**EQUITY RESEARCH - NEWS FLASH** 

# **ESSO THAILAND**

**ESSO TB** 

THAILAND / OIL & GAS



- ESSO ไม่มีสถานะป้องกันความเสี่ยง ทำให้สามารถได้ประโยชน์จากค่าการกลั่นที่อยู่ใน ระดับสูงในปัจจุบันได้อย่างเต็มที่
- ESSO วางแผนเพิ่มปริมาณขายและคาดว่าจะเพิ่มอัตราการเดินการผลิตให้สูงที่สุดเป็น กว่า 80% ใน 2Q22 จาก 70% ใน 1Q22
- คงแนะนำซื้อที่ราคาเป้าหมาย 12.9 บาท (SoTP)

# อัตราการใช้กำลังการผลิตของโรงกลั่นและค่าการกลั่นเพิ่มโดยไม่มีผลขาดทุนสัญญา ป้องกันความเสี่ยง

ในระหว่างการประชุมทางโทรศัพท์หลังผลประกอบการ 1Q22 ผู้บริหารได้ให้ปัจจัยบวกสำคัญ 3 ประการที่มีผลต่อการเติบโตของกำไรสุทธิในปี 2022 ข้อแรกต่างจากโรงกลั่นไทยอื่น ๆ ESSO ไม่มีสถานะป้องกันความเสี่ยง ทำให้สามารถได้ประโยชน์จากค่าการกลั่นที่อยู่ใน ระดับสูงในปัจจุบันได้อย่างเต็มที่ ข้อสอง ESSO คาดว่าจะเพิ่มอัตราการเดินการผลิตให้สูงที่สุด เป็นกว่า 80% ใน 2Q22 จาก 70% ใน 1Q22 จากการปิดช่อมบำรุง Aromatics unit ในเดือน มิ.ย. 21 ซึ่งทำให้บริษัทฯ สามารถเพิ่มการผลิตเบนซินได้สูงสุด ข้อสาม ESSO วางแผนเพิ่ม ปริมาณขายในธุรกิจสถานีบริการน้ำมันปลีก การค้า และส่งออก เนื่องจากค่าการกลั่นที่สูงใน ปัจจุบันทำให้โรงกลั่นของบริษัทฯ เดินการผลิตได้อย่างมีประสิทธิผลที่ 80-85%

# ได้ประโยชน์จากค่าการกลั่นที่อยู่ในระดับสูงอย่างเต็มที่โดยไม่มีผลขาดทุนสัญญา ป้องกันความเสี่ยงและ PX limit

เราคาดว่าค่าการกลั่นของ ESSO จะเพิ่มจาก USD9/bbl ใน 1Q22 เป็น USD15-17/bbl ใน 2Q22 พร้อมค่าการกลั่นทางบัญชีที่ USD20-22/bbl เทียบกับ USD22/bbl ใน 1Q22 บัจจัย ขับเคลื่อนสำคัญน่าจะมาจากอัตรากำไรของน้ำมันเบนซิน (ผลิตได้ 28% ใน 1Q22), ดีเซล (46%), และน้ำมันอากาศยาน (3%) ที่เพิ่มขึ้นอย่างมีนัยสำคัญเนื่องจาก ESSO อาจเพิ่ม ผลตอบแทนการผลิตเบนซินเป็น 30%, ดีเซลเป็น 48-50%, และน้ำมันอากาศยานเป็น 5% จาก ตัวเลขการผลิตในอดีต เมื่อประกอบกับอัตราการใช้กำลังการผลิตที่เพิ่มขึ้น q-q เป็น 82-85% (145-150kbpd) จาก 70% (137kbpd) ใน 1Q22 เราคาดว่ากำไรปกติของ ESSO จากธุรกิจโรง กลั่นจะอย่ที่ 3-4พัน ลบ. ใน 2Q22 จาก 1.5พัน ลบ. ใน 1Q22.

# ได้ความสามารถในการทำกำไรเต็มที่ผ่านช่องทางการจัดจำหน่ายแบบปลีก การค้า และ ส่งออก

ESSO วางแผนเพิ่มความสามารถในการทำกำไรใน 2Q22-4Q22 โดย 1) เพิ่มจำนวนสถานี บริการน้ำมันเป็น 800 ภายในสิ้นปี 2022 จาก 739 ใน 1Q22 ที่บริษัทฯ เพิ่มสถานีบริการน้ำมัน ใหม่เพียง 10 แห่ง; 2) เพิ่มธุรกิจที่ไม่ใช่น้ำมัน เช่น ร้านกาแฟอีก 450-500 ร้านในปี 2022 จาก 397 ใน 1Q22; และ 3) เพิ่มปริมาณขายและอัตราการใช้กำลังการผลิตของโรงกลั่นให้สูงที่สุด ผ่านปริมาณขายที่เพิ่มขึ้นของธุรกิจสถานีบริการน้ำมันปลีก (37.1% ของการผลิตรวมของโรง กลั่นใน 1Q22), ธุรกิจการค้ำ (60%), และธุรกิจส่งออก (2.9%)

### หุ้นเด่นในกลุ่มโรงกลั่นไทย

เราคงแนะนำซื้อที่ราคาเป้าหมาย 12.9 บาท (SoTP) เราคาดว่ากระแสการเติบโตของกำไรสุทธิ์ ของ ESSO จะเร่งตัวขึ้นในอัตราที่สูงที่สุดในกลุ่ม 6 โรงกลั่นของไทยจากธุรกิจสถานีบริการ น้ำมันและโรงกลั่นครบวงจร การจัดหาน้ำมันดิบที่ดี และการปิดซ่อมบำรุง Aromatics unit ได้ อย่างเหมาะเจาะ

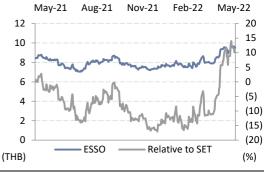




TARGET PRICE	THB12.90
CLOSE	THB9.50
UP/DOWNSIDE	+35.8%
TP vs CONSENSUS	±24 4%

### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	172,878	225,628	221,483	223,143
Net profit	4,443	5,782	6,289	6,456
EPS (THB)	1.28	1.67	1.82	1.87
vs Consensus (%)	-	20.4	46.9	23.0
EBITDA	5,223	9,887	10,552	10,793
Core net profit	920	5,782	6,289	6,456
Core EPS (THB)	0.27	1.67	1.82	1.87
EPS growth (%)	nm	528.3	8.8	2.6
Core P/E (x)	35.7	5.7	5.2	5.1
Dividend yield (%)	5.3	5.3	5.3	5.3
EV/EBITDA (x)	10.4	5.5	5.0	4.7
Price/book (x)	1.7	1.5	1.2	1.0
Net debt/Equity (%)	112.9	96.7	73.7	56.7
ROE (%)	5.5	27.7	25.3	21.9



Share price performan	се	1 Month	3 Month	12 Month
Absolute (%)		11.8	25.8	13.8
Relative to country (%)		15.2	30.1	9.8
Mkt cap (USD m)				959
3m avg. daily turnover	(USD m)			5.9
Free float (%)				34
Major shareholder	Exxonmo	bil Asia Ho	ldings Pte.	Ltd. (66%)
12m high/low (THB)				9.85/7.00
Issued shares (m)				3,460.86

Sources: Bloomberg consensus; FSSIA estimates



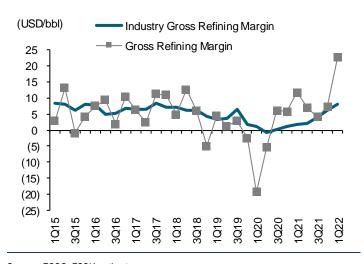
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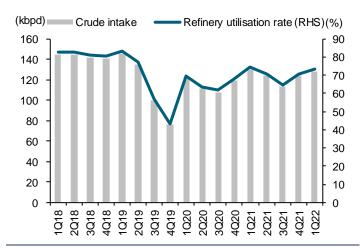
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: Industry GRM vs ESSO's accounting GRM



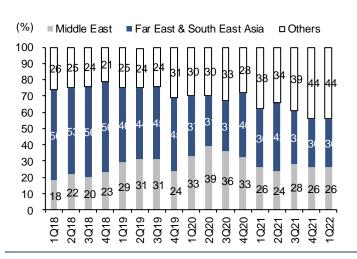
Sources: ESSO; FSSIA estimates

Exhibit 3: Refinery crude intake and refinery utilisation rate



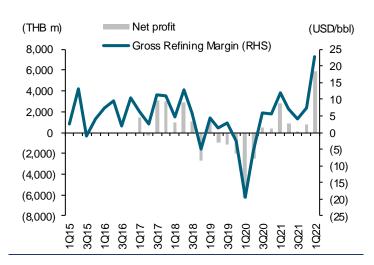
Sources: ESSO; FSSIA estimates

**Exhibit 5: Crude mix** 



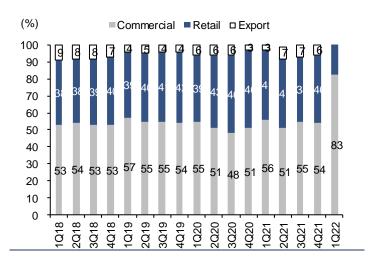
Sources: ESSO; FSSIA estimates

**Exhibit 2: Net profit vs GRM** 



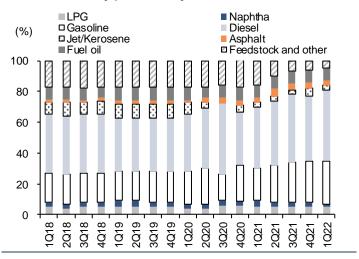
Sources: ESSO; FSSIA estimates

Exhibit 4: Sales volume breakdown by channel



Sources: ESSO; FSSIA estimates

**Exhibit 6: Refinery production yield** 



Sources: ESSO; FSSIA estimates

# **Financial Statements**

Esso Thailand

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	126,672	172,878	225,628	221,483	223,143
Cost of goods sold	(120,888)	(162,588)	(209,127)	(204,439)	(205,809)
Gross profit	5,784	10,291	16,501	17,045	17,334
Other operating income	-	-	-	-	-
Operating costs	(5,217)	(5,068)	(6,614)	(6,493)	(6,541)
Operating EBITDA	567	5,223	9,887	10,552	10,793
Depreciation	(3,197)	(3,196)	(2,660)	(2,724)	(2,789)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	(2,630)	2,027	7,228	7,828	8,005
Net financing costs	(358)	(308)	(322)	(330)	(300)
Associates	285	227	233	265	265
Recurring non-operating income	352	252	260	293	295
Non-recurring items	(7,323)	3,523	0	0	0
Profit before tax	(9,958)	5,495	7,166	7,792	7,999
Tax	2,048	(1,051)	(1,383)	(1,501)	(1,543)
Profit after tax	(7,910)	4,444	5,783	6,290	6,456
Minority interests	(1)	(1)	(1)	(1)	(1)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	(7,911)	4,443	5,782	6,289	6,456
Non-recurring items & goodwill (net)	7,323	(3,523)	0	0	0
Recurring net profit	(588)	920	5,782	6,289	6,456
Per share (THB)					
Recurring EPS *	(0.17)	0.27	1.67	1.82	1.87
Reported EPS	(2.29)	1.28	1.67	1.82	1.87
DPS	0.00	0.50	0.50	0.50	0.50
Diluted shares (used to calculate per share data)	3,461	3,461	3,461	3,461	3,461
Growth					
Revenue (%)	(25.2)	36.5	30.5	(1.8)	0.7
Operating EBITDA (%)	nm	820.6	89.3	6.7	2.3
Operating EBIT (%)	nm	nm	256.6	8.3	2.3
Recurring EPS (%)	nm	nm	528.3	8.8	2.6
Reported EPS (%)	nm	nm	30.1	8.8	2.6
Operating performance					
Gross margin inc. depreciation (%)	2.0	4.1	6.1	6.5	6.5
Gross margin of key business (%)	(3.7)	6.1	6.1	6.5	6.5
Operating EBITDA margin (%)	0.4	3.0	4.4	4.8	4.8
Operating EBIT margin (%)	(2.1)	1.2	3.2	3.5	3.6
Net margin (%)	(0.5)	0.5	2.6	2.8	2.9
Effective tax rate (%)	20.0	19.9	19.9	19.9	19.9
Dividend payout on recurring profit (%)	-	188.0	29.9	27.5	26.8
Interest cover (X)	(6.4)	7.4	23.3	24.6	27.6
Inventory days	48.7	35.8	37.9	43.6	43.0
Debtor days	16.6	14.0	16.5	23.4	29.7
Creditor days	14.3	10.7	10.3	11.9	11.7
Operating ROIC (%)	(5.3)	(2.0)	(6.2)	(6.2)	(5.9)
ROIC (%)	(3.5)	(1.6)	(4.7)	(4.8)	(4.7)
ROE (%)	(3.2)	5.5	27.7	25.3	21.9
ROA (%)	(0.5)	1.3	7.5	7.6	7.5
* Pre exceptional, pre-goodwill and fully diluted	(5.5)				
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Downstream	119,542	162,153	215,398	210,593	212,253
Petrochemicals	7,129	10,725	10,230	10,890	10,890
Occurred Form The Head FOOLA and in the	1,120	10,120	10,200	10,000	10,030

Sources: Esso Thailand; FSSIA estimates

# **Financial Statements**

Esso Thailand

Coch Flow (TUP m) Year Ending Doc	2020	2021	2022E	2023E	2024
Cash Flow (THB m) Year Ending Dec	(588)	920	5,782	6,289	6,45
Depreciation	3,197	3,196	2,660	2,724	2,78
Associates & minorities	67	26	2,000	28	2,70
Other non-cash items	-	-	-	-	`
Change in working capital	10,787	(5,547)	(4,556)	(3,850)	(3,98
Cash flow from operations	13,463	(1,405)	3,913	5,192	5,28
Capex - maintenance	(4,911)	(4,998)	(4,998)	(4,998)	(4,99
Capex - new investment	(2,728)	(3,012)	(3,531)	(3,504)	(3,50
let acquisitions & disposals		-	-	-	(2,23
Other investments (net)	1,420	42	0	0	
Cash flow from investing	(6,219)	(7,968)	(8,529)	(8,502)	(8,50
Dividends paid	(346)	0	(2,423)	(1,730)	(1,73
quity finance	Ó	0	0	0	* .
Debt finance	(807)	(548)	0	(2,000)	(1,00
Other financing cash flows	(6,105)	10,461	6,897	6,869	6,86
Cash flow from financing	(7,258)	9,913	4,474	3,139	4,13
Ion-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	(15)	540	(142)	(172)	92
ree cash flow to firm (FCFF)	7,603.75	(9,062.22)	(4,284.28)	(2,973.09)	(2,907.2
ree cash flow to equity (FCFE)	331.16	539.80	2,281.02	1,558.45	2,654.6
er share (THB)					
CFF per share	2.20	(2.62)	(1.24)	(0.86)	(0.8
CFE per share	0.10	0.16	0.66	0.45	0.7
Recurring cash flow per share	0.77	1.20	2.45	2.61	2.6
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024
angible fixed assets (gross)	69,994	71,162	72,768	74,374	75,97
ess: Accumulated depreciation	(45,244)	(47,457)	(50,117)	(52,841)	(55,62
angible fixed assets (net)	24,750	23,706	22,652	21,533	20,3
ntangible fixed assets (net)	181	153	153	153	15
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	2,137	2,095	2,095	2,095	2,09
Cash & equivalents	262	802	660	488	1,4
/C receivable	5,083	8,171	12,202	16,158	20,1
nventories	13,144	18,786	24,698	24,145	24,3
Other current assets	4,432	6,025	7,864	7,719	7,7
Current assets	22,921	33,784	45,424	48,510	53,64
Other assets	11,388	10,317	10,317	10,317	10,3
otal assets	61,378	70,055	80,640	82,608	86,5
Common equity	14,352	19,201	22,560	27,119	31,84
/inorities etc.	7	7	8	9	- ,-
otal shareholders' equity	14,360	19,208	22,569	27,128	31,8
ong term debt	6,333	3,999	6,999	6,999	8,9
Other long-term liabilities	5,239	4,839	4,839	4,839	4,8
ong-term liabilities	11,573	8,839	11,839	11,839	13,8
√C payable	4,452	5,117	6,728	6,577	6,62
Short term debt	16,703	18,488	15,488	13,488	10,48
Other current liabilities	14,291	18,402	24,017	23,576	23,7
Current liabilities	35,446	42,008	46,233	43,641	40,8
otal liabilities and shareholders' equity	61,378	70,055	80,640	82,608	86,5
let working capital	•	•	14,019	•	21,8
nvested capital	3,916 42,373	9,463 45,734	49,235	17,869 51,967	54,7
Includes convertibles and preferred stock which is being		45,754	49,233	31,907	34,70
·					
er share (THB) book value per share	4.15	5.55	6.52	7.84	9.2
angible book value per share	4.09	5.50	6.47	7.64 7.79	9.
inancial strength	4.03	5.50	0.47	1.13	J.
	150.6	112.0	06.7	70.7	FC
lot dobt/oquity (0/)	158.6	112.9	96.7	73.7	56
let debt/equity (%)	27.4	31.0	27.1	24.2	20
let debt/total assets (%)	37.1	0.0	4 0		1
let debt/total assets (%) current ratio (x)	0.6	0.8 12.5	1.0 19.0	1.1 16.4	
let debt/total assets (%) current ratio (x) F interest cover (x)	0.6 9.6	12.5	19.0	16.4	21
let debt/total assets (%) current ratio (x) F interest cover (x) /aluation	0.6 9.6 <b>2020</b>	12.5 2021	19.0 2022E	16.4 2023E	21 202
let debt/total assets (%) current ratio (x) CF interest cover (x) /aluation	0.6 9.6 2020 (55.9)	12.5 2021 35.7	19.0 2022E 5.7	16.4 2023E 5.2	21 202
let debt/total assets (%) current ratio (x) CF interest cover (x)  /aluation lecurring P/E (x) * lecurring P/E @ target price (x) *	0.6 9.6 2020 (55.9) (75.9)	12.5 2021 35.7 48.5	19.0 2022E 5.7 7.7	16.4 2023E 5.2 7.1	21 2024 5
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let debt/total assets (%) Current ratio (x) CF interest cover (x)  (aluation  Recurring P/E (x) * Reported P/E (x) Dividend yield (%)	0.6 9.6 2020 (55.9) (75.9) (4.2)	12.5 2021 35.7 48.5 7.4 5.3	19.0 2022E 5.7 7.7 5.7 5.3	16.4 2023E 5.2 7.1 5.2 5.3	21 2024 5 6 5 5
let debt/total assets (%) Current ratio (x) CF interest cover (x)  (aluation Recurring P/E (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	0.6 9.6 2020 (55.9) (75.9) (4.2)	12.5 2021 35.7 48.5 7.4 5.3 1.7	19.0 2022E 5.7 7.7 5.7 5.3 1.5	16.4 2023E 5.2 7.1 5.2 5.3 1.2	21 2024 5 6 5 5
let debt/total assets (%) current ratio (x)  Er interest cover (x)  aluation  lecurring P/E (x) * lecurring P/E @ target price (x) * leported P/E (x)  bividend yield (%) brice/book (x)  brice/tangible book (x)	0.6 9.6 2020 (55.9) (75.9) (4.2) - 2.3 2.3	12.5 2021 35.7 48.5 7.4 5.3 1.7 1.7	19.0 2022E 5.7 7.7 5.7 5.3 1.5 1.5	16.4 2023E 5.2 7.1 5.2 5.3 1.2 1.2	21 202 5 6 5 1
Alet debt/total assets (%) Current ratio (x) CF interest cover (x)  (aluation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Crice/tangible book (x) EV/EBITDA (x) **	0.6 9.6 2020 (55.9) (75.9) (4.2) - 2.3 2.3 98.1	12.5 2021 35.7 48.5 7.4 5.3 1.7 1.7	19.0 2022E 5.7 7.7 5.7 5.3 1.5 1.5 5.5	16.4 2023E 5.2 7.1 5.2 5.3 1.2 1.2 5.0	21 2024 5 6 5 1
let debt/total assets (%) current ratio (x)  Er interest cover (x)  aluation  lecurring P/E (x) * lecurring P/E @ target price (x) * leported P/E (x)  bividend yield (%) brice/book (x)  brice/tangible book (x)	0.6 9.6 2020 (55.9) (75.9) (4.2) - 2.3 2.3	12.5 2021 35.7 48.5 7.4 5.3 1.7 1.7	19.0 2022E 5.7 7.7 5.7 5.3 1.5 1.5	16.4 2023E 5.2 7.1 5.2 5.3 1.2 1.2	21 2024 5 6 5 5

Sources: Esso Thailand; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
ОТ	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
COTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
OV8	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
FSMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
	OISHI	ORI	ОТО		PCSGH	PDJ	PG		PLANB	PLANET
NYT				PAP				PHOL		
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
ΓNL	TOA	TOP	TPBI	TQM	TRC	TSC	TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
									UDIO	ΟV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
/ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
3FIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
IMH	INET	INSURE	IRC	IRCP	IT	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
L&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	OCC	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD			SE		SFP	SGF				SKE
	SCI	SCP		SEG			SHR	SIAM	SINGER	
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI	SUC	SUN	SYNEX	T	TAE	TAKUNI	TBSP
TCC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
TMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
'UASA	ZEN	ZIGA	ZMICO							
COOPLE	VEL									
OOD LE	A	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	ВС	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
CPT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
KCM	KKC	KUMWEL	KUN	KWG	KYE	LEE	 MATCH	MATI	M-CHAI	MCS
ИDX	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
DCEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
PROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW		TOPP	TPCH	TPIPP	TPLAS
SUPER ITI	TYCN	UKEM	UMS	VCOM	VRANDA	TNH WIN	WORK	WPH	IFIFF	IPLAS
		Description						Score R	Range	
		Excellent						90-1		
								JU-1	~~	
								90.0	20	
		Very Good Good						80-8 70-7		

#### Disclaimer:

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED	)									
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	всн	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	СМ	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUL
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	OCC	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
18-Jul-2019 03-Dec-2019 26-Feb-2020 01-Apr-2020	BUY BUY BUY BUY	16.80 11.20 11.00 6.20	26-May-2020 31-Jul-2020 11-Aug-2020 18-Jan-2021	BUY BUY BUY BUY	6.50 11.00 9.90 14.30	04-Oct-2021 24-Mar-2022	HOLD BUY	8.90 12.90

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 26-May-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Esso Thailand	ESSO TB	THB 9.50	BUY	The downside risks to our SoTP-based TP on ESSO include 1) lower-than-expected demand for petroleum products; 2) a higher crude premium; and 3) unplanned shutdowns of its refinery and petrochemical plants.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 25-May-2022 unless otherwise stated.

#### RECOMMENDATION STRUCT

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.