## EQUITY RESEARCH - RESULTS FLASH

# PLAN B MEDIA

THAILAND / MEDIA

# Solid earnings in 2Q22

 PLANB's core profit in 2Q22 surged to THB175m (+96% q-q), its highest quarterly earnings in the past two years.

**PLANB TB** 

- Although its outlook for 3Q22 remains unclear, we think PLANB's earnings should continue to grow in the long term.
- Maintain BUY with the same 2023 TP of THB7.60.

# Highest quarterly earnings in the past two years

PLANB's reported core profit in 2Q22 at THB175m (+96% q-q) was its highest quarterly earnings in the past two years since the Covid outbreak began. Its earnings were higher than the Bloomberg consensus estimate and our expectation by 27% and 41%, respectively. The company's revenue reached an all-time high of THB1.6b (+35% q-q, +48% y-y) thanks to 1) the additional revenue from its investment in the 301 static billboards and 141 digital billboards of Aqua Corporation (AQUA TB, NR); 2) the better-than-expected utilisation rate of 57.3% on out-of-home media in 2Q22 vs 52.1% in 1Q22; and 3) revenue from the election campaign, BNK48 concerts, and other events that resumed after the easing of Covid-19 prevention measures.

# Solid GPM

Despite the expectation that the additional revenue from AQUA should have a low margin – the company said AQUA's performance in this quarter was at break-even – PLANB's GPM, however, continued to rise to 28.8% vs 27.9% in 1Q21. The company continued to manage its expenses efficiently through operating process improvements. SG&A expense increased by 23% due to the added employee expense from the AQUA media acquisition. However, its SG&A to sales in 2Q22 at 12.6% was still lower than 1Q22 at 13.8%.

# More upside from 'The Voice All Stars'

PLANB, and its subsidiary which has invested 80% of the cost of jointly producing "The Voice All Stars" TV program, has gained positive feedback from viewers with a hit TV rating of around 1.6 points. We think the show's success could generate additional earnings for the company of around THB10m this year, which represents a 2% upside risk to our full-year forecast. Moreover, PLANB still retains the right to renew the contract for co-producing the next season of "The Voice Thailand". We think this could be a way for PLANB to expand and diversify in the future as well as boost the artist management business of its subsidiary.

# Maintain BUY with the same TP of THB7.60

PLANB's 1H22 earnings account for 46% of our full-year forecast. Although its outlook for 3Q22 remains unclear due to the uncertain economy, we think PLANB's earnings have bottomed and should grow long term. Maintain BUY with the same 2023 TP of THB7.60.



FINANSIA FSS INTERNATIONAL INVESTMENT ADVISORY

# BUY

TARGET PRICE	THB7.60
CLOSE	THB6.55
UP/DOWNSIDE	+16.0%
TP vs CONSENSUS	-3.3%

# **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	4,443	5,491	6,217	7,311
Net profit	53	568	812	1,094
EPS (THB)	0.01	0.13	0.19	0.26
vs Consensus (%)	-	(12.8)	(6.4)	-
EBITDA	2,477	2,150	2,276	2,447
Core net profit	(24)	568	812	1,094
Core EPS (THB)	(0.01)	0.13	0.19	0.26
EPS growth (%)	nm	nm	42.9	34.7
Core P/E (x)	(1,154.5)	49.3	34.5	25.6
Dividend yield (%)	-	1.4	2.3	3.2
EV/EBITDA (x)	11.0	12.1	11.3	10.4
Price/book (x)	4.0	3.2	3.1	3.1
Net debt/Equity (%)	(13.8)	(24.7)	(28.2)	(30.6)
ROE (%)	(0.4)	7.2	9.2	12.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	9.2	(11.5)	25.3
Relative to country (%)	3.0	(13.7)	18.0
Mkt cap (USD m)			790
3m avg. daily turnover (USD m)			3.4
Free float (%)			48
Major shareholder	Pa	lin Lojanag	osin (25%)
12m high/low (THB)			8.65/5.08
Issued shares (m)			4,279.34

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

### Exhibit 1: 2Q22 results review

	2Q21	1Q22	2Q22	Chan	ge	1H21	1H22	Change	2022E
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	(THB m)
Revenue	1,097	1,209	1,627	35	48	2,121	2,836	34	5,491
Operating costs	(989)	(871)	(1,159)	33	17	(1,826)	(2,030)	11	(4,003)
Gross profit	109	337	468	39	331	295	806	173	1,488
SG&A expenses	(136)	(167)	(205)	23	51	(256)	(372)	45	(719)
EBIT	(27)	170	264	55	n.a.	40	434	997	769
Depreciation & amortisation	601	562	635	13	6	1,215	1,197	(2)	1,317
Other income	10	9	25	178	164	32	34	8	64
EBITDA	584	741	924	25	58	1,287	1,665	29	2,150
EBITDA margin (%)	53.2	61.3	56.8	nm	nm	60.7	58.7	nm	39
Interest expense	(46)	(37)	(43)	14	3.9	(98)	(80)	(19)	(155)
Associates	(8)	(6)	(3)	(42)	5.1	(18)	(9)	(51)	6
Extra items	(29)	15	(1)	n.a.	27.3	(29)	14	n.a.	0
Pretax profit	(101)	152	242	59	n.a.	(73)	393	(637)	684
Тах	4	(51)	(54)	6	n.a.	(9)	(106)	1,031	(137)
Tax rate (%)	(4)	(34)	(22)	nm	nm	13	(27)	nm	(20)
Minority interests	(26)	(4)	14	n.a.	n.a.	(49)	10	n.a.	(21)
Net profit	(71)	104	174	66	n.a.	(34)	278	n.a.	568
Core net profit	(42)	89	175	96	n.a.	(5)	264	n.a.	568
EPS (THB)	(0.02)	0.02	0.04	66	n.a.	(0.01)	0.06	n.a.	0.13
Core EPS (THB)	(0.01)	0.02	0.04	96	n.a.	(0.00)	0.06	n.a.	0.13

Sources: PLANB; FSSIA estimates

## Exhibit 2: Out-of-home utilisation rate



Source: PLANB

# **FINANSIA**

# **Financial Statements**

Plan B Media

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	3,724	4,443	5,491	6,217	7,311
Cost of goods sold	(789)	(1,459)	(2,686)	(3,260)	(4,076
Gross profit	2,935	2,984	2,805	2,957	3,236
Other operating income	44	56	64	71	89
Operating costs	(573)	(563)	(719)	(752)	(877
Operating EBITDA	2,405	2,477	2,150	2,276	2,447
Depreciation	(2,152)	(2,341)	(1,317)	(1,130)	(932
Goodwill amortisation	0	0	0	0	` (
Operating EBIT	254	136	832	1,147	1,515
Net financing costs	(90)	(189)	(155)	(139)	(118
Associates	(11)	(28)	6	7	(1.0
Recurring non-operating income	(11)	(28)	6	7	8
Non-recurring items	0	77	0	0	(
Profit before tax	153		684		1,405
		(4)		1,015	-
Tax	(31)	(18)	(137)	(203)	(281
Profit after tax	122	(22)	547	812	1,124
Minority interests	18	74	21	0	(30
Preferred dividends	0	0	0	0	(
Other items	-	-	-	-	
Reported net profit	140	53	568	812	1,094
Non-recurring items & goodwill (net)	0	(77)	0	0	(
Recurring net profit	140	(24)	568	812	1,094
Per share (THB)					
Recurring EPS *	0.03	(0.01)	0.13	0.19	0.26
Reported EPS	0.03	0.01	0.13	0.19	0.26
DPS	0.13	0.00	0.09	0.15	0.2
Diluted shares (used to calculate per share data)	4,279	4,279	4,279	4,279	4,279
Growth					
Revenue (%)	(23.4)	19.3	23.6	13.2	17.6
Operating EBITDA (%)	43.1	3.0	(13.2)	5.9	7.5
Operating EBIT (%)	(76.0)	(46.4)	513.0	37.8	32.1
Recurring EPS (%)	(82.9)	nm	nm	42.9	34.7
Reported EPS (%)	(82.9)	(62.4)	977.5	42.9	34.7
Operating performance	(/	(- )			
Gross margin inc. depreciation (%)	21.0	14.5	27.1	29.4	31.5
Gross margin of key business (%)	-	-	-	-	
Operating EBITDA margin (%)	64.6	55.7	39.1	36.6	33.5
Operating EBIT margin (%)	6.8	3.1	15.2	18.4	20.7
Net margin (%)	3.8	(0.5)	10.3	13.1	15.0
Effective tax rate (%)	20.0	20.0	20.0	20.0	20.0
		20.0			
Dividend payout on recurring profit (%)	385.0	-	67.4	80.0	82.2
nterest cover (X)	2.7	0.6	5.4	8.3	12.9
Inventory days	5.8	1.9	2.2	3.3	2.9
Debtor days	146.4	115.0	107.2	117.1	115.2
Creditor days	395.4	326.1	180.4	117.6	105.0
Operating ROIC (%)	7.5	4.6	19.1	22.5	29.3
ROIC (%)	2.9	1.0	7.3	9.8	13.2
ROE (%)	2.4	(0.4)	7.2	9.2	12.1
ROA (%)	1.9	0.4	4.8	4.5	5.8
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Digital	1,638	1,429	2,228	2,366	2,899
Static	812	1,209	1,370	1,454	1,714
Transit	248	170	315	342	43
Retail	247	375	570	589	656

Sources: Plan B Media; FSSIA estimates

# **Financial Statements**

Plan	B	Media

ash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
curring net profit	140	(24)	568	812	1,094
epreciation	2,152	2,341	1,317	1,130	933
sociates & minorities	(13)	(47)	(21)	0	3
her non-cash items	(496)	(386)	0	0	(400
nange in working capital	663	(320)	(1,108)	(244)	(188
sh flow from operations	2,446	1,564	756	1,697	1,86
apex - maintenance	(401)	(213)	(260)	(260)	(260
apex - new investment et acquisitions & disposals	(602) 26	(319) 11	(390) 0	(390) 0	(390
ther investments (net)	(1,665)	(1,065)	0	0	
ash flow from investing	(2,643)	(1,586)	(650)	(650)	(650
ividends paid	(540)	0	(383)	(649)	(899
quity finance	(0+0)	1,581	1,531	(043)	(000
ebt finance	(21)	963	(768)	13,300	(13,500
ther financing cash flows	(965)	(1,174)	(37)	(35)	(33
ash flow from financing	(1,525)	1,370	343	12,616	(14,432
on-recurring cash flows	-	-	-	-	
ther adjustments	0	0	0	0	(
et other adjustments	(12)	0	0	0	(
ovement in cash	(1,734)	1,348	450	13,663	(13,214
ree cash flow to firm (FCFF)	(106.85)	166.59	260.81	1,186.53	1,336.2
ee cash flow to equity (FCFE)	(1,194.45)	(232.92)	(698.09)	14,312.55	(12,315.11
er share (THB)					
CFF per share	(0.02)	0.04	0.06	0.28	0.3
CFE per share	(0.28)	(0.05)	(0.16)	3.34	(2.88
ecurring cash flow per share	0.42	0.44	0.44	0.45	0.4
alance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
angible fixed assets (gross)	5,975	6,963	7,313	7,663	8,01
ess: Accumulated depreciation	(2,964)	(3,298)	(3,834)	(4,340)	(4,816
angible fixed assets (net)	3,011	3,665	3,479	3,323	3,19
itangible fixed assets (net)	5,541	4,330	3,849	3,525	3,36
ong-term financial assets	699	948	948	948	94
vest. in associates & subsidiaries	156	153	153	153	15
ash & equivalents	638	1,986	2,435	16,099	2,88
/C receivable	1,428	1,371	1,855	2,135	2,48
ventories	12	3	29	29	3
ther current assets	385	671	676	681	68
urrent assets	2,463	4,030	4,995	18,945	6,08
ther assets	379	638	490	539	59
otal assets	12,250	13,764	13,914	27,433	14,35
ommon equity	5,280	7,053	8,768	8,931	9,12
linorities etc.	374	307	286	286	31
otal shareholders' equity	5,655	7,360	9,055	9,217	9,44
ong term debt	3	1	0	0	(
ther long-term liabilities	3,572	2,662	2,663	2,665	2,66
ong-term liabilities	3,575	2,662	2,663	2,665	2,66
/C payable	971	1,636	1,019	1,082	1,26
hort term debt	2	967	200	13,500	(
ther current liabilities	2,048	1,138	977	969	97
urrent liabilities	3,021	3,742	2,196	15,551	2,24
otal liabilities and shareholders' equity	12,250	13,764	13,914	27,433	14,35
et working capital	(1,194)	(730)	564	795	96
vested capital	8,593	9,004	9,483	9,283	9,224
ncludes convertibles and preferred stock which is be					
er share (THB)					
ook value per share	1.23	1.65	2.05	2.09	2.1
angible book value per share	(0.06)	0.64	1.15	1.26	1.3
inancial strength					
et debt/equity (%)	(11.2)	(13.8)	(24.7)	(28.2)	(30.6
et debt/total assets (%)	(5.2)	(7.4)	(16.1)	(9.5)	(20.1
urrent ratio (x)	0.8	1.1	2.3	1.2	2.
F interest cover (x)	(5.6)	1.5	(1.0)	106.7	(99.8
aluation	2020	2021	2022E	2023E	2024
ecurring P/E (x) *	199.9	(1,154.5)	49.3	34.5	25.
ecurring P/E @ target price (x) *	231.9	(1,339.6)	57.3	40.1	29.
eported P/E (x)	199.9	531.7	49.3	34.5	25.
ividend yield (%)	1.9	-	1.4	2.3	3.
ice/book (x)	5.3	4.0	3.2	3.1	3.
rice/tangible book (x)	(107.3)	10.3	5.7	5.2	4.
//EBITDA (x) **	11.5	11.0	12.1	11.3	10.
V/EBITDA @ target price (x) **	13.4	12.8	14.2	13.3	12.
//invested capital (x)	3.2	3.0	2.8	2.8	2.

Sources: Plan B Media; FSSIA estimates



# Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
DVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
=	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
4	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
RA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
(P	BIZ	CSS	GPI	КТВ	NEP	PREB	SCC	STA	TKT	UAC
<r< td=""><td>BKI</td><td>DDD</td><td>GPSC</td><td>KTC</td><td>NER</td><td>PRG</td><td>SCCC</td><td>STEC</td><td>TMT</td><td>UBIS</td></r<>	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
T	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
ЛА	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
/IATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
/ATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
IAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
т	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
IP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
P	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
CT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
VC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TEMAMA	TSTE	
UD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
.FS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
NPU	CM	FPT	ITEL	METCO	PDG PDJ	ка S	SMPC	THANA	TTB	
ANPU AY	CNT COM7	FPT	IVL	MINT	PDJ PG	S S & J	SMPC	THANI	TTCL	
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หรือของจังราที่ หารพัฒนิบงณจังราที่ กลายของของการจัดสองกายของการที่					-	000	DDC	SKV	TCC	T\ /T
	ASIMAR	CHOW	FLOYD	IT	LOXLEY	000	RPC	SKY	TCC	TVT
IP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
SICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
BM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
ЭE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
G	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ЭB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
ONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
GE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
IC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
г	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
L	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
LA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
UCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
IANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
IANAN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
CO	BROOK	DV8	IFS	KUMWEL	NBC	PSG	SFP	STOWER	TOG	XO
CO	CBG	EASON	IF5 IMH	KUNIVEL	NCAP	PSIC	SFP	STPI	TPA	XO XPG
URE	CEN	EFORL		KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
QUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
AP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
EFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
	СНОТІ	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
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	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
PHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
IC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
Р	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
2	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
IN	BTNC	EKH	liG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
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#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	к	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	ткт	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	000	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	ТТВ	
BBL	СОТТО	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation



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#### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Naruedom Mujjalinkool started covering this stock from 27-Aug-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Plan B Media	PLANB TB	THB 6.55	BUY	The key downside risks to our P/E multiple-based TP are 1) a slower-than-expected adex recovery; 2) further waves of Covid-19; and 3) the future billboard tax.

#### Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 15-Aug-2022 unless otherwise stated.



# **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

