

MUANGTHAI CAPITAL

THAILAND / DIVERSIFIED FINANCIALS

MTC TB

BUY

UNCHANGED

King is reclaiming the throne

- Expect continued recovery in 2Q22 NP of THB1.4b.
- Revise up 2022-24 earnings forecast from stronger loan growth.
- Top pick on solid NP growth and undemanding valuation.

TARGET PRICE	THB60.00
CLOSE	THB48.75
UP/DOWNSIDE	+23.1%
PRIOR TP	THB55.00
CHANGE IN TP	+9.1%
TP vs CONSENSUS	+2.2%

Expect continued recovery in 2Q22 results from solid loan growth

We expect MTC to report a continued recovery in its 2Q22 net profit of THB1,405m (+11 y-y, +2% q-q) due to two reasons. First, its loan volume should increase strongly by 31% y-y and 6% q-q following a rise in all loan types. Second, we project a slight improvement in its loan yield to 18.1% from 18.0%. We think its loan yield passed the bottom in 1Q22. These positives should be able to offset a substantial increase in MTC's ECL due to an expected surge in its NPLs by 17% q-q from the end of the debt forbearance program and rising NPLs in the motorbike HP portfolio.

Stronger performance expected in 2H22

We think MTC's net profit in 2H22 will increase y-y and h-h, driven by a continued aggressive loan expansion. We believe this should offset a minimal rise in its cost of funds from future rate hikes and a significant increase in its ECL. We believe it will set higher provisions in 2H22 as it would like to increase its coverage ratio and accelerate NPL write-offs.

Room to raise loan yield to minimise rate hikes and high inflation

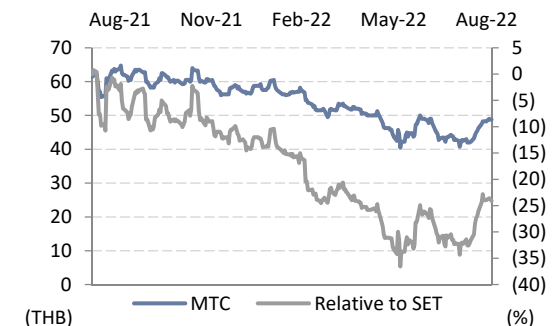
Rate hikes and high inflation should impact MTC in three key areas, including one positive – stronger loan growth – and two negatives: an intensified NIM squeeze and a higher asset deterioration rate (details in report). All in all, unlike other auto title lenders (ATLs), we see a slightly positive impact on MTC's performance. Therefore, we increase our net profit forecasts for 2022/23/24 by 5%/3%/3%. Among our covered ATLs, we see limited room to increase the rates charged to clients due to the tight competition. We think only MTC could slightly increase its rates, especially for motorcycle title loans, as it currently charges a lower interest rate than its peers. For every 50 bps increase in its motorcycle title loans, there should be a 2.5% upside to our 2023 net profit forecast.

Deriving new 2023 GGM-based TP of THB60, up from 2022 THB55

We roll forward our valuation to 2023 and derive a new TP of THB60. We choose MTC as one of our top picks in the diversified financial sector. We think the benefits from sacrificing its profit margin to gain more market share in the past two years should clearly manifest from 2H22 onward, potentially resulting in the most robust 2023 net profit growth among big ATLs at 23% y-y. Furthermore, we think its current value has priced in the concern over potential rate hikes and rising NPLs. MTC trades at the cheapest valuation in terms of PEG compared with the other big ATLs at 0.64x 2023E PEG.

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	6,201	7,067	8,712	10,512
Net profit	4,945	5,654	6,952	8,409
EPS (THB)	2.33	2.67	3.28	3.97
vs Consensus (%)	-	(1.0)	(1.4)	(2.2)
Core net profit	4,945	5,654	6,952	8,409
Core EPS (THB)	2.33	2.67	3.28	3.97
Chg. In EPS est. (%)	-	4.6	2.5	3.3
EPS growth (%)	(5.2)	14.3	23.0	21.0
Core P/E (x)	20.9	18.3	14.9	12.3
Dividend yield (%)	0.8	0.8	1.0	1.2
Price/book (x)	4.2	3.5	2.9	2.4
ROE (%)	21.7	20.7	21.3	21.5
ROA (%)	5.6	5.1	5.1	5.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	13.4	6.6	(19.8)
Relative to country (%)	10.9	10.4	(22.2)
Mkt cap (USD m)	2,850		
3m avg. daily turnover (USD m)	12.9		
Free float (%)	21		
Major shareholder	Petaumpai Family (67%)		
12m high/low (THB)	65.00/40.25		
Issued shares (m)	2,120		

Sources: Bloomberg consensus; FSSIA estimates


Yuvanart Suwanumphai

 yuvanart.suw@fssia.com
 +66 2611 3554

Investment thesis

MTC is the largest listed non-bank personal and auto title loan service provider in Thailand. We believe that the business prospects for secured consumer loans remain solid. The demand for fast cash is less volatile in varying economic conditions, though spending purposes may differ. Operationally, MTC has long experience and strong management expertise, reflecting its ability to drive growth and contain asset quality.

We choose MTC as one of our top picks in the diversified financial sector. We think the benefits from sacrificing its profit margin to gain more market share in the past two years should clearly manifest from 2H22 onward, potentially resulting in the most robust 2023 net profit growth among big ATLS at 23% y-y. On top of that, we think its current value has priced in the concern over potential rate hikes and rising NPLs. MTC trades at the cheapest valuation in terms of PEG compared with the other big ATLS at 0.64x 2023E PEG.

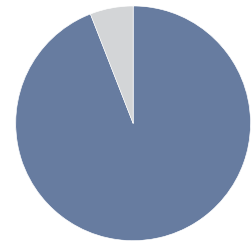
Company profile

MTC has provided lending services since 1992, focusing on motorcycle title loans, and commands the highest market share in Thailand. The company has also expanded its business to personal and other title loans such as car, agricultural and land title loans.

www.muangthaicap.com

Principal activities (revenue, 2021)

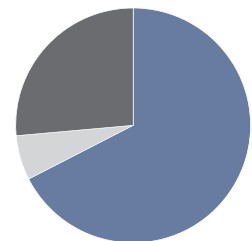
- Net interest income - 94.1 %
- Non-interest income - 5.9 %



Source: Muangthai Capital

Major shareholders

- Petaumpai Family - 67.5 %
- Thai NVDR Co., Ltd. - 6.2 %
- Others - 26.4 %



Source: Muangthai Capital

Catalysts

Potential share price catalysts for MTC include:

- Strong growth in its new businesses: hire purchase loans for motorcycles and “Buy Now Pay Later”;
- The end of low rate charges for motorbike title loans;
- Better cost control.

Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Event calendar

Date	Event
9 August 2022	2Q22 results announcement
11 August 2022	Analyst meeting

Key assumptions

Year to Dec	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	5,654	6,952	8,409
Net profit growth	14.3	23.0	21.0
NIM	15.41	15.44	15.35
Loan growth	27.0	23.0	20.0
Non-NII growth	(23.3)	18.7	9.6
Credit cost (bp)	128	170	168
Cost to income	49.7	47.6	47.4

Source: FSSIA estimates

Earnings sensitivity

Year to Dec		2022E		
Loan growth	±2ppt	25.0	27.0	29.0
% change in net profit		(2.1)	-	2.1
NIM (%)	±5bp	15.36	15.41	15.46
% change in net profit		(0.6)	-	0.6
Credit cost (bps)	±10bp	118	128	138
% change in net profit		1.2	-	(1.2)

Source: FSSIA estimates

Expect a continued recovery in 2Q22 results from solid loan growth

We expect MTC to report a continued recovery in its 2Q22 net profit of THB1,405m (+11 y-y, +2% q-q) due to two reasons. First, its loan volume should increase strongly by 31% y-y and 6% q-q following a rise in all loan types. We believe MTC has continued to gain more market share. Second, we project a slight improvement in its loan yield to 18.1% from 18.0%. We think its loan yield passed the bottom in 1Q22. These positives should be able to offset a substantial increase in MTC's expected credit loss (ECL) by 93% y-y and 58% q-q due to an expected surge in non-performing loans (NPLs) by 17% q-q, implying an NPL ratio of 1.8%. The NPL deterioration should result from the end of the debt forbearance program. On top of that, we think NPLs in the motorbike hire purchase (HP) portfolio should be in a rising trend as MTC is still new to this market and checking client quality. It might take one or two more quarters to solve the NPLs in the motorbike HP portfolio, in our view.

2Q22E key highlights

- NII might rise significantly by 23% y-y and 6% q-q following a rise in loan volume of 31% y-y and 6% q-q.
- Its cost of funds should gradually increase to 3.4% in 2Q22 from 3.2% in 1Q22 as we expect MTC to lock in more long-term funding before the future rate hikes.
- Its non-NII might decline by 21% y-y from the negative impact of the new debt collection fee measures.

Exhibit 1: MTC – 2Q22 results preview

Year-end Dec 31	2Q21	1Q22	2Q22E	----- Change -----		----- 1H22E -----			2022E	Change	Comments
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)	%22E	(THB m)	(y-y %)	
Net interest income	3,177	3,682	3,913	23	6	7,594	21	47	16,055	23	
Non-interest income	212	163	168	(21)	3	331	(32)	52	631	(23)	
Operating income	3,389	3,844	4,081	20	6	7,925	17	47	16,687	20	
Operating expenses	1,656	1,943	2,047	24	5	3,990	27	48	8,285	19	
PPOP before tax	1,733	1,902	2,034	17	7	3,935	9	47	8,401	21	
Provision	138	169	267	93	58	436	48	33	1,334	83	
Income tax	325	357	362	11	2	719	5	51	1,413	12	
Minority interest	0	0	0			0			0		
Normalised profit	1,270	1,376	1,405	11	2	2,780	5	49	5,654	14	
Extraordinary items	0	0	0			0			0		
Net profit	1,270	1,376	1,405	11	2	2,780	5	49	5,654	14	
EPS (THB)	0.60	0.65	0.66	11	2	1.31	5	49	2.67	14	
Asset quality ratio											
Gross NPLs (THB m)	882	1,630	1,907	116	17				2,360	85	
NPL ratios (%)	1.11	1.65	1.82						2.02		
LLR/NPLs (%)	163	113	109						114		
Credit cost (bp)	72	71	105						128		
Profitability ratio											
	(%)	(%)	(%)						(%)		
Cost to income ratio	48.9	50.5	50.2						49.7		
Average yield	19.2	18.0	18.1						18.1		
Cost of funds	3.4	3.2	3.4						3.5		
Net interest margin (NIM)	16.6	15.5	15.4						15.4		
Non-int inc/total income	6.3	4.2	4.1						38.5		
Loan growth											
	(%)	(%)	(%)						(%)		
y-y	26.0	34.1	30.9						27.0		
q-q	8.5	7.4	6.0								

Source: MTC; FSSIA estimates

Rate hikes and high inflation impact

Rate hikes and high inflation should impact MTC in three areas, including one positive – stronger loan growth – and two negatives: an intensified NIM squeeze and a higher asset deterioration rate.

1) Stronger loan growth. We expect stronger loan demand for MTC as its clients will likely borrow more to maintain their lifestyles and operate their businesses in a highly inflationary environment. On top of that, we think its aggressive branch expansion and adding new products, i.e. MTPL, are working well. Thus, we increase our loan growth assumptions in 2022/23 to 27%/23% y-y from 26%/20% y-y.

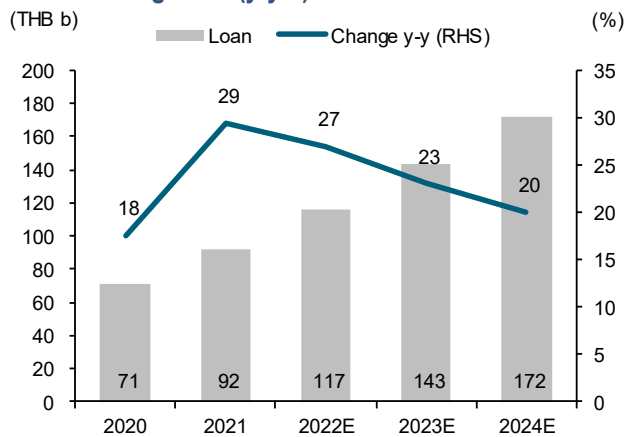
2) Greater NIM squeeze. We expect MTC’s NIM to narrow as cost of funds should increase along with the rise in the M-rate of banks. Thus, we increase our cost of fund assumptions in 2022/23/24 to 3.45%/3.75%/3.90% from 3.35%/3.50%/3.80%.

Among our covered ATLS, we see limited room to increase the rates charged to clients due to the tight competition. We think only MTC could slightly increase its rates, especially for motorcycle title loans, as it currently charges a lower interest rate than its peers. However, any increase in rate charges depends on company policy. Therefore, we leave this as an upside risk for MTC. For every 50 bps increase in its motorcycle title loans, ceteris paribus, there should be a 2.5% upside to our full-year basis 2023 net profit forecast.

3) Higher asset deterioration rate. We increase our credit cost assumptions in 2023/24 to 170/168 bps from 160/165 bps as we expect a higher asset deterioration rate from the high inflation environment. However, we lower MTC’s credit cost in 2022 to 128 bps from 146 bps due to its more relaxed provisioning than our expectation despite a higher NPL ratio than our previous forecast.

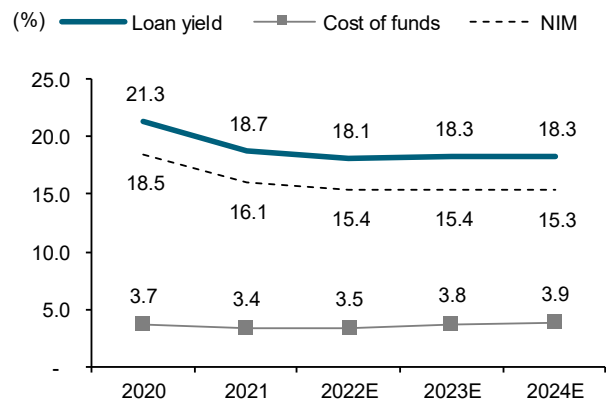
All in all, unlike other ATLS, we see a slightly positive impact on MTC’s performance. Therefore, we increase our net profit forecasts for 2022/23/24 by 5%/3%/3%.

Exhibit 2: Loan growth (y-y%)



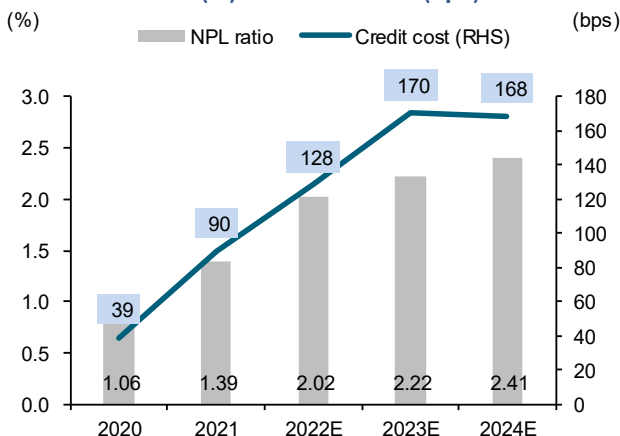
Source: FSSIA estimates

Exhibit 3: NIM, loan yield, and cost of funds



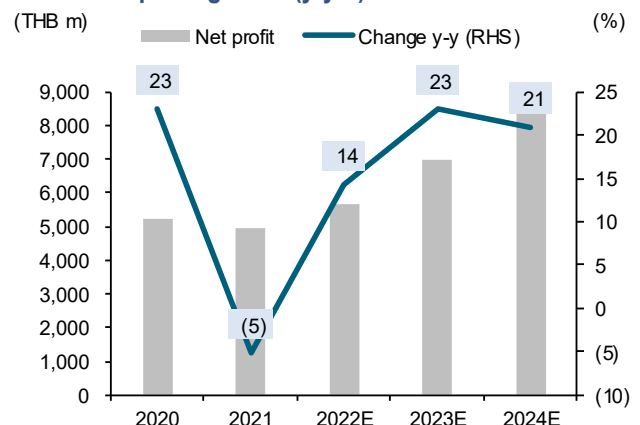
Source: FSSIA estimates

Exhibit 4: NPL ratio (%) and credit cost (bps)



Source: FSSIA estimates

Exhibit 5: Net profit growth (y-y%)



Source: FSSIA estimates

Earnings and target price revisions

We increase our net profit forecasts for 2022/23/24 by 5%/3%/3% to mainly reflect our higher loan growth and loan-related fee income assumptions due to stronger loan demand from high inflation and gaining more market share from local operators. These positives should be able to offset the negatives from the rising cost of funds and credit costs that we project over 2022-24.

To recap, FSSIA believes the Bank of Thailand (BoT)'s upcoming MPC meeting on 10 Aug-22 is likely to result in a hike in its policy rate by 0.25%, followed by another 0.25% hike in Nov-22, with the aim of proactively reining in consumer inflation expectations, given the rising prices of energy, electricity, and food despite the potential for collateral damage in the form of lower GDP in 2022-23. Then in 2023, we expect the BoT to hike its rate by 0.25% twice, likely in 1H23, in order to curb inflation and – mostly importantly – crush higher consumer inflation expectations. Note that we forecast banks to increase their M-rate to only 50% of the policy rate hike vs the normal rate of 60-70% due to the slow economic recovery.

Exhibit 6: Key changes in assumptions

	2022E				2023E			2024E		
	2021 (THB m)	Old (THB m)	New (THB m)	Change (%)	Old (THB m)	New (THB m)	Change (%)	Old (THB m)	New (THB m)	Change (%)
Net interest income	13,068	15,759	16,055	1.9	19,582	20,076	2.5	23,489	24,209	3.1
Non-interest income	824	620	631	1.8	680	749	10.2	707	821	16.2
Operating income	13,891	16,380	16,687	1.9	20,262	20,826	2.8	24,196	25,030	3.4
Operating expenses	6,961	8,093	8,285	2.4	9,719	9,904	1.9	11,501	11,868	3.2
PPOP before tax	6,930	8,286	8,401	1.4	10,543	10,922	3.6	12,695	13,162	3.7
Expected credit loss (Reversal)	728	1,515	1,334	(11.9)	2,036	2,210	8.6	2,520	2,650	5.2
Tax expenses	1,257	1,368	1,413	3.3	1,727	1,760	1.9	2,035	2,102	3.3
Minority interest	-	0	-	-	0	-	-	-	-	-
Normalised profit	4,945	5,404	5,654	4.6	6,780	6,952	2.5	8,140	8,409	3.3
Extraordinary items	-	0	-	-	0	-	-	-	-	-
Net profit	4,945	5,404	5,654	4.6	6,780	6,952	2.5	8,140	8,409	3.3
EPS (THB)	2.33	2.55	2.67	4.6	3.2	3.28	2.5	3.84	3.97	3.3
Key statistics and ratios										
Asset quality ratio										
Gross NPLs (THB m)	1,276	1,850	2,360	27.6	2,498	3,187	27.6	3,247	4,143	27.6
Gross NPLs / Loans (%)	1.4	1.6	2.0	-	1.8	2.2	-	1.95	2.4	-
Loan loss reserve/NPLs (%)	144	143	114	-	143.3	123	-	147	125	-
Credit cost (bps)	90	146	128	-	160	170	-	165	168	-
Profitability ratio (%)										
Cost to income ratio	50.1	49.4	49.7	-	48.0	47.6	-	47.5	47.4	-
Average yield	18.67	18.05	18.05	-	18.30	18.30	-	18.45	18.30	-
Cost of funds	3.43	3.35	3.45	-	3.50	3.75	-	3.80	3.90	-
Net interest margin (NIM)	16.06	15.50	15.41	-	15.60	15.44	-	15.62	15.35	-
Loan growth (%)										
y-y	29.4	26.0	27.0	-	20.0	23.0	-	20.0	20.0	-

Sources: MTC; FSSIA estimates

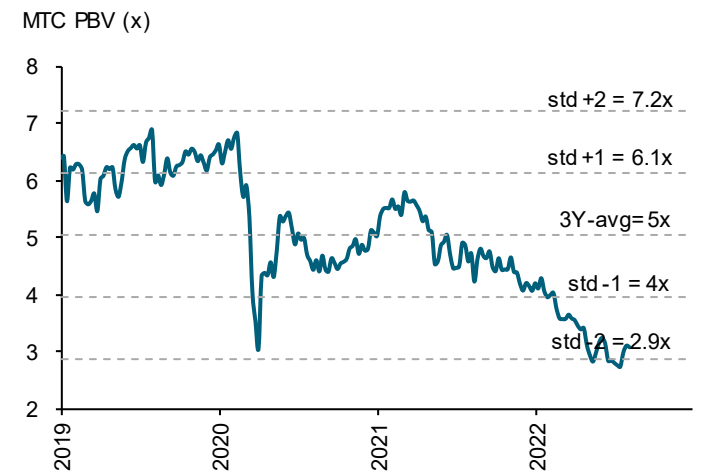
We roll forward our valuation to 2023 and derive a new TP of THB60, up from our 2022 TP of THB55, as we believe the strong loan growth should offset the rate hikes and high inflation impact. Our TP implies 0.8x 2023E PEG and 3.6x 2023E P/BV, 1.5 STD below its one-year average. We maintain our BUY rating.

Exhibit 7: MTC – GGM-derived target price

Target price (THB)	60 (from 55.0)
Recommendation	BUY (unchanged)
Risk-free rate (%)	3.0 (unchanged)
Market risk premium (%)	8.0 (unchanged)
Cost to equity (%)	11.6 (from 11.3)
Terminal growth (%)	7.9 (from 7.8)
ROE target (%)	21.1 (from 21.4)
Target PBV (x)	3.6 (from 4.0)

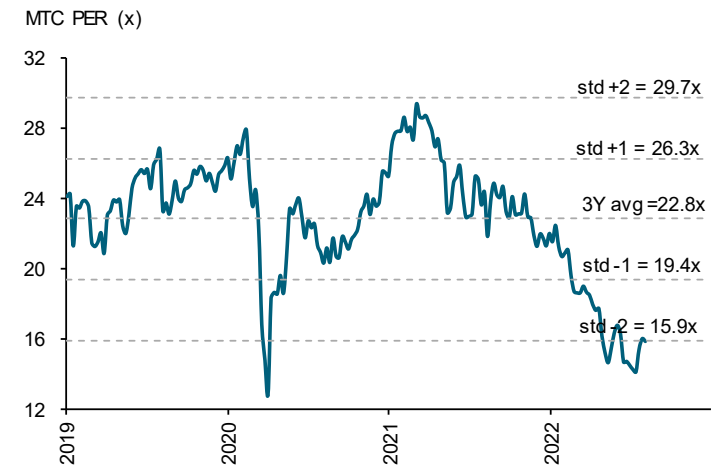
Source: FSSIA estimates

Exhibit 8: MTC – rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 9: MTC – rolling one-year forward P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 10: Diversified financial companies under coverage – summary of key valuations

	BBG code	Rec	---Share price---		Up side (%)	Market Cap (USD m)	EPS growth		--- P/E ---		--- ROE ---		--- PBV ---	
			Current (THB)	Target (THB)			22E (%)	23E (%)	22E (x)	23E (x)	22E (%)	23E (%)	22E (x)	23E (x)
Diversified financials						20,743	12.9	20.0	23.3	18.9	16.0	16.4	3.2	2.8
Unsecured-loan lender						5,340	13.0	7.3	18.9	17.6	23.1	21.6	4.2	3.6
Aeon Thana Sinsap (Thailand)	AEONTS TB	HOLD	175.50	188.00	7	1,215	19.0	7.0	10.4	9.7	19.8	18.5	1.9	1.7
Krungthai Card	KTC TB	HOLD	57.75	60.00	4	4,125	11.2	7.4	21.4	19.9	24.1	22.5	4.8	4.2
Auto-title lender						7,239	10.4	20.5	17.6	14.6	18.1	19.1	3.0	2.6
Muangthai Capital	MTC TB	BUY	48.75	60.00	23	2,863	14.3	23.0	18.3	14.9	20.7	21.3	3.5	2.9
Srisawad Corp	SAWAD TB	BUY	51.00	62.00	22	1,940	0.8	19.3	15.1	12.7	17.8	19.4	2.6	2.3
Saksiam Leasing	SAK TB	BUY	7.40	9.70	31	430	23.1	26.3	20.7	16.4	14.5	16.4	2.9	2.6
Ngern Tid Lor	TIDLOR TB	BUY	29.00	37.00	28	2,006	11.4	16.9	18.5	15.8	15.6	16.3	2.8	2.4
Truck lender						1,814	0.8	26.6	25.5	19.6	10.4	12.0	2.2	2.1
Micro Leasing	MICRO TB	HOLD	5.25	5.50	5	136	0.4	39.0	26.1	18.8	9.3	11.9	2.4	2.1
Singer Thailand	SINGER TB	BUY	45.00	59.00	31	1,022	(4.1)	35.2	33.5	24.8	7.2	9.4	2.4	2.3
Ratchthani Leasing	THANI TB	BUY	4.18	4.80	15	656	8.6	10.6	12.8	11.5	15.5	16.0	1.9	1.8
Asset management						5,065	23.2	33.7	39.2	28.8	9.5	10.9	3.6	3.1
Bangkok Commercial Asset Mngt.	BAM TB	BUY	17.20	25.50	48	1,540	23.2	26.6	17.4	13.7	7.5	8.6	1.3	1.1
Chayo Group	CHAYO TB	BUY	10.80	16.60	54	319	96.6	(14.9)	24.1	28.4	15.5	8.9	3.0	2.2
JMT Network Services	JMT TB	BUY	76.50	92.00	20	3,092	16.4	41.5	51.0	36.0	10.0	12.3	4.7	4.1
Knight Club Capital Asset Mngt.	KCC TB	BUY	6.65	5.10	(23)	114	3.0	51.5	56.6	37.4	7.9	8.6	3.5	3.0
Other						1,111	4.1	8.5	7.3	6.7	8.0	8.2	0.6	0.5
Thanachart Capital	TCAP TB	HOLD	38.25	42.00	10	1,111	4.1	8.5	7.3	6.7	8.0	8.2	0.6	0.5
Hire purchase motorcycle						174	(9.5)	(4.0)	14.9	15.5	10.1	7.6	1.3	1.1
Next Capital	NCAP TB	HOLD	4.66	7.60	63	174	(9.5)	(4.0)	14.9	15.5	10.1	7.6	1.3	1.1

*KTC, MICRO, SINGER, and THANI's target prices are 2023 GGM-based
Share prices as of 2 Aug 2022; Sources: Bloomberg; FSSIA estimates

Financial Statements

Muangthai Capital

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Interest Income	13,962	15,195	18,809	23,792	28,870
Interest expense	(1,817)	(2,127)	(2,754)	(3,716)	(4,662)
Net interest income	12,145	13,068	16,055	20,076	24,209
Net fees & commission	726	769	577	692	761
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	0	0	0	0	0
Other income	45	55	55	57	60
Non interest income	771	824	631	749	821
Total income	12,916	13,891	16,687	20,826	25,030
Staff costs	(3,676)	(4,272)	(5,596)	(6,883)	(8,536)
Other operating costs	(2,469)	(2,689)	(2,689)	(3,021)	(3,333)
Operating costs	(6,144)	(6,961)	(8,285)	(9,904)	(11,868)
Pre provision operating profit	6,771	6,930	8,401	10,922	13,162
Provision for bad and doubtful debt	(255)	(728)	(1,334)	(2,210)	(2,650)
Other provisions	-	-	-	-	-
Operating profit	6,517	6,201	7,067	8,712	10,512
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	6,517	6,201	7,067	8,712	10,512
Tax	(1,303)	(1,257)	(1,413)	(1,760)	(2,102)
Profit after tax	5,214	4,945	5,654	6,952	8,409
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	5,214	4,945	5,654	6,952	8,409
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	5,214	4,945	5,654	6,952	8,409
Per share (THB)					
Recurring EPS *	2.46	2.33	2.67	3.28	3.97
Reported EPS	2.46	2.33	2.67	3.28	3.97
DPS	0.37	0.37	0.40	0.49	0.59
Growth					
Net interest income (%)	17.3	7.6	22.9	25.0	20.6
Non interest income (%)	(4.6)	6.8	(23.3)	18.7	9.6
Pre provision operating profit (%)	15.8	2.3	21.2	30.0	20.5
Operating profit (%)	23.1	(4.8)	14.0	23.3	20.7
Reported net profit (%)	23.0	(5.2)	14.3	23.0	21.0
Recurring EPS (%)	23.0	(5.2)	14.3	23.0	21.0
Reported EPS (%)	23.0	(5.2)	14.3	23.0	21.0
Income Breakdown					
Net interest income (%)	94.0	94.1	96.2	96.4	96.7
Net fees & commission (%)	5.6	5.5	3.5	3.3	3.0
Foreign exchange trading income (%)	-	-	-	-	-
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	-	-	-	-	-
Other income (%)	0.3	0.4	0.3	0.3	0.2
Operating performance					
Gross interest yield (%)	21.27	18.67	18.05	18.30	18.30
Cost of funds (%)	3.71	3.43	3.45	3.75	3.90
Net interest spread (%)	17.56	15.24	14.60	14.55	14.40
Net interest margin (%)	18.5	16.1	15.4	15.4	15.3
Cost/income(%)	47.6	50.1	49.7	47.6	47.4
Cost/assets(%)	8.8	7.9	7.5	7.3	7.3
Effective tax rate (%)	20.0	20.3	20.0	20.2	20.0
Dividend payout on recurring profit (%)	15.0	15.9	15.0	15.0	15.0
ROE (%)	28.4	21.7	20.7	21.3	21.5
ROE - COE (%)	17.6	10.9	9.9	10.5	10.7
ROA (%)	7.5	5.6	5.1	5.1	5.2
RORWA (%)	-	-	-	-	-

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Muangthai Capital; FSSIA estimates

Financial Statements

Muangthai Capital

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	70,968	91,812	116,602	143,420	172,104
Total provisions	(1,328)	(1,832)	(2,699)	(3,906)	(5,179)
interest in suspense	0	0	0	0	0
Net customer loans	69,640	89,981	113,902	139,515	166,925
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents	1,378	1,306	714	359	444
Other interesting assets	-	-	-	-	-
Tangible fixed assets	1,928	2,054	2,187	2,329	2,481
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	4,275	5,049	5,286	5,728	6,519
Total assets	77,222	98,390	122,090	147,931	176,368
Customer deposits	0	0	0	0	0
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	53,699	70,457	89,198	108,969	130,090
Non interest bearing liabilities	2,841	3,064	3,218	3,378	3,547
Hybrid Capital	-	-	-	-	-
Total liabilities	56,540	73,521	92,416	112,348	133,637
Share capital	2,120	2,120	2,120	2,120	2,120
Reserves	18,567	22,749	27,554	33,463	40,611
Total equity	20,687	24,869	29,674	35,583	42,731
Minority interests	(5)	0	0	0	0
Total liabilities & equity	77,222	98,390	122,090	147,931	176,368
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	65,653	81,390	104,207	130,011	157,762
Average interest bearing liabilities	48,931	62,078	79,828	99,084	119,529
Tier 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	747	1,276	2,360	3,187	4,143
Per share (THB)					
Book value per share	9.76	11.73	14.00	16.78	20.16
Tangible book value per share	9.76	11.73	14.00	16.78	20.16
Growth					
Gross customer loans	17.6	29.4	27.0	23.0	20.0
Average interest earning assets	21.1	24.0	28.0	24.8	21.3
Total asset (%)	24.8	27.4	24.1	21.2	19.2
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	nm	nm	nm	nm	nm
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	26.8	25.3	24.3	24.1	24.2
Tangible equity/assets (%)	26.8	25.3	24.3	24.1	24.2
RWA/assets (%)	-	-	-	-	-
Tier 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality					
Change in NPL (%)	20.3	70.7	85.0	35.0	30.0
NPL/gross loans (%)	1.1	1.4	2.0	2.2	2.4
Total provisions/gross loans (%)	1.9	2.0	2.3	2.3	3.0
Total provisions/NPL (%)	177.6	143.6	114.4	122.6	125.0
Valuation					
Recurring P/E (x) *	19.8	20.9	18.3	14.9	12.3
Recurring P/E @ target price (x) *	24.4	25.7	22.5	18.3	15.1
Reported P/E (x)	19.8	20.9	18.3	14.9	12.3
Dividend yield (%)	0.8	0.8	0.8	1.0	1.2
Price/book (x)	5.0	4.2	3.5	2.9	2.4
Price/tangible book (x)	5.0	4.2	3.5	2.9	2.4
Price/tangible book @ target price (x)	6.1	5.1	4.3	3.6	3.0

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Muangthai Capital; FSSIA estimates

Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
AIRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	DRS	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFECO	SVI	TPBI	WAVE
AOT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
AP	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
AWC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
AYUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S & J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	

VERY GOOD LEVEL – Score range 80-89										
2S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ABM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
ACE	B	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
ACG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
AIT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
ALL	BFIT	DCC	HEMP	KGI	MILL	PPP	SCI	SRICHA	TMD	VPO
ALLA	BJC	DCON	HPT	KIAT	MTSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
APCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
APURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
AQUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
ASAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	

GOOD LEVEL – Score range 70-79										
A	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
AJ	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
ALPHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
AMC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
APP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AQ	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
ARIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
AS	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
AU	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TIPIP	WIN	
B52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	
BEAUTY	CGD	FMT	JR	MCS	PF	SF	STC	TPOLY	WPH	

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

CERTIFIED										
2S	BCH	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAHA	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIJK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
B	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Muangthai Capital	MTC TB	THB 48.75	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Aeon Thana Sinsap (Thailand)	AEONTS TB	THB 175.50	HOLD	Downside risks to our GGM-derived TP include 1) intense competition; 2) regulatory actions to curb industry growth; and 3) deteriorating asset quality. The upside risk is stronger-than-expected asset quality.
Krungthai Card	KTC TB	THB 57.75	HOLD	Upside risks to our GGM-derived TP include: 1) stronger-than-expected cost of funds controlling; and 2) better-than-expected bad debt recovery. Downside risks are: 1) regulatory actions to curb industry growth; and 2) deteriorating asset quality.
Srisawad Corp	SAWAD TB	THB 51.00	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.
Saksiam Leasing	SAK TB	THB 7.40	BUY	Downside risks to our GGM-derived TP include 1) competition from existing and new players; 2) regulatory changes by the Bank of Thailand (BoT); and 3) a slower-than-expected reduction in its cost of funds due to a shift toward more long-term loans.
Ngern Tid Lor	TIDLOR TB	THB 29.00	BUY	Downside risks to our GGM-based TP include 1) the expansion into auto-title loans by the Government Savings Bank and Auto X (subsidiary of SCB); 2) further weakening asset quality could potentially hit both loan yield and credit cost; and 3) tighter supervision from related regulators.
Micro Leasing	MICRO TB	THB 5.25	HOLD	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) higher-than-expected policy rate hikes. Upside risks include 1) efficient asset quality control; and 2) the faster ramping up of its new businesses, including new motorcycle hire purchase loans, truck title loans, and insurance brokerage
Singer Thailand	SINGER TB	THB 45.00	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown leading to slower loan growth and lower sales of electrical products and home appliances; and 2) deteriorating asset quality.
Ratchthani Leasing	THANI TB	THB 4.18	BUY	Downside risks to our GGM-derived TP include 1) an economic slowdown, especially for logistics activities and private investment; 2) deteriorating asset quality; and 3) changes in financial regulations from the Bank of Thailand.
Bangkok Commercial Asset Mngt.	BAM TB	THB 17.20	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; 2) lower-than-expected bad debt acquisition; and 3) the prolonged slowdown of the property market.
Chayo Group	CHAYO TB	THB 10.80	BUY	Downside risks to our GGM-based TP include 1) lower-than-expected bad debt acquisition; and 2) higher-than-expected operating expenses.
JMT Network Services	JMT TB	THB 76.50	BUY	Downside risks to our GGM-based TP include 1) lower cash collection from its fully amortised portfolio; and 2) the lower-than-expected acquisition of new bad debt.
Knight Club Capital Asset Management	KCC TB	THB 6.65	BUY	Downside risks to our GGM-based TP include 1) lower cash collection due to the slow economic recovery; and 2) lower-than-expected bad debt acquisition.
Thanachart Capital	TCAP TB	THB 38.25	HOLD	Upside risks to our GGM-based target price are the faster-than-expected net profit contribution from Thanachart Plus. Downside risks are impacts from a prolonged weak macro outlook on loan growth and asset quality which could lead to higher provisions for both TTB and THANI.
Next Capital	NCAP TB	THB 4.66	HOLD	Downside risks to our GGM-derived TP include 1) an economic slowdown; 2) deteriorating asset quality; and 3) tighter competition from new players. Upside risks to our TP include 1) strong demand for motorcycles; and 2) a higher rate cap than our base-case assumption of 28% p.a.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 02-Aug-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.