**EQUITY RESEARCH - COMPANY REPORT** 

# INANS

# THAI STANLEY ELECTRIC

### **STANLY TB**

THAILAND / AUTOMOTIVE

TARGET PRICE	THB230.00
CLOSE	THB191.00
UP/DOWNSIDE	+20.4%
PRIOR TP	THB240.00
CHANGE IN TP	-4.2%
TP vs CONSENSUS	+6.2%

## ผลประกอบการ 3QFY23 พลาดเป้า

- กำไรปกติ 3QFY23 อยู่ที่ 392 ลบ. ต่ำกว่าประมาณการของเรา 13% และของตลาด
- กำไรที่ต่ำกว่าคาดดังกล่าวเกิดจากรายได้ที่ต่ำกว่าคาดและต้นทุนขายที่สูงเกินคาด
- คงแนะนำซื้อหลังปรับราคาเป้าหมายลงเล็กน้อยเป็น 230 บาท

### ผลประกอบการ 3QFY23 ต่ำกว่าคาดจาก Product mix

STANLY รายงานกำไรสุทธิ 3QFY23 (ต.ค. - ธ.ค. 2022) อยู่ที่ 376 ลบ. (-22.7% q-q, -5.2% y-y) เมื่อหักผลขาดทุนอัตราแลกเปลี่ยน 16 ลบ. กำไรปกติอยู่ที่ 392 ลบ. (-17.8% q-q, +0.1% y-y) ซึ่งต่ำกว่าประมาณการของเรา 13% และของตลาด 7% จากรายได้ที่ต่ำกว่าคาดและต้นทุน ขายที่สูงเกินคาด โดยรายได้จากการขายเพิ่มเพียง 1.4% q-q และ 2.6% y-y เป็น 3.6พัน ลบ. แยกเป็นยอดขายในประเทศ 65% และยอดขายจากการส่งออก 35% รายได้ที่ต่ำกว่าคาดเกิด จากยอดขายในประเทศที่เงียบเหงาในเดือน ธ.ค. อัตรากำไรขั้นตันทรงตัว q-q อยู่ที่ 17% แต่ ลดลง y-y จากสัดส่วนรายได้ที่ลดลงจากการส่งออกและผลิตภัณฑ์แม่พิมพ์ที่ให้อัต<sup>ิ</sup>รากำไรสูง

### บริษัทร่วมมีส่วนช่วย

STANLY ควบคุมค่าใช้จ่ายการขายและการบริหาร (SG&A) ได้ดีโดยอยู่ที่ 7.6% ของยอดขาย ซึ่งต่ำกว่าตัวเลขใน 2QFY23 (ก.ค. - ก.ย. 2022) และ 3QFY22 (ต.ค. - ธ.ค. 2021) อยู่ 20 bps ส่วนแบ่งกำไรจากบริษัทร่วมเพิ่ม 40.7% y-y เป็น 105 ลบ. ซึ่งนับเป็นส่วนแบ่งกำไรรายไตร มาสที่สูงที่สุดเป็นอันดับสองในรอบ 4 ปีเป็นอย่างอย่างน้อยจากผลประกอบการที่ดีของกิจการ ร่วมค้าในเวี่ยดนาม (STANLY ถือหุ้น 20%) นอกจากนี้รายได้เงินปันผลใน 2QFY23 ที่หายไป ยังทำให้กำไรปกติ 3QFY23 ลดลง q-q ด้วย

### ปรับประมาณการกำไรจากมุมมองอย่างระมัดระวังในด้านอัตรากำไร

กำไรปกติของ STANLY ในรอบ 9MFY23 (เม.ย. - ธ.ค. 2022) เพิ่ม 13.7% y-y มาอย่ที่ 1.2 พัน ลบ. ซึ่งคิดเป็น 68.1% ของประมาณการก่อนหน้าของเรา แม้เราจะมั่นใจว่าอุตสาหกรรม ยานยนต์กำลังฟื้นตัว กลุ่มอุตสาหกรรมกำลังเริ่มได้รับผลกระทบจากค่าไฟฟ้าที่อยู่ในระดับสูง เราปรับลดประมาณการกำไรปกติปี FY23-FY25 ลง 4%/5%/2% เพื่อสะท้อนอัตราค่าไฟฟ้า สำหรับธุรกิจที่เพิ่ม 20.5% เป็น 5.69 บาท (+0.97 บาท) ต่อหน่วยในช่วงเดือน ม.ค. ถึง เม.ย. 2023 และหันมามองอัตรากำไรขั้นต้นด้วยความระมัดระวังมากยิ่งขึ้น

### ดงแนะนำซื้อหลังปรับลดราคาเป้าหมายลงเล็กน้อยเป็น 230 บาท

แม้ว่าเราจะปรับลดประมาณการกำไรของเรา เรายังคาดว่ากำไรปกติจะโต 18.8% CAGR ในช่วง FY23-FY25 เราคงแนะนำซื้อ STANLY หลังปรับลดราคาเป้าหมายลงเล็กน้อยเป็น 230 จาก 240 บาท ราคาดังกล่าวคิดเป็น 9.0x ของค่า FY24E P/E เท่ากับค่าเฉลี่ย 5 ปีย้อนหลัง เรายังชอบ STANLY จากการประเมินมูลค่าที่อยู่ในระดับต่ำ ความเสี่ยงด้านการเงินที่ต่ำมาก และสภาพคล่องที่อยู่ในระดังสูง ปัจจุบันหุ้นมีการซื้อขายที่ค่า FY24E P/E ที่ 7.3x และ P/BV ที่ เพียง 0.7x

### **KEY STOCK DATA**

YE Mar (THB m)	2022	2023E	2024E	2025E
Revenue	13,582	14,494	16,106	18,359
Net profit	1,521	1,661	1,994	2,345
EPS (THB)	19.85	21.67	26.02	30.60
vs Consensus (%)	-	6.6	19.3	28.0
EBITDA	3,158	3,286	3,780	4,299
Core net profit	1,496	1,661	1,994	2,345
Core EPS (THB)	19.53	21.67	26.02	30.60
Chg. In EPS est. (%)	-	(3.6)	(4.5)	(1.8)
EPS growth (%)	44.7	11.0	20.1	17.6
Core P/E (x)	9.8	8.8	7.3	6.2
Dividend yield (%)	4.5	4.5	5.5	6.4
EV/EBITDA (x)	3.8	3.8	3.2	2.8
Price/book (x)	0.7	0.7	0.7	0.7
Net debt/Equity (%)	(13.3)	(10.8)	(11.3)	(12.5)
ROE (%)	7.7	8.3	9.7	11.0



Share price performance	1 Month	3 Month	12 Month				
Absolute (%)	2.7	11.0	4.1				
Relative to country (%)	1.9	6.1	1.5				
Mkt cap (USD m)							
3m avg. daily turnover (USD m) 0							
Free float (%)			34				
Major shareholder Stanley Elect	ric Holding	Asia-Pacifi	c Pte., Ltd.				

12m high/low (THB) 198.50/164.50

Issued shares (m) 76.63

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

### Investment thesis

We reiterate our BUY call on STANLY with a slightly lower TP to THB230 from THB240, in accordance with a small cut in our forecast to reflect our more cautious view to its gross margin and an electricity price hike during 4M23.

We like STANLY as it is in a low competition industry with only a few players in the market. The company has a competitive advantage as a partner with a Japanese JV and as a listed company on the Stock Exchange of Thailand, which allows the company to seek lower-cost funding sources. Moreover, we think STANLY's share price is undemanding at only 7.3x FY24E P/E and 0.7x P/BV.

### Company profile

STANLY is a manufacturer and distributor of automotive lightling equipment, namely lamps, lighting sets, and metal molds to domestic and international automotive manufacturers. STANLY was founded by a Thai-Japanese joint venture between The Sittipol 1919 Co., Ltd. and Stanley Electric Co., Ltd. of Japan. The company has three plants in Thailand manufacturing auto bulbs, dies and molds, and auto lamps. The company has two joint ventures in Vietnam and Laos.

www.thaistanley.com

### Principal activities (revenue, 2022)

Auto bulbs & automotive lighting equipment - 99.3 %

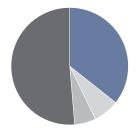


Molds & dies and product designs -0.7 %

Source: Thai Stanley Electric

### Major shareholders

- Stanley Electric Holding Asia-Pacific Pte., Ltd. - 35.7 %
- Mr. Apichart Lee-issaranukul 7.1 %
- Mrs. Porndee Lee-issaranukul -5.9 %
- Others 51.4 %



Source: Thai Stanley Electric

### **Catalysts**

Key potential catalysts include 1) stronger demand for cars and motorcycles in the region; 2) new orders; and 3) lower costs for raw materials.

### Risks to our call

Downside risks to our P/E-based TP include 1) weak global automotive demand; 2) higher raw material prices and utility costs; 3) global semiconductor shortages; and 4) fluctuations in the THB.

### **Event calendar**

Date	Event
May 2023	FY23 results announcement

### **Key assumptions**

	FY23E	FY24E	FY25E
	(THB m)	(THB m)	(THB m)
Auto bulbs & lighting	14,394	15,996	18,239
Growth	6.7	11.1	10.8
Die & molds	100	109	121
Growth	8.0	10.0	10.1
Gross margin	17.1	18.0	18.5
SG&A to sales	7.6	7.1	6.8

Source: FSSIA estimates

### Earnings sensitivity

- For every 0.5% change in its gross margin, we project STANLY's net profit to change by 3%, all else being equal.
- For every 10% change in utility costs, we project STANLY's net profit to change by 2%, all else being equal.
- For every 1% change in its SG&A to sales, we forecast STANLY's net profit to change by 6%, all else being equal.

Source: FSSIA estimates

### 3QFY23 results review

Exhibit 1: 3QFY23 results

Year to Mar 31	3QFY22	2QFY23	3QFY23	Cha	ange	9MFY22	9MFY23	Change	FY23E
	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)
Sales	3,512	3,551	3,602	1.4	2.6	9,748	10,436	7.1	14,494
Cost of sales	2,844	2,949	2,991	1.4	5.1	7,978	8,674	8.7	12,022
Gross profit	667	602	611	1.6	(8.4)	1,770	1,762	(0.4)	2,471
Operating costs	274	278	274	(1.5)	0.1	762	822	7.9	1,102
Operating profit	394	324	337	4.2	(14.3)	1,008	940	(6.8)	1,370
Operating EBITDA	816	848	772	(9.0)	(5.4)	2,273	2,315	1.8	3,286
Other income	23	135	44	(67.3)	94.2	90	207	129.7	231
Interest expense	0	0	0	0.0	0.0	416	499	19.8	0
Profit before tax	416	459	382	(16.9)	(8.3)	1,099	1,147	4.4	1,601
Tax	98	103	94	(8.7)	(4.9)	253	275	8.9	320
Associates	74	121	105	(13.7)	40.7	187	303	61.8	380
Minority interests	0	0	0	0.0	0.0	0	0	0.0	(0)
Reported net profit	397	487	376	(22.7)	(5.2)	1,047	1,180	12.7	1,661
Core profit	392	478	392	(17.8)	0.1	1,033	1,174	13.7	1,661
Reported EPS (THB)	5.18	6.35	4.91	(22.7)	(5.2)	13.67	15.40	12.7	21.67
Core EPS (THB)	5.12	6.23	5.12	(17.8)	0.1	13.48	15.32	13.7	21.67
Key Ratios (%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)
Gross margin	19.0	17.0	17.0	0.0	(2.0)	18.2	16.9	(1.3)	17.1
Operating margin	11.9	12.9	10.6	(2.3)	(1.3)	11.3	11.0	(0.3)	11.0
EBITDA margin	23.2	23.9	21.4	(2.4)	(1.8)	23.3	22.2	(1.1)	22.7
Recurring net margin	11.2	13.5	10.9	(2.6)	(0.3)	10.6	11.3	0.7	11.5
SG&A / Sales	7.8	7.8	7.6	(0.2)	(0.2)	7.8	7.9	0.1	7.6
Revenue breakdown by product type	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)
Auto bulbs & automotive lighting equipment	3,490	3,488	3,598	3.1	3.1	9,670	10,356	7.1	14,394
Molds & dies and product designs	21	63	4	(92.9)	(79.1)	79	80	2.1	100
Revenue breakdown by market	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)
Domestic sales	2,139	2,390	2,355	(1.5)	10.1	5,867	6,854	16.8	10,638
Export sales	1,373	1,161	1,247	7.4	(9.2)	3,882	3,583	(7.7)	3,855

Sources: STANLY; FSSIA estimates

### **Core profit and TP revisions**

Although we are confident that the auto industry is on the road to recovery, the industrial sector is starting to feel the high electric bills. Utility costs contributed to 3.5% of STANLY's total cost of goods sold and 2.6% of its sales revenue in FY22. In the current situation where economic challenges lie ahead, it is difficult to pass through the rising costs to customers. We trim our core profit forecast for FY23-FY25 by 4%/5%/2% to reflect the 20.5% increase in the power tariff for businesses to THB5.69 (+THB0.97) per unit from January to April 2023, and adopt a more cautious view to its gross margin.

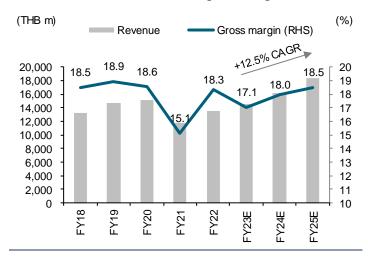
Despite our estimate cuts, we expect STANLY's core profit to grow at a CAGR of 18.8% during FY23-FY25. We maintain BUY on STANLY with a slight cut to our TP to THB230 from THB240, based on 9.0x FY24E P/E, equal to its five-year historical average. We still like STANLY for its undemanding valuations, very low financial risk, and high liquidity. It is currently trading at an FY24E P/E of 7.3x and a P/BV of only 0.7x.

**Exhibit 2: Change of key assumptions** 

YE Mar	Current			Previous	Change				
	FY23E	FY24E	FY25E	FY23E	FY24E	FY25E	FY23E	FY24E	FY25E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)
Auto bulbs & lighting	14,394	15,996	18,239	14,812	16,461	18,239	(2.8)	(2.8)	(0.0)
Die & molds	100	109	121	100	109	121	(0.5)	0.5	(0.4)
Total revenue	14,494	16,106	18,359	14,912	16,570	18,359	(2.8)	(2.8)	(0.0)
Cost of goods sold	12,022	13,207	14,963	12,295	13,488	14,871	(2.2)	(2.1)	0.6
Gross profit	2,471	2,899	3,396	2,617	3,082	3,488	(5.6)	(5.9)	(2.6)
EBIT	1,601	1,984	2,392	1,704	2,128	2,473	(6.1)	(6.8)	(3.3)
Core net profit	1,661	1,994	2,345	1,724	2,088	2,387	(3.6)	(4.5)	(1.8)
Margins	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)
Gross margin	17.1	18.0	18.5	17.6	18.6	19.0	(0.5)	(0.6)	(0.5)
EBIT margin	11.0	12.3	13.0	11.4	12.8	13.5	(0.4)	(0.5)	(0.4)
Core profit margin	11.5	12.4	12.8	11.6	12.6	13.0	(0.1)	(0.2)	(0.2)
Growth	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)
Revenue	6.7	11.1	14.0	9.8	11.1	10.8	(3.1)	(0.0)	3.2
Core profit	11.0	20.1	17.6	15.2	21.1	14.3	(4.2)	(1.1)	3.3

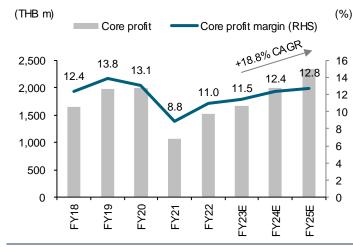
Sources: FSSIA estimates

Exhibit 3: STANLY's revenue and gross margin



Sources: STANLY, FSSIA estimates

Exhibit 4: Core profit and core profit margin



Sources: STANLY, FSSIA estimates

### **Financial Statements**

Thai Stanley Electric

Cast of goods sold   (9,952)   (11,083)   (12,022)   (13,207)   (14,	Profit and Loss (THB m) Year Ending Mar	2021	2022	2023E	2024E	2025E
Gross profit Other operating income Other operating income Other operating income Other operating income (1,56) (1,024) Operating EMITDA 2,583 (1,024) Operating EMITDA 2,583 3,158 3,286 3,780 (1,137) (1,024) Operating EMITDA 0,000 Operating EMITDA 0,000 0,0	Revenue	11,728	13,582	14,494	16,106	18,359
Oher operating income         1,891         1,893         1,916         2,018         2           Operating costs         (883)         (1,024)         (1,102)         (1,137)         (1           Operating EBITDA         2,583         3,158         3,266         3,780         4           Depreciation         (1,566)         (1,574)         (1,585)         (1,796)         (1           Goodwill amortisation         0         0         0         0         0         0         0           Operating EBIT         1,927         1,584         1,601         1,984         2           Associates         242         282         380         407           Recurring non-operating income         242         282         380         407           Non-recurring items         27         24         0         0         0           Tax         (2,25)         (358)         (320)         (397)         2         2           Tax         (2,25)         (3589)         (320)         (397)         2         2         3         4         7         7         7         7         7         7         7         7         7         7         7	Cost of goods sold	(9,952)	(11,093)	(12,022)	(13,207)	(14,963)
Operating EBITDA	Gross profit	1,776	2,490	2,471	2,899	3,396
Operating ENITDA         2,583         3,158         3,286         3,780         4           Depreciation         (1,556)         (1,574)         (1,685)         (1,796)         (1           Ocodavil amorisation         0         0         0         0         0         0           Operating ENIT         1,927         1,584         1,601         1,934         2           Associates         242         282         380         407         4           Recurring non-operating income         242         282         380         407         4           Non-recurring items         27         24         0         0         0         11         10         11         1,521         1,661         1,994         22         10         10         10         10         10	Other operating income	1,691	1,693	1,916	2,018	2,142
Depreciation	Operating costs	(883)	(1,024)	(1,102)	(1,137)	(1,239)
Cooxwill amortisation   0   0   0   0   0   0   0   0   0	Operating EBITDA	2,583	3,158	3,286	3,780	4,299
Operating EBIT         1,027         1,584         1,601         1,984         2           Net financing costs         0	Depreciation	(1,556)	(1,574)	(1,685)	(1,796)	(1,907)
Net financing costs	Goodwill amortisation	0	0	0	0	0
Associates 242 282 380 407 Recurring non-operating income 242 282 380 407 Non-recurring items 277 244 0 0 0 Profit before tax 1,296 1,890 1,981 2,391 2 Tax (235) 3690) 3(300) 3(397) 2 Terprefit after tax 1,061 1,521 1,661 1,994 2 The feared dividends	Operating EBIT	1,027	1,584	1,601	1,984	2,392
Recurring non-operating income   242   282   380   407   Non-recurring items   27   24   0   0   0   0   0   0   0   0   0	Net financing costs	0	0	0	0	0
Non-recurring items	Associates	242	282	380	407	431
Profit before tax	Recurring non-operating income	242	282	380	407	431
Tax	Non-recurring items	27	24	0	0	0
Profit after tax         1,061         1,521         1,661         1,994         2           Minority interests         0         0         0         0           Preferred dividends         -         -         -         -           Other items         -         -         -         -           Reported net profit         1,061         1,521         1,661         1,994         2           Non-recurring items & goodwill (net)         (27)         (24)         0         0         0           Recurring net profit         1,034         1,496         1,661         1,994         2           Per share (THB)         8         19.85         21.67         26.02         3           Reported EPS         13.85         19.85         21.67         26.02         3           Reported SPS         13.85         19.85         21.67         26.02         3           Reported SPS         13.85         19.85         21.67         26.02         3           Reported LPS         13.85         19.85         21.67         26.02         3           Revering EPS         6         5.50         8.50         8.67         11.1         1         0	Profit before tax	1,296	1,890	1,981	2,391	2,823
Minority interests         0         0         0         0           Preferred dividends         -	Tax	(235)	(369)	(320)	(397)	(478)
Preferred dividends	Profit after tax	1,061	1,521	1,661	1,994	2,345
Other items         - <th< td=""><td>Minority interests</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td></th<>	Minority interests	0	0	0	0	0
Reported net profit   1,061   1,521   1,661   1,994   2	Preferred dividends	-	-	-	-	-
Non-recurring Items & goodwill (net)   (27)   (24)   (1,98)   (1,994)   (2,98)   (1,994)   (2,98)   (1,994)   (2,98)   (1,981)   (1,994)   (2,98)   (1,981)   (1,994)   (2,98)   (1,981)   (1,994)   (2,98)   (1,981)   (1,994)   (2,98)   (1,981)   (1,994)   (1,994)   (2,98)   (1,994)	Other items	-	-	-	-	-
Recurring net profit   1,034   1,496   1,661   1,994   2   2   2   2   2   3   3   3   2   6   2   3   3   3   3   3   3   3   3   3	Reported net profit	1,061	1,521	1,661	1,994	2,345
Per share (THB)   Recurring EPS *   13.49   19.53   21.67   26.02   3.58     Reported EPS   13.85   19.85   21.67   26.02   3.58     Reported EPS   5.50   8.50   8.50   8.67   10.41   1.58     Diluted shares (used to calculate per share data)   77   77   77   77   77     To Torowth   Torowth   To Torowth   Torowth   To Torowth   Torowth   To Torowth   Torowth   To Torowth   To Torowth   To Torowth   To Torowth   To	Non-recurring items & goodwill (net)	(27)	(24)	0	0	0
Recurring EPS *   13.49   19.53   21.67   26.02   33   25.00   35.00	Recurring net profit	1,034	1,496	1,661	1,994	2,345
Reported EPS 13.85 19.85 21.67 26.02 32 32 32 32 34 34 35 34 35 34 35 35 36 36 36 36 36 36 36 36 36 36 36 36 36	Per share (THB)					
DPS         5.50         8.50         8.67         10.41         10.41           Diluted shares (used to calculate per share data)         77         77         77         77           Growth           Revenue (%)         (22.6)         15.8         6.7         11.1           Operating EBITDA (%)         (27.4)         22.3         4.0         15.0           Operating EBITDA (%)         (61.3)         54.3         1.0         23.9           Recurring EPS (%)         (47.8)         44.7         11.0         20.1           Reported EPS (%)         (46.9)         43.3         9.2         20.1           Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin fox key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.0         11.5         12.4           Effective tax rate (%)         18.1         19.5         16.2         16.6 <td>Recurring EPS *</td> <td>13.49</td> <td>19.53</td> <td>21.67</td> <td>26.02</td> <td>30.60</td>	Recurring EPS *	13.49	19.53	21.67	26.02	30.60
Diluted shares (used to calculate per share data)         77         77         77           Growth           Revenue (%)         (22.6)         15.8         6.7         11.1           Operating EBITDA (%)         (27.4)         22.3         4.0         15.0           Operating EBIT (%)         (51.3)         54.3         1.0         23.9           Recurring EPS (%)         (47.8)         44.7         11.0         20.1           Reported EPS (%)         (46.9)         43.3         9.2         20.1           Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin for key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.7         11.0         12.3           Inventory (%)         18.1         19.5         16.2         16.6 <td< td=""><td>Reported EPS</td><td>13.85</td><td>19.85</td><td>21.67</td><td>26.02</td><td>30.60</td></td<>	Reported EPS	13.85	19.85	21.67	26.02	30.60
Growth           Revenue (%)         (22.6)         15.8         6.7         11.1           Operating EBITDA (%)         (27.4)         22.3         4.0         15.0           Operating EBIT (%)         (51.3)         54.3         1.0         23.9           Recurring EPS (%)         (47.8)         44.7         11.0         20.1           Reported EPS (%)         (46.9)         43.3         9.2         20.1           Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin fok key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.0         11.5         12.4           Effective tax rate (%)         18.1         19.5         16.2         16.6           Dividend payout on recurring profit (%)         40.8         43.5         40.0         40.0           Interest cover (X)         -         -         -         -         -	DPS	5.50	8.50	8.67	10.41	12.24
Revenue (%) (22.6) 15.8 6.7 11.1 Operating EBITDA (%) (27.4) 22.3 4.0 15.0 Operating EBITDA (%) (51.3) 54.3 1.0 23.9 Recurring EPS (%) (47.8) 44.7 11.0 20.1 Reported EPS (%) (46.9) 43.3 9.2 20.1 Operating PS (%) (46.9) 43.3 9.2 20.1 Operating PS (%) (46.9) 43.3 9.2 20.1 Operating PS (%) 1.9 6.7 5.4 6.8 Gross margin inc. depreciation (%) 1.9 6.7 5.4 6.8 Gross margin of key business (%) 15.1 18.3 17.1 18.0 Operating EBITDA margin (%) 22.0 23.3 22.7 23.5 Operating EBITDA margin (%) 8.8 11.7 11.0 12.3 Net margin (%) 8.8 11.7 11.0 12.3 Net margin (%) 8.8 11.0 11.5 12.4 Effective tax rate (%) 18.1 19.5 16.2 16.6 Dividend payout on recurring profit (%) 40.8 43.5 40.0 40.0 Interest cover (X)	Diluted shares (used to calculate per share data)	77	77	77	77	77
Operating EBITDA (%)         (27.4)         22.3         4.0         15.0           Operating EBIT (%)         (51.3)         54.3         1.0         23.9           Recurring EPS (%)         (47.8)         44.7         11.0         20.1           Reported EPS (%)         (46.9)         43.3         9.2         20.1           Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin of key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.0         11.5         12.4           Effective tax rate (%)         18.1         19.5         16.2         16.6           Dividend payout on recurring profit (%)         40.8         43.5         40.0         40.0           Interest cover (X)         -         -         -         -         -         -           Inventory days         26.0         19.7         23.4         24.4           Debtor	Growth					
Operating EBIT (%)         (51.3)         54.3         1.0         23.9           Recurring EPS (%)         (47.8)         44.7         11.0         20.1           Reported EPS (%)         (46.9)         43.3         9.2         20.1           Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin of key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.0         11.5         12.4           Effective tax rate (%)         18.1         19.5         16.2         16.6           Dividend payout on recurring profit (%)         40.8         43.5         40.0         40.0           Interest cover (X)         -         -         -         -         -           Inventory days         26.0         19.7         23.4         24.4           Debtor days         38.7         34.4         32.0         30.1           Operating ROIC (%)	Revenue (%)	(22.6)	15.8	6.7	11.1	14.0
Recurring EPS (%)       (47.8)       44.7       11.0       20.1         Reported EPS (%)       (46.9)       43.3       9.2       20.1         Operating performance         Gross margin inc. depreciation (%)       1.9       6.7       5.4       6.8         Gross margin for key business (%)       15.1       18.3       17.1       18.0         Operating EBITDA margin (%)       22.0       23.3       22.7       23.5         Operating EBIT margin (%)       8.8       11.7       11.0       12.3         Net margin (%)       8.8       11.0       11.5       12.4         Effective tax rate (%)       18.1       19.5       16.2       16.6         Dividend payout on recurring profit (%)       40.8       43.5       40.0       40.0         Interest cover (X)       -       -       -       -       -         Inventory days       26.0       19.7       23.4       24.4         Debtor days       38.7       34.4       32.0       30.1         Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7<	Operating EBITDA (%)	(27.4)	22.3	4.0	15.0	13.7
Reported EPS (%)       (46.9)       43.3       9.2       20.1         Operating performance         Gross margin inc. depreciation (%)       1.9       6.7       5.4       6.8         Gross margin of key business (%)       15.1       18.3       17.1       18.0         Operating EBITDA margin (%)       22.0       23.3       22.7       23.5         Operating EBIT margin (%)       8.8       11.7       11.0       12.3         Net margin (%)       8.8       11.0       11.5       12.4         Effective tax rate (%)       18.1       19.5       16.2       16.6         Dividend payout on recurring profit (%)       40.8       43.5       40.0       40.0         Interest cover (X)       -       -       -       -       -         Inventory days       26.0       19.7       23.4       24.4         Debtor days       80.7       69.4       65.5       60.2         Creditor days       38.7       34.4       32.0       30.1         Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROO (%)       4.9       6.7	Operating EBIT (%)	(51.3)	54.3	1.0	23.9	20.6
Operating performance           Gross margin inc. depreciation (%)         1.9         6.7         5.4         6.8           Gross margin of key business (%)         15.1         18.3         17.1         18.0           Operating EBITDA margin (%)         22.0         23.3         22.7         23.5           Operating EBIT margin (%)         8.8         11.7         11.0         12.3           Net margin (%)         8.8         11.0         11.5         12.4           Effective tax rate (%)         18.1         19.5         16.2         16.6           Dividend payout on recurring profit (%)         40.8         43.5         40.0         40.0           Interest cover (X)         -         -         -         -         -         -           Inventory days         26.0         19.7         23.4         24.4           Debtor days         80.7         69.4         65.5         60.2           Creditor days         38.7         34.4         32.0         30.1           Operating ROIC (%)         6.7         9.5         9.1         11.1           ROIC (%)         6.4         8.5         8.5         9.9           ROE (%)         5.7	Recurring EPS (%)	(47.8)	44.7	11.0	20.1	17.6
Gross margin inc. depreciation (%)  1.9 6.7 5.4 6.8 Gross margin of key business (%) 15.1 18.3 17.1 18.0 Operating EBITDA margin (%) 22.0 23.3 22.7 23.5 Operating EBIT margin (%) 8.8 11.7 11.0 12.3 Net margin (%) 8.8 11.0 11.5 12.4 Effective tax rate (%) 18.1 19.5 16.2 16.6 Dividend payout on recurring profit (%) 40.8 43.5 40.0 40.0 Interest cover (X) Inventory days 26.0 19.7 23.4 24.4 Debtor days 80.7 69.4 65.5 60.2 Creditor days 38.7 34.4 32.0 30.1 Operating ROIC (%) 6.7 9.5 9.1 11.1 ROIC (%) ROE (%) 5.7 7.7 8.3 9.7 ROA (%) * Pre-exceptional, pre-goodwill and fully diluted	Reported EPS (%)	(46.9)	43.3	9.2	20.1	17.6
Gross margin of key business (%) 15.1 18.3 17.1 18.0  Operating EBITDA margin (%) 22.0 23.3 22.7 23.5  Operating EBIT margin (%) 8.8 11.7 11.0 12.3  Net margin (%) 8.8 11.0 11.5 12.4  Effective tax rate (%) 18.1 19.5 16.2 16.6  Dividend payout on recurring profit (%) 40.8 43.5 40.0 40.0  Interest cover (X)	Operating performance					
Operating EBITDA margin (%)       22.0       23.3       22.7       23.5         Operating EBIT margin (%)       8.8       11.7       11.0       12.3         Net margin (%)       8.8       11.0       11.5       12.4         Effective tax rate (%)       18.1       19.5       16.2       16.6         Dividend payout on recurring profit (%)       40.8       43.5       40.0       40.0         Interest cover (X)       -       -       -       -       -         Inventory days       26.0       19.7       23.4       24.4         Debtor days       80.7       69.4       65.5       60.2         Creditor days       38.7       34.4       32.0       30.1         Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted	Gross margin inc. depreciation (%)	1.9	6.7	5.4	6.8	8.1
Operating EBIT margin (%)       8.8       11.7       11.0       12.3         Net margin (%)       8.8       11.0       11.5       12.4         Effective tax rate (%)       18.1       19.5       16.2       16.6         Dividend payout on recurring profit (%)       40.8       43.5       40.0       40.0         Interest cover (X)       -       -       -       -       -         Inventory days       26.0       19.7       23.4       24.4         Debtor days       80.7       69.4       65.5       60.2         Creditor days       38.7       34.4       32.0       30.1         Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted	Gross margin of key business (%)	15.1	18.3	17.1	18.0	18.5
Net margin (%) 8.8 11.0 11.5 12.4  Effective tax rate (%) 18.1 19.5 16.2 16.6  Dividend payout on recurring profit (%) 40.8 43.5 40.0 40.0  Interest cover (X)	Operating EBITDA margin (%)	22.0	23.3	22.7	23.5	23.4
Effective tax rate (%)       18.1       19.5       16.2       16.6         Dividend payout on recurring profit (%)       40.8       43.5       40.0       40.0         Interest cover (X)       -       -       -       -       -         Inventory days       26.0       19.7       23.4       24.4         Debtor days       80.7       69.4       65.5       60.2         Creditor days       38.7       34.4       32.0       30.1         Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted	Operating EBIT margin (%)	8.8	11.7	11.0	12.3	13.0
Dividend payout on recurring profit (%)  Interest cover (X)	Net margin (%)	8.8	11.0	11.5	12.4	12.8
Interest cover (X)	Effective tax rate (%)	18.1	19.5	16.2	16.6	16.9
Inventory days 26.0 19.7 23.4 24.4  Debtor days 80.7 69.4 65.5 60.2  Creditor days 38.7 34.4 32.0 30.1  Operating ROIC (%) 6.7 9.5 9.1 11.1  ROIC (%) 6.4 8.5 8.5 9.9  ROE (%) 5.7 7.7 8.3 9.7  ROA (%) 4.9 6.7 7.2 8.5  * Pre-exceptional, pre-goodwill and fully diluted	Dividend payout on recurring profit (%)	40.8	43.5	40.0	40.0	40.0
Debtor days     80.7     69.4     65.5     60.2       Creditor days     38.7     34.4     32.0     30.1       Operating ROIC (%)     6.7     9.5     9.1     11.1       ROIC (%)     6.4     8.5     8.5     9.9       ROE (%)     5.7     7.7     8.3     9.7       ROA (%)     4.9     6.7     7.2     8.5       * Pre-exceptional, pre-goodwill and fully diluted	Interest cover (X)	-	-	-	-	-
Creditor days     38.7     34.4     32.0     30.1       Operating ROIC (%)     6.7     9.5     9.1     11.1       ROIC (%)     6.4     8.5     8.5     9.9       ROE (%)     5.7     7.7     8.3     9.7       ROA (%)     4.9     6.7     7.2     8.5       * Pre-exceptional, pre-goodwill and fully diluted	Inventory days	26.0	19.7	23.4	24.4	24.5
Operating ROIC (%)       6.7       9.5       9.1       11.1         ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted	Debtor days	80.7	69.4	65.5	60.2	57.2
ROIC (%)       6.4       8.5       8.5       9.9         ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted       **	Creditor days	38.7	34.4	32.0	30.1	28.2
ROE (%)       5.7       7.7       8.3       9.7         ROA (%)       4.9       6.7       7.2       8.5         * Pre-exceptional, pre-goodwill and fully diluted	Operating ROIC (%)	6.7	9.5	9.1	11.1	13.0
ROA (%) 4.9 6.7 7.2 8.5  * Pre-exceptional, pre-goodwill and fully diluted	•	6.4	8.5	8.5	9.9	11.3
* Pre-exceptional, pre-goodwill and fully diluted	ROE (%)	5.7	7.7	8.3	9.7	11.0
		4.9	6.7	7.2	8.5	9.6
Revenue by Division (THB m) 2021 2022 2023E 2024E 20	* Pre-exceptional, pre-goodwill and fully diluted					
2021 2022 20242 20	Revenue by Division (THB m)	2021	2022	2023E	2024E	2025E
Auto bulbs & automotive lighting equipment 11,125 13,490 14,394 15,996 18	Auto bulbs & automotive lighting equipment	11.125	13.490	14.394	15.996	18,239
Molds & dies and product designs 603 92 100 109	5 5			•		121

Sources: Thai Stanley Electric; FSSIA estimates

### **Financial Statements**

Thai Stanley Electric

Cash Flow (THB m) Year Ending Mar	2021	2022	2023E	2024E	2025E
Recurring net profit	1,034	1,496	1,661	1,994	2,345
Depreciation	1,556	1,574	1,685	1,796	1,907
Associates & minorities	(242)	(282)	(380)	(407)	(431)
Other non-cash items	223	405	0	0	0
Change in working capital	302	(621)	(30)	(221)	(423)
Cash flow from operations	2,873	2,573	2,935	3,162	3,397
Capex - maintenance	(1.604)	0 (927)	(562)	0 (873)	(972)
Capex - new investment	(1,604)	(927)	(562)	(872)	(872)
Vet acquisitions & disposals	(1.150)		(2.004)	(1 202)	(1,296)
Other investments (net) Cash flow from investing	(1,159) <b>(2,763)</b>	(1,234) <b>(2,161)</b>	(2,094) <b>(2,656)</b>	(1,392) <b>(2,264)</b>	(2,168)
Dividends paid	(632)	(421)	(664)	( <b>2,204)</b> (798)	(938)
Equity finance	0	(421)	0	(790)	(930)
Debt finance	0	0	0	0	0
Other financing cash flows	-	0	-	-	
Cash flow from financing	(632)	(421)	(664)	(798)	(938)
Non-recurring cash flows	(002)	(-2.)	(004)	(100)	(555)
Other adjustments	8	2	0	79	83
Net other adjustments	8	2	(92)	79	83
Novement in cash	(514)	(7)	(477)	179	374
Free cash flow to firm (FCFF)	109.91	411.62	279.69	898.27	1,229.57
ree cash flow to equity (FCFE)	118.05	414.05	187.69	976.78	1,312.20
Per share (THB)					
FCFF per share	1.43	5.37	3.65	11.72	16.05
FCFE per share	1.54	5.40	2.45	12.75	17.13
Recurring cash flow per share	33.55	41.68	38.70	44.15	49.86
Balance Sheet (THB m) Year Ending Mar	2021	2022	2023E	2024E	2025E
angible fixed assets (gross)	23,900	24,589	22,566	20,742	18,808
Less: Accumulated depreciation	(14,497)	(15,512)	(13,827)	(12,032)	(10,125)
Tangible fixed assets (net)	9,403	9,077	8,739	8,711	8,683
ntangible fixed assets (net)	1,028	989	989	1,038	1,060
ong-term financial assets	1,337	1,485	1,685	1,685	1,685
nvest. in associates & subsidiaries	1,733	1,909	2,079	2,329	2,579
Cash & equivalents	2,663	2,656	2,179	2,359	2,733
VC receivable	2,550	2,618	2,581	2,736	3,018
nventories	477	718	823	941	1,066
Other current assets	2,310	3,548	4,049	4,100	4,101
Current assets	8,000	9,539	9,632	10,135	10,918
Other assets	42	58	62	64	73
Total assets	21,543	23,057	23,186	23,962	24,999
Common equity	18,718	20,027	20,113	20,909	21,916
Minorities etc.	0	0	0	0	C
Total shareholders' equity	18,718	20,027	20,113	20,909	21,916
ong term debt	-	-	-	-	-
Other long-term liabilities	857	965	986	1,031	1,102
ong-term liabilities	857	965	986	1,031	1,102
VC payable	1,036	1,054	1,054	1,122	1,189
Short term debt	-	0	-	-	
Other current liabilities	931	1,011	1,034	901	792
Current liabilities	1,967	2,065	2,088	2,023	1,981
Total liabilities and shareholders' equity	21,543	23,057	23,186	23,962	24,999
let working capital	3,369	4,818	5,365	5,754	6,204
nvested capital  Includes convertibles and preferred stock which is being	16,912	18,335	18,919	19,581	20,285
·	ireated as debt				
Per share (THB)					
Book value per share	244.28	261.36	262.48	272.87	286.02
angible book value per share	230.87	248.46	249.58	259.33	272.18
Financial strength					
Net debt/equity (%)	(14.2)	(13.3)	(10.8)	(11.3)	(12.5)
let debt/total assets (%)	(12.4)	(11.5)	(9.4)	(9.8)	(10.9)
Current ratio (x)	4.1	4.6	4.6	5.0	5.5
	-				
			2023E	2024E	2025E
CF interest cover (x)	2021	2022			
CF interest cover (x) /aluation	2021 14.2	9.8	8.8	7.3	6.2
CF interest cover (x) /aluation Recurring P/E (x) *				7.3 8.8	
CF interest cover (x) /aluation Recurring P/E (x) * Recurring P/E @ target price (x) *	14.2	9.8	8.8		7.5
CF interest cover (x)  /aluation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)	14.2 17.0	9.8 11.8	8.8 10.6	8.8	<b>7.</b> 5
CF interest cover (x)  /aluation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)	<b>14.2</b> <b>17.0</b> 13.8	<b>9.8</b> <b>11.8</b> 9.6	8.8 10.6 8.8	<b>8.8</b> 7.3	<b>7.</b> . 6.2 6.4
CF interest cover (x)  (aluation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)  (rice/book (x)	<b>14.2</b> <b>17.0</b> 13.8 2.9	<b>9.8</b> <b>11.8</b> 9.6 4.5	8.8 10.6 8.8 4.5	<b>8.8</b> 7.3 5.5	7.5 6.2 6.4 0.7
CF interest cover (x)  /aluation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)  Price/book (x)  Price/tangible book (x)  EV/EBITDA (x) **	14.2 17.0 13.8 2.9 0.8	9.8 11.8 9.6 4.5 0.7	8.8 10.6 8.8 4.5 0.7	8.8 7.3 5.5 0.7	6.2 7.5 6.2 6.4 0.7 0.7
CF interest cover (x)  /aluation  Recurring P/E (x) * Reported P/E (x)  Dividend yield (%)  Price/book (x)  Price/tangible book (x)	14.2 17.0 13.8 2.9 0.8 0.8	9.8 11.8 9.6 4.5 0.7	8.8 10.6 8.8 4.5 0.7	8.8 7.3 5.5 0.7 0.7	7.5 6.2 6.4 0.7 0.7

Sources: Thai Stanley Electric; FSSIA estimates

### Corporate Governance report of Thai listed companies 2021

nephraneously of Salama Co-Committee	12 junio il ne ciardi yvya il ne verienti yvy Granustica Nederal FEFF	EX	CELLENT LE	EVEL – Score	range 90-100					
AV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
DVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
\F	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
ΛH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
RA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
KP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
KR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
LT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
MA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
MATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
MATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
NAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
ОТ	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
P.	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
RIP	CFRESH	ECF	ICHI	MAJOR		PTTGC		TACC	TRU	WICE
					OR		SELIC			
RROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
SP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
UCT	CIMBT	EGCO	ILM	MBK	ОТО	QH	SIRI	TEAMG	TSR	
WC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
YUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
AFS										
	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
ANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
AY	COM7	FSMART	IVL	MINT	PG	S&J	SNC	THCOM	TTCL	
BL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
CP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
windstream vers it was finder out vers it was the control of the c	prodeficience end endeficience end traded to Constitute and Co. Constitut		RY GOOD LE	EVEL – Score	e range 80-89					
S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
BICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
BM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
CE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
CG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
DB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
EONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
GE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
HC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
IT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
									TMD	VL VPO
LL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA		
LLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
LUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
MANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
MARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
PCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	хо
-co -cs	CBG		IMH		NCAP	PT	SFT	STPI	TPA	XPG
		EASON		KUN						
PURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
QUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
SAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
SEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
SIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
พักธิบางแห่งจาที บารทักธิบางแห่ง เพลง Committee National CG Commi	17) 11) 11) 15) 15) 15) 15) 15) 15) 15) 15	GC	OOD LEVEL -	- Score range	⊋ 70-79					V66
	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
E	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
ı	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
, _PHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
MC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
PP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
Q	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
RIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
3	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
s J										
. 1	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TPIPP	WIN	
					D E	0.4.01.07	OTABL	TDL AC	MODIC	
52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

<sup>\*</sup> CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

### **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
Al	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S&J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

### **Level** Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

Thai Stanley Electric Jitra Amornthum STANLY TB

### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 19-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Thai Stanley Electric	STANLY TB	THB 191.00	BUY	Downside risks to our P/E-based TP include 1) weak global automotive demand; 2) higher raw material prices and utility costs; 3) global semiconductor shortages; and 4) fluctuations in the THB.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities **Public Company Limited** 

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 27-Jan-2023 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.