

# INDORAMA VENTURES

## THAILAND / PETROCHEM & CHEMICALS

IVL TB

BUY

UNCHANGED

### การเพิ่มของต้นทุนก๊าซจะลดลงใน 4Q22

- เรายังมีความมั่นใจเกี่ยวกับกำไรปกติของ IVL ใน 3Q-4Q22 จากอัตรากำไรที่อยู่ในเกณฑ์ดีของผลิตภัณฑ์ IOD ปลายน้ำรวมถึง PET และ PTA
- เราคาดว่า IVL จะรายงานกำไรปกติ 8 พัน ลบ. ใน 3Q22
- คงแนะนำซื้อที่ราคาเป้าหมาย 65 บาท

### คงมุมมองเชิงบวกต่อแนวโน้มการเติบโตของกำไรสุทธิ

เรายังมีความมั่นใจเกี่ยวกับ Core EBITDA และกำไรสุทธิของ IVL ใน 3Q22 และ 4Q22 จากอัตรากำไรที่อยู่ในเกณฑ์ดีของผลิตภัณฑ์ Integrated Oxides and Derivatives (IOD) รวมถึง PET และ PTA เราคาดว่า IVL จะรายงานกำไรปกติ 8 พัน ลบ. ใน 3Q22 จากอัตรากำไรของผลิตภัณฑ์ IOD ปลายน้ำและ PET-PTA รวมที่อยู่ในระดับสูง อย่างไรก็ตามเราเห็นว่ายังมีปัจจัยต่าง ๆ ที่สำคัญประกอบด้วย 1) ต้นทุนก๊าซที่สูงขึ้น USD80m q-q; 2) ผลขาดทุนสินค้าคงคลัง USD90 ล้าน; 3) EBITDA ที่ลดลง USD10m q-q ในธุรกิจเส้นใยจากผลกระทบของมาตรการปิดเมืองในจีน; และ 4) EBITDA ที่ลดลง USD50m q-q จากธุรกิจ IOD ส่วนมากมาจากอัตรากำไร MTBE และ MEG ที่ลดลง

### คาดต้นทุนก๊าซจะเพิ่มขึ้น USD80m q-q ใน 3Q22

เราคาดว่า Core EBITDA ในธุรกิจ PET และ PTA รวมของ IVL จะลดลงมาอยู่ที่ USD349 ล้านใน 3Q22 จาก USD431 ล้านใน 2Q22 จากต้นทุนก๊าซที่ปรับขึ้น USD80 ล้าน q-q ใน 4Q22 เราคาดว่า EBITDA จะปรับตัวดีขึ้น ซึ่งน่าจะเกิดขึ้นไปถึงปี 2023 เนื่องจากต้นทุนก๊าซในยุโรปซึ่งอ้างอิงจาก The Title Transfer Facility (TTF) ได้ปรับตัวลดลงมาอยู่ที่ €139/MWh ณ วันที่ 31 ต.ค. 22

### ผลิตภัณฑ์ PET, PTA, และ IOD ปลายน้ำยังเป็นปัจจัยสำคัญ

PET และ PTA มีอัตรากำไรที่ดีต่อเนื่องใน 3Q22 จากความต้องการที่อยู่ในระดับสูงในตลาดตะวันตก (อเมริกาเหนือและยุโรป) และสภาวะอุปทานตึงตัว PET-PTA margin รวมในตะวันตกยังอยู่ในระดับสูงที่ USD715/t ในเดือน ก.ย. 22 ซึ่งลดลงเล็กน้อย m-m จาก USD757/t ในเดือน ส.ค. 22 เช่นเดียวกัน PET-PTA margin รวมในเอเชียก็อยู่ที่ USD275/t ในเดือน ก.ย. 22 ลดลงจาก USD320/t ในเดือน ส.ค. 22 อย่างไรก็ตาม PET-PTA margin รวมในตลาดตะวันตกและเอเชียยังอยู่ในระดับสูงใน 3Q22 จากความต้องการที่อยู่ในระดับสูง สภาวะอุปทานตึงตัว และต้นทุนทดแทนการนำเข้าที่ทรงตัวในระหว่างภูมิภาคอื่นเป็นผลจากแนวโน้มการแยกตัวออกจากกระแสโลกาภิวัตน์ที่สูงขึ้นระหว่างกลุ่มสหรัฐฯ - ยุโรปและกลุ่มจีน - รัสเซีย

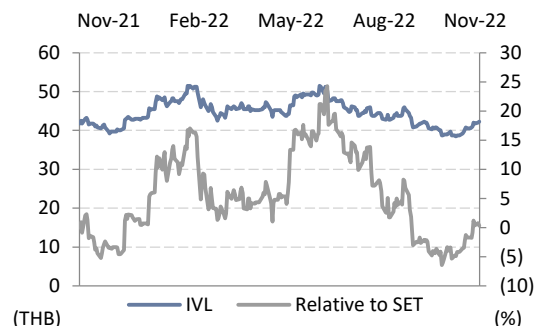
### การลงทุนที่น่าสนใจจากศักยภาพในด้านกำไรที่อยู่ในระดับสูง

IVL มีความน่าสนใจจากศักยภาพในการทำกำไรสุทธิที่อยู่ในระดับสูงใน 3Q-4Q22 ซึ่งน่าจะต่อเนื่องไปถึงปี 2023 จากอัตรากำไรที่ทรงตัวในระดับสูงของผลิตภัณฑ์ IOD ปลายน้ำและ PET-PTA รวมในตลาดตะวันตกและเอเชีย หุ่นมีการซื้อขายที่เพียง 4.4x ของค่า 2023E EV/EBITDA เพราะฉะนั้นเราจึงคิดว่า IVL มีความน่าสนใจสูงเมื่อเทียบกับการเติบโตของกำไรสุทธิที่มีความชัดเจนและอยู่ในเกณฑ์ดี

|                 |           |
|-----------------|-----------|
| TARGET PRICE    | THB65.00  |
| CLOSE           | THB42.25  |
| UP/DOWNSIDE     | +53.8%    |
| PRIOR TP        | THB65.00  |
| CHANGE IN TP    | UNCHANGED |
| TP vs CONSENSUS | +15.4%    |

### KEY STOCK DATA

| YE Dec (THB m)       | 2021    | 2022E   | 2023E   | 2024E   |
|----------------------|---------|---------|---------|---------|
| Revenue              | 468,108 | 443,823 | 444,616 | 442,642 |
| Net profit           | 22,247  | 41,004  | 43,114  | 44,648  |
| EPS (THB)            | 3.96    | 7.30    | 7.68    | 7.95    |
| vs Consensus (%)     | -       | (1.5)   | 19.1    | 34.0    |
| EBITDA               | 58,084  | 71,393  | 80,628  | 80,912  |
| Core net profit      | 21,886  | 36,355  | 38,465  | 39,999  |
| Core EPS (THB)       | 3.90    | 6.48    | 6.85    | 7.12    |
| Chg. In EPS est. (%) | -       | -       | -       | -       |
| EPS growth (%)       | 204.5   | 66.1    | 5.8     | 4.0     |
| Core P/E (x)         | 10.8    | 6.5     | 6.2     | 5.9     |
| Dividend yield (%)   | 2.8     | 8.5     | 8.9     | 9.2     |
| EV/EBITDA (x)        | 7.6     | 5.5     | 4.4     | 3.9     |
| Price/book (x)       | 1.5     | 1.2     | 1.1     | 0.9     |
| Net debt/Equity (%)  | 111.0   | 77.0    | 52.0    | 31.7    |
| ROE (%)              | 15.3    | 20.4    | 18.2    | 16.7    |



| Share price performance        | 1 Month                  | 3 Month | 12 Month |
|--------------------------------|--------------------------|---------|----------|
| Absolute (%)                   | 8.3                      | (5.1)   | 0.6      |
| Relative to country (%)        | 5.9                      | (7.0)   | (0.1)    |
| Mkt cap (USD m)                | 6,286                    |         |          |
| 3m avg. daily turnover (USD m) | 24.4                     |         |          |
| Free float (%)                 | 33                       |         |          |
| Major shareholder              | Indorama Resources (63%) |         |          |
| 12m high/low (THB)             | 52.75/38.00              |         |          |
| Issued shares (m)              | 5,614.55                 |         |          |

Sources: Bloomberg consensus; FSSIA estimates



Suwat Sinsadok, CFA, FRM, ERP

suwat.sin@fssia.com  
+66 2611 3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com  
+66 2611 3562

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บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 2 พฤศจิกายน 2022

## Investment thesis

We believe IVL is now at an inflection point for its third growth phase, transforming from a high value-added (HVA)-driven, polyethylene terephthalate (PET)/purified terephthalic acid (PTA)-focused product company into a packaging, olefin-integrated company from 2019-23.

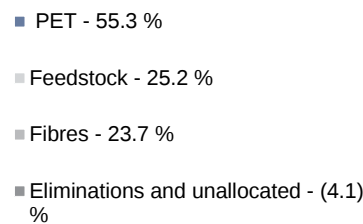
Unlike its last two growth cycles when IVL funded its capacity growth through debt and capital increases using warrants (IVL-W1 and IVL-W2), the key growth strategies in IVL's third growth cycle could be driven by: 1) M&A in the global packaging business, non-PET packaging in frontier markets and specialty chemicals for polyester chain products; and 2) backward integration into the olefins business, including an ethane cracker, propylene production, and downstream polyethylene (PE) and polypropylene (PP), as these are key feedstock materials for IVL's growing packaging segment. The integration focus should only be on self-sufficient, non-merchant applications.

## Company profile

Indorama Ventures (IVL) was incorporated in 2003 to start up a petrochemical business in Thailand. Initially focusing on wool fibre, the company expanded into the polyester chain, including polyester fibre, PET, and PTA.

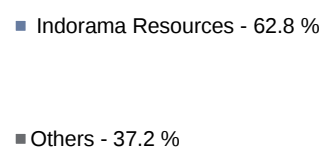
[www.indoramaventures.com](http://www.indoramaventures.com)

## Principal activities (revenue, 2021)



Source: Indorama Ventures

## Major shareholders



Source: Indorama Ventures

## Catalysts

Potential catalysts for IVL include: 1) higher PET and PTA margins; 2) a 10% y-y rising sales volume due to multiple acquired assets in 2018; and 3) an EBITDA margin recovery for HVA products, given the re-pricing of HVA products to reflect higher feedstock costs.

## Risks to our call

The key downside risks to our EV/EBITDA-based TP are weaker-than-expected margins for PX-PTA and PET-PTA, lower demand for polyester, and delays in IVL's projects.

## Event calendar

| Date     | Event                     |
|----------|---------------------------|
| Nov 2022 | 3Q22 results announcement |

## Key assumptions

|                            | 2022E       | 2023E       | 2024E       |
|----------------------------|-------------|-------------|-------------|
|                            | (USD/tonne) | (USD/tonne) | (USD/tonne) |
| Utilisation rate (%)       | 88          | 89          | 89          |
| PET margin                 | 478         | 604         | 594         |
| PTA-PX margin              | 147         | 122         | 122         |
| MEG-(0.58) ethylene margin | 230         | 230         | 230         |
| IOD EBITDA                 | 400         | 400         | 620         |

Source: FSSIA estimates

## Earnings sensitivity

- We project that every 1% change in PTA-PX margin would result in a 2022 net profit change of 1.2%, all else being equal.
- We project that every 1% change in PET-PTA margin would result in a 2022 net profit change of 1.3%, all else being equal.
- We project that every 1% change in the average Dubai oil price would result in a 2022 net profit change of 0.9%, all else being equal.

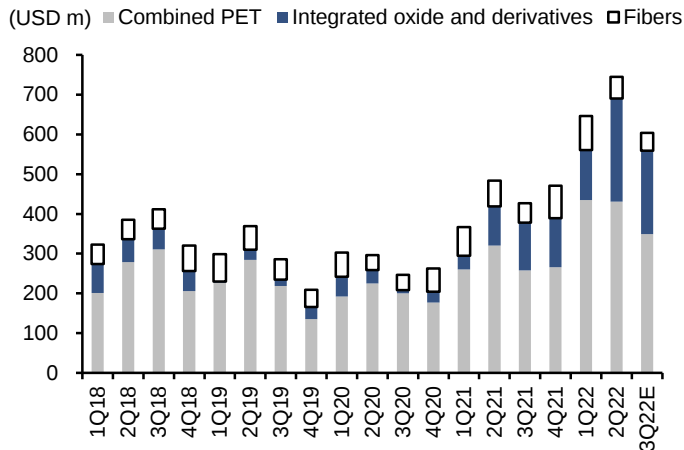
Source: FSSIA estimates



## Softer q-q but stronger y-y outlook

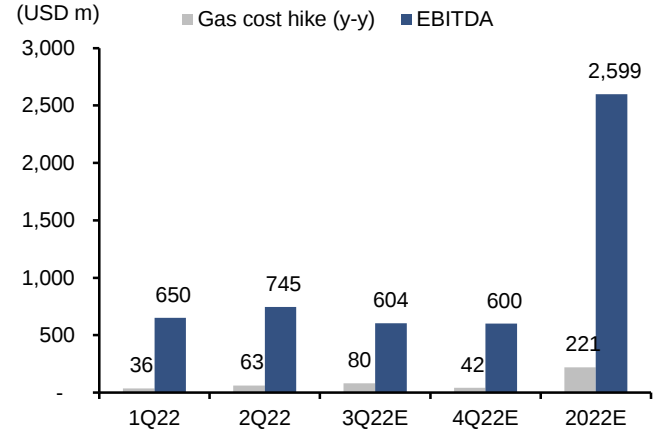
We remain positive on IVL's core EBITDA and net profit in 3Q22 and 4Q22, backed by the strong margins of IOD downstream and PET and PTA products. However, on a q-q basis, we expect IVL to see q-q lower core EBITDA at USD0.6b, down from USD0.75b in 2Q22 but up from USD427m in 3Q21.

**Exhibit 1: Quarterly EBITDA breakdown**



Sources: IVL; FSSIA estimates

**Exhibit 2: Estimated gas cost increases vs EBITDA**



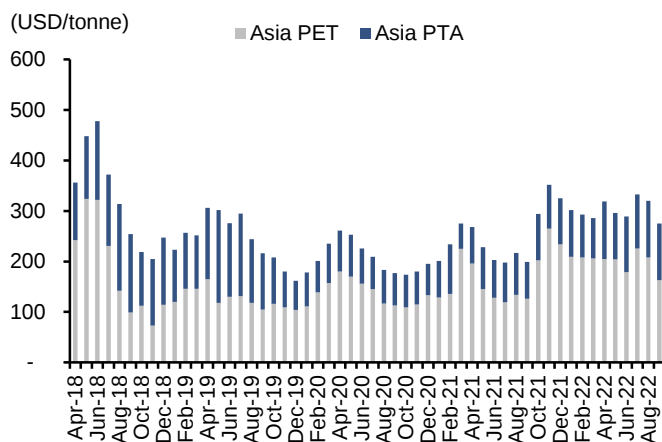
Sources: IVL; FSSIA estimates

PET and PTA have continued to see strong margins in 3Q22, backed by the strong demand in the Western market (North America and Europe) and the tight supply. The integrated PET-PTA margin in the West remained high at USD715/t in Sep-22, slightly down m-m from USD757/t in Aug-22.

Similarly, the integrated PET-PTA margin in Asia was at USD275/t in Sep-22, down from USD320/t in Aug-22. Nevertheless, the integrated PET-PTA margins in the Western and Asian markets have stayed high in 3Q22 thanks to the solid demand, tight supply, and the sustained import parity cost among each region as a result of the increasing de-globalisation trend between the US-EU bloc and the China-Russia bloc.

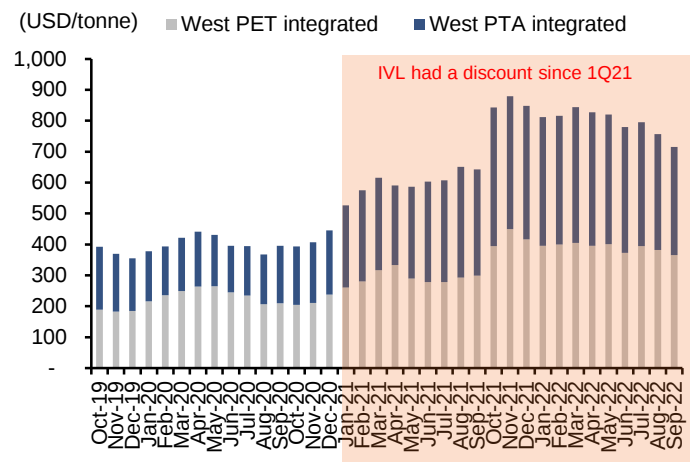
**USD80m q-q higher gas cost in 3Q22.** We estimate that the core EBITDA from the combined PET and PTA group for IVL will drop to USD349m in 3Q22 from USD431m in 2Q22 due to a q-q higher gas cost by USD80m.

**Exhibit 3: Asia PET and PTA margins**



Source: IVL

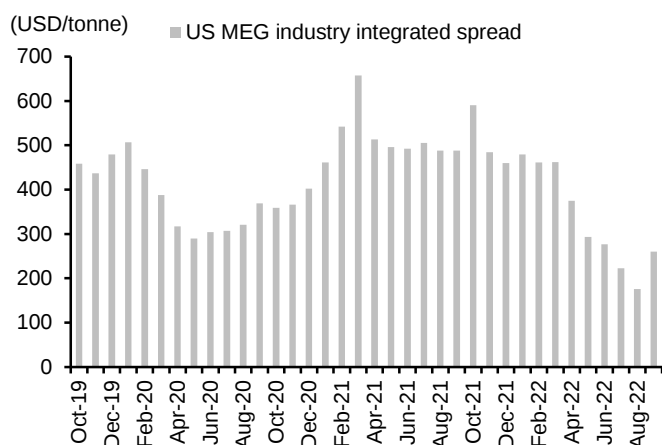
**Exhibit 4: West PET and PTA margins**



Source: IVL

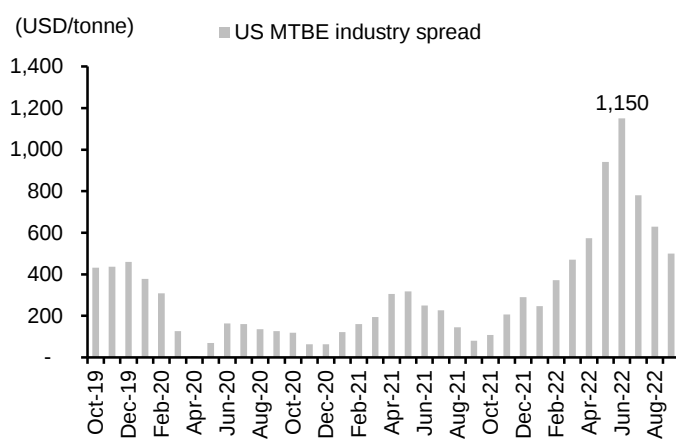
IVL's margins for two key commodities in the IOD group declined q-q in Sep-22, led by the plunging MEG margin due to the rising supply, while the MTBE margin remained high at USD500/t. Nevertheless, we project the core EBITDA from the IOD group to remain high at USD210m in 3Q22, down from USD259m, mainly due to the q-q lower MTBE margin.

#### Exhibit 5: US MEG margin



Source: IVL

#### Exhibit: US MTBE margin



Source: IVL

### 3Q22 results preview

We project IVL to post a core net profit of THB8b in 3Q22, backed the high IOD downstream and integrated PET-PTA margins. However, in our view, the key q-q drags include 1) a USD80m q-q higher gas cost; 2) an inventory loss of USD90m; 3) USD10m q-q lower EBITDA for the fibre group due to the impact of China's lockdown; and 4) USD50m q-q lower EBITDA from the IOD group, mainly from the poorer MTBE and MEG margins.

#### Exhibit 6: 3Q22 results preview

|                     | 3Q21      | 2Q22      | ----- 3Q22E ----- |         |         | 9M21      | 9M22E     | Change |
|---------------------|-----------|-----------|-------------------|---------|---------|-----------|-----------|--------|
|                     | (THB m)   | (THB m)   | (THB m)           | (q-q%)  | (y-y%)  | (THB m)   | (THB m)   | (y-y%) |
| Revenue             | 126,838   | 186,492   | 188,357           | 1.0     | 48.5    | 336,182   | 521,712   | 55.2   |
| Operating costs     | (111,021) | (151,907) | (165,215)         | 8.8     | 48.8    | (288,501) | (438,044) | 51.8   |
| EBITDA              | 15,817    | 34,585    | 23,142            | (33.1)  | 46.3    | 47,681    | 83,668    | 75.5   |
| EBITDA margin (%)   | 12.5      | 18.5      | 12.3              | nm      | nm      | 14.2      | 16.0      | nm     |
| Depn & amort.       | (4,929)   | (5,677)   | (5,532)           | (2.6)   | 12.2    | (13,733)  | (16,004)  | 16.5   |
| EBIT                | 10,888    | 28,908    | 17,610            | (39.1)  | 61.7    | 33,948    | 67,664    | 99.3   |
| Interest expense    | (1,806)   | (2,327)   | (2,348)           | 0.9     | 30.0    | (5,323)   | (6,535)   | 22.8   |
| Interest & invt inc | 54        | 249       | 286               | 15.0    | 433.1   | 171       | 630       | 267.3  |
| Associates' contrib | 59        | 0         | (5)               | nm      | (108.5) | 94        | 41        | (56.6) |
| Exceptionals        | (706)     | (712)     | (4,020)           | 464.7   | 469.3   | (2,022)   | (5,456)   | 169.8  |
| Pretax profit       | 8,489     | 26,118    | 11,523            | (55.9)  | 35.7    | 26,868    | 56,344    | 109.7  |
| Tax                 | (1,642)   | (4,381)   | (3,586)           | (18.1)  | 118.4   | (4,864)   | (11,205)  | 130.4  |
| Tax rate (%)        | 19.3      | 16.8      | 31.1              | nm      | nm      | 18.1      | 19.9      | nm     |
| Minority interests  | (300)     | (1,459)   | (1,236)           | (15.3)  | 312.6   | (1,108)   | (4,089)   | 269.2  |
| Net profit          | 6,548     | 20,278    | 6,701             | (67.0)  | 2.3     | 20,896    | 41,049    | 96.4   |
| Non-recurring       | 619       | 7,046     | (1,311)           | (118.6) | (311.8) | 4,476     | 9,227     | 106.1  |
| Core net profit     | 5,929     | 13,232    | 8,012             | (39.4)  | 35.1    | 16,420    | 31,822    | 93.8   |
| EPS (THB)           | 1.17      | 3.61      | 1.19              | (67.0)  | 2.3     | 3.72      | 7.31      | 96.4   |
| Core EPS (THB)      | 1.06      | 2.36      | 1.43              | (39.4)  | 35.1    | 2.92      | 5.67      | 93.8   |

Sources: IVL; FSSIA estimates

## Gas cost softening should continue into 2023

In 4Q22, we expect IVL's EBITDA to improve, which should continue into 2023, as the gas cost in Europe, based on the benchmark TTF, has declined to €139/MWh as of 31 Oct-22.

The 27 EU countries are split by "different views" around the unprecedented proposal that aims to set a maximum price on the daily transactions taking place in the gas market. The cap will apply to the TTF, Europe's leading trading hub, and other similar venues, and will act as an emergency ceiling to prevent cases of extreme speculation and volatility. The actual price range is yet to be defined.

We believe the gas prices, particularly in Europe, will decline from the 3Q22 levels thanks to the demand shifts to other substitute fuels such as diesel, coal, and fuel oil, and hence should improve IVL's EBITDA in 4Q22-2023.

**Exhibit 7: TTF gas price Dec-22 (TGZ22)**



Source: [Barchart.com](https://www.barchart.com)

**Exhibit 8: LNG futures for South East Asia Dec-22 (JKMZ22)**



Source: [Barchart.com](https://www.barchart.com)

## Financial Statements

### Indorama Ventures

| Profit and Loss (THB m) Year Ending Dec           | 2020          | 2021           | 2022E          | 2023E          | 2024E          |
|---------------------------------------------------|---------------|----------------|----------------|----------------|----------------|
| Revenue                                           | 331,513       | 468,108        | 443,823        | 444,616        | 442,642        |
| Cost of goods sold                                | (266,558)     | (363,002)      | (345,801)      | (330,642)      | (328,531)      |
| <b>Gross profit</b>                               | <b>64,955</b> | <b>105,107</b> | <b>98,022</b>  | <b>113,974</b> | <b>114,111</b> |
| Other operating income                            | -             | -              | -              | -              | -              |
| Operating costs                                   | (32,724)      | (47,022)       | (26,629)       | (33,346)       | (33,198)       |
| <b>Operating EBITDA</b>                           | <b>32,231</b> | <b>58,084</b>  | <b>71,393</b>  | <b>80,628</b>  | <b>80,912</b>  |
| Depreciation                                      | (20,487)      | (20,487)       | (20,521)       | (21,149)       | (21,778)       |
| Goodwill amortisation                             | 0             | 0              | 0              | 0              | 0              |
| <b>Operating EBIT</b>                             | <b>11,744</b> | <b>37,597</b>  | <b>50,872</b>  | <b>59,478</b>  | <b>59,134</b>  |
| Net financing costs                               | (7,362)       | (7,202)        | (3,618)        | (9,588)        | (7,345)        |
| Associates                                        | 143           | 160            | 712            | 692            | 692            |
| Recurring non-operating income                    | 1,949         | 160            | 712            | 692            | 692            |
| Non-recurring items                               | (758)         | 361            | 4,649          | 4,649          | 4,649          |
| <b>Profit before tax</b>                          | <b>5,573</b>  | <b>30,916</b>  | <b>52,615</b>  | <b>55,232</b>  | <b>57,130</b>  |
| Tax                                               | 1,243         | (6,703)        | (10,981)       | (11,483)       | (11,847)       |
| <b>Profit after tax</b>                           | <b>6,816</b>  | <b>24,213</b>  | <b>41,634</b>  | <b>43,749</b>  | <b>45,284</b>  |
| Minority interests                                | (386)         | (1,966)        | (631)          | (635)          | (635)          |
| Preferred dividends                               | 0             | 0              | 0              | 0              | 0              |
| Other items                                       | -             | -              | -              | -              | -              |
| <b>Reported net profit</b>                        | <b>6,430</b>  | <b>22,247</b>  | <b>41,004</b>  | <b>43,114</b>  | <b>44,648</b>  |
| <b>Non-recurring items &amp; goodwill (net)</b>   | <b>758</b>    | <b>(361)</b>   | <b>(4,649)</b> | <b>(4,649)</b> | <b>(4,649)</b> |
| <b>Recurring net profit</b>                       | <b>7,188</b>  | <b>21,886</b>  | <b>36,355</b>  | <b>38,465</b>  | <b>39,999</b>  |
| <b>Per share (THB)</b>                            |               |                |                |                |                |
| Recurring EPS *                                   | 1.28          | 3.90           | 6.48           | 6.85           | 7.12           |
| Reported EPS                                      | 1.15          | 3.96           | 7.30           | 7.68           | 7.95           |
| DPS                                               | 0.10          | 1.20           | 3.60           | 3.77           | 3.89           |
| Diluted shares (used to calculate per share data) | 5,615         | 5,615          | 5,615          | 5,615          | 5,615          |
| <b>Growth</b>                                     |               |                |                |                |                |
| Revenue (%)                                       | (6.0)         | 41.2           | (5.2)          | 0.2            | (0.4)          |
| Operating EBITDA (%)                              | (5.2)         | 80.2           | 22.9           | 12.9           | 0.4            |
| Operating EBIT (%)                                | (30.8)        | 220.1          | 35.3           | 16.9           | (0.6)          |
| Recurring EPS (%)                                 | (34.7)        | 204.5          | 66.1           | 5.8            | 4.0            |
| Reported EPS (%)                                  | 22.4          | 246.0          | 84.3           | 5.1            | 3.6            |
| <b>Operating performance</b>                      |               |                |                |                |                |
| Gross margin inc. depreciation (%)                | 13.4          | 18.1           | 17.5           | 20.9           | 20.9           |
| Gross margin of key business (%)                  | 13.2          | 18.2           | 18.5           | 21.9           | 21.9           |
| Operating EBITDA margin (%)                       | 9.7           | 12.4           | 16.1           | 18.1           | 18.3           |
| Operating EBIT margin (%)                         | 3.5           | 8.0            | 11.5           | 13.4           | 13.4           |
| Net margin (%)                                    | 2.2           | 4.7            | 8.2            | 8.7            | 9.0            |
| Effective tax rate (%)                            | (79.8)        | 19.2           | 19.2           | 19.2           | 19.2           |
| Dividend payout on recurring profit (%)           | 7.8           | 30.8           | 55.7           | 55.0           | 54.6           |
| Interest cover (X)                                | 1.9           | 5.2            | 14.3           | 6.3            | 8.1            |
| Inventory days                                    | 79.5          | 71.9           | 91.5           | 93.2           | 93.7           |
| Debtor days                                       | 37.3          | 33.8           | 42.6           | 41.4           | 41.6           |
| Creditor days                                     | 86.7          | 82.2           | 100.8          | 102.7          | 103.2          |
| Operating ROIC (%)                                | 4.9           | 0.9            | 1.1            | 1.3            | 1.4            |
| ROIC (%)                                          | 4.6           | 0.7            | 1.0            | 1.2            | 1.2            |
| ROE (%)                                           | 5.6           | 15.3           | 20.4           | 18.2           | 16.7           |
| ROA (%)                                           | 3.7           | 4.9            | 6.5            | 6.7            | 6.8            |

\* Pre-exceptional, pre-goodwill and fully diluted

| Revenue by Division (THB m)  | 2020     | 2021     | 2022E   | 2023E   | 2024E   |
|------------------------------|----------|----------|---------|---------|---------|
| PET                          | 153,889  | 258,701  | 176,399 | 162,510 | 162,054 |
| Feedstock                    | 100,905  | 117,776  | 117,110 | 121,937 | 121,937 |
| Fibres                       | 90,601   | 110,868  | 109,613 | 109,613 | 109,613 |
| Eliminations and unallocated | (13,882) | (19,236) | 40,701  | 50,555  | 49,037  |

Sources: Indorama Ventures; FSSIA estimates

## Financial Statements

### Indorama Ventures

| Cash Flow (THB m) Year Ending Dec                                                                                             | 2020            | 2021            | 2022E           | 2023E           | 2024E           |
|-------------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Recurring net profit                                                                                                          | 7,188           | 21,886          | 36,355          | 38,465          | 39,999          |
| Depreciation                                                                                                                  | 20,487          | 20,487          | 20,521          | 21,149          | 21,778          |
| Associates & minorities                                                                                                       | -               | -               | -               | -               | -               |
| Other non-cash items                                                                                                          | (1,002)         | (1,001)         | (1,001)         | (1,001)         | (1,001)         |
| Change in working capital                                                                                                     | 19,603          | 19,639          | 11,313          | 20,892          | 21,135          |
| <b>Cash flow from operations</b>                                                                                              | <b>46,276</b>   | <b>61,011</b>   | <b>67,188</b>   | <b>79,505</b>   | <b>81,912</b>   |
| Capex - maintenance                                                                                                           | -               | -               | -               | -               | -               |
| Capex - new investment                                                                                                        | (16,231)        | (16,229)        | (13,200)        | (13,200)        | (13,200)        |
| Net acquisitions & disposals                                                                                                  | 0               | 0               | 0               | 0               | 0               |
| Other investments (net)                                                                                                       | (9,059)         | (9,053)         | (9,053)         | (9,053)         | (9,053)         |
| <b>Cash flow from investing</b>                                                                                               | <b>(25,290)</b> | <b>(25,282)</b> | <b>(22,253)</b> | <b>(22,253)</b> | <b>(22,253)</b> |
| Dividends paid                                                                                                                | (3,088)         | (5,474)         | (6,737)         | (20,232)        | (21,167)        |
| Equity finance                                                                                                                | 0               | 0               | 0               | 0               | 0               |
| Debt finance                                                                                                                  | 51,695          | 12,380          | 65,893          | (24,107)        | 5,893           |
| Other financing cash flows                                                                                                    | (61,091)        | (45,368)        | (7,469)         | (7,444)         | (7,444)         |
| <b>Cash flow from financing</b>                                                                                               | <b>(12,484)</b> | <b>(38,462)</b> | <b>51,686</b>   | <b>(51,783)</b> | <b>(22,718)</b> |
| Non-recurring cash flows                                                                                                      | -               | -               | -               | -               | -               |
| Other adjustments                                                                                                             | 0               | 0               | 0               | 0               | 0               |
| <b>Net other adjustments</b>                                                                                                  | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        |
| <b>Movement in cash</b>                                                                                                       | <b>8,502</b>    | <b>(2,733)</b>  | <b>96,621</b>   | <b>5,468</b>    | <b>36,940</b>   |
| Free cash flow to firm (FCFF)                                                                                                 | 28,659.55       | 42,849.85       | 54,737.48       | 65,775.79       | 68,182.24       |
| Free cash flow to equity (FCFE)                                                                                               | 11,589.60       | 2,741.28        | 103,358.00      | 25,700.59       | 58,107.04       |
| <b>Per share (THB)</b>                                                                                                        |                 |                 |                 |                 |                 |
| FCFF per share                                                                                                                | 5.10            | 7.63            | 9.75            | 11.72           | 12.14           |
| FCFE per share                                                                                                                | 2.06            | 0.49            | 18.41           | 4.58            | 10.35           |
| Recurring cash flow per share                                                                                                 | 4.75            | 7.37            | 9.95            | 10.44           | 10.82           |
| Balance Sheet (THB m) Year Ending Dec                                                                                         | 2020            | 2021            | 2022E           | 2023E           | 2024E           |
| Tangible fixed assets (gross)                                                                                                 | 376,464         | 424,337         | 437,537         | 450,737         | 463,937         |
| Less: Accumulated depreciation                                                                                                | (112,173)       | (132,660)       | (153,181)       | (174,330)       | (196,108)       |
| <b>Tangible fixed assets (net)</b>                                                                                            | <b>264,291</b>  | <b>291,677</b>  | <b>284,356</b>  | <b>276,407</b>  | <b>267,829</b>  |
| <b>Intangible fixed assets (net)</b>                                                                                          | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        |
| Long-term financial assets                                                                                                    | -               | -               | -               | -               | -               |
| Invest. in associates & subsidiaries                                                                                          | 0               | 0               | 0               | 0               | 0               |
| Cash & equivalents                                                                                                            | 18,949          | 16,215          | 112,836         | 118,305         | 155,245         |
| A/C receivable                                                                                                                | 33,422          | 53,172          | 50,413          | 50,503          | 50,279          |
| Inventories                                                                                                                   | 53,938          | 88,979          | 84,363          | 84,513          | 84,138          |
| Other current assets                                                                                                          | 13,526          | 18,493          | 18,493          | 18,493          | 18,493          |
| <b>Current assets</b>                                                                                                         | <b>119,835</b>  | <b>176,859</b>  | <b>266,105</b>  | <b>271,815</b>  | <b>308,155</b>  |
| Other assets                                                                                                                  | 69,046          | 73,292          | 46,416          | 46,416          | 46,416          |
| <b>Total assets</b>                                                                                                           | <b>453,172</b>  | <b>541,828</b>  | <b>596,878</b>  | <b>594,637</b>  | <b>622,400</b>  |
| Common equity                                                                                                                 | 126,655         | 158,769         | 197,684         | 225,215         | 253,344         |
| Minorities etc.                                                                                                               | 8,953           | 12,235          | 1,370           | 1,433           | 1,479           |
| <b>Total shareholders' equity</b>                                                                                             | <b>135,608</b>  | <b>171,003</b>  | <b>199,054</b>  | <b>226,647</b>  | <b>254,823</b>  |
| Long term debt                                                                                                                | 164,073         | 169,893         | 229,893         | 199,893         | 199,893         |
| Other long-term liabilities                                                                                                   | 39,552          | 43,034          | 11,897          | 11,897          | 11,897          |
| <b>Long-term liabilities</b>                                                                                                  | <b>203,625</b>  | <b>212,927</b>  | <b>241,790</b>  | <b>211,790</b>  | <b>211,790</b>  |
| A/C payable                                                                                                                   | 65,366          | 98,049          | 92,962          | 93,128          | 92,715          |
| Short term debt                                                                                                               | 29,645          | 36,206          | 36,206          | 36,206          | 36,206          |
| Other current liabilities                                                                                                     | 18,927          | 23,643          | 26,866          | 26,866          | 26,866          |
| <b>Current liabilities</b>                                                                                                    | <b>113,938</b>  | <b>157,898</b>  | <b>156,034</b>  | <b>156,200</b>  | <b>155,787</b>  |
| <b>Total liabilities and shareholders' equity</b>                                                                             | <b>453,172</b>  | <b>541,828</b>  | <b>596,878</b>  | <b>594,637</b>  | <b>622,400</b>  |
| Net working capital                                                                                                           | 16,593          | 38,952          | 33,442          | 33,516          | 33,330          |
| Invested capital                                                                                                              | 349,930         | 403,922         | 364,214         | 356,339         | 347,575         |
| * Includes convertibles and preferred stock which is being treated as debt                                                    |                 |                 |                 |                 |                 |
| <b>Per share (THB)</b>                                                                                                        |                 |                 |                 |                 |                 |
| Book value per share                                                                                                          | 22.56           | 28.28           | 35.21           | 40.11           | 45.12           |
| Tangible book value per share                                                                                                 | 22.56           | 28.28           | 35.21           | 40.11           | 45.12           |
| <b>Financial strength</b>                                                                                                     |                 |                 |                 |                 |                 |
| Net debt/equity (%)                                                                                                           | 128.9           | 111.0           | 77.0            | 52.0            | 31.7            |
| Net debt/total assets (%)                                                                                                     | 38.6            | 35.0            | 25.7            | 19.8            | 13.0            |
| Current ratio (x)                                                                                                             | 1.1             | 1.1             | 1.7             | 1.7             | 2.0             |
| CF interest cover (x)                                                                                                         | 4.8             | 3.6             | 33.2            | 5.1             | 10.7            |
| Valuation                                                                                                                     | 2020            | 2021            | 2022E           | 2023E           | 2024E           |
| <b>Recurring P/E (x) *</b>                                                                                                    | <b>33.0</b>     | <b>10.8</b>     | <b>6.5</b>      | <b>6.2</b>      | <b>5.9</b>      |
| <b>Recurring P/E @ target price (x) *</b>                                                                                     | <b>50.8</b>     | <b>16.7</b>     | <b>10.0</b>     | <b>9.5</b>      | <b>9.1</b>      |
| Reported P/E (x)                                                                                                              | 36.9            | 10.7            | 5.8             | 5.5             | 5.3             |
| Dividend yield (%)                                                                                                            | 0.2             | 2.8             | 8.5             | 8.9             | 9.2             |
| Price/book (x)                                                                                                                | 1.9             | 1.5             | 1.2             | 1.1             | 0.9             |
| Price/tangible book (x)                                                                                                       | 1.9             | 1.5             | 1.2             | 1.1             | 0.9             |
| EV/EBITDA (x) **                                                                                                              | 13.1            | 7.6             | 5.5             | 4.4             | 3.9             |
| EV/EBITDA @ target price (x) **                                                                                               | 17.0            | 9.8             | 7.3             | 6.0             | 5.5             |
| EV/invested capital (x)                                                                                                       | 1.2             | 1.1             | 1.1             | 1.0             | 0.9             |
| * Pre-exceptional, pre-goodwill and fully diluted      ** EBITDA includes associate income and recurring non-operating income |                 |                 |                 |                 |                 |

Sources: Indorama Ventures; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

| EXCELLENT LEVEL – Score range 90-100 |        |        |        |        |        |        |         |        |       |        |
|--------------------------------------|--------|--------|--------|--------|--------|--------|---------|--------|-------|--------|
| AAV                                  | BCPG   | CPALL  | GCAP   | K      | MSC    | PLANET | SAMART  | SPI    | THRE  | TVD    |
| ADVANC                               | BDMS   | CPF    | GFPT   | KBANK  | MST    | PLAT   | SAMTEL  | SPRC   | THREL | TVI    |
| AF                                   | BEM    | CPI    | GGC    | KCE    | MTC    | PORT   | SAT     | SPVI   | TIPCO | TVO    |
| AH                                   | BGC    | CPN    | GLAND  | KKP    | MVP    | PPS    | SC      | SSSC   | TISCO | TWPC   |
| AIRA                                 | BGRIM  | CRC    | GLOBAL | KSL    | NCL    | PR9    | SCB     | SST    | TK    | U      |
| AKP                                  | BIZ    | CSS    | GPI    | KTB    | NEP    | PREB   | SCC     | STA    | TKT   | UAC    |
| AKR                                  | BKI    | DDD    | GPSC   | KTC    | NER    | PRG    | SCCC    | STEC   | TMT   | UBIS   |
| ALT                                  | BOL    | DELTA  | GRAMMY | LALIN  | NKI    | PRM    | SCG     | STI    | TNDT  | UV     |
| AMA                                  | BPP    | DEMCO  | GULF   | LANNA  | NOBLE  | PROUD  | SCGP    | SUN    | TNITY | VGI    |
| AMATA                                | BRR    | DRT    | GUNKUL | LH     | NSI    | PSH    | SCM     | SUSCO  | TOA   | VIH    |
| AMATAV                               | BTS    | DTAC   | HANA   | LHFG   | NVD    | PSL    | SDC     | SUTHA  | TOP   | WACOAL |
| ANAN                                 | BTW    | DUSIT  | HARN   | LIT    | NWR    | PTG    | SEAFECO | SVI    | TPBI  | WAVE   |
| AOT                                  | BWG    | EA     | HMPRO  | LPN    | NYT    | PTT    | SEOIL   | SYMC   | TQM   | WHA    |
| AP                                   | CENTEL | EASTW  | ICC    | MACO   | OISHI  | PTTEP  | SE-ED   | SYNTEC | TRC   | WHAUP  |
| ARIP                                 | CFRESH | ECF    | ICHI   | MAJOR  | OR     | PTTGC  | SELIC   | TACC   | TRU   | WICE   |
| ARROW                                | CHEWA  | ECL    | III    | MAKRO  | ORI    | PYLON  | SENA    | TASCO  | TRUE  | WINNER |
| ASP                                  | CHO    | EE     | ILINK  | MALEE  | OSP    | Q-CON  | SHR     | TCAP   | TSC   | ZEN    |
| AUCT                                 | CIMBT  | EGCO   | ILM    | MBK    | OTO    | QH     | SIRI    | TEAMG  | TSR   |        |
| AWC                                  | CK     | EPG    | INTUCH | MC     | PAP    | QTC    | SIS     | TFMAMA | TSTE  |        |
| AYUD                                 | CKP    | ETC    | IP     | MCOT   | PCSGH  | RATCH  | SITHAI  | TGH    | TSTH  |        |
| BAFS                                 | CM     | FPI    | IRPC   | METCO  | PDG    | RS     | SMK     | THANA  | TTA   |        |
| BANPU                                | CNT    | FPT    | ITEL   | MFEC   | PDJ    | S      | SMPC    | THANI  | TTB   |        |
| BAY                                  | COM7   | FSMART | IVL    | MINT   | PG     | S & J  | SNC     | THCOM  | TTCL  |        |
| BBL                                  | COMAN  | GBX    | JSP    | MONO   | PHOL   | SAAM   | SONIC   | THG    | TTW   |        |
| BCP                                  | COTTO  | GC     | JWD    | MOONG  | PLANB  | SABINA | SPALI   | THIP   | TU    |        |
| VERY GOOD LEVEL – Score range 80-89  |        |        |        |        |        |        |         |        |       |        |
| 2S                                   | ASIMAR | CHOW   | FLOYD  | IT     | LOXLEY | OCC    | RPC     | SKY    | TCC   | TVT    |
| 7UP                                  | ASK    | CI     | FN     | ITD    | LRH    | OGC    | RT      | SLP    | TCMC  | TWP    |
| ABICO                                | ASN    | CIG    | FNS    | J      | LST    | PATO   | RWI     | SMIT   | TEAM  | UEC    |
| ABM                                  | ATP30  | CMC    | FORTH  | JAS    | M      | PB     | S11     | SMT    | TFG   | UMI    |
| ACE                                  | B      | COLOR  | FSS    | JCK    | MATCH  | PICO   | SA      | SNP    | TFI   | UOBKH  |
| ACG                                  | BA     | CPL    | FTE    | JCKH   | MBAX   | PIMO   | SAK     | SO     | TIGER | UP     |
| ADB                                  | BAM    | CPW    | FVC    | JMART  | MEGA   | PJW    | SALEE   | SORKON | TITLE | UPF    |
| AEONTS                               | BC     | CRD    | GEL    | JMT    | META   | PL     | SAMCO   | SPA    | TKN   | UPOIC  |
| AGE                                  | BCH    | CSC    | GENCO  | KBS    | MFC    | PM     | SANKO   | SPC    | TKS   | UTP    |
| AHC                                  | BEC    | CSP    | GJS    | KCAR   | MGT    | PMTA   | SAPPE   | SPCG   | TM    | VCOM   |
| AIT                                  | BEYOND | CWT    | GYT    | KEX    | MICRO  | PPP    | SAWAD   | SR     | TMC   | VL     |
| ALL                                  | BFIT   | DCC    | HEMP   | KGI    | MILL   | PPPM   | SCI     | SRICHA | TMD   | VPO    |
| ALLA                                 | BJC    | DCON   | HPT    | KIAT   | MTSIB  | PRIME  | SCN     | SSC    | TMI   | VRANDA |
| ALUCON                               | BJCHI  | DHOUSE | HTC    | KISS   | MK     | PRIN   | SCP     | SSF    | TMILL | WGE    |
| AMANAH                               | BLA    | DOD    | HYDRO  | KOOL   | MODERN | PRINC  | SE      | STANLY | TNL   | WIJK   |
| AMARIN                               | BR     | DOHOME | ICN    | KTIS   | MTI    | PSG    | SFLEX   | STGT   | TNP   | WP     |
| APCO                                 | BROOK  | DV8    | IFS    | KUMWEL | NBC    | PSTC   | SFP     | STOWER | TOG   | XO     |
| APCS                                 | CBG    | EASON  | IMH    | KUN    | NCAP   | PT     | SFT     | STPI   | TPA   | XPG    |
| APURE                                | CEN    | EFORL  | IND    | KWC    | NCH    | QLT    | SGF     | SUC    | TPAC  | YUASA  |
| AQUA                                 | CGH    | ERW    | INET   | KWM    | NETBAY | RBF    | SIAM    | SWC    | TPCS  |        |
| ASAP                                 | CHARAN | ESSO   | INSET  | L&E    | NEX    | RCL    | SINGER  | SYNEX  | TPS   |        |
| ASEFA                                | CHAYO  | ESTAR  | INSURE | LDC    | NINE   | RICHY  | SKE     | TAE    | TRITN |        |
| ASIA                                 | CHG    | ETE    | IRC    | LEO    | NRF    | RML    | SKN     | TAKUNI | TRT   |        |
| ASIAN                                | CHOTI  | FE     | IRCP   | LHK    | NTV    | ROJNA  | SKR     | TBSP   | TSE   |        |
| GOOD LEVEL – Score range 70-79       |        |        |        |        |        |        |         |        |       |        |
| A                                    | BGT    | CITY   | GIFT   | JTS    | MDX    | PK     | SGP     | SUPER  | TQR   | YGG    |
| AI                                   | BH     | CMAN   | GLOCON | JUBILE | MJD    | PLE    | SICT    | SVOA   | TTI   | ZIGA   |
| AIE                                  | BIG    | CMO    | GREEN  | KASET  | MORE   | PPM    | SIMAT   | TC     | TYCN  |        |
| AJ                                   | BLAND  | CMR    | GSC    | KCM    | MUD    | PRAKIT | SISB    | TCCC   | UKEM  |        |
| ALPHAX                               | BM     | CPT    | GTB    | KK     | NC     | PRAPAT | SK      | THMUI  | UMS   |        |
| AMC                                  | BROCK  | CRANE  | HTECH  | KKC    | NDR    | PRECHA | SMART   | TNH    | UNIQ  |        |
| APP                                  | BSBM   | CSR    | HUMAN  | KWI    | NFC    | PTL    | SOLAR   | TNR    | UPA   |        |
| AQ                                   | BSM    | D      | IHL    | KYE    | NNCL   | RJH    | SPACK   | TOPP   | UREKA |        |
| ARIN                                 | BTNC   | EKH    | IIG    | LEE    | NOVA   | RP     | SPG     | TPCH   | VIBHA |        |
| AS                                   | BYD    | EMC    | INGRS  | LPH    | NPK    | RPH    | SQ      | TPIPL  | W     |        |
| AU                                   | CAZ    | EP     | INOX   | MATI   | NUSA   | RSP    | SSP     | TPIPP  | WIN   |        |
| B52                                  | CCP    | F&D    | JAK    | M-CHAI | PAF    | SABUY  | STARK   | TPLAS  | WORK  |        |
| BEAUTY                               | CGD    | FMT    | JR     | MCS    | PF     | SF     | STC     | TPOLY  | WPH   |        |

**Disclaimer:**

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\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## Anti-corruption Progress Indicator

| CERTIFIED |        |        |        |        |       |        |        |        |        |        |
|-----------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|
| 2S        | BCH    | CPALL  | GC     | K      | MFC   | PE     | QLT    | SNP    | THCOM  | TU     |
| 7UP       | BCP    | CPF    | GCAP   | KASET  | MFEC  | PG     | QTC    | SORKON | THIP   | TVD    |
| ADVANC    | BCPG   | CPI    | GEL    | KBANK  | MILL  | PHOL   | RATCH  | SPACK  | THRE   | TVI    |
| AF        | BE8    | CPN    | GFPT   | KBS    | MINT  | PK     | RML    | SPALI  | THREL  | TVO    |
| AI        | BEYOND | CSC    | GGC    | KCAR   | MONO  | PL     | RWI    | SPC    | TIDLOR | TWPC   |
| AIE       | BGC    | DCC    | GJS    | KCE    | MOONG | PLANB  | S & J  | SPI    | TIPCO  | U      |
| AIRA      | BGRIM  | DELTA  | GPI    | KGI    | MSC   | PLANET | SAAM   | SPRC   | TISCO  | UBE    |
| AKP       | BJCHI  | DEMCO  | GPSC   | KKP    | MST   | PLAT   | SABINA | SRICHA | TKS    | UBIS   |
| ALPHAX    | BKI    | DIMET  | GSTEEL | KSL    | MTC   | PM     | SAPPE  | SSF    | TKT    | UEC    |
| AMA       | BLA    | DRT    | GUNKUL | KTB    | MTI   | PPP    | SAT    | SSP    | TMD    | UKEM   |
| AMANAHA   | BPP    | DTAC   | HANA   | KTC    | NBC   | PPPM   | SC     | SSSC   | TMILL  | UOBKH  |
| AMATA     | BROOK  | DUSIT  | HARN   | KWC    | NEP   | PPS    | SCB    | SST    | TMT    | UPF    |
| AMATAV    | BRR    | EA     | HEMP   | KWI    | NINE  | PR9    | SCC    | STA    | TNITY  | UV     |
| AP        | BSBM   | EASTW  | HENG   | L&E    | NKI   | PREB   | SCCC   | STOWER | TNL    | VGI    |
| APCS      | BTS    | ECL    | HMPRO  | LANNA  | NMG   | PRG    | SCG    | SUSCO  | TNP    | VIH    |
| AQUA      | BWG    | EGCO   | HTC    | LH     | NNCL  | PRINC  | SCN    | SVI    | TNR    | WACOAL |
| ARROW     | CEN    | EP     | ICC    | LHFG   | NOBLE | PRM    | SEAOL  | SYMC   | TOG    | WHA    |
| AS        | CENTEL | EPG    | ICHI   | LHK    | NOK   | PROS   | SE-ED  | SYNTEC | TOP    | WHAUP  |
| ASIAN     | CFRESH | ERW    | IFEC   | LPN    | NSI   | PSH    | SELIC  | TAE    | TOPP   | WICE   |
| ASK       | CGH    | ESTAR  | IFS    | LRH    | NWR   | PSL    | SENA   | TAKUNI | TPA    | WIJK   |
| ASP       | CHEWA  | ETE    | ILINK  | M      | OCC   | PSTC   | SGP    | TASCO  | TPP    | XO     |
| AWC       | CHOTI  | FE     | INET   | MAKRO  | OGC   | PT     | SINGER | TBSP   | TRU    | ZEN    |
| AYUD      | CHOW   | FNS    | INSURE | MALEE  | ORI   | PTG    | SIRI   | TCAP   | TRUE   |        |
| B         | CIG    | FPI    | INTUCH | MATCH  | PAP   | PTT    | SITHAI | TCMC   | TSC    |        |
| BAFS      | CIMBT  | FPT    | IRC    | MBAX   | PATO  | PTTEP  | SKR    | TFG    | TSTE   |        |
| BAM       | CM     | FSMART | IRPC   | MBK    | PB    | PTTGC  | SMIT   | TFI    | TSTH   |        |
| BANPU     | CMC    | FSS    | ITEL   | MC     | PCSGH | PYLON  | SMK    | TFMAMA | TTA    |        |
| BAY       | COM7   | FTE    | IVL    | MCOT   | PDG   | Q-CON  | SMPC   | TGH    | TTB    |        |
| BBL       | COTTO  | GBX    | JKN    | META   | PDJ   | QH     | SNC    | THANI  | TTCL   |        |
| DECLARED  |        |        |        |        |       |        |        |        |        |        |
| AJ        | CHG    | DDD    | ETC    | JR     | MAJOR | NUSA   | RS     | SSS    | TQM    | YUASA  |
| ALT       | CPL    | DHOUSE | FLOYD  | JTS    | NCAP  | NYT    | SAK    | STECH  | TSI    | ZIGA   |
| APCO      | CPR    | DOHOME | GULF   | KEX    | NCL   | OR     | SCGP   | STGT   | VARO   |        |
| B52       | CPW    | ECF    | III    | KUMWEL | NOVA  | PIMO   | SCM    | TKN    | VCOM   |        |
| BEC       | CRC    | EKH    | INOX   | LDC    | NRF   | PLE    | SIS    | TMI    | VIBHA  |        |

| Level     |                                                                                                                                                                                                                                                                                                                                                                                   |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Certified | This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties. |
| Declared  | This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)                                                                                                                                                                                                                            |

### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

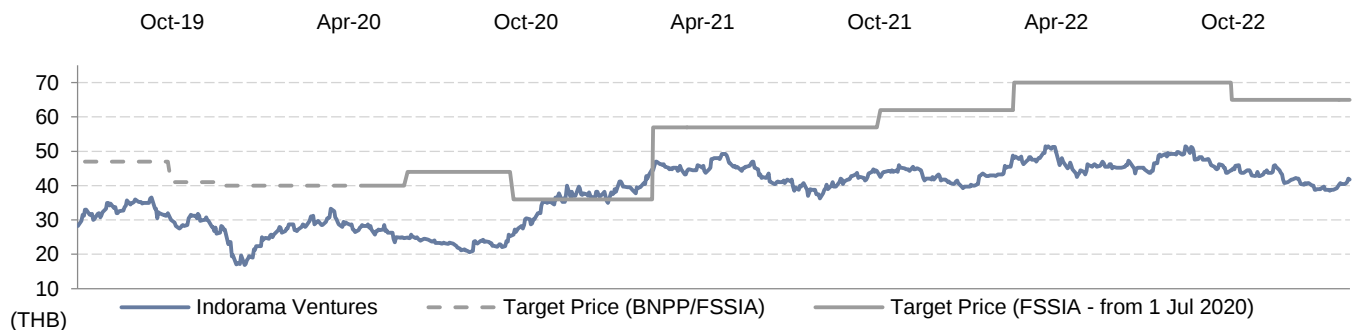
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### History of change in investment rating and/or target price

#### Indorama Ventures (IVL TB)



| Date        | Rating | Target price | Date        | Rating | Target price | Date        | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|-------------|--------|--------------|
| 07-Nov-2019 | BUY    | 47.00        | 07-Aug-2020 | BUY    | 44.00        | 17-Sep-2021 | BUY    | 62.00        |
| 20-Jan-2020 | BUY    | 41.00        | 06-Nov-2020 | BUY    | 36.00        | 12-Jan-2022 | BUY    | 70.00        |
| 27-Feb-2020 | BUY    | 40.00        | 08-Mar-2021 | BUY    | 57.00        | 18-Jul-2022 | BUY    | 65.00        |

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 09-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company           | Ticker | Price     | Rating | Valuation & Risks                                                                                                                                                   |
|-------------------|--------|-----------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Indorama Ventures | IVL TB | THB 42.25 | BUY    | The key downside risks to our EV/EBITDA-based TP are weaker-than-expected margins for PX-PTA and PET-PTA, lower demand for polyester, and delays in IVL's projects. |

Source: FSSIA estimates

### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 1-Nov-2022 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

**BUY (B).** The upside is 10% or more.

**HOLD (H).** The upside or downside is less than 10%.

**REDUCE (R).** The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.