### **EQUITY RESEARCH - COMPANY REPORT**

# RS RS TB

THAILAND / MEDIA

# เผชิญแนวโน้มที่ท้าทาย

- เรามีความกังวลบางประการเกี่ยวกับแนวโน้มผลประกอบการของธุรกิจการค้าของ RS จากเงินเพื่อที่อยู่ในระดับสูงและอำนาจในการซื้อของผู้บริโภคที่อยู่ในระดับต่ำ
- เราปรับลดประมาณการกำไรปี 2022 จาก 537 ลบ. เหลือ 308 ลบ.
- ปรับลดคำแนะนำเป็นถือที่ราคาเป้าหมายใหม่ในปี 2023 ที่ 16.30 บาท

### คาดกำไร 2Q22 จะอ่อนแอ

เราคาดว่ารายได้จากธุรกิจการค้าของ RS ใน 2Q22 ซึ่งรวมถึงรายได้จาก U-Life จะอยู่ที่ 401 ลบ. (-6% q-q, -29% y-y) จากการซะลอตัวทางเศรษฐกิจและอำนาจในการซื้อที่อ่อนแอ ในขณะที่ธุรกิจบันเทิงอันประกอบด้วย โทรทัศน์ วิทยุ เพลงและอีเว้นท์น่าจะยังทรงตัว เราคิดว่า รายได้รวมใน 2Q22 อาจลดลงเหลือ 826 ลบ. (-2% q-q, -17% y-y) ต้นทุนการดำเนินงาน น่าจะทรงตัว ในขณะที่ส่วนแบ่งกำไรจาก Chase อาจลดลงจากค่าใช้จ่ายพิเศษ ด้วยเหตุปัจจัย ดังกล่าวเราคาดว่ากำไรของ RS ใน 2Q22 จะลดลง 47% q-q และ 45% y-y มาอยู่ที่ 29 ลบ.

# ธุรกิจการค้าอาจได้รับผลกระทบอย่างรุนแรง

จากเงินเฟ้อที่กำลังปรับตัวสูงขึ้น การชะลอตัวทางเศรษฐกิจ และอำนาจในการซื้อที่อยู่ในระดับ ต่ำ เราคิดว่าธุรกิจการค้าของ RS จะได้รับผลกระทบอย่างรุนแรง ผลิตภัณฑ์ของ RS ส่วนมาก เป็นสินค้าสำหรับผู้บริโภคที่ต้องการดูแลสุขภาพ ซึ่งเป็นตลาดที่มีความยืดหยุ่นสูงในสภาวะ เศรษฐกิจชะลอตัว เนื่องจากผู้ซื้อจะหันไปหาสินค้าที่มีความจำเป็นในชีวิตประจำวันมากยิ่งขึ้น ซึ่งเป็นเหตุผลสำคัญว่าทำไมรายได้จากธุรกิจการค้าของ RS มีแนวโน้มปรับตัวลดลงแม้ว่าจะมี การออกสินค้าใหม่ในระหว่างไตรมาส นอกจากนี้เรายังมีความกังวลอีกบางประการว่าประเด็น ดังกล่าวอาจมีต่อเนื่องไปจนถึง 3022

### ปรับลดประมาณกำไร

จากการคาดการณ์เกี่ยวกับกำไร 2Q22 ที่อ่อนแอจากอำนาจในการซื้อที่อยู่ในระดับต่ำ ซึ่งอาจ เกิดต่อเนื่องไปใน 3Q22 เราปรับลดประมาณการกำไรปี 2022 ลง 43% มาอยู่ที่ 308 ลบ. (+ 142% y-y) เราปรับลดสมมติฐานรายได้ลง 16% เหลือ 3.9พัน ลบ. (+10% y-y) ส่วนมากจาก โอกาสที่ธุรกิจการค้าจะตกต่ำ นอกจากนี้เรายังปรับลดประมาณการส่วนแบ่งกำไรจาก Chase ในปี 2022 จากค่าใช้จ่ายพิเศษใน 2Q22

# ปรับลดคำแนะนำเป็นถือที่ราคาเป้าหมายใหม่ในปี 2023 ที่ 16.30 บาท

RS เผชิญแนวโน้มที่ท้าทายในอนาคตและเราคิดว่ากำไรของบริษัทฯ อาจจะยังอ่อนแอจนถึง 3Q22 อย่างไรก็ดีเราเชื่อว่าผลประกอบการน่าจะค่อย ๆ ปรับตัวดีขึ้นตั้งแต่ 4Q22 เป็นต้นไป ด้วยเหตุดังกล่าวเราปรับการประเมินมูลค่าไปในปี 2023 และได้ราคาเป้าหมายใหม่ที่ 16.30 บาท (SoTP) ราคาดังกล่าวคิดเป็น 34x ของค่า P/E (ค่า P/E เฉลี่ย) เราคิดว่าแนวโน้มที่ไม่ แน่นอนอาจกดตันกำไรของ RS และราคาหุ้นของบริษัทฯ ในอีก 3 เดือนข้างหน้า อย่างไรก็ดี บริษัทฯ ยังมีปัจจัยบวกรออยู่ใน 1Q23 ซึ่งเป็นวันที่บริษัทฯ วางแผนจดทะเบียนบริษัทย่อย Chase ในตลาดหลักทรัพย์ฯ



# HOLD

#### LINCHANCE

TARGET PRICE	THB16.30
CLOSE	THB15.20
UP/DOWNSIDE	+7.2%
PRIOR TP	THB16.30
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-9.3%

### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	3,573	3,929	4,472	4,788
Net profit	127	308	460	668
EPS (THB)	0.13	0.32	0.47	0.69
vs Consensus (%)	-	(29.8)	(20.9)	(9.8)
EBITDA	682	998	1,134	1,286
Core net profit	127	308	460	668
Core EPS (THB)	0.13	0.32	0.47	0.69
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(75.9)	141.6	49.6	45.2
Core P/E (x)	116.1	48.0	32.1	22.1
Dividend yield (%)	2.3	0.6	1.6	2.3
EV/EBITDA (x)	24.5	17.4	15.0	12.8
Price/book (x)	6.9	6.3	5.7	5.1
Net debt/Equity (%)	90.1	109.4	85.6	58.4
ROE (%)	6.2	13.7	18.6	24.3

	Jul-21	Oct-21	Jan-22	Apr-22	Jul-22	
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(THB)	_	RS	Ke	lative to SI	E I	(%)

Share price performance	1 Month	3 Month	12 Month		
Absolute (%)	0.7	(9.0)	(26.2)		
Relative to country (%)	1.6	(1.7)	(24.8)		
Mkt cap (USD m)			397		
3m avg. daily turnover (USD m)			1.7		
Free float (%)			60		
Major shareholder	Surachi Chetchotisak (23%)				
12m high/low (THB)	22.70/14.70				
Issued shares (m)	972.50				

Sources: Bloomberg consensus; FSSIA estimates



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### Investment thesis

RS is an organisation that conducts business through "opportunity", by focusing on market leadership, continual investment to sustain its commerce business, and expansions to its related businesses. We expect the contributions from its new businesses to increase significantly, strengthening the company's total revenue.

With various sales channels via TV, online, retail, telesales, and direct sales, RS has an advantage in sales channels over its peers.

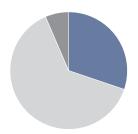
# Company profile

RS operates a commerce business that provides content and powerful entertainment and also sells products. This includes establishing a system to analyse customer data and a telemarketing system.

www.rs.co.th

# Principal activities (revenue, 2021)

- Entertainment 30.2 %
- Commerce 63.4 %
- U-Life 0.0 %
- Popcoin and others 6.5 %

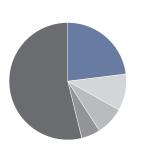


Source: RS

### **Major shareholders**

- Surachi Chetchotisak 23.0 %
- Sorat Vanichvarakij 10.1 %
- Thai NVDR 7.9 %
- Bangkok Bank PCL 5.2 %
- Others 53.9 %

Source: RS



### **Catalysts**

- New product lines should be able to boost its commerce revenue as well as its bottom line;
- The new "entertainmerce" strategy may help the company's revenue grow continuously;
- Unlocking the value of Chase via listing on the SET.

# Key assumptions

	2021	2022E	2023E	2024E
	(%)	(%)	(%)	(%)
Entertainment growth	(6)	6	10	4
Commerce growth	(5)	(11)	5	7

The key upside and downside risks to our SoTP-based TP are 1) if its new commerce products fail to attract consumer interest; and 2) the recovery in the Thai economy is faster or slower than our expectation.

# Event calendar

Risks to our call

Date	Event
Aug-22	2Q22 results announcement

Source: FSSIA estimates

### Earnings sensitivity

- For every 1% increase in commerce revenue, we project 2022 earnings to rise by 1.6%, and vice versa, all else being equal;
- For every 1% increase in commerce profit margin, we project 2022 earnings to rise by 3.9%, and vice versa, all else being equal.

Source: FSSIA estimates

**Exhibit 1: Changes to key assumptions** 

	Current		Pre	vious	Change		
	2022E	2023E	2022E	2023E	2022E	2023E	
	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	
Revenue	3,929	4,472	4,690	5,107	(16.22)	(12.43)	
Gross profit	1,789	2,026	2,280	2,432	(21.55)	(16.69)	
Operating profit	421	560	671	835	(37.20)	(32.89)	
Share of profit	90	123	127	149	(28.94)	(17.35)	
Financial expense	(125)	(106)	(125)	(106)	(0)	(0)	
Net profit	308	460	537	703	(42.70)	(34.54)	
Margin	(%)	(%)	(%)	(%)	(ppt)	(ppt)	
Gross profit margin	48.61	47.62	46.52	46.99	(3.09)	(2.32)	
Net profit margin	11.49	13.76	13.09	15.28	(1.60)	(1.52)	

Source: FSSIA estimates

Exhibit 2: 2Q22 results preview

	2Q21	1Q22	2Q22E	Char	ıge	1H21	1H22E	Change	2022E
	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	(THB m)
Revenue	992	845	826	(2)	(17)	1,985	1,671	(16)	3,929
Operating costs	(459)	(432)	(417)	(3)	(9)	(891)	(849)	(5)	(2,141)
Gross profit	534	412	409	(1)	(23)	1,094	821	(25)	1,789
SG&A expenses	(469)	(350)	(367)	5	(22)	(856)	(717)	(16)	(1,375)
EBIT	65	63	42	(33)	(35)	238	105	(56)	413
Depreciation & amortisation	150	158	159	1	6	244	284	16	572
EBITDA	215	221	201	(9)	(6)	482	388	(19)	985
EBITDA margin (%)	21.7	26.1	24.3	nm.	nm.	24.3	23.3	nm.	25.1
Interest expense	(16)	(16)	(16)	0	3	(27)	(33)	21	(125)
Other income	2	3	4	48	114	4	6	44	8
Associates	10	24	13	(46)	24	20	37	86	90
Pretax profit	61	73	42	(42)	(31)	235	115	(51)	387
Tax	(8)	(14)	(8)	(40)	12	(41)	(23)	(45)	(77)
Tax rate (%)	(12.4)	(19.4)	(20.0)	nm.	nm.	(17.5)	(19.6)	nm.	(20)
Net profit	54	55	29	(47)	(45)	194	84	(57)	308
Core net profit	54	55	29	(47)	(45)	194	84	(57)	308
EPS (THB)	0.06	0.06	0.03	(47)	(45)	0.20	0.09	(57)	0.32
Core EPS (THB)	0.06	0.06	0.03	(47)	(45)	0.20	0.09	(57)	0.32

Sources: RS; FSSIA estimates

Exhibit 3: RS's core business DCF valuation

		2023E	2024E	2025E	2026E	2027E	2028E
	(THB m)						
EBITDA		1,129	1,281	1,342	1,406	1,469	1,512
(less) tax on EBIT		(116)	(168)	(139)	(155)	(171)	(184)
(less) capex & investments		(430)	(430)	(430)	(430)	(430)	(510)
decrease in working cap		(14)	8	(6)	3	3	(2)
Free Cash Flow		570	692	766	824	870	817
WACC (%) (from 7.5)	7.7						
Terminal growth (%) (unchanged)	2						
PV of FCF		570	642	660	660	647	563
Enterprise value	14,589						
Debt+cash	(2,214)						
MI	(3)						
Equity value	11,588						
No. of shares (m)	972						
Equity value / share (THB)	11.92						

Sources: RS; FSSIA estimates

**Exhibit 4: SoTP valuation** 

	(%)	(THB m)	(THB/share)
Discount rate (WACC)	7.7		
Terminal growth	2.0		
NPV		3,741	
Add: terminal value		10,063	
Sum of PV		13,805	
Add: cash		36	
Less: debt		(2,250)	
Less: minorities		(3)	
Residual ordinary equity		15,036	11.92
Add: 35% in Chase (30x PE)		4,295	4.42
No. of shares (m)		972	
SoTP target price			16.30

Sources: RS; FSSIA estimates

Exhibit 5: Rolling one-year forward P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 6: Rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

RS

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	3,774	3,573	3,929	4,472	4,788
Cost of goods sold	(1,235)	(1,231)	(1,569)	(1,877)	(2,037)
Gross profit	2,540	2,342	2,360	2,595	2,751
Other operating income	17	17	13	15	15
Operating costs	(1,317)	(1,677)	(1,375)	(1,476)	(1,479)
Operating EBITDA	1,240	682	998	1,134	1,286
Depreciation	(534)	(573)	(572)	(569)	(564)
Goodwill amortisation	0	0	0	0	` -
Operating EBIT	706	109	426	566	722
Net financing costs	(36)	(59)	(125)	(106)	(96)
Associates	0	83	90	123	218
Recurring non-operating income	(4)	81	85	118	212
Non-recurring items	0	0	0	0	0
Profit before tax	666	131	387	578	838
Tax	(137)	(6)	(77)	(116)	(168)
Profit after tax	528	125	310	462	670
Minority interests	0	2	(2)	(2)	(2)
Preferred dividends	0	0	0	0	(-/ -
Other items	-	-	-	-	_
Reported net profit	528	127	308	460	668
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	528	127	308	460	668
Per share (THB)					
Recurring EPS *	0.54	0.13	0.32	0.47	0.69
Reported EPS	0.54	0.13	0.32	0.47	0.69
DPS	0.10	0.35	0.09	0.24	0.34
Diluted shares (used to calculate per share data)	972	972	972	972	972
Growth	0.2	0.2	0.2	0,2	0,2
Revenue (%)	4.5	(5.3)	10.0	13.8	7.1
Operating EBITDA (%)	15.8	(45.0)	46.4	13.6	13.4
Operating EBIT (%)	40.6	(84.6)	291.5	32.7	27.7
Recurring EPS (%)	45.4	(75.9)	141.6	49.6	45.2
Reported EPS (%)	45.4	(75.9)	141.6	49.6	45.2
Operating performance	10.1	(70.0)	141.0	10.0	10.2
Gross margin inc. depreciation (%)	53.1	49.5	45.5	45.3	45.7
,	55.1	49.5	45.5	45.5	45.7
Gross margin of key business (%)	20.0	-	-	-	-
Operating EBITDA margin (%)	32.9	19.1	25.4	25.4	26.9
Operating EBIT margin (%)	18.7	3.0	10.9	12.6	15.1
Net margin (%)	14.0	3.6	7.8	10.3	14.0
Effective tax rate (%)	20.0	20.0	20.0	20.0	120.0
Dividend payout on recurring profit (%)	18.4	267.3	30.0	50.0	50.0
Interest cover (X)	19.4	3.2	4.1	6.5	9.7
Inventory days	72.1	83.8	76.0	66.6	68.8
Debtor days	60.7	64.6	52.7	50.2	51.3
Creditor days	246.5	281.4	211.8	195.5	198.2
Operating ROIC (%)	112.2	20.4	70.0	87.0	(28.9)
ROIC (%)	20.5	3.9	8.2	10.2	(3.6)
ROE (%)	28.4	6.2	13.7	18.6	24.3
ROA (%)	14.1	3.3	6.6	8.3	9.8
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Entertainment	1,004	1,079	1,025	1,076	1,108
Commerce	2,382	2,263	2,014	2,115	2,263
U-Life	0	0	530	700	800
					616
Popcoin and others  Sources: PS: ESSIA estimates	388	231	360	581	

Sources: RS; FSSIA estimates

# **Financial Statements**

Cash Flow (THB m) Year Ending Dec Recurring net profit Depreciation	<b>2020</b> 528	2021	2022E	2023E	2024E
•	520				
•		127	308	460	668
	534	573	572	569	564
Associates & minorities	0	(85)	2	2	2
Other non-cash items	127	127	0	0	0
Change in working capital	(140)	57	30	(8)	37
Cash flow from operations	1,050	799	911	1,023	1,272
Capex - maintenance	(321)	(408)	(200)	(172)	(172)
Capex - new investment  Net acquisitions & disposals	(482) 0	(612) 0	(300) 0	(258) 0	(258) 0
Other investments (net)	7	(981)	(878)	0	0
Cash flow from investing	(797)	(2,000)	(1,378)	(430)	(430)
Dividends paid	(96)	0	(92)	(230)	(334)
Equity finance	0	0	0	0	0
Debt finance	10	1,288	583	(400)	(200)
Other financing cash flows  Cash flow from financing	(296) <b>(381)</b>	(146) <b>1,142</b>	(92) <b>399</b>	0 <b>(630)</b>	0 <b>(534)</b>
Non-recurring cash flows	(301)	1,142	-	(030)	(334)
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(128)	(59)	(68)	(37)	308
Free cash flow to firm (FCFF)	289.34	(1,141.79)	(342.06)	698.38	938.08
Free cash flow to equity (FCFE)	(32.41)	(58.85)	24.40	192.63	641.73
Per share (THB)					
FCFF per share	0.30	(1.17)	(0.35)	0.72	0.96
FCFE per share Recurring cash flow per share	(0.03) 1.22	(0.06) 0.76	0.03 0.91	0.20 1.06	0.66 1.27
Necuring cash now per share	1.22	0.70	0.91	1.00	1.21
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Tangible fixed assets (gross)	1,479	1,517	1,667	1,747	1,827
Less: Accumulated depreciation	(837)	(950)	(1,038)	(1,121)	(1,198)
Tangible fixed assets (net)	642	567	629	626	629
Intangible fixed assets (net) Long-term financial assets	<b>2,384</b> 0	<b>2,753</b> 0	<b>2,618</b> 0	<b>2,482</b> 0	<b>2,346</b> 0
Invest. in associates & subsidiaries	4	1,063	1,941	1,941	1,941
Cash & equivalents	200	141	73	36	344
A/C receivable	711	553	581	649	695
Inventories	229	337	317	369	399
Other current assets	33	60	61	61	62
Current assets Other assets	<b>1,174</b> 313	<b>1,091</b> 329	<b>1,032</b> 356	<b>1,115</b> 391	<b>1,500</b> 373
Total assets	4,516	5,803	6,577	6,556	6,788
Common equity	2,002	2,138	2,353	2,583	2,917
Minorities etc.	2	1	3	5	7
Total shareholders' equity	2,004	2,138	2,356	2,588	2,924
Long term debt	156	952	1,550	1,450	1,350
Other long-term liabilities  Long-term liabilities	543 <b>699</b>	515 <b>1,467</b>	525 <b>2,075</b>	512 <b>1,962</b>	531 <b>1,881</b>
A/C payable	1,016	882	938	1,072	1,140
Short term debt	620	1,115	1,100	800	700
Other current liabilities	178	201	109	134	144
Current liabilities	1,814	2,198	2,147	2,006	1,984
Total liabilities and shareholders' equity	4,516	5,803	6,577	6,556	6,788
Net working capital Invested capital	(220) 3,123	(133) 4,579	(88) 5,457	(127)	(128) 5,161
* Includes convertibles and preferred stock which is being treated		4,579	5,457	5,314	5,101
·					
Per share (THB) Book value per share	2.06	2.20	2.42	2.66	3.00
Tangible book value per share	(0.39)	(0.63)	(0.27)	0.10	0.59
Financial strength	(0.00)	(0.00)	(0.2.)	55	0.00
Net debt/equity (%)	28.7	90.1	109.4	85.6	58.4
Net debt/total assets (%)	12.8	33.2	39.2	33.8	25.1
Current ratio (x)	0.6	0.5	0.5	0.6	0.8
CF interest cover (x)	13.5	10.4	3.6	5.3	10.3
Valuation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	28.0	116.1	48.0	32.1	22.1
Recurring P/E @ target price (x) *	30.0	124.5	51.5	34.4	23.7
Reported P/E (x)	28.0	116.1	48.0	32.1	22.1
Dividend yield (%)	0.7	2.3	0.6	1.6	2.3
Price/book (x) Price/tangible book (x)	7.4 (38.7)	6.9 (24.0)	6.3 (55.7)	5.7 146.6	5.1 25.9
EV/EBITDA (x) **	(38.7) 12.4	(24.0) 24.5	(55.7) 17.4	15.0	25.9 12.8
EV/EBITDA @ target price (x) **	13.3	26.1	18.5	15.9	13.7
EV/invested capital (x)	4.9	3.6	3.2	3.2	3.2
* Pre-exceptional, pre-goodwill and fully diluted	ides associate	e income and recurri	ng non-operating in	come	

Sources: RS; FSSIA estimates

# Corporate Governance report of Thai listed companies 2021

	A A A									
university and the control of the co	Typikaliyasələrdi yaşikalıyasələrdi yaşikalıyasə	EX	CELLENT LE	EVEL – Score	range 90-100					
AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH AIRA	BGC BGRIM	CPN CRC	GLAND GLOBAL	KKP KSL	MVP NCL	PPS PR9	SC SCB	SSSC SST	TISCO TK	TWPC U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
AOT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
AP	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT AWC	CIMBT CK	EGCO EPG	ILM INTUCH	MBK MC	OTO PAP	QH QTC	SIRI SIS	TEAMG TFMAMA	TSR TSTE	
AYUD	CKP	ETC	INTOCH IP	MCOT	PCSGH	RATCH	SITHAI	TEMAMA	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S&J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	сотто	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
VERY GOOD LEVEL – Score range 80-89										
2S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN ATP30	CIG CMC	FNS	J JAS	LST M	PATO PB	RWI S11	SMIT	TEAM TFG	UEC UMI
ABM ACE	B B	COLOR	FORTH FSS	JCK	MATCH	PICO	SA	SMT SNP	TFI	UOBKH
ACE	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
AIT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
ALL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
ALLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC PT	SFP SFT	STOWER	TOG TPA	XO XPG
APCS APURE	CBG CEN	EASON EFORL	IMH IND	KUN KWC	NCAP NCH	QLT	SGF	STPI SUC	TPAC	YUASA
APURE	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	IUNUA
ASAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
นารทักนิยาดสหัจราที Trabast CG Counditie National CG Cound	n in urawindu sound u pa ree National CO Committee			- Score range						
Α	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
ALDHAY	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
ALPHAX	BBOCK	CPT	GTB	KKC	NC NDP	PRAPAT	SK	THMUI	UMS UNIQ	
AMC APP	BROCK BSBM	CRANE CSR	HTECH HUMAN	KKC KWI	NDR NFC	PRECHA PTL	SMART SOLAR	TNH TNR	UNIQ UPA	
APP	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
ARIN	BTNC	EKH	IIG	LEE	NOVA	RP RP	SPG	TPCH	VIBHA	
AS	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
AU	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TPIPP	WIN	
B52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	
BEAUTY	CGD	FMT	JR	MCS	PF	SF	STC	TPOLY	WPH	
			-			-				

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

<sup>\*</sup> CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

# **Anti-corruption Progress Indicator**

CERTIFIED										
2S	всн	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
Al	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S&J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	РВ	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

#### **Level** Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
27-Aug-2020 20-Jan-2021 05-Mar-2021	BUY BUY BUY	22.00 24.90 30.00	13-Jul-2021 18-Aug-2021 25-Jan-2022	BUY BUY HOLD	24.00 22.00 21.00	10-Feb-2022 19-May-2022	BUY BUY	21.00 20.00

Naruedom Mujjalinkool started covering this stock from 27-Aug-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
RS	RS TB	THB 15.20	HOLD	The key upside and downside risks to our SoTP-based TP are 1) if its new commerce products fail to attract consumer interest; and 2) the recovery in the Thai economy is faster or slower than our expectation.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 18-Jul-2022 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.