**EQUITY RESEARCH - COMPANY REPORT** 



# THE ONE ENTERPRISE

# **ONEE TB**

THAILAND / MEDIA

# BUY

# UNCHANGED

TARGET PRICE THB14.00
CLOSE THB11.10
UP/DOWNSIDE +26.1%
PRIOR TP THB14.00
CHANGE IN TP UNCHANGED
TP vs CONSENSUS +4.9%

# Still light at the end of the tunnel

- ONEE admits that its 2Q22 outlook appears weak. We also expect the company's earnings in 2Q22 to slow down.
- However, we think its non-TV business remains a key advantage.
- Maintain BUY with the same TP of THB14. Still our top pick with the lowest downside risk of a potential earnings downgrade.

#### **Unattractive outlook in 2Q22**

ONEE admits that its revenue and net profit in 2Q22 could be flat. Due to the impact of inflation and weak consumer purchasing power, advertising revenue from TV might not improve – even after an already weak 1Q22. Moreover, revenue from copyright, artist management, and merchandising may also soften given that most of ONEE's revenue from sales of F4 Thailand's content, which was the key driver for the company in 1Q22, has already been booked. Moreover, with production of first-run drama programs underway from Mar-22, there may be a slight increase in the company's cost of production in 2Q22.

# Expect softening earnings growth both q-q and y-y in 2Q22

We agree with management's outlook. Advertising expenditure (adex) has shown no improvement after the low season in 1Q22. Therefore, with the expectation of flat or slightly lower total revenue in 2Q22, together with a small increase in costs, we expect ONEE to post a lower net profit in this quarter of THB204m (-19% q-q, -22% y-y). The decrease y-y is due to the huge revenue gain in 2Q21 thanks to *Wan Thong*, ONEE's highly rated TV drama series that sent the company's earnings to a record high.

#### Light at the end of the tunnel should appear in 2H22

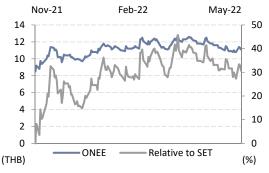
Although ONEE and the rest of the companies in the media sector may have a weak short-term outlook ahead, ONEE's management still believes that earnings should improve in 2H22 as adex strengthens and consumer purchasing power returns to normal levels. Also, as out-of-home activity resumes, ONEE's event business should see gains.

# Top pick in media sector; maintain BUY with our TP of THB14

Based on our analysis of 1Q22 results and the 2Q22 outlook for every media sector company under our coverage, we think ONEE has the lowest downside risk of a 2022 earnings estimate downgrade due to its higher-than-peers revenue contribution from copyright – the only aspect of the media business that is still on a growth trend. Therefore, we maintain BUY on ONEE with the same TP of THB14, pegged to 33x 2022E P/E. ONEE continues to be our top pick.

#### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	5,347	6,024	6,667	7,131
Net profit	828	1,012	1,239	1,375
EPS (THB)	0.35	0.42	0.52	0.58
vs Consensus (%)	-	(9.7)	(3.7)	(4.4)
EBITDA	2,169	2,471	2,771	2,950
Core net profit	828	1,012	1,239	1,375
Core EPS (THB)	0.35	0.42	0.52	0.58
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	5.0	22.1	22.5	11.0
Core P/E (x)	31.9	26.1	21.3	19.2
Dividend yield (%)	0.6	1.9	2.3	4.2
EV/EBITDA (x)	11.2	9.7	8.4	7.8
Price/book (x)	3.9	3.6	3.3	3.2
Net debt/Equity (%)	(31.4)	(34.3)	(38.6)	(40.4)
ROE (%)	18.5	14.3	16.2	17.0



Share price performance	1 Month	3 Month	12 Month				
Absolute (%)	(5.9)	(7.5)	n/a				
Relative to country (%)	(3.0)	(4.4)	n/a				
Mkt cap (USD m)			771				
3m avg. daily turnover (USD m)							
Free float (%)			21				
Major shareholder Po	ramaporn Pra	asarttong-O	soth (40%)				
12m high/low (THB) 13.10/8							
Issued shares (m)			2,000.00				

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

ONEE is a GMM Grammy (GRAMMY TB, NR) subsidiary. GRAMMY is the biggest music company in Thailand. The company owns ONE TV, currently the toprated TV channel in Thailand. ONEE has strong content including traditional Thai dramas, sitcoms, series, and variety shows. Thanks to its strong content, we believe ONEE has an opportunity to sell its content to streaming platforms globally. With continued high demand for Thai content in both local and international markets, we think this should be the key driver for the company in 2022.

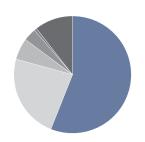
# Company profile

A holding company which engages in media and entertainment business and is vertically integrated from being a content creator to owning offline and online distribution channels.

www.theoneenterprise.com

# Principal activities (revenue, 2021)

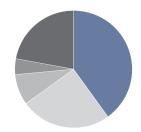
- TV 56.0 %
- Copyright 23.3 %
- Content production 5.9 %
- Radio 3.5 %
- Event 0.7 %
- Others 10.6 %



Source: The One Enterprise

# **Major shareholders**

- Poramaporn Prasarttong-Osoth -
- GMM Grammy 25.0 %
- Scenario 8.5 %
- Takonkiet Viravan 4.4 %
- Others 22.1 %



Source: The One Enterprise

# **Catalysts**

- High potential growth in its content business;
- The recovery in advertising expenditure.

# Risks to our call

The key downside risks to our P/E-based TP are a lower-than-expected adex recovery and the company's worse-than-expected cost reduction.

#### **Event calendar**

Date	Event
Aug-22	1Q22 results announcement

# Key assumptions

Revenue growth	2021	2022E	2023E	2024E
	(%)	(%)	(%)	(%)
TV	19	10	7	5
Copyright	26	15	15	10
Content production	(41)	10	5	5
Radio	(30)	5	3	3
Event	(33)	250	100	20
Others	41	10	7	7
Total	12	13	11	7

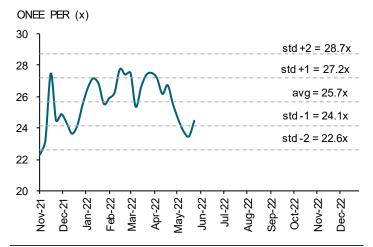
Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in TV revenue, we project ONEE's 2022 earnings to rise by 0.9%, and vice versa, all else being equal;
- For every 10 bps increase in ONEE's GPM, we project ONEE's 2022 earnings to rise by 0.7%, and vice versa, all else being equal.

Source: FSSIA estimates

# Exhibit 1: Rolling one-year forward P/E band



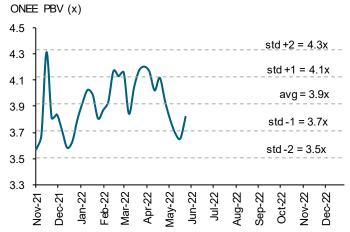


Exhibit 2: Rolling one-year forward P/BV band

Sources: Bloomberg; FSSIA estimates

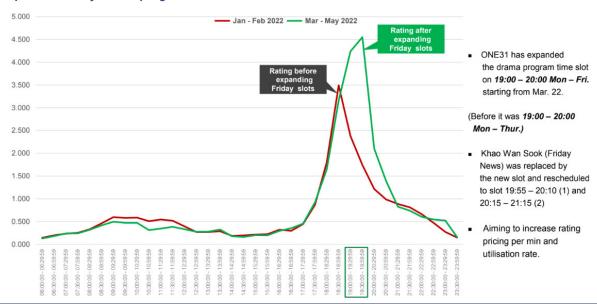
Sources: Bloomberg; FSSIA estimates

Exhibit 3: Peers comparison as of 25 May-22

Company	BBG	S	hare price	)	Market	3Y EPS	P	E	R0	DE	PI	3V	EV/E	BITDA
		Current	Target	Upside	Сар	CAGR	22E	23E	22E	23E	22E	23E	22E	23E
		(LCY)	(LCY)	(%)	(USD m)	(%)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
TV														
BEC World	BEC TB	15.30	18.60	21.6	893	nm	28.7	23.5	16.5	18.5	4.5	4.1	8.5	7.6
Workpoint Entertainment	WORK TB	22.80	28.00	22.8	294	16.8	27.4	22.2	7.9	9.6	2.1	2.1	10.4	8.8
The One Enterprise	ONEE TB	11.10	14.00	26.1	771	18.4	26.1	21.3	14.3	16.2	3.6	3.3	9.7	8.4
TV avg.					1,958	18.6	27.4	22.4	12.9	14.7	3.4	3.2	9.5	8.3
Out of home														
VGI	VGI TB	4.68	5.70	21.8	1,528	74.7	87.9	43.2	3.2	6.4	2.8	2.7	64.7	44.7
Plan B Media	PLANB TB	7.80	8.80	12.8	974	nm	49.0	34.5	8.6	10.9	3.8	3.7	13.5	12.4
Out of home avg.					2,502	244.4	68.5	38.9	5.9	8.7	3.3	3.2	39.1	28.6
Others														
RS	RS TB	15.70	20.00	27.4	439	88.5	28.4	21.8	23.1	26.1	6.1	5.3	14.2	12.2
Major Cineplex Group	MAJOR TB	20.90	24.00	14.8	546	nm	25.7	18.2	10.4	14.7	2.7	2.6	9.5	8.1
Overall (exclude BEC, MAJOR)					4,006	35.7	43.8	28.6	11.4	13.8	3.7	3.4	22.5	17.3
Overall					5,444	69.7	39.0	26.4	12.0	14.6	3.7	3.4	18.6	14.6

Sources: Bloomberg; FSSIA estimates

Exhibit 4: Expanded Friday drama program time slot



Source: ONEE

# **Financial Statements**

The One Enterprise

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	3,127	5,347	6,024	6,667	7,131
Cost of goods sold	(731)	(1,559)	(1,737)	(1,974)	(2,173)
Gross profit	2,396	3,787	4,287	4,693	4,958
Other operating income	88	89	93	98	103
Operating costs	(925)	(1,707)	(1,910)	(2,020)	(2,111)
Operating EBITDA	1,560	2,169	2,471	2,771	2,950
Depreciation	(809)	(1,078)	(1,125)	(1,160)	(1,179)
Goodwill amortisation	Ó	0	0	0	0
Operating EBIT	750	1,092	1,346	1,612	1,772
Net financing costs	(86)	(126)	(82)	(63)	(53)
Associates	5	Ó	Ó	Ó	Ó
Recurring non-operating income	5	0	0	0	0
Non-recurring items	0	0	0	0	0
Profit before tax	669	965	1,265	1,549	1,719
Tax	(38)	(137)	(253)	(310)	(344)
Profit after tax	631	828	1,012	1,239	1,375
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	631	828	1,012	1,239	1,375
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	631	828	1,012	1,239	1,375
Per share (THB)			,-	,	,, ,
Recurring EPS *	0.33	0.35	0.42	0.52	0.58
Reported EPS	0.33	0.35	0.42	0.52	0.58
DPS	0.00	0.07	0.21	0.26	0.46
Diluted shares (used to calculate per share data)	1,905	2,381	2,381	2,381	2,381
Growth	.,000	2,001	2,001	2,00.	2,001
Revenue (%)	16.1	71.0	12.7	10.7	7.0
Operating EBITDA (%)	32.3	39.1	13.9	12.2	6.5
Operating EBIT (%)	111.0	45.5	23.3	19.7	9.9
Recurring EPS (%)	253.9	5.0	22.1	22.5	11.0
Reported EPS (%)	253.9	5.0	22.1	22.5	11.0
Operating performance					
Gross margin inc. depreciation (%)	50.8	50.7	52.5	53.0	53.0
Gross margin of key business (%)	-	-	-	-	-
Operating EBITDA margin (%)	49.9	40.6	41.0	41.6	41.4
Operating EBIT margin (%)	24.0	20.4	22.4	24.2	24.8
Net margin (%)	20.2	15.5	16.8	18.6	19.3
Effective tax rate (%)	20.0	20.0	20.0	20.0	20.0
Dividend payout on recurring profit (%)	20.0	19.8	50.0	50.0	80.0
Interest cover (X)	8.8	8.6	16.5	25.7	33.6
Inventory days	225.9	136.2	120.4	109.1	102.1
Debtor days	110.6	78.4	74.7	76.1	77.4
Creditor days	300.5	200.9	206.6	200.5	197.0
Operating ROIC (%)	52.9	79.9	113.1	126.9	133.8
ROIC (%)	13.4	16.1	20.8	24.3	26.5
ROE (%)	35.3	18.5	14.3	16.2	17.0
ROA (%)	11.9	11.0	11.4	12.9	17.0
* Pre-exceptional, pre-goodwill and fully diluted	11.5	11.0	11.4	12.3	10.4
Revenue by Division (THB m)	2020	2024	20225	20225	2024E
, , , , , , , , , , , , , , , , , , ,	2020	2021	2022E	2023E	
TV	2,115	2,996	3,295	3,526	3,702
Copyright	643	1,244	1,431	1,645	1,810
Content production	235	317	348	366	384
Radio	33	189	198	204	210

Sources: The One Enterprise; FSSIA estimates

# **Financial Statements**

The One Enterprise

The One Enterprise					
Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	631	828	1,012	1,239	1,375
Depreciation	809	1,078	1,125	1,160	1,179
Associates & minorities Other non-cash items	(5) (5)	0 177	0 0	0	0
Change in working capital	(727)	(550)	(100)	(67)	(37)
Cash flow from operations	703	1, <b>533</b>	2,037	2,332	2,517
Capex - maintenance	(21)	(51)	(464)	(464)	(464)
Capex - new investment	(31)	(77)	(696)	(696)	(696)
Net acquisitions & disposals	0	0	000)	0	000)
Other investments (net)	(2,044)	30	0	0	0
Cash flow from investing	(2,096)	(98)	(1,160)	(1,160)	(1,160)
Dividends paid	0	0	(506)	(620)	(1,100)
Equity finance	0	3,939	Ó	Ò	Ó
Debt finance	1,645	(3,263)	(311)	0	0
Other financing cash flows	(37)	(62)	Ó	0	0
Cash flow from financing	1,608	615	(817)	(620)	(1,100)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	215	2,049	59	552	257
Free cash flow to firm (FCFF)	(1,305.69)	1,563.12	960.88	1,237.00	1,411.75
Free cash flow to equity (FCFE)	215.33	(1,889.67)	565.40	1,172.00	1,356.75
Por chara (THP)					
Per share (THB)	(0.05)	0.70	0.40	0.00	0.74
FCFF per share	(0.65) 0.11	0.78	0.48 0.28	0.62 0.59	0.71 0.68
FCFE per share Recurring cash flow per share	0.11 0.75	(0.94) 0.87	0.28	0.59 1.01	0.68 1.07
Troodining dual new per share	0.70	0.01	0.00	1.01	1.07
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Tangible fixed assets (gross)	1,667	1,694	1,854	2,014	2,174
Less: Accumulated depreciation	(836)	(887)	(1,025)	(1,160)	(1,292)
Tangible fixed assets (net)	831	807	829	854	882
Intangible fixed assets (net)	3,737	3,614	3,628	3,603	3,556
Long-term financial assets	28	5	5	5	5
Invest. in associates & subsidiaries	16	12	12	12	12
Cash & equivalents	413	2,462	2,521	3,074	3,330
A/C receivable	1,153	1,145	1,320	1,461	1,563
Inventories	599	564	581	599	617
Other current assets	96	123	125	126	127
Current assets	2,262	4,294	4,548	5,260	5,637
Other assets	681	574	625	674	710
Total assets	7,555	9,305	9,646	10,407	10,801
Common equity	2,102	6,845	7,351	7,971	8,246
Minorities etc.	0	0	0	0	0
Total shareholders' equity	2,102	6,846	7,351	7,971	8,246
Long term debt	2,975	0	0	0	0
Other long-term liabilities	476	423	430	437	445
Long-term liabilities	3,451	423	430	437	445
A/C payable	786	931	1,035	1,133	1,212
Short term debt	593	311	0	0	0
Other current liabilities	623	795	830	866	899
Current liabilities	2,001	2,037	1,865	1,999	2,111
Total liabilities and shareholders' equity  Net working capital	<b>7,555</b> 440	<b>9,305</b> 106	<b>9,646</b> 162	<b>10,407</b> 187	<b>10,801</b> 196
Invested capital	5,733	5,118	5,260	5,334	5,360
* Includes convertibles and preferred stock which is beir		3,116	3,200	5,554	5,300
moduces convertibles and preferred stock which is being	ig ireated as debt				
Per share (THB)					
Book value per share	1.10	2.87	3.09	3.35	3.46
Tangible book value per share	(0.86)	1.36	1.56	1.83	1.97
Financial strength					
Net debt/equity (%)	150.1	(31.4)	(34.3)	(38.6)	(40.4)
Net debt/total assets (%)	41.8	(23.1)	(26.1)	(29.5)	(30.8)
Current ratio (x)	1.1	2.1	2.4	2.6	2.7
CF interest cover (x)	3.9	(13.3)	16.4	30.8	40.0
Valuation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	33.5	31.9	26.1	21.3	19.2
Recurring P/E @ target price (x) *	42.3	<b>40.2</b>	<b>32.9</b>	<b>26.9</b>	<b>24.2</b>
Reported P/E (x) Dividend yield (%)	33.5	31.9 0.6	26.1 1.9	21.3 2.3	19.2 4.2
Price/book (x)	10.1	3.9	3.6	3.3	3.2
Price/tangible book (x)	(12.9)	8.2	7.1	6.1	5.2 5.6
EV/EBITDA (x) **	15.6	0.2 11.2	9.7	8.4	7.8
EV/EBITDA @ target price (x) **	19.1	14.4	12.5	10.9	10.2
EV/invested capital (x)	4.2	4.7	4.5	4.4	4.3
,	4.2 ITDA includes associate				4.5
i 10-caceptional, pre-goodwill and fully diluted "" EB	ייישריי אריי אריי אריי	o moonie and recul	mig non-operating	HIOOHIG	

Sources: The One Enterprise; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

AV	ADVANC	AF	ΔIDΛ	AKP	VKB	ALT.	ΔΜΔ	ΔΜΔΤΔ	ΔΜΔΤΛ\/	ANAN
			AIRA		AKR	ALT	AMA	AMATA	AMATAV	
OT	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
BEC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
8VC	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
IWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
.IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
NYT	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG	PHOL	PLANB	PLANET
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S&J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE	0510	O V
	VIII	WACOAL	WAY E	V V I 1/ <sup>-</sup> \	VVIIAUF	VVICE	VVIININET	INCE		
ERY GO	OD LEVEL									
2S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
ASIMAR BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	М	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
ГСС	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
YUASA	ZEN	ZIGA	ZMICO	UVVC	٧L	VINI	VFU	VVIIIV	VVF	۸٥
OOD LE										
UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	ВН	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	 MATCH	MATI	M-CHAI	MCS
MDX	MJD		MORE	NC NC	NDR	NER	NFC	NNCL	NPK	NUSA
		MM								
DCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
ГТІ	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH		
		Description						Score F	Range	
		Excellent						90-1	00	
		Very Good						80-8	39	

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	ВСР	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	СМС
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S&J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTEC
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARED										
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

#### Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
The One Enterprise	ONEE TB	THB 11.10	BUY	The key downside risks to our P/E-based TP are a lower-than-expected adex recovery and the company's worse-than-expected cost reduction.
BEC World	BEC TB	THB 15.30	BUY	The key downside risks to our P/E based TP are a lower-than-expected adex recovery and a worse-than-expected cost reduction.
Workpoint Entertainment	WORK TB	THB 22.80	HOLD	The key downside and upside risks to our P/E-based TP are weaker or stronger-than- expected TV adex, digital advertising becoming more popular, high risks for high returns in the movie business, and competitiveness in TV ratings.
VGI Pdl.	VGI TB	THB 4.68	BUY	The key downside risks to our SoTP-based TP are if the advertising expenditure recovery is slower than our expectation, and whether Rabbit Line Pay is successful or not.
Plan B Media	PLANB TB	THB 7.80	BUY	The key downside risks to our P/E multiple-based TP are 1) a slower-than-expected adex recovery; 2) further waves of Covid-19; and 3) the future billboard tax.
RS	RS TB	THB 15.70	BUY	The key downside risk to our SoTP-based TP is based on the company potentially failing to maintain the growth momentum of its commerce business if revenues from TV, radio, and music continue to decline.
Major Cineplex Group	MAJOR TB	THB 20.90	BUY	The key downside risks to our SoTP-based TP are a slower-than-expected recovery in domestic consumption, the growing popularity of online movies, a delay in the Covid-19 vaccine rollout, and the new wave of Covid.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 25-May-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.