

MAJOR CINEPLEX GROUP

THAILAND / RECREATION FACILITIES & SVCS

MAJOR TB

BUY

UNCHANGED

โรงภาพยนตร์เป็นหุ้นที่ปลอดภัย

- MAJOR เริ่มขายข้าวโพดคั่วที่ 7-Eleven
- เรามีมุมมองเชิงบวกต่อการต่อสัญญาเช่ากับ MJLF
- คงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 24 บาท

TARGET PRICE	THB24.00
CLOSE	THB21.70
UP/DOWNSIDE	+10.6%
PRIOR TP	THB24.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-3.0%

MAJOR เริ่มขายข้าวโพดคั่วที่ 7-Eleven

ปัจจุบัน MAJOR ได้วางขายข้าวโพดคั่วยี่ห้อ Popstar ของบริษัทฯ ในร้าน 7-Eleven 10,000 สาขาแรกที่ราคา 35 บาท เรามีมุมมองเชิงบวกเล็กน้อยเกี่ยวกับการขายดังกล่าวเนื่องจากสินค้าของบริษัทฯ วางอยู่ในชั้นบนของสาขาของ 7-Eleven จากข้อมูลของ MAJOR บริษัทฯ ต้องขายให้ได้เพียง 150k ชิ้นเพื่อให้คุ้มทุน ถ้าสินค้าดังกล่าวได้รับผลตอบรับเชิงบวกจากผู้บริโภคและสร้างกระแสการซื้อซ้ำได้ในระดับสูง เราเชื่อว่าสินค้าดังกล่าวอาจสร้างกระแสรายได้เพิ่มเติมให้แก่บริษัทฯ

มุมมองเชิงบวกเกี่ยวกับการต่อสัญญาเช่ากับ MJLF

สัญญาเช่าระหว่าง MAJOR และ Major Cineplex Lifestyle Leasehold Property Fund (MJLF TB, NR) ได้สิ้นสุดลงเมื่อสิ้นเดือน มิ.ย. 22 MAJOR ได้เสนอต่อสัญญาเช่าสำหรับ Major รัชโยธินและรังสิตพร้อมการรับประกันรายได้ขั้นต่ำที่ลดลงหรือการแปลงการรับประกันรายได้ขั้นต่ำเป็นส่วนแบ่งรายได้ ถ้าบริษัทฯ สามารถเจรจากับ MJLF และได้สัญญาเช่าใหม่ เราเชื่อว่าปัจจัยดังกล่าวจะเป็นประโยชน์ต่อ MAJOR จากอัตราค่าเช่าที่สมเหตุสมผลสำหรับทั้ง 2 สาขาเช่นเดียวกับในสาขาอื่น ๆ

รายการภาพยนตร์ที่ดีในอนาคตอันใกล้

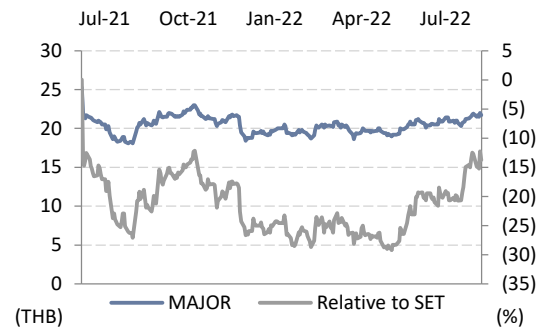
ในเดือน ก.ค. 22 MAJOR ยังคงมีรายการภาพยนตร์ที่ดีนำโดย Thor, บุปเพสันนิवास 2, และ แอ้ รายการภาพยนตร์ดังกล่าวน่าจะช่วยหนุนรายได้จากการขายบัตรชมภาพยนตร์ของ MAJOR รวมถึงราคาหุ้นตลอดเดือน ก.ค. ก่อนอ่อนตัวในเดือน ส.ค. - ก.ย. 2022 จากตัวเลขภาพยนตร์ทำเงินที่น้อยลง รายได้น่าจะเริ่มฟื้นตัวอีกครั้งใน 4Q22 นอกจากนี้จำนวนที่นั่งสูงสุดในโรงภาพยนตร์น่าจะกลับเป็น 100% จาก 75% จากการผ่อนคลายมาตรการป้องกัน Covid-19 และ MAJOR ยังวางแผนเพิ่มรอบฉายภาพยนตร์สู่ระดับปกติที่ 6-7 รอบต่อวันจาก 4-5 รอบต่อวัน

คงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 24 บาท

เรายังไม่ได้รวมค่าเช่าที่อาจลดลงจากการต่อสัญญากับ MJLF ไว้ในประมาณการของเรา แต่เชื่อแน่ว่าปัจจัยดังกล่าวจะเป็นประโยชน์ต่อกำไรของ MAJOR รวมถึงราคาเป้าหมายของเราในปี 2023 เราคิดว่า MAJOR เป็นหุ้นที่ปลอดภัยในเดือน ก.ค. 22 ในขณะที่บริษัทสื่ออื่น ๆ กำลังมี Downside จากค่าใช้จ่ายโฆษณาที่อ่อนแอในช่วง 3Q22 คงแนะนำซื้อ MAJOR ที่ราคาเป้าหมายเดิมที่ 24 บาท (SoTP)

KEY STOCK DATA

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	3,010	8,085	8,813	9,240
Net profit	1,581	729	1,028	1,199
EPS (THB)	1.77	0.81	1.15	1.34
vs Consensus (%)	-	16.7	0.3	2.2
EBITDA	(99)	1,954	2,269	2,424
Core net profit	(528)	729	1,028	1,199
Core EPS (THB)	(0.59)	0.81	1.15	1.34
Chg. In EPS est. (%)	nm	-	-	-
EPS growth (%)	nm	nm	41.0	16.7
Core P/E (x)	(36.7)	26.6	18.9	16.2
Dividend yield (%)	7.4	3.4	4.8	5.6
EV/EBITDA (x)	(207.3)	9.9	8.4	7.8
Price/book (x)	2.7	2.8	2.7	2.7
Net debt/Equity (%)	12.7	(3.7)	(7.5)	(9.2)
ROE (%)	(7.7)	10.4	14.7	16.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	3.8	10.2	(13.2)
Relative to country (%)	8.8	19.3	(12.9)
Mkt cap (USD m)			545
3m avg. daily turnover (USD m)			2.8
Free float (%)			49
Major shareholder		Vicha Poolvaraluk (30%)	
12m high/low (THB)			25.75/17.90
Issued shares (m)			894.67

Sources: Bloomberg consensus; FSSIA estimates



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากบทวิเคราะห์ของ FSSIA ฉบับวันที่ 4 กรกฎาคม 2022

Investment thesis

Major Cineplex (MAJOR) is Thailand's leading lifestyle entertainment company and was established in 1995 with cinema ownership and operations as its core business. The company is the biggest cinema operator in Thailand, with a total of 833 screens and 177 locations nationwide and internationally.

We expect MAJOR to turn a solid profit starting from 2Q22 onward – most of the blockbusters should start to show in cinemas in that quarter thanks to the global vaccination rollout and a decline in the number of Covid-19 cases. MAJOR is a dividend play company that typically pays 90% of its payout ratio, reflecting a 4-6% dividend yield p.a.

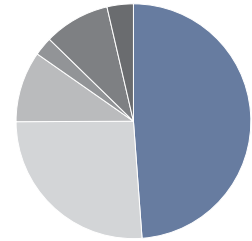
Company profile

MAJOR operates five core businesses, namely 1) cinemas; 2) entertainment; 3) retail space bowling; 4) film distribution; and 5) advertising media.

www.majorcineplex.com

Principal activities (revenue, 2021)

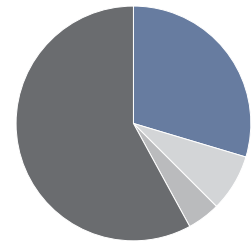
- Cinema - 48.8 %
- Concession - 26.1 %
- Advertisement - 9.8 %
- Entertainment - 2.6 %
- Rental - 9.1 %
- Movie content - 3.6 %



Source: Major Cineplex Group

Major shareholders

- Vicha Poolvaraluk - 29.6 %
- Nortrust nominees LTD-CL AC - 7.9 %
- GIC Private Limited - 4.6 %
- Others - 58.0 %



Source: Major Cineplex Group

Catalysts

- Its financial results should improve significantly in 2022;
- A lot of blockbusters in 2022;
- Solid dividend yield track record at 4-6% p.a.

Risks to our call

The key downside risks to our SoTP-based TP are a slower-than-expected recovery in domestic consumption, the growing popularity of online movies, a delay in the Covid-19 vaccine rollout, and a new wave of Covid.

Event calendar

Date	Event
Aug-22	2Q22 results announcement

Key assumptions

	2021	2022E	2023E	2024E
Average ticket price (THB)	166	165	167	168
Guest count (m)	10.1	28.0	29.1	29.7

Source: FSSIA estimates

Earnings sensitivity

- For every 1 million increase in cinema guest count, we project 2022 earnings to rise by 0.8%, and vice versa, all else being equal;
- For every 1% increase in cinema profit margin, we project 2022 earnings to rise by 5.1%, and vice versa, all else being equal.

Source: FSSIA estimates

Lease agreement hurt MAJOR for quite a long time

As we can see from Exhibit 1, the operating performance of the Major Ratchayothin and Rangsit branches were always a burden to MAJOR. The company was unable to generate any profit from these two branches under the fixed lease agreement with MJLF. Moreover, during the Covid-19 outbreak in 2020-21, MAJOR still had to pay the higher fixed rate, despite taking a big hit from Covid.

Exhibit 1: Comparison between Major Group's profit before and after rental and service fee payments to MJLF

	2016	2017	2018	2019	2020	2021
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)
Total income	445	406	444	455	157	131
Profit (loss) before rental and service fees	116	93	116	99	(38)	(26)
Minimum payment	(140)	(145)	(150)	(158)	(166)	(172)
Profit (loss) after rental and service fees	(24)	(52)	(34)	(58)	(204)	(198)
	(%)	(%)	(%)	(%)	(%)	(%)
Proportion of profit (loss) before rental and service fees to total income	26.0	23.0	26.1	21.8	(24.2)	(19.8)
Proportion of profit (loss) after rental and service fees to total income	(5.4)	(12.7)	(7.8)	(12.8)	(130.1)	(150.8)

Source: MJLF

We believe the lease contract extension should be finalised within the next one or two months. MAJOR should be able to secure a lower rental cost starting from Jul-22 onward, similar to other landlords whose rental contracts were mostly revised from a minimum guarantee to a revenue sharing model. According to the rental projection from Kasikorn Asset Management, the management company for MJLF, a 15% revenue sharing contract is expected. This would save MAJOR rental costs amounting to almost THB90m per year – 9% of MAJOR's earnings forecast in 2023.

We believe the new agreement will likely be under a revenue sharing model in the range of 15-20%.

Exhibit 2: Comparison between minimum guarantee and revenue sharing

	2016	2017	2018	2019	2020	2021
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)
Total income	445	406	444	455	157	131
Profit (loss) before rental and service fees	116	93	116	99	(38)	(26)
Minimum payment (1)	(140)	(145)	(150)	(158)	(166)	(172)
15% of total income (2)	(67)	(61)	(67)	(68)	(23)	(20)
Cost saving (2)-(1)=(3)	73	84	84	89	142	152
20% of total income (4)	(89)	(81)	(89)	(91)	(31)	(26)
Cost saving (4)-(1)=(5)	51	64	61	67	134	145

Sources: MJLF; FSSIA estimates

Exhibit 3: Popstar at 7-Eleven convenience store



Source: FSSIA's compilation

Exhibit 4: Popstar at hypermarket



Source: MAJOR

Exhibit 5: Media sector share price performance

01/07/2022	52W High	52W	52W	Price performance					since 21/12/20
	Date	High	Low	1M	3M	6M	1Y	YTD	to present
		(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
BEC	3/21/2022	17.90	10.70	(11)	(17)	(2)	3	(1)	83
WORK	4/19/2022	32.50	18.40	(3)	(22)	(1)	4	-	46
RS	1/5/2022	22.70	14.70	(4)	(10)	(29)	(32)	(29)	(12)
MAJOR	7/5/2021	25.75	17.90	4	12	6	(13)	9	15
VGI	11/19/2021	6.96	4.64	(7)	(4)	(22)	(12)	(22)	(26)
PLANB	1/12/2022	8.65	4.89	(13)	(22)	(19)	14	(14)	8
ONEE	3/25/2022	13.10	8.70	(12)	(21)	(7)	n/a	(8)	8

Sources: Bloomberg; FSSIA's compilation

Exhibit 6: Peers comparison as of 1 Jul-22

Company	BBG	Share price			Market Cap (USD m)	PE		ROE		PBV		EVEBITDA	
		Current (LCY)	Target (LCY)	Upside (%)		22E (x)	23E (x)	22E (%)	23E (%)	22E (x)	23E (x)	22E (x)	23E (x)
TV													
Bec World	BEC TB	13.90	18.60	33.8	781	26.0	21.3	16.5	18.5	4.1	3.8	7.6	6.9
Workpoint Entertainment	WORK TB	22.50	24.00	6.7	279	27.0	21.9	7.9	9.6	2.1	2.1	10.2	8.6
The One Enterprise	ONEE TB	9.95	14.00	40.7	665	23.4	19.1	14.3	16.2	3.2	3.0	8.6	7.4
TV avg.					1,725	25.5	20.8	12.9	14.7	3.2	2.9	8.8	7.6
Out of home													
Vgi	VGI TB	4.96	5.70	14.9	1,559	87.9	43.2	3.2	6.4	2.8	2.7	64.7	44.7
Plan B Media	PLANB TB	6.55	8.80	34.4	787	41.2	29.0	8.6	10.9	3.2	3.1	11.2	10.3
Out of home avg.					2,346	64.5	36.1	5.9	8.7	3.0	2.9	38.0	27.5
Others													
Rs	RS TB	15.30	20.00	30.7	411	27.7	21.2	23.1	26.1	5.9	5.2	13.9	12.0
Major Cineplex Group	MAJOR TB	21.70	24.00	10.6	545	26.6	18.9	10.4	14.7	2.8	2.7	9.9	8.4
Overall					5,027	37.1	25.0	12.0	14.6	3.5	3.2	18.0	14.0

Sources: Bloomberg; FSSIA estimates

Financial Statements

Major Cineplex Group

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	3,765	3,010	8,085	8,813	9,240
Cost of goods sold	(1,922)	(1,608)	(4,460)	(4,706)	(4,896)
Gross profit	1,843	1,401	3,625	4,106	4,344
Other operating income	168	355	310	313	316
Operating costs	(1,900)	(1,855)	(1,981)	(2,150)	(2,236)
Operating EBITDA	111	(99)	1,954	2,269	2,424
Depreciation	(1,242)	(1,250)	(1,195)	(1,145)	(1,098)
Goodwill amortisation	0	0	0	-	-
Operating EBIT	(1,131)	(1,349)	759	1,124	1,326
Net financing costs	(175)	(258)	(90)	(71)	(51)
Associates	740	392	162	170	179
Recurring non-operating income	740	392	162	170	179
Non-recurring items	(67)	3,109	0	0	0
Profit before tax	(633)	1,894	832	1,223	1,454
Tax	93	(354)	(134)	(211)	(255)
Profit after tax	(540)	1,539	698	1,013	1,199
Minority interests	13	42	31	15	0
Preferred dividends	0	0	-	-	-
Other items	-	-	-	-	-
Reported net profit	(527)	1,581	729	1,028	1,199
Non-recurring items & goodwill (net)	67	(2,110)	0	0	0
Recurring net profit	(460)	(528)	729	1,028	1,199
Per share (THB)					
Recurring EPS *	(0.51)	(0.59)	0.81	1.15	1.34
Reported EPS	(0.59)	1.77	0.81	1.15	1.34
DPS	0.00	1.60	0.73	1.03	1.21
Diluted shares (used to calculate per share data)	895	895	895	895	895
Growth					
Revenue (%)	(64.8)	(20.1)	168.6	9.0	4.9
Operating EBITDA (%)	(96.2)	nm	nm	16.1	6.8
Operating EBIT (%)	nm	nm	nm	48.1	18.0
Recurring EPS (%)	nm	nm	nm	41.0	16.7
Reported EPS (%)	nm	nm	(53.9)	41.0	16.7
Operating performance					
Gross margin inc. depreciation (%)	16.0	5.0	30.1	33.6	35.1
Gross margin of key business (%)	-	-	-	-	-
Operating EBITDA margin (%)	2.9	(3.3)	24.2	25.7	26.2
Operating EBIT margin (%)	(30.0)	(44.8)	9.4	12.8	14.4
Net margin (%)	(12.2)	(17.6)	9.0	11.7	13.0
Effective tax rate (%)	20.0	20.0	20.0	120.0	220.0
Dividend payout on recurring profit (%)	-	(270.9)	90.0	90.0	90.0
Interest cover (X)	(2.2)	(3.7)	10.3	18.2	29.7
Inventory days	22.7	26.0	9.1	8.6	8.3
Debtor days	79.8	57.5	16.2	15.1	14.6
Creditor days	298.1	322.0	119.5	116.1	114.4
Operating ROIC (%)	(20.8)	(21.8)	12.9	26.7	(8.2)
ROIC (%)	(2.2)	(6.1)	7.0	10.7	(3.2)
ROE (%)	(6.7)	(7.7)	10.4	14.7	16.7
ROA (%)	(1.9)	(2.1)	5.0	7.5	8.6
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
	2020	2021	2022E	2023E	2024E
Cinema	1,758	1,470	4,120	4,353	4,499
Concession	725	786	1,936	2,107	2,222
Advertisement	573	294	1,100	1,350	1,485
Entertainment	203	78	267	308	305

Sources: Major Cineplex Group; FSSIA estimates

Financial Statements

Major Cineplex Group

Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	(460)	(528)	729	1,028	1,199
Depreciation	1,242	1,250	1,195	1,145	1,098
Associates & minorities	(740)	(392)	(162)	(170)	(179)
Other non-cash items	143	(1,818)	(16)	0	0
Change in working capital	18	944	84	87	91
Cash flow from operations	202	(543)	1,830	2,090	2,209
Capex - maintenance	(211)	(341)	(345)	(420)	(445)
Capex - new investment	(211)	(341)	(345)	(420)	(445)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	141	4,951	1,272	(15)	(25)
Cash flow from investing	(281)	4,268	582	(855)	(915)
Dividends paid	0	(716)	(1,044)	(790)	(1,002)
Equity finance	0	0	0	0	0
Debt finance	669	(3,337)	50	(600)	(400)
Other financing cash flows	6	785	(1,872)	(166)	(450)
Cash flow from financing	675	(3,268)	(2,866)	(1,556)	(1,852)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	595	457	(454)	(321)	(557)
Free cash flow to firm (FCFF)	95.53	3,982.76	2,501.52	1,306.17	1,345.44
Free cash flow to equity (FCFE)	595.46	1,172.24	589.38	469.50	445.23

Per share (THB)

FCFF per share	0.11	4.45	2.80	1.46	1.50
FCFE per share	0.67	1.31	0.66	0.52	0.50
Recurring cash flow per share	0.21	(1.66)	1.95	2.24	2.37

Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Tangible fixed assets (gross)	15,776	16,054	5,494	5,368	5,327
Less: Accumulated depreciation	(10,465)	(11,160)	(875)	(841)	(810)
Tangible fixed assets (net)	5,311	4,894	4,618	4,527	4,517
Intangible fixed assets (net)	2,663	2,693	2,464	2,250	2,052
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	6,809	1,969	1,969	1,969	1,969
Cash & equivalents	1,557	2,014	1,559	1,238	681
A/C receivable	592	3,744	1,597	1,602	1,608
Inventories	118	111	111	111	111
Other current assets	296	291	305	321	337
Current assets	2,563	6,160	3,572	3,272	2,737
Other assets	333	804	1,847	2,032	2,235
Total assets	17,678	16,519	14,470	14,049	13,509
Common equity	6,482	7,170	6,855	7,092	7,289
Minorities etc.	144	117	117	117	117
Total shareholders' equity	6,626	7,287	6,972	7,209	7,406
Long term debt	2,505	915	1,000	400	0
Other long-term liabilities	3,538	3,211	3,029	2,863	2,713
Long-term liabilities	6,043	4,126	4,029	3,263	2,713
A/C payable	1,395	1,443	1,479	1,516	1,553
Short term debt	2,640	2,025	300	300	0
Other current liabilities	974	1,639	1,691	1,762	1,836
Current liabilities	5,009	5,107	3,469	3,577	3,390
Total liabilities and shareholders' equity	17,678	16,519	14,470	14,049	13,509
Net working capital	(1,363)	1,064	(1,156)	(1,244)	(1,334)
Invested capital	13,752	11,424	9,741	9,534	9,438

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	7.25	8.02	7.66	7.93	8.15
Tangible book value per share	4.27	5.00	4.91	5.41	5.85

Financial strength

Net debt/equity (%)	54.1	12.7	(3.7)	(7.5)	(9.2)
Net debt/total assets (%)	20.3	5.6	(1.8)	(3.8)	(5.0)
Current ratio (x)	0.5	1.2	1.0	0.9	0.8
CF interest cover (x)	5.6	6.9	11.4	13.5	18.6

Valuation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	(42.2)	(36.7)	26.6	18.9	16.2
Recurring P/E @ target price (x) *	(46.6)	(40.6)	29.5	20.9	17.9
Reported P/E (x)	(36.8)	12.3	26.6	18.9	16.2
Dividend yield (%)	-	7.4	3.4	4.8	5.6
Price/book (x)	3.0	2.7	2.8	2.7	2.7
Price/tangible book (x)	5.1	4.3	4.4	4.0	3.7
EV/EBITDA (x) **	208.6	(207.3)	9.9	8.4	7.8
EV/EBITDA @ target price (x) **	227.1	(228.2)	10.9	9.3	8.6
EV/invested capital (x)	1.7	1.8	2.0	2.0	2.0

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Major Cineplex Group; FSSIA estimates

Corporate Governance report of Thai listed companies 2021

EXCELLENT LEVEL – Score range 90-100										
AAV	BCPG	CPALL	GCAP	K	MSC	PLANET	SAMART	SPI	THRE	TVD
ADVANC	BDMS	CPF	GFPT	KBANK	MST	PLAT	SAMTEL	SPRC	THREL	TVI
AF	BEM	CPI	GGC	KCE	MTC	PORT	SAT	SPVI	TIPCO	TVO
AH	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
AIRA	BGRIM	CRC	GLOBAL	KSL	NCL	PR9	SCB	SST	TK	U
AKP	BIZ	CSS	GPI	KTB	NEP	PREB	SCC	STA	TKT	UAC
AKR	BKI	DDD	GPSC	KTC	NER	PRG	SCCC	STEC	TMT	UBIS
ALT	BOL	DELTA	GRAMMY	LALIN	NKI	PRM	SCG	STI	TNDT	UV
AMA	BPP	DEMCO	GULF	LANNA	NOBLE	PROUD	SCGP	SUN	TNITY	VGI
AMATA	BRR	DRT	GUNKUL	LH	NSI	DRS	SCM	SUSCO	TOA	VIH
AMATAV	BTS	DTAC	HANA	LHFG	NVD	PSL	SDC	SUTHA	TOP	WACOAL
ANAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCCO	SVI	TPBI	WAVE
AOT	BWG	EA	HMPRO	LPN	NYT	PTT	SEAOIL	SYMC	TQM	WHA
AP	CENTEL	EASTW	ICC	MACO	OISHI	PTTEP	SE-ED	SYNTEC	TRC	WHAUP
ARIP	CFRESH	ECF	ICHI	MAJOR	OR	PTTGC	SELIC	TACC	TRU	WICE
ARROW	CHEWA	ECL	III	MAKRO	ORI	PYLON	SENA	TASCO	TRUE	WINNER
ASP	CHO	EE	ILINK	MALEE	OSP	Q-CON	SHR	TCAP	TSC	ZEN
AUCT	CIMBT	EGCO	ILM	MBK	OTO	QH	SIRI	TEAMG	TSR	
AWC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
AYUD	CKP	ETC	IP	MCOT	PCSGH	RATCH	SITHAI	TGH	TSTH	
BAFS	CM	FPI	IRPC	METCO	PDG	RS	SMK	THANA	TTA	
BANPU	CNT	FPT	ITEL	MFEC	PDJ	S	SMPC	THANI	TTB	
BAY	COM7	FSMART	IVL	MINT	PG	S & J	SNC	THCOM	TTCL	
BBL	COMAN	GBX	JSP	MONO	PHOL	SAAM	SONIC	THG	TTW	
BCP	COTTO	GC	JWD	MOONG	PLANB	SABINA	SPALI	THIP	TU	
VERY GOOD LEVEL – Score range 80-89										
2S	ASIMAR	CHOW	FLOYD	IT	LOXLEY	OCC	RPC	SKY	TCC	TVT
7UP	ASK	CI	FN	ITD	LRH	OGC	RT	SLP	TCMC	TWP
ABICO	ASN	CIG	FNS	J	LST	PATO	RWI	SMIT	TEAM	UEC
ABM	ATP30	CMC	FORTH	JAS	M	PB	S11	SMT	TFG	UMI
ACE	B	COLOR	FSS	JCK	MATCH	PICO	SA	SNP	TFI	UOBKH
ACG	BA	CPL	FTE	JCKH	MBAX	PIMO	SAK	SO	TIGER	UP
ADB	BAM	CPW	FVC	JMART	MEGA	PJW	SALEE	SORKON	TITLE	UPF
AEONTS	BC	CRD	GEL	JMT	META	PL	SAMCO	SPA	TKN	UPOIC
AGE	BCH	CSC	GENCO	KBS	MFC	PM	SANKO	SPC	TKS	UTP
AHC	BEC	CSP	GJS	KCAR	MGT	PMTA	SAPPE	SPCG	TM	VCOM
AIT	BEYOND	CWT	GYT	KEX	MICRO	PPP	SAWAD	SR	TMC	VL
ALL	BFIT	DCC	HEMP	KGI	MILL	PPPM	SCI	SRICHA	TMD	VPO
ALLA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
ALUCON	BJCHI	DHOUSE	HTC	KISS	MK	PRIN	SCP	SSF	TMILL	WGE
AMANAH	BLA	DOD	HYDRO	KOOL	MODERN	PRINC	SE	STANLY	TNL	WIJK
AMARIN	BR	DOHOME	ICN	KTIS	MTI	PSG	SFLEX	STGT	TNP	WP
APCO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
APCS	CBG	EASON	IMH	KUN	NCAP	PT	SFT	STPI	TPA	XPG
APURE	CEN	EFORL	IND	KWC	NCH	QLT	SGF	SUC	TPAC	YUASA
AQUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
ASAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
ASEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
ASIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
ASIAN	CHOTI	FE	IRCP	LHK	NTV	ROJNA	SKR	TBSP	TSE	
GOOD LEVEL – Score range 70-79										
A	BGT	CITY	GIFT	JTS	MDX	PK	SGP	SUPER	TQR	YGG
AI	BH	CMAN	GLOCON	JUBILE	MJD	PLE	SICT	SVOA	TTI	ZIGA
AIE	BIG	CMO	GREEN	KASET	MORE	PPM	SIMAT	TC	TYCN	
AJ	BLAND	CMR	GSC	KCM	MUD	PRAKIT	SISB	TCCC	UKEM	
ALPHAX	BM	CPT	GTB	KK	NC	PRAPAT	SK	THMUI	UMS	
AMC	BROCK	CRANE	HTECH	KKC	NDR	PRECHA	SMART	TNH	UNIQ	
APP	BSBM	CSR	HUMAN	KWI	NFC	PTL	SOLAR	TNR	UPA	
AQ	BSM	D	IHL	KYE	NNCL	RJH	SPACK	TOPP	UREKA	
ARIN	BTNC	EKH	IIG	LEE	NOVA	RP	SPG	TPCH	VIBHA	
AS	BYD	EMC	INGRS	LPH	NPK	RPH	SQ	TPIPL	W	
AU	CAZ	EP	INOX	MATI	NUSA	RSP	SSP	TIPIP	WIN	
B52	CCP	F&D	JAK	M-CHAI	PAF	SABUY	STARK	TPLAS	WORK	
BEAUTY	CGD	FMT	JR	MCS	PF	SF	STC	TPOLY	WPH	

Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

CERTIFIED										
2S	BCH	CPALL	GC	K	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAHA	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIJK
ASP	CHEWA	ETE	ILINK	M	OCC	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
B	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	CM	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	MCOT	PDG	Q-CON	SMPC	TGH	TTB	
BBL	COTTO	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	III	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	TMI	VIBHA	

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Major Cineplex Group	MAJOR TB	THB 21.70	BUY	The key downside risks to our SoTP-based TP are a slower-than-expected recovery in domestic consumption, the growing popularity of online movies, a delay in the Covid-19 vaccine rollout, and the new wave of Covid.
BEC World	BEC TB	THB 13.90	BUY	The key downside risks to our P/E based TP are a lower-than-expected adex recovery and a worse-than-expected cost reduction.
Workpoint Entertainment	WORK TB	THB 22.50	HOLD	The key downside and upside risks to our P/E-based TP are weaker or stronger-than-expected TV adex, digital advertising becoming more popular, high risks for high returns in the movie business, and competitiveness in TV ratings.
The One Enterprise	ONEE TB	THB 9.95	BUY	The key downside risks to our P/E-based TP are a lower-than-expected adex recovery and the company's worse-than-expected cost reduction.
VGI Pcl.	VGI TB	THB 4.96	HOLD	The key upside and downside risks to our SoTP-based TP are if the advertising expenditure recovery is slower or faster than our expectation, and whether Rabbit Line Pay is successful or not.
Plan B Media	PLANB TB	THB 6.55	BUY	The key downside risks to our P/E multiple-based TP are 1) a slower-than-expected adex recovery; 2) further waves of Covid-19; and 3) the future billboard tax.
RS	RS TB	THB 15.30	BUY	The key downside risk to our SoTP-based TP is based on the company potentially failing to maintain the growth momentum of its commerce business if revenues from TV, radio, and music continue to decline.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 01-Jul-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.