#### **EQUITY RESEARCH - COMPANY REPORT**

## **AAPICO HITECH**

AH TB

THAILAND / AUTOMOTIVES

# กำไรน่าจะทำสถิติสูงสุดเป็นประวัติการณ์อีกครั้ง

- เราคาดว่ากำไรปกติ 4Q22 จะยังอยู่ในระดับสูงที่ 430 ลบ. (+1% q-q, +187% y-y)
- แนวโน้มระยะสั้นยังดี แม้ว่าปัจจัยบวกใน 1Q23 ยังไม่แน่นอน
- คงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 42 บาท; ยังเลือก AH เป็นหุ้นเด่น

## คาดกำไรจะทำสถิติสูงสุดเป็นประวัติการณ์อีกครั้ง

เราคาดกำไรปกติ 4Q22 ที่ 430 ลบ. (+1% q-q, +187% y-y) รายได้น่าจะโตต่อเนื่องอีก 4% q-q และ 32% y-y เป็น 7.6พัน ลบ. จากธุรกิจรับจ้างผลิตชิ้นส่วนยานยนต์และตัวแทนจำหน่าย รถยนต์ที่โตต่อเนื่อง อย่างไรก็ดีจากผลกระทบของปัจจัยด้านฤดูกาลใน 4Q ที่ปกติจะทำให้ ค่าใช้จ่ายอยู่ในระดับสูง เราคาดว่าอัตรากำไรขั้นตัน (GPM) จะทรงตัวที่ 11.1% เช่นในไตรมาส ที่ผ่านมาในขณะที่ค่าใช้จ่ายการขายและการบริหารเพิ่มขึ้น 15% ด้วยเหตุดังกล่าวเราคาดกำไร ปกติ 4Q22 ที่ 430 ลบ. อย่างไรก็ดีจากค่าเงินบาทที่แข็งขึ้นอย่างรวดเร็ว AH อาจต้องบันทึกผล ขาดทุนจากอัตราแลกเปลี่ยนประมาณ 210 ลบ. ซึ่งจะทำให้กำไรสุทธิลดลงเหลือ 220 ลบ. (-63% q-q)

## แนวโน้มที่ดีจากโรงงานในต่างประเทศ

AH คาดว่าโรงงานในโปรตุเกส (16% ของรายได้ในช่วง 9M22) จะรายงานกำไรใน 4Q22 และ ตลอดปี 2023 หลังขาดทุนใน 2Q22 และเท่าทุนใน 3Q22 ปัจจุบันโรงงานดังกล่าวสามารถ ส่งผ่านราคาเหล็กที่สูงขึ้นให้แก่ลูกค้าพร้อมปริมาณคำสั่งชื้อที่สูงขึ้นจากลูกค้าในยุโรป เราคาด ว่ากระแสดังกล่าวจะเกิดต่อเนื่องตลอดปี 2023 นอกจากนี้จีน (5% ของรายได้) และอินเดีย (20% ของกำไรสุทธิ) ก็มีแนวโน้มที่ดีด้วยเนื่องจากอุตสาหกรรมยานยนต์ในทั้ง 2 ประเทศยังอยู่ ในช่วงขยายตัว

## แนวโห้มที่ไม่แน่นอนในธุรกิจตัวแทนจำหน่ายรถยนต์ในมาเลเซีย

ธุรกิจตัวแทนจำหน่ายรถยนต์ของ AH ในมาเลเซีย (15% ของรายได้) ยังเป็นประเด็นสำคัญ อย่างต่อเนื่องเนื่องจากมีโอกาสสูงที่ยอดขายในประเทศอาจลดลงอย่างมีนัยสำคัญหลังมาตรการ สนับสนุนส่งเสริมจากรัฐบาลมาเลเซียสิ้นสุดลง อย่างไรก็ดีเราไม่ได้กังวลเกี่ยวกับปัจจัยดังกล่าว มากนักในปัจจุบันเนื่องจากผลกระทบต่อรายได้น่าจะเริ่มปรากฏให้เห็นตั้งแต่ 2Q23 เป็นต้นไป นอกจากนี้ผลกระทบต่อผลประกอบการของ AH น่าจะอยู่ในระดับที่จัดการได้เนื่องจากธุรกิจ ดังกล่าวมีอัตรากำไรสุทธิต่ำ นอกจากนี้เรายังได้รวมปัจจัยดังกล่าวเอาไว้ในประมาณการปี 2023 เรียบร้อยแล้วโดยคาดว่ารายได้จากธุรกิจตัวแทนจำหน่ายรถยนต์ในมาเลเซียจะลดลง 18%

## คงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 42 บาท

เราคาดว่าราคาหุ้นของ AH จะปรับตัวขึ้นอย่างรุนแรงจนถึง 2Q23 AH ยังเป็นหุ้นเด่นของเรา เนื่องจากเราคาดว่ากำไรน่าจะโตถึงกว่า 89% ในปี 2022 และอีก 11% ในปี 2023 เราคง แนะนำซื้อที่ราคาเป้าหมายเดิมที่ 42 บาท



## BUY

#### UNCHANGE

TARGET PRICE THB42.00
CLOSE THB33.50
UP/DOWNSIDE +25.4%
PRIOR TP THB42.00
CHANGE IN TP UNCHANGED
TP vs CONSENSUS +1.2%

#### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	20,433	27,684	29,328	31,059
Net profit	1,024	1,672	1,655	1,741
EPS (THB)	2.89	4.71	4.67	4.91
vs Consensus (%)	-	6.4	1.4	(0.6)
EBITDA	1,699	1,947	2,026	2,037
Core net profit	792	1,498	1,655	1,741
Core EPS (THB)	2.23	4.22	4.67	4.91
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	393.4	89.1	10.5	5.2
Core P/E (x)	15.0	7.9	7.2	6.8
Dividend yield (%)	1.8	4.9	5.6	5.9
EV/EBITDA (x)	11.4	9.5	8.4	7.9
Price/book (x)	1.4	1.2	1.1	1.0
Net debt/Equity (%)	81.5	63.0	43.6	30.8
ROE (%)	9.9	16.5	16.3	15.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	12.6	9.8	28.8
Relative to country (%)	11.5	5.9	27.0
Mkt cap (USD m)			362
3m avg. daily turnover (USD m)			2.7
Free float (%)			50
Major shareholder		Thai N\	/DR (14%)
12m high/low (THB)		3	5.75/19.40
Issued shares (m)			354.84

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

#### Investment thesis

Aapico Hitech (AH TB) is Thailand's biggest automotive company in terms of revenue. It has various investments overseas, mainly in China, Portugal, and Malaysia.

Thailand's automobile manufacturing industry is one of the largest drivers of the country's economy. The demand for new cars in Thailand has consistently remained at 0.8m-1m units per year, according to historical data. Its average car production is also high at 1.9m-2m units per year. Therefore, when the economy returns to normal, we expect Thailand's automobile production volume to return to its normal level – compared with the 2022 production level of 1.88m units – which could directly benefit AH because 65% of its operational revenue comes from Thailand.

## Company profile

Main businesses of AH are the manufacture of OEM automotive parts and designing, producing, and installing assembly jigs and stamping dies. The company has invested in other businesses associated with the automotive industry, including car dealerships and IoT connectivity and mobility businesses.

www.aapico.com

## Principal activities (revenue, 2021)

Manufacture of auto parts - 74.4 %



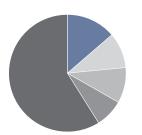
 $\blacksquare$  Car dealership and others - 25.6 %

Source: AAPICO Hitech

## **Major shareholders**

- Thai NVDR 13.7 %
- Teo Lee Ngo 9.8 %
- Yeap Swee Chuan 9.8 %
- Yeap Xin Rhu 7.8 %
- Others 58.9 %

Source: AAPICO Hitech



## Catalysts

- The strong recovery of Thailand's car manufacturing industry;
- Trading at a lower P/E compared to its peers;
- New orders.

## Key assumptions

	2020	2021	2022E	2023E	2024E
	(%)	(%)	(%)	(%)	(%)
Auto parts revenue growth	(6.8)	26.4	33.4	9.1	5.4
Car dealership revenue growth	(6.1)	1.7	41.6	(2.7)	7.3

## Risks to our call

Key downside risks to our P/E-derived TP include lowerthan-expected car production volumes and lower car sales in both Thailand and Malaysia, higher steel prices, semiconductor shortages, and exchange rate risk.

### **Event calendar**

Date	Event	
Feb-23	2022 results announcement	

Source: FSSIA estimates

#### **Earnings sensitivity**

- For every 1% increase in revenue, we project 2023 earnings to rise by 0.5%, and vice versa, all else being equal.
- For every 10 bps increase in gross profit margin, we project 2023 earnings to rise by 5.1%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: AH - 4Q22 results preview

	4Q21	3Q22	4Q22E	Chang	e	2021	2022E	Change
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Auto parts	3,911	5,211	5,430	4.2	38.8	15,201	20,276	33.4
Car dealership and others	1,857	2,089	2,160	3.4	16.3	5,232	7,408	41.6
Revenue	5,770	7,300	7,590	4.0	31.5	20,433	27,684	35.5
Operating costs	(5,192)	(6,486)	(6,748)	4.0	30.0	(18,225)	(24,680)	35.4
Gross profit	578	813	842	3.6	45.8	2,208	3,004	36.0
SG&A expenses	(449)	(455)	(522)	14.6	16.3	(1,540)	(1,799)	16.9
EBIT	129	358	320	(10.5)	148.5	668	1,204	n/a
Depreciation & amortisation	263	276	294	6.6	11.8	1,031	743	(28.0)
EBITDA	392	634	614	(3.1)	56.8	1,699	1,947	14.6
EBITDA margin (%)	7	9	8	nm	nm	8	7	nm
Interest expense	(82)	(86)	(89)	3.5	7.9	(346)	(315)	(8.8)
Other income	78	78	82	5.5	5.2	316	346	9.4
Extra item	10	0	0	n/a	n/a	(1)	0	n/a
Associates	72	152	171	12.3	139.1	281	474	69.0
Gain/Loss from exchange	(31)	175	(210)	n/a	577.6	222	175	(21.1)
Pretax profit	176	677	275	(59.4)	56.4	1,140	1,883	65.1
Tax	(33)	(68)	(44)	(35.4)	33.4	(113)	(183)	61.1
Tax rate (%)	(19)	(10)	(16)	nm	nm	(10)	(10)	nm
Minority interests	13	8	11	31.3	n/a	13	28	109.7
Net profit	129	601	220	(63.4)	69.9	1,014	1,672	65.0
Core net profit	150	426	430	0.9	186.5	792	1,498	89.1
EPS (THB)	0.40	1.86	0.62	(66.7)	54.4	2.86	4.71	65.0
Core EPS (THB)	0.47	1.32	1.21	(8.2)	160.5	2.23	4.22	89.1

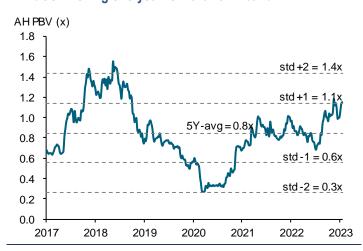
Sources: AH; FSSIA estimates

Exhibit 2: Rolling one-year forward P/E band



 $Sources: Bloomberg; FSSIA\ estimates$ 

Exhibit 3: Rolling one-year forward P/BV band



 $Sources: Bloomberg; FSSIA\ estimates$ 

## **Financial Statements**

AAPICO Hitech

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	17,172	20,433	27,684	29,328	31,059
Cost of goods sold	(15,057)	(17,194)	(23,938)	(25,366)	(26,926)
Gross profit	2,116	3,239	3,746	3,962	4,133
Other operating income	-	-	-	-	-
Operating costs	(1,333)	(1,540)	(1,799)	(1,936)	(2,096)
Operating EBITDA	783	1,699	1,947	2,026	2,037
Depreciation	(998)	(1,031)	(743)	(715)	(686)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(215)	668	1,204	1,311	1,351
Net financing costs	(338)	(343)	(310)	(313)	(303)
Associates	101	281	474	517	545
Recurring non-operating income	726	593	815	893	937
Non-recurring items	2	232	175	0	0
Profit before tax	175	1,151	1,883	1,892	1,985
Tax	(12)	(113)	(183)	(206)	(212)
Profit after tax	163	1,037	1,701	1,685	1,773
Minority interests	(15)	(13)	(28)	(30)	(32)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	148	1,024	1,672	1,655	1,741
Non-recurring items & goodwill (net)	(2)	(232)	(175)	0	0
Recurring net profit	146	792	1,498	1,655	1,741
Per share (THB)					
Recurring EPS *	0.45	2.23	4.22	4.67	4.91
Reported EPS	0.46	2.89	4.71	4.67	4.91
DPS	0.00	0.61	1.65	1.87	1.96
Diluted shares (used to calculate per share data)	323	355	355	355	355
Growth					
Revenue (%)	(6.6)	19.0	35.5	5.9	5.9
Operating EBITDA (%)	(39.4)	117.0	14.6	4.1	0.5
Operating EBIT (%)	nm	nm	80.1	8.9	3.1
Recurring EPS (%)	(84.5)	393.4	89.1	10.5	5.2
Reported EPS (%)	nm	530.0	63.3	(1.0)	5.2
Operating performance					
Gross margin inc. depreciation (%)	6.5	10.8	10.9	11.1	11.1
Gross margin of key business (%)	-	-	-	-	-
Operating EBITDA margin (%)	4.6	8.3	7.0	6.9	6.6
Operating EBIT margin (%)	(1.3)	3.3	4.4	4.5	4.4
Net margin (%)	0.8	3.9	5.4	5.6	5.6
Effective tax rate (%)	(6.9)	(9.9)	(9.7)	(10.9)	(10.7)
Dividend payout on recurring profit (%)	-	27.2	39.1	40.0	40.0
Interest cover (X)	1.5	3.7	6.5	7.0	7.6
Inventory days	66.7	59.7	48.9	47.5	44.9
Debtor days	51.2	45.4	38.7	46.2	45.7
Creditor days	103.2	95.6	78.5	80.0	79.8
Operating ROIC (%)	(2.5)	7.7	13.7	14.3	14.9
ROIC (%)	3.1	7.5	12.1	13.1	13.8
ROE (%)	2.0	9.9	16.5	16.3	15.6
ROA (%) * Pro expentional are goodwill and fully diluted	2.3	5.1	7.7	7.8	7.7
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Revenue by Division (THB m)  Manufacture of auto parts	<b>2020</b> 12,028	<b>2021</b> 15,201	<b>2022E</b> 20,276	2023E 22,123	2024E 23,327

Sources: AAPICO Hitech; FSSIA estimates

## **Financial Statements**

AAPICO Hitech

AAPICO Hitech					
Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	146	792	1,498	1,655	1,741
Depreciation	998	1,031	743	715	686
Associates & minorities	15	13	28	30	32
Other non-cash items	86 (928)	375 1,087	848 (1,171)	16 355	17 (57)
Change in working capital  Cash flow from operations	316	3,299	1,945	2,772	2,419
Capex - maintenance	(446)	(929)	(336)	(476)	(476)
Capex - new investment	(191)	(398)	(144)	(204)	(204)
Net acquisitions & disposals	84	73	0	0	0
Other investments (net)	145	463	5	5	4
Cash flow from investing	(408)	(791)	(475)	(675)	(676)
Dividends paid Equity finance	0	(215) 0	(585) 0	(662) 0	(696) 0
Debt finance	755	(1,631)	411	(100)	(200)
Other financing cash flows	(474)	(431)	28	30	32
Cash flow from financing	281	(2,277)	(146)	(732)	(865)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	14	0	0	0
Net other adjustments	(92)	(178)	0	0	0
Movement in cash Free cash flow to firm (FCFF)	<b>97</b> 281.01	<b>52</b> 2,853.68	<b>1,323</b> 1,784.77	<b>1,364</b> 2,416.34	<b>879</b> 2,055.38
Free cash flow to equity (FCFE)	97.30	2,653.06	1,908.46	2,026.47	1,575.07
	07.00	207.00	1,000.10	2,020.11	1,070.07
Per share (THB) FCFF per share	0.79	8.04	5.03	6.81	5.79
FCFE per share	0.79	0.75	5.38	5.71	4.44
Recurring cash flow per share	3.86	6.23	8.78	6.81	6.98
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Tangible fixed assets (gross)	19,021	20,209	20,585	21,185	21,785
Less: Accumulated depreciation	(11,248)	(11,987)	(12,544)	(13,076)	(13,578)
Tangible fixed assets (net)	7,773	8,222	8,041	8,110	8,208
Intangible fixed assets (net)	3,143	3,317	3,159	3,055	2,951
Long-term financial assets	2.716	4.150	4.450	4.450	4 150
Invest. in associates & subsidiaries  Cash & equivalents	3,716 690	4,150 742	4,150 2,065	4,150 3,429	4,150 4,308
A/C receivable	2,846	2,237	3,641	3,776	3,999
Inventories	2,596	3,031	3,381	3,216	3,404
Other current assets	435	277	291	306	321
Current assets	6,566	6,286	9,377	10,727	12,032
Other assets	1,148	746	368	380	393
Total assets	22,346	22,722	25,096	26,422	27,734
Common equity Minorities etc.	7,473 268	8,513 302	9,628 330	10,651 360	11,728 392
Total shareholders' equity	7,741	8,815	9,958	11,011	12,120
Long term debt	5,597	4,238	4,700	4,600	4,500
Other long-term liabilities	562	512	734	767	801
Long-term liabilities	6,158	4,750	5,434	5,367	5,301
A/C payable	4,119	4,884	5,409	5,716	6,052
Short term debt	3,852	3,687	3,636	3,636	3,536 726
Other current liabilities  Current liabilities	476 <b>8,446</b>	587 <b>9,158</b>	658 <b>9,703</b>	691 <b>10,043</b>	10,313
Total liabilities and shareholders' equity	22,346	22,722	25,096	26,422	27,734
Net working capital	1,282	73	1,245	890	947
Invested capital	17,062	16,509	16,963	16,585	16,649
* Includes convertibles and preferred stock which is bein	g treated as debt				
Per share (THB)					
Book value per share	23.17	23.99	27.13	30.02	33.05
Tangible book value per share	13.42	14.64	18.23	21.41	24.73
Financial strength					
Net debt/equity (%)	113.1	81.5	63.0	43.6	30.8
Net debt/equity (%) Net debt/total assets (%)	39.2	31.6	25.0	18.2	13.4
Net debt/equity (%) Net debt/total assets (%) Current ratio (x)	39.2 0.8	31.6 0.7	25.0 1.0	18.2 1.1	13.4 1.2
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)	39.2	31.6	25.0	18.2	13.4
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) *	39.2 0.8 1.9	31.6 0.7 2.9	25.0 1.0 7.6	18.2 1.1 8.1	13.4 1.2 6.9
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation	39.2 0.8 1.9 2020	31.6 0.7 2.9 2021	25.0 1.0 7.6 2022E	18.2 1.1 8.1 2023E	13.4 1.2 6.9 <b>2024E</b>
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) *	39.2 0.8 1.9 2020 <b>74.1</b>	31.6 0.7 2.9 2021 15.0	25.0 1.0 7.6 2022E 7.9	18.2 1.1 8.1 2023E 7.2	13.4 1.2 6.9 2024E 6.8
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	39.2 0.8 1.9 2020 74.1 92.9 73.1	31.6 0.7 2.9 2021 15.0 18.8 11.6 1.8	25.0 1.0 7.6 2022E 7.9 10.0 7.1 4.9	18.2 1.1 8.1 2023E 7.2 9.0 7.2 5.6	13.4 1.2 6.9 2024E 6.8 8.6 6.8 5.9
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	39.2 0.8 1.9 2020 74.1 92.9 73.1	31.6 0.7 2.9 2021 15.0 18.8 11.6 1.8 1.4	25.0 1.0 7.6 2022E 7.9 10.0 7.1 4.9 1.2	18.2 1.1 8.1 2023E 7.2 9.0 7.2 5.6 1.1	13.4 1.2 6.9 2024E 6.8 8.6 6.8 5.9
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	39.2 0.8 1.9 2020 74.1 92.9 73.1 - 1.4 2.5	31.6 0.7 2.9 2021 15.0 18.8 11.6 1.8 1.4 2.3	25.0 1.0 7.6 2022E 7.9 10.0 7.1 4.9 1.2 1.8	18.2 1.1 8.1 2023E 7.2 9.0 7.2 5.6 1.1 1.6	13.4 1.2 6.9 <b>2024E</b> <b>6.8</b> <b>8.6</b> 6.8 5.9 1.0
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) EV/EBITDA (x) **	39.2 0.8 1.9 2020 74.1 92.9 73.1 - 1.4 2.5 25.3	31.6 0.7 2.9 2021 15.0 18.8 11.6 1.8 1.4 2.3	25.0 1.0 7.6 2022E 7.9 10.0 7.1 4.9 1.2 1.8 9.5	18.2 1.1 8.1 2023E 7.2 9.0 7.2 5.6 1.1 1.6 8.4	13.4 1.2 6.9 2024E 6.8 8.6 6.8 5.9 1.0 1.4 7.9
Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	39.2 0.8 1.9 2020 74.1 92.9 73.1 - 1.4 2.5	31.6 0.7 2.9 2021 15.0 18.8 11.6 1.8 1.4 2.3	25.0 1.0 7.6 2022E 7.9 10.0 7.1 4.9 1.2 1.8	18.2 1.1 8.1 2023E 7.2 9.0 7.2 5.6 1.1 1.6	13.4 1.2 6.9 2024E 6.8 8.6 6.8 5.9 1.0

Sources: AAPICO Hitech; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

ADVANC BEAT AF BEAT BEAT BEAT BEAT BEAT BEAT BEAT BEAT	BDMS BEM BGC BGRIM BIZ BKI BOL	CPALL	GCAP GFPT GGC GLAND GLOBAL GPI	K KBANK KCE KKP KSL	MSC MST MTC MVP NCL	PLANET PLAT PORT PPS	SAMART SAMTEL SAT SC	SPI SPRC SPVI SSSC	THRE THREL TIPCO TISCO	TVD TVI TVO TWPC
ADVANC BEAT AF BEAT BEAT BEAT BEAT BEAT BEAT BEAT BEAT	BDMS BEM BGC BGRIM BIZ BKI BOL	CPF CPI CPN CRC CSS	GFPT GGC GLAND GLOBAL	KBANK KCE KKP	MST MTC MVP	PLAT PORT	SAMTEL SAT	SPRC SPVI	THREL TIPCO	TVI TVO
AF BE AH BC AHRA BC AKP BI AKR BH ALT BC AMATA BF AMATAV BT ANAN BT AOT BC	BEM BGC BGRIM BIZ BKI BOL	CPI CPN CRC CSS	GGC GLAND GLOBAL	KCE KKP	MTC MVP	PORT	SAT	SPVI	TIPCO	TVO
AH BC AIRA BC AKP BI AKR BH ALT BC AMA BF AMATA BF AMATAV BT ANAN BT AOT BV	GGC GGRIM BIZ BKI BOL	CPN CRC CSS	GLAND GLOBAL	KKP	MVP					
AIRA BO AKP BI AKR BH ALT BO AMATA BF AMATAV BT ANAN BT AOT BN	BGRIM BIZ BKI BOL	CRC CSS	GLOBAL			FF3	30	333C	11900	IVVPC
AKP BI AKR BH ALT BC AMA BF AMATA BF AMATAV BT ANAN BT AOT BV	BIZ BKI BOL	CSS		NOL		PR9	SCB	SST	TK	U
AKR BH ALT BG AMA BF AMATA BF AMATAV BT ANAN BT AOOT BV	BKI BOL			KTB	NEP	PREB	SCC	STA	TKT	UAC
ALT BC AMA BF AMATA BF AMATAV BT ANAN BT AOOT BV	BOL		GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
AMA BF AMATA BF AMATAV BT ANAN BT AOT BV		DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMATA BEAMATAV BEAMANAN BEAMAN BEAMAN BEAMAN BEAMAN BEAMAN BEAMANAN BEAMANANANANANANANANANANANANANANANANANANA	BPP .	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
ANAN BI		DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
AOT B\	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
	STW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
		EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
		EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
		ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
		ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
		EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
		EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
		EPG	INTUCH IP	MC MCOT	PAP PCSGH	QTC RATCH	SIS SITHAI	TFMAMA	TSTE TSTH	
		ETC FPI	IRPC	MCOT METCO	PDG	RATCH RS	SITHAL	TGH THANA	TTA	
		FPT	ITEL	MFEC	PDG PDJ	S	SMPC	THANA	TTB	
		FSMART	IVL	MINT	PG	S&J	SNC	THCOM	TTCL	
		GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
		GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
Valuar C. Couston Valuar C. Couston Valuar C. Couston	crod unstrall manicroll artes Valual Cr. Constitu			EL – Score ra						
		CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
		CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
		CIG	FNS	J	LST	PATO PB	RWI	SMIT	TEAM	UEC
ABM AT ACE B		CMC COLOR	FORTH FSS	JAS JCK	M MATCH	PICO	S11 SA	SMT SNP	TFG TFI	UMI UOBKH
ACG BA		CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
		CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS BO		CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
		CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
		CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
		CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
		DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
ALLA B.	SJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
	SJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
		DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
AMARIN BE		DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
		DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
		EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
		EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
		ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
		ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
		ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
		ETE FE	IRC IRCP	LEO LHK	NRF NTV	RML ROJNA	SKN SKR	TAKUNI TBSP	TRT TSE	
Unidelanacient unidelanacient unidelanacient Statual Co. Consister Natual Co. Consister Natual Co. Co.	DOCKTYPH Committee	G00	D LEVEL – S	core range 7	0-79					Vaa
		CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI BI		CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
		CMD	GREEN	KASET	MORE	PPM	SIMAT	TCCC	TYCN	
AIE BI	BLAND	CMR CPT	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
AIE BI AJ BL			GTB	KK	NC	PRAPAT PRECHA	SK SMART	THMUI TNH	UMS UNIQ	
AIE BI AJ BL ALPHAX BI	BM		UTECU							
AIE BI AJ BL ALPHAX BN AMC BF	BM BROCK	CRANE	HTECH	KKC	NDR NEC					
AIE BI AJ BL ALPHAX BI AMC BF APP BS	BROCK BSBM	CRANE CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AIE BI AJ BI ALPHAX BI AMC BI APP BS AQ BS	BROCK BSBM BSM	CRANE CSR D	HUMAN IHL	KWI KYE	NFC NNCL	PTL RJH	SOLAR SPACK	TNR TOPP	UPA UREKA	
AIE BI AJ BL ALPHAX BI AMC BF APP BS AQ BS ARIN BT	BM BROCK BSBM BSM BTNC	CRANE CSR D EKH	HUMAN IHL IIG	KWI KYE LEE	NFC NNCL NOVA	PTL RJH RP	SOLAR SPACK SPG	TNR TOPP TPCH	UPA UREKA VIBHA	
AIE BI AJ BI ALPHAX BI AMC BI AMPP BS AQ BS ARIN BT AS BY	BM BROCK BSBM BSM BTNC BYD	CRANE CSR D EKH EMC	HUMAN IHL IIG INGRS	KWI KYE LEE LPH	NFC NNCL NOVA NPK	PTL RJH RP RPH	SOLAR SPACK SPG SQ	TNR TOPP TPCH TPIPL	UPA UREKA VIBHA W	
AIE BI AJ BL ALPHAX BI AMC BF APP BS AQ BS ARIN BT AS BY AU C/	BM BROCK BSBM BSM BTNC BYD GAZ	CRANE CSR D EKH	HUMAN IHL IIG	KWI KYE LEE	NFC NNCL NOVA	PTL RJH RP	SOLAR SPACK SPG	TNR TOPP TPCH	UPA UREKA VIBHA	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

<sup>\*</sup> CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
Al	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S&J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

## Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
01-Oct-2020 21-Oct-2020 17-Nov-2020 04-Dec-2020 08-Feb-2021	HOLD BUY BUY BUY BUY	11.60 14.40 17.60 22.00 24.40	15-Mar-2021 18-May-2021 27-Oct-2021 02-Feb-2022 16-Mar-2022	BUY BUY BUY HOLD BUY	22.00 30.80 29.00 28.00 28.00	01-Aug-2022 28-Oct-2022 25-Nov-2022	BUY BUY BUY	29.50 35.50 42.00

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
AAPICO Hitech	АН ТВ	THB 33.50	BUY	Key downside risks to our P/E-derived TP include lower-than-expected car production volumes and lower car sales in both Thailand and Malaysia, higher steel prices, semiconductor shortages, and exchange rate risk.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 1-Feb-2023 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.