

KIATNAKIN BANK KKP TB

THAILAND / BANKS

BUY
UNCHANGED

กำไรสุทธิโตดีในท่ามกลางการปรับขึ้นอัตราดอกเบี้ย

- คาดกำไรสุทธิ 2Q22 จะออกมาดีโดยน่าจะอยู่ที่ 1.9 พัน ลบ. จากสินเชื่อที่โตดี
- ผลกระทบเชิงลบสูงสุดจากอัตราดอกเบี้ยที่ปรับขึ้นน่าจะบรรเทาได้บางส่วนจากรายได้ค่าธรรมเนียมที่อยู่ในระดับสูง
- ราคาหุ้นที่ปรับตัวลดลงไปเมื่อเร็ว ๆ นี้ได้สะท้อนความกังวลเกี่ยวกับอัตราดอกเบี้ยที่ปรับขึ้นไปแล้วเป็นส่วนใหญ่; คงแนะนำซื้อ

TARGET PRICE	THB82.00
CLOSE	THB61.75
UP/DOWNSIDE	+32.8%
PRIOR TP	THB86.00
CHANGE IN TP	-4.7%
TP vs CONSENSUS	-1.0%

สินเชื่อที่โตดีน่าจะช่วยผลักดันกำไรสุทธิ 2Q22

เราคาดว่า KKP จะรายงานกำไรสุทธิ 2Q22 ที่ดี โดยน่าจะอยู่ที่ 1.9 พัน ลบ. (+38% y-y, -9% q-q) จากปัจจัยบวก 2 ประการ: 1) สินเชื่อที่โตอย่างโดดเด่นต่อเนื่องถึง 18% y-y และ 2% q-q จากกลยุทธ์ของธนาคารฯ ในการจับตลาดใหม่ในกลุ่มสินเชื่อส่วนบุคคลความเสี่ยงต่ำ; และ 2) การควบคุมคุณภาพสินทรัพย์อย่างมีประสิทธิภาพโดยคาดว่าหนี้โดยคุณภาพจะเพิ่ม 4% q-q รายได้ค่าธรรมเนียมน่าจะลดลง y-y และ q-q จากค่าธรรมเนียมหน้าซื้อขายหลักทรัพย์และธุรกิจพาณิชย์จากกิจกรรมในตลาดหุ้นที่ลดลง เราคิดว่าผลขาดทุนจากรายได้ดอกเบี้ยเพิ่ม q-q จากระดับผลขาดทุนที่ต่ำผิดปกติใน 1Q22 ด้วยเหตุดังกล่าวเราจึงมีความกังวลในด้านดังกล่าวจำกัด

KKP อาจได้รับผลกระทบเชิงลบสูงสุดจากอัตราดอกเบี้ยที่ปรับขึ้น

จากธนาคารทั้งหมดที่เราทำการศึกษา เราคาดว่า KKP จะได้รับผลกระทบเชิงลบสูงสุดจากดอกเบี้ยที่กำลังปรับตัวขึ้นด้วยเหตุผล 2 ประการ ข้อแรกธนาคารฯ มีสัดส่วนสินเชื่ออัตราดอกเบี้ยคงที่ในระดับสูง ข้อสองในช่วง 2 ปีที่ผ่านมา KKP ได้เพิ่มสินเชื่อส่วนบุคคลอย่างมีนัยสำคัญซึ่งหมายความว่าธนาคารฯ จะต้องใช้เวลา 2-3 ปีกว่าปริมาณสินเชื่อดังกล่าวจะปรับราคาได้ สำหรับอัตราดอกเบี้ยนโยบายที่ปรับขึ้นทุก ๆ 25 bps ในขณะที่ปัจจัยอื่นคงที่ เราคาดว่าประมาณการกำไรสุทธิปี 2023 (ที่เราใช้สมมติฐานอัตราดอกเบี้ยฯ ปรับขึ้น 50 bps ในปี 2022 และอีก 50 bps ในช่วง 1H23) ในปัจจุบันของเราจะมี Downside 1.5%

รายได้ค่าธรรมเนียมที่โตน่าจะช่วยลดผลกระทบจากอัตราดอกเบี้ยที่ลดลง

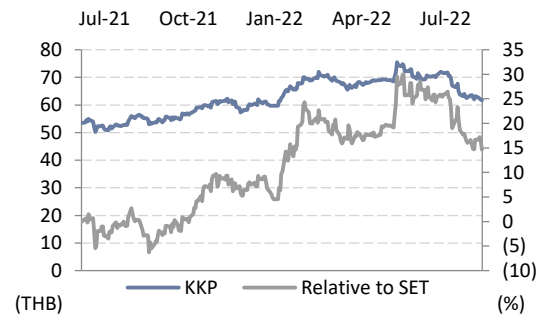
เราเห็นว่ารายได้ค่าธรรมเนียมอาจเป็นปัจจัยบวกสำคัญสำหรับการเติบโตของกำไรของ KKP เนื่องจาก Phatra Capital มีส่วนแบ่งรายได้บริการซื้อขายหลักทรัพย์ที่แน่นอนและอยู่ในระดับสูง รวมถึงชื่อเสียงที่ดีในด้านพาณิชย์ เราคาดว่ารายได้ค่าธรรมเนียมของ KKP จะเพิ่มขึ้นจากบริการในด้านพาณิชย์ด้วยเหตุดังกล่าวเราจึงคิดว่าเมื่อส่วนต่างดอกเบี้ยลดลงในอัตราที่สูงขึ้น รายได้ค่าธรรมเนียมน่าจะช่วยเป็นกันชนให้แก่กำไรของธนาคารฯ

คงแนะนำซื้อที่ราคาเป้าหมายปี 2023 ใหม่ที่ 82 บาท

เราปรับลดประมาณการกำไรสุทธิปี 2022-24 ลง 1%/3%/2% เพื่อสะท้อนปัจจัยลบจากแนวโน้มอัตราดอกเบี้ยขาขึ้นซึ่งรวมถึงส่วนต่างดอกเบี้ยที่ลดลง; สินเชื่อที่โตช้าลง; และต้นทุนความเสี่ยงในการปล่อยสินเชื่อที่สูงขึ้น เราปรับการประเมินมูลค่าไปในปี 2023 และได้ราคาเป้าหมายใหม่ที่ 82 บาท เราเห็นว่าราคาหุ้นที่ปรับตัวลดลง 13% ในช่วงเดือนที่ผ่านมาได้สะท้อนความกังวลส่วนมากเกี่ยวกับการปรับขึ้นอัตราดอกเบี้ยไว้แล้ว นอกจากนี้เราเชื่อว่า KKP จะรายงานกำไรสุทธิโตในระดับที่น่าพอใจตลอดปี 2022-23 ซึ่งจะทำให้ผลตอบแทนต่อส่วนผู้ถือหุ้นปรับขึ้นด้วยเหตุดังกล่าวเราคงคำแนะนำซื้อ

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	7,797	9,404	10,300	11,499
Net profit	6,318	7,572	8,293	9,258
EPS (THB)	7.46	8.94	9.79	10.93
vs Consensus (%)	-	6.0	8.2	7.4
Core net profit	6,318	7,572	8,293	9,258
Core EPS (THB)	7.46	8.94	9.79	10.93
Chg. In EPS est. (%)	-	(0.6)	(2.7)	(2.4)
EPS growth (%)	23.3	19.8	9.5	11.6
Core P/E (x)	8.3	6.9	6.3	5.6
Dividend yield (%)	4.8	7.1	8.1	8.9
Price/book (x)	1.0	0.9	0.9	0.8
ROE (%)	13.0	14.2	14.5	15.0
ROA (%)	1.6	1.7	1.8	1.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(12.4)	(10.8)	11.3
Relative to country (%)	(8.2)	(3.8)	9.9
Mkt cap (USD m)	1,450		
3m avg. daily turnover (USD m)	12.4		
Free float (%)	80		
Major shareholder	Wattanavekin family (4%)		
12m high/low (THB)	76.25/49.75		
Issued shares (m)	847		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 8 กรกฎาคม 2022

Investment thesis

KKP is a modest commercial banking operation whose main portfolio includes hire purchase lending. The bank commands a medium-sized c5-6% market share in auto hire purchase lending. Moreover, KKP has a solid capital market arm, Phatra Securities PLC (PHATRA, not listed), under Phatra Capital (100% owned by KKP). PHATRA is prominent in investment banking (IB), financial advisory (FA), institutional securities brokerage, and the growing private banking business. In our opinion, KKP's dominant institutional brokerage position, plus its IB and FA businesses, should help it to generate more sustainable performance.

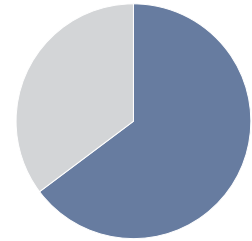
Company profile

KKP was created through the merger of a commercial banking business driven by Kiatnakin Bank and a capital market business led by Phatra Capital and Phatra Securities. KKP's banking operations are mostly geared toward retail, with auto hire purchase lending accounting for 47% of its loan portfolio at end-2020.

kiatnakin.co.th

Principal activities (revenue, 2021)

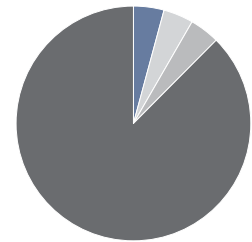
- Net interest income - 64.8 %
- Non-interest income - 35.2 %



Source: Kiatnakin Bank

Major shareholders

- Wattanavekin family - 4.2 %
- Eastern Sugar and Cane - 4.1 %
- Ramkamhang Hospital - 4.1 %
- Others - 87.6 %



Source: Kiatnakin Bank

Catalysts

Potential share price catalysts for KKP include:

- A higher dividend payout;
- Higher fee income, especially from Phatra;
- An increase in revenues related to the equity market.

Risks to our call

Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

Event calendar

Date	Event
Mid-July 2022	2Q22 results announcement

Key assumptions

	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	7,572	8,293	9,258
Net profit growth (%)	19.8	9.5	11.6
NIM (%)	4.43	4.19	4.16
Loan growth (%)	11.0	6.5	4.8
Fee growth (%)	1.0	4.8	1.0
Non-NII growth (%)	(9.6)	5.8	2.9
Credit cost (bp)	140	126	117
Cost to income (%)	45.1	44.5	43.4

Source: FSSIA estimates

Earnings sensitivity

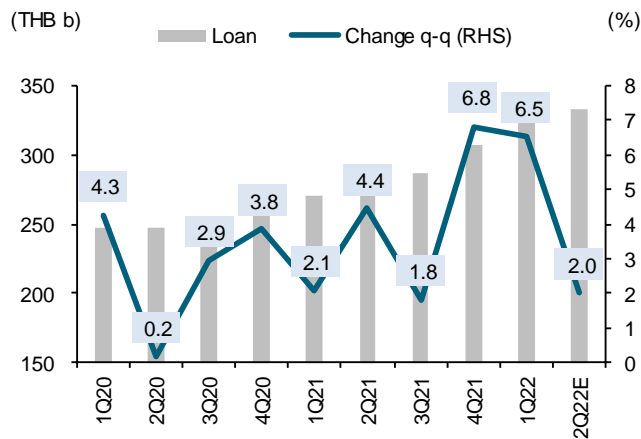
		----- 2022E -----		
		9.00	11.00	13.00
Loan growth	±2ppt			
% change in net profit		(1.2)	-	1.2
NIM (%)	±5bp			
% change in net profit		(2.8)	-	2.8
Credit cost (bp)	±10bp			
% change in net profit		3.7	-	(3.7)

Source: FSSIA estimates

Solid loan growth should drive 2Q22 net profit

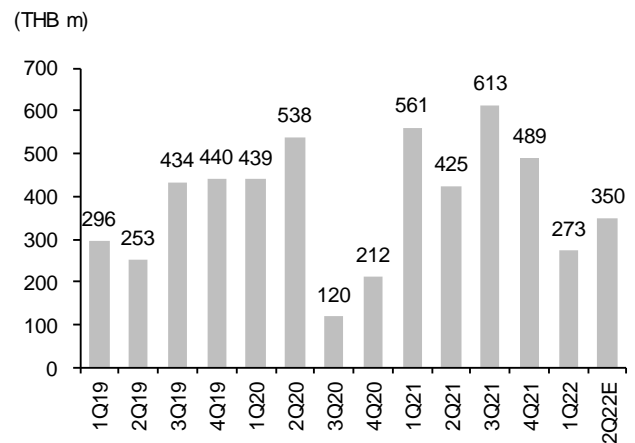
We expect KKP to report an outperforming 2Q22 net profit of THB1,875m (+38% y-y, -9% q-q). We see two positives: 1) continued outstanding loan growth of 18% y-y and 2% q-q following the bank's strategy to tap into the new low-risk auto lending segment; and 2) efficient asset quality control, with an expected rise in non-performing loans (NPLs) by 4% q-q. As for fee income, it should decline y-y and q-q due to brokerage and IB fees thanks to the lower capital market activities. Regarding losses on repossessed cars, we think they should increase q-q due to the abnormally good level in 1Q22. Accordingly, our concern on this point is limited. Losses on repossessed cars remain in good shape, in our view.

Exhibit 1: Quarterly loan growth



Sources: KKP; FSSIA's compilation

Exhibit 2: Losses from repossessed car sales



Sources: KKP; FSSIA's compilation

Exhibit 3: KKP – 2Q22 results preview

Year-end Dec 31	2Q21	1Q22	2Q22E	--- Change ---		----- 1H22E -----			2022E	Change	Comments
	(THB m)	(THB m)	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)	%22E	(THB m)	(y-y %)	
Net interest income	3,794	4,304	4,586	21	7	8,890	17	50	17,674	13	
Non-interest income*	1,941	2,137	1,860	(4)	(13)	3,997	7	52	7,724	(10)	
Operating income*	5,735	6,441	6,446	12	0	12,887	14	51	25,398	5	
Operating expenses	2,678	2,793	2,861	7	2	5,655	7	49	11,461	2	
PPOP before tax*	3,058	3,648	3,584	17	(2)	7,232	19	52	13,937	7	
Provision	1,378	1,066	1,238	(10)	16	2,304	(12)	51	4,533	(13)	
Income tax	322	521	469	46	(10)	990	58	55	1,787	24	
Minority interest	4	6	2			8		18	46	23	
Normalised profit	1,354	2,055	1,875	38	(9)	3,930	40	52	7,572	20	
Extraordinary items	0	0	0			0			0		
Net profit	1,354	2,055	1,875	38	(9)	3,930	40	52	7,572	20	
EPS (THB)	1.60	2.43	2.21	38	(9)	4.64	40	52	8.94	20	
Asset quality ratio											
Gross NPLs (THB m) ex POCI**	9,652	9,483	9,819	2	4				10,710	13	
NPL ratios (%) ex POCI	3.40	2.90	2.94						3.14		
LLR/NPLs (%) ex POCI	160	181	178						177		
Credit cost (bp)	200	135	150						140		
Profitability ratio	(%)	(%)	(%)						(%)		
Cost to income ratio*	46.7	43.4	44.4						45.1		
Average yield (%)	5.4	5.1	5.2						5.5		
Cost of fund (%)	1.2	1.1	1.1						1.2		
Net interest margin (NIM)	4.3	4.2	4.2						4.4		
Non-int inc/total income	33.8	33.2	28.9						30.4		
Liquidity ratio	(%)	(%)	(%)						(%)		
Loan to deposit ratio	113.2	109.2	108.5						109.6		
Loan growth	(%)	(%)	(%)						(%)		
y-y	14.0	21.0	18.1						11.0		
q-q	4.4	6.5	2.0								

*Including share of profits from associates; ** POCI = Purchased or Originated Credit Impaired

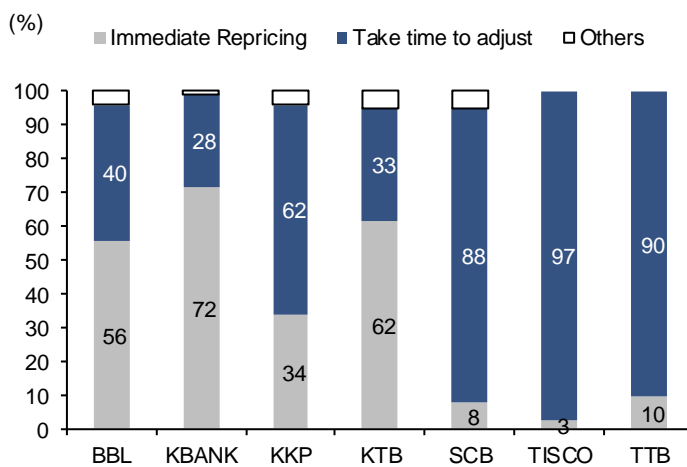
Source: FSSIA estimates

KKP could be the most negatively impacted by rate hikes

Out of the banks that we cover, our estimates place KKP as the most negatively impacted by rising interest rates due to two reasons. First, the bank has a high proportion of fixed-rate loans. Second, during the past two years, KKP increased its auto loans significantly, meaning that it would take two to three years for this loan volume to reprice.

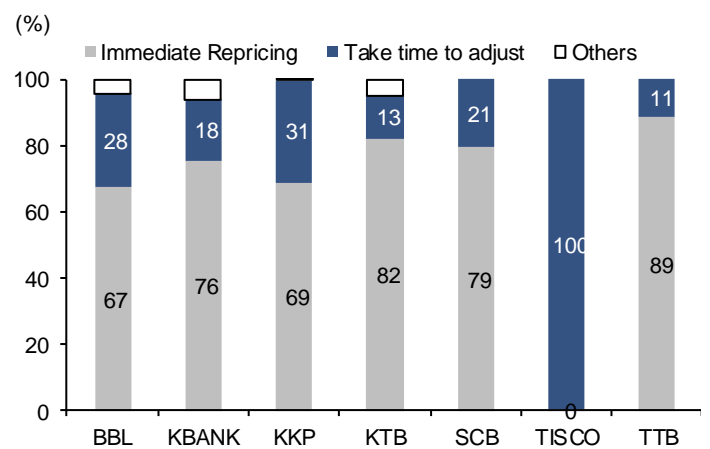
We currently assume 50 bps in rate hikes in 2022 and another 50-bps rise in 1H23 (assuming a total 50 bps increase in the bank’s reference rate (M-rate) and a total 10 bps increase in its deposit rate). In the case that the Bank of Thailand increases the policy rate above our expectation, for every 25-bps increase in the policy rate (assuming a 12.5 bps increase in the bank’s M-rate and a five bps increase in its deposit rate), ceteris paribus, there would be a 1.5% downside to our current 2023 net profit forecast.

Exhibit 4: Breakdown of floating vs fixed interest rate loans by bank



Sources: Company data; FSSIA estimates

Exhibit 5: Breakdown of floating vs fixed interest rate deposits by bank



Sources: Company data; FSSIA estimates

Exhibit 6: We expect a 1.5% downside to KKP’s 2023E net profit for every 25-bps rise in the policy rate – assuming a 12.5-bps increase in its M-rate and a five-bps increase in its deposit rate

	2023E net profit			2023E NIM		
	Current	Rate hikes 25 bps	Diff	Current	Rate hikes 25 bps	Diff
	(THB m)	(THB m)	(%)	(%)	(%)	(%)
BBL	34,035	34,959	2.7	2.14	2.16	0.03
KBANK	47,488	48,415	2.0	3.20	3.23	0.03
KKP	8,293	8,171	(1.5)	4.19	4.16	(0.03)
KTB	29,973	30,761	2.6	2.53	2.56	0.03
SCB	41,734	42,454	1.7	2.91	2.94	0.03
TISCO	7,569	7,493	(1.0)	4.89	4.85	(0.04)
TTB	14,082	14,309	1.6	2.97	2.99	0.02
Coverage	183,174	186,563	1.8	2.77	2.80	0.03

Sources: Company data; FSSIA estimates

Net profit and TP revisions

We lower our net profit forecasts for 2022-24 by 1%/3%/2% mostly to reflect the drawbacks from the interest rate uptrend. We think KKP will be hurt by a tighter margin and higher asset deterioration rate. Therefore, we:

- 1) lower our NIM assumptions in 2022-24 to 4.43%/4.19%/4.16% from 4.44%/4.22%/4.20% as we expect KKP's cost of funds to immediately increase from the rate hikes, while its loan yield should gradually adjust;
- 2) increase our credit cost assumptions in 2023-24 to 126/117 bps from 120/110 bps as we expect a higher asset deterioration rate from high inflation due to its retail-concentrated portfolio; and
- 3) lower our loan growth assumptions in 2023-24 to 6.5%/4.8% from 7.0%/5.0% as we believe the bank will lend new loans more cautiously due to the higher NPLs.

Exhibit 7: KKP – changes in key assumptions

	-----2022E-----				-----2023E-----			-----2024E-----		
	2021	Old	New	Change	Old	New	Change	Old	New	Change
	(THB m)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)
Net interest income	15,701	17,729	17,674	(0.3)	18,480	18,361	(0.6)	19,730	19,570	(0.8)
Non interest income	8,545	7,724	7,724	-	8,211	8,174	(0.5)	8,450	8,413	(0.4)
Operating income	24,246	25,453	25,398	(0.2)	26,691	26,535	(0.6)	28,180	27,982	(0.7)
Operating expenses	11,248	11,461	11,461	-	11,872	11,803	(0.6)	12,211	12,138	(0.6)
PPOP before tax	12,998	13,992	13,937	(0.4)	14,819	14,732	(0.6)	15,969	15,845	(0.8)
Provision (Reversal)	5,201	4,533	4,533	-	4,231	4,432	4.7	4,110	4,346	5.7
Taxes expenses	1,442	1,797	1,787	(0.6)	2,012	1,957	(2.7)	2,313	2,185	(5.5)
Minority interest	37	46	46	(0.6)	51	50	(2.7)	57	56	(2.4)
Normalised profit	6,318	7,616	7,572	(0.6)	8,525	8,293	(2.7)	9,489	9,258	(2.4)
Extraordinary items	-	-	-	-	-	-	-	-	-	-
Net profit	6,318	7,616	7,572	(0.6)	8,525	8,293	(2.7)	9,489	9,258	(2.4)
EPS (THB)	7.46	8.99	8.94	(0.6)	10.07	9.79	(2.7)	11.21	10.93	(2.4)
Key statistic and ratio										
Asset quality ratio										
Gross NPLs (THB m)	10,191	11,414	11,516	0.9	12,555	13,013	3.6	13,811	14,444	4.6
Gross NPLs / Loans	3.30	3.33	3.36		3.42	3.56		3.59	3.78	
Loan loss reserve/NPLs	162	166	165		168	163		165	161	
Credit cost (bp)	182	140	140		120	126		110	117	
Profitability ratio										
Cost to income ratio	46.4	45.0	45.1		44.5	44.5		43.3	43.4	
Average yield (%)	5.6	5.5	5.5		5.5	5.6		5.5	5.6	
Cost of fund (%)	1.2	1.2	1.2		1.5	1.7		1.6	1.8	
Net interest margin (NIM)	4.52	4.44	4.43		4.22	4.19		4.20	4.16	
Liquidity ratio										
Loan to deposit ratio	106.4	109.6	109.6		111.6	111.1		114.9	114.1	
% growth										
Loan growth (y-y)	15.9	11.0	11.0		7.0	6.5		5.0	4.8	

*Including share of profits from associates

Source: FSSIA estimates

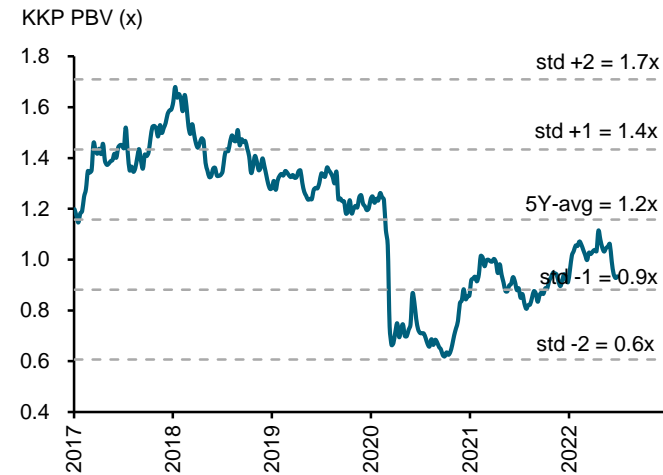
We roll forward our valuation to 2023 and derive a new TP of THB82, down from our 2022 TP of THB86, as we believe the bank should be negatively impacted by the rate hikes. Our TP implies 1.17x 2023E P/BV, its five-year average STD. We maintain our BUY rating.

Exhibit 8: KKP – GGM-derived target price

Target price	THB 82 (from THB 86)
Recommendation	BUY (unchanged)
Risk-free rate (%)	3.0 (unchanged)
Market risk premium (%)	8.0 (unchanged)
Cost of equity (%)	12.6 (from 12.6)
Terminal growth (%)	4.5 (from 4.7)
ROE target (%)	14.5 (from 14.8)

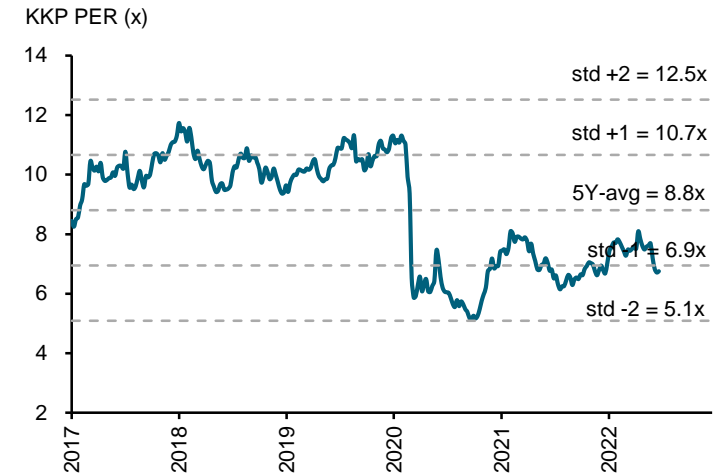
Source: FSSIA estimates

Exhibit 9: KKP – one-year forward rolling P/BV



Sources: Bloomberg; FSSIA estimates

Exhibit 10: KKP – one-year forward rolling P/E



Sources: Bloomberg; FSSIA estimates

Exhibit 11: Peers comparison

	BBG code	Rec	--- Share price ---		Up side (%)	Market Cap (USD m)	EPS growth		--- P/E ---		-- DivYld --		--- ROE ---		--- PBV ---	
			Current (THB)	Target (THB)			22E (%)	23E (%)	22E (x)	23E (x)	22E (%)	23E (%)	22E (%)	23E (%)	22E (x)	23E (x)
Coverage						37,922	14.6	9.9	8.3	7.5	4.5	5.3	8.4	8.6	0.7	0.6
Bangkok Bank	BBL TB	BUY	130.00	170.00	31	6,881	15.2	11.5	8.1	7.3	3.8	5.0	6.0	6.4	0.5	0.5
Kasikornbank	KBANK TB	BUY	146.00	192.00	32	9,592	10.6	12.9	8.2	7.3	3.1	3.4	8.5	9.0	0.7	0.6
Kiatnakin Bank	KKP TB	BUY	61.75	82.00	33	1,450	19.8	9.5	6.9	6.3	7.1	8.1	14.2	14.5	0.9	0.9
Krung Thai Bank	KTB TB	BUY	14.70	18.20	24	5,697	26.6	9.7	7.5	6.9	4.7	5.1	7.4	7.6	0.5	0.5
SCB X	SCB TB	BUY	99.00	134.00	35	9,243	9.8	6.6	8.6	8.1	5.1	6.1	8.6	8.5	0.7	0.7
Tisco Financial	TISCO TB	HOLD	86.75	94.00	8	1,926	7.8	3.5	9.5	9.2	8.9	9.5	17.4	17.4	1.6	1.6
TMBThanachart Bank	TTB TB	BUY	1.17	1.40	20	3,135	20.3	12.1	9.0	8.0	5.0	5.6	5.8	6.3	0.5	0.5

Share prices as of 7 Jul 2022

Source: FSSIA estimates

Financial Statements

Kiatnakin Bank

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Interest Income	19,584	19,489	21,959	24,686	26,551
Interest expense	(4,905)	(3,788)	(4,285)	(6,325)	(6,981)
Net interest income	14,679	15,701	17,674	18,361	19,570
Net fees & commission	4,336	6,074	6,135	6,431	6,495
Foreign exchange trading income	1,079	(158)	200	320	352
Securities trading income	50	(10)	(11)	(12)	(13)
Dividend income	389	1,329	700	700	770
Other income	700	1,309	700	735	809
Non interest income	6,554	8,545	7,724	8,174	8,413
Total income	21,233	24,246	25,398	26,535	27,982
Staff costs	(5,664)	(6,428)	(6,878)	(7,222)	(7,656)
Other operating costs	(4,988)	(4,820)	(4,583)	(4,580)	(4,482)
Operating costs	(10,652)	(11,248)	(11,461)	(11,803)	(12,138)
Pre provision operating profit	10,581	12,998	13,937	14,732	15,845
Provision for bad and doubtful debt	(4,095)	(5,201)	(4,533)	(4,432)	(4,346)
Other provisions	-	-	-	-	-
Operating profit	6,487	7,797	9,404	10,300	11,499
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	6,487	7,797	9,404	10,300	11,499
Tax	(1,344)	(1,442)	(1,787)	(1,957)	(2,185)
Profit after tax	5,143	6,355	7,617	8,343	9,314
Minority interests	(20)	(37)	(46)	(50)	(56)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	5,123	6,318	7,572	8,293	9,258
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	5,123	6,318	7,572	8,293	9,258
Per share (THB)					
Recurring EPS *	6.05	7.46	8.94	9.79	10.93
Reported EPS	6.05	7.46	8.94	9.79	10.93
DPS	2.25	2.95	4.40	5.00	5.50
Growth					
Net interest income (%)	19.2	7.0	12.6	3.9	6.6
Non interest income (%)	(4.3)	30.4	(9.6)	5.8	2.9
Pre provision operating profit (%)	17.9	22.8	7.2	5.7	7.6
Operating profit (%)	(11.1)	20.2	20.6	9.5	11.6
Reported net profit (%)	(14.4)	23.3	19.8	9.5	11.6
Recurring EPS (%)	(14.4)	23.3	19.8	9.5	11.6
Reported EPS (%)	(14.4)	23.3	19.8	9.5	11.6
Income Breakdown					
Net interest income (%)	69.1	64.8	69.6	69.2	69.9
Net fees & commission (%)	20.4	25.1	24.2	24.2	23.2
Foreign exchange trading income (%)	5.1	(0.7)	0.8	1.2	1.3
Securities trading income (%)	0.2	0.0	0.0	0.0	0.0
Dividend income (%)	1.8	5.5	2.8	2.6	2.8
Other income (%)	3.3	5.4	2.8	2.8	2.9
Operating performance					
Gross interest yield (%)	6.42	5.61	5.50	5.63	5.65
Cost of funds (%)	1.83	1.18	1.20	1.68	1.79
Net interest spread (%)	4.59	4.43	4.30	3.95	3.86
Net interest margin (%)	4.8	4.5	4.4	4.2	4.2
Cost/income(%)	50.2	46.4	45.1	44.5	43.4
Cost/assets(%)	3.2	2.8	2.6	2.5	2.4
Effective tax rate (%)	20.7	18.5	19.0	19.0	19.0
Dividend payout on recurring profit (%)	37.2	39.5	49.2	51.1	50.3
ROE (%)	11.3	13.0	14.2	14.5	15.0
ROE - COE (%)	0.5	2.2	3.4	3.7	4.2
ROA (%)	1.5	1.6	1.7	1.8	1.9
RORWA (%)	1.9	2.1	2.3	2.3	2.5

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Kiatnakin Bank; FSSIA estimates

Financial Statements

Kiatnakin Bank

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	264,773	306,910	340,670	362,813	380,047
Total provisions	(13,105)	(16,505)	(18,994)	(21,250)	(23,315)
interest in suspense	7,178	8,743	8,176	7,256	7,601
Net customer loans	258,846	299,148	329,851	348,820	364,333
Bank loans	32,771	55,238	43,979	45,753	65,172
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	34,603	39,205	40,744	42,350	44,025
Cash & equivalents	1,491	1,242	3,338	3,460	3,736
Other interesting assets	-	-	-	-	-
Tangible fixed assets	6,451	7,804	7,408	7,068	6,777
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	29,250	33,486	34,485	36,280	37,122
Total assets	363,411	436,123	459,806	483,730	521,166
Customer deposits	251,526	288,382	310,965	326,513	333,043
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	39,184	61,378	56,283	59,097	60,287
Non interest bearing liabilities	26,076	35,201	36,961	38,809	36,869
Hybrid Capital	-	-	-	-	-
Total liabilities	316,785	384,961	404,209	424,420	430,199
Share capital	8,468	8,468	8,468	8,468	8,468
Reserves	38,050	42,579	47,003	50,709	56,141
Total equity	46,517	51,046	55,470	59,176	64,608
Minority interests	109	116	126	135	147
Total liabilities & equity	363,411	436,123	459,806	483,730	494,954
Supplementary items					
Risk weighted assets (RWA)	288,370	313,428	347,905	370,519	388,119
Average interest earning assets	305,121	347,536	399,272	438,155	470,080
Average interest bearing liabilities	267,916	320,023	358,258	376,171	389,199
Tier 1 capital	41,319	42,676	46,488	49,848	54,813
Total capital	52,714	54,380	58,192	61,551	66,517
Gross non performing loans (NPL)	8,456	10,191	11,516	13,013	14,444
Per share (THB)					
Book value per share	54.94	60.28	65.51	69.89	76.30
Tangible book value per share	54.94	60.28	65.51	69.89	76.30
Growth					
Gross customer loans	11.7	15.9	11.0	6.5	4.8
Average interest earning assets	6.3	13.9	14.9	9.7	7.3
Total asset (%)	16.6	20.0	5.4	5.2	7.7
Risk weighted assets (%)	7.9	8.7	11.0	6.5	4.8
Customer deposits (%)	46.1	14.7	7.8	5.0	2.0
Leverage & capital measures					
Customer loan/deposits (%)	102.9	103.7	106.1	106.8	109.4
Equity/assets (%)	12.8	11.7	12.1	12.2	12.4
Tangible equity/assets (%)	12.8	11.7	12.1	12.2	12.4
RWA/assets (%)	79.4	71.9	75.7	76.6	74.5
Tier 1 CAR (%)	14.3	13.6	13.4	13.5	14.1
Total CAR (%)	18.3	17.4	16.7	16.6	17.1
Asset Quality					
Change in NPL (%)	(11.5)	20.5	13.0	13.0	11.0
NPL/gross loans (%)	3.2	3.3	3.4	3.6	3.8
Total provisions/gross loans (%)	4.9	5.4	5.6	5.6	6.1
Total provisions/NPL (%)	155.0	162.0	164.9	163.3	161.4
Valuation					
Recurring P/E (x) *	10.2	8.3	6.9	6.3	5.6
Recurring P/E @ target price (x) *	13.6	11.0	9.2	8.4	7.5
Reported P/E (x)	10.2	8.3	6.9	6.3	5.6
Dividend yield (%)	3.6	4.8	7.1	8.1	8.9
Price/book (x)	1.1	1.0	0.9	0.9	0.8
Price/tangible book (x)	1.1	1.0	0.9	0.9	0.8
Price/tangible book @ target price (x)	1.5	1.4	1.3	1.2	1.1

* Pre-exceptional, pre-goodwill and fully diluted

Sources: Kiatnakin Bank; FSSIA estimates

Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
AIRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	DRS	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
AOT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
AP	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
AWC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
AYUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S & J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	

VERY GOOD LEVEL – Score range 80-89										
2S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ABM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
ACE	B	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
ACG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
AIT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
ALL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
ALLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIJK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
APCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
APURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
AQUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
ASAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	

GOOD LEVEL – Score range 70-79										
A	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
AJ	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
ALPHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
AMC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
APP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AQ	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
ARIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
AS	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
AU	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TIPIP	WIN	
B52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	
BEAUTY	CGD	FMT	JR	MCS	PF	SF	STC	TPOLY	WPH	

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* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA’s compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

CERTIFIED										
2S	BCH	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAHA	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIJK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
B	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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Yuvanart Suwanumchai FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Kiatnakin Bank	KKP TB	THB 61.75	BUY	Downside risks to our GGM-based target price include weakening asset quality and lower fee income.
Bangkok Bank	BBL TB	THB 130.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kasikornbank	KBANK TB	THB 146.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Krung Thai Bank	KTB TB	THB 14.70	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs; and 3) an increase in OPEX due to aggressive digital investment.
SCB X	SCB TB	THB 99.00	BUY	Downside risks to our SOTP-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM.
Tisco Financial	TISCO TB	THB 86.75	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. An upside risk to our GGM-based TP would be lower-than-expected policy rate hikes.
TMBThanachart Bank	TTB TB	THB 1.17	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 07-Jul-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.