

# CHAYO GROUP CHAYO TB

THAILAND / ASSET MANAGEMENT COMPANIES

## BUY

## Decent 2Q22 results

- Slightly below expectations, 2Q22 net profit was THB57m (+61% y-y, -22% q-q), due to lower NPA sales.
- Stronger unsecured NPL cash collection and higher interest income from lending should lead to a rise y-y and q-q in 3Q22 net profit.
- Maintain BUY and our 2023 GGM-based TP of THB14.2.

TARGET PRICE	THB14.20
CLOSE	THB10.90
UP/DOWNSIDE	+30.3%
TP vs CONSENSUS	-13.1%

### KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	268	366	495	692
Net profit	219	294	389	495
EPS (THB)	0.23	0.25	0.33	0.42
vs Consensus (%)	-	(37.5)	(21.1)	-
Core net profit	219	294	389	495
Core EPS (THB)	0.23	0.25	0.33	0.42
EPS growth (%)	3.5	8.4	32.5	27.2
Core P/E (x)	47.9	44.2	33.3	26.2
Dividend yield (%)	0.0	0.0	0.0	0.0
Price/book (x)	4.1	3.2	2.3	2.2
ROE (%)	11.8	8.8	8.1	8.6
ROA (%)	5.6	5.3	5.9	7.6

### Lower NPA sales leave 2Q22 results slightly below expectation

CHAYO posted a 2Q22 net profit of THB57m (+61% y-y, -22% q-q), which was slightly below our forecast of THB63m due to lower non-performing asset (NPA) sales. Its 1H22 net profit accounted for 44% of our 2022 net profit forecast.

### Unsecured NPL cash collection & interest income were catalysts

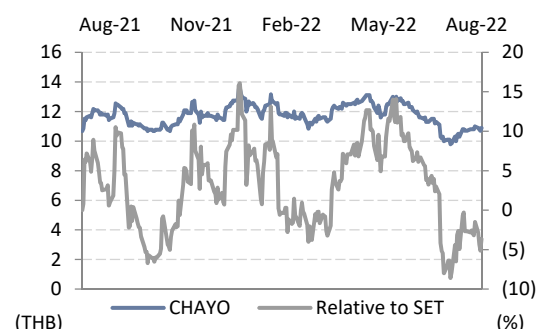
The strong growth y-y in its net profit came from a rise in its non-performing loan (NPL) and NPA cash collection (CC) to THB89m (+8% y-y, -43% q-q) following its strategy of increasing its unsecured NPL portfolio and selling NPAs on a regular basis to generate recurring revenue. On top of that, CHAYO's interest income from its lending business (9% of 2Q22 total revenue) increased significantly to THB17m from THB2m in 2Q21, with a loan portfolio of THB400m (+529% y-y, +4% q-q) due to its aggressive product and client base expansion. Its 2Q22 net profit dropped q-q thanks mainly to lower NPA sales. 2Q22 pre-tax profit from the NPA side was at THB0.4m vs THB16m in 1Q22. As for asset acquisitions, CHAYO accelerated its NPL and NPA purchases in 2Q22, which rose to THB325m from THB29m in 1Q22. This was below its 2022 asset acquisition target of THB3b, as most banks still prefer to manage NPLs themselves, resulting in a low NPL supply in 1H22.

### Expect an increase y-y and q-q in 3Q22 net profit

We think CHAYO's NPL cash collection should be on a rising trend from the increase in its unsecured NPL portfolio. Also, we think its lending business should expand continuously, potentially resulting in higher interest income. Therefore, we expect CHAYO's 3Q22 net profit should increase y-y and q-q.

### Maintain BUY on robust growth outlook

We maintain our BUY call with a 2023 GGM-based TP of THB14.2. Its 2H22 performance should increase y-y and h-h. Also, we expect CHAYO to experience solid net profit growth, with 2022-24E net profit growth rising at a 31% three-year CAGR. We believe CHAYO's smaller asset size than its peers gives it greater operational flexibility.



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	7.9	(9.9)	(3.0)
Relative to country (%)	2.9	(12.0)	(8.4)
Mkt cap (USD m)	331		
3m avg. daily turnover (USD m)	1.3		
Free float (%)	21		
Major shareholder	Yasasin Family (37%)		
12m high/low (THB)	13.67/9.70		
Issued shares (m)	979		

Sources: Bloomberg consensus; FSSIA estimates



**Yuvanart Suwanumphai**

yuvanart.suw@fssia.com  
+66 2611 3554

## 2Q22 results slightly below expectations from the NPA side

CHAYO posted a 2Q22 net profit of THB57m (+61% y-y, -22% q-q), which was slightly below our forecast of THB63m due to lower NPA sales. The strong growth y-y in its net profit came from a rise in its NPL and NPA CC to THB89m (+8% y-y, -43% q-q) following its strategy of increasing its unsecured NPL portfolio and selling NPAs on a regular basis to generate recurring revenue. On top of that, CHAYO's interest income from its lending business (9% of 2Q22 total revenue) increased significantly to THB17m from THB2m in 2Q21, with a loan portfolio of THB400m (+529% y-y, +4% q-q) due to its aggressive product and client base expansion. Its 2Q22 net profit dropped q-q thanks mainly to lower NPA sales. 2Q22 pre-tax profit from the NPA side was at THB0.4m vs THB16m in 1Q22.

### 2Q22 key highlights

- Total CC was at THB89m (+8% y-y, -43% q-q) in 2Q22. Amid high inflation, CHAYO's NPL cash collection in 2Q22 increased to THB86m from THB71m in 1Q22. As for NPA cash collection, it dropped q-q significantly to THB3m from THB86m from the lower number of medium-sized NPAs sold. However, we think its NPA sales might fluctuate quarterly.
- CHAYO accelerated its NPL and NPA acquisitions in 2Q22, with NPL purchases amounting to THB325m, up from THB29m in 1Q22.
- Its outstanding loan portfolio reached THB400m in 2Q22 vs THB387m in 1Q22. We think CHAYO lent aggressively to the small SME and retail segments.

### Exhibit 1: CHAYO – 2Q22 results review

	2Q21	1Q22	2Q22			1H22			2022E	Change	2Q22 comments
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y%)	%22E	(THB m)	(y-y%)	
<b>Interest income</b>											
- Interest income from NPLs	144	201	200	39	(1)	401	31	49	816	27	Strong loan growth
- Interest income from loan	2	13	17	939	31	30	634	51	59	332	
<b>Total interest income</b>	<b>146</b>	<b>214</b>	<b>217</b>	<b>49</b>	<b>1</b>	<b>431</b>	<b>39</b>	<b>49</b>	<b>875</b>	<b>33</b>	
Interest expense	25	24	38	50	58	61	21	62	98	(13)	
<b>Net interest income</b>	<b>121</b>	<b>190</b>	<b>179</b>	<b>48</b>	<b>(6)</b>	<b>369</b>	<b>42</b>	<b>48</b>	<b>776</b>	<b>43</b>	
<b>Non-interest income</b>											
- Gain on properties for sale	9	16	0	(95)	(97)	17	88	18	94	23	
- Service income from debt collection services	10	8	8	(21)	4	16	(27)	45	36	(10)	
- Others	1	1	2	58	81	3	(25)	9	36	6	
<b>Total non-interest income</b>	<b>21</b>	<b>25</b>	<b>11</b>	<b>(48)</b>	<b>(57)</b>	<b>36</b>	<b>2</b>	<b>22</b>	<b>166</b>	<b>11</b>	
<b>Total operating income</b>	<b>141</b>	<b>215</b>	<b>190</b>	<b>34</b>	<b>(12)</b>	<b>406</b>	<b>37</b>	<b>43</b>	<b>943</b>	<b>36</b>	
Operating expenses	54	74	77	43	3	151	45	45	334	35	
<b>Pre provision operating profit</b>	<b>88</b>	<b>141</b>	<b>113</b>	<b>29</b>	<b>(20)</b>	<b>255</b>	<b>33</b>	<b>42</b>	<b>609</b>	<b>37</b>	
Expected credit loss	54	42	38	(28)	(9)	80	7	33	243	37	
<b>Operating profit</b>	<b>34</b>	<b>99</b>	<b>75</b>	<b>119</b>	<b>(24)</b>	<b>174</b>	<b>50</b>	<b>48</b>	<b>366</b>	<b>37</b>	
Income tax expenses	(1)	23	14	nm	(40)	37	133	56	66	44	
<b>Profit before minority interest</b>	<b>35</b>	<b>76</b>	<b>61</b>	<b>74</b>	<b>(20)</b>	<b>138</b>	<b>37</b>	<b>46</b>	<b>300</b>	<b>35</b>	
Minority	0	4	5	5,046	28	8	1,481	141	6		
<b>Normalised profit</b>	<b>35</b>	<b>73</b>	<b>57</b>	<b>61</b>	<b>(22)</b>	<b>129</b>	<b>30</b>	<b>44</b>	<b>294</b>	<b>34</b>	
Extra items	0	0	0	nm	nm	0	nm	nm	0		
<b>Net profit</b>	<b>35</b>	<b>73</b>	<b>57</b>	<b>61</b>	<b>(22)</b>	<b>129</b>	<b>30</b>	<b>44</b>	<b>294</b>	<b>34</b>	
<b>Key financial highlights</b>	<b>(THB m)</b>	<b>(THB m)</b>	<b>(THB m)</b>	<b>(y-y%)</b>	<b>(q-q%)</b>	<b>(THB m)</b>	<b>(y-y%)</b>		<b>(THB m)</b>	<b>(y-y%)</b>	
NPL & NPA purchases	392	29	351	(10)	1,119	380	(24)		1,559	20	
NPL & NPA cash collection	83	157	89	8	(43)	246	25		766	49	
Cash collection/NPL & NPA (%)	16.1	21.9	11.8						21.6		
<b>Key financial ratio</b>											
Liabilities / equity (x)	0.5	0.5	0.9						0.3		
Interest-bearing debt/equity (x)	0.4	0.4	0.8						0.2		
ROA (%)	3.5	5.6	3.6						5.2		
ROE (%)	6.8	10.9	8.1						8.8		
Cost of funds (%)	8.6	7.8	7.0						7.5		
Cost to income (%)	37.9	34.5	40.3						35.4		

Sources: CHAYO; FSSIA estimates

## Financial Statements

### Chayo Group

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Interest Income	425	655	875	1,039	1,297
Interest expense	(53)	(113)	(98)	(69)	(74)
Net interest income	372	543	776	970	1,223
Net fees & commission	-	-	-	-	-
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	0	0	0	0	0
Other income	96	150	166	183	173
Non interest income	96	150	166	183	173
Total income	467	693	943	1,153	1,396
Staff costs	-	-	-	-	-
Other operating costs	(185)	(247)	(334)	(401)	(449)
Operating costs	(185)	(247)	(334)	(401)	(449)
Pre provision operating profit	282	446	609	752	947
Provision for bad and doubtful debt	(87)	(178)	(243)	(257)	(255)
Other provisions	-	-	-	-	-
Operating profit	195	268	366	495	692
Recurring non operating income	0	0	0	0	0
Associates	-	-	-	-	-
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	195	268	366	495	692
Tax	(41)	(46)	(66)	(93)	(125)
Profit after tax	155	222	300	402	566
Minority interests	1	(3)	(6)	(13)	(71)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	155	219	294	389	495
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	155	219	294	389	495
<b>Per share (THB)</b>					
Recurring EPS *	0.22	0.23	0.25	0.33	0.42
Reported EPS	0.22	0.23	0.25	0.33	0.42
DPS	0.01	0.00	0.00	0.00	0.00
<b>Growth</b>					
Net interest income (%)	65.6	45.9	43.1	24.9	26.1
Non interest income (%)	13.4	57.3	10.6	10.2	(5.7)
Pre provision operating profit (%)	101.5	57.9	36.6	23.6	25.9
Operating profit (%)	39.4	37.2	36.6	35.3	39.7
Reported net profit (%)	39.7	41.1	34.2	32.5	27.2
Recurring EPS (%)	24.8	3.5	8.4	32.5	27.2
Reported EPS (%)	24.8	3.5	8.4	32.5	27.2
<b>Income Breakdown</b>					
Net interest income (%)	79.6	78.3	82.4	84.1	87.6
Net fees & commission (%)	-	-	-	-	-
Foreign exchange trading income (%)	-	-	-	-	-
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	-	-	-	-	-
Other income (%)	20.4	21.7	17.6	15.9	12.4
<b>Operating performance</b>					
Gross interest yield (%)	-	-	-	-	-
Cost of funds (%)	4.91	7.43	7.45	7.60	7.65
Net interest spread (%)	(4.91)	(7.43)	(7.45)	(7.60)	(7.65)
Net interest margin (%)	-	-	-	-	-
Cost/income(%)	39.6	35.7	35.4	34.8	32.2
Cost/assets(%)	8.0	6.3	5.9	5.9	6.1
Effective tax rate (%)	20.8	17.1	18.0	18.8	18.1
Dividend payout on recurring profit (%)	2.8	1.7	1.2	1.0	0.6
ROE (%)	14.7	11.8	8.8	8.1	8.6
ROE - COE (%)	3.9	1.0	(2.0)	(2.7)	(2.2)
ROA (%)	6.7	5.6	5.3	5.9	7.6
RORWA (%)	-	-	-	-	-

\* Pre-exceptional, pre-goodwill and fully diluted

Sources: Chayo Group; FSSIA estimates

## Financial Statements

### Chayo Group

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	1,573	2,569	3,743	4,171	4,786
Total provisions	(90)	(268)	(511)	(768)	(1,023)
interest in suspense	210	554	412	459	622
<b>Net customer loans</b>	<b>1,693</b>	<b>2,856</b>	<b>3,644</b>	<b>3,862</b>	<b>4,385</b>
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	2	1	2	3	3
Cash & equivalents	708	1,332	1,326	1,653	991
Other interesting assets	328	752	1,136	1,542	1,834
Tangible fixed assets	33	57	59	62	66
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	47	91	126	145	264
<b>Total assets</b>	<b>2,811</b>	<b>5,090</b>	<b>6,294</b>	<b>7,268</b>	<b>7,543</b>
Customer deposits	-	-	-	-	-
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	1,570	1,468	1,174	646	1,292
Non interest bearing liabilities	94	164	180	198	218
Hybrid Capital	-	-	-	-	-
<b>Total liabilities</b>	<b>1,664</b>	<b>1,632</b>	<b>1,355</b>	<b>844</b>	<b>1,510</b>
Share capital	353	481	551	604	604
Reserves	778	2,106	3,510	4,930	5,428
<b>Total equity</b>	<b>1,130</b>	<b>2,587</b>	<b>4,062</b>	<b>5,534</b>	<b>6,033</b>
Minority interests	16	871	877	890	0
<b>Total liabilities &amp; equity</b>	<b>2,811</b>	<b>5,090</b>	<b>6,294</b>	<b>7,268</b>	<b>7,543</b>
<b>Supplementary items</b>					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	n/a	n/a	n/a	n/a	n/a
Average interest bearing liabilities	1,073	1,519	1,321	910	969
Tier 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	n/a	n/a	n/a	n/a	n/a
<b>Per share (THB)</b>					
Book value per share	1.60	2.69	3.41	4.65	5.07
Tangible book value per share	1.60	2.69	3.41	4.65	5.07
<b>Growth</b>					
Gross customer loans	39.0	63.4	45.7	11.4	14.7
Average interest earning assets	-	-	-	-	-
Total asset (%)	54.0	81.1	23.7	15.5	3.8
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	-	-	-	-	-
<b>Leverage &amp; capital measures</b>					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	40.2	50.8	64.5	76.1	80.0
Tangible equity/assets (%)	40.2	50.8	64.5	76.1	80.0
RWA/assets (%)	-	-	-	-	-
Tier 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
<b>Asset Quality</b>					
Change in NPL (%)	-	-	-	-	-
NPL/gross loans (%)	-	-	-	-	-
Total provisions/gross loans (%)	5.7	10.4	13.6	16.0	21.4
Total provisions/NPL (%)	-	-	-	-	-
<b>Valuation</b>					
Recurring P/E (x) *	49.6	47.9	44.2	33.3	26.2
Recurring P/E @ target price (x) *	64.6	62.4	57.5	43.4	34.1
Reported P/E (x)	49.6	47.9	44.2	33.3	26.2
Dividend yield (%)	0.1	0.0	0.0	0.0	0.0
Price/book (x)	6.8	4.1	3.2	2.3	2.2
Price/tangible book (x)	6.8	4.1	3.2	2.3	2.2
Price/tangible book @ target price (x)	8.9	5.3	4.2	3.1	2.8

\* Pre-exceptional, pre-goodwill and fully diluted

Sources: Chayo Group; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
AIRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	DRSH	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
AOT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
AP	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
AWC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
AYUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S & J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
VERY GOOD LEVEL – Score range 80-89										
2S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ABM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
ACE	B	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
ACG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
AIT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
ALL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
ALLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
APCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
APURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
AQUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
ASAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
GOOD LEVEL – Score range 70-79										
A	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
AJ	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
ALPHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
AMC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
APP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AQ	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
ARIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
AS	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
AU	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TIPIP	WIN	
B52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	
BEAUTY	CGD	FMT	JR	MCS	PF	SF	STC	TPOLY	WPH	

**Disclaimer:**

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## Anti-corruption Progress Indicator

CERTIFIED										
2S	BCH	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAHA	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIJK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
B	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

**Disclaimer:**

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

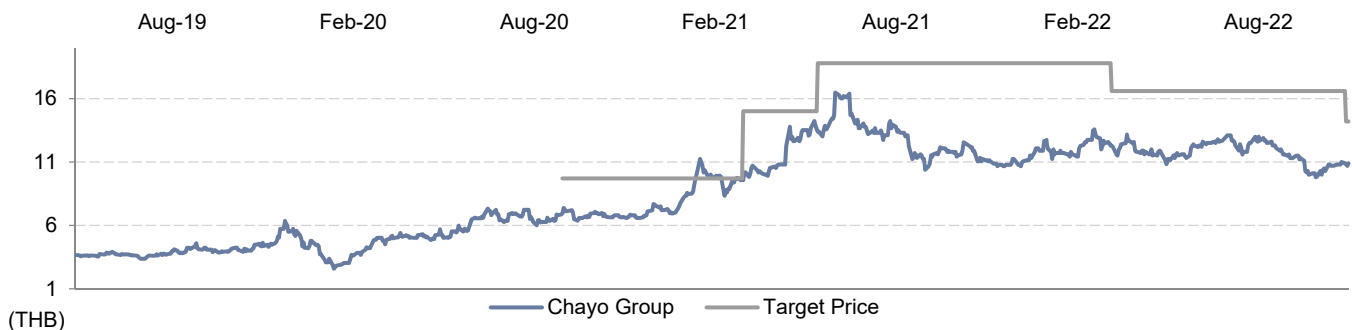
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

### History of change in investment rating and/or target price

#### Chayo Group (CHAYO TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
05-Oct-2020	BUY	9.70	12-May-2021	BUY	18.80	08-Aug-2022	BUY	14.20
09-Mar-2021	BUY	15.00	19-Jan-2022	BUY	16.60			

Yuvanart Suwanumphai started covering this stock from 05-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Chayo Group	CHAYO TB	THB 10.90	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.

Source: FSSIA estimates

### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 11-Aug-2022 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

**BUY (B).** The upside is 10% or more.

**HOLD (H).** The upside or downside is less than 10%.

**REDUCE (R).** The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.