## EQUITY RESEARCH - COMPANY REPORT

## **KIATNAKIN BANK**

THAILAND / BANKS

## Strong NP growth amid rate hikes

Expect outperforming 2Q22 NP of THB1.9b from solid loan growth.

**KKP TB** 

- The most negative impact from the rate hikes should be partly cushioned by strong fee income.
- Recent share price drop has mostly factored in the concern over rate hikes: maintain BUY call.

## Solid loan growth should drive 2Q22 net profit

We expect KKP to report an outperforming 2Q22 net profit of THB1,875m (+38% y-y, -9% q-q). We see two positives: 1) continued outstanding loan growth of 18% y-y and 2% q-q following the bank's strategy to tap into the new low-risk auto lending segment; and 2) efficient asset quality control, with an expected rise in NPLs by 4% q-q. As for fee income, it should decline y-y and q-q due to brokerage and IB fees thanks to the lower capital market activities. Regarding losses on repossessed cars, we think they should increase q-q due to the abnormally good level in 1Q22. Accordingly, our concern on this point is limited.

## KKP could be the most negatively impacted by rate hikes

Out of the banks that we cover, our estimates place KKP as the most negatively impacted by rising interest rates due to two reasons. First, the bank has a high proportion of fixed-rate loans. Second, during the past two years, KKP increased its auto loans significantly, meaning that it would take two to three years for this loan volume to reprice. For every increase in the policy rate by 25 bps, ceteris paribus, we project a 1.5% downside to our current 2023 net profit forecast – assuming 50 bps in rate hikes in 2022 and another 50-bps rise in 1H23.

## Strong fee income franchise should minimise margin squeeze

To us, fee income could be a key catalyst for KKP's bottom-line growth. This is because Phatra Capital has a strong and stable securities brokerage revenue share and a solid investment banking franchise. We expect KKP's fee income to be stronger, driven by major investment banking deals. Accordingly, once its interest spread is increasingly squeezed, its fee income should cushion its net profit, in our view.

## Maintain our BUY call with a new 2023 TP of THB82

We lower our net profit forecasts for 2022-24 by 1%/3%/2% to reflect the drawbacks from the interest rate uptrend, including lower NIM; lower loan growth; and higher credit costs. We roll forward our valuation to 2023 and derive a new TP of THB82. The 13% drop in its share price over one month has mostly reflected the concern over rate hikes, in our view. Also, we believe KKP will deliver satisfactory net profit growth throughout 2022-23, resulting in a rise in its ROE. Thus, we maintain our BUY call.



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TARGE	T PRICE	т	HB82.00
CLOSE		т	HB61.75
UP/DO	WNSIDE		+32.8%
PRIOR	ТР	т	HB86.00
CHANG	E IN TP		-4.7%
TP vs C	ONSENSUS		-1.0%

## **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Operating profit	7,797	9,404	10,300	11,499
Net profit	6,318	7,572	8,293	9,258
EPS (THB)	7.46	8.94	9.79	10.93
vs Consensus (%)	-	6.0	8.2	7.4
Core net profit	6,318	7,572	8,293	9,258
Core EPS (THB)	7.46	8.94	9.79	10.93
Chg. In EPS est. (%)	-	(0.6)	(2.7)	(2.4)
EPS growth (%)	23.3	19.8	9.5	11.6
Core P/E (x)	8.3	6.9	6.3	5.6
Dividend yield (%)	4.8	7.1	8.1	8.9
Price/book (x)	1.0	0.9	0.9	0.8
ROE (%)	13.0	14.2	14.5	15.0
ROA (%)	1.6	1.7	1.8	1.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(12.4)	(10.8)	11.3
Relative to country (%)	(8.2)	(3.8)	9.9
Mkt cap (USD m)			1,450
3m avg. daily turnover (USD m)			12.4
Free float (%)			80
Major shareholder	Wat	tanavekin f	amily (4%)
12m high/low (THB)		7	6.25/49.75
Issued shares (m)			847

Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

## **Investment thesis**

KKP is a modest commercial banking operation whose main portfolio includes hire purchase lending. The bank commands a medium-sized c5-6% market share in auto hire purchase lending. Moreover, KKP has a solid capital market arm, Phatra Securities PLC (PHATRA, not listed), under Phatra Capital (100% owned by KKP). PHATRA is prominent in investment banking (IB), financial advisory (FA), institutional securities brokerage, and the growing private banking business. In our opinion, KKP's dominant institutional brokerage position, plus its IB and FA businesses, should help it to generate more sustainable performance.

## **Company profile**

KKP was created through the merger of a commercial banking business driven by Kiatnakin Bank and a capital market business led by Phatra Capital and Phatra Securities. KKP's banking operations are mostly geared toward retail, with auto hire purchase lending accounting for 47% of its loan portfolio at end-2020.

kiatnakin.co.th

## Principal activities (revenue, 2021)

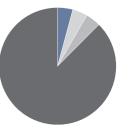
- Net interest income 64.8 %
- Non-interest income 35.2 %

Source: Kiatnakin Bank

## **Major shareholders**

- Wattanavekin family 4.2 %
- Eastern Sugar and Cane 4.1 %
- Ramkamhang Hospital 4.1 %

Others - 87.6 %



Source: Kiatnakin Bank

### Catalysts

Potential share price catalysts for KKP include:

- A higher dividend payout;
- Higher fee income, especially from Phatra;
- An increase in revenues related to the equity market.

## **Risks to our call**

Downside risks to our GGM-based target price include weakening asset quality and lower fee income.

## Event calendar

 Date
 Event

 Mid-July 2022
 2Q22 results announcement

## **Key assumptions**

	2022E	2023E	2024E
	(%)	(%)	(%)
Net profit (THB m)	7,572	8,293	9,258
Net profit growth (%)	19.8	9.5	11.6
NIM (%)	4.43	4.19	4.16
Loan growth (%)	11.0	6.5	4.8
Fee growth (%)	1.0	4.8	1.0
Non-NII growth (%)	(9.6)	5.8	2.9
Credit cost (bp)	140	126	117
Cost to income (%)	45.1	44.5	43.4

Source: FSSIA estimates

## Earnings sensitivity

		2022E	
±2ppt	9.00	11.00	13.00
	(1.2)	-	1.2
±5bp	4.38	4.43	4.48
	(2.8)	-	2.8
±10bp	130	140	150
	3.7	-	(3.7)
	±5bp	±2ppt         9.00           (1.2)           ±5bp         4.38           (2.8)           ±10bp         130	±2ppt         9.00         11.00           (1.2)         -           ±5bp         4.38         4.43           (2.8)         -           ±10bp         130         140

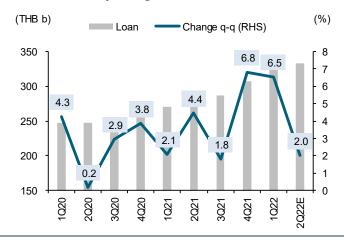
Source: FSSIA estimates

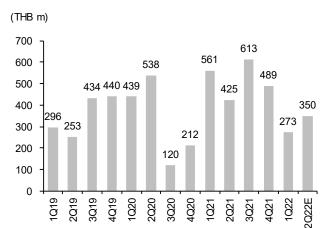


## Solid loan growth should drive 2Q22 net profit

We expect KKP to report an outperforming 2Q22 net profit of THB1,875m (+38% y-y, -9% q-q). We see two positives: 1) continued outstanding loan growth of 18% y-y and 2% q-q following the bank's strategy to tap into the new low-risk auto lending segment; and 2) efficient asset quality control, with an expected rise in non-performing loans (NPLs) by 4% q-q. As for fee income, it should decline y-y and q-q due to brokerage and IB fees thanks to the lower capital market activities. Regarding losses on repossessed cars, we think they should increase q-q due to the abnormally good level in 1Q22. Accordingly, our concern on this point is limited. Losses on repossessed cars remain in good shape, in our view.

### Exhibit 1: Quarterly loan growth





Sources: KKP; FSSIA's compilation

### Exhibit 3: KKP - 2Q22 results preview

Year-end Dec 31 2Q21 1Q22 2Q22E ---- Change ---1H22E 2022E Change Comments (y-y %) (THB m) (THB m) (THB m) (y-y%) (q-q%) (THB m) (y-y %) %22E (THB m) 3,794 4,304 4,586 8,890 17,674 Net interest income 21 17 50 13 7 (10) 3,997 Non-interest income? 1.941 2.137 1.860 7 52 7.724 (4) (13)12.887 5.735 6.441 6.446 12 51 25.398 **Operating income\*** 0 14 5 2.793 7 5.655 49 2 Operating expenses 2.678 2.861 2 7 11.461 PPOP before tax\* 3.058 3.648 3.584 17 (2) 7,232 19 52 13.937 7 Provision 1,378 1,066 1,238 (10) 16 2,304 (12) 51 4,533 (13) Income tax 322 521 469 46 (10) 990 58 55 1,787 24 Minority interest 4 6 2 8 18 46 23 Normalised profit 1,354 2,055 1,875 38 (9) 3,930 40 52 7,572 20 Extraordinary items 0 0 0 0 0 2,055 1.875 (9) 3.930 40 52 7.572 Net profit 1.354 38 20 EPS (THB) 40 52 1.60 2.43 2.21 38 4.64 8.94 20 (9) Asset quality ratio Gross NPLs (THB m) ex POCI\*\* 9,652 9,483 9,819 2 4 10,710 13 NPL ratios (%) ex POCI 3.40 2.90 2.94 3.14 LLR/NPLs (%) ex POCI 160 181 178 177 Credit cost (bp) 200 135 150 140 Profitability ratio (%) (%) (%) (%) Cost to income ratio' 46.7 43.4 44.4 45.1 Average yield (%) 54 51 52 55 1.2 Cost of fund (%) 1.2 1.1 1.1 Net interest margin (NIM) 4.3 4.2 42 4.4 33.2 Non-int inc/total income 33.8 28.9 30.4 Liquidity ratio (%) (%) (%) (%) 113.2 109.2 108.5 109.6 Loan to deposit ratio Loan growth (%) (%) (%) (%) 14.0 21.0 18.1 11.0 у-у 4.4 6.5 2.0 q-q

Sources: KKP; FSSIA's compilation

\*Including share of profits from associates; \*\* POCI = Purchased or Originated Credit Impaired Source: FSSIA estimates

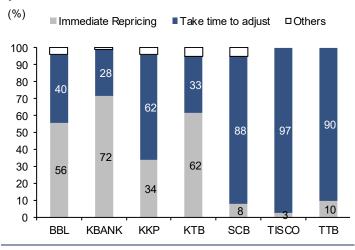
## Exhibit 2: Losses from repossessed car sales

## KKP could be the most negatively impacted by rate hikes

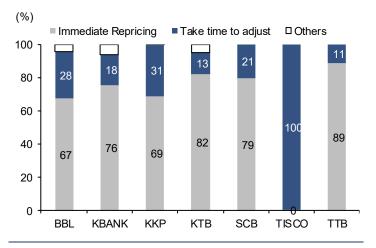
Out of the banks that we cover, our estimates place KKP as the most negatively impacted by rising interest rates due to two reasons. First, the bank has a high proportion of fixed-rate loans. Second, during the past two years, KKP increased its auto loans significantly, meaning that it would take two to three years for this loan volume to reprice.

We currently assume 50 bps in rate hikes in 2022 and another 50-bps rise in 1H23 (assuming a total 50 bps increase in the bank's reference rate (M-rate) and a total 10 bps increase in its deposit rate). In the case that the Bank of Thailand increases the policy rate above our expectation, for every 25-bps increase in the policy rate (assuming a 12.5 bps increase in the bank's M-rate and a five bps increase in its deposit rate), ceteris paribus, there would be a 1.5% downside to our current 2023 net profit forecast.

## Exhibit 4: Breakdown of floating vs fixed interest rate loans by bank



## Exhibit 5: Breakdown of floating vs fixed interest rate deposits by bank



Sources: Company data; FSSIA estimates

Sources: Company data; FSSIA estimates

# Exhibit 6: We expect a 1.5% downside to KKP's 2023E net profit for every 25-bps rise in the policy rate – assuming a 12.5-bps increase in its M-rate and a five-bps increase in its deposit rate

	2	2023E net profit			2023E NIM	
	Current	Rate hikes 25 bps	Diff	Current	Rate hikes 25 bps	Diff
	(THB m)	(THB m)	(%)	(%)	(%)	(%)
BBL	34,035	34,959	2.7	2.14	2.16	0.03
KBANK	47,488	48,415	2.0	3.20	3.23	0.03
KKP	8,293	8,171	(1.5)	4.19	4.16	(0.03)
КТВ	29,973	30,761	2.6	2.53	2.56	0.03
SCB	41,734	42,454	1.7	2.91	2.94	0.03
TISCO	7,569	7,493	(1.0)	4.89	4.85	(0.04)
ТТВ	14,082	14,309	1.6	2.97	2.99	0.02
Coverage	183,174	186,563	1.8	2.77	2.80	0.03

Sources: Company data; FSSIA estimates

## Net profit and TP revisions

We lower our net profit forecasts for 2022-24 by 1%/3%/2% mostly to reflect the drawbacks from the interest rate uptrend. We think KKP will be hurt by a tighter margin and higher asset deterioration rate. Therefore, we:

1) lower our NIM assumptions in 2022-24 to 4.43%/4.19%/4.16% from 4.44%/4.22%/4.20% as we expect KKP's cost of funds to immediately increase from the rate hikes, while its loan yield should gradually adjust;

2) increase our credit cost assumptions in 2023-24 to 126/117 bps from 120/110 bps as we expect a higher asset deterioration rate from high inflation due to its retail-concentrated portfolio; and

3) lower our loan growth assumptions in 2023-24 to 6.5%/4.8% from 7.0%/5.0% as we believe the bank will lend new loans more cautiously due to the higher NPLs.

## Exhibit 7: KKP - changes in key assumptions

			2022E			2023E			2024E	
	2021	Old	New	Change	Old	New	Change	Old	New	Change
	(THB m)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)	(THB m)	(THB m)	(%)
Net interest income	15,701	17,729	17,674	(0.3)	18,480	18,361	(0.6)	19,730	19,570	(0.8)
Non interest income	8,545	7,724	7,724	-	8,211	8,174	(0.5)	8,450	8,413	(0.4)
Operating income	24,246	25,453	25,398	(0.2)	26,691	26,535	(0.6)	28,180	27,982	(0.7)
Operating expenses	11,248	11,461	11,461	-	11,872	11,803	(0.6)	12,211	12,138	(0.6)
PPOP before tax	12,998	13,992	13,937	(0.4)	14,819	14,732	(0.6)	15,969	15,845	(0.8)
Provision (Reversal)	5,201	4,533	4,533	-	4,231	4,432	4.7	4,110	4,346	5.7
Taxes expenses	1,442	1,797	1,787	(0.6)	2,012	1,957	(2.7)	2,313	2,185	(5.5)
Minority interest	37	46	46	(0.6)	51	50	(2.7)	57	56	(2.4)
Normalised profit	6,318	7,616	7,572	(0.6)	8,525	8,293	(2.7)	9,489	9,258	(2.4)
Extraordinary items	-	-	-		-	-		-	-	
Net profit	6,318	7,616	7,572	(0.6)	8,525	8,293	(2.7)	9,489	9,258	(2.4)
EPS (THB)	7.46	8.99	8.94	(0.6)	10.07	9.79	(2.7)	11.21	10.93	(2.4)
Key statistic and ratio										
Asset quality ratio										
Gross NPLs (THB m)	10,191	11,414	11,516	0.9	12,555	13,013	3.6	13,811	14,444	4.6
Gross NPLs / Loans	3.30	3.33	3.36		3.42	3.56		3.59	3.78	
Loan loss reserve/NPLs	162	166	165		168	163		165	161	
Credit cost (bp)	182	140	140		120	126		110	117	
Profitability ratio										
Cost to income ratio	46.4	45.0	45.1		44.5	44.5		43.3	43.4	
Average yield (%)	5.6	5.5	5.5		5.5	5.6		5.5	5.6	
Cost of fund (%)	1.2	1.2	1.2		1.5	1.7		1.6	1.8	
Net interest margin (NIM)	4.52	4.44	4.43		4.22	4.19		4.20	4.16	
Liquidity ratio										
Loan to deposit ratio	106.4	109.6	109.6		111.6	111.1		114.9	114.1	
% growth										
Loan growth (y-y)	15.9	11.0	11.0		7.0	6.5		5.0	4.8	

\*Including share of profits from associates

Source: FSSIA estimates

We roll forward our valuation to 2023 and derive a new TP of THB82, down from our 2022 TP of THB86, as we believe the bank should be negatively impacted by the rate hikes. Our TP implies 1.17x 2023E P/BV, its five-year average STD. We maintain our BUY rating.

## **FINANSIA**

### Exhibit 8: KKP – GGM-derived target price

	5 1
Target price	THB 82 (from THB 86)
Recommendation	BUY (unchanged)
Risk-free rate (%)	3.0 (unchanged)
Market risk premium (%)	8.0 (unchanged)
Cost of equity (%)	12.6 (from 12.6)
Terminal growth (%)	4.5 (from 4.7)
ROE target (%)	14.5 (from 14.8)

Source: FSSIA estimates





## Exhibit 10: KKP – one-year forward rolling P/E



Sources: Bloomberg; FSSIA estimates

## Exhibit 11: Peers comparison

	BBG	Rec	Share	price	Up	Market	EPS g	rowth	P/	E	Div`	Yld	RC	)E	PB'	v
	code		Current	Target	side	Сар	22E	23E	22E	23E	22E	23E	22E	23E	22E	23E
			(THB)	(THB)	(%)	(USD m)	(%)	(%)	(x)	(x)	(%)	(%)	(%)	(%)	(x)	(x)
Coverage						37,922	14.6	9.9	8.3	7.5	4.5	5.3	8.4	8.6	0.7	0.6
Bangkok Bank	BBL TB	BUY	130.00	170.00	31	6,881	15.2	11.5	8.1	7.3	3.8	5.0	6.0	6.4	0.5	0.5
Kasikornbank	KBANK TB	BUY	146.00	192.00	32	9,592	10.6	12.9	8.2	7.3	3.1	3.4	8.5	9.0	0.7	0.6
Kiatnakin Bank	KKP TB	BUY	61.75	82.00	33	1,450	19.8	9.5	6.9	6.3	7.1	8.1	14.2	14.5	0.9	0.9
Krung Thai Bank	KTB TB	BUY	14.70	18.20	24	5,697	26.6	9.7	7.5	6.9	4.7	5.1	7.4	7.6	0.5	0.5
SCB X	SCB TB	BUY	99.00	134.00	35	9,243	9.8	6.6	8.6	8.1	5.1	6.1	8.6	8.5	0.7	0.7
Tisco Financial	TISCO TB	HOLD	86.75	94.00	8	1,926	7.8	3.5	9.5	9.2	8.9	9.5	17.4	17.4	1.6	1.6
TMBThanachart Bank	TTB TB	BUY	1.17	1.40	20	3,135	20.3	12.1	9.0	8.0	5.0	5.6	5.8	6.3	0.5	0.5

Share prices as of 7 Jul 2022

Source: FSSIA estimates

## **Financial Statements**

Kiatnakin Bank

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
nterest Income	19,584	19,489	21,959	24,686	26,551
nterest expense	(4,905)	(3,788)	(4,285)	(6,325)	(6,981)
let interest income	14,679	15,701	17,674	18,361	19,570
let fees & commission	4,336	6,074	6,135	6,431	6,495
Foreign exchange trading income	1,079	(158)	200	320	352
Securities trading income	50	(10)	(11)	(12)	(13)
Dividend income	389	1,329	700	700	770
Other income	700	1,309	700	735	809
Non interest income	6,554	8,545	7,724	8,174	8,413
Fotal income	21,233	24,246	25,398	26,535	27,982
Staff costs	(5,664)	(6,428)	(6,878)	(7,222)	(7,656)
Other operating costs	(4,988)	(4,820)	(4,583)	(4,580)	(4,482)
Dperating costs	(10,652)	(11,248)	(11,461)	(11,803)	(12,138)
Pre provision operating profit	10,581	12,998	13,937	14,732	15,845
Provision for bad and doubtful debt	(4,095)	(5,201)	(4,533)	(4,432)	(4,346)
Dther provisions	(4,000)	(0,201)	(4,000)	(4,402)	(4,040)
Derating profit	6,487	7,797	9,404	10,300	- 11,499
Recurring non operating income	0,487	0	9,404 0	10,300	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	0	-	0
Non recurring items	- 0	- 0	-	- 0	-
-			9.404		
Profit before tax Fax	6,487 (1,344)	7,797 (1,442)	- / -	10,300	11,499 (2,185)
			(1,787)	(1,957)	(2,185)
Profit after tax	5,143	6,355	7,617	8,343	9,314
Ainority interests	(20)	(37)	(46)	(50)	(56)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	5,123	6,318	7,572	8,293	9,258
Non recurring items & goodwill (net)	-	-	0	0	0
Recurring net profit	5,123	6,318	7,572	8,293	9,258
Per share (THB)					
Recurring EPS *	6.05	7.46	8.94	9.79	10.93
Reported EPS	6.05	7.46	8.94	9.79	10.93
OPS	2.25	2.95	4.40	5.00	5.50
Growth					
Net interest income (%)	19.2	7.0	12.6	3.9	6.6
Non interest income (%)	(4.3)	30.4	(9.6)	5.8	2.9
Pre provision operating profit (%)	17.9	22.8	7.2	5.7	7.6
Operating profit (%)	(11.1)	20.2	20.6	9.5	11.6
Reported net profit (%)	(14.4)	23.3	19.8	9.5	11.6
Recurring EPS (%)	(14.4)	23.3	19.8	9.5	11.6
Reported EPS (%)	(14.4)	23.3	19.8	9.5	11.6
ncome Breakdown					
Net interest income (%)	69.1	64.8	69.6	69.2	69.9
Net fees & commission (%)	20.4	25.1	24.2	24.2	23.2
Foreign exchange trading income (%)	5.1	(0.7)	0.8	1.2	1.3
Securities trading income (%)	0.2	0.0	0.0	0.0	0.0
Dividend income (%)	1.8	5.5	2.8	2.6	2.8
Other income (%)	3.3	5.4	2.8	2.8	2.9
Derating performance					
				5.63	5.65
	6 4 2	5.61	5 50		
Gross interest yield (%)	6.42 1.83	5.61 1.18	5.50 1.20		
Gross interest yield (%) Cost of funds (%)	1.83	1.18	1.20	1.68	1.79
Gross interest yield (%) Cost of funds (%) let interest spread (%)	1.83 4.59	1.18 4.43	1.20 4.30	1.68 3.95	1.79 3.86
Gross interest yield (%) Cost of funds (%) let interest spread (%) let interest margin (%)	1.83 4.59 4.8	1.18 4.43 4.5	1.20 4.30 4.4	1.68 3.95 4.2	1.79 3.86 4.2
Gross interest yield (%) Cost of funds (%) Let interest spread (%) Let interest margin (%) Cost/income(%)	1.83 4.59 4.8 50.2	1.18 4.43 4.5 46.4	1.20 4.30 4.4 45.1	1.68 3.95 4.2 44.5	1.79 3.86 4.2 43.4
Gross interest yield (%) Cost of funds (%) let interest spread (%) let interest margin (%) Cost/income(%) Cost/assets(%)	1.83 4.59 4.8 50.2 3.2	1.18 4.43 4.5 46.4 2.8	1.20 4.30 4.4 45.1 2.6	1.68 3.95 4.2 44.5 2.5	1.79 3.86 4.2 43.4 2.4
Gross interest yield (%) Cost of funds (%) let interest spread (%) let interest margin (%) Cost/income(%) Cost/assets(%) Effective tax rate (%)	1.83 4.59 4.8 50.2 3.2 20.7	1.18 4.43 4.5 46.4 2.8 18.5	1.20 4.30 4.4 45.1 2.6 19.0	1.68 3.95 4.2 44.5 2.5 19.0	1.79 3.86 4.2 43.4 2.4 19.0
Fross interest yield (%) Cost of funds (%) Net interest spread (%) Net interest margin (%) Cost/income(%) Cost/assets(%) Effective tax rate (%) Dividend payout on recurring profit (%)	1.83 4.59 4.8 50.2 3.2 20.7 37.2	1.18 4.43 4.5 46.4 2.8 18.5 39.5	1.20 4.30 4.4 45.1 2.6 19.0 49.2	1.68 3.95 4.2 44.5 2.5 19.0 51.1	1.79 3.86 4.2 43.4 2.4 19.0 50.3
Gross interest yield (%) Cost of funds (%) Net interest spread (%) Net interest margin (%) Cost/income(%) Cost/assets(%) Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%)	1.83 4.59 4.8 50.2 3.2 20.7 37.2 11.3	1.18 4.43 4.5 46.4 2.8 18.5 39.5 13.0	1.20 4.30 4.4 45.1 2.6 19.0 49.2 14.2	1.68 3.95 4.2 44.5 2.5 19.0 51.1 14.5	1.79 3.86 4.2 43.4 2.4 19.0 50.3 15.0
Gross interest yield (%) Cost of funds (%) Net interest spread (%) Net interest margin (%) Cost/income(%) Cost/assets(%) Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%) ROE - COE (%)	1.83 4.59 4.8 50.2 3.2 20.7 37.2 11.3 0.5	1.18 4.43 4.5 46.4 2.8 18.5 39.5 13.0 2.2	1.20 4.30 4.4 45.1 2.6 19.0 49.2 14.2 3.4	1.68 3.95 4.2 44.5 2.5 19.0 51.1 14.5 3.7	1.79 3.86 4.2 43.4 19.0 50.3 15.0 4.2
Pross interest yield (%) Cost of funds (%) Net interest spread (%) Net interest margin (%) Cost/income(%) Cost/assets(%) Effective tax rate (%) Dividend payout on recurring profit (%) ROE (%)	1.83 4.59 4.8 50.2 3.2 20.7 37.2 11.3	1.18 4.43 4.5 46.4 2.8 18.5 39.5 13.0	1.20 4.30 4.4 45.1 2.6 19.0 49.2 14.2	1.68 3.95 4.2 44.5 2.5 19.0 51.1 14.5	1.79 3.86 4.2 43.4 2.4 19.0 50.3 15.0

Sources: Kiatnakin Bank; FSSIA estimates

## **Financial Statements**

Kiatnakin Bank

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Gross customer loans	264,773	306,910	340,670	362,813	380,047
Total provisions	(13,105)	(16,505)	(18,994)	(21,250)	(23,315
nterest in suspense	7,178	8,743	8,176	7,256	7,601
Net customer loans	258,846	299,148	329,851	348,820	364,333
Bank loans	32,771	55,238	43,979	45,753	65,172
Government securities	-	-	-	-	
Trading securities	-	-	-	-	
nvestment securities	34,603	39,205	40,744	42,350	44,025
Cash & equivalents	1,491	1,242	3,338	3,460	3,736
Other interesting assets	-	-	-	-	
Tangible fixed assets	6,451	7,804	7,408	7,068	6,777
Associates	-	-	-	-	
Goodwill	-	-	-	-	
Other intangible assets	-	-	-	-	
Other assets	29,250	33,486	34,485	36,280	37,122
Fotal assets	363,411	436,123	459,806	483,730	521,166
Customer deposits	251,526	288,382	310,965	326,513	333,043
Bank deposits	-	-	-	-	
Other interest bearing liabilities	39,184	61,378	56,283	59,097	60,287
Non interest bearing liabilities	26,076	35,201	36,961	38,809	36,869
Hybrid Capital	-	-	-	-	
Fotal liabilities	316,785	384,961	404,209	424,420	430,199
Share capital	8,468	8,468	8,468	8,468	8,468
	38,050	42,579	47,003	50,709	56,14 <sup>-</sup>
Fotal equity	46,517	51,046	55,470	59,176	64,608
Minority interests	109	116	126	135	147
Fotal liabilities & equity	363,411	436,123	459,806	483,730	494,954
Supplementary items					
Risk weighted assets (RWA)	288,370	313,428	347,905	370,519	388,119
Average interest earning assets	305,121	347,536	399,272	438,155	470,080
Average interest bearing liabilities	267,916	320,023	358,258	376,171	389,199
Fier 1 capital	41,319	42,676	46,488	49,848	54,813
Fotal capital	52,714	54,380	58,192	61,551	66,517
Gross non performing loans (NPL)	8,456	10,191	11,516	13,013	14,444
Per share (THB)					
Book value per share	54.94	60.28	65.51	69.89	76.30
Fangible book value per share	54.94	60.28	65.51	69.89	76.30
Growth					
Gross customer loans	11.7	15.9	11.0	6.5	4.8
Average interest earning assets	6.3	13.9	14.9	9.7	7.3
Fotal asset (%)	16.6	20.0	5.4	5.2	7.7
Risk weighted assets (%)	7.9	8.7	11.0	6.5	4.8
Customer deposits (%)	46.1	14.7	7.8	5.0	2.0
_everage & capital measures					
Customer loan/deposits (%)	102.9	103.7	106.1	106.8	109.4
Equity/assets (%)	12.8	11.7	12.1	12.2	12.4
Tangible equity/assets (%)	12.8	11.7	12.1	12.2	12.4
RWA/assets (%)	79.4	71.9	75.7	76.6	74.5
Tier 1 CAR (%)	14.3	13.6	13.4	13.5	14.1
Total CAR (%)	18.3	17.4	16.7	16.6	17.1
Asset Quality					
Change in NPL (%)	(11.5)	20.5	13.0	13.0	11.0
NPL/gross loans (%)	3.2	3.3	3.4	3.6	3.8
Total provisions/gross loans (%)	4.9	5.4	5.6	5.6	6.1
otal provisions/NPL (%)	155.0	162.0	164.9	163.3	161.4
aluation	2020	2021	2022E	2023E	2024
Recurring P/E (x) *	10.2	8.3	6.9	6.3	5.6
Recurring P/E @ target price (x) *	13.6	11.0	9.2	8.4	7.5
Reported P/E (x)	10.2	8.3	6.9	6.3	5.6
Dividend yield (%)	3.6	4.8	7.1	8.1	8.9
Price/book (x)	1.1	1.0	0.9	0.9	0.8
Price/tangible book (x)	1.1	1.0	0.9	0.9	0.8
Price/tangible book @ target price (x)	1.5	1.4	1.3	1.2	1.1
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Kiatnakin Bank; FSSIA estimates

## Corporate Governance report of Thai listed companies 2021

	to printeresting printeresting to printeresting	EX		VEL – Score	range 90-100					
	BCPG BDMS	CPALL CPF	GCAP GFPT	K KBANK	MSC MST	PLANET PLAT	SAMART SAMTEL	SPI SPRC	THRE THREL	TVD TVI
	BEM	CPF	GGC	KCE	MTC	PORT	SAMTEL	SPRC	TIPCO	TVO
-	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
RA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB		TK	U
							SCC	SST		
P	BIZ	CSS	GPI	KTB	NEP	PREB		STA	TKT	UAC
R T	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
Т	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
1A	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
IATA	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
ATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
AN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
т	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
IP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
Р	СНО	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
СТ	CIMBT	EGCO	ILM	MBK	ото	QH	SIRI	TEAMG	TSR	
/C	СК	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
UD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
FS	СМ	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
NPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	ТТВ	
Y	COM7	FSMART	IVL	MINT	PG	S & J	SNC	THCOM	TTCL	
L	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
:P	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
	ASIMAR	VE CHOW	FLOYD	EVEL – Score	range 80-89	OCC	RPC	SKY	TCC	TVT
Р	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
r ICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
M	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
E	B	COLOR	FORTH	JCK	MATCH	РВ PICO	SA	SNP	TFI	UOBKH
	в BA					PICO	SA SAK	SO	TIGER	UOBKH UP
G		CPL	FTE	JCKH	MBAX					UP UPF
B	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	
ONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
E	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
С	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
-	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
L	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
_A	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
JCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
ANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
ARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
00	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
CS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
URE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
UA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
AP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
EFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
IA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
IAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
Arransversite Versite versite Versite versite	uny uny distance of the second	GC	DOD LEVEL -	· Score range	70-79					
	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
	BIG	СМО	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
PHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
С	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
Р	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
IN	BTNC	EKH	liG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TPIPP	WIN	
								TPLAS	WORK	
	CCP	F&U)	JAK							
2 AUTY	CCP CGD	F&D FMT	JAK JR	M-CHAI MCS	PAF PF	SABUY SF	STARK STC	TPLAS	WPH	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	ткт	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	ттв	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## GENERAL DISCLAIMER

## ANALYST(S) CERTIFICATION

#### Yuvanart Suwanumphai FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks	
Kiatnakin Bank	ККР ТВ	THB 61.75	BUY	Downside risks to our GGM-based target price include weakening asset quality and lower fee income.	
Bangkok Bank	BBL TB	THB 130.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.	
Kasikornbank	KBANK TB	THB 146.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.	
waves of the Covid-19 further interest rate cu		Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs; and 3) an increase in OPEX due to aggressive digital investment.			
further waves of		Downside risks to our SOTP-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on its NIM.			
Tisco Financial	TISCO TB	THB 86.75	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affe loan growth and asset quality; and 2) the impact of new regulations from the Bank o Thailand. An upside risk to our GGM-based TP would be lower-than-expected polic hikes.	
TMBThanachart Bank	ТТВ ТВ	THB 1.17	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness and further waves of the Covid-19 pandemic affecting loan growth and asset quality; and 2) the impact of further interest rate cuts on NIM and potential new regulations from the Bank of Thailand on debt-servicing programs.	

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 07-Jul-2022 unless otherwise stated.



## **RECOMMENDATION STRUCTURE**

### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

## **FINANSIA**