**EQUITY RESEARCH - NEWS FLASH** 



# **GULF ENERGY DEVELOPMENT**

THAILAND / UTILITIES - CONVENTIONAL

# Stay tuned for growth roadster

- GULF has secured electricity tariffs for two out of three new hydropower plants as its key earnings growth engines post 2026.
- Potential upsides for GULF from its data centre business after the JDA acquires a 100% stake in ADVANC's data centre.
- Maintain BUY and our SoTP-based TP of THB60.

## Full catalysts ahead

During the conference call post 1Q22 results meeting, management delivered three key positive messages that further strengthen GULF's net profit growth outlook in 2022-24. First, GULF is expected to sign another memorandum of understanding for the electricity tariff for its large-scale hydropower plant Sanakam, bringing its total number of hydropower plants to three with a total capacity of 2.4GW. Second, the soon-to-announce Power Development Plan 8 by the Vietnamese government by the end of May or within Jun-22 will likely add more capacity growth, up to 3GW, to GULF from both renewable and LNG-fired power plants. Third, GULF is now in the process of building a 20-40MW data centre via its JV with Singtel and Advanced Info Service (ADVANC TB, BUY), plus commencing a cryptocurrency exchange via a JV with Binance by 2H22.

# Water for power

Under Thailand's increased power purchase agreement with Laos from 9GW to 10.5GW, GULF has successfully secured electricity tariffs for two out of three new hydropower plants – Pak Beng (THB2.8/kWh), Pak Lay (THB2.9/kWh), and Sanakam – as its key earnings growth engines post 2026 after it completes 5GW of IPPs in 2024. GULF is projected to secure additional hydropower plants, potentially Nam Ngum 3 or Xegong 4A & 4B via JV, according to management.

## Data centre and blockchain upsides

We estimate that GULF should see potential upsides from the data centre business after the JDA acquires a 100% stake in ADVANC's data centre, which currently consists of eight locations nationwide and 5,000 racks. Assuming that the acquisition cost is THB7m per rack for a total cost of THB35b, we estimate that the JDA would generate an annual net profit of THB3.7b, based on THB0.74m rental revenue per rack, and would add a THB2.6/share value to GULF based on 1) a 35% stake in the JDA; 2) an NPV of THB31b for the JDA; and 3) a WACC of 5%.

#### Stay tuned for Thailand's growth roadster

We maintain BUY and our SoTP-based TP of THB60. We think GULF's "utility-ICT-industry 4.0" could drive its earnings from both the utility and infrastructure markets and digital and blockchain growth.

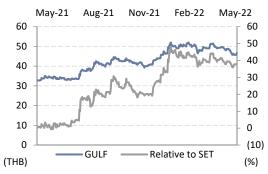
# **GULF TB**



TARGET PRICE	THB60.00
CLOSE	THB46.75
UP/DOWNSIDE	+28.3%
TD VE CONSENSUS	±16 10/

#### **KEY STOCK DATA**

YE Dec (THB m)	2021	2022E	2023E	2024E
Revenue	47,467	76,192	76,374	77,844
Net profit	7,670	13,752	14,799	15,669
EPS (THB)	0.65	1.17	1.26	1.34
vs Consensus (%)	-	16.3	(1.9)	(15.5)
EBITDA	16,913	22,667	24,078	22,635
Core net profit	8,812	13,752	14,799	15,669
Core EPS (THB)	0.75	1.17	1.26	1.34
EPS growth (%)	96.8	56.1	7.6	5.9
Core P/E (x)	62.2	39.9	37.1	35.0
Dividend yield (%)	0.9	1.5	1.5	1.5
EV/EBITDA (x)	40.9	30.3	28.3	29.6
Price/book (x)	5.7	5.2	4.9	4.6
Net debt/Equity (%)	122.6	103.2	86.5	66.1
ROE (%)	11.0	13.6	13.6	13.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.1)	(9.2)	42.7
Relative to country (%)	(1.9)	(3.7)	38.5
Mkt cap (USD m)			15,911
3m avg. daily turnover (USD m)			34.0
Free float (%)			27
Major shareholder	Mr. Sar	ath Ratana	vadi (35%)
12m high/low (THB)		5	2.75/32.25
Issued shares (m)			11,733.15

Sources: Bloomberg consensus; FSSIA estimates



Suwat Sinsadok, CFA, FRM, ERP suwat.sin@fssia.com +66 2611 3558

Siriluck Pinthusoonthorn

siriluck.pin@fssia.com +66 2611 3562

Exhibit 1: New MW additions by zone under PDP 2018 Revision 1

Region/Target COD	Power plant	Capacity	Remark
		(MW)	
West			
2023E	Hin Kong	700	IPPs/EGAT (replacing TECO)
2024E	Hin Kong	700	IPPs/EGAT (replacing RG TH#1-2)
North			
2026E	Mae Moh	600	Replacement by EGAT
Northeast			
2025E	Nam Phong	650	Replacement by EGAT
2026E	Power import	700	Pak Lay (770MW)
2028E	Power import	700	Pak Beng (897MW)
2030E	New bidding	700	IPPs/EGAT
2032E	Power import	700	Sanakam (684MW)
2032E	New bidding	700	IPPs/EGAT
2033E	Power import	700	Luangprabang (1.4GW)
2035E	Power import	700	Xekong 4A (165MW) & 4B (175MW)
Metropolitan			
2026E	South BKK	700	Replacement by EGAT
2027E	South BKK	1,400	Replacement by EGAT
2028E	North BKK	700	Replacement by EGAT
2035E	North BKK	700	Replacement by EGAT
2036E	New bidding	700	IPPs/EGAT
South			
2027E	Surat Thani	700	Replacement by EGAT
2029E	Surat Thani	700	Replacement by EGAT
2034E	New bidding	1,000	IPPs/EGAT
2035E	New bidding	700	IPPs/EGAT
Upper central			
2032E	New bidding	1,400	IPPs/EGAT
East			
2033E	New bidding	1,000	IPPs/EGAT
2037E	New bidding	700	IPPs/EGAT

Source: PDP 2018

Exhibit 2: Potential and operating hydropower plant projects along the Mekong River

COD	Project	Capacity	Stake	Equity Capacity	Investment	Status	Key developer		Electricity offtaker
		(MW)	(%)	(MW)	(USD m)				
2026E	Nam Ngum 3	480	20	96	1,440	PPA signed Jul-19	EDL, EGATi	Reservoir	90% EGAT/ 10% EDL
2029E	Pak Beng	897	35	314	2,372	Granted tariff	Datang (Lao) Pak Beng Hydropower	Run-of-river	90% EGAT/ 10% EDL
2030E	Pak Lay	770	35	270	2,134	Granted tariff	PowerChina Resources	Run-of-river	n/a
2032E	Sanakham	684	30	205	2,073	Proposed May-20	Datang Sanakham Hydropower	Run-of-river	n/a
2033E	Luang Phabang	1,400	30	420	4,200	Proposed Jul-19	PetroVietnam Power	Run-of-river	n/a
	Total	3,751		1,209					
Hydropo	wer plants in oper	rations on Mek	ong River						
2019	Xaiyaburi	1,285			4,838	Operating	CK Power 37.5%/GPSC 25%/EGCO 15%	Run-of-river	90% EGAT/ 10% EDL
2019	Don Sahong	260			780	Operating	Mega First Corp (Malaysia)	Run-of-river	na

Source: Mekong River Commission (MRC)

# **Financial Statements**

Gulf Energy Development

Profit and Loss (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Revenue	32,827	47,467	76,192	76,374	77,844
Cost of goods sold	(20,271)	(29,399)	(47,962)	(46,949)	(50,538)
Gross profit	12,556	18,068	28,229	29,424	27,306
Other operating income	-	-	-	-	-
Operating costs	(1,884)	(1,155)	(5,562)	(5,346)	(4,671)
Operating EBITDA	10,672	16,913	22,667	24,078	22,635
Depreciation	(3,431)	(4,989)	(5,180)	(5,503)	(5,503)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	7,241	11,924	17,487	18,575	17,132
Net financing costs	(3,715)	(6,587)	(4,085)	(4,376)	(1,277)
Associates	2,462	2,886	5,015	5,928	7,829
Recurring non-operating income	2,922	5,319	5,035	5,948	7,849
Non-recurring items	(196)	(1,142)	0	0	0
Profit before tax	6,252	9,514	18,437	20,147	23,704
Tax	(107)	(347)	(503)	(970)	(1,135)
Profit after tax	6,144	9,167	17,934	19,177	22,569
Minority interests	(1,862)	(1,497)	(4,182)	(4,378)	(6,900)
Preferred dividends	0	0	0	0	0
Other items	-	_	_	-	-
Reported net profit	4,282	7,670	13,752	14,799	15,669
Non-recurring items & goodwill (net)	196	1,142	0	0	0
Recurring net profit	4,478	8,812	13,752	14,799	15,669
Per share (THB)					
Recurring EPS *	0.38	0.75	1.17	1.26	1.34
Reported EPS	0.36	0.65	1.17	1.26	1.34
DPS	0.25	0.44	0.70	0.70	0.70
Diluted shares (used to calculate per share data)	11,733	11,733	11,733	11,733	11,733
Growth					
Revenue (%)	9.3	44.6	60.5	0.2	1.9
Operating EBITDA (%)	61.9	58.5	34.0	6.2	(6.0)
Operating EBIT (%)	74.1	64.7	46.7	6.2	(7.8)
Recurring EPS (%)	16.0	96.8	56.1	7.6	5.9
Reported EPS (%)	(20.3)	79.1	79.3	7.6	5.9
Operating performance	( )				
Gross margin inc. depreciation (%)	27.8	27.6	30.3	31.3	28.0
Gross margin of key business (%)	27.8	27.6	30.3	31.3	28.0
Operating EBITDA margin (%)	32.5	35.6	29.8	31.5	29.1
Operating EBIT margin (%)	22.1	25.1	23.0	24.3	22.0
Net margin (%)	13.6	18.6	18.0	19.4	20.1
Effective tax rate (%)	2.8	5.2	3.7	6.8	7.1
Dividend payout on recurring profit (%)	65.5	58.6	59.7	55.5	52.4
Interest cover (X)	2.7	2.6	5.5	5.6	19.6
• •	2.1	2.0	5.5	3.0	19.0
Inventory days Debtor days	60.4	- 50 6	- 49.5	- 56.7	62.8
Creditor days	27.4	58.6 27.5	49.5 30.8	38.7	36.9
Operating ROIC (%)	5.5 5.0	(1.9)	(2.7)	(2.8)	(2.6)
ROIC (%)	5.0	(1.3)	(1.4)	(1.5)	(1.5)
ROE (%)	8.7	11.0	13.6	13.6	13.6
ROA (%) * Pre exceptional, pre-goodwill and fully diluted	4.9	3.0	4.6	4.8	5.6
	- 0000	9994	22025	2000	90045
Revenue by Division (THB m)	2020	2021	2022E	2023E	2024E
Power business	31,772	42,324	70,940	71,122	72,593
Consulting business	1,154	5,772	5,772	5,772	5,772
Others	(99)	(629)	(521)	(521)	(521)

Sources: Gulf Energy Development; FSSIA estimates

# **Financial Statements**

Gulf Energy Development

Gulf Energy Development					
Cash Flow (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Recurring net profit	4,478	8,812	13,752	14,799	15,669
Depreciation	3,431	4,989	5,180	5,503	5,503
Associates & minorities	2,462	2,886	5,015	5,928	7,829
Other non-cash items	-	-	-	- (4.507)	-
Change in working capital	2,798	1,823	6,236 <b>30,184</b>	(1,597) <b>24,632</b>	(883) <b>28,117</b>
Cash flow from operations Capex - maintenance	<b>13,169</b> (3,152)	<b>18,510</b> (4,285)	(3,395)	(3,805)	(3,805)
Capex - new investment	(49,037)	(1,114)	(13,043)	(462)	(2,108)
Net acquisitions & disposals	(832)	(113,494)	0	0	(2,100)
Other investments (net)	436	55,878	5,015	5,928	7,829
Cash flow from investing	(52,585)	(63,015)	(11,423)	1,661	1,916
Dividends paid	(2,773)	(2,933)	(5,163)	(8,213)	(8,213)
Equity finance	0	0	0	0	0
Debt finance	27,702	54,256	(10,931)	(7.477)	(4.542)
Other financing cash flows Cash flow from financing	16,000 <b>40,929</b>	(2,874) <b>48,449</b>	(5,848) <b>(21,942)</b>	(7,477) <b>(15,691)</b>	(4,542) <b>(12,755)</b>
Non-recurring cash flows			(21,342)	(10,031)	(12,700)
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	1,513	3,944	(3,181)	10,603	17,278
Free cash flow to firm (FCFF)	(35,750.90)	(38,909.14)	23,640.23	31,336.18	32,401.22
ree cash flow to equity (FCFE)	4,285.96	6,877.73	1,981.82	18,815.82	25,491.10
Per share (THB)					
FCFF per share	(3.05)	(3.32)	2.01	2.67	2.76
-CFE per share	0.37	0.59	0.17	1.60	2.17
Recurring cash flow per share	0.88	1.42	2.04	2.24	2.47
Balance Sheet (THB m) Year Ending Dec	2020	2021	2022E	2023E	2024E
Fangible fixed assets (gross)	139,958	144,790	159,443	162,012	162,012
Less: Accumulated depreciation	(10,240)	(14,662)	(18,057)	(21,862)	(25,668)
Tangible fixed assets (net)	129,718	130,128	141,386	140,150	136,345
ntangible fixed assets (net)	17,354	18,964	18,964	18,964	18,964
Long-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	22,079	135,573	135,573	135,573	135,573
Cash & equivalents A/C receivable	15,902 5,660	19,847 9,569	16,666 11,093	27,268 12,620	44,546 14,177
nventories	0	9,309	0	12,020	14,177
Other current assets	8,792	9,395	15,081	15,117	15,408
Current assets	30,354	38,811	42,839	55,005	74,131
Other assets	46,075	39,197	39,197	39,197	39,197
Total assets	245,580	362,674	377,960	388,890	404,211
Common equity	64,027	96,596	105,185	111,771	119,227
Minorities etc.	8,053	10,913	15,095	19,473	26,373
Fotal shareholders' equity	72,080	107,509	120,281	131,244	145,600
Long term debt Other long-term liabilities	83,544 60,314	138,761 81,387	138,761 81,387	138,761 81,387	138,761 81,387
Long-term liabilities	143,858	220,148	220,148	220,148	220,148
A/C payable	1,353	3,080	5,025	4,919	5,295
Short term debt	13,892	12,931	2,000	2,000	2,000
Other current liabilities	14,397	19,005	30,505	30,578	31,167
Current liabilities	29,643	35,016	37,531	37,498	38,462
Total liabilities and shareholders' equity	245,581	362,674	377,960	388,890	404,211
Net working capital	(1,298)	(3,121)	(9,357)	(7,760)	(6,877)
nvested capital Includes convertibles and preferred stock which is be	213,928	320,742	325,764	326,124	323,202
<u>.                                      </u>	enig treated as debt				
Per share (THB) Book value per share	5.46	8.23	8.96	9.53	10.16
Fangible book value per share	3.98	6.62	7.35	7.91	8.55
Financial strength	0.00	0.02	7.00	7.51	0.00
Net debt/equity (%)	113.1	122.6	103.2	86.5	66.1
Net debt/total assets (%)	33.2	36.4	32.8	29.2	23.8
Current ratio (x)	1.0	1.1	1.1	1.5	1.9
CF interest cover (x)	15.4	2.2	4.7	5.4	22.6
/aluation	2020	2021	2022E	2023E	2024E
Recurring P/E (x) *	122.5	62.2	39.9	37.1	35.0
Recurring P/E @ target price (x) *	157.2	79.9	51.2	47.6	44.9
Reported P/E (x)	128.1	71.5	39.9	37.1	35.0
Dividend yield (%)	0.5	0.9	1.5	1.5	1.5
Price/book (x)	8.6	5.7	5.2	4.9	4.6
Price/tangible book (x)	11.8	7.1	6.4	5.9	5.5
EV/EBITDA (x) **	59.8	40.9 50.1	30.3 37.2	28.3 34.8	29.6 36.5
EV/EDITOA @ target price (v) **					3h 5
EV/EBITDA @ target price (x) ** EV/invested capital (x)	74.4 3.0	2.2	2.1	2.1	2.1

Sources: Gulf Energy Development; FSSIA estimates

# Corporate Governance report of Thai listed companies 2020

EXCELLE	NT LEVEL									
AV	ADVANC	AF	AIRA	AKP	AKR	ALT	AMA	AMATA	AMATAV	ANAN
ОТ	AP	ARIP	ARROW	ASP	BAFS	BANPU	BAY	BCP	BCPG	BDMS
EC	BEM	BGRIM	BIZ	BKI	BLA	BOL	BPP	BRR	BTS	BWG
ENTEL	CFRESH	CHEWA	CHO	CIMBT	CK	CKP	CM	CNT	COL	COMAN
OTTO	CPALL	CPF	CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC
8V6	EA	EASTW	ECF	ECL	EGCO	EPG	ETE	FNS	FPI	FPT
SMART	GBX	GC	GCAP	GEL	GFPT	GGC	GPSC	GRAMMY	GUNKUL	HANA
HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN	JSP
JWD	K	KBANK	KCE	KKP	KSL	KTB	KTC	LANNA	LH	LHFG
.IT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	METCO	MFEC	MINT
MONO	MOONG	MSC	MTC	NCH	NCL	NEP	NKI	NOBLE	NSI	NVD
	OISHI	ORI	ОТО	PAP	PCSGH	PDJ	PG		PLANB	PLANET
NYT								PHOL		
PLAT	PORT	PPS	PR9	PREB	PRG	PRM	PSH	PSL	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QTC	RATCH	RS	S	S & J	SAAM
SABINA	SAMART	SAMTEL	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SDC
SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIRI	SIS	SITHAI	SMK	SMPC	SNC
SONIC	SORKON	SPALI	SPI	SPRC	SPVI	SSSC	SST	STA	SUSCO	SUTHA
SVI	SYMC	SYNTEC	TACC	TASCO	TCAP	TFMAMA	THANA	THANI	THCOM	THG
HIP	THRE	THREL	TIP	TIPCO	TISCO	TK	TKT	TTB	TMILL	TNDT
		TOP				TSC				
ΓNL	TOA		TPBI	TQM	TRC		TSR	TSTE	TSTH	TTA
TTCL	TTW	TU	TVD	TVI	TVO	TWPC	U	UAC	UBIS	UV
/GI	VIH	WACOAL	WAVE	WHA	WHAUP	WICE	WINNER	TRUE		
/ERY GO	OD LEVEL									
S	ABM	ACE	ACG	ADB	AEC	AEONTS	AGE	AH	AHC	AIT
ALLA	AMANAH	AMARIN	APCO	APCS	APURE	AQUA	ASAP	ASEFA	ASIA	ASIAN
ASIMAR	ASK	ASN	ATP30	AUCT	AWC	AYUD	В	BA	BAM	BBL
BFIT	BGC	BJC	BJCHI	BROOK	BTW	CBG	CEN	CGH	CHARAN	CHAYO
CHG	CHOTI	CHOW	CI	CIG	CMC	COLOR	COM7	CPL	CRC	CRD
CSC	CSP	CWT	DCC	DCON	DDD	DOD	DOHOME	EASON	EE	ERW
ESTAR	FE	FLOYD	FN	FORTH	FSS	FTE	FVC	GENCO	GJS	GL
GLAND	GLOBAL	GLOCON	GPI	GULF	GYT	HPT	HTC	ICN	IFS	ILM
MH	INET	INSURE	IRC	IRCP	IT .	ITD	ITEL	J	JAS	JCK
JCKH	JMART	JMT	KBS	KCAR	KGI	KIAT	KOOL	KTIS	KWC	KWM
_&E	LALIN	LDC	LHK	LOXLEY	LPH	LRH	LST	M	MACO	MAJOR
MBAX	MEGA	META	MFC	MGT	MILL	MITSIB	MK	MODERN	MTI	MVP
NETBAY	NEX	NINE	NTV	NWR	occ	OGC	OSP	PATO	PB	PDG
PDI	PICO	PIMO	PJW	PL	PM	PPP	PRIN	PRINC	PSTC	PT
QLT	RCL	RICHY	RML	RPC	RWI	S11	SALEE	SAMCO	SANKO	SAPPE
SAWAD	SCI	SCP	SE	SEG	SFP	SGF	SHR	SIAM	SINGER	SKE
SKR	SKY	SMIT	SMT	SNP	SPA	SPC	SPCG	SR	SRICHA	SSC
SSF	STANLY	STI	STPI		SUN	SYNEX		TAE	TAKUNI	TBSP
				SUC			T			
CC	TCMC	TEAM	TEAMG	TFG	TIGER	TITLE	TKN	TKS	TM	TMC
ΓMD	TMI	TMT	TNITY	TNP	TNR	TOG	TPA	TPAC	TPCORP	TPOLY
ΓPS	TRITN	TRT	TRU	TSE	TVT	TWP	UEC	UMI	UOBKH	UP
JPF	UPOIC	UT	UTP	UWC	VL	VNT	VPO	WIIK	WP	XO
UASA	ZEN	ZIGA	ZMICO	UVVC	٧L	VIVI	VFO	VVIIIV	VVF	<b>^</b> U
J. IOA	←! ¥	LIGA	2.000							
OOD LE										
UP	Α	ABICO	AJ	ALL	ALUCON	AMC	APP	ARIN	AS	AU
352	BC	BCH	BEAUTY	BGT	BH	BIG	BKD	BLAND	BM	BR
BROCK	BSBM	BSM	BTNC	CAZ	CCP	CGD	CITY	CMAN	CMO	CMR
PT	CPW	CRANE	CSR	D	EKH	EP	ESSO	FMT	GIFT	GREEN
SSC	GTB	HTECH	HUMAN	IHL	INOX	INSET	IP	JTS	JUBILE	KASET
CM	KKC	KUMWEL	KUN	KWG	KYE	LEE	MATCH	MATI	M-CHAI	MCS
MDX .	MJD	MM	MORE	NC	NDR	NER	NFC	NNCL	NPK	NUSA
CEAN	PAF	PF	PK	PLE	PMTA	POST	PPM	PRAKIT	PRECHA	PRIME
ROUD	PTL	RBF	RCI	RJH	ROJNA	RP	RPH	RSP	SF	SFLEX
SGP	SISB	SKN	SLP	SMART	SOLAR	SPG	SQ	SSP	STARK	STC
SUPER	SVOA	TC	TCCC	THMUI	TIW	TNH	TOPP	TPCH	TPIPP	TPLAS
TI	TYCN	UKEM	UMS	VCOM	VRANDA	WIN	WORK	WPH	lange	
		Description						Score F	=	
		Excellent						90-1		
		Very Good						80-8 70-7		

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud,

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

# **Anti-corruption Progress Indicator 2020**

CERTIFIED										
2S	ADVANC	Al	AIE	AIRA	AKP	AMA	AMANAH	AP	AQUA	ARROW
ASK	ASP	AYUD	В	BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG
BGC	BGRIM	BJCHI	BKI	BLA	BPP	BROOK	BRR	BSBM	BTS	BWG
CEN	CENTEL	CFRESH	CGH	CHEWA	CHOTI	CHOW	CIG	CIMBT	CM	CMC
COL	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DELTA	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FPI	FPT	FSS
FTE	GBX	GC	GCAP	GEL	GFPT	GGC	GJS	GPSC	GSTEEL	GUNKUI
HANA	HARN	HMPRO	HTC	ICC	ICHI	IFS	INET	INSURE	INTUCH	IRPC
ITEL	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL
KTB	KTC	KWC	L&E	LANNA	LHFG	LHK	LPN	LRH	M	MAKRO
MALEE	MBAX	MBK	MBKET	MC	MCOT	MFC	MFEC	MINT	MONO	MOONG
MPG	MSC	MTC	MTI	NBC	NEP	NINE	NKI	NMG	NNCL	NSI
NWR	occ	OCEAN	OGC	ORI	PAP	PATO	РВ	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPPM
PPS	PREB	PRG	PRINC	PRM	PSH	PSL	PSTC	PT	PTG	PTT
PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RATCH	RML	RWI	S & J
SABINA	SAT	SC	SCB	SCC	SCCC	SCG	SCN	SEAOIL	SE-ED	SELIC
SENA	SGP	SIRI	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK
SPC	SPI	SPRC	SRICHA	SSF	SSSC	SST	STA	SUSCO	SVI	SYNTE
TAE	TAKUNI	TASCO	TBSP	TCAP	TCMC	TFG	TFI	TFMAMA	THANI	THCOM
THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT	TTB	TMD	TMILL	TMT
TNITY	TNL	TNP	TNR	TOG	TOP	TPA	TPCORP	TPP	TRU	TSC
TSTH	TTCL	TU	TVD	TVI	TVO	TWPC	U	UBIS	UEC	UKEM
UOBKH	UWC	VGI	VIH	VNT	WACOAL	WHA	WHAUP	WICE	WIIK	XO
ZEN	TRUE									
DECLARE	D									
7UP	ABICO	AF	ALT	AMARIN	AMATA	AMATAV	ANAN	APURE	B52	BKD
ВМ	BROCK	BUI	СНО	CI	сотто	DDD	EA	EFORL	EP	ERW
ESTAR	ETE	EVER	FSMART	GPI	ILINK	IRC	J	JKN	JMART	JMT
JSP	JTS	KWG	LDC	MAJOR	META	NCL	NOBLE	NOK	PK	PLE
ROJNA	SAAM	SAPPE	SCI	SE	SHANG	SINGER	SKR	SPALI	SSP	STANLY
SUPER	SYNEX	THAI	TKS	TOPP	TRITN	TTA	UPF	UV	WIN	ZIGA

#### Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

#### Disclaimer:

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

#### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

### Suwat Sinsadok, CFA, FRM, ERP FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSS makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSS has no intention to solicit investors to buy or sell any security in this report. In addition, FSS does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-Oct-2019 30-Jan-2020 22-Apr-2020	BUY BUY BUY	35.00 46.80 47.00	11-Sep-2020 06-Aug-2021 15-Oct-2021	BUY BUY BUY	48.00 47.00 56.00	31-Jan-2022	BUY	60.00

Suwat Sinsadok, CFA, FRM, ERP started covering this stock from 30-Jun-2020

Price and TP are in local currency

Source: FSSIA estimates

#### Advanced Info Service (ADVANC TB) May-19 Nov-19 May-20 Nov-20 May-21 Nov-21 May-22 280 260 240 220 200 180 160 140 120 100 Advanced Info Service **Target Price** (THB) Rating -Rating Date Target price Date Target price Date Rating Target price 16-Dec-2020 HOLD 200.00 01-Oct-2021 BUY 220.00 09-Feb-2021 BUY 200.00 05-Jan-2022 BUY 260.00

Naruedom Mujjalinkool started covering this stock from 16-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Gulf Energy Development	GULF TB	THB 46.75	BUY	The downside risks to our SoTP-based TP on GULF include 1) lower-than-expected demand for electricity in Thailand; 2) a lower crude price; and 3) delays in project commercial operation dates.
Advanced Info Service	ADVANC TB	THB 218.00	BUY	The key downside risks to our DCF-based TP are stronger-than-expected competition in the mobile market and the slower-than-expected adoption of 5G use cases.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 17-May-2022 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.