## EQUITY RESEARCH - COMPANY REPORT

# BANGKOK AIRWAYS

**BA TB** 

THAILAND / TRANSPORT & LOGISTICS

## Earlier turnaround is in sight

- Expect earnings to break even in 4Q22 vs 4Q19 core loss of THB1.5b; fundamentals significantly changed
- Other businesses should contribute up to THB1.8b in profit, while its airline business could provide potential upside.
- Maintain BUY with a higher SoTP-based TP of THB18.0/shr.

## Earnings momentum to accelerate in 1Q-3Q23

We expect BA's core profit (THB10m) and net profit (THB310m) to turn positive in 4Q22 – the first turnaround since the Covid-19 pandemic began. Passenger volume should continue to recover to 65% of the pre-Covid level (vs 58% in 3Q22), while ticket fares should exceed pre-Covid by 9% thanks to strong pent-up demand. Despite the 4Q low season for Samui, BA's earnings have reached the breakeven point earlier than expected. The earnings momentum over the next three guarters is promising with China reopening and the upcoming Samui high season (1Q23 and 3Q23), coupled with dividend income from BDMS in 2Q23.

## Fundamentals have significantly improved

If our 4Q22 preview estimates are materialised, it would show that BA's fundamentals have significantly changed given that its 4Q19 core loss was THB1.5b and 4Q22 results are reaching breakeven. The key improvements, in our view, are leaner airline business costs, higher passenger yields due to the focus on the Samui route, and the more favorable Samui Airport leasehold structure.

## Earnings should reach a record high of THB2.1b

BA has a strong earnings stream worth up to THB1.7b-THB1.8b per year from other businesses, including THB0.5b in share income from its cargo business, THB0.4b from ground support services, THB0.1b from catering, THB0.2b from its airport business after deducting lease payments to BAREIT, and dividend income from BDMS and BAFS of up to THB0.5-0.6b. This implies that if its airline business becomes profitable, BA's core profit should recover to its peak of THB2.1b in 2016. Our forecast is conservative with a core profit of THB0.9b-THB1.6b in 2023-24E.

## Raise profit estimates; cheaper option among Thai tourism stocks

We revise up our 2022-24E earnings estimates to reflect the better airline business outlook and derive a new SoTP-based TP at THB18.0/shr (from THB15.6/shr). We think BA is an alternative pick among Thai tourism stocks as it trades at 19x 2024E P/E, lower than AAV (32x), AOT (32x) and the hotel sector average (33x). Upside includes the return of Chinese tourists who account for c10% of revenue and gains from Samui Airport improvements (flight capacity expansion and terminal renovation).



Teerapol Udomvej, CFA

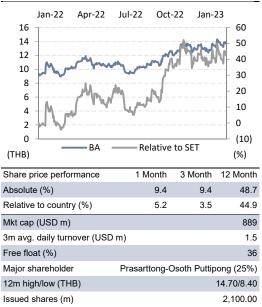


## UNCHANGED

| THB18.00 |
|----------|
| THB13.90 |
| +29.5%   |
| THB15.60 |
| +15.4%   |
| +25.7%   |
|          |

## **KEY STOCK DATA**

| YE Dec (THB m)       | 2021    | 2022E   | 2023E  | 2024E  |
|----------------------|---------|---------|--------|--------|
| Revenue              | 2,717   | 10,997  | 20,020 | 25,032 |
| Net profit           | (9,079) | (1,952) | 918    | 1,573  |
| EPS (THB)            | (4.32)  | (0.93)  | 0.44   | 0.75   |
| vs Consensus (%)     | -       | nm      | nm     | 557.9  |
| EBITDA               | (2,607) | 348     | 2,059  | 2,353  |
| Core net profit      | (3,899) | (1,813) | 918    | 1,573  |
| Core EPS (THB)       | (1.86)  | (0.86)  | 0.44   | 0.75   |
| Chg. In EPS est. (%) | nm      | nm      | 5.6    | 6.3    |
| EPS growth (%)       | nm      | nm      | nm     | 71.4   |
| Core P/E (x)         | (7.5)   | (16.1)  | 31.8   | 18.6   |
| Dividend yield (%)   | -       | -       | 1.9    | 3.2    |
| EV/EBITDA (x)        | (20.9)  | 160.9   | 25.5   | 20.9   |
| Price/book (x)       | 2.2     | 2.6     | 2.4    | 2.2    |
| Net debt/Equity (%)  | 192.3   | 239.7   | 191.9  | 150.6  |
| ROE (%)              | (23.8)  | (14.8)  | 7.8    | 12.4   |



Sources: Bloomberg consensus; FSSIA estimates

The Chairman of The Audit Committee and Independent Director of Finansia Syrus Securities PCL is also BA's Director.

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## **Investment thesis**

BA expects to turn its airline business around by focusing more on its Samui route (48% of passenger revenue in 2019), which commands a higher yield than other routes. BA also plans to reduce its fleet and cut some expenses. This should support its earnings visibility in the long run.

BA's non-airline business contributes more than half of its gross profit and should be a key driver for the company, especially the airport business based on the U-Tapao Airport project, in which BA holds a 45% stake, and Samui Airport.

Samui Airport is in the process of increasing its flight capacity from 50 to 70 flights/day, and there is the potential for an upgrade to its commercial space. This would improve the airport business' profitability in the long term.

## **Company profile**

BA offers air transportation services. The company operates flights and airports to various resort destinations, including Thailand, CLMV, China and India.

www.bangkokair.com

## Principal activities (revenue, 2021)

- Air fares 43.8 %
- Revenue from sales and services -54.4 %
- Freight 0.2 %
- Passenger services 1.6 %

Source: Bangkok Airways

## **Major shareholders**

- Prasarttong-Osoth Puttipong -24.9 %
- Prasarttong-Osoth Ariya 11.6 %
- Prasarttong-Osoth Prasert 11.4 %
- Others 52.1 %

Source: Bangkok Airways

## Catalysts

Key potential growth drivers include 1) a higher number of passengers carried following a global tourism recovery; 2) lower jet fuel prices; and 3) strong pent-up demand from Chinese tourists.

## **Risks to our call**

Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

## **Event calendar**

 Date
 Event

 Feb-23
 4Q22 results announcement

## Key assumptions

|                                  | 2022E | 2023E | 2024E |
|----------------------------------|-------|-------|-------|
| Number of aircraft (no.)         | 27    | 27    | 27    |
| Passengers carried (m)           | 2.6   | 4.6   | 5.7   |
| Load factor (%)                  | 74.8  | 74.0  | 72.3  |
| Average ticket fare (THB)        | 3,108 | 3,380 | 3,515 |
| Fuel price net hedging (USD/bbl) | 139.0 | 134.0 | 132.0 |
| THB/USD                          | 35.5  | 33.0  | 33.0  |

Source: FSSIA estimates

## Earnings sensitivity

- For every 1% increase in load factor, we project a 2023 profit increase of 12% and vice versa, all else being equal.
- For every 1% increase in average ticket fare, we project a 2023 profit increase of 8% and vice versa, all else being equal.
- For every 1% increase in Brent spot price, we project a 2023 profit reduction of 2% and vice versa, all else being equal.

Source: FSSIA estimates



## 4Q22 results preview

We estimate passengers carried should grow by 17% q-q to 940k in 4Q22, accounting for 65% of the pre-Covid level (vs 58% in 3Q22). Ticket fares should drop by 3% q-q due to the low season for Samui tourism but should exceed the pre-Covid level by 9% thanks to pent-up demand. We expect 4Q22 passenger yield to remain above the pre-Covid level at THB5.1/ passenger-km (vs THB4.0 in 4Q19), due to the strong load factor of 78% (vs 67% in 4Q19).

As a result, we expect passenger revenue to grow by 14% q-q and reach 70% of the pre-Covid level in 4Q22 (vs 41% in 2Q22). Airport operations should also improve q-q from higher Samui passenger volume which should recover to 90% of the pre-Covid level (vs 67% in 3Q22).

Expenses should be flat q-q in 4Q22 as higher OPEX is offset by lower aircraft maintenance costs (booked as a one-off in 3Q22). Interest expenses should jump by 40% q-q from higher financing costs from the BAREIT transaction. Dividend income from BDMS should be absent in this quarter (vs THB310m in 3Q22). Overall, we forecast core profit to turn positive at THB10m in 4Q22 (vs the THB138m core loss in 3Q22). BA should book a cTHB300m FX gain from its aircraft lease liabilities in USD terms following the appreciation of the THB against the USD. Thus, we forecast a net profit of THB310m in 4Q22.

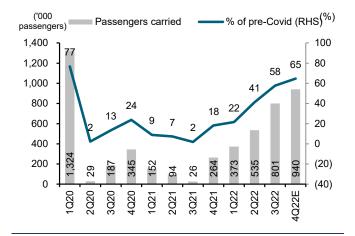
## Exhibit 1: 4Q22 results preview

|                               | 4Q21    | 1Q22    | 2Q22    | 3Q22    | 4Q22E   | Chang   | ye      | 2022E    |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
|                               | (THB m) | (q-q %) | (y-y %) | (THB m)  |
| Sales                         | 1,072   | 1,478   | 2,153   | 3,454   | 3,895   | 13      | 263     | 10,997   |
| - Passenger revenue           | 612     | 931     | 1,566   | 2,677   | 3,055   | 14      | 399     | 8,226    |
| - Other revenue               | 460     | 547     | 587     | 776     | 839     | 8       | 82      | 2,770    |
| Expense                       | (2,140) | (2,487) | (2,959) | (3,866) | (3,862) | (0)     | 80      | (13,171) |
| - Fuel and oil                | (173)   | (256)   | (449)   | (819)   | (849)   | 4       | 392     | (2,332)  |
| - Non-fuel operating expenses | (1,967) | (2,231) | (2,509) | (3,047) | (3,012) | (1)     | 53      | (10,839) |
| Operating Profit              | (1,068) | (1,010) | (806)   | (412)   | 33      | (108)   | (103)   | (2,174)  |
| Dividend income               | 258     | 0       | 207     | 310     | 0       | (100)   | (100)   | 517      |
| Net other income              | 136     | 183     | 159     | 177     | 280     | 58      | 105     | 798      |
| Interest income               | 3       | 1       | 2       | 0       | 0       | 0       | (93)    | 6        |
| Interest expense              | (267)   | (285)   | (299)   | (373)   | (522)   | 40      | 96      | (1,474)  |
| Pretax profit                 | (937)   | (1,111) | (737)   | (297)   | (209)   | (30)    | (78)    | (2,327)  |
| Income Tax                    | (68)    | (56)    | 1       | 33      | 33      | 0       | (148)   | 10       |
| Associates                    | 40      | 104     | 104     | 123     | 179     | 46      | 352     | 492      |
| Minority interest             | 17      | 6       | 6       | 3       | 6       | 92      | (64)    | 12       |
| Core profit                   | (949)   | (1,057) | (628)   | (138)   | 10      | (107)   | (101)   | (1,813)  |
| Extraordinaries               | 807     | 37      | (220)   | (255)   | 300     | (218)   | (63)    | (139)    |
| - FX                          | 79      | 37      | (221)   | (255)   | 300     | (218)   | 279     | 0        |
| - Derivative                  | (0)     | 0       | 1       | 0       | 0       |         |         | 0        |
| - Others                      | 728     | 0       | 0       | 0       | 0       |         |         | (139)    |
| Net profit                    | (141)   | (1,020) | (848)   | (393)   | 310     | (179)   | (319)   | (1,952)  |
| Shares out (end Q, m)         | 2,100   | 2,100   | 2,100   | 2,100   | 2,100   | 0       | 0       | 2,100    |
| Pre-ex EPS                    | (0.45)  | (0.50)  | (0.30)  | (0.07)  | 0.00    | (107)   | (101)   | (0.86)   |
| EPS                           | (0.07)  | (0.49)  | (0.40)  | (0.19)  | 0.15    | (179)   | (319)   | (0.93)   |
| Depreciation                  | (571)   | (628)   | (622)   | (607)   | (607)   | 0       | 6       | (2,522)  |
| EBITDA                        | (496)   | (382)   | (184)   | 195     | 640     | 228     | (229)   | 348      |
| Key Ratios                    |         |         |         |         |         |         |         |          |
| Operating profit margin (%)   | (100)   | (68)    | (37)    | (12)    | 1       | 13      | 100     | (20)     |
| EBITDA margin (%)             | (46)    | (26)    | (9)     | 6       | 16      | 11      | 63      | 3        |
| Net profit margin (%)         | (13)    | (69)    | (39)    | (11)    | 8       | 19      | 21      | (18)     |
| Operating stats               |         |         |         |         |         |         |         |          |
| Passenger carried (m)         | 0.3     | 0.4     | 0.5     | 0.8     | 0.9     |         |         |          |
| Load factor (%)               | 63      | 64      | 79      | 77      | 78      |         |         |          |
| RPK (m seats-km)              | 153     | 214     | 309     | 507     | 602     |         |         |          |
| ASK (m seats-km)              | 244     | 337     | 394     | 657     | 776     |         |         |          |
| Average fare (THB)            | 2,319   | 2,495   | 2,926   | 3,342   | 3,250   |         |         |          |
| RASK (THB)                    | 3.1     | 3.5     | 4.5     | 4.6     | 4.3     |         |         |          |
|                               | 7.0     |         | 0.4     | 5.0     | 2.0     |         |         |          |
| CASK (THB)                    | 7.6     | 5.1     | 6.1     | 5.0     | 3.8     |         |         |          |

Sources: BA; FSSIA estimates

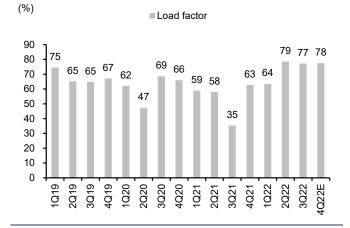


## Exhibit 2: Passengers carried



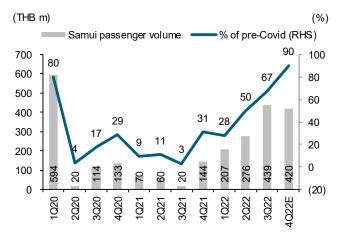
Sources: BA; FSSIA estimates

## Exhibit 4: Load factor



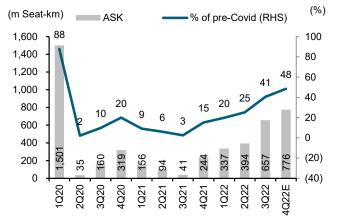
Sources: BA; FSSIA estimates

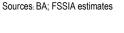
## Exhibit 6: Samui passenger volume



Sources: BA; FSSIA estimates

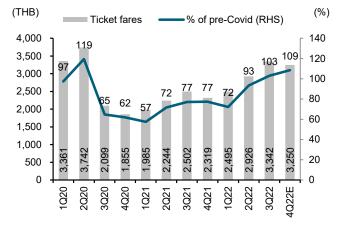
## Exhibit 3: ASK





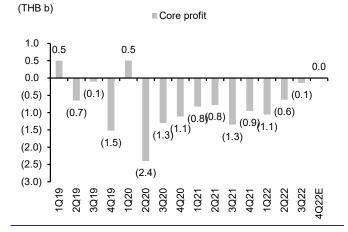
\* ASK = available seat kilometres

## Exhibit 5: Ticket fares



Sources: BA; FSSIA estimates

## Exhibit 7: Core profit



Sources: BA; FSSIA estimates

## 25 JANUARY 2023

## Better business structure compared to pre-Covid

BA's 4Q22 result should support our view that the company's fundamentals have significantly changed, especially for its airline business, after the 4Q19 core loss of THB1.5b. Passenger yield is THB5.1-5.3/passenger-km in 3Q22-4Q22E (vs THB4.3 pre-Covid level) as BA focuses more on the Samui route which has a better yield. In addition, the costs of its non-fuel airline business are estimated to fall by 42% vs pre-Covid in 4Q22, while revenue shrinks by only 30%. The lower expenses are mainly due to lower staff expenses, reduced passenger services, and lower aircraft-related expenses (maintenance and depreciation).

This suggests better profitability in the future as the higher revenue should mostly flow to its bottom line due to the high fixed cost proportion of the airline business at 60%-70%. We also estimate RASK to potentially exceed CASK in 4Q22 for the first time since 1Q19.

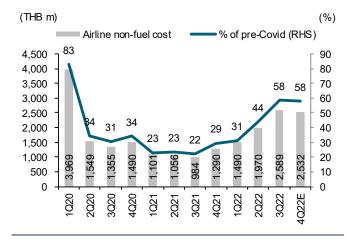
Apart from the airline business, the structure of the Samui Airport business leasehold is now more favorable to BA given that the lease payment to BAREIT has been fixed at THB1.1-1.2b over 2023-25 compared to the former SPF structure pre-Covid in which BA paid up to THB1.6b per year in lease payments. Thus, if Samui Airport's passenger volume and flight volume exceed pre-Covid, it should result in an upside for BA.

## Exhibit 8: Passenger yield



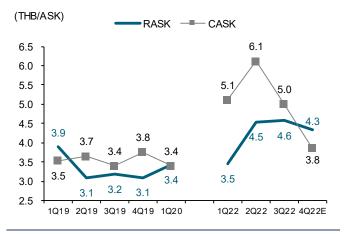
Sources: BA; FSSIA estimate

## Exhibit 10: Non-fuel cost of airline business



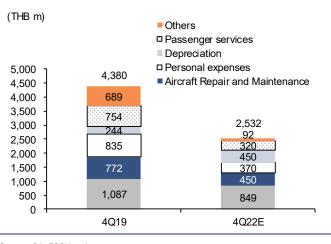
Sources: BA; FSSIA estimates

## Exhibit 9: RASK and CASK



\*RASK = revenue per available seat kilometre; CASK = cost per available seat kilometre Sources: BA; FSSIA estimate

## Exhibit 11: Cost of airline business 4Q22E vs 4Q19



Sources: BA; FSSIA estimates

## **Exhibit 12: Forecast revisions**

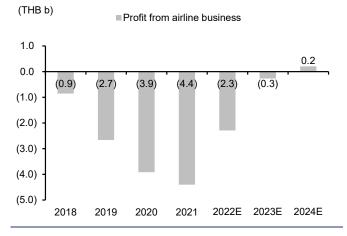
|                                  |         | Current |        |         | Previous |        |         | Change (%) |       |  |
|----------------------------------|---------|---------|--------|---------|----------|--------|---------|------------|-------|--|
|                                  | 2022E   | 2023E   | 2024E  | 2022E   | 2023E    | 2024E  | 2022E   | 2023E      | 2024E |  |
| Passengers carried (m)           | 2.6     | 4.6     | 5.7    | 2.6     | 4.7      | 5.8    | 1.6     | (1.1)      | (2.0) |  |
| Load factor (%)                  | 75      | 74      | 72     | 73      | 73       | 72     | 2.3     | 1.0        | 0.3   |  |
| Average ticket fare (THB)        | 3,108   | 3,380   | 3,515  | 2,930   | 3,370    | 3,505  | 6.1     | 0.3        | 0.3   |  |
| Fuel price net hedging (USD/bbl) | 139     | 134     | 132    | 135     | 130      | 128    | 3.0     | 3.1        | 3.1   |  |
| Revenue (THB m)                  | 10,997  | 20,020  | 25,032 | 10,313  | 20,246   | 25,500 | 6.6     | (1.1)      | (1.8) |  |
| EBITDA (THB m)                   | 348     | 2,059   | 2,353  | (219)   | 2,021    | 2,202  | (258.8) | 1.9        | 6.9   |  |
| Core net profit (THB m)          | (1,813) | 918     | 1,573  | (2,414) | 869      | 1,480  | 24.9    | 5.6        | 6.3   |  |

(THB m)

Note: Change of items in percentage terms is represented in ppt change.

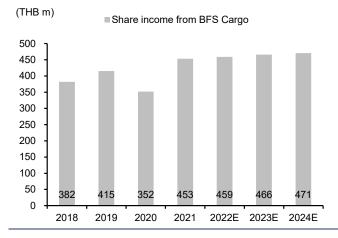
Sources BA; FSSIA estimates

## Exhibit 13: Profit from airline business



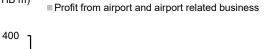
Source: FSSIA estimates

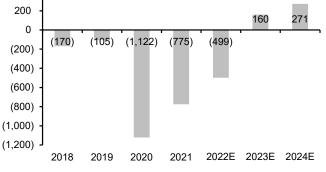
## Exhibit 15: Share income from cargo business



Sources: BA; FSSIA estimates

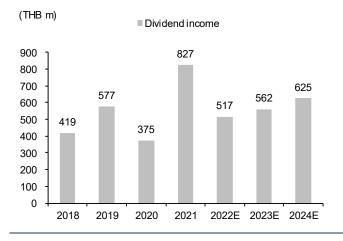
## Exhibit 14: Profit from airport & airport-related business





Note: Includes leasehold payment of BAREIT Source: FSSIA estimates

## Exhibit 16: Dividend income



Sources: BA; FSSIA estimates

## Exhibit 17: SoTP valuation

| SoTP Base case                         | (THB b) | (THB/share) | Comments   |
|--|---------|-------------|--|
| BDMS                                   | 22.9    | 10.9        | Fair price at our TP of THB34.5/shr with 20% holding discount                    |
| BAFS                                   | 1.8     | 0.8         | Fair price at our TP of THB35.0/shr with 20% holding discount                    |
| BAREIT                                 | 2.5     | 1.2         | Fair price at consensus TP of THB12.1/shr with 20% holding discount              |
| Airport and airport-related businesses | 18.8    | 8.9         | Net profit (exclude BAREIT lease payment) THB1.3b and pegged at 15x P/E multiple |
| Airline business                       | 2.7     | 1.3         | 0.8x P/BV multiple of THB3.4b owned aircraft book value                          |
| Cargo business                         | 6.8     | 3.3         | Share income of THB0.5b and pegged at 15x P/E multiple                           |
| Interest-bearing debt                  | (9.6)   | (4.6)       | At end 2023E   |
| BAREIT lease liabilities               | (13.7)  | (6.5)       | At end 2023E   |
| Cash                                   | 5.7     | 2.7         | At end 2023E   |
| Total value                            | 37.8    | 18.0        |  |

Source: FSSIA estimates

## Exhibit 18: Peer comparisons, airline sector as of 24 Jan-23

| Company                           | BBG          | Rec | Share    | price  | Up   | Market  |        | PE   |      | PE  | 3V  | EV/ EBI | TDA  |
|-----------------------------------|--------------|-----|----------|--------|------|---------|--------|------|------|-----|-----|---------|------|
|                                   |              |     | Current  | Target | side | Сар     | 22E    | 23E  | 24E  | 22E | 23E | 22E     | 23E  |
|                                   |              |     | (LCY)    | (LCY)  | (%)  | (USD m) | (x)    | (x)  | (x)  | (x) | (x) | (x)     | (x)  |
| Thailand                          |              |     |          |        |      |         |        |      |      |     |     |         |      |
| Bangkok Airways                   | BA TB        | BUY | 13.90    | 18.00  | 29.5 | 889     | (16.1) | 31.8 | 18.6 | 2.6 | 2.4 | 160.9   | 25.5 |
| Asia Aviation                     | AAV TB       | BUY | 3.04     | 3.70   | 21.7 | 1,126   | (5.2)  | 30.4 | 31.8 | 2.2 | 2.3 | 1,007.6 | 8.7  |
| Thailand average                  |              |     |          |        |      | 2,015   | (10.7) | 31.1 | 25.2 | 2.4 | 2.3 | 584.2   | 17.1 |
| Regional                          |              |     |          |        |      |         |        |      |      |     |     |         |      |
| Spring Airlines Co Ltd-A          | 601021 CH    | n/a | 63.36    | n/a    | n/a  | 9,138   | n/a    | 37.1 | 21.7 | 4.9 | 4.4 | n/a     | 20.2 |
| Interglobe Aviation               | INDIGO IN    | n/a | 2,121.80 | n/a    | n/a  | 9,929   | n/a    | n/a  | 19.7 | n/a | n/a | 53.0    | 13.6 |
| Cebu Air Inc                      | CEB PM       | n/a | 42.90    | n/a    | n/a  | 484     | n/a    | 5.7  | n/a  | n/a | n/a | n/a     | n/a  |
| Singapore Airlines                | SIA SP       | n/a | 5.88     | n/a    | n/a  | 13,234  | n/a    | 9.9  | 14.8 | 1.6 | 1.2 | 11.8    | 3.5  |
| Japan Airlines                    | 9201 JP      | n/a | 2,730.00 | n/a    | n/a  | 9,169   | n/a    | 29.5 | 14.2 | 1.5 | 1.4 | n/a     | n/a  |
| Ana Holdings                      | 9202 JP      | n/a | 2,878.50 | n/a    | n/a  | 10,711  | n/a    | 29.3 | 15.7 | 1.5 | 1.6 | 141.1   | 8.7  |
| Cathay Pacific Airways            | 293 HK       | n/a | 8.38     | n/a    | n/a  | 6,890   | n/a    | 14.2 | 11.2 | 1.0 | 0.9 | 4.9     | 3.8  |
| Spicejet (India)                  | SJET IN      | n/a | 36.85    | n/a    | n/a  | 270     | n/a    | n/a  | n/a  | n/a | n/a | 151.7   | n/a  |
| Vietjet Aviation                  | VJC VN       | n/a | 114,500  | n/a    | n/a  | 2,645   | 299.7  | 36.1 | 21.1 | n/a | n/a | 51.6    | 21.3 |
| Regional average                  |              |     |          |        |      | 62,469  | n/a    | 23.1 | 16.9 | 2.1 | 1.9 | 69.0    | 11.9 |
| Global                            |              |     |          |        |      |         |        |      |      |     |     |         |      |
| Eva Airways                       | 2618 TT      | n/a | 28.40    | n/a    | n/a  | 5,015   | 19.0   | 16.0 | 52.6 | 1.7 | 1.5 | 4.9     | 4.7  |
| Air New Zealand                   | AIR NZ       | n/a | 0.80     | n/a    | n/a  | 1,737   | n/a    | 7.4  | 9.2  | 1.3 | 1.2 | 193.7   | 3.4  |
| Air Arabia                        | AIRARABIA UH | n/a | 2.24     | n/a    | n/a  | 2,833   | 8.7    | 5.5  | 6.1  | 1.7 | 1.6 | 5.2     | 5.0  |
| Easyjet (UK)                      | EZJ LN       | n/a | 450.00   | n/a    | n/a  | 4,286   | n/a    | 34.3 | 14.5 | 1.4 | 1.3 | 6.9     | 4.6  |
| Gol Linhas Aereas Intel. (Brazil) | GOLL4 BS     | n/a | 7.54     | n/a    | n/a  | 606     | n/a    | n/a  | 4.2  | n/a | n/a | 2.1     | 1.2  |
| JetBlue Airways (US, Latin AM)    | JBLU         | n/a | 8.65     | n/a    | n/a  | 2,802   | n/a    | 13.2 | 6.9  | 0.8 | 0.8 | 10.5    | 4.2  |
| Norwegian Air Shuttle (Norway)    | NWARF US     | n/a | 0.87     | n/a    | n/a  | 807     | n/a    | 19.4 | 7.5  | 2.3 | 2.0 | 7.2     | 2.9  |
| Southwest Airlines (US)           | LUV US       | n/a | 36.69    | n/a    | n/a  | 21,785  | 22.6   | 12.0 | 9.1  | 2.0 | 1.8 | 5.9     | 4.2  |
| Global average                    |              |     |          |        |      | 39,872  | 16.8   | 15.4 | 13.8 | 1.6 | 1.5 | 29.5    | 3.8  |
| Overall average                   |              |     |          |        |      | 104,356 | 54.8   | 20.7 | 16.4 | 1.9 | 1.7 | 113.7   | 8.5  |

Sources: Bloomberg; FSSIA estimates

## **Financial Statements**

Bangkok Airways

| Profit and Loss (THB m) Year Ending Dec           | 2020    | 2021    | 2022E   | 2023E    | 2024E   |
|---|---------|---------|---------|----------|---------|
| Revenue   | 7,666   | 2,717   | 10,997  | 20,020   | 25,032  |
| Cost of goods sold                                | (8,015) | (3,773) | (8,537) | (14,718) | (18,850 |
| Gross profit                                      | (349)   | (1,056) | 2,459   | 5,302    | 6,183   |
| Other operating income                            | -       | -       | -       | -        |         |
| Dperating costs                                   | (2,384) | (1,551) | (2,111) | (3,243)  | (3,830  |
| Dperating EBITDA                                  | (2,733) | (2,607) | 348     | 2,059    | 2,353   |
| Depreciation                                      | (2,843) | (2,342) | (2,522) | (2,322)  | (2,365  |
| Goodwill amortisation                             | (_, )   | (_,)    | (_,)    | (_,)     | (_,     |
| Dperating EBIT                                    | (5,576) | (4,949) | (2,174) | (263)    | (13     |
| Vet financing costs                               | (1,084) | (1,258) | (1,468) | (1,748)  | (1,565  |
| Associates  | 555     | 453     | 492     | 708      | 720     |
| Recurring non-operating income                    | 2,399   | 2.142   | 1,807   | 2,969    | 3,334   |
| lon-recurring items                               | 678     | (5,180) | (139)   | 2,909    | 3,33-   |
| 5   |         |         | . ,     | 957      |         |
| Profit before tax                                 | (3,583) | (9,246) | (1,974) |          | 1,756   |
| ax  | (100)   | 117     | 10      | (25)     | (124    |
| Profit after tax                                  | (3,683) | (9,129) | (1,964) | 932      | 1,632   |
| finority interests                                | 45      | 50      | 12      | (14)     | (58     |
| Preferred dividends                               | -       | -       | -       | -        |         |
| Other items                                       | -       | -       | -       | -        |         |
| Reported net profit                               | (3,639) | (9,079) | (1,952) | 918      | 1,573   |
| Non-recurring items & goodwill (net)              | (678)   | 5,180   | 139     | 0        | (       |
| Recurring net profit                              | (4,316) | (3,899) | (1,813) | 918      | 1,573   |
| Per share (THB)                                   |         |         |         |          |         |
| Recurring EPS *                                   | (2.06)  | (1.86)  | (0.86)  | 0.44     | 0.75    |
| Reported EPS                                      | (1.73)  | (4.32)  | (0.93)  | 0.44     | 0.75    |
| DPS   | 0.00    | 0.00    | 0.00    | 0.26     | 0.45    |
| Diluted shares (used to calculate per share data) | 2,100   | 2,100   | 2,100   | 2,100    | 2,100   |
| Growth  |         |         |         |          |         |
| Revenue (%)                                       | (68.0)  | (64.6)  | 304.7   | 82.1     | 25.0    |
| Operating EBITDA (%)                              | nm      | nm      | nm      | 491.6    | 14.3    |
| Derating EBIT (%)                                 | nm      | nm      | nm      | nm       | nn      |
| Recurring EPS (%)                                 | nm      | nm      | nm      | nm       | 71.4    |
| Reported EPS (%)                                  | nm      | nm      | nm      | nm       | 71.4    |
| Operating performance                             | 1000    | 1000    | 1111    | 1011     | 71      |
| Bross margin inc. depreciation (%)                | (41.6)  | (125.1) | (0.6)   | 14.9     | 15.2    |
| • · · · · · · · · · · · · · · · · · · ·           |         |         | (0.6)   | 14.9     | 15.2    |
| Bross margin of key business (%)                  | (41.6)  | (125.1) | . ,     |          |         |
| Operating EBITDA margin (%)                       | (35.6)  | (96.0)  | 3.2     | 10.3     | 9.4     |
| Dperating EBIT margin (%)                         | (72.7)  | (182.2) | (19.8)  | (1.3)    | (0.1    |
| let margin (%)                                    | (56.3)  | (143.5) | (16.5)  | 4.6      | 6.3     |
| ffective tax rate (%)                             | (2.1)   | 2.6     | 15.0    | 10.0     | 12.0    |
| Dividend payout on recurring profit (%)           | -       | -       | -       | 60.0     | 60.0    |
| nterest cover (X)                                 | (2.9)   | (2.2)   | (0.2)   | 1.5      | 2.1     |
| nventory days                                     | 22.5    | 44.3    | 20.2    | 10.7     | 7.9     |
| Debtor days                                       | 46.1    | 51.9    | 10.5    | 4.7      | 5.6     |
| Creditor days                                     | 98.0    | 100.9   | 67.5    | 52.6     | 47.7    |
| Operating ROIC (%)                                | (44.3)  | (32.6)  | (14.1)  | (2.3)    | (0.1    |
| OIC (%)   | (7.3)   | (6.2)   | (0.7)   | 5.8      | 7.4     |
| OE (%)  | (17.4)  | (23.8)  | (14.8)  | 7.8      | 12.4    |
| OA (%)  | (5.8)   | (5.5)   | (1.1)   | 4.7      | 5.9     |
| Pre-exceptional, pre-goodwill and fully diluted   | x/      | /       | . ,     |          |         |
| evenue by Division (THB m)                        | 2020    | 2021    | 2022E   | 2023E    | 20246   |
|   |         |         |         |          |         |
| ir fares  | 5,589   | 1,191   | 8,226   | 15,705   | 20,087  |
| Revenue from sales and services                   | 1,849   | 1,477   | 2,422   | 3,711    | 4,159   |
| reight  | 50      | 6       | 74      | 126      | 215     |
| Passenger services                                | 177     | 43      | 274     | 478      | 572     |

Sources: Bangkok Airways; FSSIA estimates

## **Financial Statements**

Bangkok Airways

| ash Flow (THB m) Year Ending Dec   | 2020  | 2021  | 2022E  | 2023E   | 2024E  |
|--|---|---|--|---|--|
| ecurring net profit  |   | (3,899)   |  | 918   | 1,573  |
| epreciation  | (4,316)<br>2,843  | 2,342   | (1,813)<br>2,522   | 2,322   | 2,365  |
| ssociates & minorities   | -   | -   | -  | -   | 2,000  |
| ther non-cash items  | 119   | (4,921)   | (151)  | 14  | 58   |
| hange in working capital   | (1,571)   | (1,232)   | 951  | 1,319   | 1,189  |
| ash flow from operations   | (2,926)   | (7,709)   | 1,510  | 4,573   | 5,186  |
| apex - maintenance   | (5,495)   | (722)   | (550)  | (1,001)   | (1,252)  |
| apex - new investment  | -   | -   | -  | -   | -  |
| et acquisitions & disposals  | 3,924   | 114   | (2,500)  | 0   | 0  |
| ther investments (net)   | -   | -   | -  | -   | -  |
| ash flow from investing  | (1,571)   | (608)   | (3,050)  | (1,001)   | (1,252)  |
| ividends paid  | (203)   | 0   | 0  | 0   | (551)  |
| quity finance<br>ebt finance   | 0<br>3,648  | 6,094   | 6,794  |   | 0<br>(5,249)   |
| ther financie cash flows   | (6,086)   | 2,168   | 0,794  | (5,272)<br>0  | (5,249)  |
| ash flow from financing  | (0,000)<br>(2,641)  | 8,262   | 6,794  | (5,272)   | (5,800)  |
| on-recurring cash flows  | (2,041)   | -   | -  | (0,272)   | (0,000)  |
| ther adjustments   | 0   | 0   | 0  | 0   | 0  |
| et other adjustments   | ů   | 0   | ů  | ů   | Ő  |
| ovement in cash  | (7,138)   | (55)  | 5,254  | (1,700)   | (1,866)  |
| ree cash flow to firm (FCFF)   | (3,379.37)  | (7,052.04)  | (65.93)  | 5,342.13  | 5,516.75   |
| ee cash flow to equity (FCFE)  | (6,934.75)  | (55.35)   | 5,254.11   | (1,700.34)  | (1,314.83)   |
| er share (THB)   | · · · · ·   |   |  |   |  |
| CFF per share  | (1.61)  | (3.36)  | (0.03)   | 2.54  | 2.63   |
| CFE per share  | (3.30)  | (0.03)  | 2.50   | (0.81)  | (0.63)   |
| ecurring cash flow per share   | (0.64)  | (3.08)  | 0.27   | 1.55  | 1.90   |
| alance Sheet (THB m) Year Ending Dec   | 2020  | 2021  | 2022E  | 2023E   | 2024E  |
| angible fixed assets (gross)   | 27,882  | 27,064  | 27,613   | 28,614  | 29,866   |
| ess: Accumulated depreciation  | (9,622)   | (10,424)  | (12,946)   | (15,268)  | (17,633)   |
| angible fixed assets (net)   | 18,260  | 16,640  | 14,667   | 13,347  | 12,233   |
| tangible fixed assets (net)  | 0   | 0   | 0  | 0   | 0  |
| ong-term financial assets  | -   | -   | -  | -   | -  |
| vest. in associates & subsidiaries   | 28,305  | 28,191  | 30,691   | 30,691  | 30,691   |
| ash & equivalents  | 2,181   | 2,126   | 7,380  | 5,680   | 3,814  |
| C receivable   | 401   | 373   | 259  | 259   | 509  |
| ventories  | 477   | 438   | 508  | 359   | 460  |
| ther current assets  | 198   | 169   | 683  | 1,243   | 1,555  |
| urrent assets  | 3,257   | 3,106   | 8,829  | 7,541   | 6,338  |
| ther assets  | 779   | 1,002   | 1,002  | 1,002   | 1,002  |
| otal assets  | 50,602  | 48,939  | 55,190   | 52,581  | 50,264   |
| ommon equity   | 19,591  | 13,198  | 11,247   | 12,164  | 13,187   |
| inorities etc.   | 14  | (36)  | (48)   | (34)  | 25   |
| otal shareholders' equity  | 19,606  | 13,162  | 11,198   | 12,130  | 13,212   |
| ong term debt  | 20,234  | 26,515  | 33,309   | 28,037  | 22,788   |
| ther long-term liabilities   | 5,290   | 5,305   | 5,305  | 5,305   | 5,305  |
| ong-term liabilities   | 25,524  | 31,820  | 38,614   | 33,342  | 28,093   |
| C payable  | 1,119   | 967   | 2,189  | 2,055   | 2,871  |
| hort term debt   | 1,105   | 917<br>2 073  | 917<br>2 272   | 917<br>4 136  | 917<br>5 171   |
| ther current liabilities<br>urrent liabilities   | 3,248<br>5 <b>472</b>   | 2,073   | 2,272<br><b>5,378</b>  | 4,136<br><b>7,108</b>   | 5,171<br><b>8,959</b>  |
| urrent liabilities<br>otal liabilities and shareholders' equity  | 5,472<br>50,602   | 3,957<br>48,939   | 5,378<br>55,190  | 7,108<br>52,581   | 8,959<br>50,264  |
| et working capital   | (3,292)   | (2,060)   | (3,011)  | (4,330)   | 50,264<br>(5,519)  |
| vested capital   | (3,292)<br>44,053   | 43,773  | 43,350   | 40,710  | 38,408   |
| ncludes convertibles and preferred stock which is being  |   | 10,110  | 10,000   | 10,110  | 00,100   |
| er share (THB)   |   |   |  |   |  |
| ook value per share  | 9.33  | 6.28  | 5.36   | 5.79  | 6.28   |
| angible book value per share   | 9.33  | 6.28  | 5.36   | 5.79  | 6.28   |
| nancial strength   |   |   |  |   |  |
|  |   | 100.0   | 239.7  | 191.9   | 150.6  |
| 0  | 97.7  | 192.3   | 200.1  |   |  |
| et debt/equity (%)   | 97.7<br>37.9  | 192.3<br>51.7   | 48.6   | 44.3  | 39.6   |
| et debt/equity (%)<br>et debt/total assets (%)   |   |   |  | 44.3<br>1.1   |  |
| et debt/equity (%)<br>et debt/total assets (%)<br>irrent ratio (x)   | 37.9  | 51.7  | 48.6   |   | 0.7  |
| et debt/equity (%)<br>et debt/total assets (%)<br>rrrent ratio (x)<br>F interest cover (x)   | 37.9<br>0.6   | 51.7<br>0.8   | 48.6<br>1.6  | 1.1   | 0.7<br>0.2   |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation   | 37.9<br>0.6<br>(5.4)<br>2020  | 51.7<br>0.8<br>1.0<br><b>2021</b>   | 48.6<br>1.6<br>4.6<br><b>2022E</b>   | 1.1<br>0.0  | 0.7<br>0.2<br>2024E  |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation<br>ecurring P/E (x) *   | 37.9<br>0.6<br>(5.4)  | 51.7<br>0.8<br>1.0  | 48.6<br>1.6<br>4.6   | 1.1<br>0.0<br>2023E   | 0.7<br>0.2<br>2024E<br>18.6  |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>= interest cover (x)<br>aluation<br>ecurring P/E (x) *<br>ecurring P/E @ target price (x) *  | 37.9<br>0.6<br>(5.4)<br>2020<br>(6.8)   | 51.7<br>0.8<br>1.0<br>2021<br>(7.5)   | 48.6<br>1.6<br>4.6<br>2022E<br>(16.1)  | 1.1<br>0.0<br>2023E<br>31.8   | 0.7<br>0.2<br>2024E<br>18.6<br>24.0  |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>= interest cover (x)<br>aluation<br>ecurring P/E (x) *<br>ecurring P/E @ target price (x) *<br>eported P/E (x)   | 37.9<br>0.6<br>(5.4)<br>2020<br>(6.8)<br>(8.8)                                    | 51.7<br>0.8<br>1.0<br>2021<br>(7.5)<br>(9.7)                                    | 48.6<br>1.6<br>4.6<br>2022E<br>(16.1)<br>(20.9)  | 1.1<br>0.0<br>2023E<br>31.8<br>41.2   | 0.7<br>0.2<br>2024E<br>18.6<br>24.0<br>18.6  |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation<br>ecurring P/E (x) *<br>ecurring P/E @ target price (x) *<br>eported P/E (x)<br>ividend yield (%)  | 37.9<br>0.6<br>(5.4)<br>2020<br>(6.8)<br>(8.8)                                    | 51.7<br>0.8<br>1.0<br>2021<br>(7.5)<br>(9.7)                                    | 48.6<br>1.6<br>4.6<br>2022E<br>(16.1)<br>(20.9)  | 1.1<br>0.0<br>2023E<br>31.8<br>41.2<br>31.8   | 0.7<br>0.2<br>2024E<br>18.6<br>24.0<br>18.6<br>3.2                                       |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation<br>ecurring P/E @ target price (x) *<br>eported P/E (x)<br>ividend yield (%)<br>rice/book (x)   | 37.9<br>0.6<br>(5.4)<br>2020<br>(6.8)<br>(8.8)<br>(8.0)                           | 51.7<br>0.8<br>1.0<br>2021<br>(7.5)<br>(9.7)<br>(3.2)                           | 48.6<br>1.6<br>4.6<br><b>2022E</b><br>(16.1)<br>(20.9)<br>(15.0)                           | 1.1<br>0.0<br><b>2023E</b><br><b>31.8</b><br><b>41.2</b><br>31.8<br>1.9               | 0.7<br>0.2<br>2024E<br>18.6<br>24.0<br>18.6<br>3.2<br>2.2                                |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation<br>ecurring P/E (x) *<br>ecurring P/E @ target price (x) *<br>eported P/E (x)<br>ividend yield (%)<br>rice/book (x)<br>rice/tangible book (x)       | 37.9<br>0.6<br>(5.4)<br>2020<br>(6.8)<br>(8.8)<br>(8.0)<br>-<br>1.5               | 51.7<br>0.8<br>1.0<br><b>2021</b><br>(7.5)<br>(9.7)<br>(3.2)<br>-<br>2.2        | 48.6<br>1.6<br>4.6<br><b>2022E</b><br>(16.1)<br>(20.9)<br>(15.0)<br>-<br>2.6               | 1.1<br>0.0<br><b>2023E</b><br><b>31.8</b><br><b>41.2</b><br>31.8<br>1.9<br>2.4        | 39.6<br>0.7<br>0.2<br>2024E<br>18.6<br>24.0<br>18.6<br>3.2<br>2.2<br>2.2<br>2.2<br>2.0.9 |
| et debt/equity (%)<br>et debt/total assets (%)<br>urrent ratio (x)<br>F interest cover (x)<br>aluation<br>ecurring P/E @ target price (x) *<br>eported P/E (x)<br>ividend yield (%)<br>rice/took (x)<br>V/EBITDA (x) **<br>V/EBITDA (@ target price (x) ** | 37.9<br>0.6<br>(5.4)<br><b>2020</b><br>(6.8)<br>(8.8)<br>(8.0)<br>-<br>1.5<br>1.5 | 51.7<br>0.8<br>1.0<br><b>2021</b><br>(7.5)<br>(9.7)<br>(3.2)<br>-<br>2.2<br>2.2 | 48.6<br>1.6<br>4.6<br><b>2022E</b><br>(16.1)<br>(20.9)<br>(15.0)<br>-<br>2.6<br>2.6<br>2.6 | 1.1<br>0.0<br><b>2023E</b><br><b>31.8</b><br><b>41.2</b><br>31.8<br>1.9<br>2.4<br>2.4 | 0.7<br>0.2<br>2024E<br>18.6<br>24.0<br>18.6<br>3.2<br>2.2<br>2.2                         |

Sources: Bangkok Airways; FSSIA estimates



## Corporate Governance report of Thai listed companies 2021

| with transfer    | Torinka tanadati  | EX         |              | VEL – Score        | range 90-100 | )           |              |                |             |        |
|------------------|-------------------|------------|--------------|--------------------|--------------|-------------|--------------|----------------|-------------|--------|
| AV               | BCPG              | CPALL      | GCAP         | К                  | MSC          | PLANET      | SAMART       | SPI            | THRE        | TVD    |
| ADVANC<br>AF     | BDMS              | CPF        | GFPT         | KBANK              | MST          | PLAT        | SAMTEL       | SPRC           | THREL       | TVI    |
|                  | BEM               | CPI        | GGC          | KCE                | MTC          | PORT        | SAT          | SPVI           | TIPCO       | TVO    |
| -                | BGC               | CPN        | GLAND        | KKP                | MVP          | PPS         | SC           | SSSC           | TISCO       | TWPC   |
| RA               | BGRIM             | CRC        | GLOBAL       | KSL                | NCL          | PR9         | SCB          | SST            | тк          | U      |
| (P               | BIZ               | CSS        | GPI          | KTB                | NEP          | PREB        | SCC          | STA            | TKT         | UAC    |
| (R               | BKI               | DDD        | GPSC         | KTC                | NER          | PRG         | SCCC         | STEC           | TMT         | UBIS   |
| .Т               | BOL               | DELTA      | GRAMMY       | LALIN              | NKI          | PRM         | SCG          | STI            | TNDT        | UV     |
| AN               | BPP               | DEMCO      | GULF         | LANNA              | NOBLE        | PROUD       | SCGP         | SUN            | TNITY       | VGI    |
| ATA              | BRR               | DRT        | GUNKUL       | LH                 | NSI          | PSH         | SCM          | SUSCO          | TOA         | VIH    |
| /ATAV            | BTS               | DTAC       | HANA         | LHFG               | NVD          | PSL         | SDC          | SUTHA          | TOP         | WACOAL |
| IAN              | BTW               | DUSIT      | HARN         | LIT                | NWR          | PTG         | SEAFCO       | SVI            | TPBI        | WAVE   |
| т                | BWG               | EA         | HMPRO        | LPN                | NYT          | PTT         | SEAOIL       | SYMC           | TQM         | WHA    |
| 5.<br>5          | CENTEL            | EASTW      | ICC          | MACO               | OISHI        | PTTEP       | SE-ED        | SYNTEC         | TRC         | WHAUP  |
| RIP              | CFRESH            | ECF        | ICHI         | MAJOR              | OR           | PTTGC       | SELIC        | TACC           | TRU         | WICE   |
| ROW              | CHEWA             | ECF        | III          | MAKRO              | ORI          | PYLON       | SENA         | TASCO          | TRUE        | WINNER |
|                  |                   |            | III<br>ILINK |                    | OSP          |             |              | TCAP           |             |        |
| SP<br>ICT        | CHO               | EE         |              | MALEE              |              | Q-CON       | SHR          |                | TSC         | ZEN    |
| JCT              | CIMBT             | EGCO       | ILM          | MBK                | OTO          | QH          | SIRI         | TEAMG          | TSR         |        |
| NC               | CK                | EPG        | INTUCH       | MC                 | PAP          | QTC         | SIS          | TFMAMA         | TSTE        |        |
| /UD              | CKP               | ETC        | IP           | MCOT               | PCSGH        | RATCH       | SITHAI       | TGH            | TSTH        |        |
| <b>AFS</b>       | CM                | FPI        | IRPC         | METCO              | PDG          | RS          | SMK          | THANA          | TTA         |        |
| ANPU             | CNT               | FPT        | ITEL         | MFEC               | PDJ          | S           | SMPC         | THANI          | TTB         |        |
| AY               | COM7              | FSMART     | IVL          | MINT               | PG           | S & J       | SNC          | THCOM          | TTCL        |        |
| BL               | COMAN             | GBX        | JSP          | MONO               | PHOL         | SAAM        | SONIC        | THG            | TTW         |        |
| P                | COTTO             | GC         | JWD          | MOONG              | PLANB        | SABINA      | SPALI        | THIP           | TU          |        |
|                  |                   |            | RY GOOD LE   |                    |              |             |              |                |             |        |
| 3                | ASIMAR            | CHOW       | FLOYD        | IT                 | LOXLEY       | OCC         | RPC          | SKY            | TCC         | TVT    |
| JP               | ASK               | CI         | FN           | ITD                | LRH          | OGC         | RT           | SLP            | TCMC        | TWP    |
| BICO             | ASN               | CIG        | FNS          | J                  | LST          | PATO        | RWI          | SMIT           | TEAM        | UEC    |
| BM               | ATP30             | CMC        | FORTH        | JAS                | Μ            | PB          | S11          | SMT            | TFG         | UMI    |
| CE               | В                 | COLOR      | FSS          | JCK                | MATCH        | PICO        | SA           | SNP            | TFI         | UOBKH  |
| CG               | BA                | CPL        | FTE          | JCKH               | MBAX         | PIMO        | SAK          | SO             | TIGER       | UP     |
| DB               | BAM               | CPW        | FVC          | JMART              | MEGA         | PJW         | SALEE        | SORKON         | TITLE       | UPF    |
| EONTS            | BC                | CRD        | GEL          | JMT                | META         | PL          | SAMCO        | SPA            | TKN         | UPOIC  |
| GE               | BCH               | CSC        | GENCO        | KBS                | MFC          | PM          | SANKO        | SPC            | TKS         | UTP    |
| HC               | BEC               | CSP        | GJS          | KCAR               | MGT          | PMTA        | SAPPE        | SPCG           | TM          | VCOM   |
| T                | BEYOND            | CWT        | GYT          | KEX                | MICRO        | PPP         | SAWAD        | SR             | TMC         | VEON   |
|                  |                   |            |              |                    |              |             |              |                |             |        |
| L                | BFIT              | DCC        | HEMP         | KGI                | MILL         | PPPM        | SCI          | SRICHA         | TMD         | VPO    |
| LA               | BJC               | DCON       | HPT          | KIAT               | MITSIB       | PRIME       | SCN          | SSC            | TMI         | VRANDA |
| UCON             | BJCHI             | DHOUSE     | HTC          | KISS               | MK           | PRIN        | SCP          | SSF            | TMILL       | WGE    |
| /ANAH            | BLA               | DOD        | HYDRO        | KOOL               | MODERN       | PRINC       | SE           | STANLY         | TNL         | WIIK   |
| <i>I</i> ARIN    | BR                | DOHOME     | ICN          | KTIS               | MTI          | PSG         | SFLEX        | STGT           | TNP         | WP     |
| CO               | BROOK             | DV8        | IFS          | KUMWEL             | NBC          | PSTC        | SFP          | STOWER         | TOG         | XO     |
| CS               | CBG               | EASON      | IMH          | KUN                | NCAP         | PT          | SFT          | STPI           | TPA         | XPG    |
| PURE             | CEN               | EFORL      | IND          | KWC                | NCH          | QLT         | SGF          | SUC            | TPAC        | YUASA  |
| QUA              | CGH               | ERW        | INET         | KWM                | NETBAY       | RBF         | SIAM         | SWC            | TPCS        |        |
| SAP              | CHARAN            | ESSO       | INSET        | L&E                | NEX          | RCL         | SINGER       | SYNEX          | TPS         |        |
|                  |                   |            |              |                    |              |             |              |                |             |        |
| SEFA             | CHAYO             | ESTAR      | INSURE       | LDC                | NINE         | RICHY       | SKE          | TAE            | TRITN       |        |
| SIA              | CHG               | ETE        | IRC          | LEO                | NRF          | RML         | SKN          | TAKUNI         | TRT         |        |
|                  | CHOTI             | FE         | IRCP         | LHK<br>Score range | NTV<br>70-79 | ROJNA       | SKR          | TBSP           | TSE         |        |
|                  | BGT               | CITY       | GIFT         | JTS                | MDX          | PK          | SGP          | SUPER          | TQR         | YGG    |
|                  |                   |            |              |                    |              |             |              |                |             |        |
| _                | BH                | CMAN       | GLOCON       | JUBILE             | MJD          | PLE         | SICT         | SVOA           | TTI         | ZIGA   |
| E                | BIG               | CMO        | GREEN        | KASET              | MORE         | PPM         | SIMAT        | TC             | TYCN        |        |
|                  | BLAND             | CMR        | GSC          | KCM                | MUD          | PRAKIT      | SISB         | TCCC           | UKEM        |        |
| .PHAX            | BM                | CPT        | GTB          | KK                 | NC           | PRAPAT      | SK           | THMUI          | UMS         |        |
| ΛC               | BROCK             | CRANE      | HTECH        | KKC                | NDR          | PRECHA      | SMART        | TNH            | UNIQ        |        |
| P                | BSBM              | CSR        | HUMAN        | KWI                | NFC          | PTL         | SOLAR        | TNR            | UPA         |        |
| 2                | BSM               | D          | IHL          | KYE                | NNCL         | RJH         | SPACK        | TOPP           | UREKA       |        |
| IN               | BTNC              | EKH        | liG          | LEE                | NOVA         | RP          | SPG          | TPCH           | VIBHA       |        |
| 5                | BYD               | EMC        | INGRS        | LPH                | NPK          | RPH         | SQ           | TPIPL          | W           |        |
|                  |                   | EP         | INOX         | MATI               | NUSA         | RSP         | SSP          | TPIPP          | WIN         |        |
|                  |                   | LE:        |              | IVIA I I           | NUSA         | NOF         |              |                |             |        |
| J                | CAZ               |            |              | MCUAL              | DAE          | CADIN       | CTADY        |                |             |        |
| J<br>52<br>EAUTY | CAZ<br>CCP<br>CGD | F&D<br>FMT | JAK<br>JR    | M-CHAI<br>MCS      | PAF<br>PF    | SABUY<br>SF | STARK<br>STC | TPLAS<br>TPOLY | WORK<br>WPH |        |

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## Anti-corruption Progress Indicator

| CERTIFIED |        |        |        |        |       |        |        |        |        |        |
|-----------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|
| 2S        | BCH    | CPALL  | GC     | К      | MFC   | PE     | QLT    | SNP    | THCOM  | TU     |
| 7UP       | BCP    | CPF    | GCAP   | KASET  | MFEC  | PG     | QTC    | SORKON | THIP   | TVD    |
| ADVANC    | BCPG   | CPI    | GEL    | KBANK  | MILL  | PHOL   | RATCH  | SPACK  | THRE   | TVI    |
| AF        | BE8    | CPN    | GFPT   | KBS    | MINT  | PK     | RML    | SPALI  | THREL  | TVO    |
| AI        | BEYOND | CSC    | GGC    | KCAR   | MONO  | PL     | RWI    | SPC    | TIDLOR | TWPC   |
| AIE       | BGC    | DCC    | GJS    | KCE    | MOONG | PLANB  | S & J  | SPI    | TIPCO  | U      |
| AIRA      | BGRIM  | DELTA  | GPI    | KGI    | MSC   | PLANET | SAAM   | SPRC   | TISCO  | UBE    |
| AKP       | BJCHI  | DEMCO  | GPSC   | KKP    | MST   | PLAT   | SABINA | SRICHA | TKS    | UBIS   |
| ALPHAX    | BKI    | DIMET  | GSTEEL | KSL    | MTC   | PM     | SAPPE  | SSF    | ткт    | UEC    |
| AMA       | BLA    | DRT    | GUNKUL | KTB    | MTI   | PPP    | SAT    | SSP    | TMD    | UKEM   |
| AMANAH    | BPP    | DTAC   | HANA   | KTC    | NBC   | PPPM   | SC     | SSSC   | TMILL  | UOBKH  |
| AMATA     | BROOK  | DUSIT  | HARN   | KWC    | NEP   | PPS    | SCB    | SST    | TMT    | UPF    |
| AMATAV    | BRR    | EA     | HEMP   | KWI    | NINE  | PR9    | SCC    | STA    | TNITY  | UV     |
| AP        | BSBM   | EASTW  | HENG   | L&E    | NKI   | PREB   | SCCC   | STOWER | TNL    | VGI    |
| APCS      | BTS    | ECL    | HMPRO  | LANNA  | NMG   | PRG    | SCG    | SUSCO  | TNP    | VIH    |
| AQUA      | BWG    | EGCO   | HTC    | LH     | NNCL  | PRINC  | SCN    | SVI    | TNR    | WACOAL |
| ARROW     | CEN    | EP     | ICC    | LHFG   | NOBLE | PRM    | SEAOIL | SYMC   | TOG    | WHA    |
| AS        | CENTEL | EPG    | ICHI   | LHK    | NOK   | PROS   | SE-ED  | SYNTEC | TOP    | WHAUP  |
| ASIAN     | CFRESH | ERW    | IFEC   | LPN    | NSI   | PSH    | SELIC  | TAE    | TOPP   | WICE   |
| ASK       | CGH    | ESTAR  | IFS    | LRH    | NWR   | PSL    | SENA   | TAKUNI | TPA    | WIIK   |
| ASP       | CHEWA  | ETE    | ILINK  | М      | OCC   | PSTC   | SGP    | TASCO  | TPP    | XO     |
| AWC       | CHOTI  | FE     | INET   | MAKRO  | OGC   | PT     | SINGER | TBSP   | TRU    | ZEN    |
| AYUD      | CHOW   | FNS    | INSURE | MALEE  | ORI   | PTG    | SIRI   | TCAP   | TRUE   |        |
| В         | CIG    | FPI    | INTUCH | MATCH  | PAP   | PTT    | SITHAI | TCMC   | TSC    |        |
| BAFS      | CIMBT  | FPT    | IRC    | MBAX   | PATO  | PTTEP  | SKR    | TFG    | TSTE   |        |
| BAM       | СМ     | FSMART | IRPC   | MBK    | PB    | PTTGC  | SMIT   | TFI    | TSTH   |        |
| BANPU     | CMC    | FSS    | ITEL   | MC     | PCSGH | PYLON  | SMK    | TFMAMA | TTA    |        |
| BAY       | COM7   | FTE    | IVL    | MCOT   | PDG   | Q-CON  | SMPC   | TGH    | ттв    |        |
| BBL       | сотто  | GBX    | JKN    | META   | PDJ   | QH     | SNC    | THANI  | TTCL   |        |
| DECLARED  |        |        |        |        |       |        |        |        |        |        |
| AJ        | CHG    | DDD    | ETC    | JR     | MAJOR | NUSA   | RS     | SSS    | TQM    | YUASA  |
| ALT       | CPL    | DHOUSE | FLOYD  | JTS    | NCAP  | NYT    | SAK    | STECH  | TSI    | ZIGA   |
| APCO      | CPR    | DOHOME | GULF   | KEX    | NCL   | OR     | SCGP   | STGT   | VARO   |        |
| B52       | CPW    | ECF    | Ш      | KUMWEL | NOVA  | PIMO   | SCM    | TKN    | VCOM   |        |
| BEC       | CRC    | EKH    | INOX   | LDC    | NRF   | PLE    | SIS    | ТМІ    | VIBHA  |        |

#### Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



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## ANALYST(S) CERTIFICATION

### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

### Asia Aviation (AAV TB)



Teerapol Udomvej, CFA started covering this stock from 21-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company         | Ticker | Price     | Rating | Valuation & Risks   |
|-----------------|--------|-----------|--------|---|
| Bangkok Airways | BA TB  | THB 13.90 | BUY    | Downside risks to our SoTP-based TP include 1) extraordinary events such as political<br>turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase<br>in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.        |
| Asia Aviation   | AAV TB | THB 3.04  | BUY    | Downside risks to our P/BV multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers. |

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 24-Jan-2023 unless otherwise stated.

## **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.