EQUITY RESEARCH - NEWS FLASH

INDORAMA VENTURES

From producer to innovator

- IVL's MTBE 'single-step' reaction technology could help producers achieve a c20-40% lower cost structure, in our view.
- With the MTBE margin 4x higher than the historical average, IVL's net profit growth in 2Q22-4Q22 could exceed expectations.
- Maintain BUY and a TP of THB70.

Stepping into an innovative commercial market

On 28 Jun-22, Thai website Kaohoon reported that IVL had signed a China licensing agreement with Shandon Binhua New Material Co Ltd (SBN) to design, build, own, and operate the world's first methyl tertiary butyl ether (MTBE) plant using 'single-step' reaction technology. IVL acquired the technology from Huntsman's asset portfolio which uses the integrated oxide and derivatives (IOD) chain to produce propylene oxide (PO) and MTBE as a co-product. IVL's proprietary innovation uses propane (C3) and butane (C4) to produce PO, tertiary butyl alcohol (TBA), and MTBE.

What makes IVL's single-step MTBE technology better?

Other technologies produce MTBE using TBA, a co-product of the PO production process, in a multi-step reaction process with methanol. IVL's single-step process, however, allows the producer to achieve a 20-40% lower cost structure than other PO-MTBE processes, based on our estimate. Kaohoon reported that SBN's plant will produce 0.6mtpa of propylene, 0.8mtpa of butane, 0.15mtpa of synthetic ammonia, 0.24mtpa of PO, and 0.742mtpa of MTBE – giving it roughly the same capacity as IVL's IOD plant in Port Neches, Texas, in the US.

MTBE: IVL's single-step process has the lowest cost structure

According to the Energy Information Administration, there are three ways to produce MTBE 1) as a by-product of refinery catalytic cracking and petrochemical ethylene plants; 2) in facilities designed to isomerise butane into isobutene, which is dehydrogenated into isobutylene; and 3) from TBA as a byproduct of the PO production process. All three methods require methanol as part of the reaction process. IVL's MTBE plant in the US is one of two in that country using the TBA production process, but IVL's new plant will be the world's first to produce MTBE using the single-step process.

MTBE spike to drive IVL's IOD EBITDA higher in 2H22

Maintain BUY and a TP of THB70, based on 9.4x 2022E EV/EBITDA. Thanks to the current global margin spike for gasoline, the MTBE margin has surged markedly to over USD941/t in May-22, up 2x m-m and over 4x higher than the historical average of USD250/t. With 0.7mtpa capacity of MTBE, we think IVL's net profit growth in 2Q22-4Q22 will likely beat the market's expectations.



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BUY

TARGET PRICE	THB70.00
CLOSE	THB47.75
UP/DOWNSIDE	+46.6%
TP vs CONSENSUS	+14.9%

KEY STOCK DATA

IVL TB

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	468,108	383,886	374,825	374,369
Net profit	22,247	28,202	30,554	32,488
EPS (THB)	3.96	5.02	5.44	5.79
vs Consensus (%)	-	(17.5)	(6.0)	(2.2)
EBITDA	58,084	59,195	62,760	64,692
Core net profit	21,886	23,553	25,905	27,839
Core EPS (THB)	3.90	4.20	4.61	4.96
EPS growth (%)	204.5	7.6	10.0	7.5
Core P/E (x)	12.2	11.4	10.3	9.6
Dividend yield (%)	2.5	5.4	5.8	6.1
EV/EBITDA (x)	8.1	7.3	6.4	5.7
Price/book (x)	1.7	1.5	1.3	1.2
Net debt/Equity (%)	111.0	86.5	63.6	44.3
ROE (%)	15.3	13.7	13.3	12.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.0)	4.4	16.5
Relative to country (%)	(0.4)	10.6	16.2
Mkt cap (USD m)			7,623
3m avg. daily turnover (USD m)			22.5
Free float (%)			33
Major shareholder	Indora	ima Resou	rces (63%)
12m high/low (THB)		5	2.75/36.00
Issued shares (m)			5,614.55

Sources: Bloomberg consensus; FSSIA estimates

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Exhibit 1: PO-MTBE technology could make IVL's IOD one of the most cost-competitive PO producers in the world

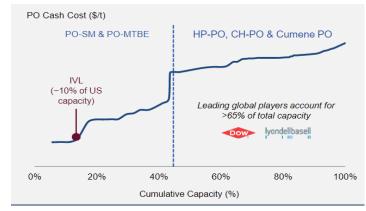
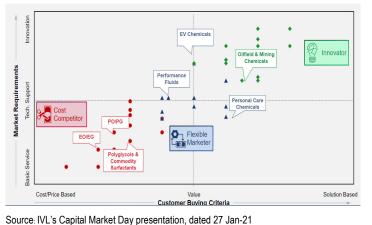


Exhibit 2: Future growth platform offers multiple downstream opportunities



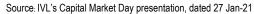
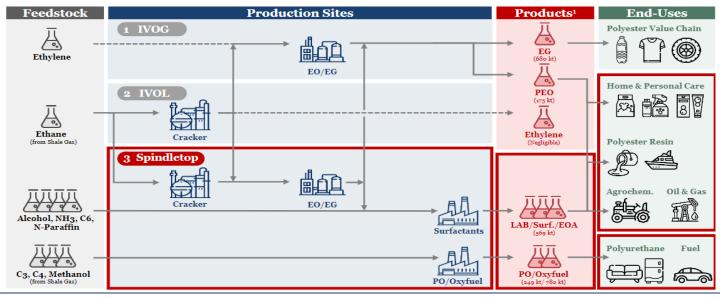
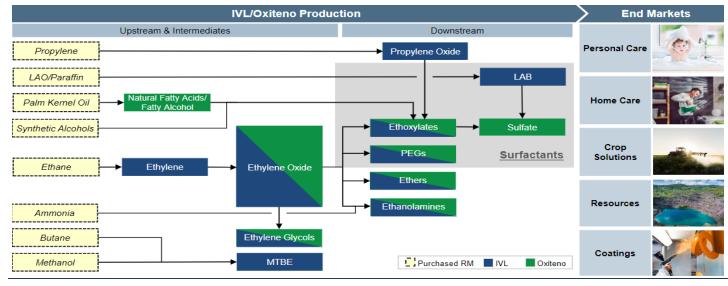


Exhibit 3: IVL's IOD post the acquisition of Huntsman's IOD asset in Jan-20



Source: IVL

Exhibit 4: IVL's IOD post the acquisition of Oxiteno's IOD asset in Aug-21



Source: IVL

Financial Statements

Indorama Ventures

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
Revenue	331,513	468,108	383,886	374,825	374,369
Cost of goods sold	(266,558)	(363,002)	(301,658)	(283,953)	(281,599
Gross profit	64,955	105,107	82,229	90,872	92,770
Other operating income	-	-	-	-	
Operating costs	(32,724)	(47,022)	(23,033)	(28,112)	(28,078
Operating EBITDA	32,231	58,084	59,195	62,760	64,692
Depreciation	(20,487)	(20,487)	(20,521)	(21,149)	(21,778
Goodwill amortisation	0	0	0	0	(
Operating EBIT	11,744	37,597	38,675	41,611	42,914
Net financing costs	(7,362)	(7,202)	(7,149)	(7,155)	(6,066
Associates	143	160	653	633	633
Recurring non-operating income	1,949	160	653	633	633
Non-recurring items	(758)	361	4,649	4,649	4,649
Profit before tax	5,573	30,916	36,827	39,738	42,130
Tax .	1,243	(6,703)	(7,953)	(8,511)	(8,970
Profit after tax	6,816	24,213	28,874	31,226	33,160
/linority interests	(386)	(1,966)	(672)	(672)	(672
Preferred dividends	0	0	0	0	
Other items	-	-	-	-	
Reported net profit	6,430	22,247	28,202	30,554	32,48
Non-recurring items & goodwill (net)	758	(361)	(4,649)	(4,649)	(4,649
Recurring net profit	7,188	21,886	23,553	25,905	27,83
Per share (THB)					
Recurring EPS *	1.28	3.90	4.20	4.61	4.9
Reported EPS	1.15	3.96	5.02	5.44	5.79
DPS .	0.10	1.20	2.59	2.78	2.9
Diluted shares (used to calculate per share data)	5,615	5,615	5,615	5,615	5,61
Growth					
Revenue (%)	(6.0)	41.2	(18.0)	(2.4)	(0.1
Dperating EBITDA (%)	(5.2)	80.2	1.9	6.0	3.
Dperating EBIT (%)	(30.8)	220.1	2.9	7.6	3.
Recurring EPS (%)	(34.7)	204.5	7.6	10.0	7.
Reported EPS (%)	22.4	246.0	26.8	8.3	6.3
Derating performance					
Gross margin inc. depreciation (%)	13.4	18.1	16.1	18.6	19.0
Gross margin of key business (%)	13.2	18.2	17.3	19.8	20.2
Operating EBITDA margin (%)	9.7	12.4	15.4	16.7	17.3
Dperating EBIT margin (%)	3.5	8.0	10.1	11.1	11.
Vet margin (%)	2.2	4.7	6.1	6.9	7.4
Effective tax rate (%)	-79.8	19.2	19.2	19.2	19.3
Dividend payout on recurring profit (%)	7.8	30.8	61.8	60.2	59.1
nterest cover (X)	1.9	5.2	5.5	5.9	7.2
nventory days	79.5	71.9	98.0	92.7	92.3
Debtor days	37.3	33.8	46.0	42.0	41.
Creditor days	86.7	82.2	108.0	102.1	101.1
Derating ROIC (%)	4.9	0.9	0.9	1.0	1.1
ROIC (%)	4.6	0.7	0.7	0.8	0.9
ROE (%)	5.6	15.3	13.7	13.3	12.9
ROA (%)	3.7	4.9	4.7	5.2	5.4
^r Pre exceptional, pre-goodwill and fully diluted	0.7	т.5	7.7	0.2	0
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024
ет	153,889	258,701	176,399	162,510	162,05
Feedstock	100,905	117,776	117,110	121,937	102,054
Fibres	90,601	110,868	109,613	109,613	109,61
Eliminations and unallocated	(13,882)	(19,236)	(19,236)	(19,236)	(19,236

Sources: Indorama Ventures; FSSIA estimates

Financial Statements

Indorama Ventures

ndorama Ventures					
Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
ecurring net profit	7,188	21,886	23,553	25,905	27,839
epreciation	20,487	20,487	20,521	21,149	21,778
ssociates & minorities	-	-	-	-	(4.004
ther non-cash items hange in working capital	(1,002) 19,603	(1,001) 19,639	(1,001) 16,475	(1,001) 21,732	(1,001) 20,909
ash flow from operations	46,276	61,011	59,548	67,786	69,524
apex - maintenance		-	-	-	
apex - new investment	(16,231)	(16,229)	(13,200)	(13,200)	(13,200
let acquisitions & disposals	0	0	0	0	(
Other investments (net)	(9,059)	(9,053)	(9,053)	(9,053)	(9,053
ash flow from investing	(25,290)	(25,282)	(22,253)	(22,253)	(22,253
lividends paid	(3,088) 0	(5,474) 0	(6,737) 0	(14,559) 0	(15,601
Equity finance Debt finance	51,695	12,380	5,893	5,893	5,893
Other financing cash flows	(61,091)	(45,368)	(7,368)	(7,348)	(7,348
ash flow from financing	(12,484)	(38,462)	(8,213)	(16,014)	(17,056
lon-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	(
et other adjustments	0	0	0	0	C
lovement in cash	8,502	(2,733)	29,082	29,518	30,21
ree cash flow to firm (FCFF)	28,659.55	42,849.85	44,539.37	52,776.94	54,515.67
ree cash flow to equity (FCFE)	11,589.60	2,741.28	35,819.46	44,077.03	45,815.76
er share (THB)					
CFF per share	5.10	7.63	7.93	9.40	9.71
CFE per share	2.06 4.75	0.49 7.37	6.38 7.67	7.85 8.20	8.16 8.66
ecurring cash flow per share	4.10	1.31	10.1	0.20	0.00
alance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
angible fixed assets (gross)	376,464	424,337	437,537	450,737	463,937
ess: Accumulated depreciation	(112,173)	(132,660)	(153,181)	(174,330)	(196,108
angible fixed assets (net)	264,291	291,677	284,356	276,407	267,829
ntangible fixed assets (net)	0	0	0	0	(
ong-term financial assets ivest. in associates & subsidiaries	- 0	- 0	- 0	- 0	(
ash & equivalents	18,949	16,215	45,297	74,815	105,03
/C receivable	33,422	53,172	43,605	42,576	42,52
iventories	53,938	88,979	72,970	71,247	71,16
ther current assets	13,526	18,493	18,493	18,493	18,49
urrent assets	119,835	176,859	180,365	207,132	237,20
other assets	69,046	73,292	46,416	46,416	46,41
otal assets	453,172	541,828	511,138	529,955	551,453
common equity	126,655	158,769	184,882	205,527	227,062
linorities etc.	8,953	12,235	986	1,056	1,114
otal shareholders' equity ong term debt	135,608 164,073	171,003 169,893	185,868 169,893	206,583 169,893	228,176 169,893
ther long-term liabilities	39,552	43,034	11,897	11,897	11,897
ong-term liabilities	203,625	212,927	181,790	181,790	181,790
/C payable	65,366	98,049	80,408	78,510	78,414
hort term debt	29,645	36,206	36,206	36,206	36,206
ther current liabilities	18,927	23,643	26,866	26,866	26,86
urrent liabilities	113,938	157,898	143,480	141,582	141,48
otal liabilities and shareholders' equity	453,172	541,828	511,137	529,955	551,453
et working capital	16,593 349 930	38,952	27,795 358 567	26,941 349 764	26,898
vested capital Includes convertibles and preferred stock which is bei	349,930 ng treated as debt	403,922	358,567	349,764	341,143
·	<u> </u>				
e r share (THB) pok value per share	22.56	28.28	32.93	36.61	40.4
angible book value per share	22.56	28.28	32.93	36.61	40.4
inancial strength					
et debt/equity (%)	128.9	111.0	86.5	63.6	44.3
et debt/total assets (%)	38.6	35.0	31.5	24.8	18.3
urrent ratio (x)	1.1	1.1	1.3	1.5	1.1
F interest cover (x)	4.8	3.6	7.9	9.0	10.
aluation	2020	2021	2022E	2023E	2024
ecurring P/E (x) *	37.3	12.2	11.4	10.3	9.
ecurring P/E @ target price (x) *	54.7	18.0	16.7	15.2	14.
eported P/E (x)	41.7	12.1	9.5	8.8	8.3
ividend yield (%)	0.2	2.5	5.4	5.8	6.1
rice/book (x)	2.1	1.7	1.5	1.3	1.2
rice/tangible book (x)	2.1	1.7 8 1	1.5	1.3	1.2
V/EBITDA (x) **	14.0	8.1	7.3 9.4	6.4 8.4	5.7
V/EBITDA @ target price (x) **	17 0	10.2			
V/EBITDA @ target price (x) ** V/invested capital (x)	17.9 1.3	10.2 1.2	9.4 1.2	1.1	1.1

Sources: Indorama Ventures; FSSIA estimates

Corporate Governance report of Thai listed companies 2021

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AV	BCPG	CPALL	GCAP	К	MSC	PLANET	SAMART	SPI	THRE	TVD
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н	BGC	CPN	GLAND	KKP	MVP	PPS	SC	SSSC	TISCO	TWPC
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NAN	BTW	DUSIT	HARN	LIT	NWR	PTG	SEAFCO	SVI	TPBI	WAVE
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VC	CK	EPG	INTUCH	MC	PAP	QTC	SIS	TFMAMA	TSTE	
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_LA	BJC	DCON	HPT	KIAT	MITSIB	PRIME	SCN	SSC	TMI	VRANDA
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°CO	BROOK	DV8	IFS	KUMWEL	NBC	PSTC	SFP	STOWER	TOG	XO
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QUA	CGH	ERW	INET	KWM	NETBAY	RBF	SIAM	SWC	TPCS	
SAP	CHARAN	ESSO	INSET	L&E	NEX	RCL	SINGER	SYNEX	TPS	
SEFA	CHAYO	ESTAR	INSURE	LDC	NINE	RICHY	SKE	TAE	TRITN	
SIA	CHG	ETE	IRC	LEO	NRF	RML	SKN	TAKUNI	TRT	
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52	CCF									

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* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

Anti-corruption Progress Indicator

CERTIFIED										
2S	BCH	CPALL	GC	К	MFC	PE	QLT	SNP	THCOM	TU
7UP	BCP	CPF	GCAP	KASET	MFEC	PG	QTC	SORKON	THIP	TVD
ADVANC	BCPG	CPI	GEL	KBANK	MILL	PHOL	RATCH	SPACK	THRE	TVI
AF	BE8	CPN	GFPT	KBS	MINT	PK	RML	SPALI	THREL	TVO
AI	BEYOND	CSC	GGC	KCAR	MONO	PL	RWI	SPC	TIDLOR	TWPC
AIE	BGC	DCC	GJS	KCE	MOONG	PLANB	S & J	SPI	TIPCO	U
AIRA	BGRIM	DELTA	GPI	KGI	MSC	PLANET	SAAM	SPRC	TISCO	UBE
AKP	BJCHI	DEMCO	GPSC	KKP	MST	PLAT	SABINA	SRICHA	TKS	UBIS
ALPHAX	BKI	DIMET	GSTEEL	KSL	MTC	PM	SAPPE	SSF	TKT	UEC
AMA	BLA	DRT	GUNKUL	KTB	MTI	PPP	SAT	SSP	TMD	UKEM
AMANAH	BPP	DTAC	HANA	KTC	NBC	PPPM	SC	SSSC	TMILL	UOBKH
AMATA	BROOK	DUSIT	HARN	KWC	NEP	PPS	SCB	SST	TMT	UPF
AMATAV	BRR	EA	HEMP	KWI	NINE	PR9	SCC	STA	TNITY	UV
AP	BSBM	EASTW	HENG	L&E	NKI	PREB	SCCC	STOWER	TNL	VGI
APCS	BTS	ECL	HMPRO	LANNA	NMG	PRG	SCG	SUSCO	TNP	VIH
AQUA	BWG	EGCO	HTC	LH	NNCL	PRINC	SCN	SVI	TNR	WACOAL
ARROW	CEN	EP	ICC	LHFG	NOBLE	PRM	SEAOIL	SYMC	TOG	WHA
AS	CENTEL	EPG	ICHI	LHK	NOK	PROS	SE-ED	SYNTEC	TOP	WHAUP
ASIAN	CFRESH	ERW	IFEC	LPN	NSI	PSH	SELIC	TAE	TOPP	WICE
ASK	CGH	ESTAR	IFS	LRH	NWR	PSL	SENA	TAKUNI	TPA	WIIK
ASP	CHEWA	ETE	ILINK	М	000	PSTC	SGP	TASCO	TPP	XO
AWC	CHOTI	FE	INET	MAKRO	OGC	PT	SINGER	TBSP	TRU	ZEN
AYUD	CHOW	FNS	INSURE	MALEE	ORI	PTG	SIRI	TCAP	TRUE	
В	CIG	FPI	INTUCH	MATCH	PAP	PTT	SITHAI	TCMC	TSC	
BAFS	CIMBT	FPT	IRC	MBAX	PATO	PTTEP	SKR	TFG	TSTE	
BAM	СМ	FSMART	IRPC	MBK	PB	PTTGC	SMIT	TFI	TSTH	
BANPU	CMC	FSS	ITEL	MC	PCSGH	PYLON	SMK	TFMAMA	TTA	
BAY	COM7	FTE	IVL	мсот	PDG	Q-CON	SMPC	TGH	ттв	
BBL	сотто	GBX	JKN	META	PDJ	QH	SNC	THANI	TTCL	
DECLARED										
AJ	CHG	DDD	ETC	JR	MAJOR	NUSA	RS	SSS	TQM	YUASA
ALT	CPL	DHOUSE	FLOYD	JTS	NCAP	NYT	SAK	STECH	TSI	ZIGA
APCO	CPR	DOHOME	GULF	KEX	NCL	OR	SCGP	STGT	VARO	
B52	CPW	ECF	Ш	KUMWEL	NOVA	PIMO	SCM	TKN	VCOM	
BEC	CRC	EKH	INOX	LDC	NRF	PLE	SIS	ТМІ	VIBHA	

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; * FSSIA's compilation



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Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 09-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Indorama Ventures	IVL TB	THB 47.75	BUY	The key downside risks to our EV/EBITDA-based TP are weaker-than-expected margins for PX-PTA and PET-PTA, lower demand for polyester, and delays in IVL's projects.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

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All share prices are as at market close on 28-Jun-2022 unless otherwise stated.



RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.