กำไรโตดี

EQUITY RESEARCH - RESULTS FLASH

AAPICO HITECH

AH TB

THAILAND / AUTOMOTIVES

TARGET PRICE THB28.00 CLOSE THB21.30 **UP/DOWNSIDE** +31.5% TP vs CONSENSUS +0.5%

AH รายงานกำไรปกติที่ดีใน 1Q22 โดยอยู่ที่ 406 ลบ. (+171% q-q, +32% y-y)

- ผลประกอบการที่ดีใน 1Q22 ได้พิสูจน์แล้วว่าบริษัทฯ ได้รับผลกระทบน้อยกว่าจาก ราคาวัตถุดิบที่ปรับตัวสูงขึ้น
- คงแนะนำซื้อที่ราคาเป้าหมายเดิมที่ 28 และ AH ยังเป็นหุ้นเด่นของเรา

ผลประกอบการ 1Q22 ออกมาดี

AH รายงานกำไรปกติ 1Q22 สูงเป็นประวัติการณ์โดยอยู่ที่ 406 ลบ. (+171% q-q, +32% q-q) กำไรดังกล่าวสูงกว่าที่ตลาดและเราคาดไว้ที่ 316 ลบ. ใน 1Q22 รายได้เพิ่มเป็น 6.7พัน ลบ. (+ 17% q-q, +21% y-y) ซึ่งเป็นรายได้รายไตรมาสที่สูงที่สุดที่เคยมีมาและสูงกว่าที่เราคาดไว้ที่ 6.5พัน ลบ. จากรายได้ของโรงงานในประเทศไทยและจีนซึ่งโตอย่างมีนัยสำคัญ q-q ถึง 29% และ 48% ตามลำดับจากปริมาณและคำสั่งซื้อใหม่ที่เพิ่มขึ้น รายได้จากธุรกิจชิ้นส่วนรถยนต์โต 23% y-y เป็น 5.1พัน ลบ. นอกจากนี้รายได้จากธุรกิจตัวแทนจำหน่ายรถยนต์ยังเพิ่ม 13% y-y จาก Showroom รถยนต์ใหม่อันประกอบด้วย Proton ในมาเลเซียและ Mazda และ MG ใน ประเทศไทย

อัตรากำไรขั้นต้นดีแม้ว่าจะมีแรงกดดันจากต้นทุนวัตถุดิบที่อยู่ในระดับสูง

์ ต้นทุนวัตถุดิบที่สูงขึ้นมาตั้งแต่ 4Q21 ได้สร้างแรงกดดันอย่างมากต่อผู้ผลิตชิ้นส่วนยานยนต์ เนื่องจากเกือบ 60% ของต้นทุนขายมาจากวัตถุดิบเช่น เหล็ก อย่างไรก็ดีหลังผลประกอบการ 1Q22 เรามั่นใจมากขึ้นว่า AH ได้รับผลกระทบน้อยกว่าจากราคาเหล็กที่ปรับตัวสูงขึ้นเมื่อเทียบ กับบริษัทชิ้นส่วนรถยนต์รายอื่น โดยอัตรากำไรขั้นต้นของบริษัทฯ อยู่ที่ 11.1% เทียบกับ 10% ใน 4Q21 และ 12.1% ใน 1Q21 ในขณะที่อัตรากำไรขั้นต้นของ Somboon Advance Technology (SAT TB, BUY, TP THB24) ลดลงทั้ง y-y และ q-q จากราคาเหล็กที่ปรับตัว ัสูงขึ้น อัตรากำไรขั้นต้นของทั้งสองบริษัทแตกต่างกันเนื่องจาก AH มีระยะเวลาในการส่งมอบที่ สั้นโดยอยู่ที่เพียง 1 เดือนในการส่งผ่านต้นทุนที่เพิ่มขึ้นให้แก่ลูกค้า

แนวโน้มที่ดีอาจช่วยชดเชยการดำเนินงานที่สะดุด

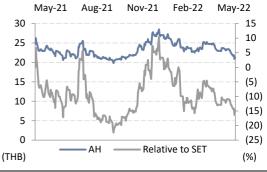
แม้ว่าการดำเนินงานที่สะดุดจะยังสร้างความกังวลหลังโรงงานของ AH ในจีนต้องหยุด ดำเนินงานจากนโยบายปิดเมืองของรัฐบาลจีน เรามีความมั่นใจเพิ่มขึ้นหลังได้รับรายงานผล ประกอบการที่ดีใน 1Q22 ซึ่งคิดเป็น 37% ของประมาณการเต็มปีของเราไปแล้ว เรามีความ มั่นใจในแนวโน้มของ AH เนื่องจากผลประกอบการ 2Q22 ที่กำลังจะมาถึงน่าจะโตต่อเนื่อง y-y จากการผลิตรถยนต์ในประเทศที่คาดว่าจะโต y-y คำสั่งซื้อใหม่ และ Showroom รถยนต์ใหม่

หุ้นเด่นในกลุ่มยานยนต์

แนวโน้มของ AH ยังดี เรามั่นใจว่ากำไรของบริษัทฯ น่าจะเข้าเป้าประมาณการของเราที่คาดว่า จะโต 40% y-y ในปี 2022 เราคงแนะนำซื้อ AH ที่ราคาเป้าหมายเดิมที่ 28 บาท ราคาดังกล่าว คิดเป็น 9x ของค่า 2022E P/E (+1SD ของค่า P/E เฉลี่ย) และ AH ยังเป็นหุ้นเด่นของเราใน กลุ่มยานยนต์

KEY STOCK DATA

| YE Dec (THB m) | 2021 | 2022E | 2023E | 2024E |
|---------------------|--------|--------|--------|--------|
| Revenue | 20,433 | 24,318 | 26,499 | 28,579 |
| Net profit | 1,024 | 1,108 | 1,305 | 1,487 |
| EPS (THB) | 2.89 | 3.12 | 3.68 | 4.19 |
| vs Consensus (%) | - | (0.1) | 3.2 | 3.5 |
| EBITDA | 1,699 | 1,674 | 1,802 | 1,929 |
| Core net profit | 792 | 1,108 | 1,305 | 1,487 |
| Core EPS (THB) | 2.23 | 3.12 | 3.68 | 4.19 |
| EPS growth (%) | 393.4 | 39.9 | 17.7 | 13.9 |
| Core P/E (x) | 9.5 | 6.8 | 5.8 | 5.1 |
| Dividend yield (%) | 2.8 | 5.1 | 6.9 | 7.9 |
| EV/EBITDA (x) | 8.9 | 8.6 | 7.4 | 6.4 |
| Price/book (x) | 0.9 | 0.8 | 0.8 | 0.7 |
| Net debt/Equity (%) | 81.5 | 68.7 | 52.0 | 39.9 |
| ROE (%) | 9.9 | 12.5 | 13.5 | 14.2 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|--------------------------------|---------|---------|------------|
| Absolute (%) | (7.4) | (9.7) | (12.7) |
| Relative to country (%) | (2.1) | (3.1) | (14.6) |
| Mkt cap (USD m) | | | 217 |
| 3m avg. daily turnover (USD m) | | | 1.2 |
| Free float (%) | | | 50 |
| Major shareholder | | Thai N\ | /DR (14%) |
| 12m high/low (THB) | | 2 | 8.50/19.80 |
| Issued shares (m) | | | 354.84 |

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: 1Q22 results review

| | 1Q21 | 4Q21 | 1Q22 | Change | | 2022E |
|-----------------------------|---------|---------|---------|--------|--------|----------|
| | (THB m) | (THB m) | (THB m) | (q-q%) | (y-y%) | (THB m) |
| Auto parts | 4,173 | 3,911 | 5,129 | 31.1 | 22.9 | 17,654 |
| Car dealership and others | 1,413 | 1,857 | 1,601 | (13.8) | 13.3 | 6,664 |
| Revenue | 5,586 | 5,770 | 6,730 | 16.6 | 20.5 | 24,318 |
| Operating costs | (4,912) | (5,192) | (5,985) | 15.3 | 21.8 | (21,594) |
| Gross profit | 675 | 578 | 746 | 29.0 | 10.5 | 2,724 |
| SG&A expenses | (390) | (449) | (392) | (12.6) | 0.6 | (1,792) |
| EBIT | 285 | 129 | 354 | 174.1 | 24.1 | 931 |
| Depreciation & amortisation | 248 | 263 | 273 | 3.7 | n.a. | 743 |
| EBITDA | 533 | 392 | 626 | 59.8 | 17.4 | 1,674 |
| EBITDA margin (%) | 10 | 7 | 9 | nm | nm | 7 |
| Interest expense | (87) | (82) | (81) | (1.4) | (7.0) | (332) |
| Other income | 51 | 78 | 87 | 10.6 | 68.3 | 358 |
| Extra item | 0 | 10 | 0 | n.a. | n.a. | 0 |
| Associates | 87 | 72 | 82 | 15.1 | (5.8) | 306 |
| Gain/Loss from exchange | 102 | (31) | (4) | (88.6) | n.a. | 0 |
| Pretax profit | 439 | 176 | 438 | 149.0 | (0.2) | 1,263 |
| Tax | (26) | (33) | (29) | (13.0) | 9.2 | (139) |
| Tax rate (%) | (6) | (19) | (7) | nm | nm | (11) |
| Minority interests | 3 | 13 | 7 | (50.9) | 142.6 | 16 |
| Net profit | 410 | 129 | 402 | 210.8 | (1.8) | 1,108 |
| Core net profit | 307 | 150 | 406 | 170.5 | 32.1 | 1,108 |
| EPS (THB) | 1.27 | 0.40 | 1.13 | 182.6 | (10.7) | 3.12 |
| Core EPS (THB) | 0.95 | 0.47 | 1.14 | 146.0 | 20.1 | 3.12 |

Sources: AH; FSSIA estimates

Financial Statements

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| Profit and Loss (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 2024E |
|---|----------|------------|----------|----------|----------|
| Revenue | 17,172 | 20,433 | 24,318 | 26,499 | 28,579 |
| Cost of goods sold | (15,057) | (17,194) | (20,852) | (22,762) | (24,578) |
| Gross profit | 2,116 | 3,239 | 3,466 | 3,736 | 4,001 |
| Other operating income | - | - | - | - | |
| Operating costs | (1,333) | (1,540) | (1,792) | (1,934) | (2,072) |
| Operating EBITDA | 783 | 1,699 | 1,674 | 1,802 | 1,929 |
| Depreciation | (998) | (1,031) | (743) | (715) | (686) |
| Goodwill amortisation | = | - | - | - | |
| Operating EBIT | (215) | 668 | 931 | 1,086 | 1,243 |
| Net financing costs | (338) | (343) | (327) | (321) | (311) |
| Associates | 101 | 281 | 306 | 333 | 359 |
| Recurring non-operating income | 726 | 593 | 659 | 712 | 754 |
| Non-recurring items | 2 | 232 | 0 | 0 | (|
| Profit before tax | 175 | 1,151 | 1,263 | 1,477 | 1,686 |
| - ax | (12) | (113) | (139) | (155) | (180) |
| Profit after tax | 163 | 1,037 | 1,124 | 1,322 | 1,505 |
| Minority interests | (15) | (13) | (16) | (17) | (19 |
| Preferred dividends | - | - | - | - | (10 |
| Other items | _ | _ | _ | _ | |
| Reported net profit | 148 | 1,024 | 1,108 | 1,305 | 1,487 |
| Non-recurring items & goodwill (net) | (2) | (232) | 0 | 0 | 1,407 |
| Recurring net profit | 146 | 792 | 1,108 | 1,305 | 1,487 |
| | 140 | 192 | 1,100 | 1,303 | 1,407 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.45 | 2.23 | 3.12 | 3.68 | 4.19 |
| Reported EPS | 0.46 | 2.89 | 3.12 | 3.68 | 4.19 |
| OPS . | 0.00 | 0.61 | 1.09 | 1.47 | 1.68 |
| Diluted shares (used to calculate per share data) | 323 | 355 | 355 | 355 | 355 |
| Growth | | | | | |
| Revenue (%) | (6.6) | 19.0 | 19.0 | 9.0 | 7.9 |
| Operating EBITDA (%) | (39.4) | 117.0 | (1.5) | 7.6 | 7.1 |
| Operating EBIT (%) | nm | nm | 39.3 | 16.6 | 14.4 |
| Recurring EPS (%) | (84.5) | 393.4 | 39.9 | 17.7 | 13.9 |
| Reported EPS (%) | nm | 530.0 | 8.2 | 17.7 | 13.9 |
| Operating performance | | | | | |
| Gross margin inc. depreciation (%) | 6.5 | 10.8 | 11.2 | 11.4 | 11.6 |
| Gross margin of key business (%) | - | - | - | - | |
| Operating EBITDA margin (%) | 4.6 | 8.3 | 6.9 | 6.8 | 6.7 |
| Operating EBIT margin (%) | (1.3) | 3.3 | 3.8 | 4.1 | 4.4 |
| Net margin (%) | 0.8 | 3.9 | 4.6 | 4.9 | 5.2 |
| Effective tax rate (%) | (6.9) | (9.9) | (11.0) | (10.5) | (10.7) |
| Dividend payout on recurring profit (%) | - | 27.2 | 35.0 | 40.0 | 40.0 |
| nterest cover (X) | 1.5 | 3.7 | 4.9 | 5.6 | 6.4 |
| nventory days | 66.7 | 59.7 | 52.4 | 46.9 | 44.6 |
| Debtor days | 51.2 | 45.4 | 40.8 | 45.5 | 45.3 |
| Creditor days | 103.2 | 95.6 | 84.2 | 79.2 | 79.3 |
| Operating ROIC (%) | (2.5) | 7.7 | 10.7 | 12.0 | 13.8 |
| ROIC (%) | 3.1 | 7.7 7.5 | 9.5 | 10.8 | 12. |
| ROE (%) | 2.0 | 9.9 | 12.5 | 13.5 | 14.2 |
| ROA (%) | 2.3 | | 6.2 | 6.7 | 7. |
| Pre exceptional, pre-goodwill and fully diluted | 2.3 | 5.1 | 0.2 | 0.7 | 7. |
| 1 10 exceptional, pre-goodwill and fully unitied | | | | | |
| Revenue by Division (THB m) | 2020 | 2021 | 2022E | 2023E | 2024E |
| Manufacture of auto parts | 12,028 | 15,201 | 17,654 | 19,419 | 20,752 |
| · | 5,144 | 5,232 | 6,664 | 7,079 | 7,827 |

Sources: AAPICO Hitech; FSSIA estimates

Financial Statements

AAPICO Hitech

| AAT ICO TIRECTI | 2000 | 0004 | 00005 | 00005 | 222 |
|---|--------------------|-------------|----------|----------|--------|
| Cash Flow (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 202 |
| Recurring net profit | 146 | 792 | 1,108 | 1,305 | 1,4 |
| Depreciation | 998 | 1,031 | 743 | 715 | 6 |
| Associates & minorities | 15 | 13 | 16 | 17 | |
| Other non-cash items | 86 | 375 | 639 | 22 | /- |
| Change in working capital | (928) | 1,087 | (1,050) | 291 | (7 |
| Cash flow from operations | 316 | 3,299 | 1,456 | 2,351 | 2,1 |
| Capex - maintenance | (446) | (929) | (336) | (476) | (47 |
| Capex - new investment | (191) | (398) | (144) | (204) | (20 |
| Net acquisitions & disposals | 84 | 73 | 0 | 0 | |
| Other investments (net) | 145 | 463 | 5 | 5 | |
| Cash flow from investing | (408) | (791) | (475) | (675) | (67 |
| Dividends paid | 0 | (215) | (388) | (522) | (59 |
| Equity finance | 0 | 0 | 0 | 0 | |
| Debt finance | 755 | (1,631) | 411 | (100) | (20 |
| Other financing cash flows | (474) | (431) | 16 | 17 | |
| Cash flow from financing | 281 | (2,277) | 39 | (604) | (77 |
| lon-recurring cash flows | | -,, | | (, | (|
| Other adjustments | 0 | 14 | 0 | 0 | |
| let other adjustments | (92) | (178) | ŏ | ŏ | |
| • | , , | | | | |
| Movement in cash | 97 | 52 | 1,020 | 1,071 | 6 |
| ree cash flow to firm (FCFF) | 281.01 | 2,853.68 | 1,313.05 | 2,003.15 | 1,785. |
| ree cash flow to equity (FCFE) | 97.30 | 267.66 | 1,407.92 | 1,592.62 | 1,284 |
| er share (THB) | | | | | |
| CFF per share | 0.79 | 8.04 | 3.70 | 5.65 | 5. |
| CFE per share | 0.27 | 0.75 | 3.97 | 4.49 | 3. |
| Recurring cash flow per share | 3.86 | 6.23 | 7.06 | 5.80 | 6. |
| salance Sheet (THB m) Year Ending Dec | 2020 | 2021 | 2022E | 2023E | 202 |
| angible fixed assets (gross) | 19,021 | 20,209 | 20,585 | 21,185 | 21,7 |
| ess: Accumulated depreciation | (11,248) | (11,987) | (12,544) | | (13,5 |
| · | | | | (13,076) | |
| angible fixed assets (net) | 7,773 | 8,222 | 8,041 | 8,110 | 8,2 |
| ntangible fixed assets (net) | 3,143 | 3,317 | 3,159 | 3,055 | 2,9 |
| ong-term financial assets | - - | | | | |
| nvest. in associates & subsidiaries | 3,716 | 4,150 | 4,150 | 4,150 | 4,1 |
| Cash & equivalents | 690 | 742 | 1,762 | 2,833 | 3,5 |
| /C receivable | 2,846 | 2,237 | 3,198 | 3,412 | 3,6 |
| nventories | 2,596 | 3,031 | 2,958 | 2,895 | 3,1 |
| Other current assets | 435 | 277 | 291 | 306 | 3 |
| Current assets | 6,566 | 6,286 | 8,209 | 9,445 | 10,6 |
| Other assets | 1,148 | 746 | 334 | 351 | 3 |
| Total assets | 22,346 | 22,722 | 23,894 | 25,111 | 26,3 |
| Common equity | 7,473 | 8,513 | 9,249 | 10,050 | 10,9 |
| Minorities etc. | 268 | 302 | 318 | 335 | 10,3 |
| | | | | | |
| Total shareholders' equity | 7,741 | 8,815 | 9,567 | 10,385 | 11,3 |
| ong term debt | 5,597 | 4,238 | 4,700 | 4,600 | 4,5 |
| Other long-term liabilities | 562 | 512 | 667 | 710 | 7 |
| ong-term liabilities | 6,158 | 4,750 | 5,367 | 5,310 | 5,2 |
| VC payable | 4,119 | 4,884 | 4,733 | 5,146 | 5,5 |
| Short term debt | 3,852 | 3,687 | 3,636 | 3,636 | 3,5 |
| Other current liabilities | 476 | 587 | 591 | 635 | 6 |
| Current liabilities | 8,446 | 9,158 | 8,960 | 9,416 | 9,7 |
| Total liabilities and shareholders' equity | 22,346 | 22,722 | 23,894 | 25,111 | 26,3 |
| • • | • | 73 | 1,123 | 832 | 20,3 |
| Net working capital | 1,282 | | | | |
| nvested capital Includes convertibles and preferred stock which is bei | 17,062 | 16,509 | 16,808 | 16,498 | 16,5 |
| <u> </u> | ng troutou do dobt | | | | |
| er share (THB) | 20.47 | 22.00 | 26.07 | 20.20 | 00 |
| Book value per share | 23.17 | 23.99 | 26.07 | 28.32 | 30 |
| angible book value per share | 13.42 | 14.64 | 17.16 | 19.71 | 22 |
| inancial strength | | | | | |
| Net debt/equity (%) | 113.1 | 81.5 | 68.7 | 52.0 | 3 |
| Net debt/total assets (%) | 39.2 | 31.6 | 27.5 | 21.5 | 1 |
| Current ratio (x) | 0.8 | 0.7 | 0.9 | 1.0 | |
| F interest cover (x) | 1.9 | 2.9 | 5.7 | 6.6 | |
| 'aluation | 2020 | 2021 | 2022E | 2023E | 202 |
| ecurring P/E (x) * | 47.1 | 9.5 | 6.8 | 5.8 | |
| • , , | 61.9 | 9.5 12.5 | 9.0 | 7.6 | |
| Recurring P/E @ target price (x) * | | | | | |
| Reported P/E (x) | 46.5 | 7.4 | 6.8 | 5.8 | |
| Dividend yield (%) | - | 2.8 | 5.1 | 6.9 | , |
| Price/book (x) | 0.9 | 0.9 | 0.8 | 0.8 | |
| rice/tangible book (x) | 1.6 | 1.5 | 1.2 | 1.1 | |
| V/EBITDA (x) ** | 20.3 | 8.9 | 8.6 | 7.4 | |
| :V/EBITDA @ target price (x) ** | 23.1 | 10.3 | 10.1 | 8.7 | |
| | | - · · · | | | |
| EV/invested capital (x) | 0.9 | 0.9 | 0.9 | 0.8 | |

Sources: AAPICO Hitech; FSSIA estimates

Corporate Governance report of Thai listed companies 2020

| ΑV | ADVANC | AF | AIRA | AKP | AKR | ALT | AMA | AMATA | AMATAV | ANAN |
|-----------|--------------|-------------|--------|------------|----------------|--------------|------------|---------|--------|--------|
| AV AOT | ADVANC AP | AF ARIP | ARROW | ASP | BAFS | ALT BANPU | AMA BAY | BCP | BCPG | BDMS |
| | | | | | BLA | | BPP | | BTS | |
| BEC | BEM | BGRIM | BIZ | BKI | | BOL | | BRR | | BWG |
| CENTEL | CFRESH | CHEWA | CHO | CIMBT | CK | CKP | CM | CNT | COL | COMAN |
| COTTO | CPALL | CPF | CPI | CPN | CSS | DELTA | DEMCO | DRT | DTAC | DTC |
| OV8 | EA | EASTW | ECF | ECL | EGCO | EPG | ETE | FNS | FPI | FPT |
| FSMART | GBX | GC | GCAP | GEL | GFPT | GGC | GPSC | GRAMMY | GUNKUL | HANA |
| HARN | HMPRO | ICC | ICHI | III | ILINK | INTUCH | IRPC | IVL | JKN | JSP |
| JWD | K | KBANK | KCE | KKP | KSL | KTB | KTC | LANNA | LH | LHFG |
| _IT | LPN | MAKRO | MALEE | MBK | MBKET | MC | MCOT | METCO | MFEC | MINT |
| MONO | MOONG | MSC | MTC | NCH | NCL | NEP | NKI | NOBLE | NSI | NVD |
| NYT | OISHI | ORI | ОТО | PAP | PCSGH | PDJ | PG | PHOL | PLANB | PLANET |
| | | | | | | | | | PTG | |
| PLAT | PORT | PPS | PR9 | PREB | PRG | PRM | PSH | PSL | | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QTC | RATCH | RS | S | S&J | SAAM |
| SABINA | SAMART | SAMTEL | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SDC |
| SEAFCO | SEAOIL | SE-ED | SELIC | SENA | SIRI | SIS | SITHAI | SMK | SMPC | SNC |
| SONIC | SORKON | SPALI | SPI | SPRC | SPVI | SSSC | SST | STA | SUSCO | SUTHA |
| SVI | SYMC | SYNTEC | TACC | TASCO | TCAP | TFMAMA | THANA | THANI | THCOM | THG |
| ГНІР | THRE | THREL | TIP | TIPCO | TISCO | TK | TKT | TTB | TMILL | TNDT |
| ΓNL | TOA | TOP | TPBI | TQM | TRC | TSC | TSR | TSTE | TSTH | TTA |
| TTCL | TTW | TU | TVD | TVI | TVO | TWPC | U | UAC | UBIS | UV |
| | | | | | | | | | ODIO | υv |
| /GI | VIH | WACOAL | WAVE | WHA | WHAUP | WICE | WINNER | TRUE | | |
| ERY GO | OD LEVEL | | | | | | | | | |
| S | ABM | ACE | ACG | ADB | AEC | AEONTS | AGE | AH | AHC | AIT |
| ALLA | AMANAH | AMARIN | APCO | APCS | APURE | AQUA | ASAP | ASEFA | ASIA | ASIAN |
| | | | | | | | | | | |
| ASIMAR | ASK | ASN | ATP30 | AUCT | AWC | AYUD | В | BA | BAM | BBL |
| BFIT | BGC | BJC | BJCHI | BROOK | BTW | CBG | CEN | CGH | CHARAN | CHAYO |
| CHG | CHOTI | CHOW | CI | CIG | CMC | COLOR | COM7 | CPL | CRC | CRD |
| CSC | CSP | CWT | DCC | DCON | DDD | DOD | DOHOME | EASON | EE | ERW |
| STAR | FE | FLOYD | FN | FORTH | FSS | FTE | FVC | GENCO | GJS | GL |
| GLAND | GLOBAL | GLOCON | GPI | GULF | GYT | HPT | HTC | ICN | IFS | ILM |
| MH | INET | INSURE | IRC | IRCP | IT | ITD | ITEL | J | JAS | JCK |
| ICKH | JMART | JMT | KBS | KCAR | KGI | KIAT | KOOL | KTIS | KWC | KWM |
| | | | | | | | | | | |
| _&E | LALIN | LDC | LHK | LOXLEY | LPH | LRH | LST | M | MACO | MAJOR |
| MBAX | MEGA | META | MFC | MGT | MILL | MITSIB | MK | MODERN | MTI | MVP |
| NETBAY | NEX | NINE | NTV | NWR | OCC | OGC | OSP | PATO | PB | PDG |
| PDI | PICO | PIMO | PJW | PL | PM | PPP | PRIN | PRINC | PSTC | PT |
| QLT | RCL | RICHY | RML | RPC | RWI | S11 | SALEE | SAMCO | SANKO | SAPPE |
| SAWAD | SCI | SCP | SE | SEG | SFP | SGF | SHR | SIAM | SINGER | SKE |
| SKR | SKY | SMIT | SMT | SNP | SPA | SPC | SPCG | SR | SRICHA | SSC |
| | | | | | | | | | | |
| SSF | STANLY | STI | STPI | SUC | SUN | SYNEX | Т | TAE | TAKUNI | TBSP |
| TCC . | TCMC | TEAM | TEAMG | TFG | TIGER | TITLE | TKN | TKS | TM | TMC |
| ΓMD | TMI | TMT | TNITY | TNP | TNR | TOG | TPA | TPAC | TPCORP | TPOLY |
| ΓPS | TRITN | TRT | TRU | TSE | TVT | TWP | UEC | UMI | UOBKH | UP |
| JPF | UPOIC | UT | UTP | UWC | VL | VNT | VPO | WIIK | WP | XO |
| YUASA | ZEN | ZIGA | ZMICO | • | - - | | • | | | |
| 000 L E | V.E. | | | | | | | | | |
| OOD LE | | ADICO | A 1 | A1.1 | ALLICON | AMC | ADD | ADIN | 40 | A11 |
| 'UP | A | ABICO | AJ | ALL | ALUCON | AMC | APP | ARIN | AS | AU |
| 352 | BC | BCH | BEAUTY | BGT | BH | BIG | BKD | BLAND | BM | BR |
| BROCK | BSBM | BSM | BTNC | CAZ | CCP | CGD | CITY | CMAN | CMO | CMR |
| CPT | CPW | CRANE | CSR | D | EKH | EP | ESSO | FMT | GIFT | GREEN |
| SSC | GTB | HTECH | HUMAN | IHL | INOX | INSET | IP | JTS | JUBILE | KASET |
| KCM | KKC | KUMWEL | KUN | KWG | KYE | LEE | MATCH | MATI | M-CHAI | MCS |
| | | | | | | | | | | |
| MDX | MJD | MM | MORE | NC DI F | NDR | NER | NFC | NNCL | NPK | NUSA |
| DCEAN | PAF | PF | PK | PLE | PMTA | POST | PPM | PRAKIT | PRECHA | PRIME |
| PROUD | PTL | RBF | RCI | RJH | ROJNA | RP | RPH | RSP | SF | SFLEX |
| SGP | SISB | SKN | SLP | SMART | SOLAR | SPG | SQ | SSP | STARK | STC |
| SUPER | SVOA | TC | TCCC | THMUI | TIW | TNH | TOPP | TPCH | TPIPP | TPLAS |
| ПП | TYCN | UKEM | UMS | VCOM | VRANDA | WIN | WORK | WPH | | |
| | | Description | | | | | | Score R | lange | |
| | | Excellent | | | | | | 90-1 | 00 | |
| | | Very Good | | | | | | 80-8 | 39 | |
| | | | | | | | | | | |

The disclosure of the survey results of the Thai Institute of Directors Association ('IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date.

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; ** delisted

Anti-corruption Progress Indicator 2020

| CERTIFIED |) | | | | | | | | | |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2S | ADVANC | Al | AIE | AIRA | AKP | AMA | AMANAH | AP | AQUA | ARROW |
| ASK | ASP | AYUD | В | BAFS | BANPU | BAY | BBL | всн | BCP | BCPG |
| BGC | BGRIM | BJCHI | BKI | BLA | BPP | BROOK | BRR | BSBM | BTS | BWG |
| CEN | CENTEL | CFRESH | CGH | CHEWA | CHOTI | CHOW | CIG | CIMBT | СМ | CMC |
| COL | COM7 | CPALL | CPF | CPI | CPN | CSC | DCC | DELTA | DEMCO | DIMET |
| DRT | DTAC | DTC | EASTW | ECL | EGCO | FE | FNS | FPI | FPT | FSS |
| FTE | GBX | GC | GCAP | GEL | GFPT | GGC | GJS | GPSC | GSTEEL | GUNKUL |
| HANA | HARN | HMPRO | HTC | ICC | ICHI | IFS | INET | INSURE | INTUCH | IRPC |
| ITEL | IVL | K | KASET | KBANK | KBS | KCAR | KCE | KGI | KKP | KSL |
| KTB | KTC | KWC | L&E | LANNA | LHFG | LHK | LPN | LRH | М | MAKRO |
| MALEE | MBAX | MBK | MBKET | MC | MCOT | MFC | MFEC | MINT | MONO | MOONG |
| MPG | MSC | MTC | MTI | NBC | NEP | NINE | NKI | NMG | NNCL | NSI |
| NWR | OCC | OCEAN | OGC | ORI | PAP | PATO | РВ | PCSGH | PDG | PDI |
| PDJ | PE | PG | PHOL | PL | PLANB | PLANET | PLAT | PM | PPP | PPPM |
| PPS | PREB | PRG | PRINC | PRM | PSH | PSL | PSTC | PT | PTG | PTT |
| PTTEP | PTTGC | PYLON | Q-CON | QH | QLT | QTC | RATCH | RML | RWI | S & J |
| SABINA | SAT | SC | SCB | SCC | SCCC | SCG | SCN | SEAOIL | SE-ED | SELIC |
| SENA | SGP | SIRI | SITHAI | SMIT | SMK | SMPC | SNC | SNP | SORKON | SPACK |
| SPC | SPI | SPRC | SRICHA | SSF | SSSC | SST | STA | SUSCO | SVI | SYNTE |
| TAE | TAKUNI | TASCO | TBSP | TCAP | TCMC | TFG | TFI | TFMAMA | THANI | THCOM |
| THIP | THRE | THREL | TIP | TIPCO | TISCO | TKT | TTB | TMD | TMILL | TMT |
| TNITY | TNL | TNP | TNR | TOG | TOP | TPA | TPCORP | TPP | TRU | TSC |
| TSTH | TTCL | TU | TVD | TVI | TVO | TWPC | U | UBIS | UEC | UKEM |
| UOBKH | UWC | VGI | VIH | VNT | WACOAL | WHA | WHAUP | WICE | WIIK | XO |
| ZEN | TRUE | | | | | | | | | |
| DECLARE | D | | | | | | | | | |
| 7UP | ABICO | AF | ALT | AMARIN | AMATA | AMATAV | ANAN | APURE | B52 | BKD |
| ВМ | BROCK | BUI | СНО | CI | сотто | DDD | EA | EFORL | EP | ERW |
| ESTAR | ETE | EVER | FSMART | GPI | ILINK | IRC | J | JKN | JMART | JMT |
| JSP | JTS | KWG | LDC | MAJOR | META | NCL | NOBLE | NOK | PK | PLE |
| ROJNA | SAAM | SAPPE | SCI | SE | SHANG | SINGER | SKR | SPALI | SSP | STANLY |
| SUPER | SYNEX | THAI | TKS | TOPP | TRITN | TTA | UPF | UV | WIN | ZIGA |

Level

Certified

This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.

Declared This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

Disclaimer:

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Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; * FSSIA's compilation

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ANALYST(S) CERTIFICATION

Naruedom Mujjalinkool FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|--|---------------------------|----------------------------------|--|--------------------------|----------------------------------|----------------------------|-------------|----------------|
| 01-Oct-2020 21-Oct-2020 17-Nov-2020 04-Dec-2020 | HOLD BUY BUY BUY | 11.60 14.40 17.60 22.00 | 08-Feb-2021 15-Mar-2021 18-May-2021 27-Oct-2021 | BUY BUY BUY BUY | 24.40 22.00 30.80 29.00 | 02-Feb-2022 16-Mar-2022 | HOLD BUY | 28.00 28.00 |

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Somboon Advance Technology (SAT TB) May-19 Nov-19 May-20 Nov-20 May-21 Nov-21 May-22 30 25 20 many me 15 10 5 Target Price Somboon Advance Technology (THB) Rating Target price Rating Target price Date Rating Target price Date Date 01-Oct-2020 HOLD 12.50 19-Feb-2021 BUY 20.00 04-Mar-2022 BUY 28.50 29-Apr-2021 23-Jul-2021 BUY 21-Oct-2020 15.40 BUY 25.50 29-Apr-2022 24.00 21-Jan-2021 BUY 18.50 BUY 29.00

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|-------------------------------|--------|-----------|--------|---|
| AAPICO Hitech | АН ТВ | THB 21.30 | BUY | Key downside risks to our P/E-derived TP include lower-than-expected car production volumes and lower car sales in both Thailand and Malaysia, higher steel prices, semiconductor shortages, and exchange rate risk. |
| Somboon Advance Technology | SAT TB | THB 18.00 | BUY | The key downside risks to our P/E-based TP are the domestic car manufacturing industry recovering more slowly than expected, a slower-than-expected adoption rate for electric vehicles in Thailand, higher raw material prices, and worse global demand for pickup trucks. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 13-May-2022 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.