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# FSS INTERNATIONAL INVESTMENT ADVISORY

# JMT NETWORK SERVICES

## JMT TB

THAILAND / ASSET MANAGEMENT COMPANIES



## ผลประกอบการ 3Q ออกมาดีพอใช้พร้อมผลประกอบการ 4Q ที่ดีขึ้นรออยู่ ข้างหน้า

- JMT รายงานกำไรสุทธิ 3Q22 ออกมาตามคาดโดยอยู่ที่ 456 ลบ. (+30% y-y, +5% q-q) เราคิดว่า 2 รายการสำคัญใน 3Q ประกอบด้วย 1) การเก็บเงินสดที่อยู่ในเกณฑ์ดี; และ 2) ส่วนแบ่งกำไรที่ดีจาก JK AMC
- คาดกำไรสุทธิ 4Q22 จะดีขึ้น y-y และ q-q
- คงแนะนำซื้อพร้อมคาดว่าผลประกอบการจะโดดเด่นในช่วง 3 ปีข้างหน้าที่ราคา เป้าหมายปี 2023 เดิมที่ 84 บาท

#### กำไรสูทธิ 3Q22 ออกมาตามคาด

JMT รายงานกำไรสุทธิ 3Q22 อยู่ที่ 456 ลบ. (+30% y-y, +5% q-q) ซึ่งใกล้เคียงกับที่เราและ ตลาดคาด กำไรสุทธิ 9M22 คิดเป็น 67% ของประมาณการกำไรสุทธิในปี 2022 ของเรา

## การเก็บเงินสดอยู่ในเกณฑ์ดีแต่การซื้อหนี้ด้อยคุณภาพ (NPL) ยังต่ำต่อเนื่อง

เราเห็นปัจจัยบวก 4 ประการใน 3Q22 (1) การเก็บเงินสดอยู่ในเกณฑ์ดีโดยเพิ่มขึ้น 14% y-y และ 6% q-q ในท่ามกลางเงินเฟ้อที่อยู่ในระดับสูง (2) ค่าใช้จ่ายดอกเบี้ยลดลง y-y และ q-q จากการจ่ายคืนหนี้จากหุ้นกู้ (3) รายได้ประกันสุทธิพลิกเป็นบวกมาอยู่ที่ 4 ลบ. จากที่เคยติด ลบ 50 ลบ. ใน 2Q22 และ 48 ลบ. ใน 1Q22 เนื่องจากการเรียกร้องสินไหมทดแทนสำหรับโค วิตหมดไป (4) ส่วนแบ่งกำไรจากกิจการร่วมค้ากับ Kasikornbank (KBANK TB, BUY, TP THB192) กล่าวคือ JK AMC สูงถึง 35 ลบ. JK AMC เริ่มดำเนินงานใน 3Q22 ธุรกิจดังกล่าว สามารถสร้างกำไร 70 ลบ. หลังเปิดดำเนินงานเพียง 1 ไตรมาส ปัจจัยบวกดังกล่าวสามารถ ชดเชยค่าใช้จ่ายดำเนินงาน (OPEX) ที่สูงขึ้น y-y จากต้นทุนพนักงานที่สูงขึ้นได้ทั้งหมด ในด้าน การซื้อ NPL JMT ยังคงซื้อ NPL ได้ช้าใน 3Q22 โดยอยู่ที่ 0.55พัน ลบ. และมี NPL ซื้อสะสม YTD อยู่ที่ประมาณ 1.67พัน ลบ. ตัวเลขดังกล่าวต่ำกว่าเป้าในปี 2022 ที่ 10พัน ลบ. อย่างมี นัยสำคัญเนื่องจากธนาคารส่วนมากยังเลือกที่จะจัดการ NPL ด้วยตนเอง ซึ่งทำให้อุปทาน NPL อยู่ในระดับต่ำในช่วง 9M22

## คาดผลประกอบการที่ดีใน 4Q22

เราคาดว่ากำไรสุทธิ 4Q22 จะเพิ่มสูง y-y และ q-q จาก 1) การเก็บเงินสดที่อยู่ในเกณฑ์ดีอย่าง ต่อเนื่อง; 2) ค่าใช้จ่ายดอกเบี้ยที่ลดลง; 3) ส่วนแบ่งกำไรที่อยู่ในเกณฑ์ดีจาก JK; และ 4) ผล ขาดทุนทางเครดิตที่คาดว่าจะเกิดขึ้น (ECL) ที่ลดลงเนื่องจากโดยปกติ JMT จะคลายการตั้ง ECL ใน 4Q

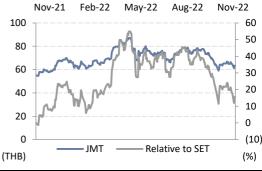
## คงเลือกเป็นหุ้นเด่นที่ราคาเป้าหมายปี 2023 ที่ 84 บาท (GGM)

เราคงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 84 บาท (GGM) JMT ยังเป็นหุ้นเด่นของเราเนื่องจาก เราคิดว่าบริษัทฯ น่าจะรายงานผลประกอบการที่ดีที่สุดโดยมีอัตราการเติบโตในรอบ 3 ปีที่ 36% CAGR ในช่วงปี 2021-24 จากการบริหารการเก็บเงินสดที่มีประสิทธิภาพจากพอร์ต สินเชื่อที่มีขนาดใหญ่และประสบการณ์อันยาวนานในอุตสาหกรรม นอกจากนี้จากผล ประกอบการที่ดีของ JK ใน 3Q22 ถ้า JK สามารถรักษาการดำเนินงานไว้ได้ในอนาคต ธุรกิจ ดังกล่าวน่าจะให้ Upside แก่กำไรของ JMT ในระยะกลาง

| TARGET PRICE    | THB84.00 |
|-----------------|----------|
| CLOSE           | THB63.25 |
| UP/DOWNSIDE     | +32.8%   |
| TP vs CONSENSUS | +0.2%    |
|                 |          |

#### **KEY STOCK DATA**

| YE Dec (THB m)     | 2021  | 2022E | 2023E | 2024E |
|--------------------|-------|-------|-------|-------|
| Operating profit   | 1,620 | 2,050 | 2,930 | 3,551 |
| Net profit         | 1,400 | 1,882 | 2,862 | 3,498 |
| EPS (THB)          | 1.29  | 1.32  | 1.97  | 2.35  |
| vs Consensus (%)   | -     | (4.3) | 1.1   | 0.3   |
| Core net profit    | 1,400 | 1,882 | 2,862 | 3,498 |
| Core EPS (THB)     | 1.29  | 1.32  | 1.97  | 2.35  |
| EPS growth (%)     | 18.3  | 2.7   | 48.4  | 19.4  |
| Core P/E (x)       | 49.0  | 47.7  | 32.2  | 27.0  |
| Dividend yield (%) | 1.3   | 1.2   | 2.2   | 2.6   |
| Price/book (x)     | 3.7   | 3.9   | 3.8   | 3.1   |
| ROE (%)            | 11.3  | 8.9   | 12.0  | 12.5  |
| ROA (%)            | 6.5   | 5.9   | 8.7   | 9.6   |



| Share price performance        | 1 Month | 3 Month | 12 Month   |
|--------------------------------|---------|---------|------------|
| Absolute (%)                   | 2.0     | (19.9)  | 18.2       |
| Relative to country (%)        | (0.7)   | (20.1)  | 18.9       |
| Mkt cap (USD m)                |         |         | 2,502      |
| 3m avg. daily turnover (USD m) |         |         | 16.5       |
| Free float (%)                 |         |         | 21         |
| Major shareholder              |         | JMART   | Pcl. (53%) |
| 12m high/low (THB)             |         | 8       | 8.25/51.75 |
| Issued shares (m)              |         |         | 0          |

Sources: Bloomberg consensus; FSSIA estimate



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Exhibit 1: JMT - 3Q22 results review

|                                  | 3Q21    | 2Q22    |         | 3Q22   |        |         | 9M22   |      | 2022E   | 3Q22 comments                  |
|----------------------------------|---------|---------|---------|--------|--------|---------|--------|------|---------|--------------------------------|
|                                  | (THB m) | (THB m) | (THB m) | (y-y%) | (q-q%) | (THB m) | (y-y%) | %22E | (THB m) |                                |
| Interest income                  |         |         |         |        |        |         |        |      |         |                                |
| - Interest income from NPLs      | 509     | 649     | 646     | 27     | (0)    | 1,934   | 33     | 72   | 2,672   |                                |
| - Gain on NPLs (fully amortised) | 318     | 306     | 303     | (5)    | (1)    | 921     | 22     | 69   | 1,336   |                                |
| Total interest income            | 828     | 955     | 950     | 15     | (1)    | 2,856   | 29     | 70   | 4,072   |                                |
| Interest expense                 | 85      | 66      | 51      | (40)   | (22)   | 189     | (23)   | 83   | 227     |                                |
| Net interest income              | 742     | 889     | 899     | 21     | 1      | 2,667   | 36     | 69   | 3,845   |                                |
| Non-interest income              |         |         |         |        |        |         |        |      |         |                                |
| - Debt collection services       | 64      | 75      | 82      | 29     | 9      | 226     | (2)    | 70   | 322     |                                |
| - Net insurance premium          | (0)     | (50)    | 4       | nm     | nm     | (94)    | nm     | nm   | (61)    |                                |
| - Others                         | 3       | 3       | 5       | 74     | 56     | 38      | 119    | 140  | 27      |                                |
| Total non-interest income        | 66      | 28      | 91      | 37     | 227    | 170     | (37)   | 59   | 288     |                                |
| Total operating income           | 809     | 917     | 990     | 22     | 8      | 2,837   | 27     | 69   | 4,133   |                                |
| Operating expenses               | 363     | 464     | 446     | 23     | (4)    | 1,326   | 29     | 70   | 1,906   |                                |
| Pre provision operating profit   | 446     | 453     | 543     | 22     | 20     | 1,511   | 26     | 68   | 2,227   |                                |
| Expected credit loss             | 61      | 2       | 92      | 52     | 5,112  | 206     | 53     | 116  | 177     |                                |
| Operating profit                 | 386     | 451     | 451     | 17     | (0)    | 1,305   | 22     | 64   | 2,050   |                                |
| Income tax expenses              | 44      | 48      | 35      | (22)   | (27)   | 146     | (9)    | 51   | 287     |                                |
| Profit before minority interest  | 341     | 404     | 416     | 22     | 3      | 1,160   | 28     | 66   | 1,763   |                                |
| Share of profit                  | 0       | (0)     | 35      | nm     | nm     | 35      | nm     | 186  | 19      |                                |
| Minority                         | (10)    | (30)    | (4)     | nm     | nm     | (61)    | nm     | nm   | (100)   |                                |
| Net profit                       | 352     | 433     | 456     | 30     | 5      | 1,256   | 36     | 67   | 1,882   | In line with the BBG consensus |
| Key financial highlights         |         |         |         |        |        |         |        |      |         |                                |
| NPL & NPA purchase               | 3,783   | 375     | 1,638   | (57)   | 337    | 2,740   | (62)   | 50   | 5,500   |                                |
| NPL & NPA cash collection        | 1,241   | 1,337   | 1,416   | 14     | 6      | 4,212   | 31     | 73   | 5,798   |                                |
| Cash collection/NPL&NPA (%)      | 33.8    | 30.6    | 31.6    |        |        |         |        |      | 30.9    |                                |
| Key financial ratio              | (%)     | (%)     | (%)     |        |        |         |        |      | (%)     |                                |
| Liabilities / equity (x)         | 1.3     | 0.2     | 0.3     |        |        |         |        |      | 0.4     |                                |
| Interest-bearing debt/equity (x) | 1.2     | 0.2     | 0.2     |        |        |         |        |      | 0.3     |                                |
| ROA                              | 7.8     | 6.0     | 6.4     |        |        |         |        |      | 6.2     |                                |
| ROE                              | 17.3    | 7.7     | 8.0     |        |        |         |        |      | 8.9     |                                |
| Cost of fund                     | 4.0     | 4.8     | 4.1     |        |        |         |        |      | 3.2     |                                |
| Cost to income                   | 44.8    | 50.6    | 45.1    |        |        |         |        |      | 46.1    |                                |

Sources: JMT; FSSIA estimates

## **Financial Statements**

JMT Network Services

| Profit and Loss (THB m) Year Ending Dec           | 2020    | 2021    | 2022E   | 2023E   | 2024E   |
|---|---------|---------|---------|---------|---------|
| Interest Income                                   | 2,629   | 3,136   | 4,072   | 5,146   | 6,243   |
| Interest expense                                  | (314)   | (345)   | (227)   | (265)   | (250)   |
| Net interest income                               | 2,315   | 2,791   | 3,845   | 4,881   | 5,993   |
| Net fees & commission                             | -       | -       | -       | -       | -       |
| Foreign exchange trading income                   | -       | -       | -       | -       | -       |
| Securities trading income                         | -       | -       | -       | -       | -       |
| Dividend income                                   | 0       | 0       | 0       | 0       | 0       |
| Other income                                      | 409     | 351     | 288     | 486     | 559     |
| Non interest income                               | 409     | 351     | 288     | 486     | 559     |
| Total income                                      | 2,724   | 3,143   | 4,133   | 5,367   | 6,552   |
| Staff costs                                       | -       | -       | -       | -       | -       |
| Other operating costs                             | (1,311) | (1,466) | (1,906) | (2,192) | (2,696) |
| Operating costs                                   | (1,311) | (1,466) | (1,906) | (2,192) | (2,696) |
| Pre provision operating profit                    | 1,413   | 1,676   | 2,227   | 3,175   | 3,856   |
| Provision for bad and doubtful debt               | (203)   | (56)    | (177)   | (245)   | (305)   |
| Other provisions                                  | -       | -       | -       | -       | -       |
| Operating profit                                  | 1,210   | 1,620   | 2,050   | 2,930   | 3,551   |
| Recurring non operating income                    | 0       | 0       | 19      | 241     | 368     |
| Associates  | -       | -       | -       | -       | -       |
| Goodwill amortization                             | -       | -       | -       | -       | -       |
| Non recurring items                               | 0       | 0       | 0       | 0       | 0       |
| Profit before tax                                 | 1,210   | 1,620   | 2,069   | 3,171   | 3,919   |
| Tax   | (174)   | (241)   | (287)   | (440)   | (550)   |
| Profit after tax                                  | 1,036   | 1,379   | 1,782   | 2,732   | 3,368   |
| Minority interests                                | 11      | 21      | 100     | 130     | 130     |
| Preferred dividends                               | -       | -       | -       | -       | -       |
| Other items                                       | -       | -       | -       | -       |         |
| Reported net profit                               | 1,047   | 1,400   | 1,882   | 2,862   | 3,498   |
| Non recurring items & goodwill (net)              | -       | -       | 0       | 0       | 0       |
| Recurring net profit                              | 1,047   | 1,400   | 1,882   | 2,862   | 3,498   |
| Per share (THB)                                   |         |         |         |         |         |
| Recurring EPS *                                   | 1.09    | 1.29    | 1.32    | 1.97    | 2.35    |
| Reported EPS                                      | 1.09    | 1.29    | 1.32    | 1.97    | 2.35    |
| DPS   | 0.73    | 0.80    | 0.77    | 1.38    | 1.64    |
| Growth  |         |         |         |         |         |
| Net interest income (%)                           | 31.7    | 20.6    | 37.7    | 27.0    | 22.8    |
| Non interest income (%)                           | 16.8    | (14.1)  | (17.9)  | 68.5    | 15.0    |
| Pre provision operating profit (%)                | 66.1    | 18.6    | 32.9    | 42.6    | 21.4    |
| Operating profit (%)                              | 44.2    | 34.0    | 26.5    | 43.0    | 21.2    |
| Reported net profit (%)                           | 53.6    | 33.8    | 34.4    | 52.1    | 22.2    |
| Recurring EPS (%)                                 | 41.6    | 18.3    | 2.7     | 48.4    | 19.4    |
| Reported EPS (%)                                  | 41.6    | 18.3    | 2.7     | 48.4    | 19.4    |
| Income Breakdown                                  |         |         |         |         |         |
| Net interest income (%)                           | 85.0    | 88.8    | 93.0    | 90.9    | 91.5    |
| Net fees & commission (%)                         | -       | -       | -       | -       | -       |
| Foreign exchange trading income (%)               | -       | -       | -       | -       | -       |
| Securities trading income (%)                     | -       | -       | -       | -       | -       |
| Dividend income (%)                               | -       |         | -       | -       | -       |
| Other income (%)                                  | 15.0    | 11.2    | 7.0     | 9.1     | 8.5     |
| Operating performance                             |         |         |         |         |         |
| Gross interest yield (%)                          | -       | -       | -       | -       | -       |
| Cost of funds (%)                                 | 4.84    | 4.73    | 3.20    | 4.10    | 4.30    |
| Net interest spread (%)                           | (4.84)  | (4.73)  | (3.20)  | (4.10)  | (4.30)  |
| Net interest margin (%)                           | -       | -       | -       | -       | -       |
| Cost/income(%)                                    | 48.1    | 46.7    | 46.1    | 40.8    | 41.2    |
| Cost/assets(%)                                    | 10.7    | 6.9     | 6.3     | 7.0     | 7.7     |
| Effective tax rate (%)                            | 14.4    | 14.9    | 13.9    | 13.9    | 14.0    |
| Dividend payout on recurring profit (%)           | 66.6    | 61.7    | 57.9    | 70.0    | 70.0    |
| ROE (%)   | 23.0    | 11.3    | 8.9     | 12.0    | 12.5    |
| ROE - COE (%)                                     | 12.2    | 0.5     | (1.9)   | 1.2     | 1.7     |
| ROA (%)   | 8.5     | 6.5     | 5.9     | 8.7     | 9.6     |
| RORWA (%)   | -       | -       | -       | -       | -       |
| * Pre-exceptional, pre-goodwill and fully diluted |         |         |         |         |         |

Sources: JMT Network Services; FSSIA estimates

## **Financial Statements**

JMT Network Services

| Balance Sheet (THB m) Year Ending Dec           | 2020           | 2021   | 2022E  | 2023E  | 2024E  |
|---|----------------|--------|--------|--------|--------|
| Gross customer loans                            | 9,961          | 16,334 | 19,162 | 23,416 | 27,398 |
| otal provisions                                 | (287)          | (269)  | (409)  | (607)  | (857)  |
| nterest in suspense                             | 160            | 317    | 383    | 468    | 548    |
| let customer loans                              | 9,834          | 16,382 | 19,137 | 23,278 | 27,090 |
| Bank loans                                      | -              | -      | -      | -      | -      |
| Government securities                           | -              | -      | -      | -      |        |
| Frading securities                              | -              | -      | -      | -      | -      |
| nvestment securities                            | 1,366          | 6,631  | 5,968  | 3,581  | 3,760  |
| Cash & equivalents                              | 967            | 2,076  | 4,524  | 1,566  | 4,297  |
| Other interesting assets                        | 412            | 986    | 970    | 963    | 1,000  |
| Tangible fixed assets                           | 411            | 504    | 355    | 373    | 391    |
| Associates                                      | -              | -      | -      | -      | -      |
| Goodwill  | -              | -      | -      | -      | -      |
| Other intangible assets                         | -              |        |        | -      |        |
| Other assets                                    | 1,281          | 1,458  | 1,290  | 920    | 3,177  |
| Total assets                                    | 14,270         | 28,036 | 32,243 | 30,681 | 39,715 |
| Customer deposits                               | -              | -      | -      | -      |        |
| Bank deposits                                   |                |        |        | -      |        |
| Other interest bearing liabilities              | 7,187          | 7,385  | 6,794  | 3,964  | 5,503  |
| Non interest bearing liabilities                | 1,329          | 1,574  | 2,046  | 2,455  | 2,578  |
| Hybrid Capital                                  | - 0.540        | -      | -      | - 400  |        |
| Fotal liabilities                               | 8,516          | 8,959  | 8,840  | 6,420  | 8,081  |
| Share capital                                   | 488            | 684    | 727    | 727    | 797    |
| Reserves  | 5,236<br>5,734 | 18,348 | 22,677 | 23,535 | 30,837 |
| Fotal equity                                    | 5,724          | 19,032 | 23,403 | 24,262 | 31,635 |
| Minority interests                              | 30             | 46     | 0      | 0      | 20.740 |
| Fotal liabilities & equity                      | 14,270         | 28,036 | 32,243 | 30,681 | 39,716 |
| Supplementary items                             | -1-            | -/-    | /      | -/-    | /      |
| Risk weighted assets (RWA)                      | n/a            | n/a    | n/a    | n/a    | n/a    |
| Average interest earning assets                 | n/a            | n/a    | n/a    | n/a    | n/a    |
| Average interest bearing liabilities            | 6,485          | 7,286  | 7,089  | 6,454  | 5,809  |
| Fier 1 capital                                  | n/a            | n/a    | n/a    | n/a    | n/a    |
| Fotal capital                                   | 0              | 0      | 0      | 0      | 0      |
| Gross non performing loans (NPL)                | n/a            | n/a    | n/a    | n/a    | n/a    |
| Per share (THB)                                 | <b>5.00</b>    | 4= 00  | 40.07  | 10.00  |        |
| Book value per share                            | 5.98           | 17.08  | 16.07  | 16.66  | 20.72  |
| angible book value per share                    | 5.98           | 17.08  | 16.07  | 16.66  | 20.72  |
| Growth  |                |        |        |        |        |
| Gross customer loans                            | 24.1           | 64.0   | 17.3   | 22.2   | 17.0   |
| Average interest earning assets                 | -              | -      | -      | -      |        |
| Fotal asset (%)                                 | 40.7           | 96.5   | 15.0   | (4.8)  | 29.4   |
| Risk weighted assets (%)                        | -              | -      | -      | -      |        |
| Customer deposits (%)                           | -              | -      | -      | -      | -      |
| Leverage & capital measures                     |                |        |        |        |        |
| Customer loan/deposits (%)                      | -              | -      | -      | -      | -      |
| Equity/assets (%)                               | 40.1           | 67.9   | 72.6   | 79.1   | 79.7   |
| Fangible equity/assets (%)                      | 40.1           | 67.9   | 72.6   | 79.1   | 79.7   |
| RWA/assets (%)                                  | -              | -      | -      | -      |        |
| Tier 1 CAR (%)                                  | -              | -      | -      | -      |        |
| Total CAR (%)                                   | -              | -      | -      | -      |        |
| Asset Quality                                   |                |        |        |        |        |
| Change in NPL (%)                               | -              | -      | -      | -      |        |
| NPL/gross loans (%)                             | -              | -      | -      |        | •      |
| Total provisions/gross loans (%)                | 2.9            | 1.6    | 2.1    | 2.2    | 3.1    |
| otal provisions/NPL (%)                         | -              | -      | -      | -      | -      |
| /aluation                                       | 2020           | 2021   | 2022E  | 2023E  | 2024E  |
|   |                |        |        |        |        |
| Recurring P/E (x) *                             | 58.0           | 49.0   | 47.7   | 32.2   | 27.0   |
| Recurring P/E @ target price (x) *              | 77.1           | 65.1   | 63.4   | 42.7   | 35.8   |
| Reported P/E (x)                                | 58.0           | 49.0   | 47.7   | 32.2   | 27.0   |
| Dividend yield (%)                              | 1.1            | 1.3    | 1.2    | 2.2    | 2.6    |
| Price/book (x)                                  | 10.6           | 3.7    | 3.9    | 3.8    | 3.1    |
| Price/tangible book (x)                         | 10.6           | 3.7    | 3.9    | 3.8    | 3.1    |
| Price/tangible book @ target price (x)          | 14.0           | 4.9    | 5.2    | 5.0    | 4.1    |
| Pre-exceptional, pre-goodwill and fully diluted |                |        |        |        |        |

Sources: JMT Network Services; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

| minimum minimum manimum manimu | Summer Committee Value of Commit | EX     | CELLENT LE  | EVEL – Score  | range 90-100  |        |        |        |       |        |
|--|--|--------|-------------|---------------|---------------|--------|--------|--------|-------|--------|
| AAV  | BCPG   | CPALL  | GCAP        | K             | MSC           | PLANET | SAMART | SPI    | THRE  | TVD    |
| ADVANC   | BDMS   | CPF    | GFPT        | KBANK         | MST           | PLAT   | SAMTEL | SPRC   | THREL | TVI    |
| \F   | BEM  | CPI    | GGC         | KCE           | MTC           | PORT   | SAT    | SPVI   | TIPCO | TVO    |
| ·Η   | BGC  | CPN    | GLAND       | KKP           | MVP           | PPS    | SC     | SSSC   | TISCO | TWPC   |
| IRA  | BGRIM  | CRC    | GLOBAL      | KSL           | NCL           | PR9    | SCB    | SST    | TK    | U      |
| KP   | BIZ  | CSS    | GPI         | KTB           | NEP           | PREB   | SCC    | STA    | TKT   | UAC    |
| KR   | BKI  | DDD    | GPSC        | KTC           | NER           | PRG    | SCCC   | STEC   | TMT   | UBIS   |
| LT   | BOL  | DELTA  | GRAMMY      | LALIN         | NKI           | PRM    | SCG    | STI    | TNDT  | UV     |
| MA   | BPP  | DEMCO  | GULF        | LANNA         | NOBLE         | PROUD  | SCGP   | SUN    | TNITY | VGI    |
| MATA   | BRR  | DRT    | GUNKUL      | LH            | NSI           | PSH    | SCM    | SUSCO  | TOA   | VIH    |
| MATAV  | BTS  | DTAC   | HANA        | LHFG          | NVD           | PSL    | SDC    | SUTHA  | TOP   | WACOAL |
| NAN  | BTW  | DUSIT  | HARN        | LIT           | NWR           | PTG    | SEAFCO | SVI    | TPBI  | WAVE   |
| OT   | BWG  | EA     | HMPRO       | LPN           | NYT           | PTT    | SEAOIL | SYMC   | TQM   | WHA    |
| P  | CENTEL   | EASTW  | ICC         | MACO          | OISHI         | PTTEP  | SE-ED  | SYNTEC | TRC   | WHAUP  |
| ı<br>RIP   | CFRESH   | ECF    | ICHI        | MAJOR         | OR            | PTTGC  | SELIC  | TACC   | TRU   | WICE   |
|  |  |        |             |               |               |        |        |        |       |        |
| RROW   | CHEWA  | ECL    | III         | MAKRO         | ORI           | PYLON  | SENA   | TASCO  | TRUE  | WINNER |
| SP   | CHO  | EE     | ILINK       | MALEE         | OSP           | Q-CON  | SHR    | TCAP   | TSC   | ZEN    |
| UCT  | CIMBT  | EGCO   | ILM         | MBK           | ОТО           | QH     | SIRI   | TEAMG  | TSR   |        |
| WC   | CK   | EPG    | INTUCH      | MC            | PAP           | QTC    | SIS    | TFMAMA | TSTE  |        |
| YUD  | CKP  | ETC    | IP          | MCOT          | PCSGH         | RATCH  | SITHAI | TGH    | TSTH  |        |
| AFS  | CM   | FPI    | IRPC        | METCO         | PDG           | RS     | SMK    | THANA  | TTA   |        |
| ANPU   | CNT  | FPT    | ITEL        | MFEC          | PDJ           | S      | SMPC   | THANI  | TTB   |        |
| AY   | COM7   | FSMART | IVL         | MINT          | PG            | S&J    | SNC    | THCOM  | TTCL  |        |
| BL   | COMAN  | GBX    | JSP         | MONO          | PHOL          | SAAM   | SONIC  | THG    | TTW   |        |
| CP   | COTTO  | GC     | JWD         | MOONG         | PLANB         | SABINA | SPALI  | THIP   | TU    |        |
| 19 Hilliam Victoria application of Committee   | portivida maná eroš aroší obranca ú eroš<br>National C. Conseitor V stánd (C. Conseitor  | VE     | RY GOOD LI  | EVEL – Score  | e range 80-89 |        |        |        |       |        |
| S  | ASIMAR   | CHOW   | FLOYD       | IT            | LOXLEY        | OCC    | RPC    | SKY    | TCC   | TVT    |
| UP   | ASK  | CI     | FN          | ITD           | LRH           | OGC    | RT     | SLP    | TCMC  | TWP    |
| BICO   | ASN  | CIG    | FNS         | J             | LST           | PATO   | RWI    | SMIT   | TEAM  | UEC    |
| .BM  | ATP30  | CMC    | FORTH       | JAS           | M             | PB     | S11    | SMT    | TFG   | UMI    |
| CE   | В  | COLOR  | FSS         | JCK           | MATCH         | PICO   | SA     | SNP    | TFI   | UOBKH  |
| CG   | BA   | CPL    | FTE         | JCKH          | MBAX          | PIMO   | SAK    | SO     | TIGER | UP     |
| .DB  | BAM  | CPW    | FVC         | JMART         | MEGA          | PJW    | SALEE  | SORKON | TITLE | UPF    |
| EONTS  | ВС   | CRD    | GEL         | JMT           | META          | PL     | SAMCO  | SPA    | TKN   | UPOIC  |
| GE   | BCH  | CSC    | GENCO       | KBS           | MFC           | PM     | SANKO  | SPC    | TKS   | UTP    |
| HC   | BEC  | CSP    | GJS         | KCAR          | MGT           | PMTA   | SAPPE  | SPCG   | TM    | VCOM   |
| IT   | BEYOND   | CWT    | GYT         | KEX           | MICRO         | PPP    | SAWAD  | SR     | TMC   | VL     |
|  | BETOND   | DCC    | HEMP        | KGI           | MILL          | PPPM   | SCI    | SRICHA | TMD   | VPO    |
| LL   |  |        |             |               |               |        |        |        |       |        |
| LLA  | BJC  | DCON   | HPT         | KIAT          | MITSIB        | PRIME  | SCN    | SSC    | TMI   | VRANDA |
| LUCON  | BJCHI  | DHOUSE | HTC         | KISS          | MK            | PRIN   | SCP    | SSF    | TMILL | WGE    |
| MANAH  | BLA  | DOD    | HYDRO       | KOOL          | MODERN        | PRINC  | SE     | STANLY | TNL   | WIIK   |
| MARIN  | BR   | DOHOME | ICN         | KTIS          | MTI           | PSG    | SFLEX  | STGT   | TNP   | WP     |
| PCO  | BROOK  | DV8    | IFS         | KUMWEL        | NBC           | PSTC   | SFP    | STOWER | TOG   | XO     |
| PCS  | CBG  | EASON  | IMH         | KUN           | NCAP          | PT     | SFT    | STPI   | TPA   | XPG    |
| PURE   | CEN  | EFORL  | IND         | KWC           | NCH           | QLT    | SGF    | SUC    | TPAC  | YUASA  |
| QUA  | CGH  | ERW    | INET        | KWM           | NETBAY        | RBF    | SIAM   | SWC    | TPCS  |        |
| SAP  | CHARAN   | ESSO   | INSET       | L&E           | NEX           | RCL    | SINGER | SYNEX  | TPS   |        |
| SEFA   | CHAYO  | ESTAR  | INSURE      | LDC           | NINE          | RICHY  | SKE    | TAE    | TRITN |        |
| SIA  | CHG  | ETE    | IRC         | LEO           | NRF           | RML    | SKN    | TAKUNI | TRT   |        |
| SIAN   | CHOTI  | FE     | IRCP        | LHK           | NTV           | ROJNA  | SKR    | TBSP   | TSE   |        |
| yili dilusuki 171i yi yili dilusuki 170 Consil   | THE SETTINGS TO SET THE PROPERTY OF THE PROPER | GC     | OOD LEVEL - | - Score range | ≥ 70-79       |        |        |        |       |        |
|  | BGT  | CITY   | GIFT        | JTS           | MDX           | PK     | SGP    | SUPER  | TQR   | YGG    |
| I  | BH   | CMAN   | GLOCON      | JUBILE        | MJD           | PLE    | SICT   | SVOA   | TTI   | ZIGA   |
| ΙE   | BIG  | CMO    | GREEN       | KASET         | MORE          | PPM    | SIMAT  | TC     | TYCN  |        |
| J  | BLAND  | CMR    | GSC         | KCM           | MUD           | PRAKIT | SISB   | TCCC   | UKEM  |        |
| LPHAX  | BM   | CPT    | GTB         | KK            | NC            | PRAPAT | SK     | THMUI  | UMS   |        |
| MC   | BROCK  | CRANE  | HTECH       | KKC           | NDR           | PRECHA | SMART  | TNH    | UNIQ  |        |
| PP   | BSBM   | CSR    | HUMAN       | KWI           | NFC           | PTL    | SOLAR  | TNR    | UPA   |        |
| C<br>Q   | BSM  | D      | IHL         | KYE           | NNCL          | RJH    | SPACK  | TOPP   | UREKA |        |
|  |  |        |             |               |               |        |        |        |       |        |
| RIN  | BTNC   | EKH    | IIG         | LEE           | NOVA          | RP     | SPG    | TPCH   | VIBHA |        |
| S  | BYD  | EMC    | INGRS       | LPH           | NPK           | RPH    | SQ     | TPIPL  | W     |        |
|  | CAZ  | EP     | INOX        | MATI          | NUSA          | RSP    | SSP    | TPIPP  | WIN   |        |
|  |  |        |             |               |               |        |        |        |       |        |
| .U<br>852  | CCP  | F&D    | JAK         | M-CHAI        | PAF           | SABUY  | STARK  | TPLAS  | WORK  |        |

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

### **Anti-corruption Progress Indicator**

| CERTIFIED |        |        |        |        |       |        |        |        |        |        |
|-----------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|
| 2S        | всн    | CPALL  | GC     | К      | MFC   | PE     | QLT    | SNP    | THCOM  | TU     |
| 7UP       | BCP    | CPF    | GCAP   | KASET  | MFEC  | PG     | QTC    | SORKON | THIP   | TVD    |
| ADVANC    | BCPG   | CPI    | GEL    | KBANK  | MILL  | PHOL   | RATCH  | SPACK  | THRE   | TVI    |
| AF        | BE8    | CPN    | GFPT   | KBS    | MINT  | PK     | RML    | SPALI  | THREL  | TVO    |
| Al        | BEYOND | CSC    | GGC    | KCAR   | MONO  | PL     | RWI    | SPC    | TIDLOR | TWPC   |
| AIE       | BGC    | DCC    | GJS    | KCE    | MOONG | PLANB  | S&J    | SPI    | TIPCO  | U      |
| AIRA      | BGRIM  | DELTA  | GPI    | KGI    | MSC   | PLANET | SAAM   | SPRC   | TISCO  | UBE    |
| AKP       | BJCHI  | DEMCO  | GPSC   | KKP    | MST   | PLAT   | SABINA | SRICHA | TKS    | UBIS   |
| ALPHAX    | BKI    | DIMET  | GSTEEL | KSL    | MTC   | PM     | SAPPE  | SSF    | TKT    | UEC    |
| AMA       | BLA    | DRT    | GUNKUL | KTB    | MTI   | PPP    | SAT    | SSP    | TMD    | UKEM   |
| AMANAH    | BPP    | DTAC   | HANA   | ктс    | NBC   | PPPM   | SC     | SSSC   | TMILL  | UOBKH  |
| AMATA     | BROOK  | DUSIT  | HARN   | KWC    | NEP   | PPS    | SCB    | SST    | TMT    | UPF    |
| AMATAV    | BRR    | EA     | HEMP   | KWI    | NINE  | PR9    | SCC    | STA    | TNITY  | UV     |
| AP        | BSBM   | EASTW  | HENG   | L&E    | NKI   | PREB   | SCCC   | STOWER | TNL    | VGI    |
| APCS      | BTS    | ECL    | HMPRO  | LANNA  | NMG   | PRG    | SCG    | SUSCO  | TNP    | VIH    |
| AQUA      | BWG    | EGCO   | HTC    | LH     | NNCL  | PRINC  | SCN    | SVI    | TNR    | WACOAL |
| ARROW     | CEN    | EP     | ICC    | LHFG   | NOBLE | PRM    | SEAOIL | SYMC   | TOG    | WHA    |
| AS        | CENTEL | EPG    | ICHI   | LHK    | NOK   | PROS   | SE-ED  | SYNTEC | TOP    | WHAUP  |
| ASIAN     | CFRESH | ERW    | IFEC   | LPN    | NSI   | PSH    | SELIC  | TAE    | TOPP   | WICE   |
| ASK       | CGH    | ESTAR  | IFS    | LRH    | NWR   | PSL    | SENA   | TAKUNI | TPA    | WIIK   |
| ASP       | CHEWA  | ETE    | ILINK  | М      | OCC   | PSTC   | SGP    | TASCO  | TPP    | XO     |
| AWC       | CHOTI  | FE     | INET   | MAKRO  | OGC   | PT     | SINGER | TBSP   | TRU    | ZEN    |
| AYUD      | CHOW   | FNS    | INSURE | MALEE  | ORI   | PTG    | SIRI   | TCAP   | TRUE   |        |
| В         | CIG    | FPI    | INTUCH | MATCH  | PAP   | PTT    | SITHAI | TCMC   | TSC    |        |
| BAFS      | CIMBT  | FPT    | IRC    | MBAX   | PATO  | PTTEP  | SKR    | TFG    | TSTE   |        |
| BAM       | CM     | FSMART | IRPC   | MBK    | РВ    | PTTGC  | SMIT   | TFI    | TSTH   |        |
| BANPU     | CMC    | FSS    | ITEL   | MC     | PCSGH | PYLON  | SMK    | TFMAMA | TTA    |        |
| BAY       | COM7   | FTE    | IVL    | MCOT   | PDG   | Q-CON  | SMPC   | TGH    | TTB    |        |
| BBL       | COTTO  | GBX    | JKN    | META   | PDJ   | QH     | SNC    | THANI  | TTCL   |        |
| DECLARED  |        | GDA    | JIXIN  | IVILIA | 1 00  | QII    | JIVO   | HIAN   | TIOL   |        |
| AJ        | CHG    | DDD    | ETC    | JR     | MAJOR | NUSA   | RS     | SSS    | TQM    | YUASA  |
| ALT       | CPL    | DHOUSE | FLOYD  | JTS    | NCAP  | NYT    | SAK    | STECH  | TSI    | ZIGA   |
| APCO      | CPR    | DOHOME | GULF   | KEX    | NCL   | OR     | SCGP   | STGT   | VARO   |        |
| B52       | CPW    | ECF    | III    | KUMWEL | NOVA  | PIMO   | SCM    | TKN    | VCOM   |        |
| BEC       | CRC    | EKH    | INOX   | LDC    | NRF   | PLE    | SIS    | TMI    | VIBHA  |        |

#### **Level** Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

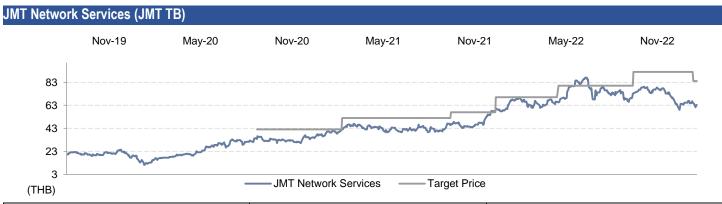
#### Rawisara Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



| Date                                      | Rating            | Target price            | Date                                      | Rating            | Target price            | Date        | Rating | Target price |
|---|-------------------|-------------------------|---|-------------------|-------------------------|-------------|--------|--------------|
| 05-Oct-2020<br>02-Mar-2021<br>07-Sep-2021 | BUY<br>BUY<br>BUY | 42.00<br>52.00<br>57.00 | 24-Nov-2021<br>11-Mar-2022<br>21-Jul-2022 | BUY<br>BUY<br>BUY | 70.00<br>80.00<br>92.00 | 02-Nov-2022 | BUY    | 84.00        |

Rawisara Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

#### Kasikornbank (KBANK TB) Nov-19 May-20 Nov-20 May-21 Nov-21 May-22 Nov-22 210 190 170 150 130 110 90 70 50 Kasikornbank Target Price (THB)

| Date        | Rating | Target price | Date        | Rating | Target price | Date        | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 16-Jul-2020 | BUY    | 118.00       | 21-Apr-2021 | BUY    | 190.00       | 25-Oct-2021 | BUY    | 172.00       |
| 03-Dec-2020 | BUY    | 144.00       | 22-Jul-2021 | BUY    | 150.00       | 24-Jan-2022 | BUY    | 180.00       |
| 29-Jan-2021 | BUY    | 168.00       | 05-Oct-2021 | BUY    | 168.00       | 08-Jul-2022 | BUY    | 192.00       |

Rawisara Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company              | Ticker   | Price      | Rating | Valuation & Risks  |
|----------------------|----------|------------|--------|--|
| JMT Network Services | JMT TB   | THB 63.25  | BUY    | Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.                |
| Kasikornbank         | KBANK TB | THB 147.50 | BUY    | Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. |

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 09-Nov-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

