## EQUITY RESEARCH - COMPANY REPORT

# BANGKOK DUSIT MEDICAL SERVICES

THAILAND / HEALTHCARE

## 2Q22 sound as a bell

- Expect 2Q22 core profit to grow by 84% y-y to THB2.7b, exceeding the pre-Covid level by 46%, driven by the recovery of fly-in patients.
- International patient revenue may reach the pre-Covid level by the end of this year, earlier than our expectation.
- Maintain BUY; trading at a discount to historical average.

## 1Q22 profit could drop 22% q-q due to slowdown in Covid revenue

We expect 2Q22 international patient revenue to grow by 5% q-q, led by the recovery of Middle East and CLMV patients. However, we expect non-Covid Thai patient revenue to slightly drop by 3% q-q due to the low healthcare season following the long holiday periods in 2Q22. This would imply that Thai patient revenue reached the pre-Covid level and international patient revenue accounted for 90% of pre-Covid. Meanwhile, Covid-related revenue should drop by almost half q-q, implying a 10% revenue contribution in 2Q22 (vs 17% in 1Q22) following the slowdown in Covid infection cases since May. Overall, we expect core profit to drop by 22% q-q to THB2.7b. However, it would exceed 2Q19's profit by 43%.

## Making a tender offer and delisting SVH

BDMS recently announced a tender offer for the delisting of the remaining 4.2m shares (4.2% of total shares) of Samitivej (SVH TB, NR), at an offering price of THB480/shr. Currently, BDMS hold a 95.8% stake in SVH. The total value of the tender offer is THB2.0b. The tender offer price implies 24x P/E based on THB2.0b in profit for SVH in 2019, and 32x P/E based on THB1.5b in profit in 2021. If BDMS successfully tenders all remaining shares, it would lift BDMS' core profit by cTHB80m, or 0.8% of our 2022E core profit.

## Upside from pent-up demand from Middle East and CLMV patients

We estimate revenue to grow by 12% in 2022 (vs management's guidance of 12-15%). We see an upside from international patient revenue in 2022, which we assume to account for 81% of the pre-Covid level. It may reach pre-Covid earlier than our expectation (2023) due to pent-up demand from Middle East and CLMV patients. Note that Middle East tourist arrivals recovered to 70% of pre-Covid during Apr-May 2022, compared to tourist arrivals which recovered to 14% in the same period.

## Defensive play with strong profit growth during volatile market

BDMS is trading at 32x 2023E P/E, lower than its 5-yr average of 37x. Its share price has the potential to hit a new record high (current record was THB28/shr in 2018) following a potential new record core profit in 2022. We think BDMS is a safe pick for investors in the currently volatile market.



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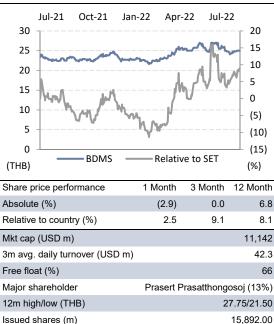
# BDMS TB

UNCHANGED

TARGET PRICE	THB31.00
CLOSE	THB25.00
UP/DOWNSIDE	+24.0%
PRIOR TP	THB31.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+4.9%

## **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	75,514	84,808	95,490	102,193
Net profit	7,936	10,097	12,544	14,145
EPS (THB)	0.50	0.64	0.79	0.89
vs Consensus (%)	-	0.3	12.7	12.9
EBITDA	17,345	20,107	23,279	25,578
Core net profit	7,736	10,097	12,544	14,145
Core EPS (THB)	0.49	0.64	0.79	0.89
Chg. In EPS est. (%)	-	0.0	0.0	0.0
EPS growth (%)	28.0	30.5	24.2	12.8
Core P/E (x)	51.4	39.3	31.7	28.1
Dividend yield (%)	3.2	1.8	1.5	1.9
EV/EBITDA (x)	23.5	20.0	16.9	15.1
Price/book (x)	4.7	4.6	4.3	4.0
Net debt/Equity (%)	7.1	0.5	(8.1)	(15.1)
ROE (%)	9.0	11.8	13.9	14.6



Sources: Bloomberg consensus; FSSIA estimates

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

## **Investment thesis**

BDMS has aggressively expanded its hospital network from 10 in 2004 to 53 currently. The company had a high capex level, averaging 17% of revenue over 2013-19. It is at the tail-end of its capex cycle, as it already achieved its target of 50 hospitals.

BDMS plans to focus on its organic growth. We expect its EBITDA margin to improve from 22% in 2020 to 24% in 2023, led by a higher utilisation rate, its Centre of Excellence (CoE) project, and the turnaround of loss-making hospitals.

BDMS has a healthy balance sheet with a 2021 net D/E of only 0.1x. FCFF should accelerate, based on our estimates, and this would provide an upside to its dividend payouts.

## **Company profile**

BDMS is Thailand's largest healthcare provider in terms of market capital. It operates 53 hospitals under six brands.

www.bangkokhospital.com

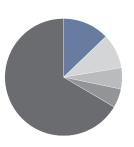
## Principal activities (revenue, 2021)

- Thai patient revenue 77.5 %
- International patient revenue 17.0 %
- Other revenue 5.5 %

Source: Bangkok Dusit Medical Services

## **Major shareholders**

- Prasert Prasatthongosoj 12.8 %
- Thai NVDR 9.6 %
- Viriyah Insurance 5.9 %
- Bangkok Airways 5.2 %
- Others 66.5 %



Source: Bangkok Dusit Medical Services

## Catalysts

Key potential growth drivers include 1) higher insurance patient revenue; 2) rising demand from medical tourists; and 3) an improving EBITDA margin led by CoE hospitals.

## **Risks to our call**

Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.

## **Event calendar**

 Date
 Event

 Aug 2022
 2Q22 results announcement

## **Key assumptions**

	2022E	2023E	2024E
	(%)	(%)	(%)
No. of hospitals (no.)	56	59	60
OPD volume growth	13	5	4
OPD revenue / patient growth	4	3	3
IPD volume growth	28	17	4
IPD revenue / patient growth	(15)	0	3

Source: FSSIA estimates

## **Earnings sensitivity**

- For every 1% increase in patient volume, we project 2023 earnings to rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2023 earnings to rise by 10%, and vice versa, all else being equal.

Source: FSSIA estimates



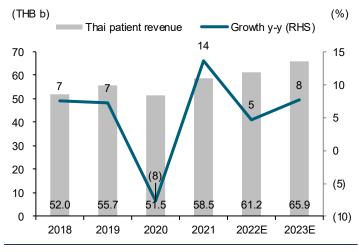
## Exhibit 1: 2Q22 results preview

	2Q21	3Q21	4Q21	1Q22	2Q22E	Cha	nge	2021	2022E	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Sales	17,397	19,958	21,878	23,159	21,307	(8)	22	75,514	84,808	12
- Hospital revenue	16,443	18,873	20,914	22,165	20,305	(8)	23	71,341	80,510	13
- Other revenue	954	1,084	964	994	1,002	1	5	4,173	4,298	3
COGS (incl depreciation)	(11,762)	(13,125)	(13,525)	(14,451)	(13,700)	(5)	16	(49,462)	(54,406)	10
Gross profit	5,636	6,833	8,353	8,708	7,607	(13)	35	26,052	30,402	17
SG&A	(3,539)	(3,514)	(4,691)	(4,025)	(3,893)	(3)	10	(15,029)	(16,709)	11
Operating profit <sup>1)</sup>	2,097	3,319	3,662	4,683	3,713	(21)	77	11,023	13,693	24
Net other income	5	0	(0)	0	1			5	5	10
Interest income	33	13	14	13	13	0	(62)	73	126	73
Interest expense	(188)	(172)	(173)	(158)	(158)	0	(16)	(728)	(504)	(31)
Pretax profit	1,946	3,159	3,503	4,538	3,569	(21)	83	10,373	13,320	28
Income Tax	(383)	(645)	(746)	(903)	(714)	(21)	86	(2,103)	(2,664)	27
Associates	5	3	10	9	9	0	70	21	23	10
Minority interest	(116)	(208)	(131)	(201)	(191)	(5)	64	(554)	(582)	5
Core profit	1,452	2,309	2,636	3,443	2,673	(22)	84	7,736	10,097	31
Extraordinaries, GW & FX		200						200	0	
Reported net profit	1,452	2,509	2,636	3,443	2,673	(22)	84	7,936	10,097	27
Outstanding shares (m)	15,892	15,892	15,892	15,892	15,892	0	0	15,892	15,892	0
Core EPS (THB)	0.09	0.15	0.17	0.22	0.17	(22)	84	0.49	0.64	31
EPS (THB)	0.09	0.16	0.17	0.22	0.17	(22)	84	0.50	0.64	27
COGS excl depreciation	10,180	11,522	11,969	12,961	12,099	(7)	19	43,141	47,992	11
Depreciation	1,581	1,603	1,556	1,490	1,601	7	1	6,321	6,414	1
EBITDA <sup>2)</sup>	3,678	4,921	5,218	6,173	5,314	(14)	44	17,345	20,107	16
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	32	34	38	38	36	(2)	3	34	36	1
SG&A/Revenue	20	18	21	17	18	1	(2)	20	20	(0)
EBITDA margin	21	25	24	27	25	(2)	4	23	24	1
Net profit margin	8	13	12	15	13	(2)	4	11	12	1
Operating stats	(%)	(%)	(%)	(%)	(%)					
OPD revenue growth y-y	15	(6)	16	16	-					
OPD volume growth y-y	20	(5)	8	32	n/a					
OPD revenue per head growth y-y	(4)	1	11	3	n/a					
IPD revenue growth y-y	35	44	29	29	-					
IPD volume growth y-y	14	(24)	(25)	7	n/a					
IPD revenue per head growth y-y	19	81	72	43	n/a					
Thai revenue growth y-y	24	18	21	38	-					
International revenue growth y-y	27	17	27	72	-					

1) Gross profit calculated by revenue – COGS including depreciation; 2) EBITDA calculated by operating profit + operating income – depreciation Sources: BDMS; FSSIA estimates

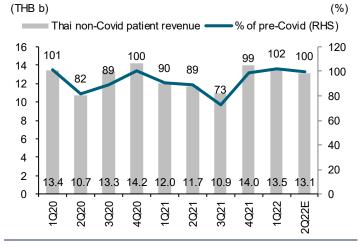
## **FINANSIA**

#### Exhibit 2: Thai patient revenue, yearly



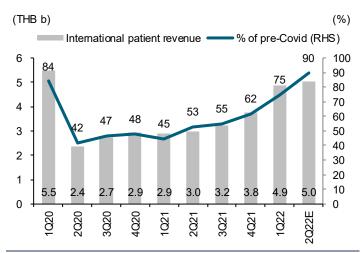
Note: includes Covid-related revenue of THB10.1b in 2021 and THB7.1b in 2022E Sources: BDMS; FSSIA estimates





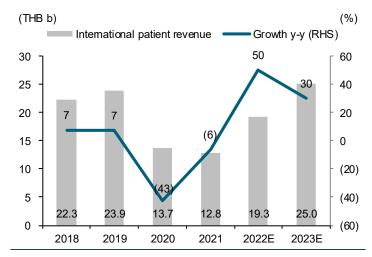
Sources: BDMS; FSSIA estimate

## Exhibit 6: International patient revenue, quarterly

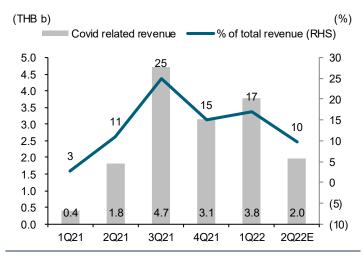


Sources: BDMS; FSSIA estimate

## Exhibit 3: International patient revenue, yearly



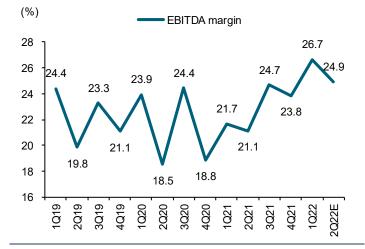
Sources: BDMS; FSSIA estimates



## Exhibit 5: Covid-related revenue, quarterly

Sources: BDMS; FSSIA estimate

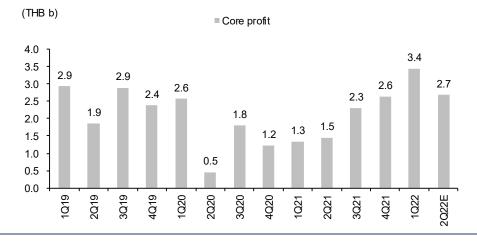
## Exhibit 7: EBITDA margin trend, quarterly



Sources: BDMS; FSSIA estimate

## **FINANSIA**

## Exhibit 8: Core profit, quarterly



Sources: BDMS; FSSIA estimate

#### Exhibit 9: One-year prospective P/E band



### Exhibit 10: One-year prospective P/BV band

Sources: Bloomberg; FSSIA estimates



Sources: Bloomberg; FSSIA estimates

## Exhibit 11: Peer comparisons as of 4 Jul-22

Company BBG Rec Market ROE - PBV -EV/ EBITDA -- Share price PE Current Target Upside Cap 22E 23E 22E 23E 22E 23E 22E 23E (LCY) (LCY) (%) (USD m) (x) (x) (%) (%) (x) (x) (x) (X) Thailand Bangkok Dusit Med Service BDMS TB BUY 25.00 31.00 24 11,142 39.3 31.7 11.8 13.9 4.6 4.3 20.0 16.9 Bumrungrad Hospital BH TB BUY 181.00 210.00 16 4,035 47.3 34.3 17.4 22.6 8.1 7.4 28.2 21.5 Bangkok Chain Hospital BCH TB BUY 19.30 28.50 48 1,350 10.3 24.4 33.7 13.7 3.3 3.4 6.6 12.4 BUY Chularat Hospital CHG TB 3.80 4.70 24 1,172 13.8 28.7 37.8 17.7 5.0 5.2 9.3 17.1 BUY Praram 9 Hospital PR9 TB 15 90 16 50 4 351 30.5 26.3 93 10.2 27 26 13 6 12 0 REDUCE THG TB 61.75 45.00 1.468 36.7 73.6 7.4 5.3 5.5 21.1 29.6 Thonburi Healthcare Group (27)15.1 Vibhavadi Medical Center VIBHA TB BUY 2.42 3.20 32 921 31.4 30.3 8.1 7.3 2.3 2.2 28.3 25.6 Ramkhamhaeng Hospital RAM TB BUY 50.50 62.00 23 1,699 27.2 27.1 12.5 11.8 3.3 3.1 23.7 22.8 Rajthanee Hospital RJH TB n/a 37.00 n/a n/a 310 12.3 21.7 48.3 24.7 7.4 5.1 9.2 16.4 Ekachai Medical Care EKH TB 135 25.7 25.5 13.0 5.5 3.2 14.0 n/a 7.75 n/a n/a 14.3 13.1 Thailand average 22,583 27.5 32.3 20.8 14.2 4.7 4.2 17.4 18.7 Regional Ramsay Health Care RHC AU n/a 72.67 n/a n/a 11,420 52.1 29.6 8.4 13.6 4.1 4.1 13.2 10.7 Ihh Healthcare Bhd IHH SP n/a 2.03 n/a n/a 12,800 34.5 30.1 6.8 7.3 2.3 2.3 15.3 14.3 Ryman Healthcare RYM NZ n/a 8 96 n/a n/a 2 772 195 15.8 74 85 13 13 19.0 14 5 APHS IN 3.770 6.866 58.7 48.9 17.5 9.6 9.6 25.0 22.6 Apollo Hospitals Enterprise n/a n/a n/a 18.6 0.81 798 28.9 21.3 5.6 7.4 1.6 1.6 10.7 Kpi Healthcare Berhad **KPJ MK** n/a n/a n/a 11.9 **Raffles Medical Group** RFMD SP n/a 1.10 n/a 1,460 28.9 26.8 7.5 7.7 2.1 2.1 14.1 13.4 n/a Mitra Keluarga Karyasehat MIKA IJ n/a 2,700 n/a n/a 2,536 35.8 31.8 18.9 19.2 6.6 6.6 22.7 20.2 300015 CH 44.66 36,003 80.8 62.2 22.2 24.0 18.0 46.5 36.4 Aier Eye Hospital Group n/a n/a n/a 18.0 74,655 42.4 33.3 11.9 13.2 5.7 5.7 21.0 17.9 Regional average **Overall average** 97,238 34.1 32.8 16.9 13.7 5.2 4.9 19.0 18.4

Sources: Bloomberg; FSSIA estimates



## **Financial Statements**

Bangkok Dusit Medical Services

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	69,057	75,514	84,808	95,490	102,193
Cost of goods sold	(39,958)	(43,141)	(47,992)	(53,588)	(56,992)
Gross profit	29,099	32,373	36,816	41,901	45,201
Other operating income	-	-	-	-	-
Operating costs	(14,161)	(15,029)	(16,709)	(18,622)	(19,623)
Operating EBITDA	14,938	17,345	20,107	23,279	25,578
Depreciation	(6,413)	(6,321)	(6,414)	(6,637)	(6,966)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	8,525	11,023	13,693	16,642	18,612
Net financing costs	(832)	(655)	(378)	(236)	(132)
Associates	273	21	23	26	28
Recurring non-operating income	278	26	28	31	34
Non-recurring items	1,169	200	0	0	C
Profit before tax	9,141	10,594	13,344	16,438	18,514
Тах	(1,491)	(2,103)	(2,664)	(3,282)	(3,697)
Profit after tax	7,649	8,490	10,679	13,155	14,817
Minority interests	(435)	(554)	(582)	(611)	(672)
Preferred dividends	-	-		-	()
Other items	-	-	-	-	
Reported net profit	7,214	7,936	10,097	12,544	14,145
Non-recurring items & goodwill (net)	(1,169)	(200)	0	0	0
Recurring net profit	6,045	7,736	10,097	12,544	14,145
	0,040	7,700	10,007	12,044	14,146
Per share (THB)	0.00	0.40		0.70	
Recurring EPS *	0.38	0.49	0.64	0.79	0.89
Reported EPS	0.45	0.50	0.64	0.79	0.89
DPS	0.30	0.80	0.45	0.38	0.47
Diluted shares (used to calculate per share data)	15,892	15,892	15,892	15,892	15,892
Growth					
Revenue (%)	(17.6)	9.3	12.3	12.6	7.0
Operating EBITDA (%)	(19.6)	16.1	15.9	15.8	9.9
Operating EBIT (%)	(33.5)	29.3	24.2	21.5	11.8
Recurring EPS (%)	(39.9)	28.0	30.5	24.2	12.8
Reported EPS (%)	(53.5)	10.0	27.2	24.2	12.8
Operating performance					
Gross margin inc. depreciation (%)	32.9	34.5	35.8	36.9	37.4
Gross margin of key business (%)	32.9	34.5	35.8	36.9	37.4
Operating EBITDA margin (%)	21.6	23.0	23.7	24.4	25.0
Operating EBIT margin (%)	12.3	14.6	16.1	17.4	18.2
Net margin (%)	8.8	10.2	11.9	13.1	13.8
Effective tax rate (%)	19.4	20.3	20.0	20.0	20.0
Dividend payout on recurring profit (%)	78.4	164.7	70.8	48.3	53.2
Interest cover (X)	10.6	16.9	36.3	70.7	141.4
Inventory days	16.9	16.3	16.1	16.1	16.5
Debtor days	42.4	39.4	39.3	34.9	32.6
Creditor days	47.7	40.1	40.4	40.4	41.3
Operating ROIC (%)	8.7	10.6	13.5	16.8	19.0
ROIC (%)	6.5	8.5	10.7	13.3	15.0
ROE (%)	7.0	9.0	11.8	13.9	14.6
ROA (%)	5.3	6.7	8.7	10.4	11.0
* Pre-exceptional, pre-goodwill and fully diluted	0.0				
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				65,936	69,910
The standard and an					
Thai patient revenue International patient revenue	51,482 13,685	58,500 12,841	61,248 19,262	25,041	27,545

Sources: Bangkok Dusit Medical Services; FSSIA estimates

## **FINANSIA**

## **Financial Statements**

Bangkok Dusit Medical Services

Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
ecurring net profit	6,045	7,736	10,097	12,544	14,145
epreciation	6,413	6,321	6,414	6,637	6,966
ssociates & minorities	-	-	-	-	
ther non-cash items	2,408	931	582	611	672
hange in working capital	(1,614)	(980)	1,711	1,417	881
ash flow from operations	13,252	14,008	18,804	21,209	22,664
apex - maintenance	(12,551)	(4,235)	(5,937)	(6,684)	(7,154
apex - new investment	-	-	-	-	
let acquisitions & disposals	17,066	8	0	0	C
Other investments (net)	-	-	-	-	-
cash flow from investing	4,514	(4,227)	(5,937)	(6,684)	(7,154
lividends paid	(4,741)	(12,738)	(7,151)	(6,058)	(7,526
•	,	,	,	,	
quity finance	0	0	0	0	(500)
Debt finance	(137)	(5,416)	(8,000)	(2,000)	(500
Other financing cash flows	2,455	75	0	0	(
Cash flow from financing	(2,423)	(18,079)	(15,151)	(8,058)	(8,026
lon-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	(
let other adjustments	0	0	0	0	C
lovement in cash	15,343	(8,298)	(2,284)	6,466	7,484
ree cash flow to firm (FCFF)	18,637.19	10,509.69	13,371.74	14,858.68	15,802.45
ree cash flow to equity (FCFE)	20,084.21	4,439.73	4,867.54	12,524.48	15,010.74
or sharo (THR)					
Y <b>er share (THB)</b> CFF per share	1.17	0.66	0.84	0.93	0.99
CFF per share	1.17	0.66	0.84	0.93	0.99
CFE per snare Recurring cash flow per share	0.94	0.28	1.08	0.79 1.25	0.94
	0.04	0.34	1.00	1.20	1.37
alance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
angible fixed assets (gross)	139,771	142,630	148,566	155,251	162,404
ess: Accumulated depreciation	(54,780)	(59,725)	(66,139)	(72,776)	(79,742
Fangible fixed assets (net)	84,991	82,905	82,427	82,475	82,662
ntangible fixed assets (net)	18,894	18,828	18,828	18,828	18,828
ong-term financial assets	-	-	-	-	00
nvest. in associates & subsidiaries	939	931	931	931	93
Cash & equivalents	20,939	12,641	10,357	16,823	24,308
VC receivable	7,192	9,131	9,131	9,131	9,131
nventories	1,855	2,005	2,230	2,490	2,649
Other current assets	27	624	163	184	197
Current assets	30,013	24,401	21,882	28,628	36,284
Other assets	1,213	1,389	1,389	1,389	1,389
Fotal assets	136,050	128,454	125,456	132,250	140,094
Common equity	87,910	83,845	86,791	93,277	99,895
Ainorities etc.	3,553	3,920	4,502	5,113	5,785
otal shareholders' equity	91,463	87,765	91,293	98,390	105,680
ong term debt	24,163	18,753	10,753	8,753	8,253
Other long-term liabilities	9,631	9,442	9,442	9,442	9,442
.ong-term liabilities	33,794	28,196	20,196	18,196	17,696
-	-				6,65
VC payable	4,450	5,035	5,601 76	6,254 76	
Short term debt	83	76	76	76	70
Other current liabilities	6,260	7,382	8,291	9,335	9,990
Current liabilities	10,793	12,493	13,968	15,665	16,718
otal liabilities and shareholders' equity	136,050	128,454	125,456	132,250	140,094
let working capital	(1,637)	(657)	(2,367)	(3,784)	(4,665
nvested capital	104,401	103,396	101,207	99,838	99,144
Includes convertibles and preferred stock which is be	ing treated as debt				
Per share (THB)					
Book value per share	5.53	5.28	5.46	5.87	6.29
angible book value per share	4.34	4.09	4.28	4.68	5.10
inancial strength					
let debt/equity (%)	3.6	7.1	0.5	(8.1)	(15.1
	2.4		0.3		-
let debt/total assets (%)		4.8		(6.0)	(11.4
Current ratio (x)	2.8	2.0	1.6	1.8	2.2
CF interest cover (x)	25.1	7.8	13.9	54.1	114.8
aluation	2020	2021	2022E	2023E	2024
ecurring P/E (x) *	65.7	51.4	39.3	31.7	28.
Recurring P/E @ target price (x) *	81.5	63.7	48.8	39.3	34.
Reported P/E (x)	55.1	50.1	39.3	31.7	28.
lividend yield (%)	1.2	3.2	1.8	1.5	1.9
rice/book (x)	4.5	4.7	4.6	4.3	4.0
rice/tangible book (x)	5.8	6.1	5.8	5.3	4.9
V/EBITDA (x) **	27.1	23.5	20.0	16.9	15.1
V/EBITDA @ target price (x) **	33.4	29.0	24.7	21.0	18.9
V/invested capital (x)	3.9	3.9	4.0	4.0	3.9

Sources: Bangkok Dusit Medical Services; FSSIA estimates



## Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
AV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
DVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
F	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
4	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
IRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
KP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
٢R	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
LT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
ЛА		DEMCO		LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
	BPP		GULF							
ЛАТА	BRR	DRT	GUNKUL	LH	NSI	PSH	SCM	SUSCO	TOA	VIH
/ATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
NAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
тс	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
0	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
RIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
SP	CHO	EE	ILINK		OSP	Q-CON	SHR	TCAP	TSC	ZEN
				MALEE						ZEN
JCT	CIMBT	EGCO	ILM	MBK	ОТО	QH	SIRI	TEAMG	TSR	
VC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
(UD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
\FS	СМ	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
ANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	ТТВ	
AY	COM7	FSMART	IVL	MINT	PG	5 & J	SNC	THCOM	TTCL	
BL			JSP			SAAM	SONIC		TTW	
	COMAN	GBX		MONO	PHOL			THG		
P	СОТТО	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
			RY GOOD LE		-					
S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	тсс	TVT
JP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
BICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ЗМ	ATP30	CMC	FORTH	JAS	М	PB	S11	SMT	TFG	UMI
CE	В	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
CG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
DB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
EONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
GE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
HC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
т	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
LL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
_LA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
UCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
MANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIIK
MARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
oo	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	хо
PCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
PURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
					NETBAY		SIAM		TPCS	, OAGA
QUA	CGH	ERW	INET	KWM		RBF		SWC		
AP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
SEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
IAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
dimakérné uniédimakér Ito caminé Nation (Cocami	ni mičelnosteni ste Valad CC conste	GC	DOD LEVEL -	Score range	70-79					
	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
E	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	2.00
	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
.PHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
ЛС	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
PP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
2	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
RIN	BTNC	EKH	liG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
5	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
J	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TPIPP	WIN	
			1414	MOLIAI	DAE	SABUY	STARK	TPLAS	WORK	
52	CCP	F&D	JAK	M-CHAI	PAF	SABUT	STARK	IFLAS	WORK	

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

## **Anti-corruption Progress Indicator**

CERTIFIED										
2S	BCH	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	ТКТ	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	Μ	000	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	мсот	PDG	Q-CON	SMPC	TGH	ттв	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Dusit Medical Services	BDMS TB	THB 25.00	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.
Bumrungrad Hospital	ВН ТВ	THB 181.00	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.
Bangkok Chain Hospital	ВСН ТВ	THB 19.30	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.
Chularat Hospital	CHG TB	THB 3.80	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Praram 9 Hospital	PR9 TB	THB 15.90	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.
Thonburi Healthcare Group	THG TB	THB 61.75	REDUCE	Upside risks to our DCF-based target price include 1) a new Covid wave from a new variant; and 2) big-lot sales of Jin Wellbeing County units.
Vibhavadi Medical Center	VIBHA TB	THB 2.42	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Ramkhamhaeng Hospital	RAM TB	THB 50.50	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies.

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 04-Jul-2022 unless otherwise stated.



## **RECOMMENDATION STRUCTURE**

### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

## **FINANSIA**