#### **EQUITY RESEARCH - COMPANY REPORT**

# MICRO LEASING MICRO TB

THAILAND / DIVERSIFIED FINANCIALS

# ไม่น่าสนใจจากคุณภาพสินทรัพย์ที่อ่อนแอ

- เราคาดว่ากำไรสุทธิ 3Q22 จะออกมาอ่อนแอโดยคาดว่าจะอยู่ที่ 13 ลบ. (-67% y-y, -29% q-q) จากคณภาพสินทรัพย์ที่อ่อนแอ
- MICRO น่าจะรายงานผลประกอบการที่อ่อนแออย่างต่อเนื่องใน 4Q22-1H23 เราคาด ว่ากำไรสุทธิรายไตรมาสจะกลับมาเป็นปกติตั้งแต่ช่วง 2H23 เป็นตันไป
- เราปรับลดประมาณการกำไรสุทธิปี 2022-24 ลง 38-39%; คงแนะนำถือ

### คาดกำไรสุทธิ์ 3Q22 จะออกมาอ่อนแอ

เรามีมุมมองเชิงลบต่อกำไรสุทธิ 3Q22 ของ MICRO ซึ่งเราคาดว่าจะออกมาอ่อนแอที่ 13 ลบ. (-67% y-y, -29% q-q) จากการเพิ่มอย่างมีนัยสำคัญของผลขาดทุนทางเครดิตที่คาดว่าจะ เกิดขึ้น (ECL) และค่าใช้จ่ายในการดำเนินงาน (OPEX) กำไรสุทธิ 9M22 น่าจะคิดเป็น 73% ของประมาณการปี 2022 ของเรา

## หนี้ด้อยคุณภาพ (NPL) และ OPEX จะเป็นปัจจัยถ่วงสำคัญสำหรับผล ประกอบการ 3Q22

เราเห็นปัจจัยสำคัญ 2 ประการที่น่าจะฉุดผลประกอบการของ MICRO ใน 3Q22 ข้อแรกเรา คาดว่า ECL จะเพิ่มอย่างมีนัยสำคัญถึง 94% y-y และ 18% q-q ตาม NPL ที่เพิ่มเป็นจำนวน มากอย่างต่อเนื่อง (+13% q-q) ซึ่งจะคิดเป็นสัดส่วน NPL ที่ 4.88% ใน 3Q22 จาก 4.58% ใน 2Q22 ข้อสองเราคาดว่า OPEX จะเพิ่มอย่างเห็นได้ชัดถึง 70% y-y และ 6% q-q ส่วนมากจาก ค่าใช้จ่ายในการติดตามหนี้ตามอัตราการเสื่อมของคุณภาพสินทรัพย์ที่อยู่ในระดับสูงและ OPEX จากบริษัทย่อยใหม่ กล่าวคือ Micro Plus Leasing ในด้านการขยายสินเชื่อเราเชื่อว่า MICRO จะเลือกปล่อยสินเชื่อใหม่อย่างระมัดระวังเพื่อควบคุมคุณภาพสินทรัพย์ของบริษัทฯ ด้วยเหตุผล ดังกล่าวเราคาดว่าปริมาณสินเชื่อจะเพิ่มในอัตราที่ลดลงเหลือ 6% q-q ใน 3Q22 เทียบกับ 10% q-q ใน 2Q22

# กำไรสุทธิรายไตรมาสน่าจะกลับมาเป็นปกติในช่วง 2H23

เราคิดว่า MICRO จะต้องใช้เวลาอย่างน้อย 1-2 ไตรมาสเพื่อแก้ปัญหาคุณภาพสินทรัพย์ ซึ่งจะ ทำให้การจัดสรรสำรองเพิ่มสูงขึ้น นอกจากนี้เรายังคาดด้วยว่า Micro Plus จะรายงานผล ขาดทุนจนถึงช่วง 1H23 จาก OPEX ที่อยู่ในระดับสูงและ ECL ที่สูงขึ้นตามการเริ่มของธุรกิจ เพราะฉะนั้นเราจึงคิดว่า MICRO จะรายงานผลประกอบการอ่อนแอต่อเนื่องใน 4Q22-1H23 กำไรสุทธิรายไตรมาสน่าจะกลับมาเป็นปกติที่ประมาณ 45-50 ลบ. ต่อไตรมาสในช่วง 2H23

### คงแนะนำถือหลังปรับราคาเป้าหมายปี 2023 เป็น 4 บาท (GGM)

เราปรับลดประมาณการกำไรสุทธิปี 2022-24 ลง 39%/39%/38% ส่วนมากเพื่อสะท้อนการเพิ่ม ของ ECL และ OPEX ที่คาดว่าจะเพิ่มสูงขึ้น เราได้ราคาเป้าหมายปี 2023 ใหม่ที่ 4 บาท (GGM) แม้เราจะคาดว่า MICRO จะมีผลประกอบการตกต่ำในไตรมาสที่กำลังจะมาถึง เราเชื่อ ว่าราคาหุ้นที่ปรับตัวลดลงถึง 46% YTD เมื่อเทียบกับ SET ที่ลดลงเพียง 2% สะท้อนผล ประกอบการที่อาจอ่อนแอไปแล้ว ด้วยเหตุผลดังกล่าวเราคงแนะนำถือ เราคิดว่าเวลาที่ เหมาะสมที่จะหันกลับมายัง MICRO น่าจะอยู่ในช่วง 1Q23 หรือ 2Q23



# HOLD

#### UNCHANGED

TARGET PRICE	THB4.00
CLOSE	THB4.38
UP/DOWNSIDE	-8.7%
PRIOR TP	THB5.50
CHANGE IN TP	-27.3%
TP vs CONSENSUS	-20.8%

#### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	227	126	207	283
Net profit	187	114	159	215
EPS (THB)	0.20	0.12	0.17	0.23
vs Consensus (%)	-	(23.6)	(29.2)	(22.0)
Core net profit	187	114	159	215
Core EPS (THB)	0.20	0.12	0.17	0.23
Chg. In EPS est. (%)	-	(39.3)	(39.3)	(38.2)
EPS growth (%)	13.3	(39.1)	39.1	35.3
Core P/E (x)	21.8	35.9	25.8	19.1
Dividend yield (%)	1.8	0.6	0.8	1.6
Price/book (x)	2.1	2.0	1.9	1.8
ROE (%)	9.9	5.7	7.6	9.6
ROA (%)	5.5	2.2	2.8	3.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(2.2)	(21.1)	(44.2)
Relative to country (%)	(5.0)	(22.3)	(44.2)
Mkt cap (USD m)			110
3m avg. daily turnover (USD m)			0.2
Free float (%)			21
Major shareholder	Au	chyawat Fa	mily (58%)
12m high/low (THB)			8.85/4.06
Issued shares (m)			935

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

Micro Leasing (MICRO) is a specialist second-hand truck lender in Thailand, with more than 26 years of experience in the business.

We cut our net profit forecasts for 2022-24 by 39%/39%/38% to mainly reflect a rise in ECL and higher projected OPEX. We derive a new 2023 GGM-based TP of THB4.0. Although we expect MICRO to perform poorly in the coming quarters, we believe the 46% YTD slump in its share price compared to the SET's 2% drop has already reflected the potentially weak performance. Thus, we maintain our HOLD call. We think a good time to come back to MICRO should be in 1Q23 or 2Q23.

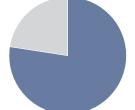
## Company profile

Micro Leasing was founded in November 1994. The company specialises in loans for second-hand 6- to 12-wheel trucks made by the top three brands in Thailand: Isuzu, Hino and Fuso. It lends under a hire-purchase agreement with a 70-85% loan-to-value and with loan durations of 4-5 years.

www.microleasingplc.com

# Principal activities (revenue, 2021)

■ Net interest income - 77.4 %



■ Non-interest income - 22.6 %

Source: Micro Leasing

## **Major shareholders**

- Auchyawat Family 57.7 %
- Sataporn Ngamrueangpong 3.2
- Kaitipong Termkunanon 3.2 %
- Others 36.0 %

Source: Micro Leasing

# Catalysts

Potential share price catalysts for MICRO include: 1) higher loan growth due to gaining more market share from local peers; and 2) efficient asset quality control.

#### Risks to our call

Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) higher-than-expected policy rate hikes. Upside risks include 1) efficient asset quality control; and 2) the faster ramping up of its new businesses, including new motorcycle hire purchase loans, truck title loans, and insurance brokerage

## **Event calendar**

Date	Event
14 November 2022	3Q22 results announcement

# Key assumptions

Year to Dec	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	114	159	215
Net profit growth	(39.1)	39.1	35.3
NIM	12.46	12.14	12.01
Loan growth	35.0	25.0	25.0
Fee growth	25.0	33.0	28.0
Non-NII growth	23.0	31.6	27.3
Credit cost (bps)	670	590	590
Cost to income	40.4	39.7	37.3

Source: FSSIA estimates

#### **Earnings sensitivity**

Year to Dec 2022E								
Loan growth	±2ppt	33.0	35.0	37.0				
% change in net profit		(1.3)	-	1.3				
NIM (%)	±5bp	12.41	12.46	12.51				
% change in net profit		(2.3)	-	2.3				
Credit cost (bps)	±10bp	660.0	670.0	680.0				
% change in net profit		2.0	-	(2.0)				

Source: FSSIA estimates

# NPLs and OPEX should lead to weak 3Q22 performance

We expect MICRO to deliver a feeble net profit in 3Q22 at THB13m (-67% y-y, -29% q-q), due largely to 1) an ECL increase by 94% y-y and 18% q-q, following a continued substantial increase in NPLs by 13% q-q, implying an NPL ratio of 4.88% from 4.58% in 2Q22; and 2) a noticeable rise in OPEX by 70% y-y and 6% q-q due mainly to debt collection expenses from a high asset deterioration rate and OPEX from its new subsidiary – Micro Plus Leasing. As for loan acquisitions, we believe MICRO has selectively lent new loans to control asset quality. Accordingly, we expect its loan volume to increase at a slower rate of 6% q-q in 3Q22 compared with 10% q-q in 2Q22.

#### 3Q22E key highlights

- We expect MICRO to post loan growth of 42% y-y and 6% q-q, which is lower than its potential growth rate as the company wants to control is asset quality.
- Its NIM might decline to 12.1% from 12.3% in 2Q22 as the company lent more towards newer truck models, which command a lower yield than older trucks. The higher cost of funds following the policy rate uptrend would also have an impact.
- Cost to income might rise to 44.1% in 3Q22 from 32.6% in 3Q21 from debt collection expenses and OPEX from Micro Plus Leasing.

Exhibit 1: MICRO – summary of 3Q22 earnings preview

Year-end Dec 31	3Q21	2Q22		3Q22E			9M22E		2022E	Change	3Q22E comments
	(THB m)	(THB m)	(THB m)	(y-y %)	(q-q %)	(THB m)	(y-y %)	%22E	(THB m)	(y-y %)	
Net interest income	114	134	142	25	6	403	27	73	556	26	
Non-interest income	32	41	40	28	(2)	119	27	75	158	23	
Operating income	145	175	182	26	4	522	27	73	714	25	
Operating expenses	47	76	80	70	6	216	59	75	289	55	
PPOP before tax	98	99	102	4	3	306	11	72	425	11	
Expected credit loss	47	77	91	94	18	208	98	70	299	92	
Income tax	11	5	2	(78)	(57)	22	(22)	86	25	(37)	
Minority interest	0	(3)	(5)			(8)			(13)		
Normalised profit	40	19	13	(67)	(29)	84	(41)	73	114	(39)	
Extraordinary items	0	0	0			0			0		
Net profit	40	19	13	(67)	(29)	84	(41)	73	114	(39)	
EPS (THB)	0.04	0.02	0.01	(67)	(29)	0.09	(41)	73	0.12	(39)	
Asset quality ratio (%)											
NPLs (THB m)	118	208	235	100	13				251	90	
NPLs / loans	3.48	4.58	4.88						4.89		
Loan loss reserve/NPLs	117	98	101						102		
Credit cost (bps)	577	713	780						670		
Profitability ratio (%)											
Cost to income ratio	32.6	43.6	44.1						40.4		
Average yield	16.0	15.5	15.5						15.5		
Cost of funds (COF)	4.8	5.6	5.8						5.5		
Net interest margin (NIM)	13.9	12.3	12.1						12.5		
Non-int inc / total income	21.7	23.5	22.1						22.1		
Loan growth (%)											
у-у	49.7	45.1	42.4						35.0		
q-q	8.0	10.0	6.0								

Sources: MICRO; FSSIA estimates

# **Earnings and target price revisions**

We cut our net profit forecasts for 2022-24 by 39%/39%/38% to reflect 1) our higher credit cost assumptions from 525/500/485 bps to 670/590/590 bps during 2022-24, as we expect that MICRO's NPLs might increase at a higher rate due to the high inflation environment; 2) the increased OPEX pressure by 13%/21%/21% in 2022-24E from higher debt collection fees and Micro Plus' related expenses; and 3) our higher cost of fund assumptions from 5.2%/5.4%/5.5% to 5.5%/5.7%/5.7% in 2022-24 to reflect the expected policy rate hikes.

Exhibit 2: Key changes in assumptions

			2022E			2023E			2024E	
	2021	Old	New	Change	Old	New	Change	Old	New	Change
	(THB m)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)
Net interest income	441	555	556	0.2	686	700	2.0	844	865	2.5
Non-interest income	128	165	158	(4.2)	217	208	(4.1)	276	264	(4.1)
Operating income	569	720	714	(0.8)	903	908	0.5	1,120	1,130	0.9
Operating expenses	186	255	289	13.1	298	361	20.9	349	422	20.9
PPOP before tax	383	465	425	(8.5)	605	547	(9.5)	771	708	(8.2)
Expected credit loss (Reversal)	156	229	299	30.4	278	340	22.5	337	425	26.3
Tax expenses	40	47	25	(46.3)	65	41	(36.8)	87	57	(34.9)
Minority interest	-	0	(13)		0	7		-	11	
Normalised profit	187	188	114	(39.3)	262	159	(39.3)	347	215	(38.2)
Extraordinary items	-	0	-		0	-		-	-	
Net profit	187	188	114	(39.3)	262	159	(39.3)	347	215	(38.2)
EPS (THB)	0.20	0.20	0.12	(39.3)	0.3	0.17	(39.3)	0.37	0.23	(38.2)
Key statistics and ratios										
Asset quality ratio										
Gross NPLs (THB m)	132	204	251	22.9	245	313	28.0	294	391	33.3
Gross NPLs / Loans (%)	3.5	4.13	4.89		3.97	4.89		3.81	4.89	
Loan loss reserve/NPLs (%)	123	103	102		109	119		192	132	
Credit cost (bps)	491	525	670		500	590		485	590	
Profitability ratio (%)										
Cost to income ratio	32.7	35.4	40.4		33.0	39.7		31.2	37.3	
Average yield	15.9	15.65	15.50		15.75	15.65		15.75	15.75	
Cost of funds	4.59	5.20	5.50		5.35	5.70		5.45	5.70	
Net interest margin (NIM)	13.9	12.71	12.46		12.36	12.14		12.17	12.01	
Loan growth (%)										
у-у	49.3	30.0	35.0		25.0	25.0		25.0	25.0	

Sources: MICRO; FSSIA estimates

We lower our 2023 GGM-based TP to THB4.0, down from our previous TP of THB5.5, as we 1) cut our EPS forecast, leading to a lower book value; and 2) revise down our target 2023 P/BV to 1.7x from 2.2x, as we lower our ROE and terminal growth estimates. We maintain our HOLD rating.

Exhibit 3: MICRO – GGM-derived target price

Target price (THB)	4.0 (from 5.5)
Recommendation	HOLD (unchanged)
Risk-free rate (%)	3.0 (unchanged)
Market risk premium (%)	8.0 (unchanged)
Cost of equity (%)	10.6 (unchanged)
Terminal growth (%)	8.7 (from 10.3)
ROE target (%)	12.0 (from 13.0)
Target PBV (x)	1.7 (from 2.2)

Source: FSSIA estimates

## Exhibit 4: MICRO - prospective P/BV band



Exhibit 5: MICRO – prospective P/E band



Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

Exhibit 6: Peers comparison as of 4 November 2022

	BBG	Rec	Share	price	Up (down)	Market	EPS g	rowth	P	Æ	R0	DE	PE	3V
	code		Current	Target	side	Сар	22E	23E	22E	23E	22E	23E	22E	23E
			(THB)	(THB)	(%)	(USD m)	(%)	(%)	(x)	(x)	(%)	(%)	(x)	(x)
Diversified financials						18,506	9.6	21.2	21.5	17.1	15.9	16.5	2.9	2.6
Unsecured-loan lender						5,109	19.6	7.9	17.9	16.6	24.5	22.9	4.2	3.6
Aeon Thana Sinsap (Thailand)	AEONTS TB	HOLD	160.50	188.00	17	1,073	19.0	7.0	9.5	8.9	19.8	18.5	1.8	1.5
Krungthai Card	KTC TB	BUY	58.50	65.00	11	4,035	19.8	8.1	20.2	18.6	25.8	24.1	4.8	4.2
Auto-title lender						5,806	10.4	20.3	14.8	12.3	18.0	19.0	2.5	2.1
Muangthai Capital	MTC TB	BUY	37.00	60.00	62	2,099	14.3	23.0	13.9	11.3	20.7	21.3	2.6	2.2
Srisawad Corp	SAWAD TB	BUY	42.50	62.00	46	1,561	0.8	19.3	12.6	10.6	17.8	19.4	2.1	2.0
Saksiam Leasing	SAK TB	BUY	6.70	9.70	45	376	23.1	26.3	18.8	14.9	14.5	16.4	2.6	2.3
Ngern Tid Lor	TIDLOR TB	BUY	26.50	37.00	40	1,771	11.4	16.9	16.9	14.4	15.6	16.3	2.5	2.2
Truck lender						2,125	(0.4)	27.9	23.1	17.7	9.9	11.5	1.9	1.8
Micro Leasing	MICRO TB	HOLD	4.38	4.00	(9)	110	(39.1)	39.1	35.9	25.8	5.7	7.6	2.0	1.9
Singer Thailand	SINGER TB	BUY	36.50	59.00	62	1,363	(4.1)	35.2	27.2	20.1	7.2	9.4	1.9	1.9
Ratchthani Leasing	THANI TB	BUY	4.30	5.20	21	651	13.8	10.7	12.5	11.3	16.2	16.7	2.0	1.8

Sources: FSSIA estimates

## **Financial Statements**

Micro Leasing

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Interest Income	356	504	691	902	1,135
nterest expense	(48)	(63)	(136)	(202)	(270)
Net interest income	308	441	556	700	865
Net fees & commission	78	120	150	199	255
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	0	0	0	0	(
Other income	20	9	8	9	ç
Non interest income	98	128	158	208	264
Total income	406	569	714	908	1,130
Staff costs	(153)	(186)	(289)	(361)	(422)
Other operating costs	-	-	-	-	`
Operating costs	(153)	(186)	(289)	(361)	(422
Pre provision operating profit	253	383	425	547	708
Provision for bad and doubtful debt	(77)	(156)	(299)	(340)	(425
Other provisions	-	(100)	(200)	(0.0)	( .20
Operating profit	176	227	126	207	283
	0	0	0	0	200
Recurring non operating income Associates	0	0	0	0	(
Associates Boodwill amortization	-	-	-	U	(
				-	
Non recurring items	0	0 227	0	0 207	283 283
Profit before tax	176		126		
Tax	(41)	(40)	(25)	(41)	(57
Profit after tax	135	187	101	165	220
Minority interests	0	0	13	(7)	(11
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	135	187	114	159	215
Non recurring items & goodwill (net)	-	-	0	0	(
Recurring net profit	135	187	114	159	215
Per share (THB)					
Recurring EPS *	0.18	0.20	0.12	0.17	0.23
Reported EPS	0.18	0.20	0.12	0.17	0.23
DPS	0.07	80.0	0.02	0.03	0.0
Growth					
Net interest income (%)	26.5	43.2	26.1	25.9	23.7
Non interest income (%)	104.8	30.5	23.0	31.6	27.3
Pre provision operating profit (%)	56.6	51.2	11.0	28.7	29.4
Operating profit (%)	27.0	29.1	(44.4)	63.7	36.7
Reported net profit (%)	21.9	38.8	(39.1)	39.1	35.3
Recurring EPS (%)	11.8	13.3	(39.1)	39.1	35.3
Reported EPS (%)	11.8	13.3	(39.1)	39.1	35.3
ncome Breakdown			, ,		
Net interest income (%)	75.8	77.4	77.9	77.1	76.6
Net fees & commission (%)	19.2	21.1	21.0	22.0	22.6
Foreign exchange trading income (%)	10.2			-	۷۷.۱
Securities trading income (%)	- -	-	-	-	
Dividend income (%)	_	_	_	_	
Other income (%)	5.0	1.5	1.1	0.9	0.8
Operating performance	3.0	1.5	1.1	0.5	0.0
	45.50	15.00	15.50	15.65	45.7
Gross interest yield (%)	15.53	15.90	15.50	15.65	15.7
Cost of funds (%)	5.30	4.59	5.50	5.70	5.70
let interest spread (%)	10.23	11.31	10.00	9.95	10.0
let interest margin (%)	13.4	13.9	12.5	12.1	12.0
Cost/income(%)	37.6	32.7	40.4	39.7	37.3
Cost/assets(%)	6.3	5.5	6.2	6.1	5.8
Effective tax rate (%)	23.3	17.6	20.0	20.0	20.
Dividend payout on recurring profit (%)	38.1	38.4	20.0	20.0	30.
ROE (%)	9.3	9.9	5.7	7.6	9.6
ROE - COE (%)	(1.5)	(0.9)	(5.1)	(3.2)	(1.2
ROA (%)	5.5	5.5	2.2	2.8	3.1
RORWA (%)	-	-	-	-	
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Micro Leasing; FSSIA estimates

## **Financial Statements**

Micro Leasing

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	2,542	3,796	5,124	6,406	8,007
Total provisions	(98)	(162)	(256)	(372)	(517)
nterest in suspense	0	Ó	0	0	0
Net customer loans	2,444	3,634	4,869	6,034	7,490
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
nvestment securities	0	0	0	0	0
Cash & equivalents	128	142	101	88	59
Other interesting assets	-	-	-	-	-
Tangible fixed assets	7	11	19	32	53
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	176	248	335	410	417
Total assets	2,755	4,034	5,323	6,563	8,019
Customer deposits	0	0	0	0	0
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	823	1,929	3,002	4,100	5,359
Non interest bearing liabilities	109	147	293	308	354
Hybrid Capital	-	-	-	-	-
Total liabilities	932	2,076	3,295	4,408	5,714
Share capital	935	935	935	935	935
Reserves	888	1,023	1,093	1,220	1,370
Total equity	1,823	1,958	2,028	2,155	2,305
Minority interests	0	0	0	0	0
Total liabilities & equity	2,755	4,034	5,323	6,563	8,019
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	2,289	3,169	4,460	5,765	7,206
Average interest bearing liabilities	905	1,376	2,465	3,551	4,730
Tier 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	97	132	251	313	391
Per share (THB)					
Book value per share	2.39	2.09	2.17	2.30	2.47
Tangible book value per share	2.39	2.09	2.17	2.30	2.47
Growth					
Gross customer loans	24.8	49.3	35.0	25.0	25.0
Average interest earning assets	29.4	38.4	40.7	29.3	25.0
Total asset (%)	30.1	46.4	31.9	23.3	22.2
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	nm	nm	nm	nm	nm
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	66.2	48.5	38.1	32.8	28.7
Tangible equity/assets (%)	66.2	48.5	38.1	32.8	28.7
RWA/assets (%)	-	-	-	-	-
Tier 1 CAR (%)	-	-	-	-	-
Γotal CAR (%)	-	-	-	-	-
Asset Quality					
Change in NPL (%)	6.6	35.8	90.0	25.0	25.0
NPL/gross loans (%)	3.8	3.5	4.9	4.9	4.9
Total provisions/gross loans (%)	3.9	4.3	5.0	4.6	6.5
Total provisions/NPL (%)	100.9	122.9	102.1	118.7	132.0
/aluation	2020	2024	2022E	2022E	20245
/aluation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	24.8	21.8	35.9	25.8	19.1
Recurring P/E @ target price (x) *	22.6	20.0	32.7	23.5	17.4
Reported P/E (x)	24.8	21.8	35.9	25.8	19.1
Dividend yield (%)	1.5	1.8	0.6	0.8	1.6
Price/book (x)	1.8	2.1	2.0	1.9	1.8
Price/tangible book (x)	1.8	2.1	2.0	1.9	1.8
Price/tangible book @ target price (x)	1.7	1.9	1.8	1.7	1.6
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Micro Leasing; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

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AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
١F	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
.H	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
IRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
KP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
KR _	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
LT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
MA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
MATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
MATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
NAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
OT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
<b>D</b>	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
RIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
RROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
SP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
JCT	CIMBT	EGCO	ILM	MBK	ОТО	QH	SIRI	TEAMG	TSR	
WC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TEMAMA	TSTE	
YUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
AFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
ANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
AY	COM7	FSMART	IVL	MINT	PG	S&J	SNC	THCOM	TTCL	
BL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
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BICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
BM	ATP30	CMC	FORTH	JAS	М	PB	S11	SMT	TFG	UMI
CE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
CG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
DB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
EONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
GE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
		CSP			MGT	PMTA		SPCG	TM	VCOM
HC	BEC		GJS	KCAR			SAPPE			
IT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
LL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
LLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
LUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
MANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE.	STANLY	TNL	WIIK
	BR	DOHOME							TNP	
MARIN			ICN	KTIS	MTI	PSG	SFLEX	STGT		WP
PCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
PCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
PURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
QUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
SAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
SEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
SIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
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	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
E	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
J	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
LPHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
MC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
PP 9	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
Q	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
α RIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
S	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
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52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
Al	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S&J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	РВ	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

#### **Level** Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Rawisara Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Micro Leasing	MICRO TB	THB 4.38	HOLD	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) higher-than-expected policy rate hikes. Upside risks include 1) efficient asset quality control; and 2) the faster ramping up of its new businesses, including new motorcycle hire purchase loans, truck title loans, and insurance brokerage
Aeon Thana Sinsap (Thailand	d) AEONTS TB	THB 160.50	HOLD	Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.
Krungthai Card	КТС ТВ	THB 58.50	BUY	Downside risks are: 1) regulatory actions to curb industry growth; and 2) deteriorating asset quality.
Muangthai Capital	MTC TB	THB 37.00	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Srisawad Corp	SAWAD TB	THB 42.50	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Saksiam Leasing	SAK TB	THB 6.70	BUY	Downside risks to our GGM-derived TP include 1) competition from existing and new players; 2) regulatory changes by the Bank of Thailand (BoT); and 3) a slower-than-expected reduction in its cost of funds due to a shift toward more long-term loans.
Ngern Tid Lor	TIDLOR TB	THB 26.50	BUY	Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.
Singer Thailand	SINGER TB	THB 36.50	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality.
Ratchthani Leasing	THANI TB	THB 4.30	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) changes in financial regulations from the Bank of Thailand.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 04-Nov-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.