EQUITY RESEARCH - COMPANY REPORT

# SRISAWAD CORP

THAILAND / DIVERSIFIED FINANCIALS

# **Opening up the throttle**

- In-line 2Q22 NP of THB1b (-6% y-y, +1% q-q).
- We expect that its 2H22 earnings should rise y-y and h-h.
- Maintain BUY from the resumption of loan growth trajectory.

# In-line 2Q22 performance, strong loan growth but high OPEX

SAWAD TB

SAWAD reported an in-line 2Q22 net profit of THB1,042m (-6% y-y, +1% q-q). Its performance was a mixed bag, though we see three positives. First, SAWAD aggressively resumed its growth mode, with the strongest loan growth among auto title lenders at 14% q-q, especially for motorcycle hire purchase (MHP). Second, there was a slightly higher NIM q-q to 18.1% from 17.9% in 1Q22, aided by the solid growth of high-yield MHP. Lastly, unlike its peers, its NPLs fell by 4% q-q from a rise in car seizures. SAWAD's NPL ratio went down q-q to 2.8% and its coverage ratio slightly rose q-q to 61%. On the negative side, OPEX jumped substantially, resulting in a surge in its cost to income ratio (CIR) to 43.6%, as the company increased its marketing campaign to boost its loan volume. Its 1H22 net profit accounts for 45% of our 2022 forecast.

# Neutral view from analyst meeting on 16 Aug-22

We read the overall tone of the analyst meeting as neutral. SAWAD believes that the supervision of motorcycle and car contracts by the Bank of Thailand (BoT) should benefit the bigger-sized operators in terms of market consolidation. Also, If the BoT implements an interest rate cap, SAWAD thinks most operators will lower the commissions paid to dealers from 8-9% of earnings interest presently. As for its operations, SAWAD expects its loan volume to increase strongly in 2H22. Also, its 2H22 loan yield should be in a rising trend. SAWAD believes the worst CIR has passed in 2Q22. Going forward, its normal CIR level would be +/-40%. SAWAD expects its 2022 NPL ratio should rank +/-3%, with an expected credit cost of 30-50 bps (28 bps in 1H22). Meanwhile, the normal NPL ratio run rate should be +/-4.5%, with an expected credit cost of 100 bps.

### Stronger performance expected in 2H22

We think SAWAD's net profit in 2H22 will increase y-y and h-h, driven by strong loan growth. We think SAWAD will gain more market share in motorcycle title loans from 16% in its new lending currently. On top of that, its NIM might inch up slightly from the increase in MHP.

# Maintain BUY with 2023 GGM-based TP of THB62

We maintain our BUY call. After two years of lazy balance sheets, SAWAD has become more active in its loan expansion, especially in the MHP business. Thus, we expect its normalised profit to resume growing noticeably in 2023 at 19% y-y, up from zero growth expected in 2022.

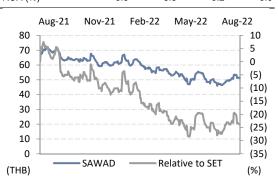


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	UNCHANGED
TARGET PRICE	THB62.00
CLOSE	THB51.25
UP/DOWNSIDE	+21.0%
PRIOR TP	THB62.00
CHANGE IN TP	UNCHANGED
<b>TP vs CONSENSUS</b>	+0.1%

# **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	6,241	5,779	6,833	7,810
Net profit	4,722	4,580	5,465	6,215
EPS (THB)	3.48	3.37	4.03	4.69
vs Consensus (%)	-	(2.1)	0.3	1.7
Core net profit	4,544	4,580	5,465	6,215
Core EPS (THB)	3.35	3.37	4.03	4.69
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	0.8	0.8	19.3	16.5
Core P/E (x)	15.3	15.2	12.7	10.9
Dividend yield (%)	3.4	3.3	3.9	0.5
Price/book (x)	2.8	2.6	2.4	1.9
ROE (%)	19.4	17.8	19.4	19.1
ROA (%)	9.5	8.8	9.2	9.0



Share price performance	1 Month	3 Month	12 Month	
Absolute (%)	9.6	9.0	(19.6)	
Relative to country (%)	3.4	6.3	(24.3)	
Mkt cap (USD m)			1,983	
3m avg. daily turnover (USD m)			10.5	
Free float (%)			66	
Major shareholder	Kaewbootta Family (34%)			
12m high/low (THB)		7	2.75/45.50	
Issued shares (m)			1,373	

Sources: Bloomberg consensus; FSSIA estimates



PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

### **Investment thesis**

SAWAD has a solid market position as the third largest lender in the title loan market. We expect its market position to remain relatively strong over the next few years, as it plans to continuously expand its loan portfolio.

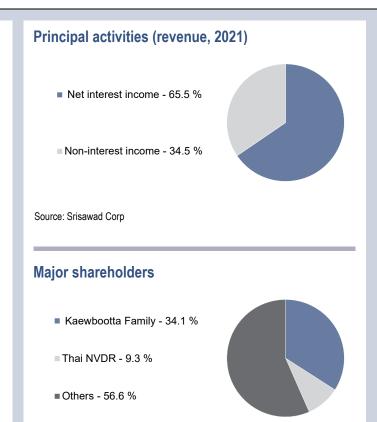
SAWAD has transformed its business from a grassroots lending operator into a one-stop financial services provider. Moreover, the company is accelerating its ROE by accelerating its high-yield lending business and insurance brokerage business.

We maintain our BUY call as we believe it should survive the disruption in the auto title loan industry due to its more diversified business model.

### **Company profile**

SAWAD provides loan services to retail customers under the brand "Srisawad Ngern Sod Tun Jai". Its business operations can be classified into four main categories: 1) secured loans against all types of used vehicles, homes, and land; 2) unsecured personal loans; 3) asset management; and 4) debt collection services.

www.meebaanmeerod.com



Source: Srisawad Corp

### Catalysts

Potential share price catalysts for SAWAD include:

- Strong loan growth, especially in the motorcycle hire purchase segment;
- The success of its home appliance hire purchase business.

### **Risks to our call**

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

### **Event calendar**

 Date
 Event

 15 November 2022
 3Q22 results announcement

### Key assumptions

- <b>V</b>			
Year to Dec	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	4,580	5,465	6,215
Net profit growth	(3.0)	19.3	13.7
NIM	18.12	18.21	18.32
Loan growth	23.0	20.0	18.0
Non-NII growth	2.4	6.0	6.0
Credit cost (bp)	90	120	150
Cost to income	39.3	37.3	36.6

Source: FSSIA estimates

### Earnings sensitivity

		2022E					
Loan growth	±2ppt	21.0	23.0	25.0			
% change in net profit		(1.0)	-	1.0			
NIM (%)	±5bp	18.07	18.12	18.17			
% change in net profit		(0.5)	-	0.5			
Credit cost (bp)	±10bp	80.0	90.0	100.0			
% change in net profit		(0.6)	-	0.6			

Source: FSSIA estimates



# In-line 2Q22 performance

SAWAD reported a 2Q22 net profit of THB1,042m (-6% y-y, +1% q-q), which was in line with our expectation and the Bloomberg consensus forecast. Its performance was a mixed bag, though we see three positives. First, SAWAD aggressively resumed its growth mode, with the strongest loan growth among auto title lenders at 14% q-q, especially for MHP. Second, there was a slightly higher NIM q-q to 18.1% from 17.9% in 1Q22, aided by the solid growth of high-yield MHP. Lastly, unlike its peers, its non-performing loans (NPLs) fell by 4% q-q from a rise in car seizures. SAWAD's NPL ratio went down q-q to 2.8% and its coverage ratio slightly rose q-q to 61%. On the negative side, OPEX jumped substantially in 2Q22, resulting in a surge in its CIR ratio to 43.6%, as the company increased its marketing campaign to boost its loan volume. Its 1H22 net profit accounts for 45% of our 2022 forecast.

#### 2Q22 key highlights

- SAWAD's total loan volume rose strongly by 25% y-y and 14% q-q. MHP lending was the key driver. Car and land title loans also increased moderately.
- OPEX rose by 41% y-y and 13% q-q, resulting in a high CIR of 43.6%. SAWAD increased its marketing campaign and expanded its number of branches to 5,043 from 4,950 in 1Q22.
- Amid the rising NPL trend among auto title lenders, SAWAD's NPLs moderately dropped 4% q-q, implying an NPL ratio of 2.83% in 2Q22 from 3.4% in 1Q22.
- Fast Money (JV between SAWAD and the Government Savings Bank) contributed a green bottom line of THB15m from a loss of THB6m in 1Q22 from lower marketing costs.

Year-end Dec 31	2Q21	1Q22	2Q22	Ch	ange		1H22		2022E	Change	Comments
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)	%22E	(THB m)	(y-y %)	
Net interest income	1,415	1,560	1,734	23	11	3,294	6	48	6,804	12	
Non-interest income	831	794	830	(0)	4	1,623	7	50	3,273	2	
Operating income	2,246	2,354	2,564	14	9	4,917	7	49	10,076	9	
Operating expenses	793	991	1,118	41	13	2,108	23	53	3,960	14	
PPOP before tax	1,453	1,363	1,446	(0)	6	2,809	(3)	46	6,116	6	
Provision	(48)	20	31	n.a.	55	51	(123)	15	338	n.a.	
Income tax	315	219	291	(8)	33	511	(26)	47	1,098	(19)	
Minority interest	84	82	97	15	18	179			112	(65)	
Normalised profit	1,106	1,036	1,042	(6)	1	2,078	(9)	45	4,580	1	
Extraordinary items	0	0	0			0			0		
Net profit	1,106	1,036	1,042	(6)	1	2,078	(16)	45	4,580	(3)	In line with the BBG consensus
EPS (THB)	0.81	0.75	0.76	(6)	1	1.51	(16)	45	3.37	(3)	
Asset quality ratio											
Gross NPLs (THB m)	1,532	1,207	1,155	(25)	(4)				1,473	18	
NPL ratio (%)	4.70	3.37	2.83						3.56		
LLR/NPLs (%)	69	58	61						64		
Credit cost (bp)	(59)	23	32						90		
Profitability ratio											
Cost to income ratio	35.3	42.1	43.6						39.3		
Average yield	20.1	19.9	20.0						20.1		
Cost of funds	3.5	3.5	3.1						3.6		
Net interest margin (NIM)	17.5	17.9	18.1						18.1		
Non-int inc/total income	37.0	33.7	32.4						38.5		
Loan growth											
у-у	(15.4)	12.1	25.1						23.0		
q-q	1.8	6.5	13.6								

### Exhibit 1: SAWAD - 2Q22 results review

Source: SAWAD; FSSIA estimates



# **Financial Statements**

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
nterest Income	8,166	6,855	7,546	9,247	11,104
nterest expense	(903)	(791)	(742)	(950)	(1,182)
let interest income	7,263	6,065	6,804	8,297	9,922
let fees & commission	1,315	1,516	1,592	1,687	1,789
oreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	2	1	0	0	(
Other income	1,510	1,681	1,681	1,782	1,889
Non interest income	2,827	3,198	3,273	3,469	3,677
otal income	10,090	9,262	10,076	11,766	13,599
Staff costs	(1,869)	(1,479)	(1,774)	(1,952)	(2,225
Other operating costs	(1,918)	(1,997)	(2,186)	(2,435)	(2,751
Operating costs	(3,787)	(3,476)	(3,960)	(4,387)	(4,976
Pre provision operating profit	6,304	5,786	6,116	7,379	8,623
Provision for bad and doubtful debt	(321)	455	(338)	(547)	(813
Other provisions	-	-	-	-	
Dperating profit	5,983	6,241	5,779	6,833	7,810
Recurring non operating income	0	(29)	11	69	78
Associates	0	(29)	11	69	78
Goodwill amortization	-	/	-	-	
Non recurring items	0	178	0	0	(
Profit before tax	5,983	6,390	5,790	6,902	7,889
ax	(1,192)	(1,352)	(1,098)	(1,326)	(1,562
Profit after tax	4,791	5,038	4,692	5,576	6,327
/inority interests	(283)	(316)	(112)	(112)	(112
Preferred dividends	(200)	(010)	-		(112
Dther items	_	_	_	_	
Reported net profit	4,508	4,722	4,580	5,465	6,215
Non recurring items & goodwill (net)	4,000	4,722	4,000 0	0,409	0,210
Recurring net profit	4,508	4,544	4,580	5,465	6,215
Per share (THB)	1,000	1,011	1,000	0,100	0,210
Recurring EPS *	3.32	3.35	3.37	4.03	4.69
•	3.32	3.48	3.37	4.03	4.69
Reported EPS DPS	1.80	1.74	1.69	2.01	4.03
Growth	1.00	1.74	1.09	2.01	0.23
	10.0	(40.5)	10.0	04.0	40.4
Net interest income (%)	13.3	(16.5)	12.2	21.9	19.6
Non interest income (%)	10.7	13.1	2.4	6.0	6.0
Pre provision operating profit (%)	16.0	(8.2)	5.7	20.7	16.8
Operating profit (%)	22.6	4.3	(7.4)	18.2	14.3
Reported net profit (%)	20.0	4.7	(3.0)	19.3	13.7
Recurring EPS (%)	17.2	0.8	0.8	19.3	16.5
Reported EPS (%)	14.5	4.7	(3.0)	19.3	16.
ncome Breakdown					
let interest income (%)	72.0	65.5	67.5	70.5	73.0
let fees & commission (%)	13.0	16.4	15.8	14.3	13.2
oreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	0.0	0.0	-	-	
Other income (%)	15.0	18.1	16.7	15.1	13.9
operating performance					
Gross interest yield (%)	21.28	18.75	20.10	20.30	20.50
Cost of funds (%)	3.62	3.51	3.55	3.75	3.8
let interest spread (%)	17.66	15.24	16.55	16.55	16.6
let interest margin (%)	18.9	16.6	18.1	18.2	18.3
cost/income(%)	37.5	37.5	39.3	37.3	36.0
Cost/assets(%)	7.8	6.8	7.5	7.3	7.1
iffective tax rate (%)	19.9	21.2	19.0	19.2	19.8
Dividend payout on recurring profit (%)	54.2	52.0	50.0	50.0	5.0
ROE (%)	22.3	19.4	17.8	19.4	19.1
ROE - COE (%)	11.5	8.6	7.0	8.6	8.3
ROA (%)	9.8	9.5	8.8	9.2	9.0
RORWA (%)	-	-	-	5.2	5.0
		-	-		

Sources: Srisawad Corp; FSSIA estimates

# **Financial Statements**

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	39,450	33,668	41,412	49,694	58,639
Total provisions	(1,312)	(736)	(949)	(1,347)	(1,983)
nterest in suspense	206	386	207	248	293
let customer loans	38,344	33,318	40,670	48,596	56,949
Bank loans	-	-	-	-	
Government securities	-	-	-	-	
Frading securities	-	-	-	-	
nvestment securities	0	0	0	0	(
Cash & equivalents	1,838	2,689	746	338	1,695
Other interesting assets	-	-	-	-	
Tangible fixed assets	1,306	1,334	1,367	1,408	1,456
Associates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	10.00
Other assets	10,519	12,626	13,482	14,287	16,083
Fotal assets	52,007	49,967	56,265	64,629	76,184
Customer deposits	5,234	170	170	170	178
Bank deposits	- 1070	-	-	- 77 057	22.040
Other interest bearing liabilities	20,731 1,972	18,967 3 855	22,494	27,857	33,219
lon interest bearing liabilities lybrid Capital	1,972	3,855	4,433	4,655	4,888
Fotal liabilities	- 27,937	22,992	- 27,097	32,682	38,28
Share capital	1,373	1,373	1,373	1,373	1,373
Reserves	20,712	23,325	25,472	28,204	34,109
Fotal equity	22,085	24,698	26,845	29,578	35,482
Vinority interests	1,985	2,277	2,323	2,369	2,417
Fotal liabilities & equity	52,007	49,967	56,265	64,629	76,184
Supplementary items	- ,	- ,	,	.,	-, -
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
verage interest earning assets	38,372	36,559	37,540	45,553	54,167
Average interest bearing liabilities	24,916	22,551	20,900	25,345	30,712
Fier 1 capital	n/a	n/a	n/a	n/a	n/a
Fotal capital	0	0	0	0	(
Gross non performing loans (NPL)	1,480	1,249	1,473	1,871	2,339
Per share (THB)					
Book value per share	16.27	18.19	19.78	21.79	26.77
Fangible book value per share	16.27	18.19	19.78	21.79	26.77
Growth					
Gross customer loans	5.8	(14.7)	23.0	20.0	18.0
Average interest earning assets	13.1	(4.7)	2.7	21.3	18.9
Fotal asset (%)	14.4	(3.9)	12.6	14.9	17.9
Risk weighted assets (%)	-	-	-	-	
Customer deposits (%)	(17.6)	(96.8)	-	-	5.0
everage & capital measures					
Customer Ioan/deposits (%)	732.6	19,610.5	23,937.4	28,602.7	31,923.0
Equity/assets (%)	42.5	49.4	47.7	45.8	46.6
angible equity/assets (%)	42.5	49.4	47.7	45.8	46.6
RWA/assets (%)	-	-	-	-	
Fier 1 CAR (%)	-	-	-	-	
Fotal CAR (%)	-	-	-	-	
Asset Quality					
Change in NPL (%)	3.6	(15.6)	18.0	27.0	25.0
IPL/gross loans (%)	3.8	3.7	3.6	3.8	4.0
otal provisions/gross loans (%)	3.3	2.2	2.3	2.3	3.4
otal provisions/NPL (%)	88.7	58.9	64.4	72.0	84.8
aluation	2020	2021	2022E	2023E	2024
Recurring P/E (x) *	15.4	15.3	15.2	12.7	10.9
Recurring P/E (x) * Recurring P/E @ target price (x) *	15.4	15.3	15.2 18.4	12.7	10.9
Reported P/E (x)	15.4	16.5	15.2	13.4	10.9
Dividend yield (%)	3.5	3.4	3.3	3.9	0.5
Price/book (x)	3.5	2.8	2.6	2.4	1.9
Price/tangible book (x)	3.2	2.8	2.6	2.4	1.9
Price/tangible book @ target price (x)	3.8	3.4	3.1	2.4	2.3
Pre-exceptional, pre-goodwill and fully diluted	0.0	<b>U.T</b>	0.1	2.0	2.,

Sources: Srisawad Corp; FSSIA estimates

# Corporate Governance report of Thai listed companies 2021

		EX	CELLENT LE	VEL – Score	range 90-100	)				
AV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
DVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
F	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
H	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
IRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
KP	BIZ	CSS	GPI	КТВ	NEP	PREB	SCC	STA	TKT	UAC
KR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
LT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
MA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
MATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
VATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
NAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
т	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
0	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
RIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
SP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
JCT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
NC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TEMAMA	TSTE	
YUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTE	
AFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
AFS ANPU	CM	FPI FPT			PDG PDJ	R5 S	SMR		TTB	
			ITEL	MFEC		S S & J		THANI		
AY	COM7	FSMART	IVL	MINT	PG		SNC	THCOM	TTCL	
BL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
P	СОТТО	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
indrosvienik Kalensvienik Kalento Casado	epititic matie and a matie in a m		RY GOOD LE	EVEL – Score	range 80-89					
6	ASIMAR	CHOW	FLOYD	IT	LOXLEY	000	RPC	SKY	TCC	TVT
JP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
BICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
BM	ATP30	CMC	FORTH	JAS	М	PB	S11	SMT	TFG	UMI
CE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
CG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
)B	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
EONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
GE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
HC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
T	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
	BETOND	DCC	HEMP		MILL	PPP PPPM	SAWAD	SRICHA	TMC	VL VPO
				KGI						
	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	
	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
MANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
MARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
PCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
PCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
PURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
QUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
SAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
SEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
SIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
		GC	OOD LEVEL -	Score range	70-79					
	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
E	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
-	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
PHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
1C	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
'P	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
RIN	BTNC	EKH	lig	LEE	NOVA	RP	SPG	TPCH	VIBHA	
5	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
J	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TPIPP	WIN	
52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

### **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	к	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	ткт	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	Μ	000	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	ТТВ	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company . The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Yuvanart Suwanumphai started covering this stock from 16-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 51.25	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 15-Aug-2022 unless otherwise stated.



### **RECOMMENDATION STRUCTURE**

### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

