**EQUITY RESEARCH - NEWS FLASH** 

# SRISAWAD CORP



THAILAND / DIVERSIFIED FINANCIALS



# TARGET PRICE THB62.00 CLOSE THB43.00 UP/DOWNSIDE +44.2% TP vs CONSENSUS +4.1%

# Plan to minimise rate cap's impact

- SAWAD believes the impact from the rate cap should be manageable; it plans to reduce OPEX and increase other revenue.
- In theory, we believe SAWAD could mitigate the impact, but there are execution risks, especially from competition. We recommend investors monitor its progress in the coming quarters.

# Manageable impact from rate cap, according to management

At SAWAD's analyst meeting on 6 Oct-22, management expressed a strong conviction that it would be able to handle the Office of the Consumer Protection Board (OCPB)'s potential rate cap on motorcycle hire purchase (MHP) at 23% (from no rate cap currently). Details of the rate cap, effective in early 2023, will be announced within days.

# Reduce OPEX and increase other revenue

SAWAD plans to minimise the impact in three ways. First, it plans to increase its other income – although few details were provided. Management believes that it would take 6-12 months for other MHP lenders to duplicate its revenue accretion plan. Second, it will control its asset quality to reduce its credit cost as much as possible. Management believes there is no need to reduce the LTV (currently at 100%). Last and most importantly, it will reduce OPEX both for its own operations and the commissions it pays to dealers. We think commissions will be reduced by c50% from currently 8-10% of the selling price. SAWAD believes that its cost to income ratio (CIR) will decline by around 10% to roughly 20-30% immediately after implementation.

# Potential to gain market share from market consolidation

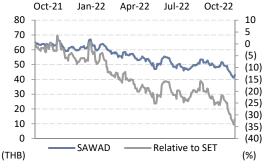
SAWAD believes that there will be market consolidation. It expects dealer self-financing (30% of the total market share) and small MHP operators will not survive. Thus, the company, which has the largest current market share at 15%, thinks its market share could grow to 20-25%.

# Investor caution advised; maintain BUY with TP of THB62

SAWAD's MHP operation in 2021 reported a net yield on its portfolio of 9.2%. Based on 2021 data, we estimate that if SAWAD can reduce its CIR by 10% while other items remain the same, the net yield on its portfolio would be 7.3% if its loan yield falls to 23%. But, if SAWAD cannot reduce its CIR, the net yield on its portfolio would be 5.8%. In theory, we believe SAWAD should be able to mitigate the impact to its MHP margin from the rate cap if it could reduce commissions and increase other revenue and its loan volume, but there are execution risks, especially from competition. Thus, we recommend that investors keep an eye on SAWAD. We maintain BUY with an unchanged TP of THB62.

# **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	6,241	5,779	6,833	7,810
Net profit	4,722	4,580	5,465	6,215
EPS (THB)	3.48	3.37	4.03	4.69
vs Consensus (%)	-	1.1	2.8	3.3
Core net profit	4,544	4,580	5,465	6,215
Core EPS (THB)	3.35	3.37	4.03	4.69
EPS growth (%)	0.8	0.8	19.3	16.5
Core P/E (x)	12.8	12.7	10.7	9.2
Dividend yield (%)	4.0	3.9	4.7	0.5
Price/book (x)	2.4	2.2	2.0	1.6
ROE (%)	19.4	17.8	19.4	19.1
ROA (%)	9.5	8.8	9.2	9.0



Share price performance	1 Month	3 Month	12 Month			
Absolute (%)	(11.3)	(9.0)	(32.5)			
Relative to country (%)	(8.5)	(10.5)	(30.7)			
Mkt cap (USD m)			1,579			
3m avg. daily turnover (USD m)			10.3			
Free float (%)			66			
Major shareholder	Major shareholder Kaewbootta Family (34					
12m high/low (THB) 68.50/40						
Issued shares (m)			1,373			

Sources: Bloomberg consensus; FSSIA estimates



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# Proposed new rate caps from OCPB

According to SAWAD's management, the OCPB has proposed new rules governing car hire purchase and MHP, including 1) rate caps for new cars/used cars/motorcycles at 10%/15%/23%, respectively; 2) interest savings for clients from early repayments at 60% for debtors who repay debts of not less than one-third and 70% for debtors who repay debts from one-third to two-thirds; and 3) in the case of car seizures – if there is a deficit from the car auction, operators would only be able to seek repayment of the principal portion.

# SAWAD to minimise impact from rate cap via OPEX reduction

In 2021, the net yield on SAWAD's portfolio was at 9.2%. Based on 2021 data, we estimate that if SAWAD can reduce its CIR ratio by 10% while other items remain the same, the net yield on its portfolio would be 7.3% if its loan yield falls to 23%. However, if SAWAD cannot reduce its CIR, the net yield on its portfolio would be 5.8%. In theory, we believe SAWAD should be able to mitigate the impact to its MHP margin from the rate cap if it could reduce commissions and increase other revenue and its loan volume, but there are execution risks, especially from competition.

Exhibit 1: Potential impact on SAWAD's net MHP loan yield assuming 23% yield and 30-40% CIR

Assumptions	Current operation	Loan yield 23%, CIR 40%	Loan yield 23%, CIR 30%
Loans (THB m)	1,000	1,000	1,000
Loan yield (%)	30	23	23
Cost of funds (%)	5	5	5
Fee yield (%)	2	2	2
Cost to income – CIR (%)	40	40	30
Credit cost (%)	6	6	6
Tax rate (%)	20	20	20

Simulated profit and loss	(THB m)	(THB m)	(THB m)
Net interest income	255	185	185
Fee income	18	18	18
Operating expenses	102	74	56
Expected credit loss	56	56	56
Profit before interest and tax	115	73	92
Tax	23	15	18
Net profit	92	58	73
Net yield on portfolio (%)	9.2	5.8	7.3

Source: FSSIA estimates

Exhibit 2: Profit and loss statement and financial highlights of SCAP\*

Profit and loss	2019	2020	2021
	(THB m)	(THB m)	(THB m)
Interest income and fee income	1	132	1,139
Total income	1	149	1,218
Operating expenses	18	136	489
Expected credit loss	1	26	196
Profit before interest and tax	(18)	(13)	533
Interest expenses	0	24	147
Tax	-	-	61
Net profit	(18)	(37)	325

(%)	(%)
11.8	28.2
2.8	4.3
91	40
(4.0)	9.2
283	557
1	11.8 2.8 91 (4.0)

<sup>\*</sup>SCAP or Srisawad Capital is SAWAD's subsidiary. Its main business is MHP. Sources: SAWAD; FSSIA's compilation

# **Financial Statements**

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
nterest Income	8,166	6,855	7,546	9,247	11,104
nterest expense	(903)	(791)	(742)	(950)	(1,182)
Net interest income	7,263	6,065	6,804	8,297	9,922
Net fees & commission	1,315	1,516	1,592	1,687	1,789
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	2	1	0	0	0
Other income	1,510	1,681	1,681	1,782	1,889
Non interest income	2,827	3,198	3,273	3,469	3,677
Total income	10,090	9,262	10,076	11,766	13,599
Staff costs	(1,869)	(1,479)	(1,774)	(1,952)	(2,225)
Other operating costs	(1,918)	(1,997)	(2,186)	(2,435)	(2,751)
Operating costs	(3,787)	(3,476)	(3,960)	(4,387)	(4,976)
Pre provision operating profit	6,304	5,786	6,116	7,379	8,623
Provision for bad and doubtful debt	(321)	455	(338)	(547)	(813)
Other provisions	-	-	-	-	-
Operating profit	5,983	6,241	5,779	6,833	7,810
Recurring non operating income	0	(29)	11	69	78
Associates	0	(29)	11	69	78
Goodwill amortization	-	\\// -	-	-	
Non recurring items	0	178	0	0	0
Profit before tax	5,983	6,390	5,790	6,902	7,889
Tax	(1,192)	(1,352)	(1,098)	(1,326)	(1,562)
Profit after tax	4,791	5,038	4,692	5,576	6,327
Minority interests	(283)	(316)	(112)	(112)	(112)
Preferred dividends	(200)	(0.0)	(112)	(112)	(112)
Other items	_	_	_	_	
Reported net profit	4,508	4,722	4,580	5,465	6,215
Non recurring items & goodwill (net)	4,500	4,722	4,500	0	0,213
Recurring net profit	4,508	4,544	4,580	5,465	6,215
<u> </u>	4,000	7,044	4,000	0,400	0,210
Per share (THB)	2.22	0.05	0.07	4.00	4.00
Recurring EPS *	3.32	3.35	3.37	4.03	4.69
Reported EPS	3.32	3.48	3.37	4.03	4.69
OPS	1.80	1.74	1.69	2.01	0.23
Growth					
Net interest income (%)	13.3	(16.5)	12.2	21.9	19.6
Non interest income (%)	10.7	13.1	2.4	6.0	6.0
Pre provision operating profit (%)	16.0	(8.2)	5.7	20.7	16.8
Operating profit (%)	22.6	4.3	(7.4)	18.2	14.3
Reported net profit (%)	20.0	4.7	(3.0)	19.3	13.7
Recurring EPS (%)	17.2	0.8	8.0	19.3	16.5
Reported EPS (%)	14.5	4.7	(3.0)	19.3	16.5
ncome Breakdown					
Net interest income (%)	72.0	65.5	67.5	70.5	73.0
Net fees & commission (%)	13.0	16.4	15.8	14.3	13.2
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	0.0	0.0	-	-	
Other income (%)	15.0	18.1	16.7	15.1	13.9
Operating performance					
Gross interest yield (%)	21.28	18.75	20.10	20.30	20.50
Cost of funds (%)	3.62	3.51	3.55	3.75	3.85
Net interest spread (%)	17.66	15.24	16.55	16.55	16.65
Net interest margin (%)	18.9	16.6	18.1	18.2	18.3
Cost/income(%)	37.5	37.5	39.3	37.3	36.6
Cost/assets(%)	7.8	6.8	7.5	7.3	7.1
Effective tax rate (%)	19.9	21.2	19.0	19.2	19.8
Dividend payout on recurring profit (%)	54.2	52.0	50.0	50.0	5.0
ROE (%)	22.3	19.4	17.8	19.4	19.1
NZE 1797			7.0	8.6	8.3
	11 5				
ROE - COE (%)	11.5	8.6 9.5			
	11.5 9.8	9.5	8.8	9.2	9.0

Sources: Srisawad Corp; FSSIA estimates

# **Financial Statements**

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	39,450	33,668	41,412	49,694	58,639
Total provisions	(1,312)	(736)	(949)	(1,347)	(1,983)
nterest in suspense	206	386	207	248	293
Net customer loans	38,344	33,318	40,670	48,596	56,949
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents	1,838	2,689	746	338	1,695
Other interesting assets	-	-	-	-	-
Tangible fixed assets	1,306	1,334	1,367	1,408	1,456
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	10,519	12,626	13,482	14,287	16,083
Total assets	52,007	49,967	56,265	64,629	76,184
Customer deposits	5,234	170	170	170	178
Bank deposits	-	<u>-</u>	<u>-</u>	<u>-</u>	-
Other interest bearing liabilities	20,731	18,967	22,494	27,857	33,219
Non interest bearing liabilities	1,972	3,855	4,433	4,655	4,888
Hybrid Capital	-	-	-	-	
Total liabilities	27,937	22,992	27,097	32,682	38,285
Share capital	1,373	1,373	1,373	1,373	1,373
Reserves	20,712	23,325	25,472	28,204	34,109
Total equity	22,085	24,698	26,845	29,578	35,482
Minority interests	1,985	2,277	2,323	2,369	2,417
Total liabilities & equity	52,007	49,967	56,265	64,629	76,184
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	38,372	36,559	37,540	45,553	54,167
Average interest bearing liabilities	24,916	22,551	20,900	25,345	30,712
Tier 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	1,480	1,249	1,473	1,871	2,339
Per share (THB)					
Book value per share	16.27	18.19	19.78	21.79	26.77
Tangible book value per share	16.27	18.19	19.78	21.79	26.77
Growth					
Gross customer loans	5.8	(14.7)	23.0	20.0	18.0
Average interest earning assets	13.1	(4.7)	2.7	21.3	18.9
Total asset (%)	14.4	(3.9)	12.6	14.9	17.9
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	(17.6)	(96.8)	-	-	5.0
Leverage & capital measures					
Customer loan/deposits (%)	732.6	19,610.5	23,937.4	28,602.7	31,923.0
Equity/assets (%)	42.5	49.4	47.7	45.8	46.6
Tangible equity/assets (%)	42.5	49.4	47.7	45.8	46.6
RWA/assets (%)	-	-	-	-	-
Tier 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality					
Change in NPL (%)	3.6	(15.6)	18.0	27.0	25.0
NPL/gross loans (%)	3.8	3.7	3.6	3.8	4.0
Total provisions/gross loans (%)	3.3	2.2	2.3	2.3	3.4
Total provisions/NPL (%)	88.7	58.9	64.4	72.0	84.8
Valuation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	12.9	12.8	12.7	10.7	9.2
Recurring P/E @ target price (x) *	18.7	18.5	18.4	15.4	13.2
Reported P/E (x)	12.9	12.4	12.7	10.7	9.2
Dividend yield (%)	4.2	4.0	3.9	4.7	0.5
Price/book (x)	2.6	2.4	2.2	2.0	1.6
Price/tangible book (x)	2.6	2.4	2.2	2.0	1.6
Price/tangible book @ target price (x)	3.8	3.4	3.1	2.8	2.3
* Pre-exceptional, pre-goodwill and fully diluted					

Sources: Srisawad Corp; FSSIA estimates

# Corporate Governance report of Thai listed companies 2021

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ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
AIRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC DUSIT	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW BWG		HARN	LIT LPN	NWR NYT	PTG	SEAFCO	SVI SYMC	TPBI TQM	WAVE
AOT AP	CENTEL	EA EASTW	HMPRO ICC	MACO	OISHI	PTT PTTEP	SEAOIL SE-ED	SYNTEC	TRC	WHA WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT	CIMBT	EGCO	ILM	MBK	OTO	Q-CON QH	SIRI	TEAMG	TSR	ZEN
AWC	CIME	EPG	INTUCH	MC	PAP	QTC	SIS	TEAMG	TSTE	
AYUD	CKP	ETC	INTOCH IP	MCOT	PCSGH	RATCH	SITHAI	TEMAMA	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S&J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
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7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ABM	ATP30	CMC	FORTH	JAS	М	PB	S11	SMT	TFG	UMI
ACE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
ACG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA PPP	SAPPE	SPCG	TM	VCOM
AIT ALL	BEYOND BFIT	CWT DCC	GYT HEMP	KEX KGI	MICRO MILL	PPPM	SAWAD SCI	SR SRICHA	TMC TMD	VL VPO
ALLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSG	SFLEX	STOWER	TOG	XO
APCS	CBG	EASON	IMH	KUN	NCAP	PSTC	SFT	STOWER	TPA	XPG
APURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
	CEN	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	IUAGA
AQUA ASAP	CHARAN	ESSO	INET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
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AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
AJ	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
ALPHAX	DIVI		HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
AMC	BROCK	CRANE	HIECH							
AMC		CRANE CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AMC APP	BROCK		HUMAN IHL	KWI KYE		PTL RJH	SPACK	TOPP	UPA UREKA	
AMC APP AQ	BROCK BSBM BSM BTNC	CSR	HUMAN IHL IIG	KWI KYE LEE	NFC NNCL NOVA		SPACK SPG	TOPP TPCH		
AMC APP AQ ARIN AS	BROCK BSBM BSM BTNC BYD	CSR D EKH EMC	HUMAN IHL IIG INGRS	KWI KYE	NFC NNCL NOVA NPK	RJH RP RPH	SPACK SPG SQ	TOPP TPCH TPIPL	UREKA VIBHA W	
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APP AQ ARIN AS	BROCK BSBM BSM BTNC BYD	CSR D EKH EMC	HUMAN IHL IIG INGRS	KWI KYE LEE LPH	NFC NNCL NOVA NPK	RJH RP RPH	SPACK SPG SQ	TOPP TPCH TPIPL	UREKA VIBHA W	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

<sup>\*</sup> CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

# **Anti-corruption Progress Indicator**

CERTIFIED										
2S	ВСН	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
Al	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S&J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	РВ	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

#### **Level** Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

# Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

### Rawisara Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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# History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
16-Jul-2020	BUY	68.00	07-May-2021	BUY	108.00	07-Mar-2022	BUY	74.00
25-Nov-2020	BUY	72.00	17-Aug-2021	BUY	86.00	28-Apr-2022	BUY	68.00
04-Mar-2021	BUY	94.00	05-Nov-2021	BUY	80.00	04-Aug-2022	BUY	62.00

Rawisara Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 43.00	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 06-Oct-2022 unless otherwise stated.

# RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

# **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.