**EQUITY RESEARCH - COMPANY REPORT** 



**THAILAND / ICT** 

# **THCOM TB**

# Positive catalysts take time

- The future positive catalyst for THCOM that could entirely change the company's fundamentals needs at least 2-3 years.
- Expect no improvement in 2Q22. Earnings should start to improve in late 2022.
- Upgrade to HOLD with the same TP of THB9.20.

# Two positive catalysts will take time

Although THCOM may have two positive catalysts waiting in the future that could drive the company's earnings significantly, they are both longterm events. First, the upcoming right of use auction for the satellite orbital slots will be held within this year. If THCOM can win an additional slot, it would take almost three more years to produce and launch a new satellite and start generating additional revenue. Secondly, there is no timeframe for a potential partnership with Starlink, which uses low Earth orbit (LEO) satellites. Starlink is still primarily focusing its service on the US. It may not rush to expand its service to Asia very soon, possibly for the next two or three years, in our view.

#### Some obstacles in the short term

First, THCOM's share of loss from its investment in its associate Lao Telecommunications may continue due to the appreciation of the US dollar against the Lao kip as the mark-to-market valuation of its accrued dividend and US dollar loan will continue in 2Q22. Second, there may be a risk that THCOM may continue to lose customers as there is no solid timeline for its new satellite yet.

# Expect to see some improvement in late 2022

THCOM has yet to finalise its service agreement with National Telecom (NT), which has been delayed for over six months. It expects to settle the agreement with NT in 2Q-3Q22. This would be the key support for THCOM's net profit as the company expects about THB100m in revenue per year from this service. Once the contract is finalised, the additional revenue will become THCOM's net profit directly as the company has carried this cost since the end of the TC4 contract.

# Upgrade to HOLD with the same TP of THB9.20

THCOM's share price has declined by over 17% since the beginning of the year. Now, its share price is close to our TP of THB9.20. Therefore, we upgrade our recommendation on THCOM to HOLD from Reduce with the same TP of THB9.20, pegged to 0.9x 2022E P/BV (+0.5SD of its mean). Although THCOM's earnings should have already bottomed out in 2021, we believe the future growth drivers that could fundamentally change its prospects are too far away.

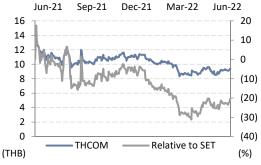


**FROM REDUCE** 

| TARGET PRICE    | THB9.20   |
|-----------------|-----------|
| CLOSE           | THB9.40   |
| UP/DOWNSIDE     | -2.1%     |
| PRIOR TP        | THB9.20   |
| CHANGE IN TP    | UNCHANGED |
| TP vs CONSENSUS | -15.1%    |

# **KEY STOCK DATA**

| YE Dec (THB m)       | 2021   | 2022E  | 2023E  | 2024E  |
|----------------------|--------|--------|--------|--------|
| Revenue              | 3,303  | 2,350  | 2,421  | 2,299  |
| Net profit           | 144    | 190    | 227    | 184    |
| EPS (THB)            | 0.13   | 0.17   | 0.21   | 0.17   |
| vs Consensus (%)     | -      | (20.2) | (43.7) | (35.1) |
| EBITDA               | 1,189  | 558    | 517    | 403    |
| Core net profit      | (238)  | 190    | 227    | 184    |
| Core EPS (THB)       | (0.22) | 0.17   | 0.21   | 0.17   |
| Chg. In EPS est. (%) | nm     | -      | -      | -      |
| EPS growth (%)       | nm     | nm     | 20.0   | (19.1) |
| Core P/E (x)         | (43.2) | 54.4   | 45.3   | 56.0   |
| Dividend yield (%)   | 3.2    | 1.3    | 1.5    | 1.2    |
| EV/EBITDA (x)        | 5.6    | 11.0   | 11.4   | 14.0   |
| Price/book (x)       | 0.9    | 0.9    | 0.9    | 0.9    |
| Net debt/Equity (%)  | (32.7) | (37.5) | (39.1) | (41.3) |
| ROE (%)              | (2.1)  | 1.7    | 2.0    | 1.6    |



| Share price performance        | 1 Month | 3 Month    | 12 Month   |
|--------------------------------|---------|------------|------------|
| Absolute (%)                   | 5.0     | 9.3        | (19.7)     |
| Relative to country (%)        | 4.4     | 10.3       | (20.0)     |
| Mkt cap (USD m)                |         |            | 296        |
| 3m avg. daily turnover (USD m) |         |            | 0.5        |
| Free float (%)                 |         |            | 59         |
| Major shareholder              | In      | touch Hold | ings (41%) |
| 12m high/low (THB)             |         |            | 14.10/8.10 |
| Issued shares (m)              |         |            | 1,096.10   |

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

We see THCOM as facing too many challenges going forward. All of these could present both upside and downside risks to the company in the long term. In our view, the main obstacles that could affect its outlook in the near future are as follows:

- 1) An unattractive net profit in 2022;
- 2) A partnership with National Telecom (NT);
- 3) The upcoming bidding process for the right to use the satellite orbital slot in 2022;
- 4) Low Earth orbit (LEO) satellites.

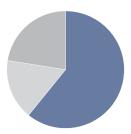
# Company profile

Thaicom is a leading Asian satellite operator and provider of integrated satellite communications since 1991. Thaicom was the first operator in the world to develop and launch a High Throughput Satellite (HTS). Thaicom currently operates a fleet of 4 high performance satellites covering Asia, Oceania, and Africa.

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- Conventional satellite 60.9 %
- Broadband satellite 16.7 %
- Other revenue 22.5 %



Source: Thaicom

# **Major shareholders**

- Intouch Holdings 41.1 %
- Thai NVDR 2.8 %
- Others 56.1 %



Source: Thaicom

# **Catalysts**

- Unattractive earnings in the next two years;
- The potential to negotiate with NT for satellite management fee;
- Inability to find new customers during the concession expiration.

# Key assumptions

|                  | 2020<br>(%) | 2021<br>(%) | 2022E<br>(%) | 2023E<br>(%) | 2024E<br>(%) |
|------------------|-------------|-------------|--------------|--------------|--------------|
| Utilisation rate |             |             |              |              |              |
| - Conventional   | 63          | 61          | 65           | 63           | 65           |
| - Broadband      | 20          | 15          | 0            | 0            | 0            |

Source: FSSIA estimates

# Risks to our call

The key upside and downside risks to our P/BV-based TP are 1) if the company is able to secure a new right of use concession for the satellite orbital slots and can generate significant revenue from it; 2) if the auction for the new satellite is delayed; and 3) if it can form a partnership with NT or LEO satellite operators..

# **Event calendar**

| Date   | Event                     |
|--------|---------------------------|
| Aug-22 | 2Q22 results announcement |

# **Earnings sensitivity**

- For every 1% increase in revenue, we project 2022 earnings to rise by 0.3%, and vice versa, all else being equal.
- For every 10 bps increase in gross profit margin, we project 2022 earnings to rise by 4.6%, and vice versa, all else being equal.

Source: FSSIA estimates

# 1Q22 results review

#### First core profit in the past seven quarters

THCOM reported a 1Q22 core net profit of THB11m, up from a THB41m loss in 1Q21 and a THB55m loss in 4Q21. The company's 1Q22 net profit was at THB51m. The extra items included an exchange rate loss of THB23m and THB63m from the reversal of losses from asset impairment. THCOM's total revenue in 1Q22 dropped to THB691m (-13% q-q, -12% y-y) due to the lower utilisation rate of domestic broadcast customers. The company's utilisation rate dropped to 54% in 1Q22 from 57% in 4Q21. THCOM's operating profit improved y-y to THB140m vs a THB66m loss in 1Q21 thanks to a decrease in operating costs after the contract expiration of Thaicom 4 and 6.

Share of loss from associates was at THB74m in 1Q22, higher than in 1Q21 at a THB16m loss. The major loss was from the share of loss from its investment in Lao Telecommunications due to the appreciation of the US dollar against the Lao kip, resulting in a loss from mark-to-market of its accrued dividend and US dollar loan.

Exhibit 1: 1Q22 results review

|                   | 1Q21    | 4Q21    | 1Q22    | Change |         | 2022E   |
|-------------------|---------|---------|---------|--------|---------|---------|
|                   | (THB m) | (THB m) | (THB m) | (q-q%) | (y-y%)  | (THB m) |
| Revenue           | 788     | 794     | 691     | (13.0) | (12.4)  | 2,350   |
| Operating costs   | (649)   | (394)   | (349)   | (11.4) | (46.2)  | (1,363) |
| Gross profit      | 139     | 399     | 341     | (14.5) | 146.0   | 987     |
| SG&A expenses     | (205)   | (232)   | (201)   | (13.3) | (1.9)   | (883)   |
| EBIT              | (66)    | 167     | 140     | (16.3) | n.a.    | 104     |
| Depn & amort.     | 338     | 147     | 143     | (2.2)  | (57.5)  | 454     |
| EBITDA            | 271     | 314     | 283     | (9.7)  | 4.4     | 558     |
| EBITDA margin (%) | 34      | 40      | 41      | nm     | nm      | 24      |
| Interest expense  | (41)    | (29)    | (28)    | (4.4)  | (31.4)  | (114)   |
| Other income      | 87      | 37      | 34      | (9.7)  | (61.1)  | 223     |
| Extra items       | 151     | (17)    | 40      | n.a.   | (73.7)  | -       |
| Associates        | (16)    | (180)   | (74)    | (59.0) | 371.6   | 23      |
| Pretax profit     | 115     | (21)    | 112     | n.a.   | (2.9)   | 237     |
| Tax               | (5)     | (50)    | (61)    | 22.4   | 1,255.1 | (47)    |
| Tax rate (%)      | (4)     | 233     | (55)    | nm     | nm      | (20)    |
| Net profit        | 111     | (71)    | 51      | n.a.   | (54.2)  | 190     |
| Core net profit   | (41)    | (55)    | 11      | n.a.   | n.a.    | 190     |
| EPS (THB)         | 0.10    | (0.07)  | 0.05    | n.a.   | (54.2)  | 0.17    |
| Core EPS (THB)    | (0.04)  | (0.05)  | 0.01    | n.a.   | n.a.    | 0.17    |

Sources: THCOM; FSSIA estimates

Exhibit 2: Rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

Thaicom

| Profit and Loss (THB m) Year Ending Dec           | 2020           | 2021           | 2022E          | 2023E         | 2024E         |
|---|----------------|----------------|----------------|---------------|---------------|
| Revenue   | 3,557          | 3,303          | 2,350          | 2,421         | 2,299         |
| Cost of goods sold                                | (1,306)        | (1,230)        | (909)          | (994)         | (960)         |
| Gross profit                                      | 2,251          | 2,073          | 1,441          | 1,427         | 1,340         |
| Other operating income                            | -              | -              | -              | -             | -             |
| Operating costs                                   | (927)          | (884)          | (883)          | (910)         | (937)         |
| Operating EBITDA                                  | 1,323          | 1,189          | 558            | 517           | 403           |
| Depreciation                                      | (1,272)        | (1,120)        | (454)          | (410)         | (374)         |
| Goodwill amortisation                             | -              | -              | -              | -             | -             |
| Operating EBIT                                    | 51             | 69             | 104            | 107           | 29            |
| Net financing costs                               | (188)          | (155)          | (114)          | (102)         | (92)          |
| Associates  | 4              | (267)          | 23             | 45            | 47            |
| Recurring non-operating income                    | 203            | (64)           | 246            | 279           | 293           |
| Non-recurring items                               | 562            | 382            | 0              | 0             | 0             |
| Profit before tax                                 | 628            | 232            | 237            | 284           | 230           |
| Tax   | (114)          | (88)           | (47)           | (57)          | (46)          |
| Profit after tax                                  | 514            | 144            | 190            | 227           | 184           |
| Minority interests                                | -              | -              | -              | -             | -             |
| Preferred dividends                               | -              | -              | -              | -             | -             |
| Other items                                       | 0              | 0              | 0              | 0             | 0             |
| Reported net profit                               | 514            | 144            | 190            | 227           | 184           |
| Non-recurring items & goodwill (net)              | (649)          | (382)          | 0              | 0             | 0             |
| Recurring net profit                              | (135)          | (238)          | 190            | 227           | 184           |
| Per share (THB)                                   |                |                |                |               |               |
| Recurring EPS *                                   | (0.12)         | (0.22)         | 0.17           | 0.21          | 0.17          |
| Reported EPS                                      | 0.47           | 0.13           | 0.17           | 0.21          | 0.17          |
| DPS   | 0.20           | 0.30           | 0.12           | 0.15          | 0.12          |
| Diluted shares (used to calculate per share data) | 1,096          | 1,096          | 1,096          | 1,096         | 1,096         |
| Growth  | (00.7)         | (7.4)          | (22.2)         |               | (5.0)         |
| Revenue (%)                                       | (23.7)         | (7.1)          | (28.8)         | 3.0           | (5.0)         |
| Operating EBITDA (%)                              | (25.1)         | (10.1)         | (53.1)         | (7.3)         | (22.2)        |
| Operating EBIT (%)                                | nm             | 35.9           | 50.7           | 2.7           | (73.3)        |
| Recurring EPS (%)                                 | nm             | nm             | nm             | 20.0          | (19.1)        |
| Reported EPS (%)                                  | nm             | (72.0)         | 31.9           | 20.0          | (19.1)        |
| Operating performance                             | 07.5           | 00.0           | 40.0           | 40.0          | 40.0          |
| Gross margin inc. depreciation (%)                | 27.5           | 28.9           | 42.0           | 42.0          | 42.0          |
| Gross margin of key business (%)                  | - 07.0         | -              | -              | -             | -             |
| Operating EBITDA margin (%)                       | 37.2           | 36.0           | 23.7           | 21.4          | 17.5          |
| Operating EBIT margin (%)                         | 1.4            | 2.1            | 4.4            | 4.4           | 1.2           |
| Net margin (%)                                    | (3.8)<br>20.0  | (7.2)<br>20.0  | 8.1<br>20.0    | 9.4<br>120.0  | 8.0<br>220.0  |
| Effective tax rate (%)                            |                |                |                |               | 70.0          |
| Dividend payout on recurring profit (%)           | (162.2)<br>1.4 | (138.0)<br>0.0 | 70.0<br>3.1    | 70.0<br>3.8   | 3.5           |
| Interest cover (X)                                |                |                |                |               |               |
| Inventory days                                    | 25.1<br>193.1  | 9.3<br>218.0   | 9.1<br>243.3   | 13.6<br>164.0 | 13.8<br>169.7 |
| Debtor days Creditor days                         | 136.9          | 218.0<br>131.5 | 243.3<br>136.3 | 81.5          | 83.9          |
| •   |                |                |                |               |               |
| Operating ROIC (%)                                | 0.8<br>2.1     | 1.1<br>0.0     | 1.8<br>3.1     | (0.5)         | (0.9)         |
| ROIC (%)<br>ROE (%)                               | (1.2)          |                | 3.1<br>1.7     | (0.9)<br>2.0  | (4.6)<br>1.6  |
| ROA (%)   | 0.1            | (2.1)<br>(0.7) | 1.7            | 2.0<br>1.5    | 0.5           |
| * Pre-exceptional, pre-goodwill and fully diluted | 0.1            | (0.7)          | 1.5            | 1.5           | 0.5           |
|   | 2020           | 2024           | 20225          | 20225         | 20245         |
| Revenue by Division (THB m)                       | 2020           | 2021           | 2022E          | 2023E         | 2024E         |
| Conventional satellite Broadband satellite        | 2,133<br>1,415 | 2,010<br>550   | 2,350<br>0     | 2,421<br>0    | 2,299<br>0    |
| Other revenue                                     | 1,415<br>9     | 550<br>743     | 0              | 0             | 0             |
| Sources: Thaicom : FSSIA estimates                | <del>ت</del>   | 143            | U              | U             | U             |

Sources: Thaicom; FSSIA estimates

# **Financial Statements**

Thaicom

| Cash Flow (THB m) Year Ending Dec   | 2020               | 2021           | 2022E      | 2023E     | 2024   |
|---|--------------------|----------------|------------|-----------|--------|
| Recurring net profit  | (135)              | (238)          | 190        | 227       | 18     |
| Depreciation  | 1,272              | 1,120          | 454        | 410       | 37     |
| Associates & minorities   | (4)                | 267            | 0          | 0         |        |
| Other non-cash items  | 1,019              | (36)           | 0          | 0         |        |
| Change in working capital   | (383)              | 113            | 502        | (41)      | 7      |
| Cash flow from operations   | 1,770              | 1,224          | 1,146      | 596       | 63     |
| Capex - maintenance   | (31)               | (29)           | (92)       | (92)      | (92    |
| Capex - new investment  | (47)               | (43)           | (138)      | (138)     | (138   |
| Net acquisitions & disposals  | (1,227)            | 1,194          | 0          | 0         |        |
| Other investments (net)   | 141                | 325            | 0          | 0         | (00)   |
| Cash flow from investing  | (1,164)            | 1,446          | (230)      | (230)     | (230   |
| Dividends paid  | (219)              | (219)<br>0     | (133)<br>0 | (159)     | (129   |
| Equity finance<br>Debt finance  | 0<br>(494)         | (2,825)        | (509)      | 0<br>(76) | (68    |
| Other financing cash flows  | (214)              | (2,825)        | (228)      | 0         | (00    |
| Cash flow from financing  | (928)              | (3,189)        | (869)      | (235)     | (19    |
| Non-recurring cash flows  | (320)              | (0,100)        | (003)      | (200)     | (13    |
| Other adjustments   | 1,239              | 0              | 0          | 0         |        |
| Net other adjustments   | 1,239              | (1,198)        | Ŏ          | Ŏ         |        |
| Novement in cash  | 917                | (1,717)        | 47         | 131       | 20     |
| Free cash flow to firm (FCFF)   | 793.40             | 2,826.02       | 1,029.32   | 468.48    | 496.5  |
| Free cash flow to equity (FCFE)   | 1,136.11           | (1,497.73)     | 179.26     | 290.52    | 336.3  |
|   | <u> </u>           | ,              |            |           |        |
| Per share (THB) FCFF per share  | 0.72               | 2.58           | 0.94       | 0.43      | 0.4    |
| FCFE per share  | 1.04               | 2.58<br>(1.37) | 0.94       | 0.43      | 0.4    |
| Recurring cash flow per share   | 1.96               | 1.01           | 0.59       | 0.58      | 0.5    |
|   |                    |                |            |           |        |
| Balance Sheet (THB m) Year Ending Dec                                     | 2020               | 2021           | 2022E      | 2023E     | 2024   |
| angible fixed assets (gross)  | 12,194             | 12,128         | 12,188     | 12,248    | 12,30  |
| ess: Accumulated depreciation   | (9,103)            | (9,350)        | (9,648)    | (9,918)   | (10,16 |
| Cangible fixed assets (net)   | 3,091              | 2,778          | 2,540      | 2,330     | 2,14   |
| ntangible fixed assets (net)  | 799                | 1,496          | 1,511      | 1,540     | 1,58   |
| ong-term financial assets   | 899                | 750            | 750        | 750       | 75     |
| nvest. in associates & subsidiaries                                       | 1,393              | 1,249          | 1,249      | 1,249     | 1,24   |
| Cash & equivalents  | 6,619              | 4,902          | 4,949      | 5,080     | 5,28   |
| VC receivable   | 1,867              | 2,078          | 1,055      | 1,121     | 1,01   |
| nventories  | 55                 | 7              | 38         | 36        | 3      |
| Other current assets  | 931                | 1,062          | 1,063      | 1,064     | 1,06   |
| Current assets  | 9,473              | 8,050          | 7,105      | 7,301     | 7,40   |
| Other assets  | 1,022              | 1,016          | 862        | 872       | 85     |
| Total assets  | 16,676             | 15,340         | 14,017     | 14,043    | 13,98  |
| Common equity   | 11,247             | 11,129         | 11,186     | 11,254    | 11,3   |
| Minorities etc.   | 0                  | 0              | 0          | 0         |        |
| Total shareholders' equity  | 11,247             | 11,129         | 11,186     | 11,254    | 11,3   |
| Long term debt  | 1,204              | 841            | 757        | 682       | 6      |
| Other long-term liabilities   | 723                | 1,947          | 1,698      | 1,714     | 1,69   |
| Long-term liabilities   | 1,927              | 2,788          | 2,456      | 2,396     | 2,30   |
| A/C payable   | 424                | 462            | 217        | 227       | 21     |
| Short term debt   | 2,704              | 424            | 0          | 0         | 4      |
| Other current liabilities   | 374                | 536            | 158        | 165       | 15     |
| Current liabilities   | 3,502              | 1,422          | 375        | 392       | 37     |
| Fotal liabilities and shareholders' equity                                | 16,676             | 15,340         | 14,017     | 14,043    | 13,98  |
| Net working capital   | 2,056              | 2,150          | 1,781      | 1,828     | 1,74   |
| nvested capital<br>Includes convertibles and preferred stock which is bei | 9,259              | 9,440          | 8,693      | 8,570     | 8,33   |
| miciales convertibles and preferred stock which is bei                    | ng treated as debt |                |            |           |        |
| Per share (THB)   |                    |                |            |           |        |
| Book value per share  | 10.26              | 10.15          | 10.21      | 10.27     | 10.3   |
| Fangible book value per share   | 9.53               | 8.79           | 8.83       | 8.86      | 8.8    |
| Financial strength  |                    |                |            |           |        |
| Net debt/equity (%)   | (24.1)             | (32.7)         | (37.5)     | (39.1)    | (41.   |
| Net debt/total assets (%)   | (16.3)             | (23.7)         | (29.9)     | (31.3)    | (33.   |
| Current ratio (x)   | 2.7                | 5.7            | 19.0       | 18.6      | 20     |
| CF interest cover (x)   | 7.3                | (8.4)          | 3.8        | 5.2       | 6      |
| 'aluation   | 2020               | 2021           | 2022E      | 2023E     | 2024   |
| Recurring P/E (x) *   | (76.2)             | (43.2)         | 54.4       | 45.3      | 56     |
| Recurring P/E @ target price (x) *  | (74.6)             | (42.3)         | 53.2       | 44.4      | 54     |
| Reported P/E (x)  | 20.1               | 71.7           | 54.4       | 45.3      | 56     |
| Dividend yield (%)  | 2.1                | 3.2            | 1.3        | 1.5       | 1      |
| Price/book (x)  | 0.9                | 0.9            | 0.9        | 0.9       | C      |
| Price/tangible book (x)   | 1.0                | 1.1            | 1.1        | 1.1       | 1      |
| EV/EBITDA (x) **  | 5.7                | 5.6            | 11.0       | 11.4      | 14     |
| EV/EBITDA (x)  EV/EBITDA @ target price (x) **                            | 5.6                | 5.4            | 10.6       | 11.0      | 13     |
| □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □   | 0.0                |                |            |           |        |
| EV/invested capital (x)   | 0.8                | 0.7            | 0.7        | 0.7       | 0      |

Sources: Thaicom ; FSSIA estimates

# Corporate Governance report of Thai listed companies 2021

| EXCELLENT LEVEL – Score range 90-100   |  |                  |                   |                       |                   |                    |                     |                |             |        |
|--|--|------------------|-------------------|-----------------------|-------------------|--------------------|---------------------|----------------|-------------|--------|
| AV   | BCPG   | CPALL            | GCAP              | K                     | MSC               | PLANET             | SAMART              | SPI            | THRE        | TVD    |
| DVANC  | BDMS   | CPF              | GFPT              | KBANK                 | MST               | PLAT               | SAMTEL              | SPRC           | THREL       | TVI    |
| F  | BEM  | CPI              | GGC               | KCE                   | MTC               | PORT               | SAT                 | SPVI           | TIPCO       | TVO    |
| 4  | BGC  | CPN              | GLAND             | KKP                   | MVP               | PPS                | SC                  | SSSC           | TISCO       | TWPC   |
| RA   | BGRIM  | CRC              | GLOBAL            | KSL                   | NCL               | PR9                | SCB                 | SST            | TK          | U      |
| (P   | BIZ  | CSS              | GPI               | KTB                   | NEP               | PREB               | SCC                 | STA            | TKT         | UAC    |
| (R   | BKI  | DDD              | GPSC              | KTC                   | NER               | PRG                | SCCC                | STEC           | TMT         | UBIS   |
| <br>.T   | BOL  | DELTA            | GRAMMY            | LALIN                 | NKI               | PRM                | SCG                 | STI            | TNDT        | UV     |
| ЛA   | BPP  | DEMCO            | GULF              | LANNA                 | NOBLE             | PROUD              | SCGP                | SUN            | TNITY       | VGI    |
|  |  |                  |                   |                       |                   |                    |                     |                |             |        |
| /ATA   | BRR  | DRT              | GUNKUL            | LH                    | NSI               | PSH                | SCM                 | SUSCO          | TOA         | VIH    |
| MATAV  | BTS  | DTAC             | HANA              | LHFG                  | NVD               | PSL                | SDC                 | SUTHA          | TOP         | WACOAL |
| NAN  | BTW  | DUSIT            | HARN              | LIT                   | NWR               | PTG                | SEAFCO              | SVI            | TPBI        | WAVE   |
| TC   | BWG  | EA               | HMPRO             | LPN                   | NYT               | PTT                | SEAOIL              | SYMC           | TQM         | WHA    |
| )  | CENTEL   | EASTW            | ICC               | MACO                  | OISHI             | PTTEP              | SE-ED               | SYNTEC         | TRC         | WHAUP  |
| RIP  | CFRESH   | ECF              | ICHI              | MAJOR                 | OR                | PTTGC              | SELIC               | TACC           | TRU         | WICE   |
| RROW   | CHEWA  | ECL              | III               | MAKRO                 | ORI               | PYLON              | SENA                | TASCO          | TRUE        | WINNER |
| SP   | CHO  | EE               | ILINK             | MALEE                 | OSP               | Q-CON              | SHR                 | TCAP           | TSC         | ZEN    |
|  |  |                  |                   |                       |                   |                    |                     |                |             | ZEIN   |
| JCT  | CIMBT  | EGCO             | ILM               | MBK                   | ОТО               | QH                 | SIRI                | TEAMG          | TSR         |        |
| VC   | CK   | EPG              | INTUCH            | MC                    | PAP               | QTC                | SIS                 | TFMAMA         | TSTE        |        |
| /UD  | CKP  | ETC              | IP                | MCOT                  | PCSGH             | RATCH              | SITHAI              | TGH            | TSTH        |        |
| AFS  | CM   | FPI              | IRPC              | METCO                 | PDG               | RS                 | SMK                 | THANA          | TTA         |        |
| ANPU   | CNT  | FPT              | ITEL              | MFEC                  | PDJ               | S                  | SMPC                | THANI          | TTB         |        |
| AY   | COM7   | FSMART           | IVL               | MINT                  | PG                | S&J                | SNC                 | THCOM          | TTCL        |        |
| 3L   | COMAN  | GBX              | JSP               | MONO                  | PHOL              | SAAM               | SONIC               |                | TTW         |        |
|  |  |                  |                   |                       |                   |                    |                     | THG            |             |        |
| P  | сотто  | GC               | JWD               | MOONG                 | PLANB             | SABINA             | SPALI               | THIP           | TU          |        |
| A CU Consider Supplied to Consider   | in particular acusis earth particular earth pa | VE               | RY GOOD LI        | EVEL – Score          | e range 80-89     |                    |                     |                |             |        |
|  | ASIMAR   | CHOW             | FLOYD             | IT                    | LOXLEY            | OCC                | RPC                 | SKY            | TCC         | TVT    |
| P  | ASK  | CI               | FN                | ITD                   | LRH               | OGC                | RT                  | SLP            | TCMC        | TWP    |
| ICO  | ASN  | CIG              | FNS               | J                     | LST               | PATO               | RWI                 | SMIT           | TEAM        | UEC    |
| BM   | ATP30  | CMC              | FORTH             | JAS                   | M                 | PB                 | S11                 | SMT            | TFG         | UMI    |
| E  | B B  | COLOR            | FSS               | JCK                   | MATCH             | PICO               | SA                  |                | TFI         | UOBKH  |
|  |  |                  |                   |                       |                   |                    |                     | SNP            |             |        |
| G  | BA   | CPL              | FTE               | JCKH                  | MBAX              | PIMO               | SAK                 | SO             | TIGER       | UP     |
| )B   | BAM  | CPW              | FVC               | JMART                 | MEGA              | PJW                | SALEE               | SORKON         | TITLE       | UPF    |
| EONTS  | BC   | CRD              | GEL               | JMT                   | META              | PL                 | SAMCO               | SPA            | TKN         | UPOIC  |
| SE.  | BCH  | CSC              | GENCO             | KBS                   | MFC               | PM                 | SANKO               | SPC            | TKS         | UTP    |
| HC   | BEC  | CSP              | GJS               | KCAR                  | MGT               | PMTA               | SAPPE               | SPCG           | TM          | VCOM   |
| T  | BEYOND   | CWT              | GYT               | KEX                   | MICRO             | PPP                | SAWAD               | SR             | TMC         | VL     |
| ı<br>L   | BFIT   | DCC              | HEMP              | KGI                   | MILL              | PPPM               | SCI                 | SRICHA         | TMD         | VPO    |
|  |  |                  |                   |                       |                   |                    |                     |                |             |        |
| LA   | BJC  | DCON             | HPT               | KIAT                  | MITSIB            | PRIME              | SCN                 | SSC            | TMI         | VRANDA |
| .UCON  | BJCHI  | DHOUSE           | HTC               | KISS                  | MK                | PRIN               | SCP                 | SSF            | TMILL       | WGE    |
| MANAH  | BLA  | DOD              | HYDRO             | KOOL                  | MODERN            | PRINC              | SE                  | STANLY         | TNL         | WIIK   |
| //ARIN   | BR   | DOHOME           | ICN               | KTIS                  | MTI               | PSG                | SFLEX               | STGT           | TNP         | WP     |
| CO   | BROOK  | DV8              | IFS               | KUMWEL                | NBC               | PSTC               | SFP                 | STOWER         | TOG         | XO     |
| CS   | CBG  | EASON            | IMH               | KUN                   | NCAP              | PT                 | SFT                 | STPI           | TPA         | XPG    |
| URE  |  |                  |                   |                       |                   |                    | SGF                 |                |             |        |
|  | CEN  | EFORL            | IND               | KWC                   | NCH               | QLT                |                     | SUC            | TPAC        | YUASA  |
| UA   | CGH  | ERW              | INET              | KWM                   | NETBAY            | RBF                | SIAM                | SWC            | TPCS        |        |
| AP   | CHARAN   | ESSO             | INSET             | L&E                   | NEX               | RCL                | SINGER              | SYNEX          | TPS         |        |
| EFA  | CHAYO  | ESTAR            | INSURE            | LDC                   | NINE              | RICHY              | SKE                 | TAE            | TRITN       |        |
| SIA  | CHG  | ETE              | IRC               | LEO                   | NRF               | RML                | SKN                 | TAKUNI         | TRT         |        |
| IAN  | CHOTI  | FE               | IRCP              | LHK                   | NTV               | ROJNA              | SKR                 | TBSP           | TSE         |        |
| eduración filmática esta de Communica Audioni Co | and anywholastackend   | GC               | OOD LEVEL -       | - Score range         | e 70-79           |                    |                     |                |             | V22    |
|  | BGT  | CITY             | GIFT              | JTS                   | MDX               | PK                 | SGP                 | SUPER          | TQR         | YGG    |
|  | BH   | CMAN             | GLOCON            | JUBILE                | MJD               | PLE                | SICT                | SVOA           | TTI         | ZIGA   |
| Ē  | BIG  | CMO              | GREEN             | KASET                 | MORE              | PPM                | SIMAT               | TC             | TYCN        |        |
|  | BLAND  | CMR              | GSC               | KCM                   | MUD               | PRAKIT             | SISB                | TCCC           | UKEM        |        |
| DUAY   | BM   | CPT              | GTB               |                       |                   | PRAPAT             |                     | THMUI          | UMS         |        |
| PHAX   |  |                  |                   | KK                    | NC<br>NDB         |                    | SK                  |                |             |        |
| 1C   | BROCK  | CRANE            | HTECH             | KKC                   | NDR               | PRECHA             | SMART               | TNH            | UNIQ        |        |
| P  | BSBM   | CSR              | HUMAN             | KWI                   | NFC               | PTL                | SOLAR               | TNR            | UPA         |        |
| )  | BSM  | D                | IHL               | KYE                   | NNCL              | RJH                | SPACK               | TOPP           | UREKA       |        |
| IN   | BTNC   | EKH              | IIG               | LEE                   | NOVA              | RP                 | SPG                 | TPCH           | VIBHA       |        |
|  | BYD  | EMC              | INGRS             | LPH                   | NPK               | RPH                | SQ                  | TPIPL          | W           |        |
| 3  |  |                  |                   |                       |                   |                    |                     |                |             |        |
| ;<br>I   |  | ED               | INOY              | MATI                  | MIICV             | DCD                |                     |                |             |        |
| J  | CAZ  | EP               | INOX              | MATI                  | NUSA              | RSP                | SSP                 | TPIPP          | WIN         |        |
|  |  | EP<br>F&D<br>FMT | INOX<br>JAK<br>JR | MATI<br>M-CHAI<br>MCS | NUSA<br>PAF<br>PF | RSP<br>SABUY<br>SF | SSP<br>STARK<br>STC | TPLAS<br>TPOLY | WORK<br>WPH |        |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Sources: Thai Institute of Directors Association (IOD); FSSIA's compilation; data as of 26 October 2021

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive

# **Anti-corruption Progress Indicator**

| CERTIFIED |        |        |        |        |       |        |        |        |        |       |
|-----------|--------|--------|--------|--------|-------|--------|--------|--------|--------|-------|
| 2S        | BCH    | CPALL  | GC     | K      | MFC   | PE     | QLT    | SNP    | THCOM  | TU    |
| 7UP       | BCP    | CPF    | GCAP   | KASET  | MFEC  | PG     | QTC    | SORKON | THIP   | TVD   |
| ADVANC    | BCPG   | CPI    | GEL    | KBANK  | MILL  | PHOL   | RATCH  | SPACK  | THRE   | TVI   |
| AF        | BE8    | CPN    | GFPT   | KBS    | MINT  | PK     | RML    | SPALI  | THREL  | TVO   |
| Al        | BEYOND | CSC    | GGC    | KCAR   | MONO  | PL     | RWI    | SPC    | TIDLOR | TWPC  |
| AIE       | BGC    | DCC    | GJS    | KCE    | MOONG | PLANB  | S&J    | SPI    | TIPCO  | U     |
| AIRA      | BGRIM  | DELTA  | GPI    | KGI    | MSC   | PLANET | SAAM   | SPRC   | TISCO  | UBE   |
| AKP       | BJCHI  | DEMCO  | GPSC   | KKP    | MST   | PLAT   | SABINA | SRICHA | TKS    | UBIS  |
| ALPHAX    | BKI    | DIMET  | GSTEEL | KSL    | MTC   | PM     | SAPPE  | SSF    | TKT    | UEC   |
| AMA       | BLA    | DRT    | GUNKUL | KTB    | MTI   | PPP    | SAT    | SSP    | TMD    | UKEM  |
| AMANAH    | BPP    | DTAC   | HANA   | KTC    | NBC   | PPPM   | SC     | SSSC   | TMILL  | UOBKH |
| AMATA     | BROOK  | DUSIT  | HARN   | KWC    | NEP   | PPS    | SCB    | SST    | TMT    | UPF   |
| AMATAV    | BRR    | EA     | HEMP   | KWI    | NINE  | PR9    | SCC    | STA    | TNITY  | UV    |
| AP        | BSBM   | EASTW  | HENG   | L&E    | NKI   | PREB   | SCCC   | STOWER | TNL    | VGI   |
| APCS      | BTS    | ECL    | HMPRO  | LANNA  | NMG   | PRG    | SCG    | SUSCO  | TNP    | VIH   |
| AQUA      | BWG    | EGCO   | HTC    | LH     | NNCL  | PRINC  | SCN    | SVI    | TNR    | WACOA |
| ARROW     | CEN    | EP     | ICC    | LHFG   | NOBLE | PRM    | SEAOIL | SYMC   | TOG    | WHA   |
| AS        | CENTEL | EPG    | ICHI   | LHK    | NOK   | PROS   | SE-ED  | SYNTEC | TOP    | WHAUP |
| ASIAN     | CFRESH | ERW    | IFEC   | LPN    | NSI   | PSH    | SELIC  | TAE    | TOPP   | WICE  |
| ASK       | CGH    | ESTAR  | IFS    | LRH    | NWR   | PSL    | SENA   | TAKUNI | TPA    | WIIK  |
| ASP       | CHEWA  | ETE    | ILINK  | М      | OCC   | PSTC   | SGP    | TASCO  | TPP    | XO    |
| AWC       | CHOTI  | FE     | INET   | MAKRO  | OGC   | PT     | SINGER | TBSP   | TRU    | ZEN   |
| AYUD      | CHOW   | FNS    | INSURE | MALEE  | ORI   | PTG    | SIRI   | TCAP   | TRUE   |       |
| В         | CIG    | FPI    | INTUCH | MATCH  | PAP   | PTT    | SITHAI | TCMC   | TSC    |       |
| BAFS      | CIMBT  | FPT    | IRC    | MBAX   | PATO  | PTTEP  | SKR    | TFG    | TSTE   |       |
| BAM       | СМ     | FSMART | IRPC   | MBK    | РВ    | PTTGC  | SMIT   | TFI    | TSTH   |       |
| BANPU     | CMC    | FSS    | ITEL   | MC     | PCSGH | PYLON  | SMK    | TFMAMA | TTA    |       |
| BAY       | COM7   | FTE    | IVL    | MCOT   | PDG   | Q-CON  | SMPC   | TGH    | TTB    |       |
| BBL       | СОТТО  | GBX    | JKN    | META   | PDJ   | QH     | SNC    | THANI  | TTCL   |       |
| DECLARED  |        |        |        |        |       |        |        |        |        |       |
| AJ        | CHG    | DDD    | ETC    | JR     | MAJOR | NUSA   | RS     | SSS    | TQM    | YUASA |
| ALT       | CPL    | DHOUSE | FLOYD  | JTS    | NCAP  | NYT    | SAK    | STECH  | TSI    | ZIGA  |
| APCO      | CPR    | DOHOME | GULF   | KEX    | NCL   | OR     | SCGP   | STGT   | VARO   |       |
| B52       | CPW    | ECF    | III    | KUMWEL | NOVA  | PIMO   | SCM    | TKN    | VCOM   |       |
| BEC       | CRC    | EKH    | INOX   | LDC    | NRF   | PLE    | SIS    | TMI    | VIBHA  |       |

# Level

Certified This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of 26 October 2021) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Sources: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

Naruedom Mujjalinkool **Thaicom** THCOM TB

# **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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# History of change in investment rating and/or target price



| Date        | Rating | Target price | Date        | Rating | Target price | Date | Rating | Target price |
|-------------|--------|--------------|-------------|--------|--------------|------|--------|--------------|
| 24-Mar-2021 | REDUCE | 7.10         | 14-Feb-2022 | REDUCE | 9.20         | -    | -      | -            |

Naruedom Mujjalinkool started covering this stock from 24-Mar-2021

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker   | Price    | Rating | Valuation & Risks   |
|---------|----------|----------|--------|---|
| Thaicom | ТНСОМ ТВ | THB 9.40 | HOLD   | The key upside and downside risks to our P/BV-based TP are 1) if the company is able to secure a new right of use concession for the satellite orbital slots and can generate significant revenue from it; 2) if the auction for the new satellite is delay; and 3) if it can form a partnership with NT or LEO satellite operators |

Source: FSSIA estimates

### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities **Public Company Limited** 

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 10-Jun-2022 unless otherwise stated.

# RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.