีปและในผลิตภัณฑ์ PCB ทุกชนิด อัตรากำไรขั้นต้นลดลงค่อนข้างมาก มาอยู่ที่ 21.1% (เทียบกับ 24.3% ใน 3Q22 และ 25.3% ใน 4Q21) จากอัตราการใช้กำลังการ ผลิตที่ลดลง ต้นทุนวัตถุดิบที่อยู่ในระดับสูงและค่าเงินบาทที่แข็งค่าขึ้น KCE มีกำไรสุทธิในปี 2022 อยู่ที่ 2.32พัน ลบ. (-4.5% y-y) เมื่อหักรายการพิเศษกำไรปกติอยู่ที่ 2.28พัน ลบ. (+2% y-y)

คาดกำไร 1Q23 จะลดลงในอัตราเร่ง

เรามีมุมมองลบจากการประชุมนักวิเคราะห์ของ KCE เมื่อวันที่ 8 ก.พ. 2023 ในระยะสั้นเรา คาดว่ากำไรสุทธิ 1Q23 จะลดลงในอัตราเร่งมาอยู่ที่ 393 ลบ. (-21% q-q, -33% y-y) จาก ต้นทุนวัตถุดิบที่อยู่ในระดับสูงและค่าเงินบาทที่แข็งค่า เราคาดว่ารายได้ปี 2023 จะโต 5% y-y ตามเป้าของผู้บริหารโดยมีสมมติฐานอัตราแลกเปลี่ยนอยู่ที่ 33 บาท/USD (+5.2% y-y) ด้วย เหตุดังกล่าวเราคาดรายได้ปี 2023 ที่ 18.4พัน ลบ. (-0.5% y-y) อัตรากำไรขั้นต้นน่าจะปรับตัว ดีขึ้นตั้งแต่ 2H23 เป็นตันไป หลังวัตถุดิบที่มีราคาสูงถูกใช้หมดไป ในภาพรวมเราคาดกำไรสุทธิ 2023 ที่ 2.38พัน ลบ. (+2.6% y-y) ส่วนโรงงานใหม่ที่นิคมอุตสาหกรรมโรจนะ อยุธยาน่าจะเริ่ม ดำเนินงานได้ในช่วง 2H24 เราเชื่อว่าปัจจัยดังกล่าวจะช่วยหนุนการเติบโตของบริษัทฯ ตั้งแต่ปี 2025 เป็นต้นไป

ราคาหุ้นไม่มี Upside

เราเริ่ม KCE ด้วยคำแนะนำถือที่ราคาเป้าหมาย 50 บาท (25x ของค่า 2023E P/E) เราคิดว่า แนวโน้มระยะกลางถึงยาวของ KCE ยังคงดีตามการเติบโตของอุตสาหกรรม EV ในอนาคต อย่างไรก็ดี ในระยะสั้น แนวโน้มกำไร 1Q23 ยังอ่อนแอ กอปรกับราคาหุ้นในปัจจุบันมี Upside จำกัด

TARGET PRICE THB50.00
CLOSE THB50.50
UP/DOWNSIDE -1.0%
TP vs CONSENSUS +4.1%

KEY STOCK DATA

| YE Dec (THB m) | 2022 | 2023E | 2024E | 2025E |
|------------------|--------|--------|--------|--------|
| Revenue | 18,456 | 18,368 | 20,205 | 22,629 |
| Net profit | 2,317 | 2,378 | 2,883 | 3,290 |
| EPS (THB) | 1.96 | 2.01 | 2.44 | 2.78 |
| vs Consensus (%) | - | (4.2) | 6.7 | 5.9 |
| EBITDA | 3,622 | 3,776 | 4,466 | 4,982 |
| Core net profit | 2,281 | 2,378 | 2,883 | 3,290 |
| Core EPS (THB) | 1.93 | 2.01 | 2.44 | 2.78 |
| EPS growth (%) | 1.7 | 4.2 | 21.2 | 14.1 |

| Core P/E (x) | 26.2 | 25.1 | 20.7 | 18.1 |
|---------------------|------|------|------|------|
| Dividend yield (%) | 3.2 | 3.0 | 3.4 | 3.9 |
| EV/EBITDA (x) | 17.2 | 16.1 | 13.6 | 12.2 |
| Price/book (x) | 4.5 | 4.3 | 4.0 | 3.8 |
| Net debt/Equity (%) | 19.9 | 7.3 | 7.6 | 7.1 |
| ROE (%) | 17.0 | 17.4 | 20.0 | 21.5 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|-------------|------------|
| Absolute (%) | 5.2 | 6.3 | (31.1) |
| Relative to country (%) | 5.4 | 3.9 | (30.5) |
| Mkt cap (USD m) | | | 1,781 |
| 3m avg. daily turnover (USD m) | | | 30.8 |
| Free float (%) | | | 0 |
| Major shareholder | | Ongkosit Gr | oup (33%) |
| 12m high/low (THB) | | 7 | 3.50/39.75 |
| Issued shares (m) | | | 1,181.97 |

Sources: Bloomberg consensus; FSSIA estimates



Sureeporn Teewasuwet sureeporn.t@fssia.com +66 2646 9972

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Investment thesis

In the short term, we estimate KCE's 1Q23 net profit to drop at an accelerated rate to THB393m (-21% q-q, -33% y-y). On a full-year basis, we project a 2023 net profit of THB2.38b (+2.6% y-y).

However, we think KCE's mid-to-long-term prospects remain bullish, in line with EV growth in the future. The company has a plan to expand its production capacity by 1 million sq ft/month (+27% from current capacity). The plant construction and the installation of machinery should be completed within 18-20 months, with operations expected to start in 2H24. We expect that this new factory will support the company's growth in 2025 onward.

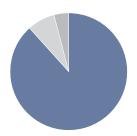
Company profile

KCE produces and distributes printed circuit boards (PCB). Its key customer base comes from manufacturers of automotive electronic equipment, which accounted for 70% of total revenue in 2022. In particular, KCE is a supplier to the fast-growing electric vehicle (EV) market. Its crucial export markets include Europe (48.5% of total revenue in 2022), followed by the US (23.9%), China (13.2%), and Asia (5.9%), with Thailand representing 8.5%.

www.kcethai.in.th

Principal activities (revenue, 2022)

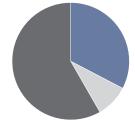
- Printed circuit board 88.3 %
- Prepeg and Laminate 7.6 %
- Chemical 4.0 %



Source: KCE Electronics

Major shareholders

- Ongkosit Group 32.7 %
- Thai NVDR 9.1 %
- Others 58.3 %



Source: KCE Electronics

Catalysts

Potential catalysts for KCE's earnings growth in 2023 are 1) a stronger global economy and the recovery of the automotive industry; 2) a decline in raw material costs; and 3) a faster-than-expected capacity expansion.

Risks to our call

Downside and upside risks to our P/E-based TP include 1) a slower or faster-than-expected automotive recovery; 2) a potential rise or fall in raw material costs; and 3) a stronger or weaker-than-expected THB against USD.

Event calendar

| Date | Event |
|------------|---------------------------|
| 8 Feb 2023 | 4Q22 analyst meeting |
| May 2023 | 1Q23 results announcement |

Key assumptions

| | 2023E | 2024E | 2025E |
|---------------------------|-------|-------|-------|
| Sales volume (sq.ft.mn) | 33.7 | 36.3 | 39.9 |
| ASP (USD per sq.ft.) | 13.6 | 13.8 | 14.1 |
| Special PCB sales (USD m) | 124 | 136 | 150 |
| Total revenue (USD m) | 557 | 612 | 686 |
| FX rate (USD/THB) | 33.0 | 33.0 | 33.0 |
| Gross margin (%) | 23.3 | 25.0 | 25.2 |

Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in USD revenue, we estimate 2023 net profit to rise by 0.9%, and vice versa, all else being equal.
- For every THB1/USD increase, we estimate 2023 net profit to fall by 6.5%, and vice versa, all else being equal.
- For every 0.5% increase in GPM, we estimate 2023 net profit to rise by 3.4%, and vice versa, all else being equal.
- For every 0.2% increase in SG&A to sales, we estimate 2023 net profit to fall by 1.8%, and vice versa, all else being equal.

Source: FSSIA estimates

3 FINANSIA

One of the world's top 10 PCB suppliers to auto electronics

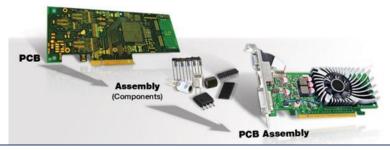
KCE was established in 1982 and listed on the SET in 1988. The company produces and distributes PCBs, under the KCE trademark. KCE's products are the foundation components for a wide range of electronic devices. Its key customer base comes from manufacturers of automotive electronic equipment, which accounted for 70% of total revenue in 2022. Non-automotive electronic equipment exposure accounted for 30% of total revenue in 2022, consisting of telecommunication devices, computer networks, industrial equipment, medical equipment, and consumer products.

At present, the company has a total customer base of more than 300 customers. The company has a policy to limit sales to an individual customer not exceeding 30% of total revenue. In 2021, the top 10 major customers placed orders accounting for 65% of total revenue.

Exhibit 1: PCB and PCBA

Printed Circuit Board

- · A device to wire electronic components
- · Tailor-made to fit customer's design
- · Technology from single-sided to laser drilled multilayer boards



Sources: Google, FSSIA's compilation

KCE's crucial export markets include Europe (48.5% of total revenue in 2022), followed by the US (23.9%), China (13.2%), and Asia (5.9%), with Thailand representing 8.5%. KCE group has three business segments, which are as follows:

1. Manufacture and distribution of printed circuit boards

PCBs are an essential part of a wide range of electronic products, which are the foundation components of electronic circuits and almost all electronic devices used in everyday life, which contain one or more of them. The boards have a copper track printed onto them that acts as a pathway for electrical signals. The boards' main function is to mechanically support electronic components and electrically connect the circuit, and are used instead of the more complicated wiring method.

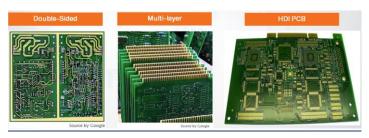
PCBs consist of two main parts: the base or substrate, and the conductor. The base is a thin layer of non-conductive board that acts as a platform for the components mounted onto it, while the copper conductor connects the different components on the PCB. The base material is made from epoxy fiberglass and can be used with many different types of products. The base is usually made in a green or blue colour. The PCB products that the company produces are as follows:

- 1.1 <u>Double-sided plated-through hole PCBs</u>: the circuit line that carries the electrical signal is printed on both sides of the copper layer. The board is drilled to make holes for leaded components; copper is then plated through holes called vias, so that the electrical signal on both sides of the board can be connected.
- 1.2 <u>Multilayer PCBs (4-24 layers)</u>, which are a more complex, higher technology board. The circuit lines are on different copper layers the inner and the outer layers which are connected with plated-through holes.

In 2022, KCE's revenue contribution from multilayer/special (HDI)/double-sided PCBs was 65.1%/25.9%/9%, respectively.

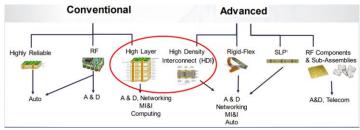
- 2. Manufacture and distribution of prepreg and laminates.
- 3. Manufacture and distribution of chemical products.

Exhibit 2: Type of PCBs



Sources: Google, FSSIA's compilation

Exhibit 3: PCB technologies



Source: TTM Technologies' presentation

Exhibit 4: Revenue breakdown by product type, 2022

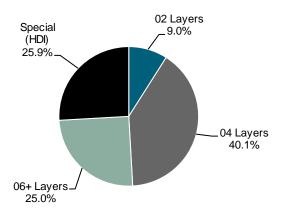
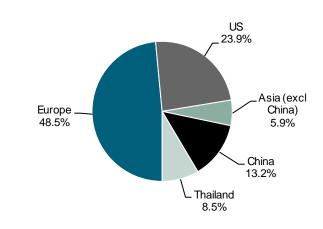


Exhibit 5: Revenue breakdown by country, 2022



Source: KCE Source: KCE

4Q22 net profit was an eight-quarter low

KCE reported a 4Q22 net profit of THB500m (-24% q-q, -29% y-y). Excluding an FX loss of THB7m, the company's normalised earnings are equal to THB507m (-20% q-q, -21% y-y). Its 4Q22 profit was an eight-quarter low.

PCB revenues tumbled 11% q-q and 8% y-y to USD98m since purchase orders decreased in all continents and for all multilayer PCBs. The gross margin fell sharply to 21.1% (vs 24.3% in 3Q22 and 25.3% in 4Q21) due to a decreased utilisation rate, high raw material costs, and the stronger THB.

On a full-year basis, KCE's 2022 net profit amounted to THB2.32b (-4.5% y-y). Excluding extra items, the company's 2022 normalised earnings were equal to THB2.28b (+2% y-y).

Exhibit 6: KCE's 4Q22 earnings results

| | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | Cha | nge | 2021 | 2022 | Change |
|------------------------------|---------|---------|---------|---------|---------|--------|--------|---------|---------|--------|
| | (THB m) | (q-q%) | (y-y%) | (THB m) | (THB m) | (y-y%) |
| Sales | 4,198 | 4,533 | 4,667 | 4,634 | 4,622 | (0.2) | 10.1 | 14,938 | 18,456 | 23.6 |
| Cost of sales | 3,136 | 3,498 | 3,603 | 3,509 | 3,645 | 3.9 | 16.2 | 10,965 | 14,254 | 30.0 |
| Gross profit | 1,062 | 1,035 | 1,064 | 1,125 | 978 | (13.1) | (7.9) | 3,973 | 4,202 | 5.8 |
| SG&A | 401 | 479 | 450 | 523 | 467 | (10.8) | 16.3 | 1,656 | 1,919 | 15.9 |
| Operating profit | 661 | 556 | 614 | 602 | 511 | (15.1) | (22.6) | 2,317 | 2,283 | (1.5) |
| Interest expense | 12 | 12 | 17 | 19 | 24 | 24.5 | 105.3 | 44 | 72 | 64.9 |
| Tax expense | 71 | 35 | 54 | 22 | 32 | 44.7 | (55.0) | 221 | 144 | (35.2) |
| Other gain (loss) | 55 | 32 | (30) | 41 | (7) | nm | nm | 190 | 36 | (80.9) |
| Reported net profit | 701 | 590 | 572 | 655 | 500 | (23.6) | (28.6) | 2,426 | 2,317 | (4.5) |
| Core profit | 646 | 558 | 602 | 637 | 507 | (20.3) | (21.4) | 2,237 | 2,281 | 2.0 |
| Key Ratios (%) | | | | | | (ppt) | (ppt) | | | |
| Gross margin | 25.3 | 22.8 | 22.8 | 24.3 | 21.1 | (3.1) | (4.1) | 26.6 | 22.8 | (3.8) |
| SG&A / Sales | 9.6 | 10.6 | 9.6 | 11.3 | 10.1 | (1.2) | 0.5 | 11.1 | 10.4 | (0.7) |
| Operating margin | 15.7 | 12.3 | 13.2 | 13.0 | 11.1 | (1.9) | (4.7) | 15.5 | 12.4 | (3.1) |
| Net margin | 16.7 | 13.0 | 12.3 | 14.1 | 10.8 | (3.3) | (5.9) | 16.2 | 12.6 | (3.7) |
| Core margin | 15.4 | 12.3 | 12.9 | 13.7 | 11.0 | (2.8) | (4.4) | 1.0 | 11.7 | 10.7 |
| Operating Statistics (USD m) | | | | | | | | | | |
| PCB sales | 106 | 113 | 113 | 111 | 98 | (11.3) | (7.8) | 403 | 435 | 7.9 |
| Non-PCB sales | 20 | 25 | 23 | 17 | 30 | 75.1 | 50.5 | 66 | 95 | 45.5 |
| Total sales | 127 | 138 | 136 | 128 | 128 | 0.4 | 1.4 | 469 | 530 | 13.1 |
| | | | | | | | | | | |
| Europe sales | 55 | 53 | 51 | 59 | 48 | (18.0) | (13.1) | 202 | 211 | 4.3 |
| USA sales | 21 | 26 | 29 | 26 | 23 | (8.5) | 10.3 | 85 | 104 | 22.0 |
| Asia sales | 7 | 7 | 7 | 6 | 6 | (5.6) | (14.0) | 29 | 26 | (13.0) |
| China sales | 12 | 14 | 16 | 14 | 13 | (5.9) | 10.0 | 44 | 57 | 30.0 |
| Thailand sales | 11 | 13 | 10 | 6 | 8 | 22.5 | (30.6) | 42 | 37 | (12.2) |
| | | | | | | | | | | |
| 02-layer sales | 13 | 12 | 11 | 9 | 9 | (0.1) | (33.9) | 50 | 39 | (22.0) |
| 04-layer sales | 48 | 48 | 47 | 42 | 37 | (13.2) | (23.9) | 182 | 174 | (4.4) |
| 06-layer sales | 28 | 27 | 28 | 30 | 24 | (21.8) | (15.8) | 103 | 109 | 5.4 |
| Special (HDI) sales | 17 | 26 | 28 | 29 | 29 | (0.9) | 70.7 | 67 | 113 | 67.2 |

Sources: KCE, FSSIA estimates

Another cloudy year anticipated in 2023

We have a negative view from KCE's analyst meeting on 8 Feb 2023. Management targets 2023 USD revenue growth at 5%, in line with the global car sales forecast, for a slight drop of 2%-3% y-y. In particular, KCE expects multilayer PCB revenue to decrease by 4%-6% y-y, as its customers have booked shorter purchase orders by around 1-2 months in advance (vs 3-6 months in 2021-22). However, KCE forecasts special PCB for EVs to grow by 30%-40% y-y. The company targets its 2023 gross margin to slightly increase from 22.8% in 2022.

In the short term, we estimate KCE's 1Q23 net profit to drop at an accelerated rate to THB393m (-21% q-q, -33% y-y), due to high raw material costs for items that were already stocked when the Baht was weaker, and the stronger THB in 1Q23 should impact its top line. We forecast the gross margin to sharply fall to below 20% (vs 21.1% in 4Q22 and 22.8% in 1Q22), which might hit a ten-quarter low. However, we expect its 1Q23 profit to be the bottom of this year.

We anticipate revenue growth in 2023 of 5% y-y to USD557m, in line with management's target. Our exchange rate assumption is conservative at THB33/USD, up 5.2% y-y. Hence, we forecast 2023 total revenue of THB18.4b (-0.5% y-y). The gross margin should slightly increase to 23.3% in 2023 from 22.8% in 2022. Its margin should significantly improve in 2H23 onward after the high-priced inventory burns out. Overall, we project a 2023 net profit of THB2.38b (+2.6% y-y).

However, we are still concerned about the slow decline in raw material costs, as the copper price seems to be dropping at a slower-than-expected rate. Currently, the 1Q23 LME copper average price is USD9.04b per tonne (+13% q-q, -9.4% y-y) – it has increased from 3Q22 and 4Q22. This could result in a slower-than-target profitability recovery. We would recommend monitoring the movement of the copper price for the remainder the year.

Exhibit 7: Key assumptions for KCE

| Assumptions | | Forecast | | | | % change | |
|---------------------------|---------|----------|---------|---------|-------|----------|-------|
| | 2022A | 2023E | 2024E | 2025E | 2023E | 2024E | 2025E |
| Sales volume (sq.ft.mn) | 31.5 | 33.7 | 36.3 | 39.9 | 6.9 | 7.8 | 9.8 |
| ASP (USD per sq.ft.) | 13.8 | 13.6 | 13.8 | 14.1 | (1.8) | 2.0 | 2.0 |
| Total revenue (USD m) | 530 | 557 | 612 | 686 | 5.0 | 10.0 | 12.0 |
| FX rate (THB/USD) | 34.8 | 33.0 | 33.0 | 33.0 | (5.2) | 0.0 | 0.0 |
| Total sales value (THB m) | 18,456 | 18,368 | 20,205 | 22,629 | (0.5) | 10.0 | 12.0 |
| Gross profit (THB m) | 4,202.0 | 4,279.7 | 5,051.2 | 5,702.6 | 1.9 | 18.0 | 12.9 |
| Gross margin (%) | 22.8 | 23.3 | 25.0 | 25.2 | 0.5 | 1.7 | 0.2 |
| SG&A expenses (THB m) | 1,919 | 1,929 | 2,121 | 2,376 | 0.5 | 10.0 | 12.0 |
| SG&A to sales (%) | 10.4 | 10.5 | 10.5 | 10.5 | 0.1 | 0.0 | 0.0 |
| Report net profit (THB m) | 2,317 | 2,378 | 2,883 | 3,290 | 2.6 | 21.2 | 14.1 |
| Net margin (%) | 12.6 | 12.9 | 14.3 | 14.5 | 0.4 | 1.3 | 0.3 |
| Core profit (THB m) | 2,281 | 2,378 | 2,883 | 3,290 | 4.2 | 21.2 | 14.1 |
| Core margin (%) | 12.4 | 12.9 | 14.3 | 14.5 | 0.6 | 1.3 | 0.3 |

Source: FSSIA estimates

Regarding the newly planned PCB factory, KCE acquired 67 rai of land at the Rojana Industrial Park (Ayutthaya) in 2H22, and construction has already started since 4Q22. The new factory will have a production capacity of 1 million sq ft/month, increasing the current capacity of 3.6 million sq ft/month from the two factories at Lat Krabang Industrial Estate (Bangkok) and Hitech Industrial Estate (Ayutthaya). Therefore, the total new capacity of the three factories will be 4.6 million sq ft/month. KCE will focus on continuous improvement, high efficiency, and more automated systems.

The investment project, including the installation of facility systems, machinery, and equipment, has a total value of approximately THB8.06b. Its source of funds comes from cash from operations at c25% and loans from financial institutions at c75%.

Management stated that the plant's construction and the installation of machinery will be completed within 18-20 months, with operations expected to start in 2H24. We expect that this new factory will support the company's growth in 2025 onward.

Exhibit 8: LME Copper and THB/USD

(USD/ton) (THB/USD) LME Copper FX rate (RHS) 12,000 40 10,000 38 8,000 36 34 6,000 4,000 32 2,000 30 0 28 Jan-20 Apr-21 Jul-21 Oct-21

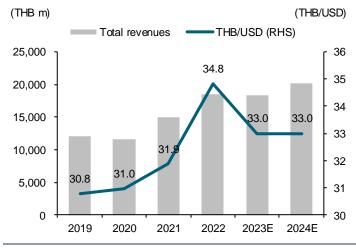
Exhibit 9: USD sales

Sources: KCE, FSSIA estimates



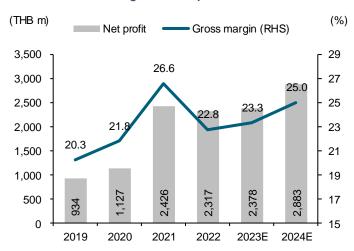
Source: Bloomberg

Exhibit 10: Total revenue in THB and FX rate



Sources: KCE, FSSIA estimates

Exhibit 11: Gross margin and net profit



Sources: KCE, FSSIA estimates

Valuation

We initiate our coverage of KCE with a HOLD recommendation and TP of THB50, based on 25x 2023E P/E, slightly below its five-year historical average. We think KCE's mid-to-long-term prospects remain bullish, in line with EV growth in the future. However, in the short term, we expect poor earnings in 1Q23, while the current share price has a limited upside. Aside from that, we expect the company to pay a 2H22 DPS of THB0.6, implying a dividend yield of 1.2%.

Exhibit 12: Peers comparison as of 8 Feb-23

| Company | BBG | Rec | | Share pric | e | Market | P | E | R0 | DE | PE | 3V | - EV/E | BITDA - |
|------------------------------|-----------|------|---------|------------|--------|---------|------|------|------|------|------|------|--------|---------|
| | | | Current | Target | Upside | Сар | 22E | 23E | 22E | 23E | 22E | 23E | 22E | 23E |
| | | | (LCY) | (LCY) | (%) | (USD m) | (x) | (x) | (%) | (%) | (x) | (x) | (x) | (x) |
| Thailand | | | | | | | | | | | | | | |
| KCE Electronics* | KCE TB | HOLD | 50.50 | 50.00 | (1) | 1,781 | 26.2 | 25.1 | 17.0 | 17.4 | 4.5 | 4.3 | 17.2 | 16.1 |
| Hana Microelectronics | HANA TB | n/a | 61.00 | n/a | n/a | 1,464 | 23.6 | 19.7 | 8.3 | 10.1 | 2.1 | 2.0 | 13.3 | 11.8 |
| Delta Electronics (Thailand) | DELTA TB | n/a | 930.00 | n/a | n/a | 34,592 | 80.8 | 72.5 | 31.3 | 28.0 | 22.7 | 19.1 | 67.4 | 59.5 |
| SVI | SVI TB | n/a | 9.35 | n/a | n/a | 600 | 13.6 | 13.2 | 29.1 | 22.7 | 3.2 | 2.7 | 13.1 | 11.7 |
| Cal-Comp Electronics | CCET TB | n/a | 2.44 | n/a | n/a | 392 | n/a | n/a |
| Stars Microelectronics | SMT TB | n/a | 5.60 | n/a | n/a | 141 | 18.1 | 17.5 | 15.6 | 15.4 | 2.8 | 2.7 | 9.2 | 8.5 |
| Thailand average | | | | | | 38,970 | 32.5 | 29.6 | 20.3 | 18.7 | 7.0 | 6.2 | 24.1 | 21.5 |
| Regional | | | | | | | | | | | | | | |
| Chin-Poon industrial | 2355 TT | n/a | 30.15 | n/a | n/a | 399 | 25.2 | 21.6 | 3.1 | 3.4 | 0.8 | 0.8 | 7.0 | 5.4 |
| Zhen Ding Technology | 4958 TT | n/a | 112.50 | n/a | n/a | 3,546 | 7.5 | 7.6 | 15.0 | 13.9 | 1.1 | 1.0 | 3.9 | 3.4 |
| Gigabyte Technology | 2376 TT | n/a | 120.00 | n/a | n/a | 2,539 | 11.9 | 11.5 | 17.8 | 17.9 | 2.2 | 2.0 | 9.2 | 0.4 |
| Unimicron Technology | 3037 TT | n/a | 131.50 | n/a | n/a | 6,470 | 6.4 | 6.9 | 41.3 | 30.3 | 2.3 | 1.9 | 3.5 | 3.5 |
| Nan Va Printed Circuit Board | 8046 TT | n/a | 244.00 | n/a | n/a | 5,247 | 8.2 | 9.0 | 42.7 | 32.7 | 3.0 | 2.6 | 5.2 | 5.3 |
| Kingboard Holdings | 148 HK | n/a | 32.35 | n/a | n/a | 4,570 | 4.9 | 4.5 | 11.2 | 11.3 | n/a | n/a | 4.0 | 3.7 |
| Avary Holding Shenzhen | 002938 CH | n/a | 28.71 | n/a | n/a | 9,814 | 13.4 | 12.7 | 18.4 | 17.7 | 2.5 | 2.2 | 7.9 | 7.2 |
| Suzhou Dongshan Precision | 002384 CH | n/a | 28.65 | n/a | n/a | 7,214 | 20.6 | 16.5 | 14.9 | 16.2 | 2.9 | 2.6 | 12.3 | 10.6 |
| Shengyi Technology | 600183 CH | n/a | 16.48 | n/a | n/a | 5,649 | 20.4 | 16.4 | 13.4 | 14.6 | 2.7 | 2.5 | 14.7 | 12.1 |
| Shennan Circuits | 002916 CH | n/a | 79.20 | n/a | n/a | 5,982 | 23.9 | 20.3 | 16.6 | 16.8 | 3.6 | 3.2 | 14.8 | 12.6 |
| Shenzhen Kinwong Electronics | 603228 CH | n/a | 23.38 | n/a | n/a | 2,917 | 18.2 | 14.7 | 12.8 | 14.4 | n/a | n/a | n/a | n/a |
| TTM Technologies | TTMI US | n/a | 16.03 | n/a | n/a | 1,626 | 9.3 | 9.8 | 10.3 | 10.8 | 1.1 | 1.0 | 6.4 | 6.3 |
| Regional average | | | | | | 55,973 | 14.2 | 12.6 | 18.1 | 16.7 | 2.2 | 2.0 | 8.1 | 6.4 |
| Overall average | | | | | | 94,942 | 19.5 | 17.6 | 18.8 | 17.3 | 3.8 | 3.4 | 13.1 | 11.1 |

Sources: Bloomberg, *FSSIA estimates

Exhibit 13: Historical P/E Band



Sources: Bloomberg, FSSIA estimates

Exhibit 14: Historical P/BV Band



Sources: Bloomberg, FSSIA estimates

Corporate Governance – KCE

Board structure

| Independent Directors (ID) | 3 of 9 board members, 2 females |
|------------------------------------|--|
| Percentage of IDs on the board | 33.3% |
| ID attendance at board meetings | 99.1% |
| ID in audit/remuneration committee | 3/3 in audit committee and 2/3 in remuneration committee |
| ID terms | More than 3 consecutive terms and not more than 9 years in total, extension is up to Board's consideration |

Additional information: 2021 One Report

Audit Practices

| Auditor | KPMG Phoomchai Audit Co., Ltd |
|--------------------------------|-------------------------------|
| Length of service | More than five years |
| Reporting incidents | None |
| Fee track record | n/a |
| Policy on change of audit firm | To review every five years |

Additional information: None

Compensation and remuneration

| Directors' remuneration vs earnings/ROE/share performance | In 2021, THB3.81m vs net profits of THB2,426.3m |
|---|---|
| Changes/stability in senior management | None |
| Incidents of termination of senior management | None |
| Track record on insider sales | None |

Additional information: None

Shareholders' rights

| Practice | Activity |
|---|---|
| Communication - shareholder participation in AGMs/EGMs | AGM once annually, EGM when appropriate and in accordance with SEC guidelines |
| Related party transactions | In accordance with SEC guidelines |
| Voting issues - policies, incidents of rejected proposals | None |

Additional information: None

ESG and sustainability management

KCE Electronics PCL (KCE) manufactures and distributes printed circuit boards (PCBs). It was established in 1982 with an initial registered capital of THB12m. The core PCB business manufactures from an epoxy glass copper lead laminate, under the 'KCE' trademark.

According to KCE, the automotive electronics sector it serves is highly competitive according to the standards of the overall electronics industry. The company faces competition from local, regional and large international providers of PCBs. However, the company believes that product reliability, responsive customer service and support and fair pricing, are its key strengths, and of greater importance to customers. According to N.T. Information, the top 10 automotive PCB makers have an aggregate output of 50% of worldwide production. KCE was ranked the 8th largest automotive PCB maker in the world. Factors affecting the electronic printed circuit board industry include shortened lifecycle and increasing complexity of electronic products, innovation of automotive electronics, migration of the world's PCB manufacturers to Asia for the benefit of labour costs, and the volatility of copper and gold prices.

| Materia | litv | icena | |
|---------|------|-------|--|

Activities and practice

Competitiveness

According to KCE, the automotive electronics market is in a growth trend, and there are fewer competitors in the market, as new manufacturers will need to take time to develop the production technology. Nevertheless, KCE positions itself to gain competitiveness by:

- Setting a selling price by taking into account production costs, level of technology, production complexity, and order volume.
 Producing PCBs to correspond with the technological advancement of customers' products and trying to stay ahead of PCB
- Producing PCBs to correspond with the technological advancement of customers products and trying to stay ahead of PCB complexity.
- KCE's cost advantage is via its subsidiary, Thai Laminate Manufacturer Co., Ltd., which manufactures prepreg and laminates.
- . KCE places importance on both before and after-sales services in an attempt to maintain a strong relationship with customers.

Reliance on automotive demand

nd

The Covid-19 pandemic that led to lockdown measures and caused an economic slowdown globally led to the necessity of "work from home" and resulted in an increase in the consumption of electronic consumer products. The company is aiming at capturing this demand outside of the automotive segment to reduce the risk from overreliance on automotive customers. As KCE's full production capacity resumed in 2021, the company increased the proportion of production of products outside the automotive segment.

Raw material sourcing

In 2021, the Covid-19 pandemic caused a shortage of shipping containers and consequently led cost rises in both transportation and raw materials, especially copper. The company managed with good planning and coordination, as well as sourcing from more vendors.

Change of technology

Electronic devices will soon be smaller in size but higher in complexity and capability, implying potentially drastic changes in production techniques to achieve required PCBs of efficiency and stability. KCE started investing in machinery and equipment to align with industry dynamics in order to maintain competitiveness. In 2021, The company not only invested in machines for hi-tech HDI production (High Density Interconnect), but also in product development, production processes, quality control, and capacity expansion. Meanwhile, KCE puts it best effort to strengthen relationships with electronics manufacturing clients by providing assistance in developing new products.

Production risk

Although Covid-19 became less severe in 2021 and consumption improved, the domestic outbreak in Jun-21 impacted KCE as employees were infected, and therefore, in place of quarantine measures, the company took this as an opportunity to automate some production stages, which benefitted the production process via the new technology that helped lower damage rates and production times. Preventive maintenance was also adopted to reduce time and increase efficiency.

Manpower shortage

Despite c40% lower of purchase orders during the spread of the Covid-19 pandemic since 2020, not downsizing made KCE ready to resume production for the resumption of order flow in 2021. However, the above-mentioned outbreak in Jun-21 caused labour shortages country-wide and consequently led to higher compensation. The company raised its minimum wage and improved employment conditions in a bid to maintain its manpower.

IT security

KCE gives priority to protect IT systems by setting a fire wall; installing antivirus software; having data backup systems; building a server storage room that can withstand fires for c10 hours; equipping uninterruptible power supply systems; and having maintenance contracts for both computers and software.

Foreign exchange loss risk

both computers and software.

KCE partially adopts natural hedging by balancing foreign assets and liabilities, given both revenue and cost in USD currency and benefits from THB depreciation. However, the company will cautiously take forward contracts to hedge against fluctuation at a certain level.

KCE has low interest rate risk as most borrowings are not only at fixed interest rates but also from domestic financial institutions. The

Interest rate risk

company's net interest bearing debt of 0.28x in 2022 and 0.27x in 2021 ensured minimal impact from the interest rate.

Additional information: 2021 One Report

ESG and sustainability management (cont.)

Hazard risk

Production waste leakage and contamination risk Respect for human rights

Environment, social, governance (ESG) and supplier code of conduct

Use of conflict minerals

Green procurement

Green packaging, say no to foam use

Green logistics management

Awards and recognition

Anti-corruption

Fires and natural disasters are insured for all risks to business interruption conditions. The insurance policy will be reviewed annually for adequate coverage. Nevertheless, the company does line up several fire prevention measures in accordance with professional advice. In 2021, the company improved waste disposal equipment for better waste treatment control and to keep a low level of risk from waste leakage. KCE believes employees' satisfaction is one of the keys to success, and therefore ensures fair treatment; equal opportunity; appropriate

KCE believes employees' satisfaction is one of the keys to success, and therefore ensures fair treatment; equal opportunity; appropriate remuneration/appointments/promotions; a safe and environmentally friendly operating system; and productivity improvement training. In 2020, the company received ISO 45001:2018 certification (March 6, 2020 - March 6, 2023) for complying with standards for management systems of occupational health and safety. In 2021, the company was awarded "Excellent Establishment on Labour Relations and Welfare" at the national level for the 9th year, the award organised by the Department of Labour Protection and Welfare.

Internally, KCE establishes a risk management process that encompasses environmental, social and governance (ESG) so that management is consistent with the level of risk taking into account quality, quantity, products and services, as well as complying with labour laws, environmental laws and other quality management systems to protect and reduce risks that may affect quality. Externally with related suppliers, KCE documents Supplier Code of Conduct (SCOC) that covers a wide range of issues on its website

https://www.kce.co.th/Eng/index.aspx#SupplyChain for Conflict Minerals Policy, Supplier Code of Conduct, Anti-Corruption Policy, Sustainable Procurement Policy, etc. As recorded in the 2020 Annual Report, acknowledgement from AVL (Approved Vendors List) suppliers on "Supplier Code of Conduct (SCOC)" was c76% with increment at end of 2021 to c82.5%.

Conflict minerals originate in the Democratic Republic of Congo ("DRC") and its bordering countries known as the Democratic Republic of Congo. The "comprehensive group" encompasses the four minerals tin, tungsten, tantalum and gold (tin, tungsten, tantalum, gold, or "3TG"), which are widely used in the machinery industry, communication tool electronic equipment, electrical appliances, vehicles and cosmetics. The root of the problem lies in the Congo, Uganda and Rwanda in Africa, where the minerals are extracted in large quantities becoming sources of funds for armed groups, leading to human rights violations, environmental destruction, and the threat of international conflict.

In relation to the United Nations guidelines to prevent using such minerals through the supply chain involving human rights issues and violence, it is the duty of an entrepreneur to formally report the procurement policy of vulnerable minerals and how it complies with the guidelines. KCE has a policy to discontinue use of conflict minerals and has issued a "Conflict Minerals Control Policy" which prohibits the purchase of tungsten, tantalum, tin, gold (3TG) and cobalt that are mined from the aforementioned countries and has requested AVL suppliers to clarify the origin of 3TG minerals and to sign the "Conflict Minerals Control Agreement". In 2020 Annual Report, the suppliers responded to the signing of "Conflict Minerals Control Agreement" by c72% and c83.7%, respectively, in 2020-21.

KCE's selection policy for new raw material suppliers (New Supplier Qualification) involves the production and delivery of products. The

KCE's selection policy for new raw material suppliers (New Supplier Qualification) involves the production and delivery of products. The company requests verification of important documents such as IATF 16949/ ISO 9001/, ISO 14001 (minimum) / ISO 45001 Certificate, etc., i.e. the supply products must certify environmental management such as deforesting, green label, green leaf certificate, energy saving label 5, energy saving, or ISO 14001 certification, etc.

Product packaging made from environmentally friendly raw materials, biodegradable raw materials, and recycled raw materials, etc. are encouraged with vendors and suppliers. In 2020, KCE's purchase value of raw materials on foam packaging was c0.20% of the total purchase value of the company.

The company encourages its suppliers to use e-invoices and e-documents to help reduce greenhouse gas emissions from long distance transportation. Packaging materials are advised to be made from 100% recycled components. In 2021, the packaging design, purchasing and procurement department collaborated with customers to phase out foam packaging.

The company continued achieving a score of "Excellent", for more than five years in 2022, in the annual surveys conducted by the Thai Institute of Directors Association (IOD) in collaboration with the Stock Exchange of Thailand and the Securities and Exchange Commission and was awarded the ASEAN Asset Class Publicly Listed Companies Award in the 2019 ASEAN CG Scorecard which receives support from The ASEAN Capital Markets Forum (ACMF) and Asian Development Bank (ADB) to acknowledge the listed companies in ASEAN with outstanding good corporate governance practices.

In 2013, the company signed a mutual agreement with the Private Sector Collective Action Coalition Against Corruption (CAC) and was certified a member in 2015. KCE's anti-corruption rating is level 4.

Additional information: 2021 One Report

Financial Statements

KCE Electronics

| Profit and Loss (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
|---|---------|----------|----------|----------|----------|
| Revenue | 14,938 | 18,456 | 18,368 | 20,205 | 22,629 |
| Cost of goods sold | (9,925) | (13,140) | (12,884) | (13,860) | (15,543) |
| Gross profit | 5,012 | 5,316 | 5,484 | 6,345 | 7,087 |
| Other operating income | 202 | 224 | 220 | 242 | 272 |
| Operating costs | (1,656) | (1,919) | (1,929) | (2,121) | (2,376) |
| Operating EBITDA | 3,559 | 3,622 | 3,776 | 4,466 | 4,982 |
| Depreciation | (1,040) | (1,114) | (1,204) | (1,294) | (1,384) |
| Goodwill amortisation | 0 | 0 | 0 | 0 | 0 |
| Operating EBIT | 2,519 | 2,508 | 2,572 | 3,172 | 3,598 |
| Net financing costs | (44) | (72) | (71) | (122) | (117) |
| Associates | 17 | 19 | 21 | 21 | 23 |
| Recurring non-operating income | 17 | 19 | 21 | 21 | 23 |
| Non-recurring items | 190 | 36 | 0 | 0 | 0 |
| Profit before tax | 2,683 | 2,490 | 2,521 | 3,072 | 3,505 |
| Tax | (221) | (144) | (125) | (153) | (174) |
| Profit after tax | 2,461 | 2,347 | 2,396 | 2,919 | 3,330 |
| Minority interests | (35) | (29) | (19) | (36) | (41) |
| Preferred dividends | 0 | 0 | 0 | 0 | 0 |
| Other items | - | - | - | - | - |
| Reported net profit | 2,426 | 2,317 | 2,378 | 2,883 | 3,290 |
| Non-recurring items & goodwill (net) | (190) | (36) | 0 | 0 | 0 |
| Recurring net profit | 2,237 | 2,281 | 2,378 | 2,883 | 3,290 |
| Per share (THB) | | | | | |
| Recurring EPS * | 1.90 | 1.93 | 2.01 | 2.44 | 2.78 |
| Reported EPS | 2.06 | 1.96 | 2.01 | 2.44 | 2.78 |
| DPS | 1.60 | 1.60 | 1.51 | 1.71 | 1.95 |
| Diluted shares (used to calculate per share data) | 1,178 | 1,182 | 1,182 | 1,182 | 1,182 |
| Growth | | | | | |
| Revenue (%) | 29.6 | 23.6 | (0.5) | 10.0 | 12.0 |
| Operating EBITDA (%) | 60.0 | 1.8 | 4.3 | 18.3 | 11.6 |
| Operating EBIT (%) | 115.5 | (0.5) | 2.6 | 23.4 | 13.4 |
| Recurring EPS (%) | 118.7 | 1.7 | 4.2 | 21.2 | 14.1 |
| Reported EPS (%) | 114.4 | (4.8) | 2.6 | 21.2 | 14.1 |
| Operating performance | | | | | |
| Gross margin inc. depreciation (%) | 26.6 | 22.8 | 23.3 | 25.0 | 25.2 |
| Gross margin of key business (%) | 26.6 | 22.8 | 23.3 | 25.0 | 25.2 |
| Operating EBITDA margin (%) | 23.8 | 19.6 | 20.6 | 22.1 | 22.0 |
| Operating EBIT margin (%) | 16.9 | 13.6 | 14.0 | 15.7 | 15.9 |
| Net margin (%) | 15.0 | 12.4 | 12.9 | 14.3 | 14.5 |
| Effective tax rate (%) | 8.3 | 5.8 | 5.0 | 5.0 | 5.0 |
| Dividend payout on recurring profit (%) | 84.3 | 82.9 | 75.0 | 70.0 | 70.0 |
| Interest cover (X) | 58.0 | 35.0 | 36.7 | 26.2 | 31.0 |
| Inventory days | 136.7 | 135.4 | 124.2 | 105.5 | 103.2 |
| Debtor days | 92.5 | 91.9 | 93.7 | 85.9 | 85.2 |
| Creditor days | 123.3 | 104.1 | 95.2 | 94.9 | 92.9 |
| Operating ROIC (%) | 15.6 | 13.4 | 13.8 | 17.0 | 18.1 |
| ROIC (%) | 14.5 | 12.6 | 13.0 | 16.0 | 17.1 |
| ROE (%) | 17.6 | 17.0 | 17.4 | 20.0 | 21.5 |
| ROA (%) | 11.7 | 11.0 | 11.6 | 13.8 | 14.8 |
| * Pre-exceptional, pre-goodwill and fully diluted | | | | | |
| Revenue by Division (THB m) | 2021 | 2022 | 2023E | 2024E | 2025E |
| Printed circuit board | 13,184 | 16,302 | | | |
| Prepeg and Laminate | 1,152 | 1,408 | | | |
| Chemical | 602 | 747 | | | |

Sources: KCE Electronics; FSSIA estimates

Financial Statements

KCE Electronics

| KCE Electronics | | | | | |
|--|--------------------------------|-------------------|--------------------|----------------|----------------|
| Cash Flow (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
| | 2 227 | 2.204 | 2.270 | 2.002 | 2 200 |
| Recurring net profit Depreciation | 2,237 1,040 | 2,281 1,114 | 2,378 1,204 | 2,883 1,294 | 3,290 1,384 |
| Associates & minorities | 1,040 | 1,114 | 1,204 | 1,294 | 1,304 |
| Other non-cash items | (17) | (19) | (21) | (21) | (23) |
| Change in working capital | (1,769) | (1,186) | 1,430 | (484) | (604) |
| Cash flow from operations | 1,490 | 2,191 | 4,991 | 3,672 | 4,047 |
| Capex - maintenance | 1,430 | 2,131 | -,551 | 5,012 | -,047 |
| Capex - new investment | (1,932) | (993) | (1,800) | (1,800) | (1,800) |
| Net acquisitions & disposals | (1,332) | (555) | (1,000) | (1,000) | (1,000) |
| Other investments (net) | (72) | 121 | 26 | (13) | (17) |
| Cash flow from investing | (2,005) | (872) | (1,774) | (1,813) | (1,817) |
| Dividends paid | (1,181) | (2,322) | (1,783) | (2,018) | (2,303) |
| Equity finance | 98 | 10 | 0 | 0 | 0 |
| Debt finance | 1,184 | 173 | (357) | 101 | 57 |
| Other financing cash flows | 36 | (2) | (32) | (1) | (1) |
| Cash flow from financing | 137 | (2,141) | (2,172) | (1,918) | (2,247) |
| Non-recurring cash flows | - | - | - | - | - |
| Other adjustments | 0 | 0 | 0 | 0 | 0 |
| Net other adjustments | 0 | 0 | 0 | 0 | 0 |
| Movement in cash | (377) | (821) | 1,046 | (59) | (17) |
| Free cash flow to firm (FCFF) | (470.45) | 1,391.42 | 3,288.20 | 1,980.48 | 2,346.71 |
| Free cash flow to equity (FCFE) | 705.95 | 1,490.66 | 2,828.91 | 1,958.42 | 2,286.01 |
| Der chare /TUD\ | | | | | |
| Per share (THB) | (0.10) | 4 10 | 0.70 | 4.00 | 4.00 |
| FCFF per share | (0.40) | 1.18 | 2.78 | 1.68 | 1.99 |
| FCFE per share Recurring cash flow per share | 0.60 2.77 | 1.26 2.86 | 2.39 3.01 | 1.66 3.52 | 1.93 3.93 |
| Recurring cash now per share | 2.11 | 2.00 | 3.01 | 3.32 | 3.93 |
| Balance Sheet (THB m) Year Ending Dec | 2021 | 2022 | 2023E | 2024E | 2025E |
| Tangible fixed assets (gross) | 17,020 | 16,777 | 18,577 | 20,377 | 22,177 |
| Less: Accumulated depreciation | (8,020) | (7,899) | (9,103) | (10,397) | (11,781) |
| Tangible fixed assets (net) | 8,999 | 8,878 | 9,474 | 9,980 | 10,396 |
| Intangible fixed assets (net) | 365 | 323 | 307 | 307 | 307 |
| Long-term financial assets | - | - | - | - | - |
| Invest. in associates & subsidiaries | 590 | 575 | 575 | 575 | 575 |
| Cash & equivalents | 1,966 | 1,145 | 2,190 | 2,131 | 2,114 |
| A/C receivable | 4,394 | 4,900 | 4,529 | 4,982 | 5,580 |
| Inventories | 4,841 | 4,908 | 3,860 | 4,152 | 4,637 |
| Other current assets | 592 | 127 | 110 | 121 | 136 |
| Current assets | 11,794 | 11,079 | 10,689 | 11,385 | 12,467 |
| Other assets | 203 | 138 | 129 | 141 | 158 |
| Total assets | 21,951 | 20,993 | 21,173 | 22,389 | 23,903 |
| Common equity | 13,380 | 13,389 | 13,953 | 14,818 | 15,805 |
| Minorities etc. | 62 | 56 | 55 | 54 | 53 |
| Total shareholders' equity | 13,442 | 13,445 | 14,008 | 14,872 | 15,858 |
| Long term debt | 1,126 | 910 | 858 | 819 | 905 |
| Other long-term liabilities | 435 | 395 | 386 | 424 | 475 |
| Long-term liabilities | 1,561 | 1,305 | 1,244 | 1,243 | 1,380 |
| A/C payable | 4,246 | 3,249 | 3,474 | 3,736 | 4,174 |
| Short term debt | 2,543 | 2,915 | 2,356 | 2,436 | 2,333 |
| Other current liabilities | 159 | 80 | 92 | 101 | 158 |
| Current liabilities | 6,948 | 6,244 | 5,922 | 6,274 | 6,665 |
| Total liabilities and shareholders' equity | 21,951 | 20,993 | 21,173 | 22,389 | 23,903 |
| Net working capital | 5,423 | 6,606 | 4,933 | 5,417 | 6,021 |
| Invested capital | 15,580 | 16,520 | 15,418 | 16,420 | 17,457 |
| * Includes convertibles and preferred stock which is bei | ng treated as debt | | | | |
| Per share (THB) | | | | | |
| Book value per share | 11.36 | 11.33 | 11.81 | 12.54 | 13.37 |
| Tangible book value per share | 11.05 | 11.06 | 11.55 | 12.28 | 13.11 |
| Financial strength | | | | | |
| Net debt/equity (%) | 12.7 | 19.9 | 7.3 | 7.6 | 7.1 |
| Net debt/total assets (%) | 7.8 | 12.8 | 4.8 | 5.0 | 4.7 |
| Current ratio (x) | 1.7 | 1.8 | 1.8 | 1.8 | 1.9 |
| CF interest cover (x) | 61.4 | 35.5 | 66.5 | 31.9 | 36.0 |
| Valuation | 2021 | 2022 | 2023E | 2024E | 2025E |
| | | | | | |
| Recurring P/E (x) * | 26.6 | 26.2 | 25.1 | 20.7 | 18.1 |
| Recurring P/E @ target price (x) * | 26.3 | 25.9 | 24.9 | 20.5 | 18.0 |
| Reported P/E (x) | 24.5 | 25.8 | 25.1 | 20.7 | 18.1 |
| Dividend yield (%) | 3.2 | 3.2 | 3.0 | 3.4 | 3.9 |
| Price/book (x) | 4.4 | 4.5 | 4.3 | 4.0 | 3.8 |
| Price/tangible book (x) | 4.6 | 4.6 | 4.4 | 4.1 | 3.9 |
| EV/EBITDA @ torget price (x) ** | 17.2 | 17.2 | 16.1 | 13.6 | 12.2 |
| EV/EBITDA @ target price (x) ** EV/invested capital (x) | 17.0 3.9 | 17.1 3.8 | 15.9 | 13.5 | 12.1 |
| EV/invested capital (x) * Pre-exceptional, pre-goodwill and fully diluted ** EB | 3.9 ITDA includes associate | 3.8 | 3.9 | 3.7 | 3.5 |
| | | module and recurr | ma non-operating t | HOUTHE | |

Sources: KCE Electronics; FSSIA estimates

Corporate Governance report of Thai listed companies 2022

| rangin for manipular years for the control of the c | | E | EXCELLENT | LEVEL - So | core range 90 |)-100 | | | | | |
|--|--------------|---------------|---------------|-------------|----------------|-----------------|----------------|----------------|-----------------|-------------|-------------|
| AAV | BAM | CIMBT | ECL | HENG | LALIN | NEP | PRG | SCC | SPRC | THRE | TTW |
| DVANC | BANPU | CK | EE | HMPRO | LANNA | NER | PRM | SCCC | SPVI | THREL | TU |
| .F | BAY | CKP | EGCO | ICC | LHFG | NKI | PSH | SCG | SSC | TIPCO | TVDH |
| Н | BBIK | CM | EPG | ICHI | LIT | NOBLE | PSL | SCGP | SSSC | TISCO | TVI |
| IRA | BBL | CNT | ETC | III | LOXLEY | NSI | PTG | SCM | SST | TK | TVO |
| J | BCP | COLOR | ETE | ILINK | LPN | NVD | PTT | SCN | STA | TKN | TWPC |
| KP | BCPG | COM7 | FN | ILM | LRH | NYT | PTTEP | SDC | STEC | TKS | UAC |
| KR | BDMS | COMAN | FNS | IND | LST | OISHI | PTTGC | SEAFCO | STGT | TKT | UBIS |
| LLA | BEM | COTTO | FPI | INTUCH | MACO | OR | PYLON | SEAOIL | STI | TMILL | UPOIC |
| LT | BEYOND | CPALL CPF | FPT | IP IDC | MAJOR MAKRO | ORI | Q-CON | SE-ED SELIC | SUN | TMT TNDT | UV |
| MA MARIN | BGC BGRIM | CPF | FSMART FVC | IRC IRPC | MALEE | OSP OTO | QH QTC | SENA | SUSCO SUTHA | TNITY | VCOM VGI |
| MATA | BIZ | CPN | GC | ITEL | MBK | PAP | RABBIT | SENAJ | SVI | TOA | VIH |
| MATAV | BKI | CRC | GEL | IVL | MC | PCSGH | RATCH | SGF | SYMC | TOP | WACOA |
| NAN | BOL | CSS | GFPT | JTS | MCOT | PDG | RBF | SHR | SYNTEC | TPBI | WACCA |
| OT | BPP | DDD | GGC | JWD | METCO | PDJ | RS | SICT | TACC | TQM | WHA |
| P. | BRR | DELTA | GLAND | K | MFEC | PG | S | SIRI | TASCO | TRC | WHAUP |
| PURE | BTS | DEMCO | GLOBAL | KBANK | MINT | PHOL | S&J | SIS | TCAP | TRUE | WICE |
| RIP | BTW | DOHOME | GPI | KCE | MONO | PLANB | SAAM | SITHAI | TEAMG | TSC | WINNER |
| SP | BWG | DRT | GPSC | KEX | MOONG | PLANET | SABINA | SMPC | TFMAMA | TSR | XPG |
| SW | CENTEL | DTAC | GRAMMY | KGI | MSC | PLAT | SAMART | SNC | THANA | TSTE | ZEN |
| UCT | CFRESH | DUSIT | GULF | KKP | MST | PORT | SAMTEL | SONIC | THANI | TSTH | =: : |
| WC | CGH | EA | GUNKUL | KSL | MTC | PPS | SAT | SORKON | THCOM | TTA | |
| YUD | CHEWA | EASTW | HANA | KTB | MVP | PR9 | SC | SPALI | THG | TTB | |
| AFS | CHO | ECF | HARN | KTC | NCL | PREB | SCB | SPI | THIP | TTCL | |
| | | ١ | ERY GOOD | LEVEL - S | core range 80 | 0-89 | | | | | |
| S | ASIMAR | CHOTI | ESSO | INSURE | LH | NRF | PROEN | SCI | SR | TMC | UMI |
| UP | ASK | CHOW | ESTAR | IRCP | LHK | NTV | PROS | SCP | SRICHA | TMD | UOBKH |
| BM | ASN | CI | FE | IT | M | NUSA | PROUD | SE | SSF | TMI | UP |
| CE | ATP30 | CIG | FLOYD | ITD | MATCH | NWR | PSG | SECURE | SSP | TNL | UPF |
| .CG | В | CITY | FORTH | J | MBAX | OCC | PSTC | SFLEX | STANLY | TNP | UTP |
| DB | BA | CIVIL | FSS | JAS | MEGA | OGC | PT | SFP | STC | TNR | VIBHA |
| ,DD | BC | CMC | FTE | JCK | META | ONEE | PTC | SFT | STPI | TOG | VL |
| EONTS | BCH | CPL | GBX | JCKH | MFC | PACO | QLT | SGP | SUC | TPA | VPO |
| GE. | BE8 | CPW | GCAP | JMT | MGT | PATO | RCL | SIAM | SVOA | TPAC | VRANDA |
| HC | BEC | CRANE | GENCO | JR | MICRO | PB | RICHY | SINGER | SVT | TPCS | WGE |
| IE | BH | CRD | GJS | KBS | MILL | PICO | RJH | SKE | SWC | TPIPL | WIIK |
| IT | BIG | CSC | GTB | KCAR | MITSIB | PIMO | ROJNA | SKN | SYNEX | TPIPP | WIN |
| LUCON | BJC | CSP | GYT | KGEN | MK | PIN | RPC | SKR | TAE | TPLAS | WINMEI |
| MANAH | BJCHI | CV | HEMP | KIAT | MODERN | PJW | RT | SKY | TAKUNI | TPS | WORK |
| MR | BLA | CWT | HPT | KISS | MTI | PL | RWI | SLP | TCC | TQR | WP |
| PCO | BR | DCC | HTC | KK | NATION | PLE | S11 | SMART | TCMC | TRITN | XO |
| PCS | BRI | DHOUSE | HUMAN | KOOL | NCAP | PM DMTA | SA | SMD | TFG | TRT | YUASA |
| QUA | BROOK | DITTO | HYDRO | KTIS | NCH | PMTA | SABUY | SMIT | TFI | TRU | ZIGA |
| RIN | BSM | DMT | ICN | KUMWEL | NDR | PPP | SAK | SMT | TFM | TRV | |
| RROW | BYD | DOD | IFS | KUN | NETBAY | PPPM | SALEE | SNNP | TGH | TSE | |
| S SAP | CBG CEN | DPAINT DV8 | IIG IMH | KWC | NEX NINE | PRAPAT | SAMCO | SNP | TIDLOR TIGER | TVT TWP | |
| SEFA | CEN | DV8 EASON | IMH | KWM L&E | NNCL | PRECHA PRIME | SANKO SAPPE | SO SPA | | UBE | |
| SEFA SIA | CHARAN | EFORL | INET INGRS | L&E LDC | NOVA | PRIME | SAPPE | SPA | TIPH TITLE | UEC | |
| SIAN | CHAYO | ERW | INGRS | LEO | NOVA NPK | PRINC | SAWAD | SPCG | TM | UKEM | |
| | | | GOOD LEVE | | | | | | | | |
| skultu saukersik taal Co Consilier Nakaal Co Consilier | BEAUTY | CMAN | EMC | HL | KWI | MORE | PF | RSP | SUPER | TOPP | VARO |
| 5 | BGT | CMO | EP | HTECH | KYE | MPIC | PK | SIMAT | TC | TPCH | W |
| I | BLAND | CMR | EVER | IHL | LEE | MUD | PPM | SISB | TCCC | TPOLY | WFX |
| LL | BM | CPANEL | F&D | INOX | LPH | NC | PRAKIT | SK | TCJ | TRUBB | WPH |
| _PHAX | BROCK | CPT | FMT | JAK | MATI | NEWS | PTECH | SOLAR | TEAM | TTI | YGG |
| MC | BSBM | CSR | GIFT | JMART | M-CHAI | NFC | PTL | SPACK | THE | TYCN | . 50 |
| PP | BTNC | CTW | GLOCON | JSP | MCS | NSL | RAM | SPG | THMUI | UMS | |
| Q | CAZ | D | GLORY | JUBILE | MDX | NV | ROCK | SQ | TKC | UNIQ | |
| | | | | | | | | | | | |
| U | CCP | DCON | GREEN | KASET | MENA | PAF | RP | STARK | TNH | UPA | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

| CERTIFIED | | | | | | | | | | |
|-----------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|
| 2S | BCPG | CPI | GCAP | JR | MCOT | PHOL | RABBIT | SNC | THANI | TTCL |
| 7UP | BE8 | CPL | GEL | K | META | PK | RATCH | SNP | THCOM | TU |
| ADVANC | BEC | CPN | GFPT | KASET | MFC | PL | RML | SORKON | THIP | TVDH |
| AF | BEYOND | CRC | GGC | KBANK | MFEC | PLANB | RWI | SPACK | THRE | TVI |
| Al | BGC | CSC | GJS | KBS | MILL | PLANET | S&J | SPALI | THREL | TVO |
| AIE | BGRIM | DCC | GPI | KCAR | MINT | PLAT | SAAM | SPC | TIDLOR | TWPC |
| AIRA | BKI | DELTA | GPSC | KCE | MONO | PM | SABINA | SPI | TIPCO | UBE |
| AJ | BLA | DEMCO | GSTEEL | KGEN | MOONG | PPP | SAPPE | SPRC | TISCO | UBIS |
| AKP | BPP | DIMET | GULF | KGI | MSC | PPPM | SAT | SRICHA | TKS | UEC |
| AMA | BROOK | DRT | GUNKUL | KKP | MST | PPS | SC | SSF | TKT | UKEM |
| AMANAH | BRR | DTAC | HANA | KSL | MTC | PR9 | SCB | SSP | TMILL | UOBKH |
| AMATA | BSBM | DUSIT | HARN | KTB | MTI | PREB | SCC | SSSC | TMT | UPF |
| AMATAV | BTS | EA | HEMP | KTC | NEP | PRG | SCCC | SST | TNITY | UV |
| AP | BWG | EASTW | HENG | KWI | NINE | PRINC | SCG | STA | TNL | VGI |
| APCS | CEN | EGCO | HMPRO | L&E | NKI | PRM | SCGP | STGT | TNP | VIH |
| AS | CENTEL | EP | HTC | LANNA | NOBLE | PROS | SCM | STOWER | TNR | WACOAL |
| ASIAN | CFRESH | EPG | ICC | LH | NOK | PSH | SCN | SUSCO | TOG | WHA |
| ASK | CGH | ERW | ICHI | LHFG | NSI | PSL | SEAOIL | SVI | TOP | WHAUP |
| ASP | CHEWA | ESTAR | IFS | LHK | NWR | PSTC | SE-ED | SYMC | TOPP | WICE |
| AWC | CHOTI | ETE | Ш | LPN | OCC | PT | SELIC | SYNTEC | TPA | WIIK |
| AYUD | CHOW | FE | ILINK | LRH | OGC | PTG | SENA | TAE | TPCS | XO |
| В | CIG | FNS | INET | M | ORI | PTT | SGP | TAKUNI | TPP | YUASA |
| BAFS | CIMBT | FPI | INSURE | MAJOR | PAP | PTTEP | SINGER | TASCO | TRU | ZEN |
| BAM | CM | FPT | INTUCH | MAKRO | PATO | PTTGC | SIRI | TCAP | TRUE | ZIGA |
| BANPU | CMC | FSMART | IRC | MALEE | РВ | PYLON | SITHAI | TCMC | TSC | |
| BAY | COM7 | FSS | IRPC | MATCH | PCSGH | Q-CON | SKR | TFG | TSTE | |
| BBL | COTTO | FTE | ITEL | MBAX | PDG | QH | SMIT | TFI | TSTH | |
| BCH | CPALL | GBX | IVL | MBK | PDJ | QLT | SMK | TFMAMA | TTA | |
| BCP | CPF | GC | JKN | MC | PG | QTC | SMPC | TGH | TTB | |
| DECLARED |) | | | | | | | | | |
| AH | CHG | DHOUSE | EVER | J | KUMWEL | NRF | RS | SUPER | TQM | VIBHA |
| ALT | CI | DOHOME | FLOYD | JMART | LDC | NUSA | SAK | SVT | TRT | W |
| APCO | CPR | ECF | GLOBAL | JMT | MEGA | OR | SIS | TKN | TSI | WIN |
| ASW | CPW | EKH | ILM | JTS | NCAP | PIMO | SSS | TMD | VARO | |
| B52 | DDD | ETC | INOX | KEX | NOVA | PLE | STECH | TMI | VCOM | |

Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already

passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

| Company | Ticker | Price | Rating | Valuation & Risks |
|-----------------|--------|-----------|--------|--|
| KCE Electronics | KCE TB | THB 50.50 | HOLD | Downside and upside risks to our P/E-based TP include 1) a slower or faster-than-expected automotive recovery; 2) a potential rise or fall in raw material costs; and 3) a stronger or weaker-than-expected THB against USD. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 08-Feb-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.